

THE STATE of ALASKA

Department of Commerce, Community, and Economic Development Division of Corporations, Business and Professional Licensing

Real Estate Commission

550 West 7th Avenue, Suite 1500, Anchorage, AK 99501 Phone: (907) 269-8162 Email: RealEstateCommission@Alaska.Gov

Website: ProfessionalLicense.Alaska.Gov/RealEstateCommission

Instructor Initial Application Instructions

To be approved as an instructor, an applicant must have experience teaching or training adults*, and at least one of the following:

- A Bachelor's degree in real estate or a related field
- Five years' experience as a real estate licensee with documented experience in the topic area the applicant is seeking approval to teach
- Another combination of experience and education that establishes the applicant's credentials in the requested topic area
- To be listed as an approved instructor by a national organization that offers professional real estate courses that have been approved by the Commission for continuing education credit under 12 AAC 64.420

*Successful completion of an instructor workshop sponsored by ARELLO, NAR, REEA, IRWA, CIA or other national organizations determined to be comparable by the Commission, or the Commission's designee, may be substituted for the teaching experience or training required.

CHANGE OF ADDRESS

To ensure proper notification of changes to regulations concerning real estate education, updated applications and forms and information about renewing course and instructor certification, please notify the Commission of any address change.

INSTRUCTOR RENEWAL

An instructor approval expires on April 1 of years ending in 0 or 5. An initial instructor approval issued from January 1 through April 1 of a year ending in 0 or 5 will expire on April 1 of the next year that ends in a 0 or 5. Renewal paperwork is mailed to instructors 60 days prior to the renewal deadline. All instructors must be renewed with the Commission 45 days prior to the teaching of a course for credit.

CONTINUING EDUCATION REQUIREMENTS FOR LICENSEES

All licenses expire on January 31 of even-numbered years. Currently, licensees are required to complete 20 contact hours of continuing education. Of those hours, 8 hours must be designated continuing education and 12 hours elective continuing education.

Beginning February 1, 2008, all new licensees will be required to complete 30 hours of post-licensing education within the first year of being licensed.

CONTINUING EDUCATION CATALOG

A searchable catalog of all approved continuing education courses and corresponding instructors is available on the AREC web site at *ProfessionalLicense*. *Alaska*. *Gov/RealEstateCommission*

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nstructor Initial Application	

PART I Par	yment of Fees			_
Required Fees:	Certification Fee			\$200.00
PART II Pe	rsonal Information			
Full Legal Name:				
	ames used (maiden, nicknames, aliases). If any docurue copy of the documentation showing proof of leg		ived in a prior name	e, you must
☐ Not Applic	cable			
☐ Other Nan	nes Used:			
Mailing Address:	P.O. Box or Street City		State	Zip
Contact Phone:		Date of Birth:		
and Professional Licensin	hoosing to receive correspondence on any matter affecting my lic g, I agree to maintain an accurate email address through the MY L in good standing may result in an inability to receive crucial inform	ICENSE web page. I understar	nd that failure to check r	my email account or
Email Address:		Select One:	Send my Correspond Send my Correspond	
	Note: If both boxes are selected above, you will rec	eive correspondence elec	tronically.	
States Social Security Nur	ER: AS 08.01.060 requires you to provide your United nber. It is considered confidential information and will it may be used to verify inter-state licensure.			
PART III Lis	tServ			
Would you like to b	e placed on the AREC ListServ to receive Commission	n news via email?	Yes	□ No
If yes, please provid	de the email you would like registered with the ListS	Serv:		

PART IV	Minimum Qualifications				
Method Qualifications		Required Documentation			
1 .	A bachelor's degree in real estate or a related field.	Current Resume Documenting Degree and Experience in Chosen Topics - AND - Proof of Experience Teaching or Training Adults, OR Certificate of Completion of an Instructor Workshop			
<u> </u>	Five years' experience as a real estate licensee with documented experience in the topic area(s) the applicant is seeking approval to teach.	Current Resume Documenting Experience in Chosen Topics - AND - Proof of Experience Teaching or Training Adults, OR Certificate of Completion of an Instructor Workshop			
<u> </u>	Another combination of experience and education that established the applicant's credentials in the requested topic area(s).	Current Resume Documenting Experience in Chosen Topics - AND - Proof of Experience Teaching or Training Adults, OR Certificate of Completion of an Instructor Workshop			
4 .	Be listed as an approved instructor by a national organization that offers professional real estate courses that have been approved by the commission for continuing education credit under 12 AAC 64.420.	Current Resume - AND - Copy of Certificate or Proof of Organization Membership - AND - Proof of Experience Teaching or Training Adults, OR Certificate of Completion of an Instructor Workshop			

