<table>
<thead>
<tr>
<th>Total FY06 ARDOR Budgets</th>
<th>$5,044,915</th>
<th>Leverage $8.14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total State ARDOR Grant Funds*</td>
<td>$620,000</td>
<td></td>
</tr>
<tr>
<td>Other State Funds**</td>
<td>$694,217</td>
<td>$1.19</td>
</tr>
<tr>
<td>Total NonState Funds</td>
<td>$3,786,936</td>
<td>$6.49</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$951,310</td>
<td>$1.63</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$910,448</td>
<td>$1.56</td>
</tr>
<tr>
<td>Other NonFederal/NonState Funds***</td>
<td>$1,925,178</td>
<td>$3.30</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$967,680</td>
<td>$1.66</td>
</tr>
</tbody>
</table>

* amount of ARDOR grant funds from the Department of Commerce, Community, and Economic Development

** amount of grant funds from other State grant programs from DCCED and other State agencies

***amount of funds from sources such as municipal governments

ARDORS complies with Title II of the Americans with Disabilities Act of 1990.

Upon request, this report will be made available in large print or other accessible formats. Requests for such should be directed to staff at 907-269-4560.
TABLE OF CONTENTS

ANCHORAGE ECONOMIC DEVELOPMENT CORPORATION ........................................ 5

BERING STRAIT DEVELOPMENT COUNCIL ..................................................... 10

COPPER VALLEY DEVELOPMENT ASSOCIATION ......................................... 15

FAIRBANKS NORTH STAR BOROUGH ECONOMIC DEVELOPMENT COMMISSION ........................................................................................................ 20

KENAI PENINSULA ECONOMIC DEVELOPMENT DISTRICT .......................... 25

LOWER KUSKOKWIM ECONOMIC DEVELOPMENT COUNCIL ....................... 29

MAT-SU RESOURCE CONSERVATION & DEVELOPMENT, INC. ................. 33

NORTHWEST ARCTIC BOROUGH ECONOMIC DEVELOPMENT COMMISSION ........................................................................................................ 37

PRINCE WILLIAM SOUND ECONOMIC DEVELOPMENT DISTRICT ............ 42

SOUTHEAST CONFERENCE ............................................................................ 46

SOUTHWEST ALASKA MUNICIPAL CONFERENCE ....................................... 51

CONTACT LIST .................................................................................................. 61
OVERVIEW

The Alaska Regional Development Organizations (ARDOR) Program is the State’s contribution to regional initiatives for developing Alaska’s economy. In 1988, the Legislature recognized that a locally driven initiative, in partnership with the State, is the most effective approach to creating and sustaining a strong and healthy economy. The Legislature established the ARDOR Program to create a network of organizations to plan and support economic development at the regional level.

There are currently 11 ARDORs. The ARDORs, like their counterparts nationwide:

- enable local officials and businesses to pool their limited resources and work together on economic development issues;
- develop partnerships among public, private and other organizations; and,
- provide needed technical assistance via direct links with local citizens.

It’s not the State trying to determine what’s best for the region; rather, it’s the residents and those doing business in the region working together to create their economic future.

The ARDOR Program is providing a return for the State’s investment.

The State provides $620,000 in grant funds for the ARDOR Program. As indicated on the following pages, the accomplishments of the ARDORs are impressive. Additionally, for FY05, the ARDOR’s used the $620,000 in State grant funds to leverage over $4,481,153 in all other types of funds.

Board member participation reflects a local commitment to the ARDOR Program.

The 11 ARDOR boards, each with 10-20 members, constitute 150+ local, civic minded individuals who volunteer their time to achieve a stronger economic base in their region.

The original intent of the ARDOR Program was to create regional entities that could improve the local economy and eliminate regionwide economic development barriers, such as inadequate transportation or uncoordinated marketing efforts. As reflected on the following pages, the ARDORs are meeting this Legislative intent. The ARDORs work on a wide range of projects.
Legislative Performance Measures

The Legislature established performance measures for the ARDOR Program. Using these measures, each ARDORs performance is reported on the following pages.

Legislative Performance Measures:

1. The number of coordinated regional efforts resulting in the creation of new business opportunities. (The reporting period used on the following pages is 7/1/04-6/30/05.)

Comment: This measure counts certain ARDOR activities but it does not reflect the range of ARDOR activities. For example, many ARDORs provide training opportunities ranging from small business development to grant writing.

2. The percent of goals identified through regional processes that are achieved. (The percentage reported on the following pages was derived by comparing the goals stated in the January 2004 ARDOR Annual Report with the final progress report submitted by each ARDOR for the period 7/1/04 - 6/30/05.)

The difficulty in applying this measure is that the ARDORs' goals varied in specificity. For example, ARDORs devote time to improving their organizations. Some ARDORs have simple short term goals, while others have multi-year goals that can't be accomplished in one year.

3. The amount of non-State funds leveraged by the ARDOR grants. (The dollar amount reported on the following pages provided is the amount reported by each ARDOR in their FY 06 ARDOR grant application submitted in July 2005.)

The ARDORs and Department of Commerce, Community, and Economic Development (Commerce) support the notion of using performance measures. The ARDORs and Commerce look forward to working together and with the Legislature to develop performance measures that will be effective in evaluating ARDOR performance.

Frequently Asked Questions

What is an ARDOR?

A nonprofit organization of local volunteers, representing numerous public and private interest, working together to achieve economic develop-
ment in their region. An ARDOR is organized in accordance with Alaska Statute 44.33.026 and the Alaska Administrative Code (3 AAC 57).

**Why have a regional organization do economic development?**

The Legislature established the ARDOR Program in 1988, again in 2000, again in 2003, and again in 2004, in support of the widely held belief that a locally driven initiative, in partnership with the State and other entities, can most effectively stimulate economic development and produce healthy, sustainable local economies.

**How does an ARDOR get established?**

Commerce approves an ARDOR designation. To be approved, the ARDOR must (1) be large enough and contain adequate resources to support a regional economic development program, and (2) be an economically viable unit with shared interests, resources, traditions, and goals. Currently, there are 11 ARDORs.

**How does an ARDOR work?**

Each ARDOR is guided by a Board comprised of the economic development interests in the region. Board members are usually appointed by organizations in the region; however some are elected. The Board hires an Executive Director to work with the Board to ensure the annual work plan is implemented. The Board oversees and directs the activities of the ARDOR.

**What are the ARDOR Program goals?**

Encourage a healthier economic climate to increase the number of jobs, strengthen existing businesses, attract new businesses, and encourage economic diversification.

**What does an ARDOR actually do?**

Each ARDOR is different with regard to existing economic development infrastructure, a marketable natural resource: an educated work force, and a cohesive leadership organization factors in achieving economic development. Thus, ARDOR activities are unique to that ARDOR. Generally, however, ARDOR’s:
Conduct economic development related research and planning including develop and implement a regional economic development strategy.

Respond to information requests.

Coordinate ARDOR’s activities with other economic development activities.

Provide services designed to encourage economic development.

Collect and distribute economic information.

Develop and maintain community and village economic profiles.

Coordinate State economic or business development efforts.

Serve as a liaison between State government and the region.

---

**How is an ARDOR funded?**

Commerce annually awards a State grant to each ARDOR that satisfies the statutory and regulatory requirements, including the requirement that each ARDOR provide a local, non-State match. For FY 05, each ARDOR is receiving an average of $47,870. The State grant and required match is usually not the ARDOR’s only source of funding. ARDORs can and do receive funding from a variety of sources.

---

**Contact List**

A complete list of ARDOR’s, contacts, and addresses can be found at the end of this publication.

---

**How much money does the State contribute to the ARDORs?**

<table>
<thead>
<tr>
<th></th>
<th>FY 06</th>
<th>FY 05</th>
<th>FY 04</th>
<th>FY 03</th>
<th>FY 02</th>
<th>FY 01</th>
<th>FY 00</th>
<th>FY 99</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total (in Thousands)</strong></td>
<td>$620.0</td>
<td>620.0</td>
<td>620.0</td>
<td>620.0</td>
<td>620.0</td>
<td>620.0</td>
<td>620.0</td>
<td>620.0</td>
</tr>
<tr>
<td><strong>Each Grant (in Thousands)</strong></td>
<td>Varies</td>
<td>47.9</td>
<td>51.7</td>
<td>47.7</td>
<td>44.3</td>
<td>44.3</td>
<td>47.7</td>
<td>47.9</td>
</tr>
<tr>
<td><strong># of ARDORs</strong></td>
<td>11</td>
<td>11</td>
<td>12</td>
<td>13</td>
<td>14</td>
<td>14</td>
<td>13</td>
<td>12</td>
</tr>
</tbody>
</table>
Anchorage Economic Development Corporation

Mission Statement

The Anchorage Economic Development Corporation exists to encourage growth and diversity in the Anchorage economy, promote a favorable business climate and improve the economic standard of living of Anchorage residents.

FY 2006 Goals

- Assist Anchorage and Alaska Companies through a well-organized and sustained program to encourage growth, retention, and/or expansion outside of Alaska.
  - Identify constraints to growth and economic opportunities: research solutions.
  - Establish objectives for jobs and investment growth.
  - Conduct marketing trips to meet with targeted prospects.
  - Market Anchorage.
- Implement and sustain an external marketing program focused on attracting businesses in select industries with the most potential for leveraging growth, such as logistics.
- Promote Anchorage as a Global Logistics Center with value added logistics operations.
- Market Anchorage’s strategic global location to the world.
- Work with Ted Stevens Anchorage International Airport to prepare a plan for the development of airport property.

FY 2006 Top Economic/Business Needs

- In 2006, AEDC will continue to assist Anchorage and Alaskan companies through a well-organized and sustained program to encourage growth, retention and/or expansion outside of Alaska.
We will maintain our recognition of the entire State of Alaska as an important constituent, and enhance business between Anchorage and the rest of the state.

We will also build on current external marketing programs focused on attracting businesses in select industries with the most potential for leveraging growth, such as logistics.

**FY 2006 Budget**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>57,771</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>25,000</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>150,000</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>593,500</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>491,500</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>1,317,771</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>

**FY 2005 Goals Accomplished**

- Multi-modal proposal effort/Santa campaign aimed at freight forwarding companies.
- Alaska Manufacturing Extension Partnership start up. preliminary work on developing 12 e-commerce centers with EDA grant.
- Assisted Mayor Begich on Seattle/Anchorage relationship. worked with University foster relationships with the business community.
- Worked with potential investors in a perishables handling facility.
- Generated media coverage from around the globe on Anchorage’s business advantages.
- Established the UAA/AEDC mentor program.
- Launched a television commercial about doing business here which runs in all Anchorage hotel rooms.
- Redesigned and updated the quarterly newsletter.
- Updated film and photo library.
- Worked closely with ACCCY to campaign for a new civic and convention center.
- Compiled cost of living data for ACCRA.
- Held two of the largest luncheons in Anchorage.
- Successfully coordinated a site consultant familiarization trip.
- Increased our investor base.

**FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities**

- Developed process for identifying and soliciting new business opportunities.
OTHER FY 2005 ACCOMPLISHMENTS

- Generated lots of local, national and international press coverage.
- Our Santa Campaign marketing initiative is up for an excellence in economic development award at the IEDC Annual Conference.
- We held two UAA/AEDC mentor program forums.
- Explored perishable handling facility prospects.
- Launched “Mix a Little Business with Pleasure” marketing initiative.
- Held a roundtable discussion on issues facing Alaska’s economy with top business leaders.
- Sponsored feature article in Washington CEO magazine.
- Partnered with UAA for “The Future in Logistics” roundtable discussion and lunch.
- Completed rural e-commerce center training.
- Organized and conducted trade mission to China, hosted Thailand delegation interested in increasing trade with Alaska, hosted Chinese press.
- Created a task force to establish future direction of AEDC.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 5
FTE Staff/Capita: 1:52,010

Examples of Activities

- Provide staff support to Vision Alaska.
- Provide staff support to Anchorage Civic and Convention Center Yes.
- Market Ted Stevens International airport property to private investors as part of AEDC’s Global Logisticts Initiative.
- Support the Buy Alaska program.

