



THE STATE  
*of* **ALASKA**  
GOVERNOR BILL WALKER

**Department of Commerce, Community,  
and Economic Development**

ALCOHOLIC BEVERAGE CONTROL BOARD

550 W 7<sup>th</sup> Avenue, Suite 1600  
Anchorage, Alaska 99501  
Main: 907.269.0350

**MEMORANDUM**

TO: Robert Klein, Chair  
and Members of the ABC Board

DATE: Thursday, April 21, 2016

FROM: Sarah D. Oates  
Records & Licensing Supervisor

RE: Salmon Falls Lodge #4966

This is an application for the ownership transfer of a Beverage Dispensary – Tourism license that was first issued on May 11, 2010.

AS 04.11.400(d)(1)(D) requires 30 rental rooms if the population is 5,001 – 15,000.

The Ketchikan Gateway Borough has a certified population of 13,445.

The applicant offers 52 rooms and a full-service restaurant.

**2016 TOURISM STATEMENT**  
**SF Alaska Limited Partnership**

1. We have a total of 52 rooms and, yes, they are available to the public via walk in or reservation.
2. Yes, we have a full menu restaurant, open for breakfast, lunch and dinner.
3. No – not applicable
4. Yes, we offer a dynamic experience to include fishing trips, sightseeing trips, hikes, and other various arrangements with local companies which provide trips for tourists.
5. No construction or improvements have been made to the existing premises within the last two years.

FEB 29 16 AM 9:30

Alcoholic Beverage Control Board  
550 West 7<sup>th</sup> Ave. Suite 1600  
Anchorage, AK 99501

## Transfer Liquor License

(907) 269-0350  
Fax: (907) 334-2285  
<http://commerce.alaska.gov/dnn/abc/Home.aspx>

License is:       Full Year                      OR                       Seasonal      List Dates of Operation: \_\_\_\_\_

SECTION A - LICENSE INFORMATION			FEES <i>13825</i>
License Year: 2016/2017	License Type: Beverage Dispensary Tourism	Statute Reference Sec. 04.11.400D	Filing Fee:      \$100.00
License #: 4966			Rest. Desig. Permit Fee: ( <del>\$50.00</del> )      \$50.00
Local Governing Body: (City, Borough or Unorganized) Ketchikan	Community Council Name(s) & Mailing Address:  N/A		Fingerprint:      \$99.50 ( <i>\$49.75 per person</i> )
Name of Applicant (Corp/LLC/LP/LLP/Individual/Partnership): SF Alaska, LP	Doing Business As (Business Name): Salmon Falls Lodge		TOTAL      \$249.50 <input checked="" type="checkbox"/>
	Business Telephone Number: 907-225-2752		Fax Number:
Mailing Address: 16074 N 78 <sup>th</sup> Street Ste B104	Street Address or Location of Premises:		Email Address:
City, State, Zip: Scottsdale, AZ 85260	16707 N Tongass Hwy, Ketchikan, AK 99901		
Is any shareholder related to the current owner? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If "yes" please state the relationship _____			
SECTION B - TRANSFER INFORMATION			
<input checked="" type="checkbox"/> Regular Transfer		Name and Mailing Address of <i>CURRENT</i> Licensee: Salmon Falls, Inc. 16707 N Tongass Hwy, Ketchikan, AK 99901	
<input type="checkbox"/> Transfer with security interest: Any instrument executed under AS 04.11.670 for purposes of applying AS 04.11.360(4)(b) in a later involuntary transfer, must be filed with this Application. Real or personal property conveyed with this transfer must be described. Provide security interest documents.		Business Name (dba) <i>BEFORE</i> transfer: Salmon Falls Lodge	
<input type="checkbox"/> Involuntary Transfer. Attach documents which evidence default under AS 04.11.670.		Street Address or Location <i>BEFORE</i> transfer: <i>PO BOX 5700</i> , Ketchikan, AK 99901	
SECTION C - PREMISES TO BE LICENSED			
Distance to closest school grounds: 3.55 miles	<i>Distance measured under:</i> <input checked="" type="checkbox"/> AS 04.11.410    OR <input type="checkbox"/> Local ordinance No.	<input type="checkbox"/> Premises is GREATER than 50 miles from the boundaries of an incorporated city, borough, or unified municipality.	
Distance to closest church: 2.05 miles	<i>Distance measured under:</i> <input checked="" type="checkbox"/> AS 04.11.410    OR <input type="checkbox"/> Local ordinance No.	<input checked="" type="checkbox"/> Premises is LESS than 50 miles from the boundaries of an incorporated city, borough, or unified municipality. Not applicable	
Premises to be licensed is: N/A <input type="checkbox"/> Proposed building <input checked="" type="checkbox"/> Existing facility <input type="checkbox"/> New building		<input type="checkbox"/> Plans submitted to Fire Marshall (required for new & proposed buildings) <input checked="" type="checkbox"/> Diagram of premises attached	

