

# BEAR NECESSITIES

*The Official Newsletter of the Made in Alaska Program*



## MIA Headlines

As technology changes, we need to adapt and find ways to streamline our efforts to better serve you, our clients and customers. We're striving to provide new and improved ways to communicate program information.

Within the next six months, the Made in Alaska (MIA) program will change the way we communicate information to permit holders and retailers. The *Bear Necessities* newsletter is going electronic. We will be using email and our Facebook page to share information about permit holders, upcoming events, and trainings around the state. We will maintain training presentations for permit holders on the MIA website as well as permit and product listings. We will also be using email, Facebook, and the MIA website to promote and steer retailers and consumers directly to permit holders.

If you're interested in having a picture of your products posted with your business contact information, please send a high-resolution electronic (JPG) image to the MIA office. For more information contact Webb Consulting (907) 272-5634 or email Lukia White at [lukia@anchoragemarkets.com](mailto:lukia@anchoragemarkets.com).

To take your business to that next level and learn more about marketing, social media, and networking, be sure to check out the Small Business Development Center's (SBDC) scheduled workshops in this edition and on the SBDC website at: <http://aksbdc.org/small-business-workshops/>.

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## AK Loyal Campaign

Love Alaska? So do we! AK Loyal is a fun way to show your pride in the greatest state and celebrate our unique lifestyle, while discovering the huge variety of products made in the 907.

The Alaska Department of Commerce, Community, and Economic Development (DCCED) conceived the idea that would become AK Loyal in 2012 as a way to encourage Alaskans and visitors to purchase authentic Alaska products and promote the entire family of Alaska-branded programs: Made in Alaska, Alaska Grown, Alaska Silver Hand, Wild Alaska Seafood, Buy Alaska, and Travel Alaska.

Be proud of Alaska's unique lifestyle – and when you shop, be loyal to products that are made right here in the 907. Look for locally-made products every time you shop and remember that when we buy things made or produced in the state, it energizes Alaska's economy.

On the official AK Loyal Facebook page you will find the most recent news stories, videos, photos, and information about Alaska Loyal. "Like" AK Loyal on Facebook for regular updates: [www.facebook.com/AlaskaLoyal](http://www.facebook.com/AlaskaLoyal), and visit us on the web at: [www.commerce.alaska.gov/dnn/ded/DEV/AlaskaLoyal.aspx](http://www.commerce.alaska.gov/dnn/ded/DEV/AlaskaLoyal.aspx).

## Walmart Manufacturer's Summit



*Alaska Seafood, Made in Alaska, and Alaska Grown items as well as information on Alaska's products, financing, and opportunities were represented.*

Representatives of DCCED joined nearly 1,500 government officials and suppliers in September at the Walmart US Manufacturing Summit to advance American renewal in manufacturing and rebuild opportunities for America's middle class. The summit, at the Orlando Convention Center, presented Walmart's recent initiative to purchase an additional \$50 billion in US-made products over the next 10 years.

"Department representatives let investors and manufacturers know Alaska is ripe with opportunities," said Commissioner Susan Bell. "Alaska offers an attractive business climate including tax credits, a skilled workforce, programs to develop technical innovations, and many business financing options."

Governors from seven states, US Commerce Secretary Penny Pritzker, and GE Chairman and CEO Jeff Immelt were in attendance and participated in panel discussions on US manufacturing. The summit also brought together representatives from across industries – including 500 supplier companies, 32 state governments, and major retail industry

leaders. State officials had the opportunity to speak directly with manufacturers, present potential projects, and learn about resources and economic development best practices in different states. This is just one of the many opportunities the state is looking to participate in that will help to promote more Alaskan products.

To ensure retailers are able to contact you, update your contact information on the MIA website, and include your website and social media address(es) and send them to Lukia White at [lukia@anchoragemarkets.com](mailto:lukia@anchoragemarkets.com) at Webb's Consulting, (907) 272-5634.



*Alaska's booth at the Walmart Manufacturing Summit in Orlando.*

## Governor Christens "Made in Alaska" Vessel



The completion of the Bering Sea-capable longliner Arctic Prowler is a tribute to former Petersburg resident John Winther and the fulfillment of a promise the Ketchikan Shipyard made – to become a regional ship-building and repair hub. The Governor said he was honored to christen this "Made in Alaska" vessel.