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- Local/Regional Public: Local Utilities, Municipality of Anchorage, Matanuska-Susitna Borough, Kenai Peninsula Borough
- Native Organizations: Cook Inlet Region, Inc., Arctic Slope Regional Corporation.
2005 Board of Directors

Contact Info:

Robert Poe
Anchorage Economic Development Corporation
900 W. 5th Avenue, Suite 300
Anchorage, AK 99501
Phone Number: 907-258-3700
Fax: 907-258-6646
E-Mail: mdickson@aedcweb.com
Web Address: http://www.aedcweb.com

Voting Members

Ed Lamb, Chair – CEO & President, Alaska Regional Hospital
Richard Strutz, Vice Chair – Regional President, Wells Fargo Bank N.A.
Dale Morman, Secretary/Treasurer – President, Anchorage Sand & Gravel, Inc.
Mark Bambridge – Manager of Supply Chain Management, BP Exploration (Alaska)
Bill Behnke – Senior Vice-President Business Development & Strategic Initiatives, GCI
Larry Cash – President, RIM Architects
Jeffrey Davis – Vice-President/General Manager, Premera Blue Cross Blue Shield of Alaska
Sheldon Fisher, Sr. VP of Products, Sales & Marketing, ACS
Michael Higley – Managing Director of Alaska Operations, FedEx
Stephanie Holthaus – Vice-President of Cargo, Northern Air Cargo
Tony Izzo – President & CEO, ENSTAR Natural Gas Company
Bob Lacher – Manager of Federal Services & Infrastructure, VECO Alaska, Inc.
Sophie Minich – Senior Vice-President of Business Development, CIRI
Rick Morrison – President, Morrison Auto Group
Brian Nerland – District President, KeyBank National Association
Bill O’Leary – Vice-President of Finance & Chief Financial Officer, Alaska Railroad

John Palmatier – Executive Secretary/Treasurer, Alaska Regional Council of Carpenters
John Parrott – Vice-President/General Manager, Alaska Division, Totem Ocean Trailer Express
Mark Vasconi – Business Planning Director, AT&T Alascom
Pat Walsh – President & Chief Executive Officer, Walsh Sheppard Flynn
Jonathan Widdis – Corporate Director of Business Development, ASCG Incorporated

Ex-Officio Members – Legislators

Johnny Ellis – Senator, Alaska State Legislature
Ben Stevens – Senator, Alaska State Legislature
Ethan Berkowitz – Representative, Alaska State Legislature
Lesil McGuire – Representative, Alaska State Legislature

Ex-Officio Members, Municipality

Mark Begich – Mayor, Municipality of Anchorage
Paul Bauer – Assembly Member, Municipality of Anchorage
Dan Coffey – Assembly Member, Municipality of Anchorage

Ex-Officio Members, Appointed by the Board

Mike Brady – Vice President, Ken Brady Construction Co. Inc.
Bruce Bustamante – President and Chief Executive Officer, Anchorage Convention & Visitor’s Bureau
Jim Gorski – Member, Hughes Bauman Pfiffner Gorski & Seedorf LLC
Mary K. Hughes – State Director, Office of U.S. Senator Lisa Murkowski
Elaine Maimon – Chancellor, University of Alaska, Anchorage
Jim McMillian – Deputy Director-Credit, AIDEA
Mel Nichols – Vice-President of Operations, DOWL Engineers
Bill Noll, Commissioner, State of Alaska-DCCED
Tennys Owens – President, Artique, Ltd.
Mort Plumb – Airport Director, Ted Stevens Anchorage International Airport
Kathy Porterfield – Managing Partner, KPMG
George Vakalis – Anchorage Chamber of Commerce
## COST-BENEFIT ANALYSIS FOR FY 06 – FY 98

<table>
<thead>
<tr>
<th></th>
<th>FY06</th>
<th>FY05</th>
<th>FY04</th>
<th>FY03</th>
<th>FY02</th>
<th>FY01</th>
<th>FY00</th>
<th>FY99</th>
<th>FY98</th>
<th>FY98</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td><strong>State ARDOR Grant</strong></td>
<td>$57,771</td>
<td>$45,784</td>
<td>$47,220</td>
<td>$47,220</td>
<td>$51,385</td>
<td>$45,165</td>
<td>$45,989</td>
<td>$49,679</td>
<td>$51,666</td>
<td></td>
</tr>
<tr>
<td><strong>Total ARDOR Budget</strong></td>
<td>$1,317,771</td>
<td>2281%</td>
<td>$1,403,784</td>
<td>3066%</td>
<td>$1,189,620</td>
<td>2938%</td>
<td>$1,517,720</td>
<td>3214%</td>
<td>$1,253,628</td>
<td>2776%</td>
</tr>
<tr>
<td><strong>Other State Funds</strong></td>
<td>$25,000</td>
<td>5271%</td>
<td>$250,000</td>
<td>546%</td>
<td>$314,400</td>
<td>523%</td>
<td>$310,000</td>
<td>657%</td>
<td>$186,720</td>
<td>413%</td>
</tr>
<tr>
<td><strong>Total Non-State Funds</strong></td>
<td>$1,235,000</td>
<td>107%</td>
<td>$1,153,784</td>
<td>2520%</td>
<td>$828,000</td>
<td>2415%</td>
<td>$1,1605,000</td>
<td>24576%</td>
<td>$1,224,229</td>
<td>2382%</td>
</tr>
<tr>
<td><strong>Federal Funds</strong></td>
<td>$150,000</td>
<td>879%</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
</tr>
<tr>
<td><strong>Private Sector Funds</strong></td>
<td>$593,500</td>
<td>222%</td>
<td>$1,153,784</td>
<td>2520%</td>
<td>$516,500</td>
<td>2415%</td>
<td>$491,500</td>
<td>268%</td>
<td>$91,500</td>
<td>0%</td>
</tr>
<tr>
<td><strong>Other Non-Federal/Non-State Funds</strong></td>
<td>$491,500</td>
<td>268%</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>$491,500</td>
<td>268%</td>
<td>$0</td>
<td>0%</td>
</tr>
<tr>
<td><strong>In-Kind Contributions</strong></td>
<td>$24,000</td>
<td>51%</td>
<td>$26,739</td>
<td>52%</td>
<td>$34,888</td>
<td>77%</td>
<td>$23,717</td>
<td>52%</td>
<td>$60,433</td>
<td>122%</td>
</tr>
</tbody>
</table>
Bering Strait Development Council

Mission Statement

To strengthen and diversify the regional economy through training and technical assistance in community planning and business development.

FY 2006 Goals

- Update community and regional plans.
  - Travel to communities to update LEDPs, research current socioeconomic information, write and submit REDS/CEDS annual update.
  - Sustain partnerships with local, State, and federal agencies, businesses, and organizations to assist with the implementation of the goals/priorities of the LEDPs and REDS.
- Plan and coordinate the Bering Strait Regional Economic Development Conference for 150-200 participants.
- Work with the EDA grant recipients in completing business development planning for multipurpose facilities.
- Support entrepreneurship and small business development in the region.

- Support and assist in regional initiatives including economic, infrastructure, and natural resource development with partner organizations.

FY 2006 Top Economic/Business Needs

- Access to capital for new and existing businesses.
- Workforce development through vocational and tech training.
- Financial literacy training.
- Sustainable small business, e-commerce, artist, tourism, and infrastructure development.
- Increased community plan project implementation.
Increased utilization of appropriate rural business development models.

Development of a rural small business start-up program in coordination with partnering agencies.

**FY 2006 Budget**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>57,771</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>260,417</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>144,818</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>45,437</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>233,000</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td>741,443</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>

**FY 2005 Goals Accomplished**

- Update Regional Economic Development Strategy (REDS).
- Plan and coordinate the Bering Strait Regional Economic Development Conference for 275 participants.
- Work with EDA grant recipients in completing business development planning for businesses located in the eight EDA multi-purpose facilities.
- Support entrepreneurship and small business development and promote E-commerce in the region.
- Support and assist in the promotion of regional economic development projects.
- Support and promote regional natural resource products (salmon, mining, etc.) and support and promote regional infrastructure expansion efforts (transportation, housing, etc.).

**FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities**

- REDS annual update completed June 2005.
- The four remaining community plans are complete or in final draft stages for a total of 18 LEDPs.
- More than 50 business information packets and/or technical assistance were provided for individuals interested in starting or expanding a small business.
- Provided tuition assistance to five individuals and two clients received assistance for purchase of business licenses.
- Continue working with the Nome Chamber of Commerce and Northwest Campus on shared services/interests.
- Tourism development surveys sent and results compiled in partnership with DART program and DCCED.
- Workshops conducted in credit counseling (Koyuk, Elim, Stebbins, Unalakleet), Business Development (Nome E-Commerce Center), artist development (Shishmaref), and internet marketing (Nome).
- All communities have reviewed land use maps for the regional mapping project.
Savoonga and Gambell were flown June 30. Draft maps are being distributed to communities for review.

- Updated and inputted information in a database for all regional business listings.

**OTHER FY 2005 ACCOMPLISHMENTS**

- Working with Juneau state office on tourism development and marketing.
- Recruiting efforts have resulted in 87 members for the Bering Straits Inuit Cooperative (BSIC) for artists.
- BSIC has been revived and a Board of Directors have been elected.
- Hosted grand opening of a new e-commerce and business research center at Kawerak.

**FY 2006 ORGANIZATION AND STAFFING CHARTS**

- Number of FTE Staff: 7
- FTE Staff/Capita: 1:1,339

**FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)**

- Local/Regional Public:
  - Kawerak, Inc. - community plans and REDS updated and implemented, community profiles and assessments updated, business one-on-one assistance and workshops provided, biennial regional ED conference, business and community priority database developed and updated.
  - Kawerak Community Planning and Development department-Regional mapping project, Grantwriter’s Symposium, trail staking project, e-commerce center project.
  - Kawerak Transportation Dept.- Regional mapping and trail staking projects.
  - Kawerak Natural Resources Dept.- Inuit Cooperative for artists.
  - Kawerak Accounting Dept.- financial services and record keeping.
  - Northwest Campus - Tuition assistance for business clients, workshops on webpage design and marketing for small businesses. Artist or dance group portfolios and/or videos developed.
  - City Governments - Community Planning and Business Development.
• City of Nome-Nome Visitor’s Center -Tourism Development.

■ Local/Regional Private:
  • NSEDC, Regional Conference.

■ State:
  • DCCED-business one-on-one assistance and workshops, business plan assistance, artist portfolios and professional development, regional mapping project.
  • Juneau Economic Development Corporation and Alaska Rural Development Council-Entrepreneurial training.

■ Federal:
  • EDA-multi-purpose buildings business development workshops and assistance, community plans, CEDS regional plan updated and implemented.
  • USDA RD-establish small business and/or value added products, revolving loan funds, business loans/and or grant programs.
  • NRCS/RC&D-Regional mapping project, crab shell, community garden, tree nursery, and trail staking project.

■ Native Organizations:
  • Bering Strait and Sitnasuak Native Corporation-Site Planning, land and mineral development.
  • IRA’s and Traditional Councils, Native Corporations-Community plans and implementation and business planning.