Alcoholic Beverage Control Board  
 550 West 7<sup>th</sup> Ave. Suite 1600  
 Anchorage, AK 99501

## Transfer Liquor License

(907) 269-0350  
 Fax: (907) 334-2285  
<http://commerce.alaska.gov/dnn/abc>

### SECTION D – LICENSEE INFORMATION

1. Does any individual, corporate officer, director, limited liability organization member, manager or partner named in this application have any direct or indirect interest in any other alcoholic beverage business licensed in Alaska or any other state?

Yes  No If Yes, complete the following. Attach additional sheets if necessary.

Name	Name of Business	Type of License	Business Street Address	State
SEE ATTACHED				

2. Has any individual, corporate officer, director, limited liability organization member, manager or partner named in this application been convicted of a felony, a violation of AS 04, or been convicted as a licensee or manager of licensed premises in another state of the liquor laws of that state?

Yes  No If Yes, attach written explanation.

### SECTION E – OWNERSHIP INFORMATION - CORPORATION

*Corporations, LLCs, LLPs and LPs must be registered with the Dept. of Community and Economic Development.*

Name of Entity (Corporation/LLC/LLP/LP) (or N/A if an Individual ownership): SF Alaska, LP	Telephone Number: 907-225-2752	Fax Number:
Corporate Mailing Address: 16074 N 78 <sup>th</sup> Street Ste B104	City: Scottsdale	State: AZ
Name, Mailing Address and Telephone Number of Registered Agent: AAA \$49 a year://www.alaskaregisteredagent.com Inc. 745 W. 4 <sup>th</sup> Ave., Ste 200 B Anchorage, AK 99501, 907-312-5564	Date of Incorporation OR Certification with DCED: 12/ 8 /15	State of Incorporation: AK
Is the Entity in "Good Standing" with the Alaska Division of Corporations? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If no, attach written explanation. Your entity <i>must</i> be in compliance with Title 10 of the Alaska Statutes to be a valid liquor licensee.		

#### Entity Members (Must include President, Secretary, Treasurer, Vice-President, Manager and Shareholder/Member with at least 10%)

Name	Title	%	Home Address & Telephone Number	Work Telephone Number	Date of Birth
SF Alaska Manager LLC	Partner		16074 N 78 <sup>th</sup> Street Ste B104, Scottsdale AZ 85260	480-797-1919	

**NOTE: If you need additional space, please attach a separate sheet.**

**SECTION D LICENSE APPLICATION INFORMATION**

CHPH, LLC  
dba Crowne Plaza Phoenix Airport  
4300 E. Washington St. Phoenix, AZ 85034

44<sup>th</sup> and McDowell Hotel Group, LLC  
dba Holiday Inn & Suites Phoenix Airport North  
1515 N. 44<sup>th</sup> St. Phoenix, AZ 85008

FEB 22 15 PM 1:22

## Transfer Liquor License

### SECTION F – OWNERSHIP INFORMATION – SOLE PROPRIETORSHIP (INDIVIDUAL OWNER & SPOUSE)

**Individual Licensees/Affiliates** (The ABC Board defines an "Affiliate" as the spouse or significant other of a licensee. Each Affiliate must be listed.)