Vigor Alaska operates the Ketchikan Shipyard on behalf of the City of Ketchikan, the Ketchikan Gateway Borough, and the Alaska Industrial Development and Export Authority – and on behalf of our customers. For more information on Alaska's Ship and Drydock Company in Ketchikan, visit their website at: <http://vigorindustrial.com/vigor-alaska>.



## Manufacturer of the Year

It's time to nominate the Made in Alaska **2013 Manufacturer of the Year**! All nominations will be considered. The award recognizes the outstanding achievements of our permit holders who have demonstrated hard work and commitment to growing Alaska's economy.

What do we look for in nominations? Nominees are considered by longevity in the MIA program, hard work, commitment to advancing Alaska's economy, and other achievements including growth, job creation, and innovation. Special attention will be given to those who have overcome major obstacles and prevailed while demonstrating the *Alaskan Can-do Spirit*.

The winner will be featured on the Made in Alaska website, in a post on our Facebook page, and in other publications and presentations. The winner will be honored with an award at the Small Business Development Center's Business Person of the Year ceremony in Anchorage. For nominations or questions regarding the Made in Alaska Manufacturer of the Year Award, please contact Lukia White, Made in Alaska Administrative Coordinator, at 907-272-5634 or via email at [lukia@anchoragemarkets.com](mailto:lukia@anchoragemarkets.com).

## Microloan Program

Are you looking for additional loan resources to start or grow your business? Does your business need additional equipment? The State of Alaska's Microloan may help meet your needs. Microloans starting at \$35,000 to a maximum of \$70,000 may be obtained for working capital, equipment, construction, or other commercial purposes for a business located in Alaska. For more information, contact our financing section in Anchorage at (907) 269-8150, or in Juneau at (907) 465-2510. You may also obtain information about loan programs at: <http://commerce.alaska.gov/ded/fin/loanPrograms.html>.

## Welcome New Permit Holders

### Sweet Berries Jam

Marsha Rouggy  
Homer 235-2973  
[mrouggy@xyz.net](mailto:mrouggy@xyz.net)  
Permit #6977  
Homemade jams, jellies, and syrups made from local and wild fruit, berries, and flowers. All organic sugar used.

### Smoked Alaska Seafoods

Al Bean  
Wasilla 376-3983  
[smokedalaska.com](http://smokedalaska.com)  
[smokedalaska@mtaonline.net](mailto:smokedalaska@mtaonline.net)  
Permit #6978  
Smoked fish.

### A Mom In Stitches

Darcie Sherrick  
Anchorage 575-8819  
[etsy.com/shop/amominstitches](http://etsy.com/shop/amominstitches)  
[snowondarcie@hotmail.com](mailto:snowondarcie@hotmail.com)  
Permit #6979  
Assortment of knitted or crocheted items such as scarves, hats, gloves, slippers, socks, or booties.

### Blue Breezes Glass Studio

Heidi Scott  
Palmer 355-8581  
[hds@mtaonline.net](mailto:hds@mtaonline.net)  
Permit #6980  
Glass art including but not limited to glass plates, dishes, windchimes, suncatchers, garden art, melted bottles, etched bottles, jewelry, house decor, and more.

### Port Chilkoot Distillery

Heather Shade  
Haines 314-0838  
[portchilkootdistillery.com](http://portchilkootdistillery.com)  
[heather@portchilkootdistillery.com](mailto:heather@portchilkootdistillery.com)  
Permit #6981  
Distilled spirits handcrafted in southeast Alaska.

### J-n-S

Fred Ferriera  
Anchorage 258-1335  
[fredfak@hotmail.com](mailto:fredfak@hotmail.com)  
Permit #6982  
Woodturning products, peppermills, plates and bowls.  
Permit #6983  
Custom fishing rods, all types.



# BEAR NECESSITIES



## StarDust Dezinzn

Audra Reger  
Palmer 841-4149  
stardustdezinzn.com  
stardustdezinzn@yahoo.com  
Permit #6984

Hand-painted Alaskan flowers on glassware. Fireweed, Forget-Me-Not, Iris, etc., hand-painted onto wineglasses, oil dispensers, soap dispensers, and other glassware pieces.

## Monica's Confection Connection

Monica Brennan  
Wasilla 315-3999  
brennan\_monica15@yahoo.com  
Permit #6985  
Assorted brittles: peanut, cashew, and pecan.

