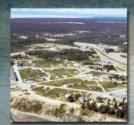


Alaska Regional Development Organizations



















FY08 ARDOR Report

Department of Commerce, Community and Economic Development Sarah Palin, Governor Emil Notti, Commissioner

January 2009

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For a PDF on-line version of this publication, go to: http://www.commerce.state.ak.us/oed/ardor/ardor.htm



STATE OF ALASKA

Sarah Palin, Governor

DEPARTMENT OF COMMERCE, COMMUNITY & ECONOMIC DEVELOPMENT

Emil Notti, Commissioner

OFFICE OF ECONOMIC DEVELOPMENT

Joseph M. Austerman, Manager of OED

This annual report was produced by the Department of Commerce, Community, and Economic Development, Office of Economic Development through a collaborative effort between the Office of Economic Development, the Division of Community and Regional Affairs, and the Alaska Regional Development Organizations (ARDOR) grantees of the Alaska Regional Economic Assistance Program. The contents of this report were provided by the ARDOR organizations.

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Introduction

This report contains the economic development successes and challenges of the grantees of the Alaska Regional Economic Assistance Program (ARDORs) during fiscal year 2008. Created in 1988 by the Alaska Legislature, the Program went through sunset review last spring and was reauthorized for another five years. This annual report is an integral part of the report to the Alaska Legislature, prepared by the Department of Commerce, Community, and Economic Development, Office of Economic Development.

Overview

The ARDORs are a partnership between the State of Alaska and locally driven organizations intended to create more sustainable, stronger, and healthier economies throughout Alaska. In June 2008, the Interior Rivers Resource Conservation and Development Council, Inc. (IRRC&D), was recognized by the State of Alaska as an Alaskan Regional Development Organization (ARDOR) in accordance with AS 44.33.895. The Program now consists of 12 in-state ARDORs, planning and implementing economic development efforts appropriate and beneficial to their respective regions.

The ARDORs work in partnership with state, federal, municipal, regional, academic, native Alaskan, and private businesses and organizations in their region to develop a Community Economic Development Strategy (CEDS). They deliver technical and financial training and consultations to entrepreneurs, private businesses, schools, and individuals; host economic development conferences and summits that attract audiences from across the nation; engage in projects and efforts to create or refine local infrastructure; and develop innovative approaches to development in their own regions.

Each ARDOR's board of directors represent the economic development interests in the region, and its role is to direct the development and implementation of their CEDS.

Each year the Department awards grants to ARDORs to assist them in their regional economic development efforts. In FY08, eleven ARDORs were awarded \$56,363. The amount of funding in FY09 awarded to the twelve ARDOR regions is \$51,666.

The annual performance measures for the ARDORs are:

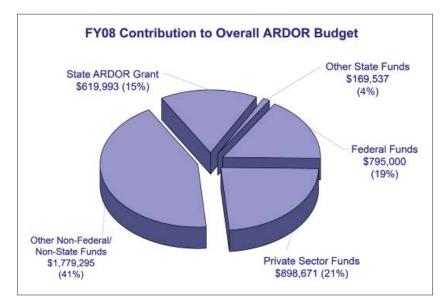
- 1. number of coordinated regional efforts that resulted in new business opportunities;
- 2. percentage of annual goals the ARDOR achieved; and
- 3. amount of non-State funds raised to leverage the State grant.

In FY08, the ARDORs:

- 1. generated over 55 coordinated regional efforts that have or may have generated new business opportunities¹ such as:
 - identified workforce development opportunities throughout Alaska;
 - supported the Alaska Marketplace competition that spurs entrepreneurship and business development;
 - sponsored entrepreneurial and business conferences and workshops; and
- 2. achieved over 203 percent of their collective goals for the fiscal year; and
- Averaged raising \$5.60 from non-State sources for every dollar of State grant money - (See chart below)

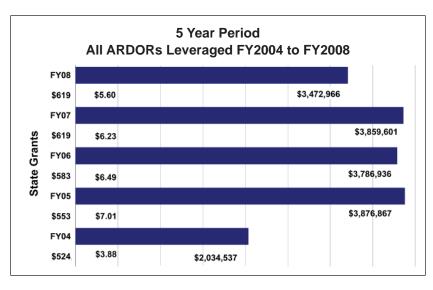
Funding Source	\$ FY08	\$ Leveraged
State ARDOR Grant	\$619,993	
Other State Funds	\$169,537	0.27
TOTAL STATE FUNDS	\$789,530	
Federal Funds	\$795,000	\$1.28
Private Sector Funds	\$898,671	\$1.45
Other Non-Federal/Non-State Funds	\$1,779,295	\$2.87
TOTAL WITHOUT ANY STATE FUNDS	\$3,472,966	5.60
TOTAL ARDOR FUNDS	\$4,262,496	
In-Kind Contributions	\$360,530	\$0.58

 In addition, the ARDORs \$619,993 grant grew into \$3,472,966 cash funds and had support by the private sector of 21%. The ARDOR budget is shown in dollars and percentage collectively in FY08.



1 This measure counts many ARDOR activities, and may not reflect the breadth and scope of the functions performed by an ARDOR in its respective region. For example, many ARDORs provided services that ranged from technical training on small business development and provided small business loans to grant writing.

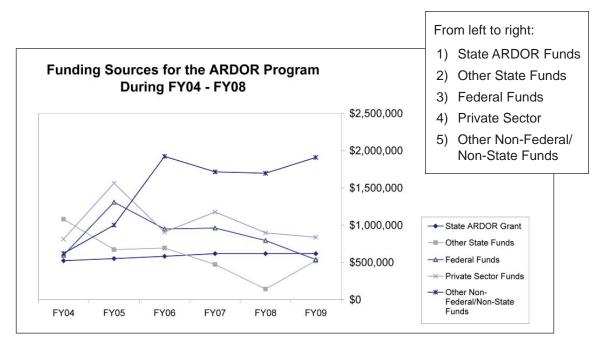
Since the reauthorization period from 2004 to 2008, the ARDORs have collectively leveraged an average of \$5.60 for every dollar in this particular State grant. A portion of the \$620,000 funds were withheld pending designation of a region as an ARDOR. In 2008, Interior Rivers Resource Conservation and Development (IRRC&D) region was added as a recognized ARDOR. Over



all, the ARDORs have used the grant funds to generate and leverage funds from various sources. Collectively State ARDOR Grant funds have stayed relatively the same, ARDORs have had to rely more on other Non-State/Non-Federal, Private, and Federal funds to generate their operating budget.

The ARDORs were collectively funded by various organizations; FY09 does not reflect total funds reported.²

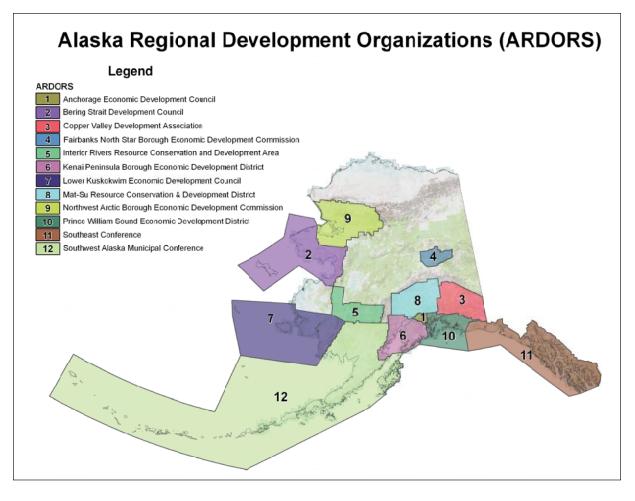
A total of five categories reflect how the ARDORs were funded during the five year reauthorization period of FY04 to FY08.



2 Not all ARDOR funding in FY09 has been reported collectively at the time this report was compiled and should not be considered as final.

The ARDORs

An ARDOR works within a particular region of Alaska to collaborate with local organizations to plan implementation strategies and deliver services that result in sustainable economic development.³ To determine a regional boundary the region's boundaries are submitted to the Department with the first grant application. The region has to be large enough and contain adequate resources to support a regional economic development program, and be an economically viable unit with shared interests, resources, traditions, and goals. The State approves the region and agrees to make the ARDOR the sole grant recipient within that region. These regions do not necessarily correspond to other regional designations in Alaska. Region #5 on the map is the newest ARDOR.



The following information is provided by the individual ARDOR organizations and is submitted during the application period for the following Fiscal Year. These individual reports will reflect FY08 activities as well as provide funding information and an over view of their location at the end of each region's report.

³ See Appendix A - This chart will represent just some of the additional support offered by the ARDORs in their region.

State of Alaska 📕 Department of Commerce, Community and Economic Development

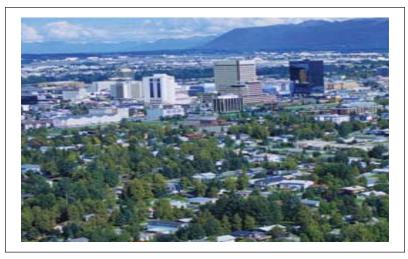
FY08 Annual Report - Alaska Regional Economic Development Assistance Program

Anchorage Economic Development Corporation (AEDC)

www.aedcweb.com

Mission **Statement**

AEDC exists to grow and diversify the Anchorage economy.



Information submitted by Erin Ealum, Business and Economic Development Director

Regional Description

The Anchorage Economic Development Corporation (AEDC) has been an ARDOR since 1989, and serves the Municipality of Anchorage, the largest metropolitan area in Alaska (population 266,281; land mass - 7,361 square miles). Employment rate is 76% according to the 2005 American Community Survey (ACS), with 78% in private businesses, 3.4% military troops, and 18.6% employed by the local, state or federal governments State of Alaska Department of Labor (DOL). According to the 2005 American Community Survey (ACS), 91.7% of (AEDC) residents are a minimum of a high school graduate, and 32.3% have at least a bachelor's degree.

AEDC FY08 Goals

- 1. Assist Anchorage and Alaska companies through a well-organized and sustained program to encourage growth, retention and/or expansion outside of Alaska.
- Implement and sustain an external marketing program focused on attracting 2. businesses in select industries with the most potential for leveraging growth. Encourage targeted companies to visit; in order to market Anchorage effectively, businesses must experience Alaska first hand. Incorporate a network of Anchorage business leaders who can help build relationships with Outside businesses in their respective industry sector.
- 3. Ensure that developing solutions to workforce development issues is a top priority among policy makers, the business community, and other like-minded organizations. Foster positive communication and bring together other organizations focusing on workforce development issues to create synergies.
- Increase AEDC investor base and use increased funding to broaden marketing of 4.

Anchorage; expand business recruitment, and support key workforce development initiatives.

- 5. Align with other appropriate organizations (public and private) to prevent duplication of efforts and to communicate and market a common vision for Anchorage economic development and growth.
- 6. Recognize the entire State of Alaska as an important constituent, and enhance business between Anchorage and the rest of the state.
- 7. Maintain constant communication with investors to facilitate deal flow and meet investors' needs and expectations.
- 8. Oversee management of financial and personnel resources, ensuring resources are allocated properly to achieve AEDC goals in a positive, energized and enthusiastic team environment

AEDC FY08 Goals Accomplished⁴

- 1. Hosted four national and international journalists representing; Air Cargo Weekly, World Trade, Business Travel and Modern Weekly.
- 2. Met with Puget Sound-area organizations and discussed areas of commonality that enable the two regions to work together on economic development initiatives.
- 3. Nearly a dozen Chinese officials from the Beijing Investment Promotion Bureau and the Beijing Liqiao Free Trade Center met with Anchorage officials and signed agreements to facilitate groundwork for economic ties between Anchorage and Beijing.
- 4. Met with Japanese business leaders and presented an overview of business opportunities in Anchorage.
- 5. Participated in a World Trade Center trade mission to Alberta and discussed how the province has addressed its massive workforce needs and how the Oil Sands project will affect Alaska.
- 6. AEDC President & CEO Bill Popp presented an updated on Anchorage's economy and Alaska's workforce needs to the following organizations:
 - Alaska State Legislature House
 - Finance Committee
 - East Anchorage Rotary
 - Kenai Chamber of Commerce
 - South Central Alaska Council of Building & Construction Trades Unions
 - Statewide Credit Union Organization
 - USKH, Inc.
- 7. Attended the Supply Chain Management Logistics World 2007 Conference in

⁴ AEDC achieved 75% of their FY2008 projected goals. These goals should not be used as a guide for a percentage of measurement but as a reference that represents a portion of the many things an ARDOR does

Singapore and researched global logistics opportunities for Anchorage.

- 8. Food and Drink Quarterly, one of the food and restaurant industry's leading magazines, recently featured Anchorage in a three-page cover story by AEDC President & CEO Bill Popp. The article notes that Alaska's supply of salmon worldwide has dropped from 50 percent to less than 20 percent, largely from competition by farmed salmon. Improving the "cool chain" system of transporting freshly caught seafood and other perishables will strengthen Anchorage's role in the international marketplace. See the full story at www.fdqmagazine.com
- 9. World Trade Magazine featured Anchorage and AEDC. An AEDC video was also featured on the home page of the magazine's website.
- 10. The Associated Press released a story on the two Memoranda of Understanding signed between Anchorage and Beijing. They also ran a story on how Anchorage has "grown up" which was picked up by The New York Times, LA Times, MSNBC, abcnews.com, and many others.
 - http://abcnews.go.com/US/wireStory?id=4297647
 - http://hosted.ap.org/specials/interactives/national/ alaska_tamed_city/index,html
- 11. Sponsored and assisted with the organization of the second annual Cross-Cultural Communication Series.
- 12. Facilitated the development of a southcentral energy policy proposal by the Tri-Borough Commission Mayor's energy policy task force.
- 13. AEDC recently collaborated with the Alaska Industrial Development Authority, Alaska Film Group and the Anchorage Convention & Visitors Bureau for a one-day workshop to address the desire to bring film industry investment to Alaska.
- 14. Anchorage reaffirmed its commitment to increased international trade and cultural exchanges with Incheon, Korea during a Sister Cities Summit. AEDC President Bill Popp, Sister-City Commission Chair Suzette Mashburn and Commissioners Dr. Won Pal Chung and Yohyon Pharr represented Anchorage in Incheon as an international cargo hub and rapidly becoming one of the worlds's technologically advanced cities.
- 15. AEDC Measurable 1Q08:
 - Total unique users on AEDC website: 4,575
 - Total businesses assisted: 206
 - Total ad equivalency from earned media: \$702,956
 - Total media impressions: \$7,237,267

AEDC FY08 Identified Economic Development Needs and

Action Opportunities

- Communications
- Workforce Development
- Industry Recruitment and Business Expansion

AEDC FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

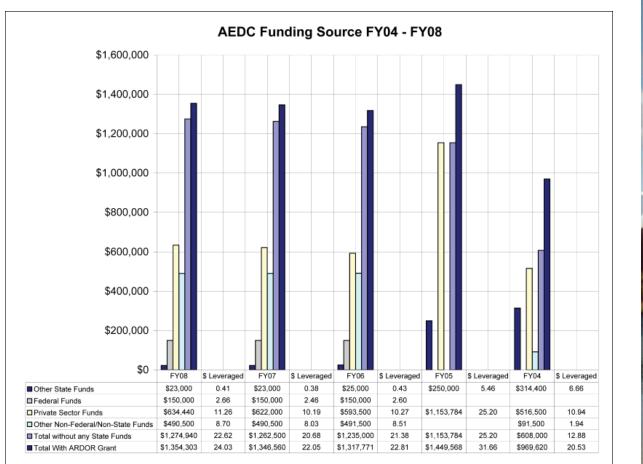
Commodity Forwarders, Inc. (CFI), an AEDC investor and recipient of a HUD grant administered by AEDC, began construction in January on a \$300,000 remodel to its current facility at Ted Stevens Anchorage International Airport (TSAIA) to improve the current perishables handling infrastructure. The upgraded chill/freeze infrastructure will include coolers approximately 34X25 feet and will feature drive-in racking and doors wide enough to accommodate ULDs (Unit Loading Devices), a feature unique to Commodity Forwarders, Inc.

