

# Quarterly Schedule of Revenue and Expenditure by Licensing Program

**3rd** Quarter FY 2019



**STATE OF ALASKA**

**Department of Commerce, Community,  
and Economic Development**

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**Division of Corporations, Business,  
and Professional Licensing**

*The following reports are ordered alphabetically by program code.*

# Quarterly Schedule of Revenue and Expenditures

## 3rd Quarter, Fiscal Year 2019

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Acupuncture  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13       | FY 14       | FY 15       | FY16        | FY17        | FY18        | FY19<br>1st - 3rd Qtr |
|--|------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| Licensing Revenue                      | \$ 1,135   | \$ 6,270    | \$ 780      | \$ 6,425    | \$ 1,320    | \$ 26,813   | \$ 4,875    | \$ 38,675             |
| Allowable Third Party Reimbursement    | -          | -           | -           | -           | -           | -           | -           | -                     |
| Total Revenue                          | 1,135      | 6,270       | 780         | 6,425       | 1,320       | 26,813      | 4,875       | 38,675                |
| Direct Expenditures                    |            |             |             |             |             |             |             |                       |
| Personal Services                      | 1,978      | 6,311       | 2,463       | 6,771       | 11,944      | 12,364      | 6,276       | 6,778                 |
| Travel                                 | -          | -           | -           | -           | -           | -           | -           | -                     |
| Contractual                            | -          | 85          | 14          | 214         | 662         | 742         | 496         | 2                     |
| Supplies                               | -          | -           | -           | -           | -           | -           | -           | -                     |
| Equipment                              | -          | -           | -           | -           | -           | -           | -           | -                     |
| Total Direct Expenditures              | 1,978      | 6,396       | 2,477       | 6,985       | 12,606      | 13,106      | 6,772       | 6,780                 |
| Indirect Expenditures*                 | 6,054      | 7,700       | 4,181       | 6,083       | 7,175       | 9,408       | 5,943       | 4,457                 |
| Total Expenses                         | 8,032      | 14,096      | 6,658       | 13,068      | 19,781      | 22,514      | 12,715      | 11,237                |
| Annual Surplus (Deficit)               | (6,897)    | (7,826)     | (5,878)     | (6,643)     | (18,461)    | 4,299       | (7,840)     | 27,438                |
| Beginning Cumulative Surplus (Deficit) | (92)       | (6,989)     | (14,815)    | (20,693)    | (27,336)    | (45,797)    | (41,498)    | (49,338)              |
| Ending Cumulative Surplus (Deficit)    | \$ (6,989) | \$ (14,815) | \$ (20,693) | \$ (27,336) | \$ (45,797) | \$ (41,498) | \$ (49,338) | \$ (21,900)           |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium between October 1, 2018 — September 30, 2020

Board of Architects, Engineers, and Land Surveyors  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13        | FY 14        | FY 15      | FY16         | FY17       | FY18         | FY19<br>1st - 3rd Qtr |
|--|------------|--------------|--------------|------------|--------------|------------|--------------|-----------------------|
| Licensing Revenue                      | \$ 845,362 | \$ 162,223   | \$ 1,983,134 | \$ 309,524 | \$ 1,312,092 | \$ 201,239 | \$ 909,305   | \$ 117,105            |
| Allowable Third Party Reimbursement    | -          | -            | 5,931        | 7,156      | 6,302        | 13,376     | \$ 13,692    | \$ 1,300              |
| Total Revenue                          | 845,362    | 162,223      | 1,989,065    | 316,680    | 1,318,394    | 214,615    | 922,997      | 118,405               |
| Direct Expenditures                    |            |              |              |            |              |            |              |                       |
| Personal Services                      | 260,469    | 248,834      | 287,835      | 283,855    | 324,968      | 287,705    | 290,089      | 227,564               |
| Travel                                 | 48,940     | 41,597       | 53,408       | 42,799     | 35,307       | 32,347     | 29,385       | 17,689                |
| Contractual                            | 59,439     | 32,998       | 88,077       | 54,433     | 70,609       | 38,973     | 45,545       | 44,429                |
| Supplies                               | 2,922      | 6,779        | 2,054        | 1,075      | 1,221        | 631        | 499          | 13                    |
| Equipment                              | -          | -            | -            | -          | -            | -          | -            | -                     |
| Total Direct Expenditures              | 371,770    | 330,208      | 431,374      | 382,162    | 432,105      | 359,656    | 365,518      | 289,695               |
| Indirect Expenditures*                 | 396,542    | 431,349      | 290,377      | 198,407    | 304,894      | 320,400    | 318,205      | 238,654               |
| Total Expenses                         | 768,312    | 761,557      | 721,751      | 580,569    | 736,999      | 680,056    | 683,723      | 528,349               |
| Annual Surplus (Deficit)               | 77,050     | (599,334)    | 1,267,314    | (263,889)  | 581,395      | (465,441)  | 239,274      | (409,944)             |
| Beginning Cumulative Surplus (Deficit) | 262,319    | 339,369      | (259,965)    | 1,007,349  | 743,460      | 1,324,855  | 859,414      | 1,098,688             |
| Ending Cumulative Surplus (Deficit)    | \$ 339,369 | \$ (259,965) | \$ 1,007,349 | \$ 743,460 | \$ 1,324,855 | \$ 859,414 | \$ 1,098,688 | \$ 688,744            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium Jan 1, 2019-Dec 31, 2020

Board of Certified Real Estate Appraisers  
Schedule of Revenues and Expenditures

|  | FY 12       | FY 13      | FY 14     | FY 15      | FY16       | FY17       | FY18       | FY19<br>1st - 3rd Qtr |
|--|-------------|------------|-----------|------------|------------|------------|------------|-----------------------|
| Licensing Revenue                      | \$ 42,190   | \$ 269,948 | \$ 56,250 | \$ 279,525 | \$ 49,440  | \$ 272,590 | \$ 76,010  | \$ 29,630             |
| Allowable Third Party Reimbursement    | -           | -          | 1,499     | -          | -          | 5,827      | \$ 1,534   | \$ 3,254              |
| Total Revenue                          | 42,190      | 269,948    | 57,749    | 279,525    | 49,440     | 278,417    | 77,544     | 32,884                |
| Direct Expenditures                    |             |            |           |            |            |            |            |                       |
| Personal Services                      | 78,181      | 46,148     | 34,915    | 53,294     | 44,158     | 33,252     | 70,136     | 66,393                |
| Travel                                 | 8,534       | 3,759      | 2,920     | 2,217      | 12,596     | 13,106     | 16,384     | 12,389                |
| Contractual                            | 56,720      | 44,699     | 14,955    | 33,616     | 3,008      | 5,288      | 11,180     | 8,369                 |
| Supplies                               | 233         | 61         | 24        | 42         | 22         | 13         | 716        | 161                   |
| Equipment                              | -           | -          | -         | -          | -          | -          | -          | -                     |
| Total Direct Expenditures              | 143,668     | 94,667     | 52,814    | 89,169     | 59,784     | 51,659     | 98,416     | 87,312                |
| Indirect Expenditures*                 | 15,739      | 18,583     | 20,937    | 33,105     | 21,626     | 18,550     | 36,827     | 27,620                |
| Total Expenses                         | 159,407     | 113,250    | 73,751    | 122,274    | 81,410     | 70,209     | 135,243    | 114,932               |
| Annual Surplus (Deficit)               | (117,217)   | 156,698    | (16,002)  | 157,251    | (31,970)   | 208,208    | (57,699)   | (82,048)              |
| Beginning Cumulative Surplus (Deficit) | 17,823      | (99,394)   | 57,304    | 41,302     | 198,553    | 166,583    | 374,791    | 317,092               |
| Ending Cumulative Surplus (Deficit)    | \$ (99,394) | \$ 57,304  | \$ 41,302 | \$ 198,553 | \$ 166,583 | \$ 374,791 | \$ 317,092 | \$ 235,044            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium between July 1, 2017 — June 30, 2019

Athletic Trainers  
Schedule of Revenues and Expenditures

|  | FY 12 |   | FY 13 |   | FY 14 |   | FY 15 |         | FY16 |         | FY17 |        | FY18 |        | FY19<br>1st - 3rd Qtr |        |
|--|-------|---|-------|---|-------|---|-------|---------|------|---------|------|--------|------|--------|-----------------------|--------|
| Licensing Revenue                      | \$    | - | \$    | - | \$    | - | \$    | -       | \$   | 13,380  | \$   | 11,215 | \$   | 15,965 | \$                    | 2,865  |
| Allowable Third Party Reimbursement    |       | - |       | - |       | - |       | -       |      | -       |      | -      |      | -      |                       | -      |
| Total Revenue                          |       | - |       | - |       | - |       | -       |      | 13,380  |      | 11,215 |      | 15,965 |                       | 2,865  |
| Direct Expenditures                    |       |   |       |   |       |   |       |         |      |         |      |        |      |        |                       |        |
| Personal Services                      |       | - |       | - |       | - |       | 4,218   |      | 3,644   |      | 3,057  |      | 1,912  |                       | 433    |
| Travel                                 |       | - |       | - |       | - |       | -       |      | 547     |      | -      |      | -      |                       | -      |
| Contractual                            |       | - |       | - |       | - |       | 2,519   |      | 532     |      | 8      |      | 22     |                       | -      |
| Supplies                               |       | - |       | - |       | - |       | -       |      | 77      |      | -      |      | -      |                       | -      |
| Equipment                              |       | - |       | - |       | - |       | -       |      | -       |      | -      |      | -      |                       | -      |
| Total Direct Expenditures              |       | - |       | - |       | - |       | 6,737   |      | 4,800   |      | 3,065  |      | 1,934  |                       | 433    |
| Indirect Expenditures*                 |       | - |       | - |       | - |       | 1,142   |      | 1,615   |      | 2,662  |      | 2,253  |                       | 1,690  |
| Total Expenses                         |       | - |       | - |       | - |       | 7,879   |      | 6,415   |      | 5,727  |      | 4,187  |                       | 2,123  |
| Annual Surplus (Deficit)               |       | - |       | - |       | - |       | (7,879) |      | 6,965   |      | 5,488  |      | 11,778 |                       | 742    |
| Beginning Cumulative Surplus (Deficit) |       | - |       | - |       | - |       | -       |      | (7,879) |      | (914)  |      | 4,574  |                       | 16,352 |
| Ending Cumulative Surplus (Deficit)    | \$    | - | \$    | - | \$    | - | \$    | (7,879) | \$   | (914)   | \$   | 4,574  | \$   | 16,352 | \$                    | 17,094 |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Audiologists, Speech Language Pathologists and Hearing Aid Dealers\*\*  
Schedule of Revenues and Expenditures

|  | FY 12 |          | FY 13 |          | FY 14 |          | FY 15 |          | FY16 |          | FY17 |          | FY18 |           | FY19<br>1st - 3rd Qtr |           |
|--|-------|----------|-------|----------|-------|----------|-------|----------|------|----------|------|----------|------|-----------|-----------------------|-----------|
| Licensing Revenue                      | \$    | 5,438    | \$    | 17,303   | \$    | 9,565    | \$    | 20,738   | \$   | 10,105   | \$   | 86,110   | \$   | 37,685    | \$                    | 151,442   |
| Allowable Third Party Reimbursement    |       | -        |       | -        |       | -        |       | -        |      | -        |      | -        | \$   | -         | \$                    | -         |
| Total Revenue                          |       | 5,438    |       | 17,303   |       | 9,565    |       | 20,738   |      | 10,105   |      | 86,110   |      | 37,685    |                       | 151,442   |
| Direct Expenditures                    |       |          |       |          |       |          |       |          |      |          |      |          |      |           |                       |           |
| Personal Services                      |       | 11,184   |       | 14,988   |       | 14,756   |       | 13,738   |      | 21,589   |      | 40,336   |      | 33,154    |                       | 19,763    |
| Travel                                 |       | 60       |       | -        |       | -        |       | -        |      | -        |      | -        |      | -         |                       | -         |
| Contractual                            |       | 17       |       | 10       |       | 157      |       | 599      |      | 6,154    |      | 2,143    |      | 582       |                       | 59        |
| Supplies                               |       | -        |       | -        |       | -        |       | -        |      | -        |      | -        |      | 9         |                       | -         |
| Equipment                              |       | -        |       | -        |       | -        |       | -        |      | -        |      | -        |      | -         |                       | -         |
| Total Direct Expenditures              |       | 11,261   |       | 14,998   |       | 14,913   |       | 14,337   |      | 27,743   |      | 42,479   |      | 33,745    |                       | 19,822    |
| Indirect Expenditures*                 |       | 22,427   |       | 29,529   |       | 19,987   |       | 19,734   |      | 23,466   |      | 42,747   |      | 36,056    |                       | 27,042    |
| Total Expenses                         |       | 33,688   |       | 44,527   |       | 34,900   |       | 34,071   |      | 51,209   |      | 85,226   |      | 69,801    |                       | 46,864    |
| Annual Surplus (Deficit)               |       | (28,250) |       | (27,224) |       | (25,335) |       | (13,333) |      | (41,104) |      | 884      |      | (32,116)  |                       | 104,578   |
| Beginning Cumulative Surplus (Deficit) |       | 38,728   |       | 10,478   |       | (16,746) |       | (42,081) |      | (55,414) |      | (96,518) |      | (95,634)  |                       | (127,750) |
| Ending Cumulative Surplus (Deficit)    | \$    | 10,478   | \$    | (16,746) | \$    | (42,081) | \$    | (55,414) | \$   | (96,518) | \$   | (95,634) | \$   | (127,750) | \$                    | (23,172)  |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Board of Barbers and Hairdressers  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13      | FY 14      | FY 15      | FY16         | FY17       | FY18         | FY19<br>1st - 3rd Qtr |
|--|------------|------------|------------|------------|--------------|------------|--------------|-----------------------|
| Licensing Revenue                      | \$ 960,165 | \$ 215,696 | \$ 903,618 | \$ 225,990 | \$ 1,058,351 | \$ 302,163 | \$ 1,210,958 | \$ 241,374            |
| Allowable Third Party Reimbursement    | -          | -          | -          | -          | -            | -          | -            | -                     |
| Total Revenue                          | 960,165    | 215,696    | 903,618    | 225,990    | 1,058,351    | 302,163    | 1,210,958    | 241,374               |
| Direct Expenditures                    |            |            |            |            |              |            |              |                       |
| Personal Services                      | 160,497    | 144,209    | 219,116    | 151,444    | 283,369      | 268,727    | 299,156      | 220,092               |
| Travel                                 | 9,216      | 5,170      | 6,649      | 14,560     | 9,766        | 7,021      | 10,451       | 5,761                 |
| Contractual                            | 33,414     | 26,807     | 52,875     | 53,764     | 63,413       | 57,144     | 60,666       | 35,376                |
| Supplies                               | 5,672      | 308        | 104        | 355        | 584          | 225        | 300          | 50                    |
| Equipment                              | -          | -          | -          | -          | -            | -          | -            | -                     |
| Total Direct Expenditures              | 208,799    | 176,494    | 278,744    | 220,123    | 357,132      | 333,117    | 370,573      | 261,279               |
| Indirect Expenditures*                 | 423,581    | 428,613    | 317,040    | 184,661    | 325,574      | 308,740    | 342,730      | 257,048               |
| Total Expenses                         | 632,380    | 605,107    | 595,784    | 404,784    | 682,706      | 641,857    | 713,303      | 518,327               |
| Annual Surplus (Deficit)               | 327,785    | (389,411)  | 307,834    | (178,794)  | 375,645      | (339,694)  | 497,655      | (276,953)             |
| Beginning Cumulative Surplus (Deficit) | 99,329     | 427,114    | 37,703     | 345,537    | 166,743      | 542,388    | 202,694      | 700,349               |
| Ending Cumulative Surplus (Deficit)    | \$ 427,114 | \$ 37,703  | \$ 345,537 | \$ 166,743 | \$ 542,388   | \$ 202,694 | \$ 700,349   | \$ 423,396            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium September 1, 2017 through August 31, 2019.