## Susan's Crafts and Bowls By Ben

Ben & Susan Sherburne  
Chugiak 688-0102  
bowlsbyben.wix.com/bowlsbyben  
bowlsbyben@yahoo.com  
Permit #6986  
Wooden bowls and other turned wood items created from locally obtained birch and cottonwood as well as other commercially obtained non-local wood such as maple, walnut, koa, poplars, etc.  
Permit #6987  
Hand-knit scarves made from commercially obtained yarns, and sewn wall hangings and table runners made from commercially obtained fabric.  
Permit #6988  
Unique jellies and jams made from over the counter wine and fruits purchased in Alaska.

## Alaska Soap Company

Jeanne Mungle  
Juneau 723-9101  
alaskasoapcompany.net  
alaskasoapcompany@gci.net  
Permit #6989  
Alaska's finest glacial silt soap, handcrafted in Juneau.



## Maiden Alaska Herbals

Emily Willis  
Skagway 983-2198  
maidenalaskaherbals@yahoo.com  
Permit #6990  
Our products contain only wild plants sustainably harvested amongst the mountains of Southeast Alaska and organically grown herbs and flowers, most of them born and raised by our family under Alaska's midnight sun. We use only high quality, sustainably grown, certified organic carrier oils, essential oils & waxes in our products. We hope you enjoy!



## Translucent Treasures

Debbie Ackerman  
Skagway 612-0037  
translucenttreas@aol.com  
Permit #6991  
Stained glass designs and crafts specializing in lamps and autonomous panels. Commission requests welcome.

## G's Gallery

Elisabeth Albecker  
Skagway 983-2775  
grannysgallery@hotmail.com  
Permit #6992  
Art matting, framing, needlepoint, and crochet headbands.  
Permit #6993  
Jewelry - beads, fused glass.  
Permit #6994  
Driftwood/beach jewelry.

## Moon Dog Woolies

Susan Anderson  
Valdez 461-7015  
bongadogwoman@gmail.com  
Permit #6995  
Shawls, scarves, clothing, and other items made by felting wool, silk, and other fibers.

## Studio 106

Virginia Marchliuski  
Chugiak 931-625-6400  
studio\_one\_oh\_six@yahoo.com  
Permit #6996  
Earrings & pendants made from glass, stained glass, glass and semi-precious beads, Alaskan pressed wild flowers, leaves, and birch bark.

## Alaska Black Cod

Richard Clarke  
Anchorage 334-8186  
akblackcod.com  
rich@akblackcod.com  
Permit #6997  
Smoked black cod (sablefish).  
Permit #6998  
Smoked salmon.



## POLAR PALS

Julie Brennan  
Delta Junction 803-3613  
jkbrennan53@yahoo.com  
Permit #6999  
Fleece items: blankets, car seat covers, hats, and jackets. Cotton bibs and flannel blankets. Tutus and headbands.

## Moonstone Pottery

Jennifer Chamberlain  
Juneau 789-0444  
jennifer.chamberlain@umontana.edu  
Permit #7000  
Functional and nonfunctional pottery.

# BEAR NECESSITIES



## Betula Turning

George Overpeck  
Homer 399-6255  
betulaturning.wordpress.com  
geopeck@yahoo.com  
Permit #7001  
Turned wood bowls, platters, etc. made with Alaska birch, cottonwood, and alder.

## Dandelion Acres

Steve & Linda Albers  
Kenai 398-8321  
dandelion\_acres@yahoo.com  
Permit #7002  
Fiber art production processed from our own animals. Specialty yarns, batts, and finished knitted products for market.  
Permit #7003  
Vegetables and herbs grown on our farm in the high tunnel, greenhouse, or outside areas, for market.  
Permit #7004  
Honey products made from bees raised on our farm.

## Digitalaskan

Carol DeMar  
North Pole 385-4920  
photos.caroldemar.com  
mail@caroldemar.com  
Permit #7005  
Alaskan photography - notecards & prints.

## Alaskan Yarn Company

Sarah Browngoetz Jules Joy  
Homer 299-4789  
knittystash.com  
sarah@knittystash.com  
Permit #7006  
Handpainted yarn & roving.  
Permit #7007  
Alaskan grown handpainted yarn & roving.  
Permit #7008  
Handpainted, Alaskan grown, handspun yarn.