Name:	<input type="checkbox"/> Applicant <input type="checkbox"/> Affiliate	Name:	<input type="checkbox"/> Applicant <input type="checkbox"/> Affiliate
Address:		Address:	
Home Phone:	Date of Birth:	Home Phone:	Date of Birth:
Work Phone:		Work Phone:	
Name:	<input type="checkbox"/> Applicant <input type="checkbox"/> Affiliate	Name:	<input type="checkbox"/> Applicant <input type="checkbox"/> Affiliate
Address:		Address:	
Home Phone:	Date of Birth:	Home Phone:	Date of Birth:
Work Phone:		Work Phone:	

**Declaration**

- I declare under penalty of perjury that I have examined this application, including the accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct and complete, and this application is not in violation of any security interest or other contracted obligations.
- I hereby certify that there have been no changes in officers or stockholders that have not been reported to the Alcoholic Beverage Control Board. The undersigned certifies on behalf of the organized entity, it is understood that a misrepresentation of fact is cause for rejection of this application or revocation of any license issued.
- I further certify that I have read and am familiar with Title 4 of the Alaska statutes and its regulations, and that in accordance with AS 04.11.450, no person other than the licensee(s) has any direct or indirect financial interest in the licensed business.
- I agree to provide all information required by the Alcoholic Beverage Control Board in support of this application.

<b>Signature of Current Licensee(s)</b>	<b>Signature of Transferee(s)</b>
Signature: <i>[Handwritten Signature]</i>	Signature: <i>[Handwritten Signature]</i>
Signature: <i>[Handwritten Signature]</i>	Signature: <i>[Handwritten Signature]</i>
Name & Title (Please Print): <i>Frank Heawlin</i>	Name & Title (Please Print): <i>Alvin &amp; Shirley White</i>
Subscribed and sworn to before me this <i>13</i> day of <i>July</i> , 2016	Subscribed and sworn to before me this <i>13<sup>th</sup></i> day of <i>Jan</i> , 2016
Notary Public in and for the State of Alaska <i>Michelle Brown</i>	Notary Public in and for the State of Alaska <i>Michelle Brown</i>
My commission expires: <i>8-1-18</i>	My commission expires: <i>8-1-18</i>

STATE OF ALASKA  
 NOTARY PUBLIC  
 MICHELLE BROWN  
 My Commission Expires August 1, 2018

STATE OF ALASKA  
 NOTARY PUBLIC  
 MICHELLE BROWN  
 My Commission Expires August 1, 2018

FEB 22 16 PM 1:22

STATE OF ALASKA  
ALCOHOLIC BEVERAGE CONTROL BOARD  
APPLICATION FOR RESTAURANT DESIGNATION PERMIT  
AS 04.16.049 & 3 AAC 304.715 - 794

The granting of this permit allows access of persons under 21 years of age to designated licensed premises for purposes of dining, and persons between the ages of 16 - 20 for employment. If for employment, please indicate in detail what the employment duties will be in question #3.

License Number: 4966 Type: Beverage Dispensary Tourism

This application is for designation of premises where: (Please check the appropriate items below)

- Bona fide restaurant pursuant to 3 AAC 304.305 & 3 AAC 304.715-794.
- Persons 16 - 20 years of age may dine unaccompanied.
- Persons under 16 may dine accompanied by a person 21 years of age or older.
- Persons between 16 - 20 years of age may be employed. \*(See note below)

Licensee's Name:

Name of Business: Salmon Falls Lodge

Business Address: 16707 N Tongass Hwy. City: Ketchikan

1. Hours of operation 7am to 12am. Telephone Number: 907 225 2752

2. Have police been called to your premises for any reason? [ ] Yes  
[ X ] No (If you answered yes, please explain below).

3. \* Duties of employment: Server, hostess, kitchen staff, cleaning staff

4. Are video games available to the public on your premises? [ ] Yes [ X ] No

5. Do you provide live entertainment, such as live music, pool tables, karaoke, dancing, sports or pinball?  Yes [ ] No

6. How is food served? [ X ] Table Service [ ] Buffet Service [ ] Counter Service [ ]  
Other

7. Is an owner, manager or supervisor 21 years of age or older always present during business hours? [ X ] Yes [ ] No

\*\*\* A MENU AND DETAILED PREMISES DIAGRAM MUST ACCOMPANY THIS APPLICATION \*\*\*

\*Employees 16 and 17 years of age must have a valid work permit and a letter maintained in your files from a parent or guardian authorizing employment at your establishment.

