

# BEAR NECESSITIES



The official newsletter of the **MADE IN ALASKA** program

AUGUST 2009

## Hot Licks Homemade Ice Cream, Inc.

In 2008, Hot Licks was a nominee for the Made In Alaska Manufacturer of the Year, as a result of their success and good work ethics. Hot Licks began in 1986 as a joint venture between two brothers from Boston, Geoff and Adam Wool. Hot Licks was their response to the lack of premium ice cream sold in Alaska. The brothers' goal was to bring old fashioned, high quality, batch made ice cream to Fairbanks.



What started out as a lark became an overnight college town sensation. Adam, an accomplished jazz drummer, organized the Hot Licks Jazz Band and Hot Licks Homemade Ice Cream, which, soon after, was synonymous for the best ice cream and the hottest jazz around. In addition to ice cream, Hot Licks made soups, fresh baked breads, and cinnamon rolls, all from scratch. They were known in Fairbanks as the supplier for the four basic food groups: Soup, Bread, Ice Cream, and Coffee.

in 1990, Adam decided to leave Hot Licks. He went on to create Fairbanks' premier night club, The Blue Loon, where he can still be seen, on occasion, playing the drums. Geoff, with his wife Dorothee, carried on the original Hot Licks vision for twelve years before they decided to retire the restaurant business. They quit the soups and breads to devote all their energy to ice cream.

Today there are three Hot Licks locations: two in Fairbanks and one in Denali Park. Franchise opportunities are offered in the State of Alaska, and may be made available, on a limited basis, outside Alaska. In addition to supplying franchises, Hot Licks is a supplier to numerous finer restaurants and hotels in Anchorage and Fairbanks.

### The Ice Cream



Hot Licks Homemade Ice Cream flavors selection is virtually unlimited, but a few local favorites include: Alaska Wild Blueberry, Alaska Wild Cranberry, Aurora Borealis, and Prudhoe. The term "Homemade" refers to the production method. Hot Licks ice cream is made by individual batches, forty quarts at a time, as opposed to the continuous flow system used by large companies to turn out thousands of gallons of each flavor.

The batch freezing method, combined with the use of the very finest ingredients obtainable, imparts an "old fashioned" or "homemade" characteristic to the ice cream that is absent from even the best of the national brands. Batch freezing also allows for tremendous flexibility and virtually unlimited flavor possibilities.

Contact information for Hot Licks:

Phone: 907-479-7813 Fax: 907-474-4977 E-Mail: [hlinc@alaska.net](mailto:hlinc@alaska.net) Web: [www.hotlicks.net](http://www.hotlicks.net)

# Welcome New Permit Holders

Alaska Woodcrafts  
 Marcus Sis  
 Juneau 209-3586  
 Wholesale—No  
 Permit # 6309 for Handcrafted Wooden Bowls

Fisherman's Express, LLC  
 Cade Smith  
 Anchorage 770-1660  
 Wholesale—Yes  
 Permit # 6310 for Homemade Crab Cakes

Jars of Clay Pottery  
 Ruby Haigh  
 Homer 235-8533  
 Wholesale—No  
 Permit # 6311 for Wheel Throw, Hand Built Plates, Mugs, Bowls, Platters, Trays, Clay Masks, Wall Hangings, Clay Mosaic Mirrors  
 Permit # 6312 for Ink And Pastel Drawings; One-Of-A-Kind Paintings  
 jarsofclay@alaska.net

Carl Johnson Photography  
 Carl Johnson  
 Anchorage 748-7040  
 Wholesale—Yes  
 Permit # 6313 for Landscape, Nature, And Wildlife Photography In The Form Of Posters, Prints, Note cards, Postcards, Calendars, DVD Slideshows, And Stock Images.

Windows to the World Photography  
 Cindy Shults  
 Barrow 852-3686  
 Wholesale—No  
 Permit # 6314 for Postcards, Notecards, Holiday Cards, Framed Prints, Photography Books, Publications  
 windowstotheworld@live.com

From the 'C'  
 Chris Crosta  
 Wasilla 715-2990  
 Wholesale—No  
 Permit # 6315 for Handmade Jewelry And Charms Made From Clay And Shells From Alaska

Glass With Laura  
 Laura Harper  
 North Pole 488-2520  
 Wholesale—Yes  
 Permit # 6316 for Glass Art