The capacity in each cooler is approximately 85 pallets, which represents an overall capacity of 150,000 pounds. Improving the perishables handling infrastructure at TSAIA will help ensure the safety and quality of fresh products moving in and out of Alaska and allow for future growth opportunities at TSAIA.

AEDC Highlighted Coordinated Regional Efforts

The Anchorage Economic Development Corporation, the Matanuska-Susitna Borough and the Kenai Peninsula Borough have agreed to team up on economic development efforts. The three communities, spanning more than 52,000 square miles across Southcentral Alaska, signed a Memorandum of Agreement in late April.

The Anchorage Economic Development Corporation has been given limited authority to lead the effort to recruit new business investment to the region. Southcentral is the fastest growing region of the state, with more than 60 percent of the state population. AEDC will focus on several industries as immediate business opportunities to continue to grow the regional economy. AEDC will provide efficiencies in the marketing of the Southcentral region to international and domestic business interests and will use innovative recruitment tools and strategies to engage new business investment and help expand existing businesses in the region.





AEDC Current Board of Directors and Contact

Officers:

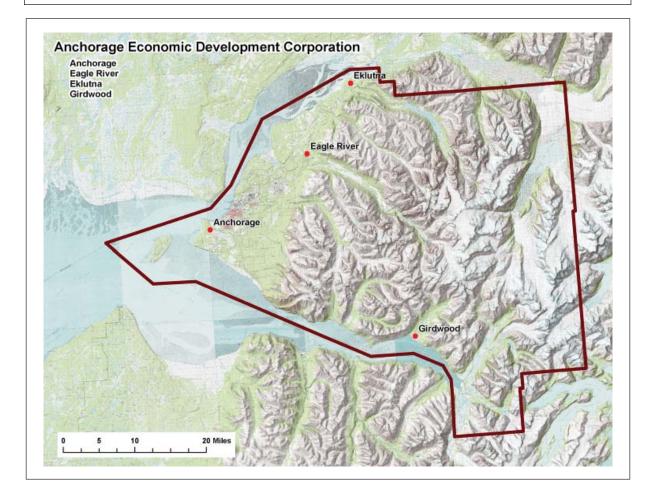
Brian Nerland; Board Chair, Dennis Mitchell; Vice Chair, Lon Wilson; Secretary/Treasurer

Members:

Sandra Halliwill, Scott Pruitt, Greg Kessler, Jeffrey Davis, Bill O'Leary, Dennis Mitchell, Eric Van Andel, Michael Prozeralik, Craig Haymes, Connie Carter, Marla Wellington, John Palmatier, Brian Nerland, Sheldon Fisher, Sophie Minich, Marla Wellington. Stewart Osgood, Bob Lacher, Joseph C. Everhart. Lon Wilson, Suzanne Cherot, Stephanie Holthaus, Pat Walsh, David Hamilton, Bruce Lamoureux, Chris Brown, Greg Pearce, Martin Hanofee, Peter Grunwaldt, Chris Stephens

Ex-Officio Members:

Mike Brady, Larry Cash, Jim Gorski, Mary K. Hughes, Tennys B. Owens, Kathy Porterfield, Craig Johnson, Harry Crawford, Hollis French, Fred Dyson, Dan Coffey, Mark Begich, Emil Notti, Julie Saupe, Chris Anderson, Carol Comeau, Doug North, Morton V. Plumb, Jr., Fran Ulmer



Contact

Bill Popp President/CEO

Erin E. Ealum Business and Economic Development Director 900 W. 5th Avenue, Suite 300, Anchorage, AK 99501 Phone: (907) 258-3700 Fax: (907) 258-6646 Email: eealum@aedcweb.com Web Address: www.aedcweb.com

Bering Strait Development Council (BSDC)

www.kawerak.org

Mission Statement

To improve the quality of life in the Bering Strait Region through employment and economic opportunities



Sunset at Wales - Photo by Pearl Mikulski Information provided by Barb Nickels, Program Director, Kawerak Community Planning & Development/Bering Strait Development Council

Regional Description

The Bering Strait Development Council (BSDC), a designated Alaska Regional Development Organization (ARDOR) was formed January 15, 1997. Located in Northwest Alaska, the Bering Strait region (also referred to as the Seward Peninsula, the Norton Sound District, Western Alaska or the Nome Area) the area contains 570 miles of coastline that includes all of Norton Sound, The Bering Sea and Arctic Ocean. The regional boundaries extend 230 miles east to west and 230 miles north to south and encompass an area of more than 22,000 square miles.

The economy of the Bering Strait region continues to be cash and subsistence based, unlike the dominant cash-credit-based economies of urban areas within Alaska and the lower 48 states. A mixed economy of subsistence combined with cash-based employment is common within Alaska's rural and/or coastal communities. Generally inaccessible by road, all but subsistence goods are transported into the region by either airplane during the winter or barge during the summer, resulting in high freight costs and a higher cost of living. Subsistence hunting, fishing, and gathering help supplement the exorbitant price of groceries. This augmentation of prices, in addition to strong cultural traditions is the two main factors that continue to sustain the subsistence lifestyle.

Nome is the supply, service, and transportation center of the Bering Strait region. Approximately 40% of employment in Nome is funded by local, state, and federal government agencies. Norton Sound Health Corporation (NSHC), the Nome School District, and Kawerak are the major employers and provide health care, education, and social services. Bering Strait School District (BSSD), with the majority of job opportunities in any given village, has approximately 569 full and part-time employees, while NSHC has 428 employees both within Nome and in the surrounding smaller communities. Kawerak Incorporated is the third largest employer with 217 regular employees. Retail and transportation services also provide yearround income. Construction, mining, commercial fishing, and tourism provide seasonal employment.

There are also limited employment opportunities available in the villages with the IRA Councils, Village Corporations, City, village stores, or other small private enterprises.

Nevertheless, unemployment continues to be high in the villages, sometimes as high as 75%.

BSDC FY08 Goals

- 1. Update four (4) community Local Economic Development Plans (LEDP) and the fiveyear Comprehensive Economic Development Strategy (CEDS).
- 2. Host, plan and coordinate an Alternative Energy Summit to be held in conjunction with the Kawerak Regional Conference.
- 3. Work with Economic Development Administration (EDA) grant recipients and other communities that have constructed multi-use facilities in the region by reviewing and assisting in completing business plan development.
- 4. Support entrepreneurship and small business development in the region.
- 5. Assist in regional initiatives including artist development, small business seed money opportunities, economic infrastructure and natural resource development with partner organizations.
- 6. Support the Bering Strait Development Council, other Alaska Regional Development Organizations, Economic Development Districts, State University's and the Resource Conservation & Development program.
- 7. Assist communities to obtain State of Alaska and other grant information. Provide technical assistance for all grant applications and grant management.
- 8. Review/comment on the Division of Community Affairs (DCA) community profiles and provide statistical information. Provide statistical information for the Office of Economic Development (OED), as appropriate.

BSDC FY08 Goals Accomplished⁵

The following are the goals accomplished from July 1, 2007 – June 30, 2008:

1. Traveled multiple times to four communities to facilitate joint community meetings with IRA's, Cities, Corporations and other community members.



Financial Literacy Workshop

⁵ BSDC set eight goals for FY08 and achieved a total of 39. These goals should not be used as a guide for a percentage of measurement but as a reference that represents a portion of the many things an ARDOR does. Some of these goals are on going and may have more of an indirect than a direct effect. Following page shows additional goals accomplished in FY08.

- 2. Sustained partnerships with local, State and Federal agencies and businesses to assist with the implementation of the goals and priorities of the communities.
- 3. Updated six (6) Local Economic Development Plans (LEDPSs).
 - White Mountain, Brevig Mission, King Island, Savoonga, Council and Mary's Igloo.
- 4. Compiled new information to develop a new 5-year Comprehensive Economic Development Strategy (CEDS) for the Bering Strait region. The CEDS will be finalized and distributed to local, State and Federal agencies July 31, 2008.
- 5. Hosted an Energy Summit on September 27 and 28, 2007 in conjunction with the Kawerak Regional Conference. These conferences brought more than 250 people to the region.
 - Workshop sponsors were Alaska Housing Finance Corporation, Alaska Energy Authority – Project REAP, United States Department of Agriculture (USDA), ABS Alaskan, Arctic Energy Systems, RurAL CAP, Nome Joint Utility and Bering Straits Native Corporation.
- Formed a regional Energy Team to share alternative energy information and project data. Organizations involved include Kawerak, Bering Straits Native Corporation (BSNC), Norton Sound Economic Development Corporation (NSEDC) and the Nome Chamber as members.
 - Eight new alternative energy projects have been initiated: BSNC solar panels, BSNC windmill farm, Unalakleet, and King Island buildings are installing windmills as pilot test projects, Shaktoolik Native Store installed windmills, and three local projects by individuals in Nome.
- 7. Applied for and was awarded an AmeriCorp VISTA through the RurAL CAP VISTA Energy Program (VEP) for one year to assist in starting comprehensive community energy plans.
- 8. Partnered with the 10 ARDORs and other regional organizations to form a group -AlaskanPower - to review and compile existing regional energy plans and policies and work on drafting a state-wide energy policy and plan.
- 9. Partnered with AFN to form an ad hoc group charged with drafting a matrix of energy solutions. The top five short term energy solution strategies will be brought forth at the 4th Special Legislative Session.
- 10. Attended the Department of Energy Tribal Development Energy Conference in Anchorage.
- Attended the 2008 International Wind Diesel Workshop Conference in Girdwood.
- 12. Traveled to two EDA multi-use facilities; White Mountain and Stebbins. Providing technical assistance for the development of plans to implement small businesses in the facilities.
- 13. Provided technical and grant writing assistance to two communities in the planning & design and construction phases of a new multi-use facility.



Financial Literacy Workshop

- 14. Facilitated business related workshops in Teller, Brevig Mission and Nome for financial literacy, taxes for small businesses, business planning, credit repair and accounting for 38 participants.
- 15. Worked extensively with EDA and the Shishmaref Tannery's management staff to initiate development of job descriptions, accounting procedures, policies and procedures, orientation and training for new staff.
- 16. Purchased new accounting software and provided specific QuickBooks training to accounting staff member at the Tannery.
- 17. Responded to small business assistance requests to more than 77 individuals.
- 18. Provided assistance to seven new businesses in the region.
- 19. Partnered with AFN's Alaska Market Place to be an assessor of the submitted applications. Live radio spots were done to promote the competition.
- 20. Traveled to Stebbins, St. Michael and Golovin to assist individuals in business plan development for the Alaska Market Place competition. Twelve other individuals were assisted.
 - Four individuals from the region were Alaska Market Place winners and have started their businesses.
- 21. Provided tuition assistance to two clients for business related classes at Northwest Campus.
 - One client has since established a business.
- 22. Partnered with Alaska Manufacturing Extension Partnership to extend E-Commerce services throughout the region. Provided technical assistance to the eight established E-Centers in the region.
- 23. Worked with Alaska Native artists to develop portfolios, obtain Made in Alaska and Silverhand permits, and to market their art globally.
 - Eleven clients had developed portfolios.
 - Four new clients obtained Silverhand permits.
 - The Bering Strait Inuit Cooperative (BSIC) has been added to the Buy Alaska online program.
 - More than 235 clients have utilized the E-Commerce Centers.
- 24. Hosted training workshops for web design and Internet marketing in Nome and provided travel scholarships to surrounding community members.
- 25. Traveled to Stebbins and Unalakleet to facilitate internet marketing and basic computer skills training.
- 26. Attended and networked at the Resource Development and Conservation annual meeting and built relationships to benefit the region.



Regional E-Commerce Workshop

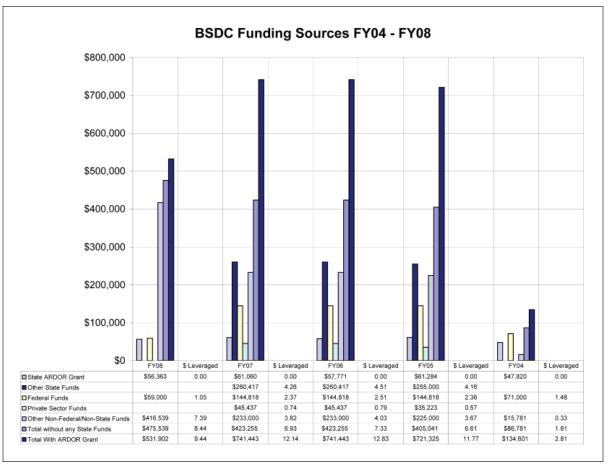
- 27. Participated in ten (10) ARDOR teleconferences.
- 28. Attended EDA's Comprehensive Economic Development Strategy training with other EDA Planning Grant recipients.
- 29. Incorporated the eleven (11) ARDORs officially as an Alaska Regional Development Organization. Applied for 501(c)(3) status for the newly formed state-wide economic development organization.
- 30. Partnered with more than 17 economic development organizations to compile an LOI for submittal to the Denali Commission for a web portal entrepreneurial assistance site that will fill the gaps within the State. This project has been selected to fund.
- 31. Invited to facilitate two workshops at the Leading Change Conference: Developing Community Plans and Utilizing Western Tools E-Commerce.
- 32. Approved a regional backhaul project to be added to our Work Plan. A committee has been formed and a Feasibility Study and Project Execution Plan have been initiated.
- 33. Created an ARDOR Fact Sheet outlining the goals and objectives of the program and an "Alaskan's Speak" brochure for State-wide distribution.
- 34. Attended the Legislative session to advocate for a five year reauthorization period for the Regional Economic Assistance program. Partnered with all the ARDORs to strategize our planning efforts.
- 35. Published three (3) articles in the Kawerak Newsletter defining specific ARDOR projects.
- 36. Partnered with the State of Alaska and EDA on the new DART II program.
- 37. Finalized the Tourism DVD project and have held community viewings.
- 38. Hosted the Grant Writer Symposium October 9-11, 2007.
 - Forty-seven (47) participants.
 - Each community was represented.
 - Six funding agencies participated.
 - Excel classes were also offered this year through Northwest Campus.
- 39. Provided \$156,000 in grant writer contracts to our communities to provide salary and fringe for their grant writers. Distributed all State and other agency grant information and provided technical assistance.
 - Ten community priority projects have been funded.

BSDC FY08 Identified Economic Development Needs and Action Opportunities

- Access to capital and business support for new and existing businesses
- Affordable renewable energy alternatives for the region.
- Sustainable small business, E-Commerce, tourism and infrastructure development.