\*\*Please attach additional sheets of paper if more space is needed to describe food service, entertainment, etc.

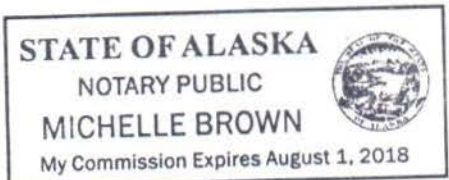
*[Handwritten Signature]*  
Licensee Signature

Local Governing Body Approval  
*Approved by email 4/15/16*

Subscribed and sworn to before me this 13 day of 2016  
January

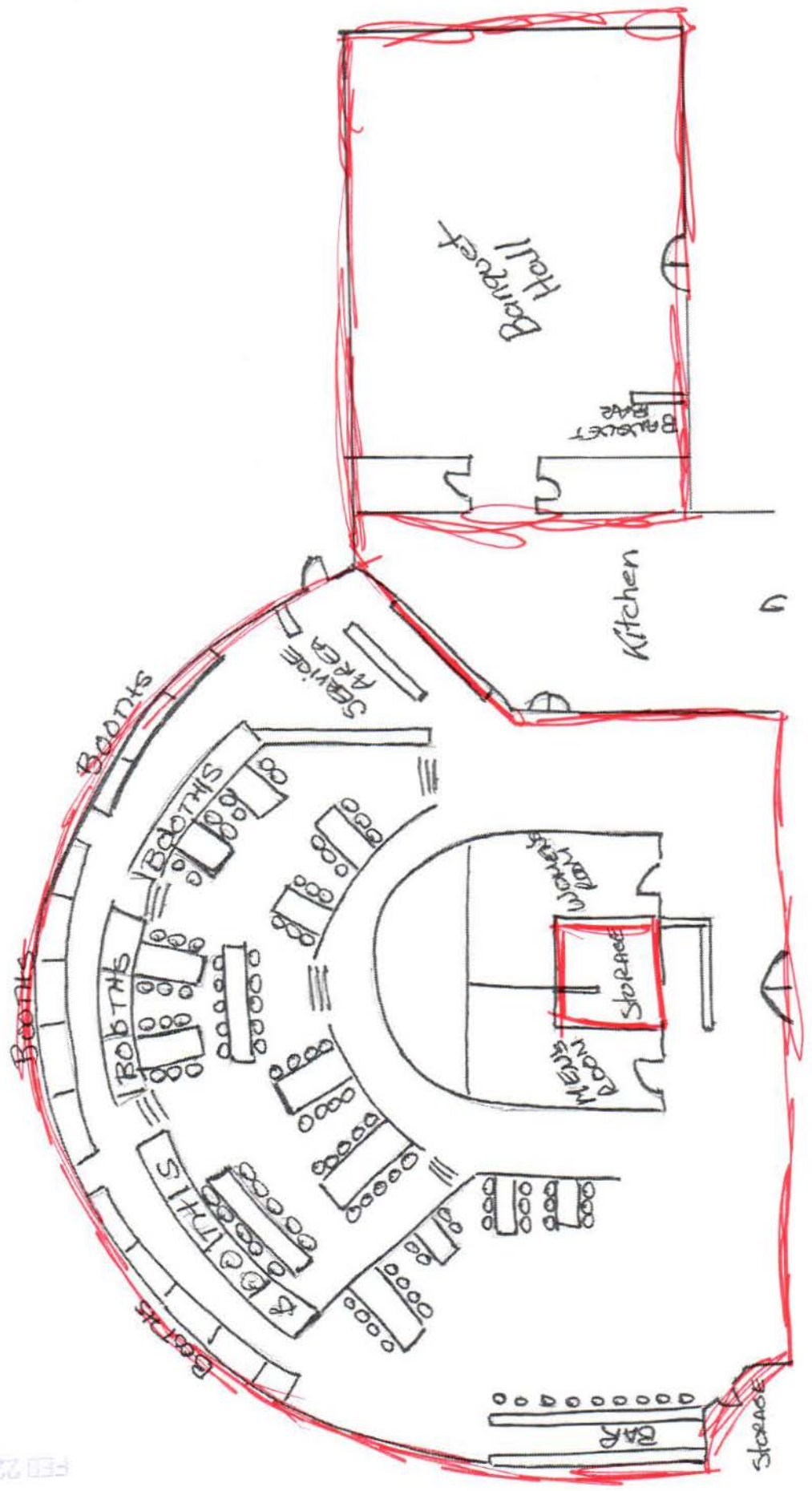
Date  
Notary Public in and for Alaska *Michelle Brown*  
My Commission expires: 8-1-18