Behavior Analysts  
Schedule of Revenues and Expenditures

|  | FY 12 |   | FY 13 |   | FY 14 |   | FY 15 |        | FY16 |        | FY17 |        | FY18 |        | FY19<br>1st - 3rd Qtr |        |
|--|-------|---|-------|---|-------|---|-------|--------|------|--------|------|--------|------|--------|-----------------------|--------|
| Licensing Revenue                      | \$    | - | \$    | - | \$    | - | \$    | 18,420 | \$   | 20,105 | \$   | 20,590 | \$   | 7,815  | \$                    | 14,680 |
| Allowable Third Party Reimbursement    |       | - |       | - |       | - |       | -      |      | -      |      | -      |      | -      |                       | -      |
| Total Revenue                          |       | - |       | - |       | - |       | 18,420 |      | 20,105 |      | 20,590 |      | 7,815  |                       | 14,680 |
| Direct Expenditures                    |       |   |       |   |       |   |       |        |      |        |      |        |      |        |                       |        |
| Personal Services                      |       | - |       | - |       | - |       | 3,821  |      | 2,509  |      | 2,508  |      | 2,948  |                       | 3,025  |
| Travel                                 |       | - |       | - |       | - |       | -      |      | -      |      | -      |      | -      |                       | -      |
| Contractual                            |       | - |       | - |       | - |       | 3,046  |      | 1,659  |      | 798    |      | 1,219  |                       | 209    |
| Supplies                               |       | - |       | - |       | - |       | -      |      | -      |      | -      |      | -      |                       | -      |
| Equipment                              |       | - |       | - |       | - |       | -      |      | -      |      | -      |      | -      |                       | -      |
| Total Direct Expenditures              |       | - |       | - |       | - |       | 6,867  |      | 4,168  |      | 3,306  |      | 4,167  |                       | 3,234  |
| Indirect Expenditures*                 |       | - |       | - |       | - |       | 1,593  |      | 1,695  |      | 2,912  |      | 2,749  |                       | 2,062  |
| Total Expenses                         |       | - |       | - |       | - |       | 8,460  |      | 5,863  |      | 6,218  |      | 6,916  |                       | 5,296  |
| Annual Surplus (Deficit)               |       | - |       | - |       | - |       | 9,960  |      | 14,242 |      | 14,372 |      | 899    |                       | 9,384  |
| Beginning Cumulative Surplus (Deficit) |       | - |       | - |       | - |       | -      |      | 9,960  |      | 24,202 |      | 38,574 |                       | 39,473 |
| Ending Cumulative Surplus (Deficit)    | \$    | - | \$    | - | \$    | - | \$    | 9,960  | \$   | 24,202 | \$   | 38,574 | \$   | 39,473 | \$                    | 48,857 |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium October 1, 2016 through September 30, 2018.

Board of Chiropractic Examiners  
Schedule of Revenues and Expenditures

|  | FY 12 |                 | FY 13 |                | FY 14 |                 | FY 15 |                | FY16 |                  | FY17 |                | FY18 |                 | FY19<br>1st - 3rd Qtr |                |
|--|-------|-----------------|-------|----------------|-------|-----------------|-------|----------------|------|------------------|------|----------------|------|-----------------|-----------------------|----------------|
| Licensing Revenue                      | \$    | 34,529          | \$    | 144,686        | \$    | 24,503          | \$    | 146,375        | \$   | 22,505           | \$   | 216,640        | \$   | 36,390          | \$                    | 203,665        |
| Allowable Third Party Reimbursement    |       | -               |       | -              |       | 537             |       | 557            |      | -                |      | 1,373          |      | 505             |                       | -              |
| Total Revenue                          |       | <u>34,529</u>   |       | <u>144,686</u> |       | <u>25,040</u>   |       | <u>146,932</u> |      | <u>22,505</u>    |      | <u>218,013</u> |      | <u>36,895</u>   |                       | <u>203,665</u> |
| Direct Expenditures                    |       |                 |       |                |       |                 |       |                |      |                  |      |                |      |                 |                       |                |
| Personal Services                      |       | 58,635          |       | 33,003         |       | 49,928          |       | 54,744         |      | 61,341           |      | 34,295         |      | 58,977          |                       | 44,460         |
| Travel                                 |       | 18,169          |       | 11,866         |       | 17,350          |       | 15,990         |      | 14,510           |      | 11,005         |      | 15,220          |                       | 6,413          |
| Contractual                            |       | 4,526           |       | 3,747          |       | 13,399          |       | 12,687         |      | 22,674           |      | 15,062         |      | 13,173          |                       | 2,900          |
| Supplies                               |       | 255             |       | 233            |       | 325             |       | 80             |      | 32               |      | 81             |      | 123             |                       | 108            |
| Equipment                              |       | -               |       | -              |       | -               |       | -              |      | -                |      | -              |      | -               |                       | -              |
| Total Direct Expenditures              |       | <u>81,585</u>   |       | <u>48,849</u>  |       | <u>81,002</u>   |       | <u>83,501</u>  |      | <u>98,557</u>    |      | <u>60,443</u>  |      | <u>87,493</u>   |                       | <u>53,881</u>  |
| Indirect Expenditures*                 |       | 17,238          |       | 21,128         |       | 23,695          |       | 31,212         |      | 25,792           |      | 22,693         |      | 33,707          |                       | 25,280         |
| Total Expenses                         |       | <u>98,823</u>   |       | <u>69,977</u>  |       | <u>104,697</u>  |       | <u>114,713</u> |      | <u>124,349</u>   |      | <u>83,136</u>  |      | <u>121,200</u>  |                       | <u>79,161</u>  |
| Annual Surplus (Deficit)               |       | <u>(64,294)</u> |       | <u>74,709</u>  |       | <u>(79,657)</u> |       | <u>32,219</u>  |      | <u>(101,844)</u> |      | <u>134,877</u> |      | <u>(84,305)</u> |                       | <u>124,504</u> |
| Beginning Cumulative Surplus (Deficit) |       | 69,930          |       | 5,636          |       | 80,345          |       | 688            |      | 32,907           |      | (68,937)       |      | 65,940          |                       | (18,365)       |
| Ending Cumulative Surplus (Deficit)    | \$    | <u>5,636</u>    | \$    | <u>80,345</u>  | \$    | <u>688</u>      | \$    | <u>32,907</u>  | \$   | <u>(68,937)</u>  | \$   | <u>65,940</u>  | \$   | <u>(18,365)</u> | \$                    | <u>106,139</u> |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Collection Agencies  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13      | FY 14      | FY 15      | FY16       | FY17       | FY18       | FY19<br>1st - 3rd Qtr |
|--|------------|------------|------------|------------|------------|------------|------------|-----------------------|
| Licensing Revenue                      | \$ 207,403 | \$ 93,595  | \$ 148,623 | \$ 52,615  | \$ 150,030 | \$ 39,125  | \$ 152,230 | \$ 34,417             |
| Allowable Third Party Reimbursement    | -          | -          | -          | -          | -          | -          | -          | -                     |
| Total Revenue                          | 207,403    | 93,595     | 148,623    | 52,615     | 150,030    | 39,125     | 152,230    | 34,417                |
| Direct Expenditures                    |            |            |            |            |            |            |            |                       |
| Personal Services                      | 34,526     | 24,170     | 40,708     | 35,824     | 56,613     | 25,113     | 25,226     | 24,818                |
| Travel                                 | -          | -          | -          | -          | -          | -          | -          | -                     |
| Contractual                            | 3,763      | 3,959      | 12,192     | 5,558      | 6,129      | 4,205      | 4,337      | 1,183                 |
| Supplies                               | 205        | 20         | 39         | -          | -          | -          | -          | -                     |
| Equipment                              | -          | -          | -          | -          | -          | -          | -          | -                     |
| Total Direct Expenditures              | 38,494     | 28,149     | 52,939     | 41,382     | 62,742     | 29,318     | 29,563     | 26,001                |
| Indirect Expenditures*                 | 38,512     | 40,411     | 36,695     | 24,924     | 35,542     | 32,333     | 33,784     | 25,338                |
| Total Expenses                         | 77,006     | 68,560     | 89,634     | 66,306     | 98,284     | 61,651     | 63,347     | 51,339                |
| Annual Surplus (Deficit)               | 130,397    | 25,035     | 58,989     | (13,691)   | 51,746     | (22,526)   | 88,883     | (16,922)              |
| Beginning Cumulative Surplus (Deficit) | 96,369     | 226,766    | 251,801    | 310,790    | 297,099    | 348,845    | 326,319    | 415,202               |
| Ending Cumulative Surplus (Deficit)    | \$ 226,766 | \$ 251,801 | \$ 310,790 | \$ 297,099 | \$ 348,845 | \$ 326,319 | \$ 415,202 | \$ 398,280            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium July 1, 2016 — June 30, 2018

Construction Contractors and Home Inspectors  
Schedule of Revenues and Expenditures

|  | FY 12 |           | FY 13 |           | FY 14 |           | FY 15 |           | FY16 |           | FY17 |           | FY18 |          | FY19<br>1st - 3rd Qtr |           |
|--|-------|-----------|-------|-----------|-------|-----------|-------|-----------|------|-----------|------|-----------|------|----------|-----------------------|-----------|
| Licensing Revenue                      | \$    | 749,060   | \$    | 983,799   | \$    | 763,305   | \$    | 1,240,848 | \$   | 940,775   | \$   | 1,294,321 | \$   | 916,578  | \$                    | 1,233,860 |
| Allowable Third Party Reimbursement    |       | -         |       | -         |       | -         |       | -         |      | -         |      | -         |      | -        |                       | -         |
| Total Revenue                          |       | 749,060   |       | 983,799   |       | 763,305   |       | 1,240,848 |      | 940,775   |      | 1,294,321 |      | 916,578  |                       | 1,233,860 |
| Direct Expenditures                    |       |           |       |           |       |           |       |           |      |           |      |           |      |          |                       |           |
| Personal Services                      |       | 254,334   |       | 287,678   |       | 321,989   |       | 334,291   |      | 334,526   |      | 314,157   |      | 321,844  |                       | 202,989   |
| Travel                                 |       | -         |       | -         |       | -         |       | -         |      | 142       |      | -         |      | -        |                       | -         |
| Contractual                            |       | 309,832   |       | 313,826   |       | 329,806   |       | 314,589   |      | 334,712   |      | 290,425   |      | 297,910  |                       | 183,578   |
| Supplies                               |       | 606       |       | 49        |       | 3,243     |       | 250       |      | 22        |      | -         |      | 1,289    |                       | 39        |
| Equipment                              |       | -         |       | -         |       | -         |       | -         |      | -         |      | -         |      | -        |                       | -         |
| Total Direct Expenditures              |       | 564,772   |       | 601,553   |       | 655,038   |       | 649,130   |      | 669,402   |      | 604,582   |      | 621,043  |                       | 386,606   |
| Indirect Expenditures*                 |       | 478,006   |       | 539,665   |       | 367,626   |       | 293,773   |      | 345,770   |      | 443,282   |      | 377,377  |                       | 283,033   |
| Total Expenses                         |       | 1,042,778 |       | 1,141,218 |       | 1,022,664 |       | 942,903   |      | 1,015,172 |      | 1,047,864 |      | 998,420  |                       | 669,639   |
| Annual Surplus (Deficit)               |       | (293,718) |       | (157,419) |       | (259,359) |       | 297,945   |      | (74,397)  |      | 246,457   |      | (81,842) |                       | 564,221   |
| Beginning Cumulative Surplus (Deficit) |       | 528,098   |       | 234,380   |       | 76,961    |       | (182,398) |      | 115,547   |      | 41,150    |      | 287,607  |                       | 205,765   |
| Ending Cumulative Surplus (Deficit)    | \$    | 234,380   | \$    | 76,961    | \$    | (182,398) | \$    | 115,547   | \$   | 41,150    | \$   | 287,607   | \$   | 205,765  | \$                    | 769,986   |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2018 — December 31, 2019

Board of Public Accountancy  
Schedule of Revenues and Expenditures

|  | FY 12 |                | FY 13 |                  | FY 14 |                 | FY 15 |                  | FY16 |                | FY17 |                  | FY18 |                | FY19<br>1st - 3rd Qtr |                  |
|--|-------|----------------|-------|------------------|-------|-----------------|-------|------------------|------|----------------|------|------------------|------|----------------|-----------------------|------------------|
| Licensing Revenue                      | \$    | 299,765        | \$    | 29,715           | \$    | 437,375         | \$    | 92,330           | \$   | 695,325        | \$   | 179,830          | \$   | 730,935        | \$                    | 131,046          |
| Allowable Third Party Reimbursement    |       | -              |       | -                |       | 1,081           |       | 1,133            |      | 1,766          |      | 6,974            |      | 6,580          |                       | -                |
| Total Revenue                          |       | <u>299,765</u> |       | <u>29,715</u>    |       | <u>438,456</u>  |       | <u>93,463</u>    |      | <u>697,091</u> |      | <u>186,804</u>   |      | <u>737,515</u> |                       | <u>131,046</u>   |
| Direct Expenditures                    |       |                |       |                  |       |                 |       |                  |      |                |      |                  |      |                |                       |                  |
| Personal Services                      |       | 73,887         |       | 174,674          |       | 175,001         |       | 169,976          |      | 196,999        |      | 185,689          |      | 200,900        |                       | 170,704          |
| Travel                                 |       | 26,156         |       | 30,648           |       | 29,203          |       | 28,079           |      | 20,273         |      | 18,355           |      | 24,125         |                       | 7,622            |
| Contractual                            |       | 11,035         |       | 21,024           |       | 43,043          |       | 34,730           |      | 32,274         |      | 16,273           |      | 40,286         |                       | 6,645            |
| Supplies                               |       | 241            |       | 884              |       | 211             |       | 476              |      | 1,154          |      | 554              |      | 313            |                       | 285              |
| Equipment                              |       | -              |       | -                |       | -               |       | -                |      | -              |      | -                |      | -              |                       | -                |
| Total Direct Expenditures              |       | <u>111,319</u> |       | <u>227,230</u>   |       | <u>247,458</u>  |       | <u>233,261</u>   |      | <u>250,700</u> |      | <u>220,871</u>   |      | <u>265,624</u> |                       | <u>185,256</u>   |
| Indirect Expenditures*                 |       | 93,572         |       | 99,978           |       | 87,288          |       | 71,147           |      | 86,719         |      | 111,726          |      | 125,844        |                       | 94,383           |
| Total Expenses                         |       | <u>204,891</u> |       | <u>327,208</u>   |       | <u>334,746</u>  |       | <u>304,408</u>   |      | <u>337,419</u> |      | <u>332,597</u>   |      | <u>391,468</u> |                       | <u>279,639</u>   |
| Annual Surplus (Deficit)               |       | <u>94,874</u>  |       | <u>(297,493)</u> |       | <u>103,710</u>  |       | <u>(210,945)</u> |      | <u>359,672</u> |      | <u>(145,793)</u> |      | <u>346,047</u> |                       | <u>(148,593)</u> |
| Beginning Cumulative Surplus (Deficit) |       | 52,447         |       | 147,321          |       | (150,172)       |       | (46,462)         |      | (257,407)      |      | 102,265          |      | (43,528)       |                       | 302,519          |
| Ending Cumulative Surplus (Deficit)    | \$    | <u>147,321</u> | \$    | <u>(150,172)</u> | \$    | <u>(46,462)</u> | \$    | <u>(257,407)</u> | \$   | <u>102,265</u> | \$   | <u>(43,528)</u>  | \$   | <u>302,519</u> | \$                    | <u>153,926</u>   |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2017 — December 31, 2019