Board of Directors

Contact Info:
Barb Nickels
Bering Strait Development Council
c/o Kawerak, Inc.
RO. Box 948
Nome, AK  99762
Phone Number:  907-443-4248
Fax:  907-443-4449
E-Mail:  cpd.pd@kawerak.org
Web Address:  http://www.kawerak.org

Board Members
Robert Keith, Chair – Elim IRA Council – Seat I: Kawerak Board
Steve Longley, Vice-Chair – Council Traditional Council – Seat N: Nome Sub-Region
Sue Greenly, Secretary – Alaska Airlines - Seat A: Transportation
Howard Farley – NSEDC - Seat B: Fisheries
Ron Engstrom – Engstrom Dredging - Seat C: Mining
Jennifer Imus – Wells Fargo - Seat D: Banking/Finance
Mitch Erikson – Seat E: Tourism
Kevin Zweife – INSHC-OEH –Seat F: Health
Bruce Stavish– BSR Housing Authority –Seat G: Housing
Randy Romenesko – City of Nome –Seat H: City of Nome
Darlene Turner – President, Shishmaref IRA – Seat J: Northern Sub-Region
Merlin Henry – Koyuk IRA – Seat K: S. Central Sub-R
Oscar Koutchak – Unalakleet IRA – Seat L: Southeast Sub-R
Edmond Apassingok – President, Gambell IRA – Seat M: St. Lawrence Island
John Merkouris – State- Nome Job Center – Seat O: Workforce Development
Irene Anderson – Bering Straits Native Corp. – Seat P: Bering Straits Native Corporation
### Cost-Benefit Analysis for FY 06 - FY 98

<table>
<thead>
<tr>
<th></th>
<th>FY 06</th>
<th>FY 05</th>
<th>FY 04</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td></td>
<td></td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$57,771</td>
<td>$61,284</td>
<td>$47,820</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$741,443</td>
<td>1283%</td>
<td>$134,601</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$260,147</td>
<td>285%</td>
<td>$0</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$423,255</td>
<td>175%</td>
<td>$86,781</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$144,818</td>
<td>512%</td>
<td>$71,000</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$45,437</td>
<td>1632%</td>
<td>$0</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$233,000</td>
<td>318%</td>
<td>$15,781</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$0</td>
<td>#DIV/0!</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Non-State Funds</strong></td>
<td><strong>$423,255</strong></td>
<td><strong>175%</strong></td>
<td><strong>$86,781</strong></td>
</tr>
<tr>
<td><strong>Total ARDOR Budget</strong></td>
<td><strong>$741,443</strong></td>
<td><strong>1283%</strong></td>
<td><strong>$134,601</strong></td>
</tr>
<tr>
<td><strong>% Leverage</strong></td>
<td><strong>FY 06</strong></td>
<td><strong>FY 05</strong></td>
<td><strong>FY 04</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY 03</th>
<th>FY 02</th>
<th>FY 01</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td></td>
<td></td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$47,280</td>
<td>$44,397</td>
<td>$44,285</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$122,601</td>
<td>259%</td>
<td>$108,899</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$74,781</td>
<td>158%</td>
<td>$64,614</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$59,000</td>
<td>125%</td>
<td>$50,000</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$15,781</td>
<td>33%</td>
<td>$14,614</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$0</td>
<td>0%</td>
<td>$50,000</td>
</tr>
<tr>
<td><strong>Total Non-State Funds</strong></td>
<td><strong>$74,781</strong></td>
<td><strong>158%</strong></td>
<td><strong>$64,614</strong></td>
</tr>
<tr>
<td><strong>Total ARDOR Budget</strong></td>
<td><strong>$122,601</strong></td>
<td><strong>259%</strong></td>
<td><strong>$108,899</strong></td>
</tr>
<tr>
<td><strong>% Leverage</strong></td>
<td><strong>FY 03</strong></td>
<td><strong>FY 02</strong></td>
<td><strong>FY 01</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY 00</th>
<th>FY 99</th>
<th>FY 98</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td></td>
<td></td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$47,692</td>
<td>$51,666</td>
<td>$51,666</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$113,588</td>
<td>238%</td>
<td>$111,666</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$65,896</td>
<td>138%</td>
<td>$60,000</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$50,000</td>
<td>105%</td>
<td>$40,000</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$15,896</td>
<td>33%</td>
<td>$20,000</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td><strong>Total Non-State Funds</strong></td>
<td><strong>$65,896</strong></td>
<td><strong>138%</strong></td>
<td><strong>$60,000</strong></td>
</tr>
<tr>
<td><strong>Total ARDOR Budget</strong></td>
<td><strong>$113,588</strong></td>
<td><strong>238%</strong></td>
<td><strong>$111,666</strong></td>
</tr>
<tr>
<td><strong>% Leverage</strong></td>
<td><strong>FY 00</strong></td>
<td><strong>FY 99</strong></td>
<td><strong>FY 98</strong></td>
</tr>
</tbody>
</table>
Copper Valley Development Association

Mission Statement

Copper Valley Economic/RC&D Council is dedicated to perform as a public/private partnership to address the community, economic and natural resource opportunities, and the potential growth of the Copper Valley.

FY 2006 Goals

- Small Business Development/Agriculture.
  - Partner with BLM and the NPS in order to train vendors to do business with the federal lands throughout the state.
  - Conduct small business workshops, seminars and classes.
  - Advocate for small businesses to State and Federal agencies and the legislature.
  - Assist with the Local Arts & Crafts Fair.
- Recreation and Tourism.
  - Partner with the Chamber of Commerce and PWSCC to develop a marketing strategy and branding for the Valley.
  - Promote the continuation of the community clean up.
  - Partner with Chamber to inventory needs.
  - Develop a trail map for the region.
- Community Atmosphere and Culture.
  - Work with BLM, DNR and NPS.
  - On trail guide development.
  - Training for Alaska Host Program.
  - Development of a regional map for trail and tourism related activities.
- Employment.
  - Small business training.
  - Work force development.
  - Collaborate with the local school district and CRNA, businesses and unions to identify jobs and skills needed to fill them.
  - Alaska Host train the trainer program.

Promote the continuation of the community clean up.
Education and Youth Services.
- Work with PWSCC, CRSD, and CRNA to develop a vocational education program.
- Encourage local businesses to develop a mentoring program.
- Educate workers on the YCC program.

Housing.
- Promote seminars on home ownership.
- Hold housing summit with appropriate partners such as AHFC, CRBHA, and other agencies to promote growth in the housing market.
- Promote a community bulletin board for the rental market.

Community services.
- Assist community in planning efforts.
- Research public funding for community projects.
- Continue community round table meeting.
- Update websites.
- CVDA & CRLEPC.
- Assist CRLEPC in administering the grant and program.
- Update CEDS this year.

FY 2006 Top Economic/Business Needs
- Tourism
- Business development
- Regional Branding

FY 2006 Budget

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>47,438</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>28,800</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>105,060</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>6,800</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>0</td>
<td>Any other non-federal, non-State funds</td>
</tr>
</tbody>
</table>

Total FY 06 ARDOR Budget 188,098

FY 2005 Goals Accomplished
- Tourism project with PWSCC / Copper Valley Chamber of Commerce and DCCED.
- Assisted small business development with PWSCC.
- Health Care needs Assessment with UAA Denali Commission Copper River Native Assn./ Crossroads Medical Center/ Mount Sanford Tribal Consortium and Chitina Native Assn.
- CB 300 Trail registered with the State of Alaska.
- Assisted the RC&D with yearly Crafts Fair.
FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities

- Tourism classes done with PWSCC & CVCC.
- Alaska Host Program collaborated effort with PWSCC/Chamber of Commerce and DCCED.

Other FY 2005 Accomplishments

- Assisted CRLEPC. Applied and received A Citizen Corps designation for the local LEPC Also trained for CERT and now a trainer for this program.
- Continue Community Round table.
- DCCED Mapping grant. Working with Copper River Basin Housing Authority and Native Villages in the Valley.
- Assisted in Voc. Ed Project with Copper River Native Association and Copper River School District.

Examples of Activities

- Worked with community organizations in a collaborative effort to bring native and non-Native closer together. We are in the process of signing an MOU with most of the local native and non native organizations here in the Copper Valley.
- Working with Copper River Native Association on a Vocational Education project.
- Working with PWS CC and the Copper Valley Chamber of Commerce on a tourism education project. “DART Project.”
- CRLEPC Citizen Corps Project. Community Emergency Response Team (CERT).

FY 2005 Connection to Other Related Services or Programs (Public or Private)

- Local/Regional Public: Prince William Sound Community College Copper Valley Chamber of Commerce.
- Local/Regional Private: Copper River Local Emergency Planning Committee.
- State: DCCED, DOT&PF, DNR.

FY 2006 Organization and Staffing Charts

Number of FTE Staff: 2
FTE Staff/Capita: 1 : 1,064
BOARD OF DIRECTORS

Contact Info:

John Downes, Executive Director
Copper Valley Development Association
PO. Box 9
Glennallen, AK 99588
Phone Number: 907-822-5001
Fax: 907-822-5009
E-Mail: cvedc@cvinternet.net
Web Address: http://www.alaskaeconomicdevelopment.org

Board Members
Paul Boos, President
Joe Hart, Vice President
Tracey Ansell, Treasurer
Michelle Lemaire, Secretary
Vicki Snitzler – National Park Service
Theresa Absher – Alaska Job Service
Steve Heinle – Princess Tours
Mary Bowman
## Cost-Benefit Analysis for FY 06 – FY 98

<table>
<thead>
<tr>
<th></th>
<th>FY06 % Leverage</th>
<th>FY05 % Leverage</th>
<th>FY04 % Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>State ARDOR Grant</strong></td>
<td>$60,108</td>
<td>$45,784</td>
<td>$47,530</td>
</tr>
<tr>
<td><strong>Total ARDOR Budget</strong></td>
<td>$200,858</td>
<td>$176,784</td>
<td>$161,467</td>
</tr>
<tr>
<td><strong>Other State Funds</strong></td>
<td>$28,800</td>
<td>$23,500</td>
<td>$10,800</td>
</tr>
<tr>
<td><strong>Total Non-State Funds</strong></td>
<td>$111,860</td>
<td>$107,500</td>
<td>$103,137</td>
</tr>
<tr>
<td><strong>Federal Funds</strong></td>
<td>$105,060</td>
<td>$100,000</td>
<td>$100,000</td>
</tr>
<tr>
<td><strong>Private Sector Funds</strong></td>
<td>$6,800</td>
<td>$7,500</td>
<td>$4,137</td>
</tr>
<tr>
<td><strong>Other Non-Federal/Non-State Funds</strong></td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>In-Kind Contributions</strong></td>
<td>$16,650</td>
<td>$34,800</td>
<td>$26,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY03 % Leverage</th>
<th>FY02 % Leverage</th>
<th>FY01 % Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>State ARDOR Grant</strong></td>
<td>$47,500</td>
<td>$44,107</td>
<td>$44,285</td>
</tr>
<tr>
<td><strong>Total ARDOR Budget</strong></td>
<td>$59,618</td>
<td>$77,536</td>
<td>$47,607</td>
</tr>
<tr>
<td><strong>Other State Funds</strong></td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Non-State Funds</strong></td>
<td>$12,118</td>
<td>$33,429</td>
<td>$23,500</td>
</tr>
<tr>
<td><strong>Federal Funds</strong></td>
<td>$12,118</td>
<td>$9,929</td>
<td>$3,322</td>
</tr>
<tr>
<td><strong>Private Sector Funds</strong></td>
<td>$12,118</td>
<td>$9,929</td>
<td>$3,322</td>
</tr>
<tr>
<td><strong>Other Non-Federal/Non-State Funds</strong></td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td><strong>In-Kind Contributions</strong></td>
<td>$13,400</td>
<td>$13,400</td>
<td>$13,400</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY00 % Leverage</th>
<th>FY99 % Leverage</th>
<th>FY98 % Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>State ARDOR Grant</strong></td>
<td>$47.692</td>
<td>$51,666</td>
<td>$51,666</td>
</tr>
<tr>
<td><strong>Total ARDOR Budget</strong></td>
<td>$52,146</td>
<td>$60,921</td>
<td>$85,209</td>
</tr>
<tr>
<td><strong>Other State Funds</strong></td>
<td>$0</td>
<td>$26,666</td>
<td>$26,666</td>
</tr>
<tr>
<td><strong>Total Non-State Funds</strong></td>
<td>$4,454</td>
<td>$9,255</td>
<td>$6,877</td>
</tr>
<tr>
<td><strong>In-Kind Contributions</strong></td>
<td>$4,454</td>
<td>$9,255</td>
<td>$6,877</td>
</tr>
</tbody>
</table>
Mission Statement
To improve the quality of life and the standard of living for the residents of the Fairbanks North Star Borough by developing goals, establishing objectives and implementing strategies that sustain, enhance, or increase economic and social opportunities for the individuals in the region.