Director, ABC Board



FEB 22 16 PM 1:29

SALMON FALLS LODGE



FEB 22 '15 PM 1:24



# SALMON FALLS LODGE

## *Breakfast*

### *- Entrees -*

Ham and Eggs.....	12.00
Bacon and Eggs.....	12.00
Sausage and Eggs.....	12.00
Short Stack Hotcakes.....	5.50
Resort Stack Hotcakes.....	7.00

### *- Side Dishes -*

Side of Bacon, Ham or Sausage.....	6.00
Cold Cereal.....	4.50
Oatmeal with Toast.....	6.00
Toast.....	2.50
Danish Pastry.....	2.50

### *- Beverages -*

	Small	Large
Coffee.....	2.00	
Tea.....	2.00	
Hot Chocolate.....	2.50	
Orange Juice.....	2.50	3.50
Grapefruit Juice.....	2.50	3.50
Apple Juice.....	2.50	3.50
Cranberry Juice.....	2.50	3.50
Milk.....	2.50	3.50

# SALMON FALLS LODGE

## *Lunch*

### *- Soup -*

Clam Chowder.....Cup 4.50....Bowl 6.50

### *- Salads -*

Garden Salad.....8.95  
Chicken Oriental Salad.....14.50

### *- Sandwiches -*

*Served with French Fries or Garden Salad*

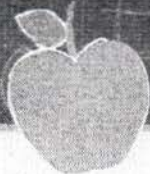
Hamburger.....10.00  
Cheeseburger.....11.00  
Club House.....11.00  
Roast Beef.....10.50  
Turkey.....10.50  
Ham & Cheese.....10.50

### *- Entrees -*

Fish and Chips.....13.50

### *- Desserts -*

*Please ask your server about our special selection for today.*



# SALMON FALLS LODGE

## Children's Breakfast

### - Entrees -

Ham and Eggs.....	8.00
Bacon and Eggs.....	8.00
Sausage and Eggs.....	8.00
Short Stack HotCakes.....	5.50
Resort Stack HotCakes.....	7.00

### - Side Dishes -

Side of Bacon, Ham or Sausage.....	4.00
Cold Cereal.....	4.00
Oatmeal with Toast.....	6.00
Toast.....	1.50
Danish Pastry.....	2.50

## Children's Lunch

### - Soup -

Clam Chowder.....	Cup 4.50.....	Bowl 6.50
-------------------	---------------	-----------

### - Sandwiches -

*Served with French Fries*

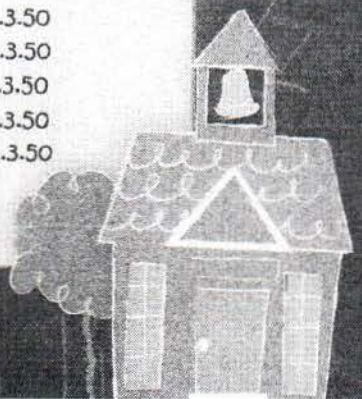
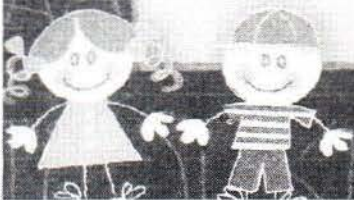
Hamburger.....	10.00
Cheeseburger.....	11.00
Turkey.....	10.50
Ham & Cheese.....	10.50