Concert Promoters  
Schedule of Revenues and Expenditures

|  | FY 12 |          | FY 13 |          | FY 14 |          | FY 15 |          | FY16 |         | FY17 |         | FY18 |       | FY19<br>1st - 3rd Qtr |       |
|--|-------|----------|-------|----------|-------|----------|-------|----------|------|---------|------|---------|------|-------|-----------------------|-------|
| Licensing Revenue                      | \$    | 1,380    | \$    | 23,835   | \$    | 6,360    | \$    | 21,125   | \$   | 7,090   | \$   | 17,675  | \$   | 1,205 | \$                    | 5,375 |
| Allowable Third Party Reimbursement    |       | -        |       | -        |       | -        |       | -        |      | -       |      | -       | \$   | -     | \$                    | -     |
| Total Revenue                          |       | 1,380    |       | 23,835   |       | 6,360    |       | 21,125   |      | 7,090   |      | 17,675  |      | 1,205 |                       | 5,375 |
| Direct Expenditures                    |       |          |       |          |       |          |       |          |      |         |      |         |      |       |                       |       |
| Personal Services                      |       | 4,577    |       | 4,357    |       | 6,282    |       | 6,019    |      | 4,224   |      | 2,782   |      | 865   |                       | 2,863 |
| Travel                                 |       | -        |       | -        |       | -        |       | -        |      | -       |      | -       |      | -     |                       | -     |
| Contractual                            |       | -        |       | 47       |       | 286      |       | 968      |      | 59      |      | 45      |      | 9     |                       | -     |
| Supplies                               |       | 13       |       | -        |       | -        |       | -        |      | -       |      | -       |      | -     |                       | -     |
| Equipment                              |       | -        |       | -        |       | -        |       | -        |      | -       |      | -       |      | -     |                       | -     |
| Total Direct Expenditures              |       | 4,590    |       | 4,404    |       | 6,568    |       | 6,987    |      | 4,283   |      | 2,827   |      | 874   |                       | 2,863 |
| Indirect Expenditures*                 |       | 1,846    |       | 2,863    |       | 1,861    |       | 5,239    |      | 2,243   |      | 2,414   |      | 1,081 |                       | 811   |
| Total Expenses                         |       | 6,436    |       | 7,267    |       | 8,429    |       | 12,226   |      | 6,526   |      | 5,241   |      | 1,955 |                       | 3,674 |
| Annual Surplus (Deficit)               |       | (5,056)  |       | 16,568   |       | (2,069)  |       | 8,899    |      | 564     |      | 12,434  |      | (750) |                       | 1,701 |
| Beginning Cumulative Surplus (Deficit) |       | (25,399) |       | (30,455) |       | (13,887) |       | (15,956) |      | (7,057) |      | (6,493) |      | 5,941 |                       | 5,191 |
| Ending Cumulative Surplus (Deficit)    | \$    | (30,455) | \$    | (13,887) | \$    | (15,956) | \$    | (7,057)  | \$   | (6,493) | \$   | 5,941   | \$   | 5,191 | \$                    | 6,892 |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium January 1, 2018 — December 31, 2020

Board of Social Worker Examiners  
Schedule of Revenues and Expenditures

|  | FY 12 |         | FY 13 |          | FY 14 |         | FY 15 |          | FY16 |          | FY17 |          | FY18 |         | FY19<br>1st - 3rd Qtr |          |
|--|-------|---------|-------|----------|-------|---------|-------|----------|------|----------|------|----------|------|---------|-----------------------|----------|
| Licensing Revenue                      | \$    | 154,245 | \$    | 45,935   | \$    | 190,015 | \$    | 52,615   | \$   | 275,443  | \$   | 57,424   | \$   | 250,209 | \$                    | 47,643   |
| Allowable Third Party Reimbursement    |       | -       |       | -        |       | 2,353   |       | 2,557    |      | 916      |      | -        |      | 1,116   |                       | 418      |
| Total Revenue                          |       | 154,245 |       | 45,935   |       | 192,368 |       | 55,172   |      | 276,359  |      | 57,424   |      | 251,325 |                       | 48,061   |
| Direct Expenditures                    |       |         |       |          |       |         |       |          |      |          |      |          |      |         |                       |          |
| Personal Services                      |       | 59,749  |       | 70,990   |       | 81,544  |       | 63,079   |      | 47,341   |      | 50,876   |      | 80,629  |                       | 71,262   |
| Travel                                 |       | 15,070  |       | 14,806   |       | 17,421  |       | 14,399   |      | 15,361   |      | 2,227    |      | 6,251   |                       | 6,640    |
| Contractual                            |       | 25,310  |       | 603      |       | 18,920  |       | 4,366    |      | 8,170    |      | 1,780    |      | 8,738   |                       | 556      |
| Supplies                               |       | 304     |       | 397      |       | 24      |       | 192      |      | 32       |      | 85       |      | 89      |                       | 48       |
| Equipment                              |       | -       |       | -        |       | -       |       | -        |      | -        |      | -        |      | -       |                       | -        |
| Total Direct Expenditures              |       | 100,433 |       | 86,796   |       | 117,909 |       | 82,036   |      | 70,904   |      | 54,968   |      | 95,707  |                       | 78,506   |
| Indirect Expenditures*                 |       | 41,338  |       | 45,949   |       | 63,497  |       | 42,947   |      | 44,186   |      | 45,866   |      | 57,338  |                       | 43,004   |
| Total Expenses                         |       | 141,771 |       | 132,745  |       | 181,406 |       | 124,983  |      | 115,090  |      | 100,834  |      | 153,045 |                       | 121,510  |
| Annual Surplus (Deficit)               |       | 12,474  |       | (86,810) |       | 10,962  |       | (69,811) |      | 161,269  |      | (43,410) |      | 98,280  |                       | (73,449) |
| Beginning Cumulative Surplus (Deficit) |       | 111,196 |       | 123,670  |       | 36,860  |       | 47,822   |      | (21,989) |      | 139,280  |      | 95,870  |                       | 194,150  |
| Ending Cumulative Surplus (Deficit)    | \$    | 123,670 | \$    | 36,860   | \$    | 47,822  | \$    | (21,989) | \$   | 139,280  | \$   | 95,870   | \$   | 194,150 | \$                    | 120,701  |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium period July 1, 2018 — June 30, 2020

Board of Dental Examiners  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13      | FY 14        | FY 15      | FY16        | FY17       | FY18        | FY19<br>1st - 3rd Qtr |
|--|------------|------------|--------------|------------|-------------|------------|-------------|-----------------------|
| Licensing Revenue                      | \$ 56,206  | \$ 389,729 | \$ 75,095    | \$ 479,846 | \$ 103,201  | \$ 686,060 | \$ 179,011  | \$ 593,020            |
| Allowable Third Party Reimbursement    | -          | -          | -            | -          | -           | -          | -           | 127                   |
| Total Revenue                          | 56,206     | 389,729    | 75,095       | 479,846    | 103,201     | 686,060    | 179,011     | 593,147               |
| Direct Expenditures                    |            |            |              |            |             |            |             |                       |
| Personal Services                      | 118,947    | 176,988    | 154,086      | 116,909    | 132,528     | 167,345    | 164,638     | 167,512               |
| Travel                                 | 22,787     | 16,471     | 12,796       | 14,040     | 8,138       | 5,286      | 9,189       | 4,588                 |
| Contractual                            | 17,235     | 128,666    | 105,918      | 55,437     | 17,491      | 61,412     | 50,681      | 61,059                |
| Supplies                               | 1,483      | 1,491      | 525          | 1,102      | 427         | 846        | 493         | 175                   |
| Equipment                              | -          | -          | -            | -          | -           | -          | -           | -                     |
| Total Direct Expenditures              | 160,452    | 323,616    | 273,325      | 187,488    | 158,584     | 234,889    | 225,001     | 233,334               |
| Indirect Expenditures*                 | 122,053    | 150,253    | 108,227      | 90,087     | 102,251     | 186,587    | 188,796     | 141,597               |
| Total Expenses                         | 282,505    | 473,869    | 381,552      | 277,575    | 260,835     | 421,476    | 413,797     | 374,931               |
| Annual Surplus (Deficit)               | (226,299)  | (84,140)   | (306,457)    | 202,271    | (157,634)   | 264,584    | (234,786)   | 218,216               |
| Beginning Cumulative Surplus (Deficit) | 490,477    | 264,178    | 180,038      | (126,419)  | 75,852      | (81,782)   | 182,802     | (51,984)              |
| Ending Cumulative Surplus (Deficit)    | \$ 264,178 | \$ 180,038 | \$ (126,419) | \$ 75,852  | \$ (81,782) | \$ 182,802 | \$ (51,984) | \$ 166,232            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium March 1, 2017- February 28, 2019



Dispensing Opticians  
Schedule of Revenues and Expenditures

|  | FY 12 |          | FY 13 |        | FY 14 |         | FY 15 |        | FY16 |         | FY17 |        | FY18 |          | FY19<br>1st - 3rd Qtr |          |
|--|-------|----------|-------|--------|-------|---------|-------|--------|------|---------|------|--------|------|----------|-----------------------|----------|
| Licensing Revenue                      | \$    | 8,440    | \$    | 30,063 | \$    | 11,025  | \$    | 35,508 | \$   | 12,795  | \$   | 31,313 | \$   | 8,465    | \$                    | 5,900    |
| Allowable Third Party Reimbursement    |       | -        |       | -      |       | -       |       | -      |      | -       |      | -      | \$   | -        | \$                    | -        |
| Total Revenue                          |       | 8,440    |       | 30,063 |       | 11,025  |       | 35,508 |      | 12,795  |      | 31,313 |      | 8,465    |                       | 5,900    |
| Direct Expenditures                    |       |          |       |        |       |         |       |        |      |         |      |        |      |          |                       |          |
| Personal Services                      |       | 7,900    |       | 8,070  |       | 6,517   |       | 13,649 |      | 8,574   |      | 7,419  |      | 18,699   |                       | 6,654    |
| Travel                                 |       | -        |       | -      |       | -       |       | -      |      | -       |      | -      |      | -        |                       | -        |
| Contractual                            |       | 131      |       | 1      |       | 111     |       | 544    |      | 203     |      | 112    |      | 23       |                       | -        |
| Supplies                               |       | -        |       | -      |       | -       |       | -      |      | -       |      | -      |      | 9        |                       | -        |
| Equipment                              |       | -        |       | -      |       | -       |       | -      |      | -       |      | -      |      | -        |                       | -        |
| Total Direct Expenditures              |       | 8,031    |       | 8,071  |       | 6,628   |       | 14,193 |      | 8,777   |      | 7,531  |      | 18,731   |                       | 6,654    |
| Indirect Expenditures*                 |       | 29,230   |       | 8,273  |       | 6,630   |       | 8,935  |      | 6,924   |      | 6,744  |      | 12,720   |                       | 9,540    |
| Total Expenses                         |       | 37,261   |       | 16,344 |       | 13,258  |       | 23,128 |      | 15,701  |      | 14,275 |      | 31,451   |                       | 16,194   |
| Annual Surplus (Deficit)               |       | (28,821) |       | 13,719 |       | (2,233) |       | 12,380 |      | (2,906) |      | 17,038 |      | (22,986) |                       | (10,294) |
| Beginning Cumulative Surplus (Deficit) |       | 43,163   |       | 14,342 |       | 28,061  |       | 25,828 |      | 38,208  |      | 35,302 |      | 52,340   |                       | 29,354   |
| Ending Cumulative Surplus (Deficit)    | \$    | 14,342   | \$    | 28,061 | \$    | 25,828  | \$    | 38,208 | \$   | 35,302  | \$   | 52,340 | \$   | 29,354   | \$                    | 19,060   |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium July 1, 2017 — June 30, 2019

Dietitians and Nutritionists  
Schedule of Revenues and Expenditures

|  | FY 12     | FY 13     | FY 14     | FY 15     | FY16      | FY17      | FY18      | FY19<br>1st - 3rd Qtr |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------------------|
| Licensing Revenue                      | \$ 10,795 | \$ 2,395  | \$ 11,395 | \$ 3,745  | \$ 28,475 | \$ 6,940  | \$ 34,685 | \$ 11,065             |
| Allowable Third Party Reimbursement    | -         | -         | -         | -         | -         | -         | -         | -                     |
| Total Revenue                          | 10,795    | 2,395     | 11,395    | 3,745     | 28,475    | 6,940     | 34,685    | 11,065                |
| Direct Expenditures                    |           |           |           |           |           |           |           |                       |
| Personal Services                      | 3,290     | 2,013     | 7,764     | 4,667     | 5,532     | 1,853     | 5,297     | 3,808                 |
| Travel                                 | -         | -         | -         | -         | -         | -         | -         | -                     |
| Contractual                            | 6         | 7         | 8,386     | 107       | 1,709     | 28        | 230       | -                     |
| Supplies                               | -         | -         | -         | -         | -         | -         | -         | -                     |
| Equipment                              | -         | -         | -         | -         | -         | -         | -         | -                     |
| Total Direct Expenditures              | 3,296     | 2,020     | 16,150    | 4,774     | 7,241     | 1,881     | 5,527     | 3,808                 |
| Indirect Expenditures*                 | 12,223    | 13,110    | 8,788     | 7,959     | 7,786     | 8,661     | 11,027    | 8,270                 |
| Total Expenses                         | 15,519    | 15,130    | 24,938    | 12,733    | 15,027    | 10,542    | 16,554    | 12,078                |
| Annual Surplus (Deficit)               | (4,724)   | (12,735)  | (13,543)  | (8,988)   | 13,448    | (3,602)   | 18,131    | (1,013)               |
| Beginning Cumulative Surplus (Deficit) | 62,406    | 57,682    | 44,947    | 31,404    | 22,416    | 35,864    | 32,262    | 50,393                |
| Ending Cumulative Surplus (Deficit)    | \$ 57,682 | \$ 44,947 | \$ 31,404 | \$ 22,416 | \$ 35,864 | \$ 32,262 | \$ 50,393 | \$ 49,380             |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

