# STATE OF ALASKA DEPARTMENT OF COMMERCE, COMMUNITY, AND ECONOMIC DEVELOPMENT DIVISION OF BANKING AND SECURITIES

IN THE MATTER OF:		
The 13 <sup>th</sup> Regional Corporation,	)	ALASKA ORDER NO. 10-05-S
The 13 Regional Corporation,	)	Final Order to Cease and Desist and to Prefile Proxy Materials
Respondent.	)	and to Frome Fronty Materials

### I. INTRODUCTION

The Department of Commerce, Community, and Economic Development, Division of Banking and Securities ("division"), is responsible for administration of the Alaska Securities Act ("Act") at AS 45.55 and the regulations adopted under the Act at 3 AAC 08. Having conducted an investigation pursuant to AS 45.55.910(a)(1), the division finds as follows:

#### II. FACTS

- 1. The 13<sup>th</sup> Regional Corporation (13<sup>th</sup> Region) is an Alaska Native corporation organized under the Alaska Native Claims Settlement Act (ANCSA).
- 2. During the calendar year 2006, the 13<sup>th</sup> Region did not file any proxy or proxy-related materials with the division under AS 45.55.139.
- 3. In late 2007, pursuant to AS 45.55.139, the 13<sup>th</sup> Region filed materials related to its 2007 Annual Meeting. The materials contained a 2007 Notice of Annual Meeting and Proxy Info Statement (proxy statement), a proxy form, an early bird prize form, and a 2006 Annual Report. The proxy statement contained an undated letter from Michael Rawley, Chairman of the Board, detailing plans and expectations for the 13<sup>th</sup> Region during the 2007 operating year. Mr. Rawley states that the 13<sup>th</sup> Region will show a net profit of \$700,000 for the 2007 operating year. In addition, he discusses the hiring of Joseph D. Mace as CEO/CFO, the role of Mr. Mace and President Jackie Rashleger, the movement of the 13<sup>th</sup> Region's land entitlement initiative and HR 5617, the profitable return of the 13<sup>th</sup> Region's operations, and the date and location of the 2007 annual meeting, which

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- 4. A shareholder complaint was filed on February 6, 2008, alleging information contained in the 13<sup>th</sup> Region's 2007 proxy statement was in violation of the administrative code regulating ANCSA proxy solicitations. The complaint alleges:
  - a) a violation of 3 AAC 08.315 for the failure to reference the 2006 operating results and instead discussing the projections of the 2007 operating results in a letter to shareholders by Michael Rawley, Chairman of the Board;
  - b) a violation of 3 AAC 08.345(b)(2) for the failure of the 13<sup>th</sup> Region to disclose all remuneration for the five most highly compensated directors or officers; and
  - c) a violation of 3 AAC 08.345(b)(5), for the failure to disclose information related to the corporation's relationship with its independent public accountants.

#### III. LEGAL STANDARDS

- 1. A corporation subject to AS 45.55.139 is required to file with the division proxy solicitation materials that the corporation distributes to 30 or more Alaska resident shareholders.
- 2. Under AS 45.55.160 "[a] person may not, in a document filed with the administrator or in a proceeding under this chapter, make or cause to be made an untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they are made, not misleading."
- 3. 3 AAC 08.315(a) states, in relevant part, "[a] solicitation may not be made by means of a proxy statement, proxy, notice of meeting, or other communication that contains a material misrepresentation. A misrepresentation is a statement that, at the time and under the circumstances in which it is made (1) is false or misleading with respect to a material fact; (2) omits a material fact necessary in order to make a statement made in the solicitation not false or misleading; or (3) omits a

material fact necessary to correct a statement, in an earlier communication regarding the solicitation of a proxy for the same meeting or subject matter, which has become false or misleading. A misrepresentation is material if there is substantial likelihood that a reasonable shareholder would consider it important in deciding how to vote."