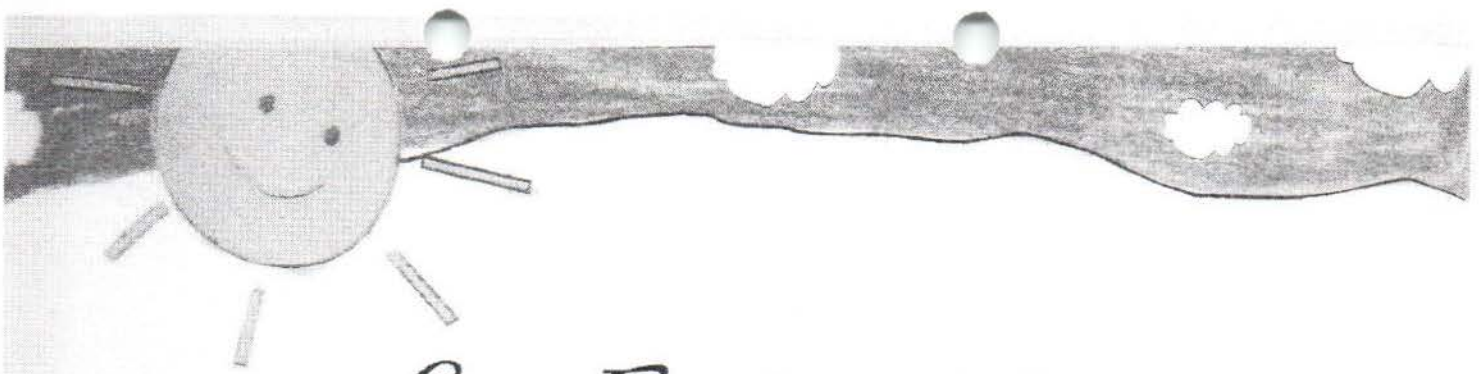
### - Desserts -

*Please ask your server about our special selection for today.*

### - Beverages -

	Small	Large
Orange Juice.....	2.50	3.50
Grapefruit Juice.....	2.50	3.50
Apple Juice.....	2.50	3.50
Cranberry Juice.....	2.50	3.50
Milk.....	2.50	3.50
Hot Chocolate.....	2.50	





## Salmon Falls Children's Menu

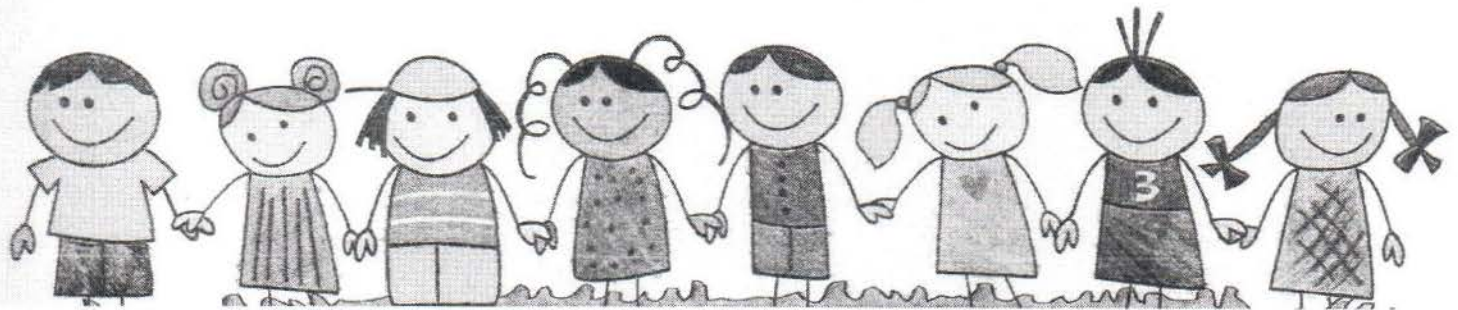
Cup of Clam Chowder	5.00
Grilled Cheese & French Fries	7.00
Hamburger & French Fries	10.00
Cheeseburger & French Fries	11.00
Fish & Chips	13.50
New York Steak 5 oz	16.50