## Alaska Electric Light & Power

Debbie Ferreira  
Juneau 780-2222  
aelp.com  
debbie.f@aelp.com  
Permit #7009  
From AEL&P's humble beginnings in 1893 when we had several dozen customers and the ability to power a maximum of 2,500 light bulbs, Alaska Electric Light and Power has grown to serve over 16,000 customers who consume more than 364 million kilowatt-hours of energy each year. As an isolated community, all of our power is generated using local, renewable, hydro resources.

## Far North Rodsmiths

Chris Carlin  
Anchorage 258-3457  
carlinbamboo.com  
maker@farnorthrodsmiths.com  
Permit #7010  
Handmade split cane/bamboo fishing rods and blanks.



## Glacial Naturals

Annemarie Hasskamp  
Skagway 612-0267  
glacialnaturals@hotmail.com  
Permit #7011  
Naturally luxurious soy wax candles scented with pure essential oils, Alaskan and organic beeswax candles, & novelty soy candles.  
Permit #7012  
Naturally luxurious products for bath and body, formulated with organic, wild crafted, & local ingredients. Packaged responsibly with reusable, recyclable, or compostable material.

## MEZ Pottery

Marta Zegzdryn  
Palmer 982-1766  
martazegzdryn@hotmail.com  
Permit #7013  
Functional pottery.

## Lacy Treasures

Darlene Kuriscak  
Anchorage 375-5532  
etsy.com/shop/lacytreasures  
lacytreasurestatting@yahoo.com  
Permit #7014  
Hand tatted lace jewelry including Alaskan Snow Lace snowflakes.



## Bambinos Baby Food

Zoi Maroudas  
Anchorage 301-5932  
bambinosbabyfood.com  
zoi@bambinosbabyfood.com  
Permit #7015  
Baby & adult food - kosher and organic. All prepared, packaged, and labeled in Alaska.

## Studio 106

Virginia Marchliuski  
Chugiak 931-625-6400  
studio\_one\_oh\_six@yahoo.com  
Permit #7016  
Stained glass mosaics and suncatchers.

## Mermaid Bags

Karen Jensen  
Wasilla 631-0395  
tieken2@yahoo.com  
Permit #7017  
Leather bags/purses.

## Wolf Hill Studios

Victoria Faber  
Delta Junction 803-9622  
wolfhillstudios@gmail.com  
Permit #7018  
Beadwork.  
Permit #7019  
Paintings/Scratchboard art.

## Raven Point Projects

Kathleen Mangelsdorf  
Permit #7020  
Beadwork including jewelry and beaded bookmarks.

## Northern Nites Stainglass

Jan Tholen  
Central 520-5446  
alaskajanglass@yahoo.com  
Permit #7021  
Stained glass suncatchers and mosaic pictures.

## Jazzy Gourmet Popcorn

Cedric Roland  
Anchorage 538-5411  
jazzygourmetpopcorn.com  
jazzygourmetpopcorn@hotmail.com  
Permit #7022  
Gourmet popcorn.

# BEAR NECESSITIES



## Simply Quilting Alaska

Kimberly Huseman  
Anchorage 268-8760  
simplyquiltingalaska.com  
simplyquiltingak@gmail.com  
Permit #7023  
Handcrafted quilts, totes, bags, pot holders, oven mitts, table runners, zap and steam bags - all made with 100 percent cotton fabric, batting, and thread.

## Quiltsunlimited

Jennifer Bidwell  
Fairbanks 452-1918  
quiltsunlimited\_74@hotmail.com  
Permit #7024  
Wool mittens made from wool sweaters.  
Permit #7025  
Quilts.

## Alaska Aurora in Glass

Barbara Nilsen  
Fairbanks 455-6188  
barbaranilsen2010@gmail.com  
Permit #7026  
Fused glass.

## Milestone Designs

Kay Underwood  
Anchorage 346-1142  
bradkay@alaska.net  
Permit #7027  
Jewelry made from copper and brass sheets with Iditarod inspired themes.

## Alaska Log Furnishings

Chad Stuber  
Palmer 357-8030  
aklogfurnishings.com  
cstuber@mtaonline.net  
Permit #7028  
Handmade log furniture for the bedroom, living room, kitchen, office, and outdoors.