FY 2006 Goals
- Develop FNSB as a Regional Center - Continue to promote the FNSB as the strategic, social, economic, educational, health and professional services hub.
  - Develop and pilot regional economic development coordination program.
  - Develop and implement regional marketing plan
- Capacity Building - Assist local government and community organizations in developing leadership and economic development skills to implement economic and community development activities.

- Work with other ARDORs, Center for Economic Development, & Economic Development Administration to increase statewide economic development capacity.
- Work with United States Department of Agriculture, Rural Development (USDA RD) and Department of Commerce, Community and Economic Development (DCCED) to reduce duplication of economic and business development services and increase statewide availability of these services.
- Prepare for anticipated population fluctuations due to military or industrial activity.
  - Work closely with BRAC committees to minimize impact of base realignment.
  - Develop diversification strategies to minimize impact of Stryker Brigade types of deployment.
• Develop and implement strategies to increase military value of local bases, minimizing future BRAC or DoD downsizing efforts, and maximizing opportunities for expansion.

- Develop community of entrepreneurs.

- Work with FEDC, UAF, USDA, and fellow ARDORs to develop entrepreneurial development program and business incubator.

### FY 2006 Top Economic/Business Needs

- Diversify & grow economy to minimize dependence on military and government for sustainability or growth.

- Develop pipeline of entrepreneurs and business incubator to nurture them.

### FY 2006 Budget

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>57,771</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>0</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>171,000</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>0</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>481,452</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td>710,452</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>

### FY 2005 Goals Accomplished

- Completed 5 year CEDS update.

- Co-sponsored economic/small business development summit.

- Began baselining FNSB economy as part of CEDS background.

- All Alaska Natural Gas Pipeline application filed with state, offer to purchase gas made to producers, office set up in FNSB.

### FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities

- Collaborated with FEDC and UAF to establish business incubator. Three offices available to entrepreneurs.

- Helped found EPA Brownfields RLF Coalition, coordinated Funding Forum, co-sponsored venture capitalist presentation.

- Established Interior Alaska Regional Council, a state recognized regional workforce & economic development council, currently working with state minimize BRAC impact on local employment.

- Working with Greater Fairbanks Chamber of Commerce, Fairbanks Convention & Visitors Bureau, and the Fairbanks Economic Development Corporation, we conducted Regional Good Will/Trade Missions, Regional Hub Meetings, and established a Regional newsletter.
**Examples of Activities**

- Updated Comprehensive Economic Development Strategy.
- Began developing regional economic development strategy.
- Developed initial economic impact analyses of impact: of Stryker Brigade leaving community and proposed realignment of Eielson Air Force Base.
- Worked closely with community to bring Alaska Federation of Natives Conference to Fairbanks.

**Other FY 2005 Accomplishments**

- Established VISTA umbrella in FNSB. Providing up to six volunteers to assist local community organizations in economic development/poverty reduction program development.
- Developed business incentive ordinances; including deteriorated property and economic development tax exemptions.
- Established first Tax Increment Finance districts in the state.

**FY 2006 Organization and Staffing Charts**

Number of FTE Staff: 2

FTE Staff/Capita: 1:42.500

**FY 2005 Connection to Other Related Services or Programs (Public or Private)**

- **Local/Regional Public**: FNSB Community Research Center; Cities of Fairbanks, North Pole. Valdez: Valdez & Glenallen ARDOR.
- **Local/Regional Private**: Downtown Association -Mainstreet Fairbanks; Fairbanks Arts Association; Fairbanks Central Labor Council; Fairbanks Black Chamber of Commerce; Fairbanks Chamber of Commerce; Fairbanks Convention & Visitors Bureau; Valdez Convention & Visitors Bureau; Fairbanks Economic Development Corporation; Fairbanks Neighborhood Housing Services; Festival Fairbanks; Northern Alaska Environmental Center; Interior Alaska Regional Council.
State: Department of Commerce, Community, and Economic Development; Department of Labor and Work Force Development; Small Business Development Center; University of Alaska Fairbanks; University of Alaska Tanana Valley Campus; Cold Climate Housing Research Center.

Native Organizations: Doyon Corporation; Tanana Chiefs Conference.


Board Members
Jim Whitaker, Chair – Mayor, Fairbanks North Star Borough
Steve Thompson – Mayor, City of Fairbanks
Jeff Jacobson – Mayor, City of North Pole
Harold N. “Buddy” Brown, Esq.
Jeffry J. Cook
John C. “Jake” Pool
Hank Bartos, Assembly Member
Terry Aldridge, Assembly Member
Daniel S. ”Toby” Osborn

Contact Info:
Dr. Kathryn Dodge
Fairbanks North Star Borough Economic Development Commission
PO. Box 71267
Fairbanks, AK 99707-1267
Phone Number: 907-459-1309
Fax: 907-459-1102
E-Mail: kdodge@co.fairbanks.ak.us
Web Address: http://www.co.fairbanks.ak.us/MayorsOffice/EconomicDevelopment/
### Cost-Benefit Analysis for FY 06 - FY 01

<table>
<thead>
<tr>
<th></th>
<th>FY 06</th>
<th>FY 05</th>
<th>FY 04</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$77,771</td>
<td>$45,784</td>
<td>$47,530</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$730,452</td>
<td>939%</td>
<td>$409,864</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$652,681</td>
<td>112%</td>
<td>$364,080</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$171,000</td>
<td>427%</td>
<td>$0</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$481,681</td>
<td>152%</td>
<td>$364,080</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$10,000</td>
<td>7305%</td>
<td>$74,241</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY 03</th>
<th>FY 02</th>
<th>FY 01</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$47,670</td>
<td>$45,745</td>
<td>$12,260</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$95,340</td>
<td>200%</td>
<td>$155,990</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$47,670</td>
<td>100%</td>
<td>$110,245</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$47,670</td>
<td>100%</td>
<td>$110,245</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$0</td>
<td>0%</td>
<td>$30,450</td>
</tr>
</tbody>
</table>
Kenai Peninsula Economic Development District

Mission Statement

The District is dedicated to the purpose of developing programs that promote and foster economic and workforce opportunities. The district’s current services include planning and implementing a borough-wide comprehensive economic development strategy (CEDS), supporting small businesses with technical assistance, operating the business Innovation Center and assisting communities with capacity building and action plans. These programs are designed to create quality, sustainable employment and relating opportunities for Borough residents and complement community and individual development initiatives.

FY 2006 Goals

- Stimulate entrepreneurship and small business to create and retain sustainable wealth and related opportunities.
- Establish a leadership position through partnerships with community groups.
- Promote KPEDD services.

FY 2006 Top Economic/Business Needs

- Solution to decreasing regional natural gas supply.
- Access to capital and high level business support to grow regional businesses.

- Redefine board membership and increase the contribution of board members.
- Market KPEDD programs.
- Increase KPEDD voice in major issues through public policy positions.
**FY 2006 Budget**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>57,771</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>0</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>59,000</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>25,000</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>50,000</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td>191,771</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>

**FY 2005 Goals Accomplished**

- **Goal: Community Capacity Building.**
  - Completed community economic plans in 10 small communities and one city.

- **Goal: Small business development.**
  - Initiated micro loan program and issued 5 loans for $48K.
  - Issued 2 RLF loans for $55K.
  - 5 new incubator clients.
  - 60 ExportAlaska.com clients.

- **Goal: Hold economic forum.**
  - 2005 Economic Forum held May 22 in Kenai.

**Other FY 2005 Accomplishments**

- Reauthorization of ARDOR program.
- List serve established for state-wide economic development discussions.
- Kenai Portal operations assumed by KPEDD.

**FY 2006 Organization and Staffing Charts**

Number of FTE Staff: 2

FTE Staff/Capita: 1:25,500

**FY 2005 Connection to Other Related Services or Programs (Public or Private)**

- Local/Regional Private: Port Graham Council.
- Native Organizations: Kenaitize Native Association, Cook Inlet Regional Corporation, Port Graham Village Corporation.

**FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities**

- Kenai Development Coalition established.
- Coordination of regional economic development bodies continued through 2005.
Board of Directors

Contact Info:

John Parker, Executive Director
Kenai Peninsula Economic Development District Inc.
14896 Kenai Spur Highway, #103A
Kenai, AK  99611-7000
Phone Number:  907-283-3335
Fax:  907-283-3913
E-Mail:  jparker@kpedd.org
Web Address:  http://www.kpedd.org/

Board Members

Jason Carroll, President – City of Kenai
Andy Varner, Treasurer/Secretary – City of Kenai
David Carey – City of Soldotna
Gary Superman – Kenai Borough
Ron Long – Kenai Borough
Bob Valdatta – City of Seward
Vacant – City of Seward
Marcel Young – KPEDD/Minority Rep
Ed Oberts – Kenai Borough
AnneMarie Holen – City of Homer
David Dunham – City of Homer
Blake Johnson – KPEDD/Labor
Michael Haines – Kachemak City
### Cost-Benefit Analysis for FY 06 – FY 98

<table>
<thead>
<tr>
<th></th>
<th>FY 06</th>
<th>FY 05</th>
<th>FY 04</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$61,285</td>
<td>$61,284</td>
<td>$47,570</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$195,285</td>
<td>319%</td>
<td>$270,284</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td>$231,570</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$134,000</td>
<td>146%</td>
<td>$209,000</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$59,000</td>
<td>331%</td>
<td>$59,000</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$50,000</td>
<td>391%</td>
<td>$50,000</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$0</td>
<td>0%</td>
<td>$50,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY 03</th>
<th>FY 02</th>
<th>FY 01</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$47,570</td>
<td>$50,023</td>
<td>$45,409</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$265,534</td>
<td>558%</td>
<td>$252,032</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td>$217,819</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$217,964</td>
<td>458%</td>
<td>$202,009</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$59,000</td>
<td>124%</td>
<td>$59,000</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$90,000</td>
<td>189%</td>
<td>$90,000</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$0</td>
<td>0%</td>
<td>$90,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY 00</th>
<th>FY 99</th>
<th>FY 98</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$47,692</td>
<td>$47,692</td>
<td>$51,666</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$250,805</td>
<td>526%</td>
<td>$446,692</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$50,000</td>
<td>105%</td>
<td>$50,000</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$153,113</td>
<td>321%</td>
<td>$349,000</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$59,000</td>
<td>124%</td>
<td>$59,000</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$4,113</td>
<td>9%</td>
<td>$409,000</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$90,000</td>
<td>189%</td>
<td>$290,000</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$0</td>
<td>0%</td>
<td>$350,000</td>
</tr>
</tbody>
</table>
**Mission Statement**

The Lower Kuskokwim Economic Development Council exists to promote economic development activities in Bethel and 26 surrounding villages. Local planning and assistance to secure funding for small business activities and local infrastructure needs in our region is provided.

**FY 2006 Goals**

- Develop and expand the local and regional retail and services industry in our region.
  - Promote local and regional business opportunities to residents, provide access to training and regional workshops in response to local needs.
- Provide for the sound management of the Lower Kuskokwim EDC.
  - Program administration occurs, agency coordination maintained through regular meetings, new funds sought to maintain operations.
- To develop, expand, diversify and promote quality standards for all lower Kuskokwim fisheries products: salmon, halibut and herring fisheries.
- To develop and promote the growth of the tourism industry in the Y-K region.
  - Tour products and packages, including promotional brochures are developed for visitor use; visitor industry reps assist in assessing local needs of the travelling public in our region.
FY 2006 Top Economic/Business Needs

- Access to capital for local business development.
- To develop new markets and improved handling techniques for value-added fish products, including salmon, halibut and herring species.
- To develop the local workforce to fill currently available local jobs and projected future local job needs.
- To develop regional and local tourism infrastructure in Y-K Delta communities.

FY 2006 Budget

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>47,438</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>30,000</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>14,000</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>11,211</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>0</td>
<td>Any other non-federal, non-State funds</td>
</tr>
</tbody>
</table>

102,649 Total FY 06 ARDOR Budget

FY 2005 Goals Accomplished

- Fishing industry quality standards were promoted through our salmon quality program (seventh season): at season's end 85 fishermen received a bonus from the processor for icing their commercial catch, utilizing insulated slush ice bags provided to them by LKEDC without charge.

FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities

- Construction of Yuut Elitnaurviat-People's Learning Center in Bethel partially completed, scheduled for opening during 2006.
**OTHER FY 2005 ACCOMPLISHMENTS**

- $39,665 obtained as new funding for LKEDC program operations.

**FY 2006 ORGANIZATION AND STAFFING CHARTS**

Number of FTE Staff: 1
FTE Staff/Capita: 1:15,960

**FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)**

- Local/Regional Public: AK Dept of Labor & Workforce Development.
- Local/Regional Private: Bethel Chamber of Commerce; Coastal Villages Regional Fund.
- State: Dept of Commerce, Community & Economic Development.
- Native Organizations: Calista Corporation.

**BOARD OF DIRECTORS**

**CONTACT INFO:**

Carl Berger, Executive Director
Lower Kuskokwim Economic Development Council
P.O. Box 2021
Bethel, AK  99559
Phone Number: 907-543-5967
Fax: 907-543-3130
E-Mail: carl_berger@ddc-alaska.org
Web Address: http://www.lkedc.org/

**Board Members**

Fred Phillip, Chairman – Kwik Inc. Board Member
Arthur Lake, Vice-Chairman – Native Village of Kwigillingok
Peter Julius, Secretary – Small Business owner, Goodnews Bay, AK
Alexie Jimmie, Treasurer – Small Business owner, Toksook Bay, AK
Max Angellan – Executive Director, Kwethluk Tribal Resident Council, Inc.
Lyman Hoffman – State Senator, AK Legislature; Small Business owner, Bethel, AK
Richard Foster – State Representative, AK Legislature; Small Business owner
Ferdinand Pleasant – Native Village of Kwinhagak, AK
Les Daenzer – Lower Kuskokwim School District Administrator, Bethel, AK
Mary Kapsner – State Representative, Alaska Legislature
Vacant
## Cost-Benefit Analysis for FY 05 – FY 00

<table>
<thead>
<tr>
<th></th>
<th>FY 06</th>
<th>% Leverage</th>
<th>FY 05</th>
<th>% Leverage</th>
<th>FY 04</th>
<th>% Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>State ARDOR Grant</td>
<td>$47,438</td>
<td></td>
<td>$33,384</td>
<td></td>
<td>$47,720</td>
<td></td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$66,411</td>
<td>140%</td>
<td>$94,384</td>
<td>283%</td>
<td>$117,904</td>
<td>140%</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$30,000</td>
<td>221%</td>
<td>$35,500</td>
<td>106%</td>
<td>$54,684</td>
<td>106%</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$25,211</td>
<td>263%</td>
<td>$25,500</td>
<td>76%</td>
<td>$15,500</td>
<td>76%</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$14,000</td>
<td>474%</td>
<td>$18,500</td>
<td>55%</td>
<td>$13,500</td>
<td>55%</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$11,211</td>
<td>592%</td>
<td>$7,000</td>
<td>21%</td>
<td>$2,000</td>
<td>21%</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$0</td>
<td>0%</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$7,000</td>
<td>949%</td>
<td>$9,900</td>
<td>30%</td>
<td>$4,000</td>
<td>30%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY 03</th>
<th>% Leverage</th>
<th>FY 02</th>
<th>% Leverage</th>
<th>FY 01</th>
<th>% Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>State ARDOR Grant</td>
<td>$47,570</td>
<td></td>
<td>$50,200</td>
<td></td>
<td>$45,400</td>
<td></td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$74,170</td>
<td>156%</td>
<td>$78,700</td>
<td>157%</td>
<td>$80,100</td>
<td>176%</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$26,600</td>
<td>56%</td>
<td>$28,500</td>
<td>57%</td>
<td>$34,700</td>
<td>76%</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$13,500</td>
<td>28%</td>
<td>$8,000</td>
<td>16%</td>
<td>$10,200</td>
<td>22%</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$13,100</td>
<td>28%</td>
<td>$20,500</td>
<td>41%</td>
<td>$24,500</td>
<td>54%</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$4,500</td>
<td>9%</td>
<td>$4,500</td>
<td>9%</td>
<td>$4,500</td>
<td>10%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY 00</th>
<th>% Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>State ARDOR Grant</td>
<td>$47,300</td>
<td></td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$80,800</td>
<td>171%</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$33,500</td>
<td>71%</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$4,500</td>
<td>10%</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$4,500</td>
<td>10%</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$4,500</td>
<td>10%</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$29,000</td>
<td>61%</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$4,500</td>
<td>10%</td>
</tr>
</tbody>
</table>
Mat-Su Resource Conservation & Development, Inc.

Mission Statement

Mat-Su RC&D Mission Statement: To create jobs, expand the local economy, conserve natural resources and enhance the quality of life for residents and institutions of the Matanuska –Susitna Borough.

FY 2006 GOALS

- Increased establishment of an industrial base to provide employment and tax base.
  - Continue to support development at Port MacKenzie and work with Borough on economic development plan for growth corridors.

- Establishment of an anchor attraction for tourism development.
  - Provide assistance to the Mat-Su borough and the Mat-Su CVB in developing more anchor tourism attractions and improved tourism marketing.
  - Work with various borough community organizations (community councils, chambers of commerce, etc.) to develop community marketing strategies.

- Retention and expansion of existing businesses.
  - Work with Mat-Su Borough economic development and planning employees on infrastructure needs.
  - Support Mat-Su Borough efforts to construct Agricultural Processing and Product Development Center.
  - Work with SBDC regarding development of new and existing businesses.
FY 2006 Top Economic/Business Needs

- Development of one or more tourism anchor attractions in the Mat-Su Valley, specifically assist with efforts for downhill ski development at Hatcher Pass.
- Continued infrastructure improvements at Port MacKenzie, specifically natural gas service, road improvements, ferry terminals; continue to support potential gravel sales for Anchorage Port expansion and sustainable timber sales in Mat-Su for chip export.

FY 2006 Budget

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>47,438</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>0</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>128,432</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>13,500</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>15,000</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td>204,370</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>

FY 2005 Goals Accomplished

- Established and expanded industrial activity at Port MacKenzie.
- Expansion of tourism infrastructure in Upper Susitna Valley, involved in facilitating Hatcher Pass Nordic and Downhill Ski Area.
- Supported natural resource based business.
- Increase transfer of land from Public Sector to private ownership, Fish Creek planning efforts.

Other FY 2005 Accomplishments

- Mat-Su RC&D continues to work with Valley Community for Recycling Solutions on successful grant applications that have purchased equipment and also with fundraising efforts for their permanent facility.
- Mat-Su RC&D hosted the 7th Annual Valley Economic Development Conference.
- Mat-Su RC&D continues to support the Knik Arm Bridge and Toll Authority in their efforts to complete the Final Environmental Impact Study for the project.
- Mat-Su RC&D manages account for three community projects.

FY 2006 Organization and Staffing Charts

Number of FTE Staff: 2

FTE Staff/Capita: 2:75,000
B o a r d  o f  D i r e c t o r s

Contact Info:
Robert Wells, Executive Director
Mat-Su Resource Conservation and Development Council
1700 E. Bogard Road; Suite 203
Wasilla, AK  99654
Phone Number:  907-373-1062, Ext. 108
Fax:  907-373-1064
E-Mail:  matsurcd@matonline.net
Web Address:  http://www.matsurcd.com/

Board Members

Executive Committee
Darcie Salmon, President – Valley Board of Realtors
Angela Rosas, Vice President – City of Houston
Al Jorgensen, Secretary – Mat-Su Native Federation
Vicki Wehe, Treasurer – Mat-Su Small Business Development Center
Ted Smith, Past President – Willow Chamber of Commerce

Directors
Cheryl Metiva, Wasilla Chamber of Commerce
Wayne Carmony, Matanuska Electric Association
Tony Pippel, City of Palmer
Dan Deedy, Enstar
Rose Marie “Tiny” DePriest, Alaska Farmers and Stock Growers
John Duffy, Matanusksa-Susitna Borough
Clarence Furbush, Palmer Soil and Water Conservation District
Jackie Whitstine, Matanuska Telephone Association
Janet Kincaid, Mat-Su Convention & Visitors Bureau
Sandra Garley, City of Wasilla
Steve Totten, Big Lake Chamber of Commerce
Stu Graham, Greater Palmer Chamber of Commerce
Terry Ellis, Wasilla Soil & Water Conservation District
Anna Von Reitz, North Valley Development Council
Al Tellman, Knik Atну, Inc.
## Cost-Benefit Analysis for FY 06 - FY 03

<table>
<thead>
<tr>
<th></th>
<th>FY06</th>
<th>% Leverage</th>
<th>FY06</th>
<th>% Leverage</th>
<th>FY06</th>
<th>% Leverage</th>
<th>FY04</th>
<th>% Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>State ARDOR Grant</td>
<td>$47,438</td>
<td></td>
<td>$45,784</td>
<td></td>
<td>$47,450</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$204,370</td>
<td>431%</td>
<td>$194,284</td>
<td>424%</td>
<td>$168,350</td>
<td>355%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td>$0</td>
<td>0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$156,932</td>
<td>130%</td>
<td>$324%</td>
<td>$20,900</td>
<td>44%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$128,432</td>
<td>159%</td>
<td>$273%</td>
<td>$100,000</td>
<td>211%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$13,500</td>
<td>1514%</td>
<td>$13,500</td>
<td>29%</td>
<td>$1,35</td>
<td>0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$15,000</td>
<td>1362%</td>
<td>$10,000</td>
<td>22%</td>
<td>$19,550</td>
<td>41%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$4,500</td>
<td>4542%</td>
<td>$4,500</td>
<td>10%</td>
<td>$9,200</td>
<td>19%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY03</th>
<th>% Leverage</th>
<th>FY03</th>
<th>% Leverage</th>
<th>FY03</th>
<th>% Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>State ARDOR Grant</td>
<td>$47,450</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$168,600</td>
<td>355%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$121,150</td>
<td>255%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$100,000</td>
<td>211%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$11,150</td>
<td>23%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$10,000</td>
<td>21%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$0</td>
<td>0%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Northwest Arctic Borough Economic Development Commission

Mission Statement

*To promote economic development that is consistent, whenever possible, with the traditions and culture of the region; to encourage entrepreneurship; and to reduce the cost-of-living for borough residents.*

FY 2006 Goals

- Promote higher education and vocational education for residents of the NWAB.
  - Provide scholarships of $750 per semester for residents in college and or vocational training programs and $350 for part-time students.

- Promote the development of small businesses in the region.
  - Provide small business grants to residents who are operating a business or have a sound plan to begin a business.
  - Provide small business loans to those who are operating or beginning a small business.

- Provide small business training classes on a semi-annual basis and individual assistance on an ongoing basis.

- Promote the arts and crafts industry for area residents.
  - Administer an arts purchase and marketing program, allowing makers of quality crafts to have a reliable cash outlet for their work throughout the year.
  - Make arts and crafts materials and tools readily available to artists.
  - Provide business cards, advertising placards and web page exposure for the artists of the region.
• Create and support village art centers for community use.

■ Continue Fisheries Development.
  • Provide matching funds/other financial supports to upgrade fish processing facility.
  • Provide administrative support to Kotzebue Sound Fisheries Association.

■ Maintain ARDOR Web Page within the Northwest Arctic Borough Page.

■ Issue bimonthly e-bulletins that includes a local ARDOR report.

■ Provide tax filing assistance for area residents.

FY 2006 Top Economic/Business Needs

■ Facilitate/Assist chum salmon fishery continuing development.

■ Continue art center development and art marketing:

■ Reduce the cost of fuel for municipalities, native governments and individuals through development of bulk buying and storage.

■ Continue development of small businesses in the region.

■ Assist with the cost of college and vocational education

FY 2006 Budget

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>47,438</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>0</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>0</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>0</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>446,515</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td>493,953</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>

FY 2005 Goals Accomplished

■ Over 100 grants of tools, equipment or supplies to individual entrepreneurs and organizations, totaling $100,000.