BSDC FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

- 1. Partnered with Alaska Manufacturing Extension Partnership to promote E-Commerce and to provide professional business assistance to local manufacturers.
- 2. Partnered with 17 economic development organizations to submit a proposal to Denali Commission to further assist entrepreneurial efforts State-wide.
- 3. Partnered with Nome Chamber of Commerce, Nome Visitor's Association, and the City of Nome to finalize an education tourism DVD.
- 4. Partnered with Northwest Campus on shared interests and services.
- 5. Collaborated with the State of Alaska DART II program.
- 6. Supported and collaborated with Bering Straits Native Corporation, Norton Sound Economic Development Corporation, Alaska Federation of Natives, City Governments, U.S. Department of Agriculture and Norton Sound Health Corporation.



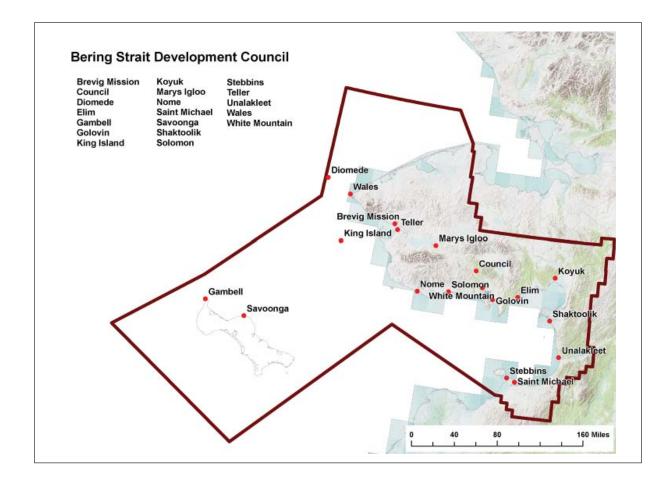
BSDC Current Board of Directors and Contact

Executive Committee:

Robert Keith, Chair, Irene Anderson, Co-Chair, Sue Greenly, Secretary

Members:

Simon Kineen, John Odden, Melvin Otten, Daryl Kooley, Mitch Erickson, Kevin Zweifel, Loren Prosser, Leah Senungetuk, Janis Dickens, Ellen Richard, Joel Alowa, Delbert Pungowiyi



Contact Barb Nickels PO Box 948, Nome, AK 99762 Phone: 907 443-4248 Fax: 907/443-4449 Email: bnickels@kawerak.org Web Address: www.kawerak.org

Copper Valley Development Association (CVDA)

www.coppervalley.org

Mission **Statement**

Facilitating partnerships to improve the quality of life in Alaska's Copper Valley through economic development while protecting our natural and cultural resources.



Information submitted by Clair Scribner, Program Coordinator Copper Valley Development Association

Regional Description

Copper Valley Development Association (CVDA) has been an Alaskan Regional Development Organization (ARDOR) since 1991. It serves the Copper Valley, encompassing approximately 20,649 square miles with a population of 3,120 (2000 Census). The Copper Valley and its communities are unincorporated. The major population centers are focused in the Glennallen, Copper Center and Kenny Lake communities which are situated near the junctions of major highways or with access to recreational resources. They are also the major shopping and service centers for the area. Each of these communities has approximately 500 persons in their loosely defined boundaries. Other smaller communities in the Copper Valley are Tolsona, Nelchina/Mendeltna, Gulkana, Gakona, Sourdough/ Paxson, Chistochina, Slana/Nabesna/Chisana, Mentasta, Copperville, Tazlina, Chitina, and McCarthy/ Kennecott. Many are small and offer a remote lifestyle, with subsistence supplementing their livelihoods.

CVDA FY08 Goals

- General, Agricultural, and Tourism Business Development: Enrich and diversify the 1. local economy. Enhance the image of the Copper Valley as a tourist destination, with adequate services for visitors and residents alike. Increase the awareness and appreciation of our richly diverse natural and cultural histories.
- Employment/Training: Assist in development of new employment opportunities for 2. Copper Valley residents.
- 3. Education and Youth Services: Facilitate meaningful educational opportunities for youths and adults in the Copper Valley.



- 4. Infrastructure: Assist in development of infrastructure in the Copper Valley that will enhance economic development in all sectors and improve the quality of life for residents.
- 5. Housing: Assist development of adequate quality housing to meet the future need of Copper Valley residents.
- 6. Land Conservation and Management: Facilitate responsible use and protection of sustainable resources. Assist with waste management and protection of natural resources from hazardous waste.
- 7. Water Management: Assist development of improved water quality in the Copper Valley.

CVDA FY08 GOALS ACCOMPLISHED⁶

- Enhanced tourism marketing Supported Copper Valley Chamber of Commerce (CVCC) advertising efforts and capacity development. Developed the third edition of the Historical Copper Center Map and Activity Guide with over 10,000 copies distributed for use by tourists. Helped promote five community special events.
- Enhanced activities/attractions for locals and tourists Provided marketing and fundraising assistance, race and meeting coordination, and other technical support to the Copper Basin 300 sled dog race. Facilitated strategic planning for CVCC. Assisted Copper Valley Historical Society with securing grant funding for museum expansion; assisting with grant administration and capacity building. Coordinated four community special events.
- Increased education of work force Informed community of local educational and networking opportunities with monthly calendar updates; distributed and posted educational opportunities and provided planning support; participated on Copper River Native Association Vocational Education Advisory Committee; facilitated community workshop planning meeting and notification of funding opportunities.
- 4. Enhanced student understanding of regional resources Facilitated design of fourteen signs for the Kenny Lake School Interpretive Trail Project, working with local students and employing three local contractors. Provided assistance to Wrangell Institute for Science and Environment (WISE); provided technical, planning, and implementation assistance to Youth Environmental Summit; and coordinated two infrastructure field trips for elementary school students.
- 5. Increased agricultural facilities Provided technical advice and support of Kenny Lake community kitchen project including project management and grant administration assistance. Provided technical assistance for community garden and cemetery land planning in Kenny Lake. Supported UAF Cooperative Extension efforts to toward wood fuel projects, including Kenny Lake School boiler project. Supported bi-weekly Farmers Market in Copper Center.

⁶ Out of the six goals reported in 2007 for 2008, the CVDA has completed over 100% of their goals, this does not include the additional projects underway or achieved during this period. These goals should not be used as a guide for percentage of measurements but as a reference that represents a portion of the many things an ARDOR does.



- 6. Increased access to recycling Provided ongoing technical and administrative assistance to Recycling Our Area's Resources. Facilitated scrap metal recycling project and helped with community clean-up outreach. Assisted with electronics recycling events which collected over 8,000 pounds of electronics. Implemented Recycling Tip of the Week program in local paper.
- Enhanced environmental protection The Copper Valley Abandoned Vehicle and Scrap Metal Project continued; an additional 78 refrigerators, 200 lead-acid batteries, 13 vehicles, and 16,000 pounds of scrap metal were recycled for a total of 8.78 million pounds recycled by the end of FY08. An additional 125 vehicles and additional scrap metal have been inventoried for removal in July '08.
- 8. Increased community networking and awareness A new website was launched in February 2008 with growing resources directed at community members and local small businesses and organizations. Monthly program reports and community calendars were distributed to over 200 people.
- Community planning Provided planning assistance to Kenny Lake; provided planning information to two communities; updated one community profile and made plans to conduct more community updates during the CEDS update process; facilitated community revenue sharing funding outreach and education.

CVDA FY08 Identified Economic Development Needs and Action Opportunities

- An updated Comprehensive Economic Development Strategy (CEDS) is needed for the Copper Valley. The CEDS has not been updated since it was originally created in 2003. Copper River Native Association currently holds a grant to conduct the update; CVDA has submitted a proposal to assist with the update in winter 08-09.
- 2. A comprehensive water resource inventory needs to be conducted to appropriately plan for water facility expansion. Existing inventories are being complied to identify gaps in the inventory.
- 3. The tourism industry is a significant contributor to the Copper Valley economy, however many local small tourism-based businesses lack the skills or resources to develop effective marketing plans and tools. In addition to partnering with State of Alaska on the Developing Alaska's Rural Tourism program, CVDA is planning a series of small business workshops to educate entrepreneurs on marketing strategies and planning, advertising venues, web presence, search engine optimization and developing effective brochures and rack cards.
- 4. There is very limited quality housing available in the Copper Valley, and most residents are suffering from exponential increases in fuel and electricity costs associated with heating their homes. CVDA is planning a housing summit for November 2008 that will focus on educating local residents on weatherization programs, funding sources, and home improvement project and connecting residents with local and statewide resources to accomplish home improvement projects or purchase.



5. The local electric cooperative, Copper Valley Electric Association, Inc. (CVEA), is pursuing a new alternative energy project. In March 2008, CVEA filed an application for a preliminary permit with the Federal Energy Regulatory Commission (FERC) to undertake an Allison Lake Hydroelectric Project. For CVEA the project holds the potential for increased hydro power generation which could displace over 20,000 MWH of fossil fuel generation and provide members of the Cooperative long-term, sustainable, environmentally clean energy.

CVDA FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

- Supported local cottage industry by coordinating four events that provided over 100 vendors venues to sell their products and promote their services to tourists and Copper Valley residents.
- Supported the expansion and diversification of the local economy by providing technical assistance and mentoring to 22 individuals and businesses in the area of business plan development, marketing assistance, non-profit creation, referrals to local and statewide resources, and other entrepreneurial support.
- By offering a series of basic and advanced workshops directed at increasing the efficiency of non-profit Board leadership, over 25 non-profits received training in Board roles and responsibility, financial oversight, non-profit budgeting, and improving financial statements for the purpose of increased grant funding. CVDA partnered with Natural Resources Conservation Service, Prince William Sound Community College, the American Legion Post 27, and the Foraker Group.

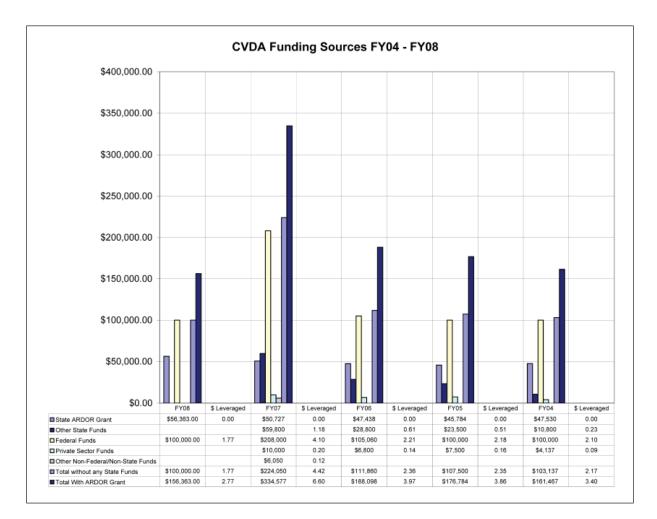
CVDA Highlighted Coordinated Regional Efforts

Over 1,050 vehicles and 8.78 million pounds of other hazardous waste have been removed from the Copper Valley as part of the Abandoned Vehicle and Scrap Metal Project since 2004. The project hit peak momentum in Summer and impacted McCarthy, Chitina, Kenny Lake, Copper Center, Copperville, Glennallen, Gakona, Gulkana, and Chistochina. In 2008 the project will extend along the Glenn Hwy. to Nelchina and north to Slana and remove an additional 125 vehicles.

Educating the public about the environmental and health hazards associated with abandoned vehicles is part of the project; several educational programs have been delivered locally, and many youth have been engaged as volunteers with the project. Removal of these hazards has enhanced the fish and wildlife habitat in our region, protecting those species, improving the quality of life and property values for residents and increasing scenic values for tourists in the Copper Valley.

Local contractors have been employed whenever possible; seven were used to advance the project, including hauling vehicles to the staging site, performing vehicle inventory, project assistance, and graphic design. This project is a fine example of how conservation efforts can stimulate the local economy.

The project, led by CVDA, has been funded and supported by a variety of federal, state, tribal, and local agencies. CVDA recognizes the following as supporters of the project: USDA Natural Resources Conservation Service, the State of Alaska, Kenny Lake Soil and Water Conservation District, Bureau of Land Management, Wrangell St. Elias National Park and Preserve, Alaska Department of Natural Resources, Environmental Protection Agency, Recycling Our Area's Resources, Inc., Copper Basin Sanitation Services, Inc., Ahtna, Inc., ConocoPhillips Alaska, Inc., RurAL Cap—AmeriCorps, Chet's Trucking, Copper Basin Distributors, Chitina Traditional Indian Village Council, and local landowners.



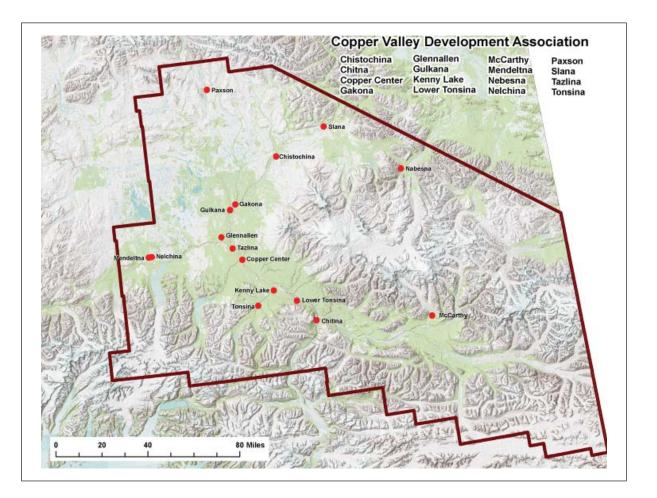
Current Board of Directors and Contact

Executive Committee:

Teri Nutter, President; Terry Keizer, Vice President; Lori Price, Secretary; and Heidi Veach, Treasurer

Members:

Bonnie Westlund and Lisa Christie



Contact

Clair Scribner, Program Coordinator PO Box 9, Glennallen, AK 99588 Phone: 907-822-5001 Fax: 907-822-5009 Email: cvda@cvinternet.net Web Address: www.coppervalley.org

Fairbanks North Star Borough Economic Development Commission (FNSB)

http://www.co.fairbanks.ak.us/MayorsOffice/EconomicDevelopment/default.htm

Mission Statement

Established by ordinance to actively promote, foster and coordinate public and private initiatives that create or increase profitable employment opportunities which improve our community's standard of living, quality of life, and the sustainability of our diverse urban and rural life styles.



Information submitted by Kathryn Dodge, PhD, Fairbanks North Star Borough

Regional Description

The FNSB Alaskan Regional Development Organization (ARDOR) was established in 1999 and serves the second largest metropolitan population in Alaska (population 97,484; 7,444 square miles). 70.7% of the population participates in the labor force (2006 American Community Survey), with another 12.6% of the population stationed at Ft. Wainwright Army base or Eielson Air Force base (American Community Survey, 2005). 94.4% of Fairbanks North Star Borough residents (over age 25) have a minimum of a high school diploma and 24.5% have at least a bachelor's degree (ACS 2006). Key industries are: military, state and federal government, university, Alaska Native corporations, oil and gas support, mining and tourism.