## Chugach Snow Tools LLC

William Spears  
Girdwood 843-253-2311  
chugachsnowtools.com  
will@chugachsnowtools.com  
Permit #7029  
Alpine skis, telemark skis, snowboards, splitboards and skateboards.

## Raving Artist Designs

Ronni Ritter  
Anchorage 232-6025  
ravingartdesigns@yahoo.com  
Permit #7030  
Gel candles.

## ButterCup's Butter Stuffs

Eugenia Bryant  
Anchorage 947-1033  
buttercupsbutterstuffs@gmail.com  
Permit #7031  
Handmade soaps made with natural, essential, and fragrance oils.

## SMAKmobi

Eugene Harnett  
Anchorage 222-6622  
smakmobi.com  
eugene@smakmobi.com  
Permit #7032  
Smartphone applications.

## Alaska Mountain and Wilderness Huts Association

John Wolfe  
Anchorage 279-4663  
alaskahuts.org  
mailbox@alaskahuts.org  
Permit #7033  
Alaska Mountain and Wilderness Hut Association engages fiber artists to create handmade hats. The hats are made from wool, qiviut, and other resources available for purchase in Alaska.

## Bread of Life Sandwiches, Inc.

Scott Richardson  
Wasilla 376-6310  
breadoflifesandwiches.com  
jscottrichardson@hotmail.com  
Permit #7034  
Wholesale handmade sandwiches.

## The Sewing Shoppe

Elizabeth Chapman  
Anchorage 314-0796  
akliz5@yahoo.com  
Permit #7035  
Hand sewn, machine sewn, crochet items.

## Summit Spice & Tea Co., LLC

Audrey Paule  
Anchorage 644-2880  
summitspiceandtea.com  
service@summitspiceandtea.com  
Permit #7036  
Spice blends: hand-blended rubs and spices from our own proprietary recipes.  
Permit #7037  
Beverages: Hand-blended teas, herbal infusions, mulling spices and hot cocoa from our own proprietary recipes.

## Birdwings Fine Chocolate

Amy Nicolaisen  
Anchorage 382-2645  
birdwingschocolate.com  
birdwingschocolate@gmail.com  
Permit #7038  
Truffles, chocolates, and childhood favorites.



## Ewe's Raven Mad in Alaska

Heather Edne-Bramhall  
North Pole 799-2550  
Find us on Facebook!  
bramhall907@gmail.com  
Permit #7039  
Hand spun yarn & products made from the yarn.

## Alaskan Sweet Things, LLC

Jeanette Val  
Anchorage 334-9500  
alaskansweetthings@gmail.com  
Permit #7040  
Gourmet glacier water confections - taffy, popcorn, fudge, and chocolates.

## Alaskan Egg Carver

Twyla Showalter  
Sterling 394-7133  
alaskaneggcarver.com  
alaskaneggcarver@gmail.com  
Permit #7041  
Carved eggshells of all sizes, from ostrich to quail.

## Patricia Halley, Artist

Patricia Halley  
Palmer 355-8935  
halleyart.com  
pattyh@mtaonline.net  
Permit #7042  
Handmade dolls.





# BEAR NECESSITIES



## **Judi Rice Photography**

Judi Rice  
Haines 209-4780  
judiricephotography.com  
judi\_rice@hotmail.com  
Permit #7043  
Handmade photo cards, photo prints, framed photography, photos on canvas, and photo jewelry.

## **TNT**

Fritz & Cindy Miller  
Soldotna 398-8851  
fritzmiller@alaska.com  
Permit #7044  
Ready-Dirt: organic growing medium.

## **Seward Brewing Company**

Gene Minden  
Seward 422-0337  
sewardbrewingcompany.com  
mail@sewardbrewingcompany.com  
Permit #7045  
Hand-crafted Alaskan ales.

## **Alaska's Turn**

Lorraine Pierce  
Craig 826-3672  
pierce@aptalaska.net  
Permit #7046  
Alaska Deck Lantern: Glass jar candle holders filled with crushed shells and tea candle. Brass or copper wire handle with small hanging shell, rock, driftwood, garnet, or seaglass.  
Permit #7047  
Bowl charms & scoops: wood turned bowls with or without lids and/or wooden scoops from alder, cedar, spruce, hemlock, or beach wood with an attached hanging shell, rock, driftwood, pinecone, seaglass, or garnet. Some have wood burned designs.  
Permit #7048  
Beach glass window hangings: a string of beach glass, beads, driftwood and shells held together with brass or copper wire.