- 4. 3 AAC 08.345(a) requires, in relevant part, "[t]he solicitation of proxies on behalf of the board for an annual meeting must be preceded or accompanied by the annual report for the corporation's last fiscal year, unless (1) the solicitation is made on behalf of the board before the annual report is available; (2) solicitation is being made at the time in opposition to the board; and (3) the board's proxy statement includes an undertaking to furnish the annual report to all shareholders being solicited at least 50 days before the date of the annual meeting."
- 5. 3 AAC 08.345(b)(2) requires an ANCSA corporation to provide shareholders a disclosure statement that includes "all current remuneration distributed or accrued and ... all future remuneration contributed during the corporation's last fiscal year on behalf of (A) each of the five most highly compensated directors or officers for his services in all capacities to the corporation and its subsidiaries, naming each such person; and (B) all officers and directors as a group, stating the number of persons in the group without naming them; future remuneration contributed includes amounts which were reported in the corporation's annual report for the last fiscal year for annuity, pension or retirement plans and for deferred compensation or profit sharing plans."
- 6. 3 AAC 08.345(b), in relevant part, requires: "(b) The solicitation of proxies on behalf of the board must be preceded or accompanied by a dated, written proxy statement including . . . (5) if action is to be taken on the election of directors or other matters for which the financial statements are material to the exercise of prudent judgment, a description of the corporation's relationship with its independent public accountants; this description must include . . . (D) the percentage relationship

which the aggregate of the fees for all nonaudit services bears to the aggregate of fees for both audit and nonaudit services performed by the principal accountant and paid for by the corporation."

IV. CONCLUSIONS OF LAW

- 1. The 13<sup>th</sup> Region is subject to the requirements of AS 45.55.139 and pertinent regulations due to its having 500 or more shareholders and assets exceeding \$1,000,000 during the time period relevant to this investigation.
- 2. The proxy materials for the 2007 annual meeting included a proxy, notice of annual meeting and proxy statement, and the 2006 annual report. The proxy statement included a letter from Michael Rawley, Chairman of the Board, that detailed the activities of the 13<sup>th</sup> Region and the anticipated financial results for the 2007 operating year. Complainant alleges that Mr. Rawley's letter should have discussed the 2006 operating results, and that not doing so is a violation of AS 45.55.160. 3 AAC 08.345(b) specifies the annual report either precede or be accompanied with a proxy solicitation, unless the solicitation is made on behalf of the board before the annual report is available. At the time of Mr. Rawley's letter, the 2007 operating year had not been completed, and therefore the 2007 annual report was not available. The 13<sup>th</sup> Region included the 2006 annual report with the proxy statement, proxy, and other materials. Mr. Rawley's letter clearly identified that the financial data and other information related to the management of the corporation and the annual meeting of shareholders were for the current operating year (2007). The division finds the letter to shareholders by Michael Rawley did not violate AS 45.55.160 or 3 AAC 08.315(a).
- 3. The proxy statement contained partial information regarding remuneration to the five most highly paid officers and directors. The information in the 2007 proxy statement detailed salaries paid during 2005. 3 AAC 08.345(b)(2) requires a proxy statement to contain "a statement of all current remuneration distributed or accrued and ... all future remuneration contributed during the corporation's last fiscal year . . ." 3 AAC 08.345(b)(2)(A) and (B) require disclosure of all

remuneration contributed to the five most highly paid directors or officers, naming each such person, and the remuneration paid to all officers and directors as a group, stating the number of persons in the group without naming them. The division finds the 13<sup>th</sup> Region failed to make the disclosures required by 3 AAC 08.345(b)(2). The information disclosed was not from the last fiscal year, which would have been 2006, since the 2007 operating year had not yet been completed. The division further finds the facts not disclosed in the proxy statement under 3 AAC 08.345(b)(2)(A) and (B) are material omissions under AS 45.55.160 and 3 AAC 08.315(a). The statement contained in the proxy statement did not disclose "all current remuneration distributed or accrued and . . . all future remuneration contributed during the corporation's last fiscal year" for the five most highly compensated directors or officers, and did not contain the required information for all officers and directors as a group.

4. 3 AAC 08.345(b)(5) requires a statement regarding services provided by an independent third-party accountant during the last fiscal year. The proxy statement includes the following description of accounting services provided by Peterson Sullivan, PLLC:

"(a) audit services in conjunction with the examination of the Corporation's financial statements; and (b) non-audit tax and professional services. The tax services consisted of tax planning, preparing and filing of federal and state returns. They also provided professional services, including audit and other accounting services. They provided 89% of such services for 2005."