FNSB ARDOR FY08 Goals

- Work with greater Fairbanks Military complex, US Department of Energy, USDA Rural Development, Chena Hot Springs Resort, Fairbanks North Star Borough, and Cold Climate Housing Research Center (CCHRC), Fairbanks Economic Development Corp. (FEDC), University of Alaska Fairbanks (UAF) to develop and pursue options for developing alternative energy solutions.
- 2. Work closely with City of North Pole and FNSB Community Planning to develop proposed North Pole theme city design criteria and implementation plan. Gather community input, help city develop strategy to implement the concept.
- 3. Work closely with Fairbanks Downtown Association to complete development, and begin implementation of, "Vision Fairbanks" an urban renewal plan for downtown Fairbanks.

- 4. Work with other ARDORs, Center for Economic Development & Economic Development Association (EDA) to develop statewide economic development capacity, thus growing the entire state's capacity.
- 5. In partnership with Nome ARDOR, develop and pilot Northern and Interior regional community partnerships.
- 6. Conduct and publish quarterly research and analysis of FNSB economy.
- 7. Ensure FNSB population is properly accounted for in the current and future census estimates and counts.
- 8. Help FNSB conduct a senior needs quality of life assessment.
- 9. Work with FEDC & UAF to develop Accelerator and other entrepreneurial development programs

FNSB FY08 Goals Accomplished⁷

- 1. Alternative energy technologies:
 - In partnership with FEDC and Interior Issues Council, developed model of energy consumption in Fairbanks which was incorporated into an FNSB Regional Energy Flex Plan.
 - FNSB, FEDC contracted for phase one feasibility study of coal-to-gas syn-fuel plant.
- 2. Vision Fairbanks:
 - Completed Vision Fairbanks Strategic plan, ARDOR board endorsed implementation of plan. ARDOR worked with Downtown Association to get plan adopted by Fairbanks City Council and FNSB Assembly. Assisted in putting together funding plan.
- 3. Statewide Capacity Development:
 - In conjunction with other ARDORS, Center for Economic Development, and EDA helped put on first Basic Economic Development class in Alaska.
- 4. Nome Partnership:
 - Placed VISTA in Nome, began developing Northern and Interior regional community partnerships.
- 5. Quarterly reports on FNSB Economy:
 - Gathered and published quarterly research and analysis of the FNSB economy.
- 6. FNSB Population:
 - Challenged US Census population estimate, resulting in US Census adjusting their estimate upward by 9%.
- 7. Sr. Quality of Life Assessment:
 - Received \$25,000 from FNSB and \$25,000 from Alaska Mental Health Trust Authority to conduct a Sr. Quality of Life Assessment. Conducted early input survey and community focus groups.
- 8. Accelerator:
 - Worked with FEDC and Small Business Development Center (SBDC) to put together virtual incubator / entrepreneurial training for September delivery.

⁷ The FNSB has many different projects on-going around their region. This reflects only a portion of the FNSB's activities. Out of the 9 goals reported in FY08 the FNSB completed 8. These goals should not be used as a guide for a percentage of measurements but as a reference that represents a portion of the many things an ARDOR does.



FNSB FY08 Identified Economic Development Needs and Action Opportunities

Affordable energy to our community:

• The most significant need for FY08 was to take control of our energy destiny. Therefore we worked to identify projects that would guarantee our community has a long-term reliable and sufficient source of affordable energy. We continue to pursue development of an affordable energy source fueled by bio-mass or coal.

FNSB ARDOR FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

The FNSB ARDOR's biggest accomplishment for 2007 was documenting that the Fairbanks North Star Borough's population had been underestimated by approximately 9,000 people, or 10% of the population. They documented this by working collaboratively with the State of Alaska, Division of Community and Regional Affairs regarding the 2006 population estimate and with the US Census Bureau.

The FNSB ARDOR was one of the founding members of an Interior Think Tank (Interior Issues Council) which is working on anticipating opportunities and challenges and planning for, or resolving them, before they occur.

High energy costs continue to challenge people and businesses' bottom line. This is a key challenge and we are working on possible solutions, although they are years away at best. The ARDOR was a key partner in the Downtown Revitalization project for Fairb anks, where it partnered with local organizations to create a Downtown Revitalization Plan; recruited an urban planning consultant team, Crandall Arambula (CA); held four public meetings where an average of 400 people worked together to develop a community vision to revitalize downtown Fairbanks; and in the final meeting approved the concept which is now moving into the public approval stage and implementation.

The ARDOR partnered with other economic development organizations to hold the first ever team building meeting of all the region's local economic development partners and their staff members.

Finally, the FNSB has begun to write quarterly analyses of the local economy which has been well received through-out the region.

FNSB Highlighted Coordinated Regional Efforts

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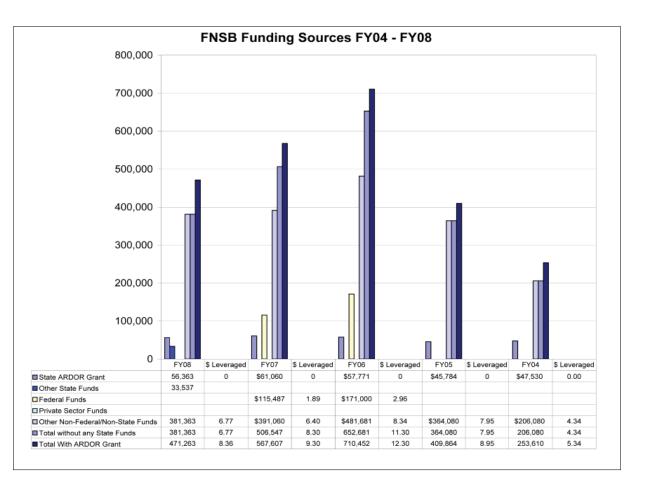
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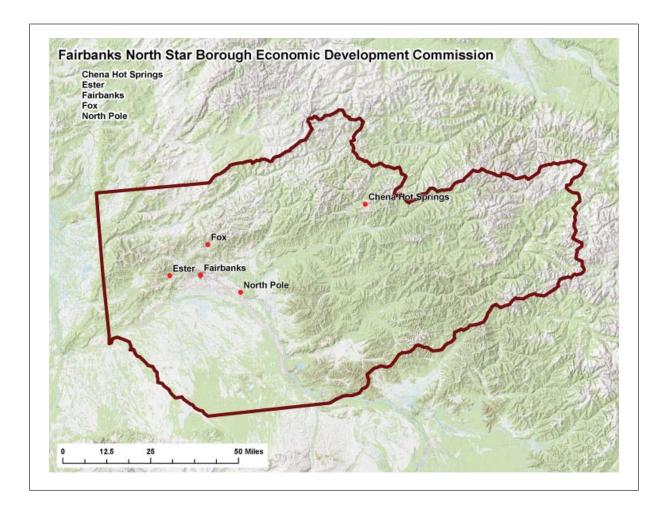
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FNSB Current Board of Directors and Contact

Executive Committee

Chair: Jim Whitaker, Terry Strle, Jeff Jacobson, Daniel S. "Toby" Osborn, Jeffry J. Cook, John C. "Jake" Poole, Kelly Brown, Victoria "Torie" Foote



Contact Dr. Kathryn Dodge (Director) P.O. 71267, Fairbanks, AK 99707 Phone: 907 459-1309 Fax: 907 459-1102 Email: kdodge@co.fairbanks.ak.us Web Address: http://www.co.fairbanks.ak.us/MayorsOffice/ EconomicDevelopment/default.htm

Interior Rivers Resource Conservation & Development Council, Inc. (IRRCDC)

Redesignated June 10, 2008

Mission Statement

The mission of the Interior Rivers RC&D Council is to create long-term jobs and improve village living standards on behalf of all residents of the region.



Regional Description

The Interior Rivers Resource Conservation & Development (IRRC&D) was incorporated in the 1980's to assist with community and economic development for 14, now 16 mid-Kuskokwim and mid-Yukon villages. Communities served under this region are: Aniak, Anvik, Chuathbaluk, Crooked Creek, Georgetown, Grayling, Holy Cross, Lime Village, Lower Kalskag, Napaimute, Red Devil, Russian Mission, Shageluk, Sleetmute, Stony River, Upper Kalskag. This region encompasses 35,000 square miles.

Some projects since incorporation were sale of native arts and crafts from this area, the production of the Interior Rivers State Fair (aka KNA farm), and aerial mapping of all communities in the region.

Future projects, still in the discussion stages are: large scale production sawmill, providing education and supplies for community gardens. Other projects may be added with community interest and Board direction.

IRRC&D was re-incorporated in May of 2008 and was staffed in August 2008 to continue providing services to the area villages. Although knowledge of IRRC&D is new we are an old organization to this area. With representation from each community we will continue to provide community and economic development.

Because the region was re-established as an ARDOR at the end of FY08, their goals and accomplishments report will carry into FY09. The IRRC&D has provided a glimpse into some of the regional activities.



IRRC&D FY08 Goals

- 1. Hire an Executive Director; establish the ARDOR office in one of the member village communities. This will be determined by the domicile of the Executive Director, while establishing regular office hours.
- 2. Notify each stakeholder that the Inter Rivers RC&D/ARDOR is open for business.
- 3. Complete the organizing and planning for the Comprehensive Economic Development Strategy (CEDS) and begin compiling and composing the draft CEDS.
- 4. Find and organize existing Local Economic Development Plans (LEDP), and in the commonalities to synthesize into a draft district CEDS.
- 5. Attend regional gatherings to gain support for the ARDOR and solicit additional input to the draft CEDS.
- 6. Establish a dialogue with the village of McGrath, Telida, Nikolai and Takotna at the headwaters of the Kuskokwim River to solicit their interest in membership with the ARDOR. Also establish a dialogue with St. Mary's, Pitka's Point and Marshall on the lower Yukon River to solicit their interest in membership with the ARDOR.

IRRC&D FY08 Goals Accomplished

Because these goals where submitted towards the end of the FY08, these goals are carried over to FY09.

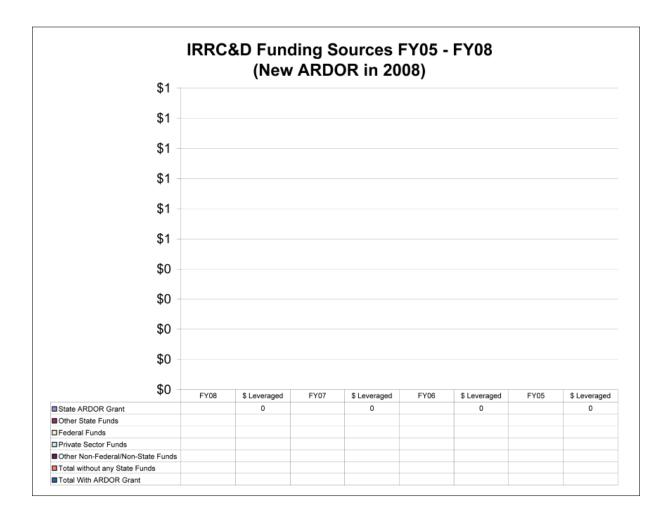
- An Executive Director, Nicholas Morgan, of Aniak was hired by the Board and has started working with the region and the communities.
 - The physical location of the office is Lot 10, Blk 12, East Ramp of Aniak Airport. The mailing address is PO Box 309, Aniak, Alaska 99557.
- The office officially opened for business August 18, 2008 with support provided, by USDA Natural Resource Conservation Service.

IRRC&D FY08 Identified Economic Development Needs and Action Opportunities

- 1. The region needs to find an alternative to the high cost of fuel.
- 2. Identify more regional assets that will attract new businesses.

IRRC&D FY 08 Coordinated Regional Efforts Resulting in New Business Opportunities

Rafting down the Aniak River has grown from a local activity to a tourist activity.





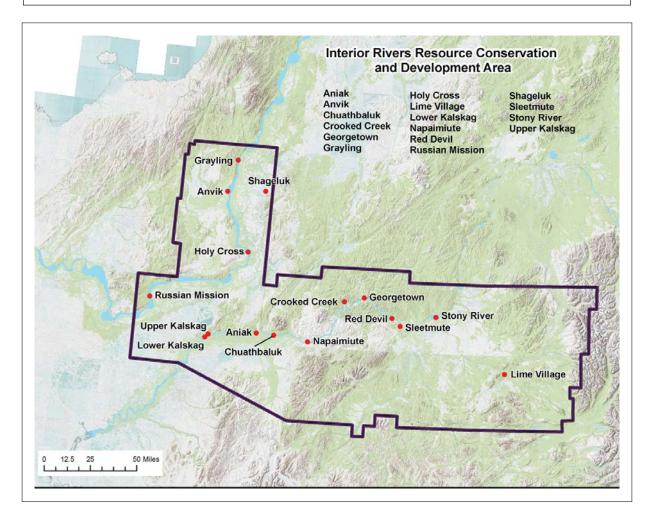
IRRC&D Current Board of Directors and Contact Information

Executive Committee

Chair: Wayne Morgan, Vivian Changsak, Cheryl Jerabek

Members

Robert Walker, Jerry Peterson, Evelyn Thomas, Michael Fredericks, Brenda Deacon, Phillip Demientieff, Sr., Joe Bobby, Vivian Changsak, Mark Leary, Theodore Gordon, Denise Kozevnikoff, Arnold Hamilton, Pete Mellick, Mary Willis, Glen Kameroff, Sr.



Contact

Nicholas Morgan, Executive Director Interior Rivers Resource Conservation & Development Council, PO Box 309, Aniak, Alaska 99557 Phone: (907) 675-4578 Fax: (907) 675-4579 E-mail: nicholasmrgn@yahoo.com

Kenai Peninsula Economic Development District (KPEDD)

(www.kpedd.org)

Mission Statement

To provide leadership in enhancing, fostering, and promoting responsible and sustainable economic development.



Information submitted by John Torgerson, Executive Director Kenai Peninsula Economic Development District

Regional Description

Kenai Peninsula Economic Development District (ARDOR) has been an ARDOR since 1989, and serves the Kenai Peninsula Borough. The organization is also an Economic Development District under the federal Economic Development Administration and is the recognized economic development partner of the Kenai Peninsula Borough.

The Kenai Peninsula Borough's economy has seasonal influences from industries such as construction, tourism, and seafood which are most active in the warmer months. Employment falls off in the winter months. To some extent, this seasonality has an impact on other industries such as transportation, retail, trade and energy.

The borough has had a growing economy with some fluctuation based on the oil and gas industry and, in some years, poor commercial fishing and/or season adjustment of the sport fish guiding seasons.

A definite strength of the Kenai Peninsula economy is its diversity. It is easy to recognize that there is more than one industry in the mix. Prominent economic sectors on the peninsula - most natural resource based - are oil and gas, seafood, tourism, healthcare, government, retail and services. However, because of global economic pressures, a declining economic base and an aging infrastructure, several major sectors have declined over the years timber, for example, is no longer a major peninsula industry. More recently, declining supplies of natural gas caused a major manufacturing industry to mothball its facility. The oil and natural gas sector remains a strong industry in spite of local supply issues. Record high oil prices may have an adverse effect on the tourism, transportation and fishing industries as we move forward – all important components of the Kenai Peninsula economy.



KPEDD FY08 Goals

- 1. Stimulate entrepreneurs and small business to create and retain sustainable wealth and related opportunities.
- 2. Position KPEDD as a regional leader in public policy/economic development.
- 3. Redefine KPEDD's structure, composition and role in regional economic development.