## **Alaskan Organics, LLC**

Davey Nunley  
Sterling 398-6398  
alaskanorganics.net  
dnunley@alaskanorganics.net  
Permit #7049  
Organic plant food.

## **Alaska Gourmet Cookies, LLC**

Lancelot Dixon III  
Fairbanks 888-2920  
lancerman31@hotmail.com  
Permit #7050  
Baked goods.

## **Europa/L'Aroma Bakeries**

Mark Bauer  
Anchorage 563-0220  
laromabakery.com  
mbauer@laromabakery.com  
Permit #7051  
Artisan, stone baked aged rustic breads.

## **Glacier Bay Botanicals**

Colleen Stansbury  
Gustavus 723-8825  
codlips@gmail.com  
Permit #7052  
Handcrafted glycerin soap bars: 'Glacier Ice' and 'Rain Forest'.

## **Taiya River Arts**

Chris Wassman  
Skagway 983-3080  
kat\_chris91@yahoo.com  
Permit #7053  
Carved antler, bone and fossil ivory carvings; one-of-a-kind sculptures.  
Permit #7054  
One-of-a-kind carved antler, bone and fossil ivory earrings, necklaces and bracelets.

## **D.L. Steele**

Donna Steele  
Kenai 283-3183  
Permit #7055  
Pottery.

## **Cool Alaskan Made Gifts**

Steve Younker  
Anchorage 563-5851  
Permit #7056  
Custom made Alaskan wood photo frames with laser etched designs.

## **Wild Iris**

Heidi Grafstrom  
Anchorage 317-4969  
heid907@hotmail.com  
Permit #7057  
Handmade beaded and crystal jewelry & hangings.  
Permit #7058  
Handmade aprons & bags.

## **Greatland Games, LLC**

Christopher Glashaus  
Anchorage 360-4373  
hemdin.com/hemcart/index.php?main\_page=prod  
cglashaus@gci.net  
Permit #7059  
Card game of offense and defense (from generic Asian pugilism) which is enhanced by cards containing mental math word-problems ranging in difficulty from third-grade to college.

## **Ercolani Glass**

Deanna Ercolani  
Anchorage 331-7170  
gdwenn@aol.com  
Permit #7060  
Glass pendants, ornaments, wine stoppers, wine charms, earrings, paper weights, and marbles.

## **Talkeetnagirl Designs LLC**

Karen Harvey  
Talkeetna 733-4560  
talkeetnagirlsdesigns.com  
akpharvey@yahoo.com  
Permit #7061  
Handcrafted items using Alaska themed fabrics including bags, wallets, and quilted items.

## **The GetFar Group The Blind Helping The Blind**

Melanie Burgett  
Delta Junction 750-1468  
getfargrouphelp\_blind@yahoo.com  
Permit #7062  
Knitted hats, scarves, leg and arm warmers, and headbands.

## **The Soap Basket**

Jacquelyn Palmer  
Palmer 745-3168  
gjplmr@mtaonline.net  
Permit #7063  
Handmade designed and sculpted soaps.

## **Alaskan Rainforest Creations**

Sandra Oullette  
Thorne Bay 828-3449  
sandiullette@gmail.com  
Permit #7064  
Embellished locally found natural objects - shells, beach glass, wood, rocks, etc. to produce expressly Alaskan souvenir/gift items.  
Permit #7065  
Tables, shelves, and clocks from burls and boards from Alaska grown trees such as Sitka spruce, cedar, etc.

## **Needles-n-Pins Stitcheries**

Colleen Bass  
Kenai 394-1578  
needles-n-pinsstitcheries.com  
cbass@acsalaska.net  
Permit #7066  
Embroidered apparel, towels, quilts, and quilted items.  
Permit #7067  
Handmade wooden cutting boards and other wood-craft items.

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## **Athena's Threads**

Deborah Riva  
Sitka 738-0642  
etsy.com/shop/AthenasThreads  
rivadeb@gmail.com  
Permit #7068  
Handcrafted toys and children's clothing with artful design.

## **iAlaska Gifts**

Joshua Wood  
Eagle River 632-1165  
facebook.com/ialaskagifts  
akjosh@gmail.com  
Permit #7069  
Screen printed clothing such as t-shirts, sweatshirts, and hats.