In addition, the proxy statement stated that "Patrick Rhodes & Associates, PLLC provided end of the month review during 2005 for 11% of the total for professional accounting services."

3 AAC 08.345(b)(5)(D) requires the percentage relationship which the aggregate of the fees for all

nonaudit services bears to the aggregate of fees for both audit and nonaudit services performed by

the principal accountant. The comparison for Peterson Sullivan, PLLC and Patrick Rhodes &

Associates, PLLC were the percentage services provide by each firm, and not an aggregation of the services performed by the principal accountant. Additionally, the certified public accountants who prepared the 2006 Independent Auditor's Report and Consolidated Financial Statements for the 13<sup>th</sup> Region and its subsidiaries are not mentioned in the proxy statement disclosures for the 2007 annual meeting. The division finds the 13<sup>th</sup> Region failed to make the disclosures required under 3 AAC 08.345(b)(5), because the information disclosed was not for the last fiscal year. The division further finds the 13<sup>th</sup> Region failed to meet the disclosure required under 3 AAC 08.345(b)(5)(D), because the information did not include statements regarding the percentage relationship which the aggregate of the fees for all nonaudit services bears to the aggregate of fees for both audit and nonaudit services performed by the principal accountant and paid for by the corporation.

5. On June 27, 2006, the division and the 13<sup>th</sup> Region agreed to Consent Order 06-09 S. The 13<sup>th</sup> Region agreed not to commit any future violations of the ANCSA proxy regulations. The division finds the 13<sup>th</sup> Region to be in violation of Consent Order 06-09 S.

#### V. PROCEDURAL BACKGROUND

- 1. On April 15, 2011, the division issued Order No. 10-05-S, Temporary Order to Cease and Desist and to Prefile Proxy Materials and Notice of Opportunity for Hearing.
- 2. On April 15, 2011, the division sent Order No. 10-05-S to the registered agent for the 13<sup>th</sup> Region, Walter Featherly, Esq., at 601 West Fifth Avenue, Suite 700, Anchorage, Alaska 99501, by certified mail, return receipt requested; the order was received by the registered agent on April 18, 2011.
- 3. On April 15, 2011, the division sent Order No. 10-05-S by first class mail to the president of the 13<sup>th</sup> Region, Michael E. Rawley, at 611 12<sup>th</sup> Avenue S, Suite 300, Seattle, WA 98044-1911; the mailing was not returned to the division.

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- 4. Order No. 10-05-S provided notice that the 13<sup>th</sup> Region had 15 days after receipt of Order 10-05-S to request a hearing and if no hearing was requested, Order 10-05-S would become a final order under AS 45.55.920(d).
  - 5. The 13<sup>th</sup> Region has not requested a hearing as to Order 10-05-S.
- 6. Under AS 45.55.920(d), Order 10-05-S is made a Final Order to Cease and Desist and to Prefile Proxy Materials.

## VI. FINAL ORDER TO CEASE AND DESIST

#### AND TO PREFILE PROXY MATERIALS

- 1. Pursuant to AS 45.55.920(a)(1), the Administrator finds the 13<sup>th</sup> Region violated the Act as specified above and further finds it is in the public interest to issue this Order.
- 2. Pursuant to AS 45.55.920(a)(1)(A), the 13<sup>th</sup> Region is hereby ordered to cease and desist from continuing the acts or practices cited above and from committing any future acts or practices that would violate the Alaska Securities Act.
- 3. Pursuant to AS 45.55.920(a)(1)(B), the 13<sup>th</sup> Region shall, for a period of three years from the date this Order is made final, prefile with the division all materials relating to proxy solicitations that may be submitted under AS 45.55.139, at least ten (10) working days before distribution of the materials to shareholders. If the division provides notice to the 13<sup>th</sup> Region that the prefiled material violates the Act or regulations adopted under the Act, the 13th Region will not distribute any of the materials until authorized by the division.

#### VII. NOTICE OF APPEAL RIGHTS

Under AS 45.55.940(a), a person aggrieved by this final order of the administrator may obtain a review of the order in the superior court by filing a notice of appeal in accordance with the Rules of Appellate Procedure. Under Appellate Rule 602(a)(2), the notice of appeal must be filed

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