KPEDD FY08 Goals Accomplished⁸

- 1. Enhanced our small business innovation center infrastructure through capital improvements
- 2. Lobbied for systemic improvements in our Economic Development Administration Revolving Loan Fund
- 3. Developed on-line applications for our small business loan funds and technical assistance programs
- 4. Held a public forum on Ballot Initiative #4 to highlight the economic implications to the Peninsula
- 5. Participated in the ARDOR program reauthorization
- 6. Established the ARDOR group as an incorporated 501 c (3) entity to facilitate coordinated multi-regional initiatives
- 7. Collaborated with Anchorage Economic Development Corporation and Mat-Su region in a business recruitment MOU
- 8. Led an Alaska Venture Capital initiative with Anchorage Economic Development Corporation
- 9. Rewrote organizations Articles of Incorporation and filed amendments to by-laws that allowed the organization to legally restructure

KPEDD FY08 Identified Economic Development Needs and Action Opportunities

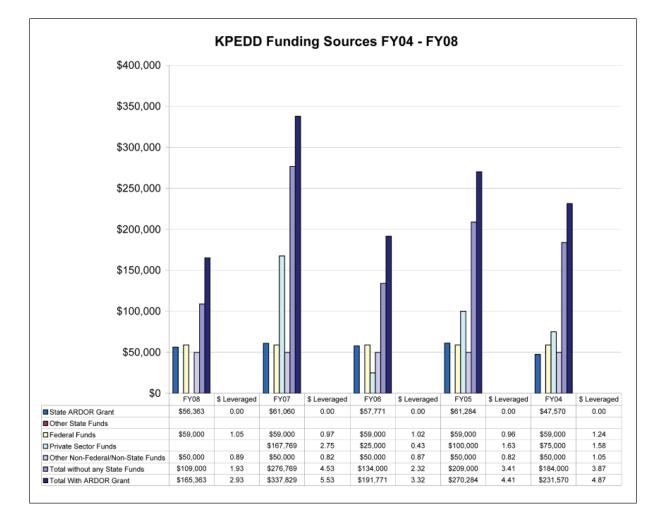
- 1. Initial capitalization of the Alaska Venture Capital initiative will be time-consuming and fairly a fairly complex undertaking
- 2. The Pebble mine issues are highly charged and emotional issues that will divisive no matter whether the project succeeds or fails

⁸ KPEDD set three goals for 2008, although only 3 goals were set during FY08, KPEDD achieved three times that in working with Coordinated Regional Effort Resulting in New Business. These goals should not be used as a guide for a percentage of measurements but as a reference that represents a portion of the many things an ARDOR does.



FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

- 1. The establishment of an ARDOR state-wide entity coupled with a tentatively approved submission to the Denali Commission for a major entrepreneurial initiative should greatly enhance a state-wide effort to support diversity in the economy
- 2. The Alaska Venture Capital initiative should provide a framework for providing equity funding for Alaska businesses and entrepreneurs for the first time
- 3. The tri-region business recruitment MOU should provide new business entrants to the South Central region with related spin-off benefits to other businesses in the region



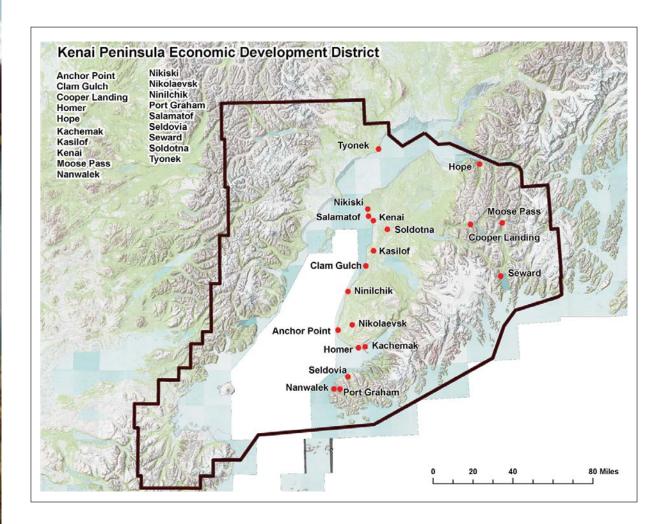
KPEDD Current Board of Directors and Contact

Executive Committee:

Kristine Holdridge, President, Barry Eldridge - Vice President, Barbara Blakeley - Treasurer, Peter Micciche - Secretary

Members

Jeanne Camp, Hugh Darling, Dave Durham, Paul Fischer, Ronda Haynes, Anne Marie Holen, Ron Long, Sal Mattero and Tom Smith



Contact:

3

John Torgerson, Executive Director

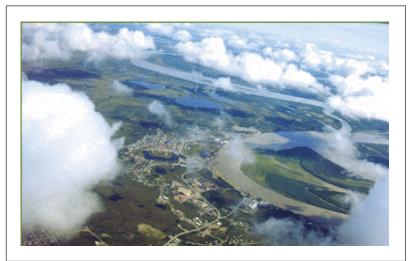
Kenai Peninsula Economic Development District, Inc. 14896 Kenai Spur Highway, #103A, Kenai, AK 99611-7000 Phone: 907-283-3335 x224 Fax: 907-283-3913 E-Mail: jtorgerson@kpedd.org Web Address: www.kpedd.org

Lower Kuskokwim Economic Development Council (LKEDC)

www.lkedc.org

Mission Statement:

The Lower Kuskokwim EDC exists to promote economic development activities in Bethel and 26 surrounding communities. Local planning and assistance to secure funding for small business activities and local infrastructure needs in our region is provided.



Information submitted by Carl Berger, Executive Director Lower Kuskokwim Economic Development Council

Regional Description

Lower Kuskokwim EDC – Designated as an Alaska Regional Development Organization (ARDOR) in 1991, LKEDC received its corporate charter and was designated a private nonprofit charitable corporation, exempt from taxation under 26 USC 501(c)3. The Council is the state designated ARDOR for Bethel and 26 villages in the Lower Kuskokwim region of SW Alaska, located in the unorganized borough. The governing body of LKEDC is the board of directors, representing the participating communities, and also governs a Lower Kuskokwim RC&D council.

The Bethel census area encompasses a 41,087 square mile area in western Alaska where two types of landscapes predominate: In the southwest lies the vast Yukon Kuskokwim delta region, commonly referred to as the Y-K delta. The Kuskokwim river flows southwest and effectively divides the region into a western and eastern half. Few people live east of the river, in the area of the Kilbuck mountains. The remainder of the census area contains most of the 26 villages that border the river and coastal areas. The Y-K delta is a large coastal plain with almost 900 miles of shoreline along the Bering Sea; two near shore islands, Nunivak and Nelson, belong to the area. Marsh, wetlands, grasslands and many tundra lakes provide habitat for waterfowl, migratory birds and small fur-bearing mammals. Current population approximates 16,000, of which 6,000 live in Bethel, the regional center.

At a median age of 25.3 years, area residents are much younger than the state average. No roads connect any of the communities to each other access is by air, boat or snowmachine only. There are no major agricultural or industrial enterprises in our region at this time.



LKEDC FY08 Goals

- 1. Develop, expand, diversify and promote quality standards for all Lower Kuskokwim fisheries products, especially salmon, halibut and herring.
- 2. Develop and expand the growth of individual visitors and a tourism program.
- 3. Develop and expand the local and regional and retail and services industry.

LKEDC FY08 Goals Accomplished⁹

- 1. 220 Slush ice bags were made available to commercial salmon fisherman during the 2007 season; 456 fishermen recorded landings during the commercial season, valued at \$1,265,035., an 11% increase. (2008 season begins 6/20/08)
- 2. In-region birding tours are scheduled during Summer 2008 by a successful AK Marketplace village vendor we assisted, hosting 6 birders; ten individual travelers expected to visit our region during Summer 2008.
- 3. Two Bethel workshop presentations were made in Nov 07 & Jan 08, in cooperation with local agency partners in response to local needs; training and technical assistance is continuously provided to local entrepreneurs on request.

LKEDC FY08 Identified Economic Development Needs and Action Opportunities

Construction and partial opening of Yuut Elitnaurviat vocational center in Bethel allows for initiation of vocational training programs for local jobs and employment. Planning and construction of a new regional fisheries processing facility by Coastal Villages Seafoods will provides for local employment opportunities in the fishing industry. Economic Diversity through recruitment of small entrepreneurs in local communities.

The best alternative energy source for our area is wind generation. We provided input to the City for their \$400k successful proposal to set up a local wind generator, and have provided information to 2 others who are interested in applying to the Alaska Energy Authority grant assistance program. We have publicized the successful village efforts of AVEC and others that are promoting successful wind generation in our villages.

The cost of fuel has already risen for the winter, based on purchases made during August 2008 when fuel costs were near the peak. We advocate buying our region's fuel supply in future years at mid-winter, when the price is usually lowest and paying to store the supply until the following summer, when it can be sent out, asking the State of Alaska to assist in subsidizing these storage costs.

⁹ LKEDC established 100% of their goals established in the plan. These goals should not be used as a guide for a percentage of measurements but as a reference that represents a portion of the many things an ARDOR does.

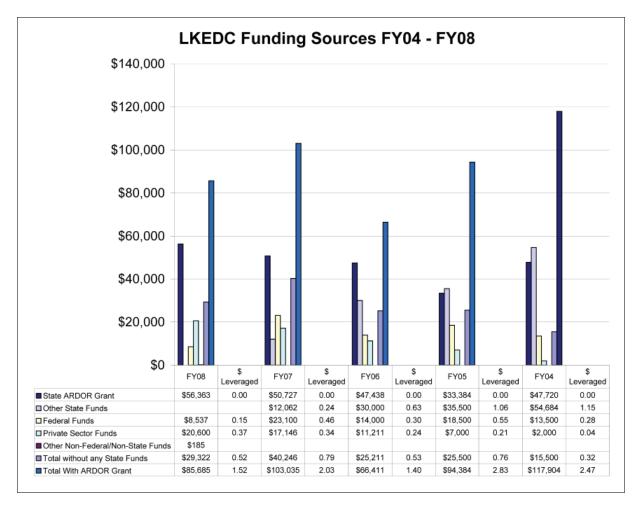
LKEDC FY08 Coordinated Regional Efforts Resulting in **New Business Opportunities**

Small business consultations by LKEDC Executive Director, and community members; assisted successful AK Marketplace finalists in our region with technical assistance as they developed and implemented their business ideas; ten Alaska Marketplace applicants from our area were assisted at our two regional workshops held in Bethel during the fall. Of the thirteen successful winners in the final statewide competition, seven were selected from our region, receiving a total of over \$140,000 of the \$300,000 awarded. We are planning another Bethel workshop in Jan 2009, for the next Alaska Marketplace competition.

LKEDC Highlighted Coordinated Regional Efforts

Continuation of six year partnership with Bethel Chamber of Commerce; Liaison with the Resource Conservation & Development program coordinator, through our Board of Directors;

Development of the new "Birding in Yup'ik Country" brochure, containing a regional birding checklist, and planning to revise and reprint "Alaska's Yukon Kuskokwim Delta", produced by LKEDC, with assistance from local tourism committee members.



LKEDC Current Board of Directors and Contact

Executive Committee Members

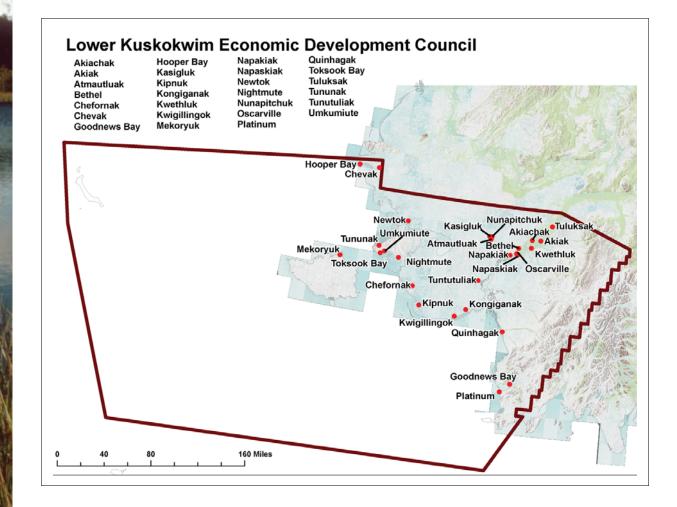
Fred Phillip, Chairman, Arthur Lake, Vice Chair, Peter Julius, Secretary, Alexie Jimmie, Treasurer

Council Members

Max Angellan, Fannie Moore, Les Daenzer

Ex-Officio Members

Richard Foster, Lyman Hoffman, Mary Nelson



Contact

Carl Berger, Executive Director

Lower Kuskokwim Economic Development Council PO Box 2021, Bethel, Alaska 99559 Phone: 907 543-5967 Fax: 907 543-3130 Email: carl_berger@ddc-alaska.org Web Address: http://www.lkedc.org

Mat-Su Resource Conservation and Development, Inc. (MAT-SURC&D)

www.matsudevelopment.org

Mission Statement

The MISSION of the Mat-Su RC&D Council is to assist in creating jobs, expanding the local economy, conserve natural resources and enhance the quality of life for the residents and institutions of the Matanuska-Susitna Borough.



Information submitted by Marty Metiva, Executive Director Matanuska Susitna RC&D

Regional Description

The Alaskan Regional Development Organization (ARDOR) has been an ARDOR since the Mat-Su RC&D Inc was incorporated in 1991 and is a private nonprofit charitable corporation, exempt from taxation under 26 U.S.C. 501(c)(3). The Council is also the state designated Alaska Regional Development Organization (ARDOR) for the Matanuska-Susitna Borough. The governing body of the RC&D Council is the membership which is made up of representatives from the participating communities.

The Matanuska-Susitna Borough (Borough) lies in the heart of south central Alaska, Encompassing about 25,000 square miles of rolling low lands, mountains, lakes, rivers and streams. The Borough includes portions of the Alaska Range to the northwest, portions of the Chugach Mountains to the southeast, and essentially the entire Talkeetna and Clearwater Ranges in its interior. The Municipality of Anchorage, Upper Cook Inlet, and Knik Arm delineates the Borough's southern border.

The entire Borough is experiencing rapid population growth and had an estimated population of over 74,000 in 2005. It is the fastest growth area in Alaska and the 31st fastest growing area in the United States. Between 2000 and 2004 the Borough's population grew by 18 percent, compared to 5 percent statewide and 7 percent in Anchorage. In other words, the Borough population grew at an annual rate of 3.9 percent versus 1.5 percent for Anchorage and 1 percent for the state. As a result of strong population growth, the Borough is now home to nearly 11 percent of the state's population versus 7 percent in 1990.



