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STATE OF ALASKA
DEPARTMENT OF COMMERCE AND ECONOMIC DEVELOPMENT
DIVISION OF INSURANCE

In the Matter of:)
)
Norwest Mortgage, Inc.)
Minnesota Mutual Fire & Casualty)
Minnesota Mutual Life Company)
Norwest Insurance Inc.) Case No. D 96-15
)
Respondents.)
_____)

STIPULATED AGREEMENT AND ORDER

The State of Alaska, Department of Commerce and Economic Development, the Division of Insurance ("the division"), Norwest Mortgage, Inc. ("NMI"), Minnesota Mutual Fire & Casualty ("MMFC"), Minnesota Mutual Life Company ("MML"), and Norwest Insurance, Inc. ("NII") stipulate and agree that all matters related to the cease and desist orders issued on May 13, 1993 and July 20, 1993 are resolved according to the terms and conditions set forth below. The cease and desist orders arose out of the marketing and sale of MMFC and MML insurance products through NMI, which does not hold an insurance license in this state. NII is a party to this matter based on the remuneration it received for Alaska insurance business written by MMFC.

The terms and conditions of the parties' agreement are as follows:

DEPARTMENT OF LAW
OFFICE OF THE ATTORNEY GENERAL
ANCHORAGE BRANCH
1031 W. FOURTH AVENUE, SUITE 200
ANCHORAGE, ALASKA 99501
PHONE: (907) 268-6100

1 1. MMFC admits that it violated AS 21.09.250 by
2 marketing and writing policies on risks located in Alaska through
3 NMI an entity not licensed to transact insurance in this state.

4 2. MMFC and MML agree not to solicit insurance
5 business in Alaska as it is interpreted by the division through
6 NMI or any other unlicensed entity unless an appropriate exception
7 under AS 21.27.010 applies.
8

9 3. NMI and NII agree not to solicit or otherwise
10 engage in the transaction of insurance in Alaska as it is defined
11 under AS 21.90.900 without holding appropriate licenses under AS
12 21.27.

13 4. The division agrees to issue a non-resident
14 producer license to NII for its Minnesota branch upon submission
15 of a new application ^{with} ~~will~~ all required documentation.

16 5. The parties agree to pay the following civil fines:

17 a.) MMFC will pay a civil fine of \$20,000 with
18 \$10,000 suspended.

19 b.) MML will pay a civil fine of \$10,000 with
20 \$5,000 suspended.

21 c.) NMI will pay a civil fine of \$5,000 with 2,500
22 suspended.
23

24 6. Each responding party acknowledges and agrees that
25 the suspended fines will be reinstated in addition to any other
26

1 civil fines or remedies that may be warranted under the insurance
2 code if it violates the insurance code in the next three years.

3 7. Each responding party understands that any failure
4 to comply with this agreement is grounds to revoke, suspend, or
5 condition a license and impose civil fines under the insurance
6 code.

7
8 8. Each responding party acknowledges that it has been
9 represented by legal counsel and that it has been advised by such
10 counsel regarding the nature and purpose of this agreement.

11
12 DATED: 1/3/90

BRUCE M. BOTELHO
ATTORNEY GENERAL

13
14 By: Signe P. Andersen
15 Signe P. Andersen
16 Assistant Attorney General
17 Representing the Division
18 of Insurance

Price & Swann
Attorneys for MMFC, MML, NMI
and NII

19
20 DATED: 11-26-96

21 By: Mike Price
22 Mike Price

Minnesota Mutual Fire &
Casualty

23
24
25 DATED: 12-16-96


26 By: James E. Johnson
Its: President

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ANCHORAGE, ALASKA 99501
PHONE: (907) 269-5100

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Minnesota Mutual Life
Company

DATED: 12-18-96

By: 
Its: SRVP


Norwest Mortgage, Inc.

DATED: 11/25/96

By: 
Its: SRVP

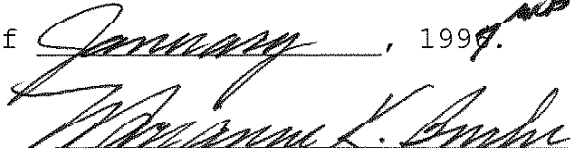
Norwest Insurance, Inc.

DATED: 11/22/96/OK

By: 
Its: SRVP

ORDER

IT IS ORDERED that this Stipulated Agreement and Order is adopted in full resolution of the issues in this case, and shall constitute the final order in this matter.

DATED this 6th day of January, 1997.

Marianne K. Burke
Director of Insurance
State of Alaska