■ Completed Kiana, Noorvik, and Selawik art centers and opened the two latter centers for use.

■ Fish processing was initiated in 2004 and will continue in 2005 with higher goals of production and sales. Also operations assumed by the locally organized Kotzebue Sound Fisheries Association.
Village gardening has been initiated with a major farmed plot at the Maniilaq Remote Treatment Facility through $5,000 grant for seeds, young plants, and the cost of an instructor and helpers.

Art purchases and sales have been maintained at projected levels.

Tax assistance was provided to over 140 households, resulting in over $130,000 in refunds/credit payments.

A contract for the renovation project that will become the Kotzebue Art Center was issued with work to take place in July and August of 2006.

**OTHER FY 2005 ACCOMPLISHMENTS**

- Four-hundred pounds of walrus ivory from outside the region purchased and distributed through loans, sale, and trade for finished products, resulting in profits to carvers of approximately $200,000.
- Sponsored regional arts and crafts competition with judging and prizes in eight categories, including carving, sewing, basketry, and jewelry.

**FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES**

- Organized Kotzebue Sound Fisheries Association, authored bylaws, licensed and provided start up funding. Over 150 seasonal jobs resulted, plus substantial revenue to airlines and other local service providers. Borough provided over $40,000 in direct cash match and $320,000 in operational loans.
- Construction of Kotzebue Art Center.

**FY 2006 ORGANIZATION AND STAFFING CHARTS**

- Number of FTE Staff: 4
- FTE Staff/Capita: 1:1,875

**Examples of Activities:** Loan and grant administration, small business training, grant writing assistance, web page maintenance, purchase and marketing of art from NWArctic Borough residents and beyond to Shishmaref and Point Hope, college scholarship program, fisheries development, bulk fuel purchase program.
FY 2005 Connection to Other Related Services or Programs (Public or Private)


- Native Organizations: Nana Regional Corporation, Manilaq Association and IRA’s of Kotzebue, Kobuk, Ambler, Shungnak, Selawik, Noorvik, Kiana, Buckland, Deering, Noatak and Kivalina.

Board of Directors

Contact Info:

Lee Stoops, Executive Director
Northwest Arctic Borough Economic Development Commission
PO. Box 1110
Kotzebue, AK 99752
Phone Number: 907-442-2500, Ext. 116
Fax: 907-442-3740
E-Mail: lstoops@nwabor.org
Web Address: http://www.nwabor.org/edc/

Board Members
Chair: Lucy Nelson Snyder, KIC
Brad Reeve, Kotzebue Electric Association
Johanna Cleveland, Kobuk
Shyla Cleveland, Shungnak
Julia Cleveland, Ambler
Sherry Swan, Buckland
Melinda Moto, Deering
Claudia Sampson, Buckland
Karen Jackson, Noorvik
Frederica Schaeffer, Noatak
Dolly Foster, Kivalina
Diana Ramoth, Selawik
## Cost-Benefit Analysis for FY 06 - FY 03

<table>
<thead>
<tr>
<th>Fund Type</th>
<th>FY06</th>
<th>% Leverage</th>
<th>FY05</th>
<th>% Leverage</th>
<th>FY04</th>
<th>% Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>State ARDOR Grant</td>
<td>$47,438</td>
<td></td>
<td>$45,784</td>
<td></td>
<td>$47,820</td>
<td></td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$493,953</td>
<td>1041%</td>
<td>$386,384</td>
<td>844%</td>
<td>$269,675</td>
<td>564%</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td></td>
<td>$0</td>
<td></td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$446,515</td>
<td>111%</td>
<td>$340,600</td>
<td>744%</td>
<td>$221,855</td>
<td>464%</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$0</td>
<td></td>
<td>$0</td>
<td></td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$0</td>
<td></td>
<td>$0</td>
<td></td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$446,515</td>
<td>111%</td>
<td>$340,600</td>
<td>744%</td>
<td>$221,855</td>
<td>464%</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$565,000</td>
<td>87%</td>
<td>$334,000</td>
<td>730%</td>
<td>$335,000</td>
<td>701%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Fund Type</th>
<th>FY03</th>
<th>% Leverage</th>
<th>FY03</th>
<th>% Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>State ARDOR Grant</td>
<td>$47,220</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$371,828</td>
<td>787%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$324,608</td>
<td>687%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$55,000</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$269,608</td>
<td>571%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$277,000</td>
<td>587%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Prince William Sound Economic Development District

Mission Statement

The mission of Prince William Sound Economic Development District is to serve as a forum for the discussion of regional economic issues and to foster economic growth and job creation through strategic planning and infrastructure development.

FY 2006 Goals

- Create and support a strong regional tourism strategy to achieve global identity by continuing to increase positive media attention to this spectacular scenic region through all media venues.
- Support Business/resource development and support all efforts to build an All-Alaska gas line to the Port of Valdez.
- Support all initiatives to sustain the fishing industry in Prince William Sound through supporting development of cold storage facilities, value added fish products, improved handling of fresh product, and rapid transport to markets.

FY 2006 Top Economic/Business Needs

- Gasline to Valdez.
- Increase tourism in eastern Prince William Sound.

FY 2006 Budget

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>47,438</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>0</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>20,000</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>15,000</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>3,162</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td>85,600</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>
FY 2005 Goals Accomplished

- Supported fishing industry in region and workforce development.
- Supported broadband connectivity.
- Received national media coverage of Valdez Fly-In that doubled in size from 2004.

FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities

- Held regional tourism development meetings.
- Created branding for region.
- Launched advertising campaigns in all media venues.
- Worked with Alaska Marine Highway on Scenic Byway issues.
- Scheduling ideas. Worked with Fairbanks North Star Borough EDC.
- Copper Valley EDC to increase tourism along Richardson Highway, attract more cruise ship visitors. Advertised Valdez Fly-In in national media.

Other FY 2005 Accomplishments

- Completed Prince William Sound Museum in Whittier.
- Named mountain in PWS after Alaska’s General Jimmy Doolittle as educational event.
- Had NASA official visit Valdez schools.
- Created new website for PWSEDD with VISTA from DCCED.

FY 2006 Organization and Staffing Charts

Number of FTE Staff: 1

FTE Staff/Capita: 1:4,257
FY 2005 Connection to Other Related Services or Programs (Public or Private)

- **Local/Regional Public**: City of Valdez; City of Cordova; City of Whittier; Prince William Sound Community College.

- **Local/Regional Private**: Valdez Fisheries Development Association; Valdez Airmen’s Association; Prince William Sound Gateway Museum.

- **State**: Alaska Department of Labor and Workforce Development; Department of Commerce, Community, and Economic Development, Division of Community Advocacy; Alaska Marine Highway System; Denali Commission.

- **Federal**: U.S. Department of Commerce, Economic Development Administration; USDA.

- **Native Organizations**: Chugach Alaska Corporation; Chenega IRA Council; Tatitlek IRA Council; Chugachmiut.

---

**Board of Directors**

**Contact Info:**

Sue Cogswell, Executive Director
Prince William Sound Economic Development District
2207 Spenard Road, Suite 207
Anchorage, AK 99503
Phone Number: 907-222-2440
Fax: 907-222-2411
E-Mail: sue_cogs@yahoo.com
Web Address: [http://www.alaska.net/~pwsedc/](http://www.alaska.net/~pwsedc/)

**Board Members**

- Larry Hancock – City of Cordova
- Michael Vigil – Chenega Bay IRA Council
- Dave Cobb – Valdez Fisheries Development Association
- Dave Dengel – City of Valdez
- Gary Kompkoff – Tatitlek IRA Council
- Betty Miller – Alaska Tanker Company
- Robin Moore – City of Whittier
- Jim Roberts – Cordova
- Charles Totemoff – Chenega Corporation
## Cost-Benefit Analysis for FY 06 – FY 98

<table>
<thead>
<tr>
<th></th>
<th>FY06</th>
<th>FY05</th>
<th>FY04</th>
<th>FY03</th>
<th>FY02</th>
<th>FY01</th>
<th>FY00</th>
<th>FY99</th>
<th>FY98</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$47,438</td>
<td>$45,784</td>
<td>$47,620</td>
<td>$47,620</td>
<td>$44,285</td>
<td>$44,285</td>
<td>$45,408</td>
<td>$52,859</td>
<td>$51,666</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$85,600</td>
<td>$96,284</td>
<td>$65,202</td>
<td>$133%</td>
<td>$190%</td>
<td>$210%</td>
<td>$235%</td>
<td>$235%</td>
<td>$235%</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$38,162</td>
<td>224%</td>
<td>$50,500</td>
<td>$17,582</td>
<td>37%</td>
<td>37%</td>
<td>37%</td>
<td>37%</td>
<td>37%</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$20,000</td>
<td>428%</td>
<td>$40,000</td>
<td>$0</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$15,000</td>
<td>571%</td>
<td>$10,500</td>
<td>$17,582</td>
<td>37%</td>
<td>37%</td>
<td>37%</td>
<td>37%</td>
<td>37%</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$3,162</td>
<td>2707%</td>
<td>$0</td>
<td>$0</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$20,000</td>
<td>428%</td>
<td>$10,000</td>
<td>$8,000</td>
<td>17%</td>
<td>17%</td>
<td>17%</td>
<td>17%</td>
<td>17%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY03</th>
<th>FY02</th>
<th>FY01</th>
<th>FY00</th>
<th>FY99</th>
<th>FY98</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$47,620</td>
<td>$44,285</td>
<td>$44,285</td>
<td>$45,408</td>
<td>$52,859</td>
<td>$51,666</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$63,335</td>
<td>133%</td>
<td>$79,285</td>
<td>$106,976</td>
<td>179%</td>
<td>142%</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$0</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$15,715</td>
<td>33%</td>
<td>$35,000</td>
<td>$62,691</td>
<td>142%</td>
<td>142%</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$0</td>
<td>0%</td>
<td>$20,000</td>
<td>$11,191</td>
<td>25%</td>
<td>10%</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$15,715</td>
<td>33%</td>
<td>$35,000</td>
<td>$31,500</td>
<td>71%</td>
<td>71%</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$0</td>
<td>0%</td>
<td>$11,191</td>
<td>25%</td>
<td>25%</td>
<td>25%</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$8,400</td>
<td>18%</td>
<td>$30,000</td>
<td>68%</td>
<td>68%</td>
<td>68%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>FY00</th>
<th>FY99</th>
<th>FY98</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$45,408</td>
<td>$52,859</td>
<td>$51,666</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$116,546</td>
<td>257%</td>
<td>$123,969</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$71,138</td>
<td>157%</td>
<td>$71,110</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$51,138</td>
<td>113%</td>
<td>$14,500</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$20,000</td>
<td>44%</td>
<td>$56,610</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$20,000</td>
<td>44%</td>
<td>$56,610</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$20,000</td>
<td>44%</td>
<td>$56,610</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$20,000</td>
<td>44%</td>
<td>$56,610</td>
</tr>
</tbody>
</table>
Southeast Conference

Mission Statement

To help develop strong economies, healthy communities, and a quality environment in Southeast Alaska.

FY 2006 Goals

- **Infrastructure Development**
  - Southeast Alaska Transportation Plan Monitoring.
  - Marine Transportation Advisory Board.
  - Southeast Intertie Plan / Construction.
  - Regional Solid Waste Facility.
  - Regional Economic Inventory.
  - Southeast Conference Transportation Committee.
  - Economic Development: Tourism, Fisheries, Timber

- **Quality of Life Improvements**
  - University of Alaska Southeast Scholarship Program.
  - Health care infrastructure and programs.

- **Capacity Building**
  - Workforce training and development.
  - Community Consulting.

- Conference of Mayors Support.
- Southeast Legislators’ Caucus Support.
- Conference of Chambers Support.