MAT-SU RC&D FY08 Goals

- 1. Create Small Business revolving loan program
- 2. Continue formation/funding of Mat-Su Economic Enterprise (MEE)
- 3. Partner with public & private entities to develop anchor attractions & develop area into a tourist destination

MAT-SU RC&D FY08 Goals Accomplished¹⁰

- 1. Continued to work with DNR on sale of Big Lake Hatchery delayed due to turnover in staffing at Department of Natural Resources
- 2. Formed MEE board & began working with small businesses in Borough currently working with five existing businesses to help in sustainability.
- 3. Partnered with Private Developers, City of Wasilla, and Mat-Su Borough & Wasilla Rotary on funding and development of 3.2 mile trail system to be used for various events that will increase tourism in area.
- 4. Working with Private Developer on 16- Screen Movie Theatre in area
- Pursued/applied for \$75,000 Farmers Market Grant to develop additional Farmers Markets/Road –side stands & create additional distribution streams for local producer growers & crafts

MAT-SU FY08 Identified Economic Development Needs and Action Opportunities

- 1. Diversify economy through recruitment of new businesses/industry:
 - Manufacturing
 - Technology
 - Satellite offices of existing businesses
- 2. Completion of New Prison at Port Mackenzie
- 3. Continue with KABATA project
- 4. Rail Extension from Port
- 5. Expansion of tourism infrastructure through recruitment of Hotels, Resorts & development of Hatcher Pass Ski area

¹⁰ MAT-SU RC&D achieved over 100% of their goals established in FY08. These goals should not be used as a guide for a percentage of measurement but as a reference that represents a portion of the many things an ARDOR does. Some of these goals are on going and may have more of an indirect than a direct effect.

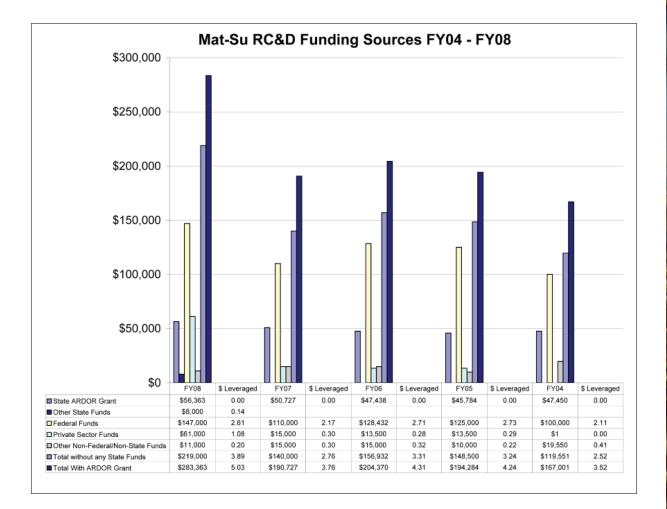


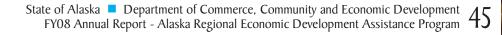
MAT-SU FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

- Assisted in development of new Valley Creamery utilizing local Dairy Farmers products
- Formation of Mat-Su Economic Enterprise
- Small business consultation by ARDOR staff & community members

Highlighted Coordinated Regional Efforts

- Partnered with Area Chambers of Commerce & SBDC on Economic Development Conference
- Partnered with local other public & private entities on funding & development of 3.5 mile trail system
- Partnering to help develop anchor attractions and development of Convention Center





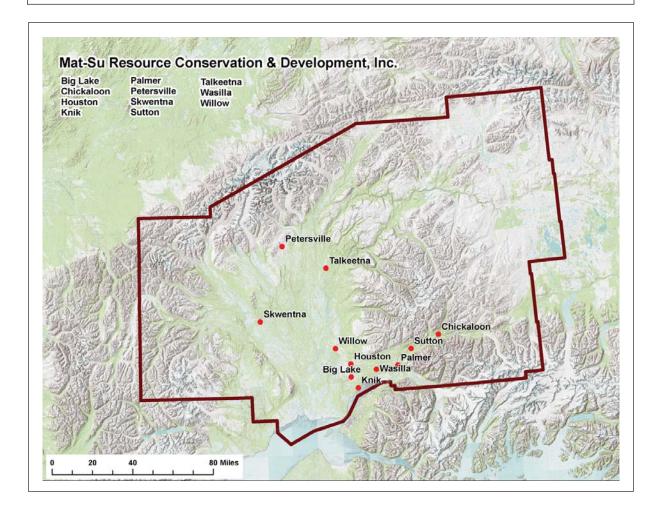
Current Board of Directors and Contact

Executive Committee

Darcie Salmon, President, Vicki Wehe, Treasurer, Al Jorgensen, Secretary, Roger Purcell, Vice-President, Ted Smith, Past President

Council Members

Rosemary Burnett, Bill Allen, Rose Marie "Tiny" DePriest, Dave Hanson, Casey Reynolds, Bonnie Quill, Cheryl Metiva, John Douglas, Dick Zoebel, Alfred Tellman, Steve Totten, Robert Burnett, Jim Houston, Billy Stephon, Jackie Kinchloe



Contact

Marty Metiva

Mat-Su Resource Conservation and Development Council 1700 Bogard Rd Suite 203A, Wasilla, Alaska 99654 Phone: 907-373-1062 ext 108 Fax: 907-373-1064 E-mail: matsurcd@mtaonline.net Web Address: http://www.matsurcd.com

Northwest Arctic Borough Economic Development Commission (NWAB)

www.nwabor.org

Mission Statement

A central mission of the administration of the Northwest Arctic Borough is to promote economic development that is consistent with the traditional culture and values of the people of the region



Information submitted by Jade Hill, Director, Northwest Arctic Borough

Regional Description

The Northwest Arctic Economic Development Department has been an ARDOR since 1987, and serves the Northwest Arctic Borough, the second-largest borough in Alaska, comprising approximately 35,683 square miles (roughly the size of the state of Indiana) and eleven communities along the Kotzebue Sound, Wullik, Noatak, Kobuk, Selawik, Buckland and Kugruk Rivers. Kotzebue is the transportation and service hub for 10 outlying villages.

The population of the Northwest Arctic Borough was 7,301 in 2003, and according to Alaska Department of Labor & Workforce Development and DCED statistics, there were 2,886 jobs in that same year. Government, mining, health care, transportation, services and construction are the primary economic activities in Kotzebue. In the smaller outlying communities, cash employment is limited to the schools, clinics, local government, Maniilaq Association, and small retail stores. Subsistence is a large part of the Northwest Arctic Borough lifestyle. Seasonal employment includes commercial fishing, fish processing, fire fighting, construction, and barge operations.

According to the 2000 Census, 72% of (ARDOR) residents are a minimum of a high school graduate, and 12.7% have at least a bachelor's degree.



NWAB FY08 Goals

- 1. Begin to build the capacity of a smart and flexible workforce and entrepreneurial base to adapt to perpetual changes in technology and anticipate new job markets that meet community demand.
- 2. Support the Sulianich Arts Center, which will lead to enhanced tourism.
- 3. Support entrepreneurs and small business development in the region.

NWAB FY08 Goals Accomplished¹¹

- 1. Briefing papers /budget for the QAI/Sivulliq Nipi (a computer literacy/multi-media literacy/financial literacy apprenticeship) developed *
- 2. Multi-Media website material developed, Curriculum prepared
- 3. A yearly total of 15 presentations made on QAI/Sivulliq Nipi
 - Six (6) presentations to the Arctic Economic Development Summit (a collaborative effort between the Northwest Arctic and North Slope Boroughs)
 - Two (2) presentations on KOTZ radio
 - Three (3) presentations to the Northwest Arctic Workforce Development and Education Consortium, and
 - Four (4) Presentations to NAB Assembly aired on KOTZ radio
- 4. On request, submitted a proposal to the Denali Commission Economic Development Advisory Committee
- 5. Total artwork sold during the year is \$109,446, for 137 artists
- 6. Provided a place to work/workshops for 1,200 participants in the Maniilaq Alcohol Recovery Program, with workshops in carving, skin sewing and sewing
- 7. Provided a place to work and master artist guidance for local artists, totaling 1,152 sessions
- 8. Held Sulianich Association Board Meeting and discussed plan of action to include Sulianich in regional tourism: The board is comprised of local artists, National Park Service, Maniilaq Association, Northwest Inupiaq Housing Authority, Chukchi Campus and Sulianich Arts Center Staff
- 9. Incorporated Sulianich Arts Center marketing and distribution into QAI Sivulliq Nipi Apprenticeship curriculum as a example entrepreneurial project, to begin once QAI Sivulliq Nipi project is funded
- 10. Total number of small business grant applicants for the year was 41
- 11. The amount of Small Business grants awarded was 19 for a yearly total of \$28,082. This included incentives for 13 fishermen, totaling \$18,876 for nets, motors and fishing licenses
- 12. 5 applicants were referred to Small Business Development Center

¹¹ NWAB achieved over 100% of their goals established for FY08. These goals should not be used as a guide for a percentage of measurements but as a reference that represents a portion of the many things an ARDOR does.

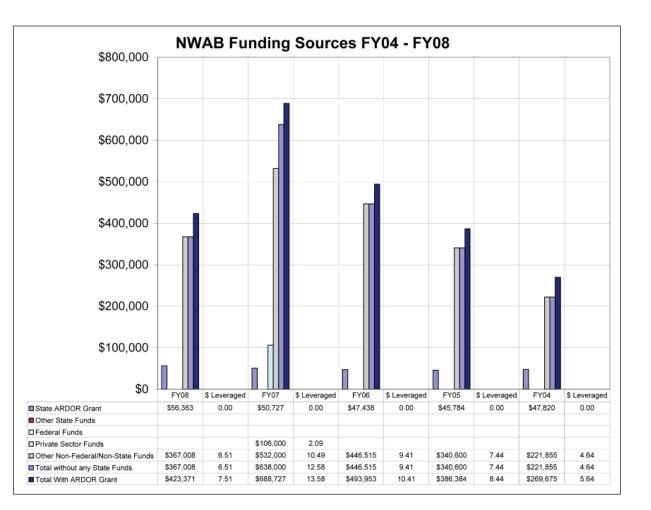
FY08 Identified Economic Development Needs and Action Opportunities

- The Northwest Arctic Borough began advancing the idea of promoting and accelerating opportunities for entrepreneurial development and technology advancement in the region through a computer literacy/multi-media literacy/financial literacy project called the QAI Sivulliq Nipi, it became clear how woefully inadequate the bandwidth was to economic development in our region.
- In FY 07/08, NWAB made 'Solicit support for expanding broadband capacity in the Northwest Arctic Borough in preparation for an increasingly technology-based economy' one of our ARDOR goals. The Northwest Arctic Economic Development Department developed the Northwest Alaska Broadband Task Force and held two (2) task force meetings with stakeholders to begin to: assess current broadband conditions, develop a plan to address broadband needs in the region and recommend the plan and regional representation to a proposed Alaska Broadband Task Force in January 09.

FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

- As regions across the State are addressing the pressing issue of the rising cost of energy, the Northwest Arctic Borough, Maniilaq Association, and NANA initiated planning for a Northwest Arctic Economic Development Summit, in partnership with the Alaska Housing Finance Corporation, Alaska Village Energy Cooperative, the Denali Commission, NOVA Gold, Shell Exploration, and Teck Cominco. The purpose was to bring in approximately 200 participants from communities of the Northwest Arctic region to create localized solutions to the energy crisis. Summit dates: July 29th – 31st, 2008.
- NANA, in partnership with other regional organizations, has also begun developing an energy plan and assessing geothermal, wind, and biomass potential in the region; in part supported by three U.S. Department of Energy grants.
- Our region has also responded with the creation of three (3) energy-related positions at major organizations in the region.
- In addition, with only two (2) energy raters in the region, discussions about training residents to become raters has begun.
- To promote the collaborative effort to find solutions to the energy crisis, prepared script and promo for pre- Summit talk show to include NANA, Northwest Arctic Borough, Maniilaq Association and Northwest Inupiaq Housing Authority representatives; and produced two (2) additional Conservation Tips Public Service Announcements/Promos in advance of Summit. Also assisted with Alaska Energy Authority meeting's airing on KOTZ radio.





Current Board of Directors and Contact

Executive Members:

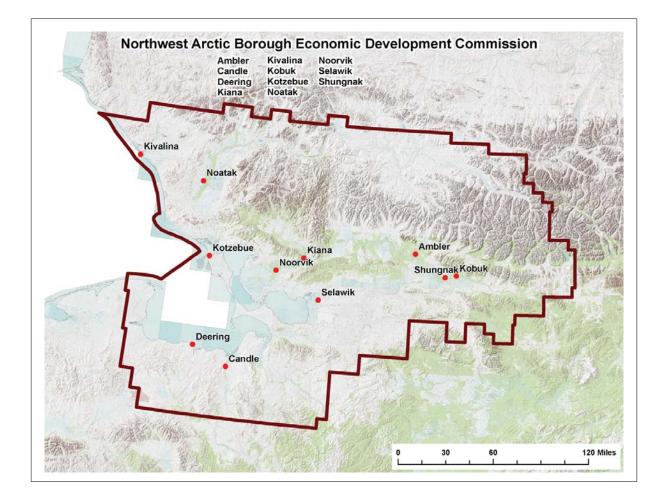
Lucy Nelson, Chair, Daisy Lambert, Brad Reeve, Jerilyn Sanchez, Jim Somers

Members:

Dolly Foster, Frederica Schaeffer, Pauline Pungalik, Diana Ramoth, Julia Cleveland, Miki Jones, Claudia Sampson, Sherry Swan, Johnetta Cleveland, Pearl Moto

Ex-Officio Members:

Mayor, Siikauraq Martha Whiting, Borough Assembly Chair, Clement Richards



Contact Jade Hill, Executive Director Northwest Arctic Borough Economic Development Commission P.O. Box 1110, Kotzebue, AK 99752 Phone Number: 907-442-2500, Ext. 116 Fax: 907-442-3740 Email: dhamilton@nwabor.org Web Address: www.nwabor.org

Prince William Sound Economic Development District (PWSEDD)

www.pwsedc.org

Mission Statement

The mission of Prince William Sound Economic Development District is to serve as a forum for the discussion of regional economic issues and to foster economic growth and job creation through strategic planning and infrastructure development.



Information submitted by Sue Cogswell, Executive Director Prince William Sound Economic Development District

Regional Description

Prince William Sound Economic Development Council became an ARDOR on November 1, 1991, and a federal Economic Development District in May, 2001. PWSEDD is the least populated region of the over 300 economic development districts in the United States. The economy is mainly local, state and federal government, shipping of crude oil, freight, fishing and tourism.

Prince William Sound region is located in South Central Alaska, at the north end of the Gulf of Alaska, approximately 1,000 miles northwest of Seattle. This extremely mountainous area covers about 20,000 square miles of water, ice and land, extending from 250 miles east/west from Icy Bay to the eastern boundaries of the Anchorage Municipality and Kenai Peninsula Borough on the west. On the south, the area is bounded by the Gulf of Alaska.

The population of Prince William Sound is 6,157, according to the Alaska Department of Labor & Workforce Development and DCED statistics. There are approximately 3,686 jobs in the region, mainly in the petroleum industry, fishing, government services, health, education, transportation and tourism. Subsistence is practiced by the region's Native people.