Talking Circle Media  
 Jonathan Butzke  
 Anchorage 245-3209  
 Wholesale—No  
 Permit # 6317 for Videos and TV Ads, Campaign And Political In Nature  
 jon@talkingcirclemedia.com  
 www.talkingcirclemedia.com

AWALL Designs  
 Sheryl Vitale  
 Homer 399-7688  
 Wholesale—No  
 Permit # 6318 for Alaskan Art Paintings And Photos  
 awalldesigns@gmail.com

Sportsman's Edge  
 Nathan Miller  
 Fairbanks 479-4774  
 Wholesale—No

Alaska Glacier Ice  
 Scott Lindquist  
 Eagle River 862-6059  
 Wholesale—Yes  
 Permit # 6320 for Hand Cut Glacier Ice Cubes From Iceberg

Alaska Woodworks  
 Kurt Haskin  
 Ketchikan 617-5719  
 Wholesale—No  
 Permit # 6321 for Hand Turned Wood Bowls

Mariah Z - Mariah Ver Hoef  
 Mary Ver Hoef  
 Fairbanks 456-4321  
 Wholesale—No  
 Permit # 6322 for An Original Musical CD, 'So Far Away', To Be Released In Summer 2009. All 12 Songs Written And Performed By Mariah Ver Hoef, Now Age 15, A Life-Long Alaskan.  
 manager@mariahz.com

Fancy Jane Creations  
 Patricia Mitchell  
 Anchorage 272-4401  
 Wholesale—No  
 Permit # 6323—I Design And Create Unique Fancy Purses And Tote Bags From Tapestry And Ultra Suede Using Beads, Braids, Buttons, And Other Found Treasures!  
 Permit # 6324—I Design And Create Unique Throws From Fleece, Decorating Them With Ribbons, Yarns, Braids, And Free-Hand Embroidery.

Everyday Alaska  
 Craig Van Sickle  
 Anchorage 346-2942  
 Wholesale—No  
 Permit # 6325 for Original Art Created By Craig Van Sickle  
 craig@everydayalaska.com  
 www.everydayalaska.com

Copper River Fish Market  
 Sarah Ecolano  
 Cordova 253-9453  
 Wholesale—Yes  
 Permit # 6326 for We Are Commercial Fisherman That Sell Our Catch Direct To Consumers, Restaurants, And Wholesalers.  
 info@copperriverfishmarket.com  
 http://www.CopperRiverFishMarket.com

Wendy Smith-Wood  
 Wendy Smith-Wood  
 Sutton 745-3087  
 Wholesale—Yes  
 Permit # 6327 for Silk Shibori And Painted Silk Art-Wear. Dyed Silks.  
 shibori@gci.net

Great Northern Gifts and Collectibles  
 Anita Rice  
 Seward 224-3269  
 Wholesale—Yes  
 Permit # 6328 for Handmade Gemstone Jewelry; Necklaces, Bracelets, And Earrings Made From Semi-Precious Stones, Fused Glass, And Ivory

Monkey Toez  
 Carla and Bob Terrazas  
 Anchorage 441-6488  
 Wholesale—Yes  
 Permit # 6329 for Handmade Baby Shoes

Pico De Mario  
 Mario Cruz  
 Anchorage 903-1040  
 Wholesale—Yes  
 Permit # 6330 for Three Types Of Authentic Home-made Mexican Salsa Made Fresh To Order Here In Alaska. No Preservatives, No Oils, NO Vinegar, No Water, and No Tomato Sauce. A Real Healthy Product.

Alaska Airboats LLC  
 Randy Quincy  
 Wasilla 376-6183  
 Wholesale—No  
 Permit # 6331 for RIV-AIR BOATS—Large Airboats, Sizes 6'x16' TO 8'x20' Heavy-Duty Marine Engines, 2-6 Seats  
 Permit # 6332 for ULTRA-LITE BOATS: Small Airboats, Sizes 6'x12' to 8'x12'; Aircraft/Light Marine Engines, 2 Seats

Alaska Pacific Powder Company  
 Dennis Cochlin  
 Anchorage 349-1424  
 Wholesale—No  
 Permit # 6334 for RU Bulk Emulsion Is A Pumpable Blasting Agent Used In Underground Mining And Construction Blasting Operations  
 Permit # 6335 for ANFO, Ammonium Nitrate & Fuel Oil Mixture is a Free Flowing Blasting Agent