PART V Instructor Education Have you successfully completed an instructor development workshop*? Yes ☐ No (If yes, please attach copy of the certificate of completion.) **Date Attended:** Location: ☐ IRWA (International Right of Way Association) CIA (Community Association Institute) NAR (National Association of Realtors) IREM (Institute of Real Estate Management) **Workshop Sponsor:** REEA (Real Estate Educators Association) AREC (Alaska Real Estate Commission) ARELLO (Association of Real Estate License Law Officials)

^{*}Successful completion of an instructor workshop sponsored by ARELLO, NAR, REEA, IRWA, CIA or other national organizations determined to be comparable by the Commission, or the Commission's designee, may be substituted for teaching experience or training required.

PART VI Teaching Experience

If you are seeking instructor approval through methods 2 or 3 of Part IV (page 2), you will need to complete the following information. You must be able to show that you have active experience teaching or training adults.

Date Teaching Experience		Hours Taught
	Total Hours:	

PART VII Topic/Subject Area

Please check each subject area and topic number that you are requesting approval to instruct. **Remember: You must be able to show that you have experience in each subject area.**

show that you have experience in each subject area.			
Topic Number	Subject Area		
<u> </u>	Licensee Relationships		
2	Closing Transactions		
□ 3	Common Interest Ownership and Resale Certificates Required Under AS 34.08.590		
□ 4	Communications, Negotiations, and Real Estate Counseling Skills		
<u> </u>	Repealed 6/28/1997		
<u> </u>	Contracts		
7	Energy Conservation		
□ 8	Health, Safety, Environmental Issues and ADA Compliance		
9	Fair Housing, and Equal Opportunity Laws		
10	Financing Real Estate		
<u> </u>	Foreclosure, Judgements and Bankruptcy		
<u> </u>	International Real Estate Transactions		
<u> </u>	Land Use, Planning, Zoning and Building Codes		
14	Legal Descriptions		
<u> </u>	Listing Responsibilities		

Topic/Subject Area (continued) **PART VII Topic Number Subject Area** 16 **Marketing Property** 17 **New Construction** 18 **Prohibited Conduct** 19 **Property Disclosure and Inspections** 20 **Residential Property Management** 21 **Property Valuation** 22 Real Estate Brokerage Management 23 Real Estate Investment Analysis 24 Real Estate Property Law 25 Real Estate License Law 26 Securities 27 Title Insurance and Lien Law 28 **Trust Account Management** 29 Trusts, Estates and Probate **Ethical Decision Making in Real Estate Transactions** 30 31 **Community Association Management** 32 **Community Association Documents** 33 Risk Management Alaska Landlord Tenant Law 34 35 **Customer Client Services** 36 **Commercial Property Management** 37 Tax Law and Exchanges 38 **Broker Disclosure Responsibility** 39 **Broker Supervision** 40 **Broker Trust Account Responsibility** Organizing and Managing a Real Estate Offices 41

PART VIII Professional Fitness Questions

The following questions must be answered. "Yes" answers may not automatically result in license denial.

For each "yes" response to any question, you must provide an <u>explanation</u> and <u>documentation</u>. Use the letter of explanation form (#08-4752) appended to this application; include full details, dates, locations, type of action, organizations or parties involved, and specific circumstances. A separate letter of explanation form must be provided for each "yes" answer documented below. Documentation includes copies of court orders, charging documents, board, or license actions, etc.

When in doubt about your response, disclose and provide the required explanation and documents. Applications submitted without the required attachments will be considered incomplete and will not be processed.

The contents of licensing files are generally considered public records. If you believe that the additional information you are attaching to explain a "yes" answer should be considered confidential, state that in the attachment. A request for confidentiality may or may not be granted.