PWSEDD FY08 Goals

- Increase Tourism
- Support fishing industry
- Diversify local economies/improve energy resources/transportation

PWSEDD FY08 Goals Accomplished¹²

Increase Tourism

- 1. Prince William Sound Marine Trail System, a project involving our five communities, Chugach National Forest, National Wildlife Federation, U. S. Forest Service, Alaska Department of Natural Resources, Division of Parks and Outdoor Recreation, Alaska Geographic Society, National Geographic Society and PWSEDD, has held community meetings, met with land owners, stake holders, and others to form a marine trail system, similar to the SEATRAIL System in Southeast Alaska.
 - The final map will show:
 - i. recreational boaters, motor or sail, kayakers, areas for camping, hiking, birding, etc., in consideration of private lands, archeological sites and other regions not desiring visitors.
 - ii. Safety information will also be provided with the GeoMap. A Memorandum of Agreement is being drafted currently, and funding is being sought for the project.
- 2. PWSEDD and its directors continue efforts to promote adventure and eco-tourism which we are seeing definite results. In June, 2008, Princess Cruises returned to Valdez after 10 years and will offer 8 cruises this summer. "Connoisseur Gulf of Alaska" received a huge welcome in Valdez. This resulted from ARDORs working with local visitor bureaus in Valdez, Glennallen and Fairbanks called "Alaska's Adventure Corridor, Let the Adventure Begin!" marketing tourism along the Richardson Highway and Wrangell St. Elias National Park.
- 3. Major improvements have been made to the Valdez city dock, recently named John Kelsey Memorial Dock, will include installation of new security gates, a federal requirement to control unauthorized access to the area when cruise ships and other vessels are docked.
- 4. 150 private planes and pilots participated in the Valdez Fly-In, May 9, 10, 11th, with an estimated crowd of over 2,000 watching the aerobatic, STOL (short take-off and landing), HRM Prince William, was invited as a guest of honor, as he is a pilot. The Prince's private secretary sent regrets, as Prince William was visiting Afghanistan. The "2007 Fly-In DVD," and "Prince William Sound, Up Close" was provided for Prince William's viewing pleasure.
- 5. FLYING MAGAZINE, Nov. 05, featured the Valdez Fly-In, at PWSEDD's invitation. We will continue our efforts to publicize this event, as aviation is vital to Alaska's economy. Two new exhibits planned for the Whittier museum will feature the U. S. Coast Guard Rescue Missions and the contribution of early Alaska Native pilots.
- 6. We worked with Euro-Alaska Tours each fall and winter to provide our Prince William Sound rack cards and brochures to the German tourism shows. This is a tremendous opportunity to show DVDs of our events and spectacular scenery, as the Euro-Alaska Tour staff is very familiar with our region and the amenities we offer.

¹² This measure counts many ARDOR activities, and may not reflect the breadth and scope of the functions performed by an ARDOR in its respective region. For example, many ARDORs provided services that ranged from technical training on small business development and provided small business loans to grant writing.



Fishing Industry/Energy Conservation

- 7. Working with grants received from the Alaska Department of Commerce, Community, and Economic Development, Denali Commission, USDA, and the Economic Development Administration, PWSEDD is supporting Valdez Fisheries Development Association's effort to build a regional cold storage facility/processing capability for fishermen in Prince William Sound, as well as agricultural entities inland.
 - This facility will be powered by Waste Energy supplied by Valdez PetroStar Refinery.
 - A 5 year plan first provided the local workforce with training to become Certified Seafood Processors, using state-of-the-art equipment in the VFDA plant. This course was provided for fishing communities in Alaska in partnership with the university system.
- 8. Fish returning from the VFDA's hatchery operations will be a main source of product for the cold storage and processing plant. Plant design allows for shutdown of unused portions of the facility when there are fluctuations in demand for cold storage.
- 9. Ground breaking for the new "Green" cold/warm storage plant is scheduled for June, 2008.

Energy

- 10. PWSEDD attended several meetings with the Alaska Energy Authority in Anchorage and Valdez, the most recent at the Denali Commission office on June 26th. Also had an opportunity in May 2008, to see a geo-thermal energy project in Sheridan, Wyoming. This \$100,000 system will heat and cool a 25,000 sq. ft. historic hotel being restored in that city.
- 11. Cordova is improving its hydro facility at Humpback Creek. The Village of Eyak is studying a wind generation system. Chenega Bay is planning a hydro plant. All communities are seeking cheaper alternative energy. Chenega Bay recently had funding approved by the Denali Commission for a feasibility study regarding a hydro plant.

Military

- 12. The City of Valdez is worked with 65 members of the U.S. Army 95th Chemical Company to train with local responders, the U.S. Coast Guard, local hospital, Dept. of Transportation, Valdez and Alyeska fire department, in the event of a chemical or biological threat in June, 2008.
- 13. Valdez also works with the military to provide camping grounds for military personnel and their families.



PWSEDD FY08 Identified Economic Needs and Action Opportunities

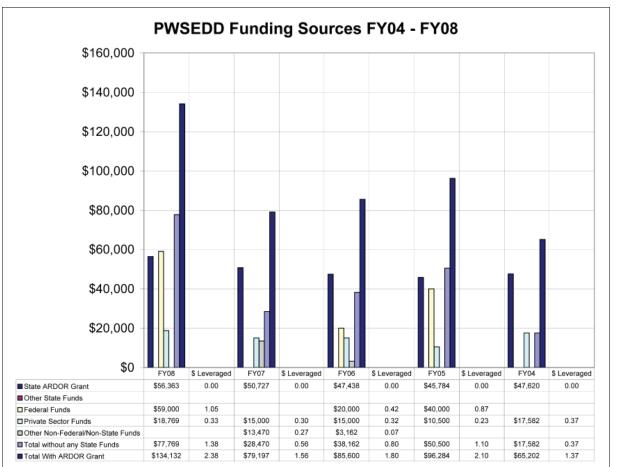
- 1. An All Alaska Natural Gas Pipeline from the North Slope to Valdez is the greatest economic need.
 - PWSEDD board members Dave Cobb and Dave Dengel have been proponents and active participants of this project since its conception. The Alaska Gasline Port Authority has recently been joined by the Mitsubishi Corporation. Valdez City Attorney and AGPA's project manager Bill Walker says this partner is "probably the most encouraging development we have heard". Mitsubishi provides one half of the natural gas imported to Japan and is prominent in markets in China, as well. AGPA's leaders say they have permits and all aspects to build a pipeline more expediently than the Canadian line now under consideration, but can create a partnership for both entities.
 - The All Alaska Natural Gas Pipeline is a regional effort that will provide many new employment opportunities to our region's population, and is jointly supported by all cities and villages in Prince William Sound.
- 2. Valdez Fisheries Development Association's new cold/warm storage facility will offer all fishermen in our region, as well as nearby inland communities the opportunity to process a larger variety of seafood, produce, throughout the entire year. It's a great opportunity to "value-add" increased profitability to fishermen and farmers.

PWSEDD FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

- 1. Construction will begin this summer on the new Valdez Fisheries Cold Storage facility that will offer new business opportunities.
- 2. New Business opportunities are now available for the tourism industry as major cruise lines are now visiting the Port of Valdez, the City of Whittier is benefiting by the 211,000 passengers disembarking at their port.

PWSEDD FY08 Highlighted Coordinated Regional Efforts

- 1. Cold Storage/Processing Plant/Valdez, New Hydro/Wind/Thermal Energy explorations, Increased cruise ship dockings
- Private Enterprise, Reynolds Alaska LLC guide/outfitting stores/hunting trips/Valdez, Alpine Properties - Cordova residential developed Eyak Lake, first 13 properties now available.
- 3. HYDRO Construction in Cordova and Chenega Bay A new business for sporting goods has opened in Valdez, and will offer exclusive flights to the Russian Far East for bear hunters, (in the former State of Alaska jet). About 10 jobs have been added for this business.



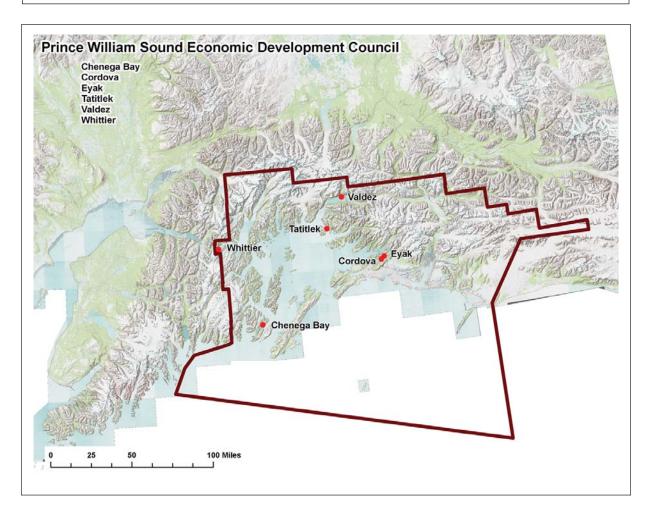
PWSEDD Current Board of Directors and Contact

Executive Members

Dave Dengel, Pres. - Dave Cobb, V. Pres. - Clay Koplin, Treas. - Capt. Marilynn Heddell, Sec. – Peter Denmark - Clay Koplin - Michael Vigil - Chuck Totemoff - David Totemoff

Members

David Totemoff, Charles W. Totemoff, Mark Ernest, Michael J. Vigil, Scott A.Hahn



Contact

Sue Cogswell, Executive Director

Prince William Sound Economic Development District 2207 Spenard Rd., Suite 207, Anchorage, AK 99503 Phone: 907-222-2440 Fax: 907-222-2411 E-Mail: sue_cogs@yahoo.com Web Address: http://www.pwsedd.org

Southeast Conference (SEC)

www.seconference.org

Mission Statement

To help develop strong economies, healthy communities, and a quality environment in Southeast Alaska.



Information submitted by Shelly Wright, Executive Director Southeast Conference

Regional Description

Southeast Conference Economic Development District is a nonprofit membership organization that advances the collective interests of the people, communities and businesses of Southeast Alaska. It is the Alaska Regional Development Organization (ARDOR) for Alaska and also the U.S. Dept. of Agriculture (USDA) Resource Conservation and Development Council (RC&D) representing Southeast Alaska.

Southeast Conference is managed by a board of 13 directors (seven public, six private) and is funded primarily by legislative appropriations to the ARDOR, federal allocations to the RC&D, and membership fees. Southeast Conference membership is open to entities that support its mission: to help develop strong economies, healthy communities, and a quality environment in Southeast Alaska. There are approximately 150 dues-paying members include municipalities, state and federal agencies, businesses, tribal organizations, individuals, nonprofits and chambers of commerce.

In 2007, about 69,328 people, or 10.2 percent of the state's residents, lived in Southeast Alaska. The number of jobs in Southeast Alaska rose slightly in 2007 for the third straight year, up 0.5 percent from 2006, according to the Alaska Dept. of Labor and Workforce Development (ADLWD). The ADLWD estimates that the region will gain more jobs in 2008 but the school enrollments and the population decrease speaks differently.



SEC FY08 Goals

- 1. Community Development: Southeast Conference will undertake, advocate, support, and assist in development, maintenance, and enhancement of public infrastructure.
- 2. Economic Development: Support and assist in planning and execution of local and regional economic development efforts and projects.
- 3. Environmental Assistance: Support and assist communities, boroughs, and other organizations in efforts to sustain and improve the quality of the region's environment.

SEC FY08 Goals Accomplished¹³

- 1. Alaska Marine Highway vessel replacement fund and the maintenance fund was funded for the first time in many years. There will be a three year schedule.
- 2. Swan-Tyee will be complete in 2009. Funds are secured for the development stages of Kake-Petersburg intertie. Reynolds Creek project is in the design stage. Craig became the first town in Alaska to successfully use wood waste as heating fuel. Craig found federal and state funding sources for it 1/5 million project and contributed approximately \$90,000 in local money. Other communities are now investing in similar plans and Craig is offering to share its experience with this pilot program.
- 3. Ketchikan Shipyard is completing the civil engineering work necessary for the installation of a second ship lift. The additional dry-dock will create more jobs and expand the capacity of the shipyard, allowing it's operator, Alaska Ship and Drydock Inc., to handle more vessel repair and construction work.
- 4. Tongass Land Management Plan is in the implementation stages and we are working closely with the Forest Service.
- 5. \$25,000 was distributed to Southeast students in scholarship funds.
- 6. We began working with Alaska Workforce Development Investment Board as the Regional Advisory Council to begin the training and development of vocational institutions in Southeast Alaska.
- 7. We are in the beginning stages of the Regional Solid Waste Authority. We are developing the enabling ordinance for the authority, bringing as many communities as we can into the authority.
- 8. Two major port projects are underway for Hoonah: state ferry terminal improvements and the new Industrial Marine Project with boat haul-out facility.

SEC FY08 Identified Economic Development Needs and Action Opportunities

- Electrical Intertie and Regional Energy Authority
- Alaska Marine Highway System Organizational Plan
- Regional Solid Waste Authority (Management Plan and Facility)
- Economic Inventory of SE Alaska Communities Vocational training facilities and on the job training is of great importance to Southeast Alaska.

¹³ SEC achieved over 100% of the goals reported for FY08. These goals should not be used as a percentage of measurement but as a reference that represents a portion of what the ARDOR does.

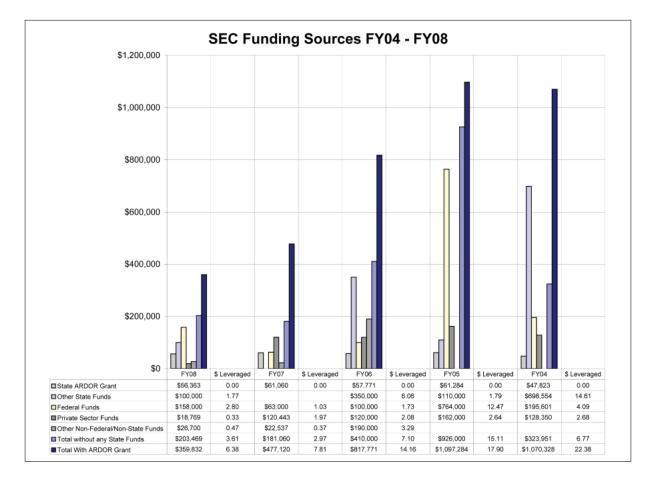
The major issue or crisis facing the region in 2008 and into the future is the declining population of Southeast Alaska. Most of the decline is due to migration based on lack of viable jobs. The challenge is to create long term, economically and environmentally sustainable year round jobs that pay a wage to support a family.

SEC FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

- We held a "Be Your Own Boss" workshop in March. We started a network for business owners in Southeast Alaska. The network continues to communicate on regional business issues.
- Strategic Planning for Communities workshops were held and will continue to be facilitated by Southeast Conference and Central Council of Tlingit & Haida Tribes of Alaska.