## **Slack Tide Soap**

Stephanie Latzel  
Yakutat 784-3844  
slacktidesoap@gmail.com  
Permit #7070  
Handcrafted soap utilizing local/wild harvested ingredients with a specific Yakutat theme and considerations for holistic health properties. Currently producing seven soaps: cranberry, seaweed, devil's club, glacier silt, rainwater, black spruce, and yarrow.

## **Rogue Raven Alaska, LLC**

Bruce & Kimberly Sherry  
Anchorage 350-0500  
mszrx.hvzqa.servertrust.com/Default.asp  
rogueravenalaska@gmail.com  
Permit #7072  
Custom artistic clothing for children and adults. One hundred percent Made-in-USA clothing (screen printed in Alaska) offering organic and recycled materials.

## **Toolman Woodworking**

Martin Johnson  
Delta Junction 230-1078  
Permit #7073  
Wooden toys, plaques, signs, planters, and clocks.  
Also, para-cord bracelets, keychains, and dog collars.

## **Paperwerks**

Eva Vischer  
Anchorage 274-9312  
hatknitter@gmail.com  
Permit #7074  
Jewelry made with fibers.

## **Whale Tales Gallery**

Ekaterina Schukar-Kolpakova  
Anchorage 402-450-4353  
eschukar2010@gmail.com  
Permit #7075  
Fossilized whale bone carvings and sculptures.

## **Wood of the Earth Creations by Dan**

Paul Jackson  
Wasilla 373-3056  
paul.dannyboy@gmail.com  
Permit #7076  
Alaskan figured birch bowls.

## **Pour Me Alaska LLC**

Joe Tranquilla  
Eagle River 830-5301  
thebeeruphere.com  
jjet5000@gmail.com  
Permit #7077  
Smart phone application about all the beer made in Alaska.

## **Yeldagalga Publications LLC**

Mark Zeiger  
Haines 314-0242  
info@yeldagalga.com  
Permit #7078  
Handmade soap - current 'flavors' are Devil's Club and Tea Tree/Lavender.

## **Krazy Socks, ETC**

Julie Yates-Fulton  
Craig 401-1072  
alaskakrazysocks@gmail.com  
Permit #7079  
Handdyed bamboo socks.

## **Kim's**

Kim Randrup  
Petersburg 772-4848  
kimrandrup@gmail.com  
Permit #7080  
Fabric baskets.  
Permit #7081  
Quilted wall hangings and quilts, misc apparel and notions.  
Permit #7082  
Beaded jewelry

## **Alaska Sport Haven**

Robert Bailey  
Petersburg 971-237-5310  
alaskasporthaven@yahoo.com  
Alaskasporthaven.com  
Permit #7083  
Otolith bone jewelry.  
Permit #7084  
Aprons, fiber kitchen items, scarves and wall hangings.

## **Turnagain Ferments**

Matthew Oster  
Anchorage 563-1119  
matt@rededgealaska.com  
Permit #7085  
Sauerkraut

## **Luna Dog Designs**

Stephanie Jurries  
Klawock 321-5772  
alaskajurries@gmail.com  
emeraldislandphotography.com  
Permit #7086  
High quality sturdy dog collars and leashes; hand-made tote bags, and other hand sewn items.  
Permit #7087  
Herb and spice mixes developed to enhance wild game and fish.  
Permit #7088  
Photo cards, prints, and calendars.

## **The Flying Chef, LLC**

Mark Bly  
Anchorage 244-1616  
theflyingchefemail@gmail.com  
theflyingchef.com  
Permit #7089  
Herbs de Provence: a delightful mix of herbs perfect for meat, pork, and chicken seasoning rub.