- **Transportation**
  - Maintain transportation committee to address a broad array of tourism issues.
  - AK Marine Highway System schedules, budgets, revenues, costs, funding
  - Inter-Island Ferry Authority
  - Ferry Marketing Plan.
  - Transportation Construction Projects.
  - Sitka Access Study.
  - Northern SE AK Communities Transportation Options Study
Tourism
- Maintain tourism committee to address a broad array of tourism issues.

Economic Development
- Community infrastructure grants and funding.
- Docks and Harbors funding.
- Maintain Economic Development committee to address a broad array of economic issues.

Timber Development
- Work closely with state and federal agencies and timber-support groups.
- Timber sale proponent.
- Tongass Land Management Plan Monitoring.
- Timber Coordinator.

Fisheries
- Shellfish Aquaculture Development.
- Seafood Marketing Development.
- Watch state and federal legislation.
- Maintain Fisheries committee to address a broad array of fisheries issues.


Business Development
- Support the Juneau Economic Development Council with referrals.
- Support the UAS Small Business Development Center with referrals.

Environmental Quality
- Maintain Environment committee to address a broad array of environment issues.
- Household Hazardous Waste Collection Program.
- Pan and strategy for regional landfill.
- Solid Waste Authority legislation.
- Clean Water Issues.

Communications
- Board Reports and Meetings.
- Website/Newsletter.
- Annual Report.
- Membership Meeting.
- Mid-Session Summit.

Development Planning
- Participate in regional and national development organizations.
- CEDS Update.
- Recruit new members.
- Develop recurring revenue sources.

FY 2006 Top Economic/Business Needs
- Developing and maintaining transportation infrastructure, working on economic revitalization (fisheries, timber) and planning electrical intertie sections.
**FY 2006 Budget**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>57,771</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>350,000</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>100,000</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>120,000</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>190,000</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td>817,771</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>

**Other FY 2005 Accomplishments**

- Successfully executed grants to develop a solid waste plan and authority and to develop an economic inventory.

**FY 2005 Goals Accomplished**

- Successful annual meeting and mid-session summit; continue to work to secure adequate funding for Alaska Marine Highway; Secured ARDOR reauthorization.
- Worked with communities and utilities to gain $30 million for hydroelectric projects.

**FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities**

- Helped new electrical co-op, spun-off from SEC, develop new segments of electrical intertities.

**FY 2006 Organization and Staffing Charts**

- Number of FTE Staff: 2*
- FTE Staff/Capita: 1 : 35,000
  * (1 full time and 2 part-time)

**FY 2005 Connection to Other Related Services or Programs (Public or Private)**

- Local/Regional Public: Attend and testify at public meetings and before state legislators; Work with legislators, mayors, city managers, public works directors on a multitude of issues. Work with regional US Forest Service personnel.
- Local/Regional Private: Attend Chambers of Commerce meeting; Meet with transportation consultants and contractors, engineering firms: cruise lines and fishing organizations.
State: Governor’s Office, Departments of Transportation, Environmental Protection, Law, and Commerce, Community and Economic Development

Native Organizations: Central Council for Tlingit & Haida Indian Tribes of Alaska, Sealaska Corporation, numerous for-profit and non-profit village corporations and councils.

Board of Directors

Contact Info:

Rollo Pool, Executive Director
Southeast Conference
P.O. Box 21989
Juneau, AK  99802
Phone Number:  907-463-3445
Fax:  907-463-5670
E-Mail:  rollo@seconference.org
Web Address:  http://www.seconference.org/

Board Members

Robert Venables, President - Manager, Borough of Haines
Carol Rushmore, First Vice-President - Economic Development Planner, Wrangell
Jon Bolling, Second Vice-President - Manager, City of Craig
Hugh Bevan, Treasurer - Executive Director, Sitka Economic Development Assn.
Bruce Jones, Secretary - Manager, City of Petersburg
Linda J. Snow - Owner, Southeast Strategies
David Stone - Assembly member, City & Borough of Juneau
Julie Decker - Executive Director, SE Alaska Regional Dive Fisheries Association
Murray Walsh - Juneau Chamber of Commerce
Maxine Thompson - Owner, Thompson Consulting Services
Paul Axelson - Operations Manager, Southeast Stevedoring
Mike Korsmo - Council Member, Skagway City Council
Randy Wanamaker - Board Member, Goldbelt, Inc.
## Cost-Benefit Analysis for FY 06 – FY 98

<table>
<thead>
<tr>
<th></th>
<th>FY06</th>
<th>FY05</th>
<th>FY04</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>% Leverage</td>
<td>% Leverage</td>
<td>% Leverage</td>
</tr>
<tr>
<td>State ARDOR Grant</td>
<td>$57,771</td>
<td>$61,284</td>
<td>$47,823</td>
</tr>
<tr>
<td>Total ARDOR Budget</td>
<td>$817,771</td>
<td>1416%</td>
<td>$1,070,328</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$350,000</td>
<td>234%</td>
<td>$110,000</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$410,000</td>
<td>199%</td>
<td>$262,000</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$100,000</td>
<td>818%</td>
<td>$764,000</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$120,000</td>
<td>681%</td>
<td>$162,000</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$190,000</td>
<td>430%</td>
<td>$0</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$190,000</td>
<td>430%</td>
<td>$130,000</td>
</tr>
<tr>
<td></td>
<td>$1,417,358</td>
<td>2970%</td>
<td>$357,464</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$438,470</td>
<td>919%</td>
<td>$49,855</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$931,168</td>
<td>1951%</td>
<td>$479,572</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$819,568</td>
<td>1717%</td>
<td>$363,472</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$108,600</td>
<td>228%</td>
<td>$110,400</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$3,000</td>
<td>6%</td>
<td>$5,700</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$144,800</td>
<td>303%</td>
<td>$91,000</td>
</tr>
<tr>
<td></td>
<td>$363,781</td>
<td>756%</td>
<td>$301,966</td>
</tr>
<tr>
<td>Other State Funds</td>
<td>$19,215</td>
<td>40%</td>
<td>$5,000</td>
</tr>
<tr>
<td>Total Non-State Funds</td>
<td>$296,476</td>
<td>617%</td>
<td>$245,300</td>
</tr>
<tr>
<td>Federal Funds</td>
<td>$78,016</td>
<td>162%</td>
<td>$104,100</td>
</tr>
<tr>
<td>Private Sector Funds</td>
<td>$7,764</td>
<td>16%</td>
<td>$3,000</td>
</tr>
<tr>
<td>Other Non-Federal/Non-State Funds</td>
<td>$210,696</td>
<td>438%</td>
<td>$138,200</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$80,000</td>
<td>166%</td>
<td>$75,000</td>
</tr>
</tbody>
</table>
Southwest Alaska Municipal Conference

Mission Statement

SWAMC advances the collective interests of Southwest Alaska’s people, businesses, and communities by promoting economic opportunities that improve quality of life and influences long-term responsible development.

FY 2006 Goals

- Fisheries Development
  - Monitor fisheries regulatory, management, and marketing issues that may impact Southwest Alaska fisheries and influence policies, management, and marketing initiatives to create a more stable fisheries economy in the region.
  - Engage the environmental community in an ongoing dialogue to anticipate, avoid, and alleviate legal challenges that adversely impact the fisheries economy of Southwest Alaska.
  - Facilitate and support industry, state, and local efforts to expand seafood marketing efforts and develop new seafood markets.

- Tourism Development
  - Support the development and maintenance of a regional tourism marketing program.
  - Identify and develop niche tourism markets that increase opportunities for residents of Southwest Alaska.
• Influence federal, state, and local policies and management plans regarding public lands, fish and wildlife resources, infrastructure, and marketing.

Regional Economic Planning: Coordinate an ongoing regional economic planning effort and supplemental research that highlights the economic needs and challenges of Southwest Alaska.

Small Business Development: Determine methods to encourage and facilitate new businesses start-ups and provide technical assistance to existing businesses.

Other Business and Resource Development: Encourage the development of natural resources and targeted industries that are compatible and complementary with existing development in Southwest Alaska and local community interests.

Workforce Development: Increase the capacity of individuals to participate effectively in the workplace, thereby improving their productivity and employability by aligning industry needs with job and skill training programs.

**FY 2006 Top Economic/Business Needs**

- Stimulate small business development and entrepreneurship to capitalize on existing and emerging economic sectors.

- Reduce the region’s high energy costs and develop alternative energy potential including wind power; develop new energy sources to facilitate priority development projects; assist communities in coping with high energy prices.

- Expand regional transportation infrastructure to move seafood products to market with the least cost, least handling, and greatest efficiency; full funding for timely implementation of the Southwest Alaska Transportation Plan.

- Plan and coordinate regional workforce development strategies that will prepare the Southwest workforce for jobs in new and emerging industries.

- Identify strategies to increase wealth retention in the region and reduce poverty in the region’s most distressed communities.

- Increase direct marketing capacity of region through expanded local processing capacity and technical assistance to harvesters and direct marketers.
Influence positive outcomes for fisheries and ocean policies to maintain regional access and economic participation in state and federal fisheries.

Strengthen and expand ferry service; capitalize on the system’s designation as an All American Road.

FY 2005 Goals Accomplished

Fisheries Development

- Monitored and commented on North Pacific Fishery Management Council policy development on GOA Groundfish rationalization; monitored policy development on state and federal fisheries issues; commented on economic and community impacts.
- Advocated for various fisheries issues in the region and supported supplemental fisheries research on both the state and federal levels.
- Supported the efforts of the Pribilof Islands Collaborative to resolve community, industry, and conservation issues through the creation of a new collaborative paradigm; initiated agreement to facilitate efforts through administrative support and in-kind contributions.

Tourism Development

- Continued ongoing regional tourism marketing program
- Continued exploration of small ship cruise market.
- Continued Southwest segment development of the AMHS Scenic Byway; led efforts to establish the Byway Partnership Board; supported DOT efforts to nominate AMHS for All American Road status.
- Continued dialogue with all public land and resource agencies on tourism development issues in the region.

FY 2006 Budget

<table>
<thead>
<tr>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>60,471</td>
<td>State ARDOR grant</td>
</tr>
<tr>
<td>0</td>
<td>Amount of other State funds</td>
</tr>
<tr>
<td>59,000</td>
<td>Amount of federal funds</td>
</tr>
<tr>
<td>71,920</td>
<td>Amount of private sector funds</td>
</tr>
<tr>
<td>106,365</td>
<td>Any other non-federal, non-State funds</td>
</tr>
<tr>
<td>297,756</td>
<td>Total FY 06 ARDOR Budget</td>
</tr>
</tbody>
</table>
• Partnered with local, regional and state tourism efforts to promote the region.

• Selected as one of four regions to host a 2005 Share Your Heritage Workshop in conjunction with the National Trust for Historic Preservation.

• Initiated cultural tourism inventory to compliment the Share Your Heritage Workshop.

**Regional Economic Planning**
• Updated Comprehensive Economic Development Strategy and continued implementing action plan.

• Continued to showcase the Economic Geography of Southwest Alaska with regional and statewide audiences.

• Southwest Alaska Economic Summit showcased future demand for mineral development, fisheries, entrepreneurship and other economic development issues and opportunities.

**Small Business Development**
• Held small business planning workshops in three regional hubs; assisting 44 small business owners with business financing options and resources.

• Sought funding to develop a distance delivery system to extend small business planning assistance beyond regional hubs; pending decision.

• Networked and partnered with college campuses and partner agencies on small business service delivery.

**Workforce Development**
• Selected to convene and facilitate as the Southwest Alaska Workforce Development Council.

• Recruited Council members and initiated formative meetings and ongoing member recruitment.

**Business and Resource Development**
• Presented Seven Questions to Sustainable Development model to members at annual meeting.

• Participated in community meetings on mineral development.

• Engaged mineral development players and agencies in discussions about needs and impacts of large scale mining for Au. Cu. Mb. in the region.

**Infrastructure Development**
• Updated prioritized capital improvement projects list; initiated third round compilation and update with increased village and tribal participation.

• Engaged the Alaska Department of Transportation on the revision of the Southwest Alaska Transportation Plan; facilitated reinstatement of the Advisory Committee; established process to encourage community involvement and input.