In FY16 fees were increased

Biennium January 1, 2018 through December 31, 2019

Electrical Administrators  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13      | FY 14      | FY 15      | FY16       | FY17       | FY18       | FY19<br>1st - 3rd Qtr |
|--|------------|------------|------------|------------|------------|------------|------------|-----------------------|
| Licensing Revenue                      | \$ 174,330 | \$ 22,430  | \$ 178,010 | \$ 24,110  | \$ 185,260 | \$ 15,670  | \$ 183,575 | \$ 13,420             |
| Allowable Third Party Reimbursement    | -          | -          | -          | -          | -          | -          | \$ -       | \$ -                  |
| Total Revenue                          | 174,330    | 22,430     | 178,010    | 24,110     | 185,260    | 15,670     | 183,575    | 13,420                |
| Direct Expenditures                    |            |            |            |            |            |            |            |                       |
| Personal Services                      | 38,602     | 16,489     | 27,029     | 29,061     | 50,313     | 40,325     | 26,532     | 19,080                |
| Travel                                 | -          | -          | -          | -          | 142        | -          | -          | -                     |
| Contractual                            | 31,624     | 21,687     | 32,777     | 23,858     | 30,750     | 32,259     | 34,104     | 18,428                |
| Supplies                               | 126        | 32         | 30         | 6          | -          | 13         | -          | -                     |
| Equipment                              | -          | -          | -          | -          | -          | -          | -          | -                     |
| Total Direct Expenditures              | 70,352     | 38,208     | 59,836     | 52,925     | 81,205     | 72,597     | 60,636     | 37,508                |
| Indirect Expenditures*                 | 55,233     | 58,676     | 56,217     | 28,801     | 46,728     | 44,350     | 39,957     | 29,968                |
| Total Expenses                         | 125,585    | 96,884     | 116,053    | 81,726     | 127,933    | 116,947    | 100,593    | 67,476                |
| Annual Surplus (Deficit)               | 48,745     | (74,454)   | 61,957     | (57,616)   | 57,327     | (101,277)  | 82,982     | (54,056)              |
| Beginning Cumulative Surplus (Deficit) | 239,626    | 288,371    | 213,917    | 275,874    | 218,258    | 275,585    | 174,308    | 257,290               |
| Ending Cumulative Surplus (Deficit)    | \$ 288,371 | \$ 213,917 | \$ 275,874 | \$ 218,258 | \$ 275,585 | \$ 174,308 | \$ 257,290 | \$ 203,234            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium January 1, 2017-December 31, 2019

Euthanasia Permits  
Schedule of Revenues and Expenditures

|  | FY 12 |       | FY 13 |         | FY 14 |         | FY 15 |         | FY16 |         | FY17 |          | FY18 |          | FY19<br>1st - 3rd Qtr |          |
|--|-------|-------|-------|---------|-------|---------|-------|---------|------|---------|------|----------|------|----------|-----------------------|----------|
| Licensing Revenue                      | \$    | 100   | \$    | 225     | \$    | 150     | \$    | 225     | \$   | 50      | \$   | 250      | \$   | 125      | \$                    | -        |
| Allowable Third Party Reimbursement    |       | -     |       | -       |       | -       |       | -       |      | -       |      | -        | \$   | -        | \$                    | -        |
| Total Revenue                          |       | 100   |       | 225     |       | 150     |       | 225     |      | 50      |      | 250      |      | 125      |                       | -        |
| Direct Expenditures                    |       |       |       |         |       |         |       |         |      |         |      |          |      |          |                       |          |
| Personal Services                      |       | 148   |       | 6,113   |       | 6,239   |       | 75      |      | 621     |      | 433      |      | 75       |                       | -        |
| Travel                                 |       | -     |       | -       |       | -       |       | -       |      | -       |      | -        |      | -        |                       | -        |
| Contractual                            |       | -     |       | 110     |       | 14      |       | 11      |      | 2       |      | 6        |      | 1        |                       | -        |
| Supplies                               |       | -     |       | -       |       | -       |       | -       |      | -       |      | -        |      | -        |                       | -        |
| Equipment                              |       | -     |       | -       |       | -       |       | -       |      | -       |      | -        |      | -        |                       | -        |
| Total Direct Expenditures              |       | 148   |       | 6,223   |       | 6,253   |       | 86      |      | 623     |      | 439      |      | 76       |                       | -        |
| Indirect Expenditures*                 |       | 577   |       | 636     |       | 1,588   |       | 370     |      | 472     |      | 570      |      | 458      |                       | 344      |
| Total Expenses                         |       | 725   |       | 6,859   |       | 7,841   |       | 456     |      | 1,095   |      | 1,009    |      | 534      |                       | 344      |
| Annual Surplus (Deficit)               |       | (625) |       | (6,634) |       | (7,691) |       | (231)   |      | (1,045) |      | (759)    |      | (409)    |                       | (344)    |
| Beginning Cumulative Surplus (Deficit) |       | 6,895 |       | 6,270   |       | (364)   |       | (8,055) |      | (8,286) |      | (9,331)  |      | (10,090) |                       | (10,499) |
| Ending Cumulative Surplus (Deficit)    | \$    | 6,270 | \$    | (364)   | \$    | (8,055) | \$    | (8,286) | \$   | (9,331) | \$   | (10,090) | \$   | (10,499) | \$                    | (10,843) |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Guardians and Conservators  
Schedule of Revenues and Expenditures

|  | FY 12       | FY 13      | FY 14       | FY 15      | FY16       | FY17       | FY18       | FY19<br>1st - 3rd Qtr |
|--|-------------|------------|-------------|------------|------------|------------|------------|-----------------------|
| Licensing Revenue                      | \$ 859      | \$ 5,438   | \$ -        | \$ 7,708   | \$ 909     | \$ 8,861   | \$ 2,688   | \$ 8,934              |
| Allowable Third Party Reimbursement    | -           | -          | -           | -          | -          | -          | -          | -                     |
| Total Revenue                          | 859         | 5,438      | -           | 7,708      | 909        | 8,861      | 2,688      | 8,934                 |
| Direct Expenditures                    |             |            |             |            |            |            |            |                       |
| Personal Services                      | 439         | 1,341      | 1,221       | 1,041      | 1,276      | 5,614      | 1,637      | 4,136                 |
| Travel                                 | -           | -          | -           | -          | -          | -          | -          | -                     |
| Contractual                            | 52          | 98         | 47          | 315        | 504        | 254        | 96         | 122                   |
| Supplies                               | -           | -          | -           | 88         | -          | -          | -          | -                     |
| Equipment                              | -           | -          | -           | -          | -          | -          | -          | -                     |
| Total Direct Expenditures              | 491         | 1,439      | 1,268       | 1,444      | 1,780      | 5,868      | 1,733      | 4,258                 |
| Indirect Expenditures*                 | 577         | 636        | 619         | 779        | 406        | 2,097      | 1,095      | 821                   |
| Total Expenses                         | 1,068       | 2,075      | 1,887       | 2,223      | 2,186      | 7,965      | 2,828      | 5,079                 |
| Annual Surplus (Deficit)               | (209)       | 3,363      | (1,887)     | 5,485      | (1,277)    | 896        | (140)      | 3,855                 |
| Beginning Cumulative Surplus (Deficit) | (12,174)    | (12,383)   | (9,020)     | (10,907)   | (5,422)    | (6,699)    | (5,803)    | (5,943)               |
| Ending Cumulative Surplus (Deficit)    | \$ (12,383) | \$ (9,020) | \$ (10,907) | \$ (5,422) | \$ (6,699) | \$ (5,803) | \$ (5,943) | \$ (2,088)            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Geologists  
Schedule of Revenues and Expenditures

|  | FY 12        | FY 13        | FY 14        | FY 15        | FY16         | FY17         | FY18         | FY19<br>1st - 3rd Qtr |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------------|
| Licensing Revenue                      | \$ 400       | \$ 1,030     | \$ 1,790     | \$ 1,855     | \$ 1,200     | \$ 1,440     | \$ 920       | \$ 675                |
| Allowable Third Party Reimbursement    | -            | -            | -            | -            | -            | -            | -            | -                     |
| Total Revenue                          | 400          | 1,030        | 1,790        | 1,855        | 1,200        | 1,440        | 920          | 675                   |
| Direct Expenditures                    |              |              |              |              |              |              |              |                       |
| Personal Services                      | 470          | 583          | 1,603        | 1,144        | 1,318        | 870          | 973          | 589                   |
| Travel                                 | -            | -            | -            | -            | -            | -            | -            | -                     |
| Contractual                            | -            | -            | 50           | 62           | 56           | 20           | 38           | -                     |
| Supplies                               | -            | -            | -            | -            | 7            | -            | -            | -                     |
| Equipment                              | -            | -            | -            | -            | -            | -            | -            | -                     |
| Total Direct Expenditures              | 470          | 583          | 1,653        | 1,206        | 1,381        | 890          | 1,011        | 589                   |
| Indirect Expenditures*                 | 38,686       | -            | -            | 139          | -            | 773          | 1,061        | 796                   |
| Total Expenses                         | 39,156       | 583          | 1,653        | 1,345        | 1,381        | 1,663        | 2,072        | 1,385                 |
| Annual Surplus (Deficit)               | (38,756)     | 447          | 137          | 510          | (181)        | (223)        | (1,152)      | (710)                 |
| Beginning Cumulative Surplus (Deficit) | (70,029)     | (108,785)    | (108,338)    | (108,201)    | (107,691)    | (107,872)    | (108,095)    | (109,247)             |
| Ending Cumulative Surplus (Deficit)    | \$ (108,785) | \$ (108,338) | \$ (108,201) | \$ (107,691) | \$ (107,872) | \$ (108,095) | \$ (109,247) | \$ (109,957)          |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Big Game Commercial Services Board  
Schedule of Revenues and Expenditures

|  | FY 12        | FY 13          | FY 14        | FY 15          | FY16         | FY17         | FY18         | FY19<br>1st - 3rd Qtr |
|--|--------------|----------------|--------------|----------------|--------------|--------------|--------------|-----------------------|
| Licensing Revenue                      | \$ 607,464   | \$ 127,935     | \$ 791,489   | \$ 197,231     | \$ 1,057,847 | \$ 485,669   | \$ 1,122,760 | \$ 316,635            |
| Allowable Third Party Reimbursement    | -            | -              | -            | 378            | -            | 225          | \$ -         | \$ -                  |
| Total Revenue                          | 607,464      | 127,935        | 791,489      | 197,609        | 1,057,847    | 485,894      | 1,122,760    | 316,635               |
| Direct Expenditures                    |              |                |              |                |              |              |              |                       |
| Personal Services                      | 326,188      | 298,505        | 255,997      | 254,209        | 243,035      | 205,959      | 221,538      | 118,381               |
| Travel                                 | 37,059       | 18,401         | 22,239       | 17,474         | 17,545       | 14,814       | 10,047       | 1,879                 |
| Contractual                            | 94,595       | 172,807        | 188,426      | 94,833         | 156,923      | 53,459       | 144,025      | 201,686               |
| Supplies                               | 739          | 926            | 653          | 846            | 1,518        | 212          | 3,092        | 2,830                 |
| Equipment                              | -            | -              | -            | -              | -            | -            | -            | -                     |
| Total Direct Expenditures              | 458,581      | 490,639        | 467,315      | 367,362        | 419,021      | 274,444      | 378,702      | 324,776               |
| Indirect Expenditures*                 | 111,156      | 105,642        | 122,387      | 110,818        | 118,275      | 120,679      | 142,372      | 106,779               |
| Total Expenses                         | 569,737      | 596,281        | 589,702      | 478,180        | 537,296      | 395,123      | 521,074      | 431,555               |
| Annual Surplus (Deficit)               | 37,727       | (468,346)      | 201,787      | (280,571)      | 520,551      | 90,771       | 601,686      | (114,920)             |
| Beginning Cumulative Surplus (Deficit) | (610,648)    | (572,921)      | (1,041,267)  | (839,480)      | (1,120,051)  | (599,500)    | (508,729)    | 92,957                |
| Ending Cumulative Surplus (Deficit)    | \$ (572,921) | \$ (1,041,267) | \$ (839,480) | \$ (1,120,051) | \$ (599,500) | \$ (508,729) | \$ 92,957    | \$ (21,963)           |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Board of Marine Pilots  
Schedule of Revenues and Expenditures

|  | FY 12 |          | FY 13 |          | FY 14 |           | FY 15 |         | FY16 |          | FY17 |         | FY18 |          | FY19<br>1st - 3rd Qtr |         |
|--|-------|----------|-------|----------|-------|-----------|-------|---------|------|----------|------|---------|------|----------|-----------------------|---------|
| Licensing Revenue                      | \$    | 80,455   | \$    | 286,500  | \$    | 48,500    | \$    | 277,450 | \$   | 65,188   | \$   | 281,640 | \$   | 91,150   | \$                    | 149,550 |
| Allowable Third Party Reimbursement    |       | -        |       | -        |       | -         |       | -       |      | -        |      | -       | \$   | -        | \$                    | -       |
| Total Revenue                          |       | 80,455   |       | 286,500  |       | 48,500    |       | 277,450 |      | 65,188   |      | 281,640 |      | 91,150   |                       | 149,550 |
| Direct Expenditures                    |       |          |       |          |       |           |       |         |      |          |      |         |      |          |                       |         |
| Personal Services                      |       | 121,210  |       | 80,201   |       | 94,567    |       | 80,155  |      | 62,067   |      | 38,827  |      | 92,380   |                       | 61,862  |
| Travel                                 |       | 17,931   |       | 14,535   |       | 14,262    |       | 14,410  |      | 11,698   |      | 10,371  |      | 14,158   |                       | 9,194   |
| Contractual                            |       | 22,548   |       | 37,492   |       | 22,691    |       | 12,220  |      | 7,882    |      | 8,988   |      | 4,193    |                       | 3,309   |
| Supplies                               |       | 436      |       | 472      |       | 108       |       | 734     |      | 541      |      | 587     |      | 195      |                       | 588     |
| Equipment                              |       | -        |       | -        |       | -         |       | -       |      | -        |      | -       |      | -        |                       | -       |
| Total Direct Expenditures              |       | 162,125  |       | 132,700  |       | 131,628   |       | 107,519 |      | 82,188   |      | 58,773  |      | 110,926  |                       | 74,953  |
| Indirect Expenditures*                 |       | 6,745    |       | 7,573    |       | 20,190    |       | 23,509  |      | 18,156   |      | 19,436  |      | 39,159   |                       | 29,369  |
| Total Expenses                         |       | 168,870  |       | 140,273  |       | 151,818   |       | 131,028 |      | 100,344  |      | 78,209  |      | 150,085  |                       | 104,322 |
| Annual Surplus (Deficit)               |       | (88,415) |       | 146,227  |       | (103,318) |       | 146,422 |      | (35,156) |      | 203,431 |      | (58,935) |                       | 45,228  |
| Beginning Cumulative Surplus (Deficit) |       | 35,891   |       | (52,524) |       | 93,703    |       | (9,615) |      | 136,807  |      | 101,651 |      | 305,082  |                       | 246,147 |
| Ending Cumulative Surplus (Deficit)    | \$    | (52,524) | \$    | 93,703   | \$    | (9,615)   | \$    | 136,807 | \$   | 101,651  | \$   | 305,082 | \$   | 246,147  | \$                    | 291,375 |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.