## Business Training and Assistance



### ALASKA SMALL BUSINESS DEVELOPMENT CENTER South Central Region SEMINAR SCHEDULE Fall 2013

	SEMINAR TITLE (all workshops require pre-registration)	TIME	FEE
	Workshops available via Webinar are indicated with an asterisk (*). Please notify us if you wish to join a workshop electronically.		
Nov 7	Legal Aspects: Buying and Selling a Business	2pm-3pm	\$20
Nov 12	Starting a Business*	10-11:30am	Free
Nov 13	Why Use Social Media Marketing?	1:30-3pm	\$15
Nov 14	Basics of HR, Worker's Comp, Employee Benefits & Payroll	9am-12pm	\$30
Nov 18	How to Write a Business Plan*	12-4pm	\$50
Nov 20	Small Business Insurance*	10am-12pm	\$20
Nov 20	Build Your Business with Social Media & Blogging	1:30-3:30pm	\$20
Nov 21	Starting a Business*	10-11:30am	Free
Nov 21	What You Should Know About Credit Card Services*	2-4pm	\$20
Dec 3	Get Your Business Online with Google*	10-11:30am	\$15
Dec 3	40 Years of Lessons in Principled Leadership	1:30-4:30pm	\$30
Dec 4	Profit Mastery- \$200 Limited Time Offer December 4 <sup>th</sup> , 5 <sup>th</sup> , 11 <sup>th</sup> , 12 <sup>th</sup>	12-4:30pm	<del>\$395</del> \$200
Dec 5	Starting a Business*	10-11:30am	Free
Dec 10	Starting a Business*	10-11:30am	Free
Dec 10	Pursuing Government Contracting*	1:30-3pm	Free
Dec 17	Business Lending & SBA Business Loan Facts*	12-1pm	Free
Dec 18	How to Write a Business Plan*	12-4pm	\$50
Dec 19	Starting a Business*	10-11:30am	Free
Dec 19	Legal Aspects: LLCs	1:30-3pm	\$20

**Workshop Details and Registration required online at: <http://aksbdc.org>**

You can also call 907-274-7232 for information and to pre-register for classes. Space is limited, so please pre-register. Unless otherwise noted, all seminars are held at the Alaska SBDC office located at 430 W. 7<sup>th</sup> Ave, Ste 110, Anchorage. Schedule is subject to change. Children and pets are not permitted in SBDC classes. Please read the SBDC registration policies at the bottom of each class link listed above or visit [aksbdc.org](http://aksbdc.org) for more information.

**Funded in part through a Cooperative Agreement with the U.S. Small Business Administration**

# BEAR NECESSITIES



## Made in Alaska — Label Order Form

Return this form to: **Made in Alaska**

741 East 13th Avenue, Anchorage, Ak 99501

Permit # \_\_\_\_\_

Company: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/Zip: \_\_\_\_\_

Checks Payable to: **State of Alaska**

Exp \_\_\_\_ / \_\_\_\_



CVV2# \_\_\_\_\_



## FREE

### Point of Sale Items, Posters and Decals

Made in Alaska has a large quantity of point of sale merchandising items and decals available to permit holders and retailers of all types...just for the asking. These items spruce up your in-store or booth displays and bring positive attention to your Made in Alaska certified items. All permit holders benefit when you spread the word.

### "Look for the Label"

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/Zip: \_\_\_\_\_

Number	Item
	Decal — 6" x 6" Back Stick Display
	Decal -- 6" x 6", Front Stick Display
	Decal — 12" x 12", Back Stick Display — cars
	Poster — 12" x 12" no stick, booth display
	Look for the Label Table Tents 3" x 5" folded
	Look for the Label Posters 8" x 10"
	Another Alaskan Product Tent 2" x 3" folded
	Another Alaskan Product Flat 3" x 4"
	Another Alaskan Product Flat 4" x 9"

Roll Labels (Stickers) 1,000/roll Large 1" x 1" Small 1/2" x 1/2"	# of Rolls or Bags	Cost per Roll or Bag	Amount Due
White & Black - Large		\$15.00	
Gold & Black - Large		\$15.00	
Silver & Black - Large		\$15.00	
White & Black - Small		\$12.50	
Gold & Black - Small		\$12.50	
Silver & Black - Small		\$12.50	
<b>NEW! White &amp; Black Extra Large Stickers 4" x 4" Industrial - 500/Roll</b>			
Industrial Roll of 500		\$85.00	
10 Stickers		\$ 3.00	
<b>Black &amp; White Special Order Woven Cloth Labels</b>			
Small (1/2") bag of 50		\$ 7.50	
Small Bag of 500		\$52.50	
Med (1") bag of 50		\$ 8.00	
Med bag of 350		\$40.00	
Large (1 1/2") bag of 50		\$ 8.50	
Large bag of 400		\$46.00	
<b>Total Amount Due \$ _____</b>			



Made in Alaska

741 East 13th Avenue

Anchorage, AK 99501

www.madeinalaska.org