• Advocated for SWAMC infrastructure projects with the Alaska State Legislature, the Alaska Congressional Delegation, the ADOT&PF, the FHWA, and other transportation entities.
• Continued to advocate for development of fiber optic cable backbone in the region: SWAMC represented on the Alaska Telecommunications Users Consortium and the Alaska Information Infrastructure Task Force; exploring local/regional development models.

• Initiated the Southwest Alaska Energy Project to develop solutions for high energy costs; develop a model and business plan for a sustainable regional fuel consortium, and promote end-user efficiency.

■ Health, Education and Public Safety Development

• Researched, compiled and presented the Southwest Alaska Quality of Life Index; comparing SW with statewide, SE and Anchorage indicators.

• Presented initial findings from the Quality of Life Index at the SWAMC Economic Summit.

• Presented the Quality of Life Index to key audiences in the region and statewide decision-makers.

■ Community Planning

• Participated in community planning efforts throughout the region; developed a strategy to better publicize and disseminate information about community plans.

• Working with the City of Dillingham to provide technical assistance with its community plan.

■ Communication

• Continued community and member communications through upgraded newsletter and frequent email bulletins.

• Held workshops and participated in in-region meetings to network and learn.

■ Policy and Issue Advocacy

• Adopted and disseminated resolutions on economic and community development issues which were distributed to various elected officials and agencies.

• Commented on state and federal policies and legislation that would impact the region’s economies and communities.

■ Organizational Efficiency and Effectiveness

• Held regular monthly meetings of the Board of Directors.

• Held meetings for four ongoing committees as well as various work sessions and special task groups.

• Grew membership by seven percent.

• More than 40 percent of members opted to include a voluntary dues increase in their FY05 dues payment.

• Successfully advocated for reauthorization of the ARDOR program.

• Maintained financial, administrative, and personnel policy standards and proscribed by the Board.
FY 2005 Coordinated Regional Efforts Resulting in New Business Opportunities

- Advocacy for changes in the Trade Adjustment Assistance Program led to increased number of seafood harvesters qualifying for retraining and business assistance.

- Ongoing regional tourism marketing efforts resulted in increased inquiries by consumers, travel trade and travel media.

- In partnership with colleges, SBDC, chambers of commerce and others, provided business financing information and resources for 42 business owners and prospective business owners.

- Supported EDA funding for development of community based seafood processing facilities, harbor infrastructure projects, and fisheries marketing cooperative.

Other FY 2005 Accomplishments

- Helped to form the Alaska Brownfields Coalition and seek revolving loan funding to bring properties back to economically viable status.

- Became the Alaska coordinator for the entrepreneurship curriculum produced by the NxLevel Foundation.

- Represented the needs and interests of Southwest Alaska communities on the U.S. Department of Commerce Advisory Committee on President Bush’s Strengthening America’s Communities Initiative.

FY 2006 Organization and Staffing Charts

- Number of FTE Staff: 3
- FTE Staff/Capita: 1 : 9,859

FY 2005 Connection to Other Related Services or Programs (Public or Private)

- Local/Regional Public: Aleutians East Borough, Bristol Bay Borough, City of Adak, City of Akutan, City of Aleknagik, City of Atka, City of Chignik, City of Clarks Point, City of Dillingham, City of Egegik, City of False Pass, City of King Cove, City of Kodiak, City of Larsen Bay, City of Manokotak, City of Ouzinkie, City of Pilot Point, City of Port Heiden, City of Port Lions, City of Saint Paul, City of Sand Point, City of Unalaska, City of Unalaska, Kodiak Island Borough, Lake and Peninsula Borough, SW Cities (Cold Bay, False Pass, Nelson Lagoon)


**State:** Alaska's Marine Highway, Alaska Workforce Investment Board, Alaska Department of Commerce, Community & Economic Development, Alaska Department of Fish & Game, Alaska Department of Labor and Workforce Development, Alaska Department of Transportation and Public Facilities, Alaska Housing Finance Corporation, Alaska Office of Tourism, Alaska Sea Grant Program, Kodiak College, Southwest Alaska Legislative Delegation, UAF Bristol Bay Campus

**Native Organizations:** Agdaagux Tribal Council, Akutan Traditional Council, Aleut Community of St. Paul Island, Aleutian Housing Authority, Aleutian/Pribilof Island Association, Inc., Bristol Bay Housing Authority, Bristol Bay Native Association, Clark’s Point Village Council, Curyung Tribal Council, False Pass Tribal Council, First Alaskans Institute, Naknek Native Village Council, Native Village of Belkofski, Nelson Lagoon Village Council, Pauloff Harbor Village, Pedro Bay Village Council, Qagan Tayagunin Tribe, Qawalangin Tribe of Unalaska, The Village Council of Pilot Point, Traditional Council of Togiak, Unga Tribal Council
BOARD OF DIRECTORS

Contact Info:
Wanetta Ayers, Executive Director
Southwest Alaska Municipal Conference
3300 Arctic Boulevard, Suite 203
Anchorage, AK 99503
Phone Number: 907-562-7380
Fax: 907-562-0438
E-Mail: wayers@swamc.org
Web Address: http://www.swamc.org/

Board Members
Mayor Glen Gardner, President – City of Sand Point
Alice Ruby, Vice President – Bristol Bay Economic Development Corp.
Tom Abell, Secretary/Treasurer – Area Steward Teamsters
Elary Gromoff, Jr. – Bering Sea Eccotech
Frank Kelty – City of Unalaska
Debora King – Kodiak Chamber of Commerce
Myra Olsen, Deputy Mayor – Lake & Peninsula Borough
Kara Sandvik – Wells Fargo Alaska, Commercial Banking
Joe Sullivan – Mundt MacGregor Law Firm
David Woodruff – City of Kodiak
Carvel Zimin – Bristol Bay Borough
### Cost-Benefit Analysis for FY 06 – FY 98

<table>
<thead>
<tr>
<th></th>
<th>FY 06</th>
<th>FY 05</th>
<th>FY 04</th>
<th>FY 03</th>
<th>FY 02</th>
<th>FY 01</th>
<th>FY 00</th>
<th>FY 99</th>
<th>FY 98</th>
<th>FY 98</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>State ARDOR Grant</strong></td>
<td>$57,771</td>
<td>$61,284</td>
<td>$48,170</td>
<td>$43,561</td>
<td>$48,876</td>
<td></td>
<td>$42,922</td>
<td>$51,666</td>
<td>$51,666</td>
<td></td>
</tr>
<tr>
<td><strong>Total ARDOR Budget</strong></td>
<td>$211,091</td>
<td>365%</td>
<td>$207,646</td>
<td>339%</td>
<td>$198,820</td>
<td>413%</td>
<td>$203,478</td>
<td>474%</td>
<td>$241,128</td>
<td>467%</td>
</tr>
<tr>
<td><strong>Other State Funds</strong></td>
<td>$0</td>
<td>0%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Non-State Funds</strong></td>
<td>$153,320</td>
<td>138%</td>
<td>$146,362</td>
<td>239%</td>
<td>$147,100</td>
<td>305%</td>
<td>$163,200</td>
<td>239%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Federal Funds</strong></td>
<td>$59,000</td>
<td>358%</td>
<td>$59,000</td>
<td>96%</td>
<td>$59,000</td>
<td>122%</td>
<td>$59,000</td>
<td>137%</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Private Sector Funds</strong></td>
<td>$80,000</td>
<td>264%</td>
<td>$74,000</td>
<td>121%</td>
<td>$71,500</td>
<td>148%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Other Non-Federal/Non-State Funds</strong></td>
<td>$14,320</td>
<td>1474%</td>
<td>$13,362</td>
<td>22%</td>
<td>$16,600</td>
<td>34%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>In-Kind Contributions</strong></td>
<td>$69,030</td>
<td>306%</td>
<td>$94,500</td>
<td>154%</td>
<td>$88,000</td>
<td>183%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Contact List</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>------------------</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Anchorage Economic Development Corporation</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
| Robert Poe  
Anchorage Economic Development Corporation  
900 W. 5th Avenue, Suite 300  
Anchorage, AK 99501  
Phone Number: 907-258-3700  
Fax: 907-258-6646  
E-Mail: mdickson@aedcweb.com  
Web Address: [http://www.aedcweb.com](http://www.aedcweb.com) |
| **Kenai Peninsula Economic Development District Inc.** |
| John Parker, Executive Director  
Kenai Peninsula Economic Development District Inc.  
14896 Kenai Spur Highway, #103A  
Kenai, AK 99611-7000  
Phone Number: 907-283-3335  
Fax: 907-283-3913  
E-Mail: jpark@kpedd.org  
Web Address: [http://www.kpedd.org/](http://www.kpedd.org/) |
| **Bering Strait Development Council** |
| Barb Nickels  
Bering Strait Development Council  
c/o Kawerak, Inc.  
PO. Box 948  
Nome, AK  99762  
Phone Number: 907-443-4248  
Fax: 907-443-4449  
E-Mail: cpd.pd@kawerak.org  
Web Address: [http://www.kawerak.org](http://www.kawerak.org) |
| **Lower Kuskokwim Economic Development Council** |
| Carl Berger, Executive Director  
Lower Kuskokwim Economic Development Council  
PO. Box 2021  
Bethel, AK 99559  
Phone Number: 907-543-5967  
Fax: 907-543-3130  
E-Mail: carl_berger@ddc-alaska.org  
Web Address: [http://www.lkedc.org/](http://www.lkedc.org/) |
| **Copper Valley Development Association** |
| John Downes, Executive Director  
Copper Valley Development Association  
PO. Box 9  
Glennallen, AK  99588  
Phone Number: 907-822-5001  
Fax: 907-822-5009  
E-Mail: cvedc@cvinternet.net  
Web Address: [http://www.alaskaeconomicdevelopment.org](http://www.alaskaeconomicdevelopment.org) |
| **Mat-Su Resource Conservation and Development Council** |
| Robert Wells, Executive Director  
Mat-Su Resource Conservation and Development Council  
1700 E. Bogard Road; Suite 203  
Wasilla, AK 99654  
Phone Number: 907-373-1062, Ext. 108  
Fax: 907-373-1064  
E-Mail: matsurcd@matonline.net  
| **Fairbanks North Star Borough Economic Development Commission** |
| Dr. Kathryn Dodge  
Fairbanks North Star Borough Economic Development Commission  
PO. Box 71267  
Fairbanks, AK 99707-1267  
Phone Number: 907-459-1309  
Fax: 907-459-1102  
E-Mail: kdodge@co.fairbanks.ak.us  
Web Address: [http://www.co.fairbanks.ak.us/MayorsOffice/EconomicDevelopment/](http://www.co.fairbanks.ak.us/MayorsOffice/EconomicDevelopment/) |
| **Northwest Arctic Borough Economic Development Commission** |
| Lee Stoops, Executive Director  
Northwest Arctic Borough Economic Development Commission  
PO. Box 1110  
Kotzebue, AK 99702  
Phone Number: 907-442-2500, Ext. 116  
Fax: 907-442-3740  
E-Mail: lstoops@nwabor.org  
Web Address: [http://www.nwabor.org/edc/](http://www.nwabor.org/edc/) |
**Prince William Sound Economic Development District**
Sue Cogswell, Executive Director
Prince William Sound Economic Development District
2207 Spenard Road, Suite 207
Anchorage, AK 99503
Phone Number: 907-222-2440
Fax: 907-222-2411
E-Mail: sue_cogs@yahoo.com
Web Address: http://www.alaska.net/~pwsedc/

**Southeast Conference**
Rollo Pool, Executive Director
Southeast Conference
P.O. Box 21989
Juneau, AK 99802
Phone Number: 907-463-3445
Fax: 907-463-5670
E-Mail: rollo@seconference.org
Web Address: http://www.seconference.org/

**Southwest Alaska Municipal Conference**
Wanetta Ayers, Executive Director
Southwest Alaska Municipal Conference
3300 Arctic Boulevard, Suite 203
Anchorage, AK 99503
Phone Number: 907-562-7380
Fax: 907-562-0438
E-Mail: wayers@swamc.org
Web Address: http://www.swamc.org/