Department of Commerce Community, and Economic Development  
Corporations, Business and Professional Licensing

Board of Massage Therapists  
Schedule of Revenues and Expenditures

|   | FY 12 |   | FY 13 |   | FY 14 |   | FY 15 |          | FY 16 |          | FY 17 |         | FY 18 |          | FY19<br>1st - 3rd Qtr |           |
|---|-------|---|-------|---|-------|---|-------|----------|-------|----------|-------|---------|-------|----------|-----------------------|-----------|
| Licensing Revenue                             | \$    | - | \$    | - | \$    | - | \$    | 660      | \$    | 586,230  | \$    | 228,015 | \$    | 346,505  | \$                    | 60,875    |
| Allowable Third Party Reimbursement           |       | - |       | - |       | - |       | -        |       | -        |       | -       |       | 1,161    |                       | 1,791     |
| <b>Total Revenue</b>                          |       | - |       | - |       | - |       | 660      |       | 586,230  |       | 228,015 |       | 347,666  |                       | 62,666    |
| <b>Direct Expenditures</b>                    |       |   |       |   |       |   |       |          |       |          |       |         |       |          |                       |           |
| Personal Services                             |       | - |       | - |       | - |       | 34,676   |       | 116,046  |       | 76,106  |       | 151,114  |                       | 104,056   |
| Travel  |       | - |       | - |       | - |       | 6,585    |       | 17,726   |       | 10,216  |       | 9,646    |                       | 9,809     |
| Contractual                                   |       | - |       | - |       | - |       | 12,627   |       | 52,528   |       | 67,008  |       | 114,466  |                       | 28,404    |
| Supplies                                      |       | - |       | - |       | - |       | 274      |       | 13       |       | 155     |       | 70       |                       | 13        |
| Equipment                                     |       | - |       | - |       | - |       | -        |       | -        |       | -       |       | -        |                       | -         |
| <b>Total Direct Expenditures</b>              |       | - |       | - |       | - |       | 54,162   |       | 186,313  |       | 153,485 |       | 275,296  |                       | 142,282   |
| <b>Indirect Expenditures*</b>                 |       | - |       | - |       | - |       | 16,424   |       | 68,579   |       | 70,815  |       | 105,954  |                       | 79,466    |
| <b>Total Expenses</b>                         |       | - |       | - |       | - |       | 70,586   |       | 254,892  |       | 224,300 |       | 381,250  |                       | 221,748   |
| <b>Annual Surplus (Deficit)</b>               |       | - |       | - |       | - |       | (69,926) |       | 331,338  |       | 3,715   |       | (33,584) |                       | (159,082) |
| <b>Beginning Cumulative Surplus (Deficit)</b> |       | - |       | - |       | - |       | -        |       | (69,926) |       | 261,412 |       | 265,127  |                       | 231,543   |
| <b>Ending Cumulative Surplus (Deficit)</b>    | \$    | - | \$    | - | \$    | - | \$    | (69,926) | \$    | 261,412  | \$    | 265,127 | \$    | 231,543  | \$                    | 72,461    |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium July 1, 2017 — September 30, 2019

Mechanical Administrators  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13      | FY 14      | FY 15      | FY16       | FY17       | FY18       | FY19<br>1st - 3rd Qtr |
|--|------------|------------|------------|------------|------------|------------|------------|-----------------------|
| Licensing Revenue                      | \$ 137,390 | \$ 16,270  | \$ 142,820 | \$ 15,215  | \$ 144,790 | \$ 12,475  | \$ 140,540 | \$ 8,530              |
| Allowable Third Party Reimbursement    | -          | -          | -          | -          | -          | -          | -          | -                     |
| Total Revenue                          | 137,390    | 16,270     | 142,820    | 15,215     | 144,790    | 12,475     | 140,540    | 8,530                 |
| Direct Expenditures                    |            |            |            |            |            |            |            |                       |
| Personal Services                      | 31,865     | 13,511     | 25,295     | 25,558     | 43,785     | 38,447     | 21,768     | 14,163                |
| Travel                                 | -          | -          | -          | -          | 142        | -          | -          | -                     |
| Contractual                            | 35,887     | 21,397     | 19,762     | 21,741     | 3,466      | 24,259     | 20,855     | 19,332                |
| Supplies                               | 126        | 32         | 30         | 6          | -          | -          | -          | -                     |
| Equipment                              | -          | -          | -          | -          | -          | -          | -          | -                     |
| Total Direct Expenditures              | 67,878     | 34,940     | 45,087     | 47,305     | 47,393     | 62,706     | 42,623     | 33,495                |
| Indirect Expenditures*                 | 33,670     | 36,402     | 39,339     | 20,174     | 33,693     | 32,006     | 27,331     | 20,498                |
| Total Expenses                         | 101,548    | 71,342     | 84,426     | 67,479     | 81,086     | 94,712     | 69,954     | 53,993                |
| Annual Surplus (Deficit)               | 35,842     | (55,072)   | 58,394     | (52,264)   | 63,704     | (82,237)   | 70,586     | (45,463)              |
| Beginning Cumulative Surplus (Deficit) | 185,753    | 221,595    | 166,523    | 224,917    | 172,653    | 236,357    | 154,120    | 224,706               |
| Ending Cumulative Surplus (Deficit)    | \$ 221,595 | \$ 166,523 | \$ 224,917 | \$ 172,653 | \$ 236,357 | \$ 154,120 | \$ 224,706 | \$ 179,243            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.  
Biennium January 1, 2017 — December 31, 2019

Medical Board  
Schedule of Revenues and Expenditures

|  | FY 12 |           | FY 13 |           | FY 14 |           | FY 15 |           | FY16 |           | FY17 |           | FY18 |           | FY19<br>1st - 3rd Qtr |           |
|--|-------|-----------|-------|-----------|-------|-----------|-------|-----------|------|-----------|------|-----------|------|-----------|-----------------------|-----------|
| Licensing Revenue                      | \$    | 234,358   | \$    | 1,296,736 | \$    | 278,849   | \$    | 1,433,640 | \$   | 320,690   | \$   | 1,510,164 | \$   | 347,304   | \$                    | 2,208,196 |
| Allowable Third Party Reimbursement    |       | -         |       | -         |       | -         |       | 1,071     |      | 1,346     |      | 3,997     |      | 3,517     |                       | 184       |
| Total Revenue                          |       | 234,358   |       | 1,296,736 |       | 278,849   |       | 1,434,711 |      | 322,036   |      | 1,514,161 |      | 350,821   |                       | 2,208,380 |
| Direct Expenditures                    |       |           |       |           |       |           |       |           |      |           |      |           |      |           |                       |           |
| Personal Services                      |       | 492,682   |       | 498,116   |       | 587,171   |       | 686,429   |      | 685,786   |      | 610,407   |      | 698,833   |                       | 475,358   |
| Travel                                 |       | 26,454    |       | 31,011    |       | 37,760    |       | 30,373    |      | 26,482    |      | 13,248    |      | 17,577    |                       | 13,135    |
| Contractual                            |       | 89,902    |       | 159,250   |       | 128,048   |       | 174,645   |      | 152,685   |      | 288,228   |      | 116,625   |                       | 81,474    |
| Supplies                               |       | 6,286     |       | 6,104     |       | 3,921     |       | 4,567     |      | 2,988     |      | 2,130     |      | 2,016     |                       | 791       |
| Equipment                              |       | -         |       | -         |       | -         |       | -         |      | -         |      | -         |      | -         |                       | -         |
| Total Direct Expenditures              |       | 615,324   |       | 694,481   |       | 756,900   |       | 896,014   |      | 867,941   |      | 914,013   |      | 835,051   |                       | 570,758   |
| Indirect Expenditures*                 |       | 274,892   |       | 357,464   |       | 292,128   |       | 357,414   |      | 342,339   |      | 435,261   |      | 454,506   |                       | 340,880   |
| Total Expenses                         |       | 890,216   |       | 1,051,945 |       | 1,049,028 |       | 1,253,428 |      | 1,210,280 |      | 1,349,274 |      | 1,289,557 |                       | 911,638   |
| Annual Surplus (Deficit)               |       | (655,858) |       | 244,791   |       | (770,179) |       | 181,283   |      | (888,244) |      | 164,887   |      | (938,736) |                       | 1,296,742 |
| Beginning Cumulative Surplus (Deficit) |       | 1,860,585 |       | 1,204,727 |       | 1,449,518 |       | 679,339   |      | 860,622   |      | (27,622)  |      | 137,265   |                       | (801,471) |
| Ending Cumulative Surplus (Deficit)    | \$    | 1,204,727 | \$    | 1,449,518 | \$    | 679,339   | \$    | 860,622   | \$   | (27,622)  | \$   | 137,265   | \$   | (801,471) | \$                    | 495,271   |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2018 — December 31, 2020

Board of Marital and Family Therapy  
Schedule of Revenues and Expenditures

|  | FY 12 |                 | FY 13 |                | FY 14 |                 | FY 15 |               | FY16 |                 | FY17 |               | FY18 |                 | FY19          |               |
|--|-------|-----------------|-------|----------------|-------|-----------------|-------|---------------|------|-----------------|------|---------------|------|-----------------|---------------|---------------|
|  |       |                 |       |                |       |                 |       |               |      |                 |      |               |      |                 | 1st - 3rd Qtr |               |
| Licensing Revenue                          | \$    | 7,665           | \$    | 55,500         | \$    | 12,015          | \$    | 61,048        | \$   | 9,685           | \$   | 65,395        | \$   | 7,975           | \$            | 81,730        |
| Allowable Third Party Reimbursement        |       | -               |       | -              |       | -               |       | -             |      | -               |      | 1,980         |      | -               |               | -             |
| <b>Total Revenue</b>                       |       | <u>7,665</u>    |       | <u>55,500</u>  |       | <u>12,015</u>   |       | <u>61,048</u> |      | <u>9,685</u>    |      | <u>67,375</u> |      | <u>7,975</u>    |               | <u>81,730</u> |
| <b>Direct Expenditures</b>                 |       |                 |       |                |       |                 |       |               |      |                 |      |               |      |                 |               |               |
| Personal Services                          |       | 21,392          |       | 34,463         |       | 33,604          |       | 23,351        |      | 24,638          |      | 32,085        |      | 37,515          |               | 28,248        |
| Travel                                     |       | 6,384           |       | 6,884          |       | 8,437           |       | 8,251         |      | 9,133           |      | 7,255         |      | 5,188           |               | 2,046         |
| Contractual                                |       | 997             |       | 2,111          |       | 5,468           |       | 5,217         |      | 2,753           |      | 3,249         |      | 3,356           |               | 2,433         |
| Supplies                                   |       | 101             |       | 36             |       | 12              |       | 4             |      | -               |      | 39            |      | 63              |               | 35            |
| Equipment                                  |       | -               |       | -              |       | -               |       | -             |      | -               |      | -             |      | -               |               | -             |
| <b>Total Direct Expenditures</b>           |       | <u>28,874</u>   |       | <u>43,494</u>  |       | <u>47,521</u>   |       | <u>36,823</u> |      | <u>36,524</u>   |      | <u>42,628</u> |      | <u>46,122</u>   |               | <u>32,762</u> |
| Indirect Expenditures*                     |       | 5,765           |       | 7,064          |       | 10,549          |       | 12,973        |      | 10,226          |      | 13,616        |      | 17,106          |               | 12,830        |
| <b>Total Expenses</b>                      |       | <u>34,639</u>   |       | <u>50,558</u>  |       | <u>58,070</u>   |       | <u>49,796</u> |      | <u>46,750</u>   |      | <u>56,244</u> |      | <u>63,228</u>   |               | <u>45,592</u> |
| <b>Annual Surplus (Deficit)</b>            |       | <u>(26,974)</u> |       | <u>4,942</u>   |       | <u>(46,055)</u> |       | <u>11,252</u> |      | <u>(37,065)</u> |      | <u>11,131</u> |      | <u>(55,253)</u> |               | <u>36,138</u> |
| Beginning Cumulative Surplus (Deficit)     |       | 134,227         |       | 107,253        |       | 112,195         |       | 66,140        |      | 77,392          |      | 40,327        |      | 51,458          |               | (3,795)       |
| <b>Ending Cumulative Surplus (Deficit)</b> | \$    | <u>107,253</u>  | \$    | <u>112,195</u> | \$    | <u>66,140</u>   | \$    | <u>77,392</u> | \$   | <u>40,327</u>   | \$   | <u>51,458</u> | \$   | <u>(3,795)</u>  | \$            | <u>32,343</u> |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Board of Certified Direct Entry Midwives  
Schedule of Revenues and Expenditures

|  | FY 12       | FY 13       | FY 14        | FY 15        | FY16         | FY17         | FY18         | FY19<br>1st - 3rd Qtr |
|--|-------------|-------------|--------------|--------------|--------------|--------------|--------------|-----------------------|
| Licensing Revenue                      | \$ 5,290    | \$ 51,545   | \$ 3,990     | \$ 67,010    | \$ 27,355    | \$ 123,575   | \$ 24,565    | \$ 135,565            |
| Allowable Third Party Reimbursement    | -           | -           | -            | -            | -            | -            | -            | -                     |
| Total Revenue                          | 5,290       | 51,545      | 3,990        | 67,010       | 27,355       | 123,575      | 24,565       | 135,565               |
| Direct Expenditures                    |             |             |              |              |              |              |              |                       |
| Personal Services                      | 34,945      | 53,564      | 37,272       | 51,565       | 43,901       | 18,888       | 14,026       | 9,192                 |
| Travel                                 | 8,520       | 4,793       | 5,348        | 4,280        | 4,341        | 2,523        | -            | -                     |
| Contractual                            | 5,544       | 6,580       | 2,465        | 11,097       | 31,411       | 3,441        | 3,237        | 1,586                 |
| Supplies                               | -           | 24          | 12           | 90           | 25           | 111          | 52           | 13                    |
| Equipment                              | -           | -           | -            | -            | -            | -            | -            | -                     |
| Total Direct Expenditures              | 49,009      | 64,961      | 45,097       | 67,032       | 79,678       | 24,963       | 17,315       | 10,791                |
| Indirect Expenditures*                 | 3,459       | 3,946       | 10,698       | 23,547       | 14,408       | 9,531        | 7,064        | 5,298                 |
| Total Expenses                         | 52,468      | 68,907      | 55,795       | 90,579       | 94,086       | 34,494       | 24,379       | 16,089                |
| Annual Surplus (Deficit)               | (47,178)    | (17,362)    | (51,805)     | (23,569)     | (66,731)     | 89,081       | 186          | 119,476               |
| Beginning Cumulative Surplus (Deficit) | (18,160)    | (65,338)    | (82,700)     | (134,505)    | (158,074)    | (224,805)    | (135,724)    | (135,538)             |
| Ending Cumulative Surplus (Deficit)    | \$ (65,338) | \$ (82,700) | \$ (134,505) | \$ (158,074) | \$ (224,805) | \$ (135,724) | \$ (135,538) | \$ (16,062)           |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2018 — December 31, 2020