Shara Dorris  
 Shara Dorris  
 Anchorage 868-5500  
 Wholesale—Yes  
 Permit # 6336 for Hand Fabricated Jewelry In Sterling Silver, Gold, Or Copper. Stones Or Cast Glass Are Set Into Some Of The Pieces.  
 Permit # 6338 for Stained And Fused Glass Sculptures, Window Pieces, And Functional Woves  
 shara@sharadorris.com

# Welcome New Permit Holders

Shannon's Handmade Alaskan Glass (SHAG)  
 Shannon Brumlow  
 Palmer 529-7276  
 Wholesale—No  
 Permit # 6337 for Handmade Glass Beads For Earrings, Pendants, Hair Sticks, Hair Slides, And

Midnight Starlight Music  
 Thomas Lambert  
 Eagle River 688-1066  
 Wholesale—Yes  
 Permit # 6339 for Music CD Female Vocal Jazz

Serendipity Beads  
 Kevin Munson  
 Wasilla 232-1125  
 Wholesale—No  
 Permit # 6340 for Beaded Jewelry Made From Various Materials Including Semi-Precious Stone, Pearls, Glass, And Wood.

Coho Creations 2  
 Cynthia Smalley  
 Kasilof 262-1219  
 Wholesale—No  
 Permit # 6341 for Fused Glass Items And Fused Glass Mosaics As Well As Some Stained Glass Pieces And Fused Glass Pieces With Driftwood Accents

Permit # 6342 for Baskets Made With Seagrass And Driftwood. Baskets Made With Antler Bases Or Antler Handles. Driftwood and Antler All From Alaska Grand  
 Scott Kemp  
 Ward Cove 247-5651  
 Wholesale—Yes  
 Permit # 6343 for Pictures Of Alaska, Mainly The Ketchikan Area. Raw Prints, Double Matted, Or Framed.

Talkeetna Basketry  
 Grete Perkins  
 Talkeetna 841-5786  
 Wholesale—No  
 Permit # 6344 for Handmade Baskets

Creative Cove Jewelry Designs  
 Cheryl Farmer  
 Wasilla 232-0722  
 Wholesale—No  
 Permit # 6345 for Handcrafted Jewelry Designed From Semi-Precious And Precious Gemstones. Necklace And Earring Sets. Some Bracelets.

Silicon On Glass  
 Paul Perry  
 Ketchikan  
 Wholesale—No  
 Permit # 6346 for Framed Art Using Liquid Silicon Applied To Glass.

Geoscapes-Alaska!  
 James Robson  
 Anchorage  
 Wholesale—No  
 Permit # 6347 for Original Oils On Canvas; Prints And Cards Of Original Oils On Canvas Made Using The Combined Services Of Various Local Vendors.

Beezy Beads  
 Julie Johnson  
 Elmendorf AFB 375-9090  
 Wholesale—No  
 Permit # 6348 for Jewelry Design And Creation kbh2004@sbcglobal.net

Spiral Studio  
 Nell McConahey  
 Juneau 463-6992  
 Wholesale—No  
 Permit # 6349 for Glass Art: Stained Glass, Fused Glass, Mirrors, Ornaments Etc. Often Incorporating Local Shells, Found Objects, Rocks, And Fossils.  
 Permit # 6350 for Jewelry: Metals And Beads Incorporated Into Earrings, Necklaces, Bracelets, Etc.

Alaska Meat Company  
 Nathan Mud  
 Kodiak 486-3905  
 Wholesale—No  
 Permit # 6351 for Beef- All Natural, Free-Range, Grass-Fed, No Additives. From Sithinak Island, Alaska

RC Alaska  
 Susan Mathis  
 Anchorage 360-7032  
 Wholesale—No  
 Permit # 6352 for Jewelry-Necklaces, Bracelets, Earrings

Over the Edge!  
 Susan St. Martin  
 North Pole 978-0961  
 Wholesale—No  
 Permit # 6353 for A Fabric Towel Holder That Goes 'OVER THE EDGE!' Of Any Door Or Drawer. Puts Towels Closer To Where You Work And Since It's Made From Cloth, The Drag Prevents Towels From Falling To The Floor.