When in doubt, disclose and explain.					
1. Within the last 5 years preceding the date of this application, have you had a real estate license revoked, denied, suspended, surrendered, placed on probation, or subject to any restriction, censure, reprimand, consent agreement or any other disciplinary or license action?					No
2. Are you the subject of an unresolved complaint or disciplinary action before a real estate regulating authority or a professional real estate association?					No
"Yes" Answers If you answered "yes" to any of the above questions, you mend documentation explaining the specific circumstance(s) of the		_	ned ar	ıd datı	ed
PART IX Required Documents					
Unless otherwise indicated, all documents must be submitted with the instructor approval application. Applications will not be reviewed and approved until the application packets are complete.					ot be
An instructor must be approved/certified to teach the same topics of any approved course they offered for credit through the Alaska Real Estate Commission.	apply to	o tea	ch and	l are b	eing
Attachments		Office	e Use (Only	
Completed Application, submitted at least 45 days prior to course instruction					
INSTRUCTOR APPROVAL FEE: \$200.00					
Certificates of Completion From Instructor Development Workshop					
Proof of Instructor Approval by National Organization (if applicable)					

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Signature Page	
Applicant Name:	
PART X Agreement	
I hereby certify that I am the person herein named and subscribing to this application and that I have and I know the full content thereof. I declare that all of the information contained herein, and submitted herewith are true and correct.	
I understand that any falsification or misrepresentation of any item or response in this application falsification or misrepresentation of documents to support this application, is sufficient grounds fo disciplining a license, certificate, or permit to practice in the state of Alaska.	
I further understand that it is a Class A misdemeanor under Alaska Statute 11.56.210 to falsify an a of unsworn falsification.	application and commit the crime

Applicant Signature:		Date Signed:	
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Professional Licensing

PO Box 110806, Juneau, AK 99811 Phone: (907) 465-2550 Email: License@Alaska.Gov Website: ProfessionalLicense.Alaska.Gov

Letter of Explanation for a Professional Fitness "Yes" Answer

Use this form only to explain and document any professional fitness "yes" answers. A "yes" answer is not necessarily disqualifying but concealing one may be.

Each "yes" answer requires a separate explanation and associated documentation. Submit all relevant documentation with this form, even if you have previously provided it.

- **Explanations** include full details, dates, locations, type of action, organizations or parties involved, and specific circumstances. If the space provided is insufficient, make additional copies as needed.
- **Documentation** includes copies of court orders, charging documents, board or license actions, decisions against your professional certification, satisfaction of consent agreements (fines paid, community service completed, off probation, etc.), and fitness to practice letters (statement from your provider that you are safe to practice if you check "yes" to any of the questions regarding mental or physical health, or drug or alcohol abuse or addiction).
- **Disciplinary actions** may include, but not be limited to, suspension, surrender, revocation, probation, academic probation, reprimand, censure, restricted license, limited license, conditioned license, or letters of counseling, concern, advice, warning, caution, admonishment, or reprimand.

If you have multiple "yes" answers or multiple incidents for any professional fitness question, you must use a separate copy of this form and provide a full explanation and documentation for each incident.

The contents of licensing files are public records. If you believe that the additional information you are attaching to explain a "yes" answer should be considered confidential, state that in the attachment. A request for confidentiality may or may not be granted according to state law.

Write the professional fitness question number you are answering "yes" to in the box.						
Location of Incide	nt:				Date of Incident	::
Explanation of Inc When in doubt, and explain. Make copies as ne	disclose					
Did you attach all	applicabl	le documents associated w	ith this incid	ent?		
Court Order	s [Consent Agreements	□ D	isciplinary Actions	Charging	g Documents
Court Recor	☐ Court Records ☐ Fitness to Practice ☐ All Other Documentation Related to This Incident					is Incident
I have additional incidents for this "yes" answer, or "yes" answers to other Professional Fitness questions and have attached a separate copy of this form for each incident.						
Full Name:					Program:	
Signature:					Date Signed:	

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Phone: (907) 465-2550

Credit Card Payment Form	
All major credit cards are accepted. For security purposes, do not email credit card credit card payment form with your application.	d information. Include this
Name of Applicant or Licensee:	
Profession Type (e.g., Acupuncture):	
License Number (if applicable):	
I wish to make payment by credit card for the following (check all that apply):	AMOUNT
Application Fee:	
License or Renewal Fee:	
Other (fine, exam, etc.):	
1	
	
2	
TOTAL	<u> </u>
Name (as shown on credit card):	
Mailing Address:	
Phone Number: Email (optional):	
Signature of Credit Card Holder:	
08-4438 Rev 12/06/2022 Credit Card Payment Form (all major	or cards accepted)
CREDIT CARD INFO: Your payment cannot be processed unless a	Il fields are completed!
1. Credit Card Number:	All 3 fields MUST be completed!
2. Expiration Date: 3. Security Code:	This section will be destroyed after the payment is processed.