Mortuary Science  
Schedule of Revenues and Expenditures

|  | FY 12 |                 | FY 13 |                 | FY 14 |                 | FY 15 |               | FY16 |                | FY17 |               | FY18 |                | FY19<br>1st - 3rd Qtr |               |
|--|-------|-----------------|-------|-----------------|-------|-----------------|-------|---------------|------|----------------|------|---------------|------|----------------|-----------------------|---------------|
| Licensing Revenue                      | \$    | 4,655           | \$    | 23,804          | \$    | 3,905           | \$    | 28,993        | \$   | 4,935          | \$   | 36,660        | \$   | 3,525          | \$                    | 31,268        |
| Allowable Third Party Reimbursement    |       | -               |       | -               |       | -               |       | -             |      | -              |      | -             |      | -              |                       | -             |
| Total Revenue                          |       | <u>4,655</u>    |       | <u>23,804</u>   |       | <u>3,905</u>    |       | <u>28,993</u> |      | <u>4,935</u>   |      | <u>36,660</u> |      | <u>3,525</u>   |                       | <u>31,268</u> |
| Direct Expenditures                    |       |                 |       |                 |       |                 |       |               |      |                |      |               |      |                |                       |               |
| Personal Services                      |       | 11,067          |       | 23,087          |       | 20,526          |       | 8,209         |      | 7,592          |      | 2,974         |      | 4,334          |                       | 6,997         |
| Travel                                 |       | -               |       | -               |       | 67              |       | -             |      | -              |      | -             |      | -              |                       | -             |
| Contractual                            |       | 822             |       | 250             |       | 457             |       | 1,238         |      | 703            |      | 1,221         |      | 283            |                       | 270           |
| Supplies                               |       | -               |       | 33              |       | -               |       | -             |      | -              |      | -             |      | -              |                       | -             |
| Equipment                              |       | -               |       | -               |       | -               |       | -             |      | -              |      | -             |      | -              |                       | -             |
| Total Direct Expenditures              |       | <u>11,889</u>   |       | <u>23,370</u>   |       | <u>21,050</u>   |       | <u>9,447</u>  |      | <u>8,295</u>   |      | <u>4,195</u>  |      | <u>4,617</u>   |                       | <u>7,267</u>  |
| Indirect Expenditures*                 |       | 8,533           |       | 10,691          |       | 9,534           |       | 6,996         |      | 5,871          |      | 6,186         |      | 5,716          |                       | 4,287         |
| Total Expenses                         |       | <u>20,422</u>   |       | <u>34,061</u>   |       | <u>30,584</u>   |       | <u>16,443</u> |      | <u>14,166</u>  |      | <u>10,381</u> |      | <u>10,333</u>  |                       | <u>11,554</u> |
| Annual Surplus (Deficit)               |       | <u>(15,767)</u> |       | <u>(10,257)</u> |       | <u>(26,679)</u> |       | <u>12,550</u> |      | <u>(9,231)</u> |      | <u>26,279</u> |      | <u>(6,808)</u> |                       | <u>19,714</u> |
| Beginning Cumulative Surplus (Deficit) |       | 43,620          |       | 27,853          |       | 17,596          |       | (9,083)       |      | 3,467          |      | (5,764)       |      | 20,515         |                       | 13,707        |
| Ending Cumulative Surplus (Deficit)    | \$    | <u>27,853</u>   | \$    | <u>17,596</u>   | \$    | <u>(9,083)</u>  | \$    | <u>3,467</u>  | \$   | <u>(5,764)</u> | \$   | <u>20,515</u> | \$   | <u>13,707</u>  | \$                    | <u>33,421</u> |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2019 — December 31, 2020

Naturopaths  
Schedule of Revenues and Expenditures

|  | FY 12 |                 | FY 13 |                 | FY 14 |                 | FY 15 |                  | FY16 |                  | FY17 |                  | FY18 |                 | FY19<br>1st - 3rd Qtr |                 |
|--|-------|-----------------|-------|-----------------|-------|-----------------|-------|------------------|------|------------------|------|------------------|------|-----------------|-----------------------|-----------------|
| Licensing Revenue                      | \$    | 27,580          | \$    | 3,297           | \$    | 25,185          | \$    | 2,420            | \$   | 54,910           | \$   | 9,065            | \$   | 77,640          | \$                    | 4,690           |
| Allowable Third Party Reimbursement    |       | -               |       | -               |       | -               |       | -                |      | -                |      | -                |      | -               |                       | -               |
| Total Revenue                          |       | <u>27,580</u>   |       | <u>3,297</u>    |       | <u>25,185</u>   |       | <u>2,420</u>     |      | <u>54,910</u>    |      | <u>9,065</u>     |      | <u>77,640</u>   |                       | <u>4,690</u>    |
| Direct Expenditures                    |       |                 |       |                 |       |                 |       |                  |      |                  |      |                  |      |                 |                       |                 |
| Personal Services                      |       | 9,547           |       | 8,126           |       | 12,890          |       | 3,480            |      | 8,151            |      | 891              |      | 4,564           |                       | 472             |
| Travel                                 |       | -               |       | -               |       | -               |       | -                |      | -                |      | -                |      | -               |                       | -               |
| Contractual                            |       | 71,640          |       | 11,723          |       | 17,561          |       | 41,667           |      | 37,107           |      | 40,590           |      | 12,255          |                       | 1,028           |
| Supplies                               |       | 13              |       | -               |       | -               |       | -                |      | -                |      | -                |      | 6               |                       | -               |
| Equipment                              |       | -               |       | -               |       | -               |       | -                |      | -                |      | -                |      | -               |                       | -               |
| Total Direct Expenditures              |       | <u>81,200</u>   |       | <u>19,849</u>   |       | <u>30,451</u>   |       | <u>45,147</u>    |      | <u>45,258</u>    |      | <u>41,481</u>    |      | <u>16,825</u>   |                       | <u>1,500</u>    |
| Indirect Expenditures*                 |       | 3,344           |       | 3,627           |       | 4,937           |       | 3,579            |      | 4,216            |      | 2,022            |      | 3,405           |                       | 2,554           |
| Total Expenses                         |       | <u>84,544</u>   |       | <u>23,476</u>   |       | <u>35,388</u>   |       | <u>48,726</u>    |      | <u>49,474</u>    |      | <u>43,503</u>    |      | <u>20,230</u>   |                       | <u>4,054</u>    |
| Annual Surplus (Deficit)               |       | <u>(56,964)</u> |       | <u>(20,179)</u> |       | <u>(10,203)</u> |       | <u>(46,306)</u>  |      | <u>5,436</u>     |      | <u>(34,438)</u>  |      | <u>57,410</u>   |                       | <u>636</u>      |
| Beginning Cumulative Surplus (Deficit) |       | 9,440           |       | (47,524)        |       | (67,703)        |       | (77,906)         |      | (124,212)        |      | (118,776)        |      | (153,214)       |                       | (95,804)        |
| Ending Cumulative Surplus (Deficit)    | \$    | <u>(47,524)</u> | \$    | <u>(67,703)</u> | \$    | <u>(77,906)</u> | \$    | <u>(124,212)</u> | \$   | <u>(118,776)</u> | \$   | <u>(153,214)</u> | \$   | <u>(95,804)</u> | \$                    | <u>(95,168)</u> |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium April 1, 2018 — March 31, 2020

Nursing Home Administrators  
Schedule of Revenues and Expenditures

|  | FY 12 |         | FY 13 |        | FY 14 |         | FY 15 |        | FY16 |         | FY17 |        | FY18 |         | FY19<br>1st - 3rd Qtr |        |
|--|-------|---------|-------|--------|-------|---------|-------|--------|------|---------|------|--------|------|---------|-----------------------|--------|
| Licensing Revenue                      | \$    | 2,285   | \$    | 15,010 | \$    | 2,760   | \$    | 15,900 | \$   | 2,085   | \$   | 12,620 | \$   | 1,740   | \$                    | 11,970 |
| Allowable Third Party Reimbursement    |       | -       |       | -      |       | -       |       | -      |      | -       |      | 81     | \$   | 131     | \$                    | -      |
| Total Revenue                          |       | 2,285   |       | 15,010 |       | 2,760   |       | 15,900 |      | 2,085   |      | 12,701 |      | 1,871   |                       | 11,970 |
| Direct Expenditures                    |       |         |       |        |       |         |       |        |      |         |      |        |      |         |                       |        |
| Personal Services                      |       | 1,771   |       | 3,515  |       | 3,192   |       | 2,426  |      | 2,633   |      | 2,982  |      | 4,444   |                       | 2,014  |
| Travel                                 |       | -       |       | -      |       | -       |       | -      |      | -       |      | 169    |      | 420     |                       | -      |
| Contractual                            |       | 1,208   |       | 1,608  |       | 1,555   |       | 1,725  |      | 46      |      | 1,571  |      | 3,024   |                       | -      |
| Supplies                               |       | -       |       | -      |       | -       |       | -      |      | -       |      | -      |      | -       |                       | -      |
| Equipment                              |       | -       |       | -      |       | -       |       | -      |      | -       |      | -      |      | -       |                       | -      |
| Total Direct Expenditures              |       | 2,979   |       | 5,123  |       | 4,747   |       | 4,151  |      | 2,679   |      | 4,722  |      | 7,888   |                       | 2,014  |
| Indirect Expenditures*                 |       | 3,171   |       | 4,009  |       | 3,272   |       | 2,963  |      | 2,164   |      | 3,420  |      | 3,177   |                       | 2,383  |
| Total Expenses                         |       | 6,150   |       | 9,132  |       | 8,019   |       | 7,114  |      | 4,843   |      | 8,142  |      | 11,065  |                       | 4,397  |
| Annual Surplus (Deficit)               |       | (3,865) |       | 5,878  |       | (5,259) |       | 8,786  |      | (2,758) |      | 4,559  |      | (9,194) |                       | 7,573  |
| Beginning Cumulative Surplus (Deficit) |       | 6,698   |       | 2,833  |       | 8,711   |       | 3,452  |      | 12,238  |      | 9,480  |      | 14,039  |                       | 4,845  |
| Ending Cumulative Surplus (Deficit)    | \$    | 2,833   | \$    | 8,711  | \$    | 3,452   | \$    | 12,238 | \$   | 9,480   | \$   | 14,039 | \$   | 4,845   | \$                    | 12,418 |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2018 — December 31, 2020



Department of Commerce Community, and Economic Development  
Corporations, Business and Professional Licensing

Board of Nursing  
Schedule of Revenues and Expenditures

|  | FY 12     |                    | FY 13     |                  | FY 14     |                  | FY 15     |                  | FY16      |                    | FY17      |                  | FY18      |                    | FY19<br>1st - 3rd Qtr |                  |
|--|-----------|--------------------|-----------|------------------|-----------|------------------|-----------|------------------|-----------|--------------------|-----------|------------------|-----------|--------------------|-----------------------|------------------|
| Licensing Revenue                          | \$        | 998,899            | \$        | 2,515,011        | \$        | 1,024,727        | \$        | 2,589,410        | \$        | 1,063,761          | \$        | 2,847,309        | \$        | 1,230,358          | \$                    | 3,528,969        |
| Allowable Third Party Reimbursement        |           | -                  |           | -                |           | 2,497            |           | 6,744            |           | 1,620              |           | 1,693            |           | 1,666              |                       | 568              |
| <b>Total Revenue</b>                       |           | <b>998,899</b>     |           | <b>2,515,011</b> |           | <b>1,027,224</b> |           | <b>2,596,154</b> |           | <b>1,065,381</b>   |           | <b>2,849,002</b> |           | <b>1,232,024</b>   |                       | <b>3,529,537</b> |
| <b>Direct Expenditures</b>                 |           |                    |           |                  |           |                  |           |                  |           |                    |           |                  |           |                    |                       |                  |
| Personal Services                          |           | 710,446            |           | 721,394          |           | 850,867          |           | 919,911          |           | 983,406            |           | 1,095,073        |           | 1,067,953          |                       | 835,897          |
| Travel                                     |           | 17,814             |           | 22,013           |           | 26,960           |           | 33,063           |           | 18,344             |           | 19,814           |           | 24,362             |                       | 10,767           |
| Contractual                                |           | 342,033            |           | 302,175          |           | 289,470          |           | 294,532          |           | 282,701            |           | 362,166          |           | 409,084            |                       | 136,072          |
| Supplies                                   |           | 2,408              |           | 3,195            |           | 3,681            |           | 3,274            |           | 2,975              |           | 2,522            |           | 3,001              |                       | 403              |
| Equipment                                  |           | -                  |           | -                |           | -                |           | -                |           | -                  |           | -                |           | -                  |                       | -                |
| <b>Total Direct Expenditures</b>           |           | <b>1,072,701</b>   |           | <b>1,048,777</b> |           | <b>1,170,978</b> |           | <b>1,250,780</b> |           | <b>1,287,426</b>   |           | <b>1,479,575</b> |           | <b>1,504,400</b>   |                       | <b>983,139</b>   |
| Indirect Expenditures*                     |           | 938,601            |           | 1,201,327        |           | 798,751          |           | 682,300          |           | 808,047            |           | 1,079,880        |           | 1,019,712          |                       | 764,784          |
| <b>Total Expenses</b>                      |           | <b>2,011,302</b>   |           | <b>2,250,104</b> |           | <b>1,969,729</b> |           | <b>1,933,080</b> |           | <b>2,095,473</b>   |           | <b>2,559,455</b> |           | <b>2,524,112</b>   |                       | <b>1,747,923</b> |
| <b>Annual Surplus (Deficit)</b>            |           | <b>(1,012,403)</b> |           | <b>264,907</b>   |           | <b>(942,505)</b> |           | <b>663,074</b>   |           | <b>(1,030,092)</b> |           | <b>289,547</b>   |           | <b>(1,292,088)</b> |                       | <b>1,781,614</b> |
| Beginning Cumulative Surplus (Deficit)     |           | 2,312,387          |           | 1,299,984        |           | 1,564,891        |           | 622,386          |           | 1,285,460          |           | 255,368          |           | 544,915            |                       | (747,173)        |
| <b>Ending Cumulative Surplus (Deficit)</b> | <b>\$</b> | <b>1,299,984</b>   | <b>\$</b> | <b>1,564,891</b> | <b>\$</b> | <b>622,386</b>   | <b>\$</b> | <b>1,285,460</b> | <b>\$</b> | <b>255,368</b>     | <b>\$</b> | <b>544,915</b>   | <b>\$</b> | <b>(747,173)</b>   | <b>\$</b>             | <b>1,034,441</b> |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