Arctic Treasures  
 Madonna Gerber  
 Wasilla 232-1779  
 Wholesale—No  
 Permit # 6354 for Handcrafted Gold Nugget And Sterling Silver Jewelry With Bead Crystal, Stones, And Other Wire Wrapped Non-Precious Metal And Elemental Pieces  
 Permit # 6355 for Mosaics From Broken Pottery And Glass: Boxes, Picture Frames, Tables, Etc.  
 Permit # 6356 for Beaded Boxes (With Seed Beads), Candles Made With Pressed Flowers, And Various Other Items Handcrafted From Natural Elements (Bark, Flowers, Moss, Etc.)



## Made In Alaska — Label Order Form

Return this form to: **Made In Alaska**

741 East 13th Avenue, Anchorage, AK 99501

Permit # \_\_\_\_\_

Company: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/Zip: \_\_\_\_\_

Checks Payable to: **State of Alaska**



Exp \_\_\_ / \_\_\_ CW2# \_\_\_

Roll Labels (Stickers 1,000/roll Large 1" x 1" Small 1/2" x 1/2"	# of Rolls or Bags	Cost per Roll or Bag	Amount Due
White & Black - Large		\$15.00	
Gold & Black - Large		\$15.00	
Silver & Black - Large		\$15.00	
White & Black - Small		\$12.50	
Gold & Black - Small		\$12.50	
Silver & Black - Small		\$12.50	

### NEW! White & Black Extra Large Stickers 4" x 4" Industrial - 500/Roll

Industrial Roll of 500		\$85.00	
10 Stickers		\$3.00	

### Colored Woven Cloth Labels sold 50 per bag

1" x 1"

Red	\$12.50	<b>To order the Colored Woven Cloth Labels to the left, please contact Robin Henke @</b>
Light Blue	\$12.50	
Light Pink	\$12.50	
Dark Pink	\$12.50	
Yellow	\$12.50	
Forest Green	\$12.50	

### Black & White Special Order Woven Cloth Labels

Small (1/2") bag of 50		\$7.50	
Small Bag of 500		\$52.50	
Med (1") bag of 50		\$8.00	
Med bag of 350		\$40.00	
Large (1 1/2") bag of 50		\$8.50	
Large bag of 400		\$46.00	

Total Amount Due \$ \_\_\_\_\_

See other side for **FREE** point of sale items and decals!



## Free – Point Of Sale items Posters, Tents, Decals

Made In Alaska maintains an inventory of point of sale merchandising items and decals available to permit holders and retailers of all types...just for the asking. These items spruce up your in-store or booth displays and bring positive attention to your Made In Alaska certified items. All permit holders benefit when you spread the word...

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Mail this form to Made In Alaska, 741 East 13th Avenue,  
Anchorage, AK 99501-4621 or Fax 272-5635

Number	Item
	Decal — 6" x 6", Back Stick Display & Doors
	Decal — 6" x 6", Front Stick Doors
	Decal — 12" x 12" Look for the Label
	Poster — 12" x 12" Look for the Label
	Look for the Label Tents 3" x 5" folded
	Look for the Label Posters 8" x 10"
	Another Alaskan Product Tent 2" x 3" folded
	Another Alaskan Product flat 3" x 4"
	Another Alaskan Product flat 4" x 9"

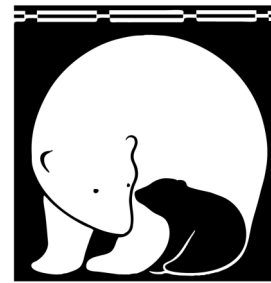
## Opportunities

The Alaska State Fair is featuring Experience Alaska Day on Saturday, September 5, 2009. Experience Alaska Day promotes the Alaskan visitor industries and Alaskan Grown/Made products. This is a one day event, and the Alaska State Fair still has a few booth spaces available under the Farm Exhibit Building eaves.

The Alaska State Fair are looking for businesses that help the Fairgoers experience what Alaska has to offer. Each space is a 10'x10', there will be a place to hang a sign, and a table and 2 chairs will be provided. Spaces are \$250. Space is limited.

If you would like to apply for a booth space, please contact Roxie Mayberry @ 907-746-7165 or [roxie@alaskastatefair.org](mailto:roxie@alaskastatefair.org) .

[www.madeinalaska.org](http://www.madeinalaska.org)



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### Made In Alaska

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Phone: 272-5634 Fax: 272-5635

Email: [madeinalaska@anchoragemarkets.com](mailto:madeinalaska@anchoragemarkets.com)

PRSR STD  
U.S. POSTAGE  
**PAID**  
Permit No. 93  
Anchorage, AK