*\*French Fries & Garden Salad\**

Rib Eye Steak 7 oz	17.50
--------------------	-------

*\*French Fries & Garden Salad\**

Drinks	Small	Large
Milk	2.50	3.50
Orange Juice	2.50	3.50
Apple Juice	2.50	3.50
Coke (or) Zup		2.75





- Appetizers -

Crab Cakes.....	14.50
Bacon Wrapped Scallops.....	14.50
Hot Wings or BBQ Wings.....	12.50

- Soup -

Alaskan Clam Chowder.....	Cup 5.00..... Bowl 7.00
---------------------------	-------------------------

- Salads -

Garden Salad.....	12.95
-------------------	-------

- Dinner Entrees -

*All our entrees are served with a Garden Salad, Vegetable,  
Baked or Stuffed Potato and our Lodge Bread*

Salmon.....	25.95
<i>The King of Steaks</i>	
Prawns.....	25.95
<i>A local favorite, lightly breaded and deep-fried to a golden brown</i>	
Scallops.....	25.95
<i>Sweet and delicate deep-fried morsels from the deep</i>	
Neptune Platter.....	28.95
<i>A combination of seafood favorites for the hearty appetite</i>	
Cod Hollandaise.....	22.95
<i>A delicate filet of cod smothered in Hollandaise sauce</i>	
Blackened Salmon.....	26.95
<i>Creole cooking Alaska-style</i>	
Scallops Monaco.....	27.95
<i>Bacon wrapped scallops with Hollandaise sauce</i>	

<b>Fish Fry</b> .....	22.95
<i>The catch-of-the-day, lightly breaded and deep-fried</i>	
<b>Rib Eye Steak</b> .....	28.95
<i>14 oz. cut of the most tender and flavorful of steaks, broiled to your liking</i>	
<b>New York Steak</b> .....	27.95
<i>10 oz. The choice cut of steak connoisseurs everywhere.</i>	
<b>Peppered New York Steak</b> .....	29.95
<i>10 oz. Highly seasoned with green &amp; black peppercorns, smothered in burgundy sauce of mushrooms, green peppers and onions</i>	
<b>Filet Mignon Steak</b> .....	28.95
<i>8 oz. The choice of steak lovers</i>	

*Great additions to your steak:  
Mushrooms \$4.00, Scallops \$ 12.00, Prawns \$12.00*

<b>Prime Rib</b> .....	Alaskan Cut 28.95
<i>Available Friday and Saturday. Lean, tender and tasty, served with au jus and creamy horseradish</i>	
<b>Teriyaki Chicken Breast</b> .....	22.95
<i>Marinated &amp; broiled to perfection</i>	
<b>Lemon-Pepper Chicken Breast</b> .....	22.95
<i>Lightly seasoned then charcoal broiled</i>	

*- Pasta -*

<b>Vegetable Fettuccine Alfredo</b> .....	19.95
<i>Pasta &amp; vegetables in a creamy sauce</i>	
<b>Seafood Fettuccine Alfredo</b> .....	24.95
<i>A delightful pasta dish with prawns, scallops, and local fish</i>	

*- Desserts -*

*Please ask your server about special selections for today*

# *Salmon Falls Drink List*

## **CHAMPAGNE**

Korbel	
Dom Chandon	35.00
Dom Chandon	11.00

## **LIQUEURS**

Amaretto	6.00
Anisette	6.00
Bailey's	7.00
Drambuie	6.00
Galliano	7.00
Grand Marnier	8.00
Kahula	7.00
Tia Maria	6.00
Yukon Jack	6.00

## **BEERS**

Alaskan Amber	4.50
Alaskan IPA	4.50
Alaskan Pale	4.50
Alaskan Summer Ale	4.50
Alaskan White	4.50
Bud/Bud Light	4.00
Coors Light	4.00
Corona	4.50
Heineken	4.50
Miller/Miller Lite	4.00