RN/ANP/CRNA December 1, 2018-November 30, 2020

LPN October 1, 2018- September 30, 2020

CNA April 1, 2018- March 31, 2020

Board of Examiners in Optometry  
Schedule of Revenues and Expenditures

|  | FY 12 |          | FY 13 |          | FY 14 |          | FY 15 |          | FY16 |          | FY17 |          | FY18 |           | FY19<br>1st - 3rd Qtr |           |
|--|-------|----------|-------|----------|-------|----------|-------|----------|------|----------|------|----------|------|-----------|-----------------------|-----------|
| Licensing Revenue                      | \$    | 4,875    | \$    | 69,665   | \$    | 8,685    | \$    | 92,845   | \$   | 14,335   | \$   | 100,020  | \$   | 8,900     | \$                    | 120,565   |
| Allowable Third Party Reimbursement    |       | -        |       | -        |       | -        |       | -        |      | -        |      | -        | \$   | 1,000     | \$                    | -         |
| Total Revenue                          |       | 4,875    |       | 69,665   |       | 8,685    |       | 92,845   |      | 14,335   |      | 100,020  |      | 9,900     |                       | 120,565   |
| Direct Expenditures                    |       |          |       |          |       |          |       |          |      |          |      |          |      |           |                       |           |
| Personal Services                      |       | 24,606   |       | 21,604   |       | 17,501   |       | 26,989   |      | 16,327   |      | 61,823   |      | 64,631    |                       | 24,359    |
| Travel                                 |       | 6,493    |       | 4,853    |       | 3,608    |       | 4,360    |      | 4,193    |      | 2,832    |      | 6,738     |                       | 2,934     |
| Contractual                            |       | 5,985    |       | 8,003    |       | 1,573    |       | 5,301    |      | 3,126    |      | 2,824    |      | 6,656     |                       | 8,500     |
| Supplies                               |       | 57       |       | 84       |       | 216      |       | 13       |      | 77       |      | 39       |      | 2         |                       | -         |
| Equipment                              |       | -        |       | -        |       | -        |       | -        |      | -        |      | -        |      | -         |                       | -         |
| Total Direct Expenditures              |       | 37,141   |       | 34,544   |       | 22,898   |       | 36,663   |      | 23,723   |      | 67,518   |      | 78,027    |                       | 35,793    |
| Indirect Expenditures*                 |       | 10,320   |       | 12,473   |       | 10,834   |       | 14,403   |      | 10,300   |      | 25,384   |      | 30,113    |                       | 22,585    |
| Total Expenses                         |       | 47,461   |       | 47,017   |       | 33,732   |       | 51,066   |      | 34,023   |      | 92,902   |      | 108,140   |                       | 58,378    |
| Annual Surplus (Deficit)               |       | (42,586) |       | 22,648   |       | (25,047) |       | 41,779   |      | (19,688) |      | 7,118    |      | (98,240)  |                       | 62,187    |
| Beginning Cumulative Surplus (Deficit) |       | (24,817) |       | (67,403) |       | (44,755) |       | (69,802) |      | (28,023) |      | (47,711) |      | (40,593)  |                       | (138,833) |
| Ending Cumulative Surplus (Deficit)    | \$    | (67,403) | \$    | (44,755) | \$    | (69,802) | \$    | (28,023) | \$   | (47,711) | \$   | (40,593) | \$   | (138,833) | \$                    | (76,646)  |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2018 — December 31, 2020

Pawnbrokers  
Schedule of Revenues and Expenditures

|  | FY 12       | FY 13       | FY 14       | FY 15      | FY16       | FY17     | FY18      | FY19<br>1st - 3rd Qtr |
|--|-------------|-------------|-------------|------------|------------|----------|-----------|-----------------------|
| Licensing Revenue                      | \$ 11,010   | \$ 2,000    | \$ 19,500   | \$ 5,200   | \$ 18,500  | \$ 4,000 | \$ 20,300 | \$ 1,275              |
| Allowable Third Party Reimbursement    | -           | -           | -           | -          | -          | -        | -         | -                     |
| Total Revenue                          | 11,010      | 2,000       | 19,500      | 5,200      | 18,500     | 4,000    | 20,300    | 1,275                 |
| Direct Expenditures                    |             |             |             |            |            |          |           |                       |
| Personal Services                      | 14,158      | 2,233       | 5,273       | 2,235      | 8,397      | 395      | 850       | 165                   |
| Travel                                 | -           | -           | -           | -          | -          | -        | -         | -                     |
| Contractual                            | 854         | 1,564       | 1,012       | 15         | 261        | 49       | 15        | -                     |
| Supplies                               | 13          | -           | -           | -          | -          | -        | -         | -                     |
| Equipment                              | -           | -           | -           | -          | -          | -        | -         | -                     |
| Total Direct Expenditures              | 15,025      | 3,797       | 6,285       | 2,250      | 8,658      | 444      | 865       | 165                   |
| Indirect Expenditures*                 | 1,268       | 1,655       | 2,637       | 1,350      | 3,037      | 982      | 1,368     | 1,026                 |
| Total Expenses                         | 16,293      | 5,452       | 8,922       | 3,600      | 11,695     | 1,426    | 2,233     | 1,191                 |
| Annual Surplus (Deficit)               | (5,283)     | (3,452)     | 10,578      | 1,600      | 6,805      | 2,574    | 18,067    | 84                    |
| Beginning Cumulative Surplus (Deficit) | (12,609)    | (17,892)    | (21,344)    | (10,766)   | (9,166)    | (2,361)  | 213       | 18,280                |
| Ending Cumulative Surplus (Deficit)    | \$ (17,892) | \$ (21,344) | \$ (10,766) | \$ (9,166) | \$ (2,361) | \$ 213   | \$ 18,280 | \$ 18,364             |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2018 — December 31, 2019

Board of Professional Counselors  
Schedule of Revenues and Expenditures

|  | FY 12       | FY 13        | FY 14       | FY 15        | FY16       | FY17      | FY18       | FY19<br>1st - 3rd Qtr |
|--|-------------|--------------|-------------|--------------|------------|-----------|------------|-----------------------|
| Licensing Revenue                      | \$ 142,890  | \$ 17,685    | \$ 231,595  | \$ 41,641    | \$ 402,810 | \$ 84,985 | \$ 345,905 | \$ 61,385             |
| Allowable Third Party Reimbursement    | -           | -            | 2,608       | -            | 182        | -         | \$ 246     | \$ -                  |
| Total Revenue                          | 142,890     | 17,685       | 234,203     | 41,641       | 402,992    | 84,985    | 346,151    | 61,385                |
| Direct Expenditures                    |             |              |             |              |            |           |            |                       |
| Personal Services                      | 62,520      | 58,266       | 62,610      | 69,553       | 57,670     | 45,704    | 75,441     | 65,040                |
| Travel                                 | 10,981      | 15,305       | 16,324      | 26,311       | 13,354     | 12,659    | 13,655     | 3,102                 |
| Contractual                            | 6,534       | 4,790        | 10,648      | 12,740       | 26,720     | 6,154     | 4,949      | 2,333                 |
| Supplies                               | 243         | 400          | 66          | 149          | 199        | 124       | 68         | 108                   |
| Equipment                              | -           | -            | -           | -            | -          | -         | -          | -                     |
| Total Direct Expenditures              | 80,278      | 78,761       | 89,648      | 108,753      | 97,943     | 64,641    | 94,113     | 70,583                |
| Indirect Expenditures*                 | 32,228      | 35,447       | 40,982      | 51,150       | 40,499     | 38,897    | 52,890     | 39,668                |
| Total Expenses                         | 112,506     | 114,208      | 130,630     | 159,903      | 138,442    | 103,538   | 147,003    | 110,251               |
| Annual Surplus (Deficit)               | 30,384      | (96,523)     | 103,573     | (118,262)    | 264,550    | (18,553)  | 199,148    | (48,866)              |
| Beginning Cumulative Surplus (Deficit) | (88,616)    | (58,232)     | (154,755)   | (51,182)     | (169,444)  | 95,106    | 76,553     | 275,701               |
| Ending Cumulative Surplus (Deficit)    | \$ (58,232) | \$ (154,755) | \$ (51,182) | \$ (169,444) | \$ 95,106  | \$ 76,553 | \$ 275,701 | \$ 226,835            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium November 1, 2017 — October 31, 2019

Department of Commerce Community, and Economic Development  
Corporations, Business and Professional Licensing

Prescription Drug Monitoring Program  
Schedule of Revenues and Expenditures

|  | FY 12       | FY 13       | FY 14       | FY 15       | FY16        | FY17        | FY18             | FY19<br>1st - 3rd Qtr |
|--|-------------|-------------|-------------|-------------|-------------|-------------|------------------|-----------------------|
| Licensing Revenue                          | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ -        | \$ 11,910        | \$ 86,565             |
| Allowable Third Party Reimbursement        | -           | -           | -           | -           | -           | -           | \$ -             | \$ -                  |
| <b>Total Revenue</b>                       | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>11,910</b>    | <b>86,565</b>         |
| <b>Direct Expenditures</b>                 |             |             |             |             |             |             |                  |                       |
| Personal Services                          | -           | -           | -           | -           | -           | -           | -                | 4                     |
| Travel                                     | -           | -           | -           | -           | -           | -           | -                | 491                   |
| Contractual                                | -           | -           | -           | -           | -           | -           | -                | 12                    |
| Supplies                                   | -           | -           | -           | -           | -           | -           | -                | -                     |
| Equipment                                  | -           | -           | -           | -           | -           | -           | -                | -                     |
| <b>Total Direct Expenditures</b>           | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>         | <b>507</b>            |
| Indirect Expenditures*                     | -           | -           | -           | -           | -           | -           | -                | -                     |
| <b>Total Expenses</b>                      | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>         | <b>507</b>            |
| <b>Annual Surplus (Deficit)</b>            | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>11,910</b>    | <b>86,058</b>         |
| Beginning Cumulative Surplus (Deficit)     | -           | -           | -           | -           | -           | -           | -                | 11,910                |
| <b>Ending Cumulative Surplus (Deficit)</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b> | <b>\$ 11,910</b> | <b>\$ 97,968</b>      |

Department of Commerce Community, and Economic Development  
Corporations, Business and Professional Licensing

Board of Pharmacy  
Schedule of Revenues and Expenditures

|  | FY 12     |                | FY 13     |                  | FY 14     |                | FY 15     |                 | FY 16     |                | FY 17     |                  | FY 18     |                | FY19<br>1st - 3rd Qtr |                  |    |
|--|-----------|----------------|-----------|------------------|-----------|----------------|-----------|-----------------|-----------|----------------|-----------|------------------|-----------|----------------|-----------------------|------------------|----|
| Licensing Revenue                          | \$        | 500,238        | \$        | 159,341          | \$        | 673,100        | \$        | 269,646         | \$        | 802,230        | \$        | 208,755          | \$        | 801,317        | \$                    | 153,635          |    |
| Allowable Third Party Reimbursement        |           | -              |           | -                |           | 1,701          |           | -               |           | -              |           | 3,256            |           | \$             | 210                   | \$               | 73 |
| <b>Total Revenue</b>                       |           | <b>500,238</b> |           | <b>159,341</b>   |           | <b>674,801</b> |           | <b>269,646</b>  |           | <b>802,230</b> |           | <b>212,011</b>   |           | <b>801,527</b> |                       | <b>153,708</b>   |    |
| <b>Direct Expenditures</b>                 |           |                |           |                  |           |                |           |                 |           |                |           |                  |           |                |                       |                  |    |
| Personal Services                          |           | 162,493        |           | 158,574          |           | 182,280        |           | 164,266         |           | 225,050        |           | 215,674          |           | 273,406        |                       | 187,855          |    |
| Travel                                     |           | 15,713         |           | 18,850           |           | 24,054         |           | 24,548          |           | 16,676         |           | 11,119           |           | 13,704         |                       | 7,410            |    |
| Contractual                                |           | 19,799         |           | 11,798           |           | 24,633         |           | 9,149           |           | 14,812         |           | 41,331           |           | 21,960         |                       | 22,834           |    |
| Supplies                                   |           | 1,385          |           | 365              |           | 69             |           | 90              |           | 111            |           | 519              |           | -              |                       | 26               |    |
| Equipment                                  |           | -              |           | -                |           | -              |           | -               |           | -              |           | -                |           | -              |                       | -                |    |
| <b>Total Direct Expenditures</b>           |           | <b>199,390</b> |           | <b>189,587</b>   |           | <b>231,036</b> |           | <b>198,053</b>  |           | <b>256,649</b> |           | <b>268,643</b>   |           | <b>309,070</b> |                       | <b>218,125</b>   |    |
| Indirect Expenditures*                     |           | 213,722        |           | 228,785          |           | 197,912        |           | 145,863         |           | 192,296        |           | 222,916          |           | 259,680        |                       | 194,760          |    |
| <b>Total Expenses</b>                      |           | <b>413,112</b> |           | <b>418,372</b>   |           | <b>428,948</b> |           | <b>343,916</b>  |           | <b>448,945</b> |           | <b>491,559</b>   |           | <b>568,750</b> |                       | <b>412,885</b>   |    |
| <b>Annual Surplus (Deficit)</b>            |           | <b>87,126</b>  |           | <b>(259,031)</b> |           | <b>245,853</b> |           | <b>(74,270)</b> |           | <b>353,285</b> |           | <b>(279,548)</b> |           | <b>232,777</b> |                       | <b>(259,177)</b> |    |
| Beginning Cumulative Surplus (Deficit)     |           | 201,801        |           | 288,927          |           | 29,896         |           | 275,749         |           | 201,479        |           | 554,764          |           | 275,216        |                       | 507,993          |    |
| <b>Ending Cumulative Surplus (Deficit)</b> | <b>\$</b> | <b>288,927</b> | <b>\$</b> | <b>29,896</b>    | <b>\$</b> | <b>275,749</b> | <b>\$</b> | <b>201,479</b>  | <b>\$</b> | <b>554,764</b> | <b>\$</b> | <b>275,216</b>   | <b>\$</b> | <b>507,993</b> | <b>\$</b>             | <b>248,816</b>   |    |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium July 1, 2018 — June 30, 2020