SEC Highlighted Coordinated Regional Efforts

- Affordable, renewable energy, Southeast Alaska intertie
- Upgraded reliable transportation, Marine Transportation Advisory Board
- Workforce Development, Regional Advisory Council



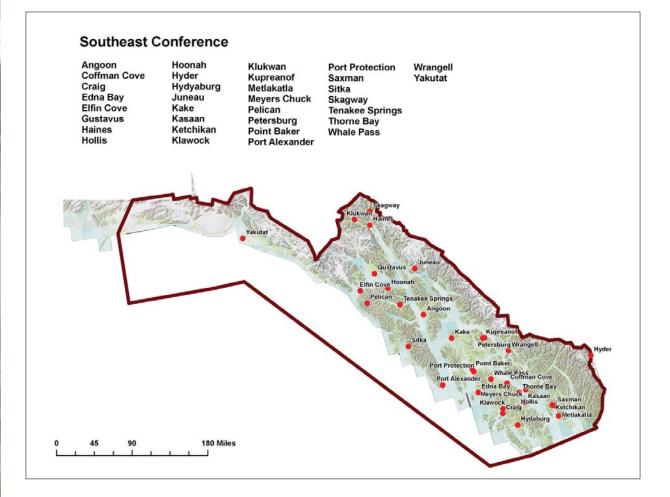
SEC Current Board of Directors and Contact

Executive Committee:

Jon Bolling, President - Mike Korsmo, Vice President - Linda Snow, Treasure - Paul Axelson, Secretary

Members:

Maxine Thompson, J.C. Conley, Julie Decker, Randy Wanamaker, John Stein, Robert Venables, Leo Luczak, David Stone, Carol Rushmore



Contact

Shelly Wright, Executive Director

Southeast Conference P.O. Box 21989 612 W. Willoughby Ave, Juneau, Alaska 99802 Phone: (907) 523-2327 Fax: (907) 463-5670 E-mail: shellyw@seconference.org Web Address: www.seconference.org

Southwest Alaska Municipal Conference (SWAMC)

www.swamc.org

Mission Statement

Purpose: To advance the collective interests of Southwest Alaska people, businesses, and communities, and help to promote economic opportunities to improve the quality of life and influence long-term, responsible development in the region.



Information submitted by: Mike Catsi, Executive Director Southwest Alaska Municipal Conference

Regional Description

SWAMC has been an ARDOR since 1988, and serves the three sub-regions of Southwest Alaska: the Aleutian/Pribilofs, Bristol Bay, and Kodiak. SWAMC was formed out of the common interests of the region encompassing the Aleutians East Borough, the Aleutians West Census Area, the Bristol Bay Borough, the Dillingham Census Area, the Kodiak Island Borough, and the Lake & Peninsula Borough. In 1988, municipal leaders from the region forged a partnership to advocate for the needs of rural communities and the responsible development of the region's core economic sector - commercial seafood harvesting and processing.

As of the 2000 Census, Southwest Alaska had just over 30,000 residents living in fifty-four communities within the region. The combined area of the four boroughs and two census areas equal 93,875 square miles, 61,000 of which is land mass. The labor force in Southwest Alaska is structured to respond to the direct demands of the commercial seafood industry, as well as support functions ancillary to that industry. Fluctuations of seafood prices have left some regional communities and residents searching to develop other income sources. Soaring fuel costs have also dampened much of the historical fishing activity in the region. Limited infrastructure in the area determines much of market activity that takes place in Southwest Alaska. It is important for local communities to develop their own economies and resources to avoid being too dependent on outside service providers, where cost variances displace a large chunk of discretionary incomes.



SWAMC FY08 Goals

- 1. Obtain funding appropriation for Alaska Department of Fish and Game (ADF&G) to develop a new seafood crew member database.
- 2. Partner with community representatives and regional entities to identify areas of economic opportunity, especially in tourism and small business development.
- 3. Drive down or stabilize energy costs through renewable and alternative energy systems, as well as the pursuit of regional fuel-buying coops.
- 4. Strengthen regional relationships among other development organizations, agencies, and businesses to ensure communicated needs and opportunities.
- 5. Host stakeholder meeting in the region to determine interest in forming coordinated backhaul strategies and other solid waste solutions.
- 6. Contribute to ARDOR reauthorization legislation.
- 7. Provide an effective and informational annual economic summit and membership meeting for SWAMC members and other development stakeholders.

SWAMC FY08 Goals Accomplished¹⁴

- 1. SB 221, the State capital budget, included \$150,000 to develop a fisheries crew member database, to be taken up by ADF&G.
 - This database will help put fishing communities on equal footing with other industry-based communities w/ better labor data, and will open up increased grant, loan, and trade adjustment opportunities.
- 2. Worked toward setting up an energy strategy for the region by developing and adopting a new Southwest Alaska Comprehensive Energy Policy which focuses on short-, mid-, and long-term goals and objectives to meeting our region's energy needs. Various energy resources and development needs were taken into consideration with the formulation of the policy.
- 3. Helped lead the charge in getting ARDOR reauthorization with a new 5 year reauthorization period.
- 4. SWAMC capitalized on a small business opportunity to offer four technical assistance workshops to small business owners and potential operators (including fishing and tourism) in the region in FY09, with the hope that these workshops will build capacity and create new opportunities for Southwest Alaskans.
- 5. The trainings are anticipated to save or create 50 jobs in the region (based on workshop participation).
- Held economic summit and membership meeting in Jan. –Feb. 2008, attended by over 130 stakeholders and agencies, and featured topics such as entrepreneurship & small business financing, port and harbor development, seafood marketing, and a renewable energy workshop.

¹⁴ SWAMC accomplished 100% of the reported goals in FY07. These goals should not be used as a guide for a percentage of measurement but as a reference that represents a portion of the many things an ARDOR does.



SWAMC FY08 Identified Economic Development Needs and Action Opportunities

- Need to continue working with state agencies and stakeholders to find the best and most effective crewmember database system for all involved.
- Opportunity to partner with Alaska Municipal League (AML) and other organizations to lobby effectively on behalf of Southwest communities. New efforts will concentrate on a Broadband Task Force and more legislation that will benefit responsible economic development in rural Alaska.
- Need to partner with Bristol Bay area entities to get the necessary training, funding, and waste inventories to get a backhaul barge up and running in FY09.
- Opportunity to work with other regional development agencies (Community Development Quota groups, for example) to deliver more technical assistance workshops and work in developing a tourism strategy for Southwest Alaska.
- SWAMC has laid the groundwork to host a dialog to take place between economic developers, resource developers, and the environmental community regarding appropriate and sustainable economic development in Alaska.

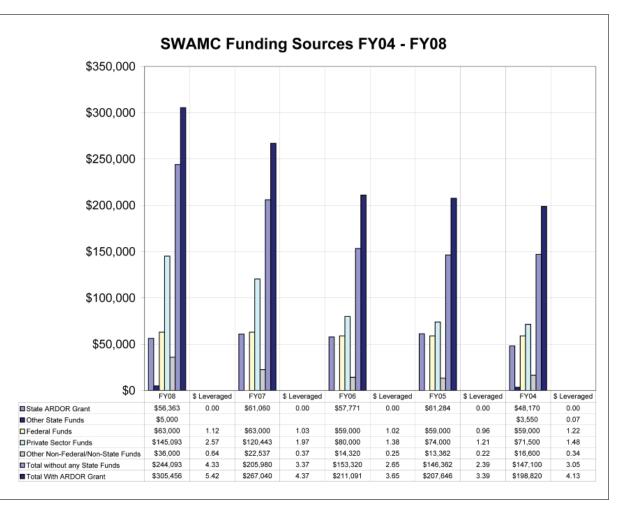
SWAMC FY08 Coordinated Regional Efforts Resulting in New Business Opportunities

- SWAMC partnered with USDA Rural Development to provide a renewable energy workshop in conjunction with the Annual Economic Summit. The energy workshop drew over 40 participants and spawned ideas ranging from local tidal energy and instream hydro to village solar panel banks and swamp methane capture for energy.
- SWAMC partnered with University of Alaska- Bristol Bay Campus to sponsor the first Western Alaska Interdisciplinary Science Conference (WAISC) to help generate new enthusiasm for science and education in the region and to develop new science-based research opportunities. Over 100 people attended the Conference.
- In conjunction with WAISC, SWAMC partnered with Bristol Bay Native Corporation to host a recycling/backhaul coordinators meeting. There were 40 landfill operators and environmental coordinators in attendance. The backhaul effort could spur more revenue for communities and free up more landfill space.



SWAMC Coordinated Regional Efforts

SWAMC teamed up with several community leaders in the Southwest region, along with the area's Legislative delegation to gain funding for the new crew member database system. SWAMC began partnering with regional landfill operators and EPA IGAP Coordinators to start a regional backhaul and recycling program. SWAMC's Energy Task Force continues to receive guidance from several energy sector representatives. The organization also played a prominent role in the legislative efforts of the Alaska Municipal League during the past session to ensure progress on important economic development issues like education funding, PERS/TRS relief, community revenue sharing, and a renewable energy fund.



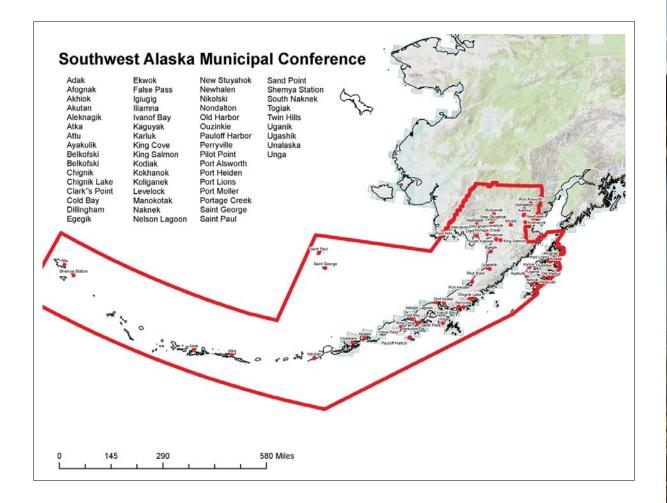
SWAMC Current Board of Directors and Contact Information

Executive Committee:

Tom Abell - President, Glen Gardner - V. President, Alice Ruby - Secretary/Treasurer

Members:

Shirley Marquardt, Kara Sandvik, Deborah King, Linda Freed, Bill Hester, Joe Sullivan, Ernest Weiss



Contact Michael Catsi, Executive Director Southwest Alaska Municipal Conference 3300 Arctic Boulevard, Suite 203 Anchorage, AK 99503 Phone Number: 907-562-7380 Fax: 907-562-0438 E-Mail: mcatsi@swamc.org Web Address: http://www.swamc.org



List a minimum of "Three" other services you might offer not listed.	 Implement and sustain an external marketing program focused on attracting businesses At as "clearinghous" for business opportunities and generate as many viable ones as possible for investors Partner with local economic research firms and/or organizations. Respond to research inquiries and refer to appropriate data source 	 Regional Community Planning Small Business Development Rural Infrastructure and Economic Development E-Commerce and Manufacturing Artist Development 		 Research & analysis Jaaning VISTA unbrela VISTA unbrela Joilot projects with partners; work econ dev projects with partners work econ dev projects with partners Partner with local economic research firms and/or organizations. 	New ARDOR 2008		 Regional initiatives Legislative Advocacy 		 Regional Planning Workforce Development Research and Analysis 		 EDD, RC&D, and Workforce Development. Regional Planning for transportation, energy resources, solid waste, timber development, mining development, fisheries development, health care and education fisheries development, health care and 3) legislative Advocacy Regional Forum 	1) Regional Planning 2) legislare Advocacy 3) Regional Forum 4) Workforce Development
Number of Staff	~	З	2	-		2	4	~	~	-	Ν	2.5
Information on Nonprofits			Х				×	Х	×	×	×	
Information on Licenses & Permits		×	×	×		×	×	×	×	×		
Health Care Business		×								×		
Hospitality Business		×				×	×	×		×		×
Retail Business		×				×	×	×		×		
Information on Region	×	×	×	×		×	×	×	×	×	×	×
Market Research							×				×	
Marketing Resource		×	×					×	×		×	
Market Strategies/ Planning	×	×	×			×	×	×	×	×	×	
Business Loan Guaranty												
Business Loans						×				×		
Personal Credit Counseling		×					×					
Business Credit Counseling		×		×		×	×					
Business Expansion —	×	×	Х			×	Х			×		
Manufacturing		×				\times		×		×		
Develop Business plan		×	×									
Business Training		×	×						×			×
Sounding Board & Referrals	×	×	×	×		×	×	×	×	×	×	×
(What services do you provide as an organization)	AEDC	BSDC	CVDA	FNSB	IRRC&D	KPEDD	LKEDC	Mat-Su RC&D	NWAB	PWSEDD	SEC	SWAMC

APPENDIX A - ARDOR Resource Chart

Alaska Regional Development Organizations Contacts

APPENDIX B - ARDOR Contacts

ANCHORAGE ECONOMIC DEVELOPMENT CORPORATION (4/11/89)

Erin Ealum, Development Director 900 West 5th Avenue, Suite 300, Anchorage, Alaska 99501 Phone: (907) 258-3700 Fax: (907) 258-6646 E-mail: EEalum@aedcweb.com Web site: www.aedcweb.com/

BERING STRAIT DEVELOPMENT COUNCIL (1/15/97)

Barb Nickels, Director Kawerak, Inc. PO Box 948, Nome, Alaska 99762 Phone: (907) 443-4248 Fax: (907) 443-4449 E-mail: cpd.pd@kawerak.org Web site: http://www.kawerak.org/service Divisions/csd/cpd/index.html

COPPER VALLEY DEVELOPMENT ASSOCIATION (11/1/90)

Clair Scribner, Program Coordinator PO Box 9, Glennallen, Alaska 99588 Phone: (907) 822-5001 Fax: (907) 822-5009 E-mail: cvda@cvinternet.net Web site: www.coppervalley.org

FAIRBANKS NORTH STAR BOROUGH ECONOMIC DEVELOPMENT COMMISSION (4/24/00)

Dr. Kathryn Dodge, Economic Development Specialist PO Box 71267, Fairbanks, AK 99707-1267 Phone: (907) 459-1309 Fax: (907) 459-1102 E-Mail: kdodge@co.fairbanks.ak.us Web site: www.co.fairbanks.ak.us/Mayors Office/EconomicDevelopment/default.htm

Interior Rivers Resource Conservation & Development Council (6/11/08)

Nicholas Morgan, Executive Director P.O. Box 309, Aniak, AK 99557 Phone: (907) 675-4578 Fax: (907) 675-4579 E-mail: nicholasmrgn@yahoo.com

KENAI PENINSULA ECONOMIC DEVELOPMENT DISTRICT (2/22/89)

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LOWER KUSKOKWIM ECONOMIC DEVELOPMENT

COUNCIL (9/17/91) Carl Berger, Executive Director PO Box 2021, Bethel, Alaska 99559 Phone: (907) 543-5967 Fax: (907) 543-3130 E-mail: carl_berger@ddc-alaska.org Web site: www.lkedc.org

MAT-SU RESOURCE CONSERVATION & DEVELOPMENT. INC. (11/1/93)

Marty Metiva, Executive Director 1700 E. Bogard Suite 203, Wasilla, Alaska 99654 Phone: (907) 373-1062 Fax: (907) 373-1064 E-mail: martymet@msn.com Web site: http://www.matsurcd.com

NORTHWEST ARCTIC BOROUGH ECONOMIC DEVELOPMENT COMMISSION (6/28/89)

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PRINCE WILLIAM SOUND ECONOMIC DEVELOPMENT DISTRICT (11/1/91)

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SOUTHEAST CONFERENCE (4/14/89)

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SOUTHWEST ALASKA MUNICIPAL CONFERENCE (4/6/89)

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DEPARTMENT OF COMMERCE, COMMUNITY AND ECONOMIC DEVELOPMENT

Office of Economic Development Michael Hanzuk ARDOR Coordinator Development Specialist 550 W. 7th Avenue, Suite 1770, Anchorage, AK 99501-3510 Office: (907) 269-8104 Fax: (907) 269-5240 E-mail: michael.hanzuk@alaska.gov