## **WELL DRINKS**

Skyy Vodka	5.00
Bacardi Rum	5.00
Gordan's Gin	5.00
Jim Beam Bourbon	5.00
McGregor Scotch	5.00
Christian Bros Brandy	5.00

## **SPECIALTY DRINKS**

Bloody Mary	6.00
Margarita	7.50
Straw. Margarita	8.00
Pina Colada	7.00
Manhattan	6.00
Grasshoppers	7.00
Long Island Ice Tea	9.00
Duck Farts	6.00
Root Beer Float	7.00
White Russian	6.00
Black Russian	6.00
Mai Tai	7.00
Coffee Nudge	6.00
Vodka Martini	6.00
Gin Martini	6.00
Screwdriver	6.00

# Salmon Falls Drink List

## WHISKEY BLEND

Black Velvet	5.50
Bushmill's	6.00
Canadian Club	5.50
Canadian Mist	5.50
Crown Royal	6.00
MacNaughton's	5.50
Seagram's 7	5.50
Seagram's VO	5.50

## SCOTCH

Cutty Sark	6.00
Clan McGregor	5.00
Dewars	6.00
Glen Fiddich	8.00
Glen Livet	7.00
J&B	6.00
Johnny Walker Red	6.00
Johnny Walker Bla.	7.00

## RUM

Bacardi	5.00
Bacardi Cherry	6.00
Capt Morgan	5.50
Malibu Coconut	5.50
Meyer's	5.50

## VODKA

Absolute	6.00
Gordons	5.00
Ketel One	6.50
Skyy	5.00
Stoli	6.00
3 Olives Choc.	6.00

## GIN

Beefeaters	6.50
Bombay	6.50
Gordons	5.00
Sloe Gin	6.00
Tangeray	6.00

## BOURBON

Early Times	5.50
Jack Daniel's	5.50
Jim Beam	5.00
Maker's Mark	6.50
Old Crow	5.00

## TEQUILA

Cuervo Gold	6.00
Cuervo Silver	5.50
Sauza Blanco	7.00

## COGNAC

Courvoisier	8.00
Hennessy	7.50
Mandarin Napoleon	7.00

## BRANDY

Apricot	5.00
Blackberry	5.00
Cherry	5.00
Christian Bros	5.00
Coffee	5.00
E&J	5.00

## CRÈME DE

Banana	5.00
Cacao (dark)	5.00
Menthe (green)	5.00
Menthe (white)	5.00
Noyaux	

## SCHNAPPS

Butternip	5.00
Hot Damn	5.00
Peach	5.00
Peppermint	5.00
Root Beer	5.00

## PORT

Fonseca	
---------	--





### *Salmon Falls Beer List*

Alaskan Amber	4.50
Alaskan IPA	4.50
Alaskan Pale	4.50
Alaskan Summer Ale	4.50
Alaskan White	4.50
Bud / Bud Lite	4.00
Coors Light	4.00
Corona	4.50
Heineken	4.50
Miller / Miller Lite	4.00

## Salmon Falls Wine List

	<u>White Wine</u>	Glass	Bottle
Beringer White Zinfandel			16.00
Blue River Riesling		8.00	30.00
St. Michelle Riesling		6.00	21.00
Elk Cove Pinot Gris			34.00
Rodney Strong Sauvignon Blanc		8.00	28.00
Ferrari Carano Chardonnay			46.00
Kendall Jackson Chardonnay		8.00	30.00
Chateau St. Michelle Chardonnay			28.00
Rodney Strong Chardonnay			32.00
Champagne Splits		8.00	

### Red Wine

Beringer Napa Cabernet Sauvignon			68.00
CSM Indian Wells Merlot			34.00
Elk Cove Pinot Noir			46.00
Kendall Jackson Cabernet		9.00	34.00
Kendall Jackson Merlot		9.00	34.00
Rodney Strong Cabernet			34.00
Rodney Strong Merlot			34.00

### House Wine

		Glass
Inglenook Creek Cabernet Sauvignon		6.00
Inglenook Creek Chardonnay		6.00
Inglenook Creek Merlot		6.00