State Physical Therapy and Occupational Therapy Board  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13       | FY 14      | FY 15       | FY16       | FY17       | FY18       | FY19<br>1st - 3rd Qtr |
|--|------------|-------------|------------|-------------|------------|------------|------------|-----------------------|
| Licensing Revenue                      | \$ 194,195 | \$ 55,805   | \$ 276,230 | \$ 76,178   | \$ 337,405 | \$ 128,275 | \$ 405,168 | \$ 90,073             |
| Allowable Third Party Reimbursement    | -          | -           | 1,793      | 404         | 664        | 724        | \$ 1,064   | \$ 555                |
| Total Revenue                          | 194,195    | 55,805      | 278,023    | 76,582      | 338,069    | 128,999    | 406,232    | 90,628                |
| Direct Expenditures                    |            |             |            |             |            |            |            |                       |
| Personal Services                      | 63,746     | 79,262      | 89,742     | 74,492      | 90,305     | 87,520     | 108,617    | 89,365                |
| Travel                                 | 9,777      | 5,711       | 8,120      | 8,882       | 8,050      | 2,143      | 5,869      | 5,636                 |
| Contractual                            | 11,130     | 7,993       | 25,435     | 9,289       | 8,395      | 2,969      | 4,345      | 1,971                 |
| Supplies                               | 452        | 174         | 29         | 37          | 120        | 13         | 252        | 15                    |
| Equipment                              | -          | -           | -          | -           | -          | -          | -          | -                     |
| Total Direct Expenditures              | 85,105     | 93,140      | 123,326    | 92,700      | 106,870    | 92,645     | 119,083    | 96,987                |
| Indirect Expenditures*                 | 68,781     | 78,340      | 69,051     | 51,149      | 72,365     | 84,563     | 97,853     | 73,390                |
| Total Expenses                         | 153,886    | 171,480     | 192,377    | 143,849     | 179,235    | 177,208    | 216,936    | 170,377               |
| Annual Surplus (Deficit)               | 40,309     | (115,675)   | 85,646     | (67,267)    | 158,834    | (48,209)   | 189,296    | (79,749)              |
| Beginning Cumulative Surplus (Deficit) | 20,127     | 60,436      | (55,239)   | 30,407      | (36,860)   | 121,974    | 73,765     | 263,061               |
| Ending Cumulative Surplus (Deficit)    | \$ 60,436  | \$ (55,239) | \$ 30,407  | \$ (36,860) | \$ 121,974 | \$ 73,765  | \$ 263,061 | \$ 183,312            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium July 1, 2018 — June 30, 2020

Board of Psychologist and Psychological Associate Examiners  
Schedule of Revenues and Expenditures

|  | FY 12 |                 | FY 13 |                | FY 14 |                 | FY 15 |                | FY16 |                 | FY17 |                | FY18 |                 | FY19<br>1st - 3rd Qtr |                 |
|--|-------|-----------------|-------|----------------|-------|-----------------|-------|----------------|------|-----------------|------|----------------|------|-----------------|-----------------------|-----------------|
| Licensing Revenue                      | \$    | 30,372          | \$    | 156,899        | \$    | 38,650          | \$    | 174,938        | \$   | 33,572          | \$   | 193,265        | \$   | 17,080          | \$                    | 23,510          |
| Allowable Third Party Reimbursement    |       | -               |       | -              |       | -               |       | -              |      | -               |      | -              | \$   | 1,017           | \$                    | 1,696           |
| Total Revenue                          |       | <u>30,372</u>   |       | <u>156,899</u> |       | <u>38,650</u>   |       | <u>174,938</u> |      | <u>33,572</u>   |      | <u>193,265</u> |      | <u>18,097</u>   |                       | <u>25,206</u>   |
| Direct Expenditures                    |       |                 |       |                |       |                 |       |                |      |                 |      |                |      |                 |                       |                 |
| Personal Services                      |       | 40,952          |       | 55,234         |       | 69,884          |       | 58,896         |      | 37,479          |      | 28,054         |      | 49,934          |                       | 56,556          |
| Travel                                 |       | 7,486           |       | 9,816          |       | 14,041          |       | 22,637         |      | 13,089          |      | 14,489         |      | 19,445          |                       | 9,612           |
| Contractual                            |       | 2,362           |       | 1,762          |       | 26,032          |       | 14,069         |      | 10,189          |      | 3,825          |      | 2,624           |                       | 2,340           |
| Supplies                               |       | 258             |       | 172            |       | 78              |       | 50             |      | 19              |      | 149            |      | 29              |                       | 121             |
| Equipment                              |       | -               |       | -              |       | -               |       | -              |      | -               |      | -              |      | -               |                       | -               |
| Total Direct Expenditures              |       | <u>51,058</u>   |       | <u>66,984</u>  |       | <u>110,035</u>  |       | <u>95,652</u>  |      | <u>60,776</u>   |      | <u>46,517</u>  |      | <u>72,032</u>   |                       | <u>68,629</u>   |
| Indirect Expenditures*                 |       | 13,779          |       | 17,246         |       | 25,827          |       | 31,271         |      | 19,713          |      | 20,570         |      | 26,900          |                       | 20,175          |
| Total Expenses                         |       | <u>64,837</u>   |       | <u>84,230</u>  |       | <u>135,862</u>  |       | <u>126,923</u> |      | <u>80,489</u>   |      | <u>67,087</u>  |      | <u>98,932</u>   |                       | <u>88,804</u>   |
| Annual Surplus (Deficit)               |       | <u>(34,465)</u> |       | <u>72,669</u>  |       | <u>(97,212)</u> |       | <u>48,015</u>  |      | <u>(46,917)</u> |      | <u>126,178</u> |      | <u>(80,835)</u> |                       | <u>(63,598)</u> |
| Beginning Cumulative Surplus (Deficit) |       | 331,261         |       | 296,796        |       | 369,465         |       | 272,253        |      | 320,268         |      | 273,351        |      | 399,529         |                       | 318,694         |
| Ending Cumulative Surplus (Deficit)    | \$    | <u>296,796</u>  | \$    | <u>369,465</u> | \$    | <u>272,253</u>  | \$    | <u>320,268</u> | \$   | <u>273,351</u>  | \$   | <u>399,529</u> | \$   | <u>318,694</u>  | \$                    | <u>255,096</u>  |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.



Real Estate Commission  
Schedule of Revenues and Expenditures

|  | FY 12      | FY 13        | FY 14        | FY 15      | FY16         | FY17       | FY18       | FY19<br>1st - 3rd Qtr |
|--|------------|--------------|--------------|------------|--------------|------------|------------|-----------------------|
| Licensing Revenue                      | \$ 879,380 | \$ 168,797   | \$ 1,139,844 | \$ 322,870 | \$ 1,086,258 | \$ 297,161 | \$ 766,875 | \$ 206,390            |
| Allowable Third Party Reimbursement    | -          | -            | -            | -          | -            | -          | \$ -       | \$ -                  |
| Total Revenue                          | 879,380    | 168,797      | 1,139,844    | 322,870    | 1,086,258    | 297,161    | 766,875    | 206,390               |
| Direct Expenditures                    |            |              |              |            |              |            |            |                       |
| Personal Services                      | 430,112    | 303,555      | 297,814      | 216,172    | 228,773      | 209,514    | 166,498    | 159,290               |
| Travel                                 | 10,638     | 6,087        | 12,096       | 13,013     | 12,781       | 6,803      | 15,632     | 4,578                 |
| Contractual                            | 73,113     | 47,616       | 95,127       | 98,742     | 77,167       | 83,764     | 14,329     | 7,830                 |
| Supplies                               | 775        | 294          | 925          | 600        | 1,229        | 34         | 649        | -                     |
| Equipment                              | -          | -            | -            | -          | -            | -          | -          | -                     |
| Total Direct Expenditures              | 514,638    | 357,552      | 405,962      | 328,527    | 319,950      | 300,115    | 197,108    | 171,698               |
| Indirect Expenditures*                 | 124,647    | 158,590      | 180,127      | 169,382    | 170,691      | 169,160    | 180,508    | 135,381               |
| Total Expenses                         | 639,285    | 516,142      | 586,089      | 497,909    | 490,641      | 469,275    | 377,616    | 307,079               |
| Annual Surplus (Deficit)               | 240,095    | (347,345)    | 553,755      | (175,039)  | 595,617      | (172,114)  | 389,259    | (100,689)             |
| Beginning Cumulative Surplus (Deficit) | (171,520)  | 68,575       | (278,770)    | 274,985    | 99,946       | 695,563    | 523,449    | 912,708               |
| Ending Cumulative Surplus (Deficit)    | \$ 68,575  | \$ (278,770) | \$ 274,985   | \$ 99,946  | \$ 695,563   | \$ 523,449 | \$ 912,708 | \$ 812,019            |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Underground Storage Tank Workers  
Schedule of Revenues and Expenditures

|  | FY 12 |               | FY 13 |                | FY 14 |               | FY 15 |                | FY16 |               | FY17 |                | FY18 |               | FY19<br>1st - 3rd Qtr |                |
|--|-------|---------------|-------|----------------|-------|---------------|-------|----------------|------|---------------|------|----------------|------|---------------|-----------------------|----------------|
| Licensing Revenue                      | \$    | 14,570        | \$    | 315            | \$    | 13,980        | \$    | 1,715          | \$   | 12,905        | \$   | 195            | \$   | 17,105        | \$                    | 1,435          |
| Allowable Third Party Reimbursement    |       | -             |       | -              |       | -             |       | -              |      | -             |      | -              |      | -             |                       | -              |
| Total Revenue                          |       | <u>14,570</u> |       | <u>315</u>     |       | <u>13,980</u> |       | <u>1,715</u>   |      | <u>12,905</u> |      | <u>195</u>     |      | <u>17,105</u> |                       | <u>1,435</u>   |
| Direct Expenditures                    |       |               |       |                |       |               |       |                |      |               |      |                |      |               |                       |                |
| Personal Services                      |       | 6,697         |       | 813            |       | 5,720         |       | 1,713          |      | 4,407         |      | 3,009          |      | 3,504         |                       | 1,805          |
| Travel                                 |       | -             |       | -              |       | -             |       | -              |      | 142           |      | -              |      | -             |                       | -              |
| Contractual                            |       | -             |       | 12             |       | 311           |       | 23             |      | 768           |      | 2              |      | 26            |                       | -              |
| Supplies                               |       | -             |       | 16             |       | -             |       | -              |      | -             |      | -              |      | -             |                       | -              |
| Equipment                              |       | -             |       | -              |       | -             |       | -              |      | -             |      | -              |      | -             |                       | -              |
| Total Direct Expenditures              |       | <u>6,697</u>  |       | <u>841</u>     |       | <u>6,031</u>  |       | <u>1,736</u>   |      | <u>5,317</u>  |      | <u>3,011</u>   |      | <u>3,530</u>  |                       | <u>1,805</u>   |
| Indirect Expenditures*                 |       | 4,382         |       | 4,009          |       | 5,853         |       | 1,691          |      | 3,848         |      | 2,665          |      | 4,150         |                       | 3,113          |
| Total Expenses                         |       | <u>11,079</u> |       | <u>4,850</u>   |       | <u>11,884</u> |       | <u>3,427</u>   |      | <u>9,165</u>  |      | <u>5,676</u>   |      | <u>7,680</u>  |                       | <u>4,918</u>   |
| Annual Surplus (Deficit)               |       | <u>3,491</u>  |       | <u>(4,535)</u> |       | <u>2,096</u>  |       | <u>(1,712)</u> |      | <u>3,740</u>  |      | <u>(5,481)</u> |      | <u>9,425</u>  |                       | <u>(3,483)</u> |
| Beginning Cumulative Surplus (Deficit) |       | 12,080        |       | 15,571         |       | 11,036        |       | 13,132         |      | 11,420        |      | 15,160         |      | 9,679         |                       | 19,104         |
| Ending Cumulative Surplus (Deficit)    | \$    | <u>15,571</u> | \$    | <u>11,036</u>  | \$    | <u>13,132</u> | \$    | <u>11,420</u>  | \$   | <u>15,160</u> | \$   | <u>9,679</u>   | \$   | <u>19,104</u> | \$                    | <u>15,621</u>  |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.  
The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Department of Commerce Community, and Economic Development  
Corporations, Business and Professional Licensing

Board of Veterinary Examiners  
Schedule of Revenues and Expenditures

|  | FY 12             | FY 13             | FY 14            | FY 15            | FY16               | FY17             | FY18               | FY19<br>1st - 3rd Qtr |
|--|-------------------|-------------------|------------------|------------------|--------------------|------------------|--------------------|-----------------------|
| Licensing Revenue                          | \$ 27,930         | \$ 138,120        | \$ 34,545        | \$ 145,200       | \$ 34,450          | \$ 238,630       | \$ 57,225          | \$ 273,265            |
| Allowable Third Party Reimbursement        | -                 | -                 | -                | -                | -                  | -                | \$ -               | \$ 282                |
| <b>Total Revenue</b>                       | <b>27,930</b>     | <b>138,120</b>    | <b>34,545</b>    | <b>145,200</b>   | <b>34,450</b>      | <b>238,630</b>   | <b>57,225</b>      | <b>273,547</b>        |
| <b>Direct Expenditures</b>                 |                   |                   |                  |                  |                    |                  |                    |                       |
| Personal Services                          | 63,486            | 80,633            | 90,324           | 70,034           | 73,668             | 64,479           | 74,365             | 59,789                |
| Travel                                     | 3,439             | 2,683             | 2,089            | 2,700            | 3,343              | 2,031            | 1,911              | 2,315                 |
| Contractual                                | 5,065             | 5,282             | 3,207            | 9,495            | 16,516             | 3,487            | 3,020              | 4,153                 |
| Supplies                                   | 45                | 12                | 35               | 68               | 26                 | 68               | 15                 | -                     |
| Equipment                                  | -                 | -                 | -                | -                | -                  | -                | -                  | -                     |
| <b>Total Direct Expenditures</b>           | <b>72,035</b>     | <b>88,610</b>     | <b>95,655</b>    | <b>82,297</b>    | <b>93,553</b>      | <b>70,065</b>    | <b>79,311</b>      | <b>66,257</b>         |
| Indirect Expenditures*                     | 33,151            | 41,875            | 42,137           | 45,750           | 44,925             | 50,987           | 51,975             | 38,981                |
| <b>Total Expenses</b>                      | <b>105,186</b>    | <b>130,485</b>    | <b>137,792</b>   | <b>128,047</b>   | <b>138,478</b>     | <b>121,052</b>   | <b>131,286</b>     | <b>105,238</b>        |
| <b>Annual Surplus (Deficit)</b>            | <b>(77,256)</b>   | <b>7,635</b>      | <b>(103,247)</b> | <b>17,153</b>    | <b>(104,028)</b>   | <b>117,578</b>   | <b>(74,061)</b>    | <b>168,309</b>        |
| Beginning Cumulative Surplus (Deficit)     | 178,450           | 101,194           | 108,829          | 5,582            | 22,735             | (81,293)         | 36,285             | (37,776)              |
| <b>Ending Cumulative Surplus (Deficit)</b> | <b>\$ 101,194</b> | <b>\$ 108,829</b> | <b>\$ 5,582</b>  | <b>\$ 22,735</b> | <b>\$ (81,293)</b> | <b>\$ 36,285</b> | <b>\$ (37,776)</b> | <b>\$ 130,533</b>     |

\*\* For the first three quarters, indirect costs are based on the prior fiscal year's total indirect amount on a percent of year completed basis.

The 4th quarter board reports reflect the current year's actual indirect expenses allocated to the boards.

Biennium January 1, 2018 — December 31, 2020