| 1        | STATE OF ALASKA   |  |  |
|----------|---|--|--|
| 2        | DEPARTMENT OF COMMERCE, COMMUNITY, & ECONOMIC DEVELOPMENT   |  |  |
| 3        | DIVISION OF CORPORATIONS, BUSINESS, & PROFESSIONAL LICENSING  |  |  |
| 4        | BOARD OF CERTIFIED REAL ESTATE APPRAISERS   |  |  |
| 5<br>6   | MINUTES OF THE BOARD MEETINGS   |  |  |
| 7        | Friday, May 11, 2018  |  |  |
| 8        |   |  |  |
| 9        |   |  |  |
| 10       | By the authority of AS 08.01.070(2), and in compliance with the provisions of AS 44.62, Article 6, a            |  |  |
| 11       | scheduled meeting of the Board of Certified Real Estate Appraisers was held via teleconference on               |  |  |
| 12       | Friday, May 11, 2018  |  |  |
| 13       |   |  |  |
| 14       | Agenda Item #1 Call to Order/Roll Call  |  |  |
| 15       |   |  |  |
| 16       | The meeting was called to order at 9:07 a.m. by David Derry, Chair.   |  |  |
| 17       | These present, constituting a grown of the Doord.   |  |  |
| 18       | Those present, constituting a quorum of the Board:  David Dorry, Chair, Cartified General Peal Fateta Appraisar |  |  |
| 19       |   |  |  |
| 20       | Donald Faulkenburry, Public Member  |  |  |
| 21       | Renee Piszczek, Mortgage Lending Member   |  |  |
| 22       | Robert Tracy, Certified Residential Real Estate Appraiser   |  |  |
| 23       |   |  |  |
| 24       | Division Staff present in the meeting:  |  |  |
| 25       | Dawn Dulebohn, Occupational Licensing Examiner  |  |  |
| 26       | Laura Carrillo, Records and Licensing Supervisor  |  |  |
| 27       | Doug Fell, Investigator III   |  |  |
| 28       | Sara Chambers, Deputy Director  |  |  |
| 29       |   |  |  |
| 30       | At this time, Chair Derry invited OLE Dulebohn to address the board in relation to the new On Board             |  |  |
| 31       | program the Division has implemented, to remind all board members to identify themselves when                   |  |  |
| 32       |   |  |  |
| 33       | be recorded and stored separately from the public record recordings.  |  |  |
| 34       | A ganda Itam #2 Ethiag Digalogura/Daviery Ethiag  |  |  |
| 35<br>26 | Agenda Item #2 Ethics Disclosure/Review Ethics  |  |  |
| 36<br>27 | There were no othics issues to disalose   |  |  |
| 37       | There were no ethics issues to disclose.  |  |  |
| 38       |   |  |  |
| 39       |   |  |  |
| 40       |   |  |  |

| Agenda Item #3  | Review Agenda  |
|---|--|
| Chair David Derry pron  | apted the Board to review the meeting agenda. There were no changes  |
| made to the agenda.   |  |
|   |  |
| n a motion made by a<br>nanimously, it was:   | Robert Tracy, seconded by Donald Faulkenburry, and passed  |
| • /   | APPROVE the agenda as written.   |
| KESOL VED to  | ATT NOVE the agenua as written.  |
| genda Item #4   | Review/Approve Minutes   |
| The Deend buieffer dieser   | and the minutes and decided that they would neview and amount the  |
| •   | ssed the minutes and decided that they would review and approve the 2, 2018 at the next scheduled meeting. |
| innutes from January 1  | 2, 2016 at the next scheduled meeting.   |
| Agenda Item #7  | Board Business   |
|   |  |
| Election of Chair/Alterr  | nate Chair   |
|   |  |
| Ir. Derry states that wi  | th the loss of Alfred Ferrarra from the Board there is a position in the                                   |
| orm of Alternate Chair  | that needs to be filled. Mr. Derry conveys that this is a good time for the                                |
| oard to decide on leade   | ership and asks if there are any nominations for Chair or Vice Chair. The                                  |
| oard discusses options  | for Vice Chair but after being nominated by Robert Tracy, Donald   |
| aulkenburry declines.   | Mr. Derry then nominates Robert Tracy as Vice Chair and Mr. Tracy  |
| ccepts the nomination.  | Mr. Faulkenburry nominates David Derry as Chair. Mr. Derry accepts.  |
| On a motion made by   | Donald Faulkenburry, seconded by Robert Tracy, and passed  |
| ınanimously with a ro   | ll call vote, it was:  |
|   | APPROVE the nomination and appointment of David Derry as   |
| Chairman of the Boar  | d of Certified Real Estate Appraisers.   |
|   |  |
| On a motion made by David Derry, seconded by Renee Piszczek, and passed unanimously |  |
| with a roll call vote, it was:  |  |
| RESOLVED to   | APPROVE the nomination and appointment of Robert Tracy as  |
| 7'  |  |
| vice Chairman of the  | Board of Certified Real Estate Appraisers  |

| 80  | TASK:  |
|-----|--|
| 81  | OLE Dulebohn was asked to correct the following FAQ's:   |
| 82  |  |
| 83  | 9. The information under "Required Course for Trainees and Supervisors" states                         |
| 84  | that the "course is acceptable for qualifying education only, not continuing education."               |
| 85  | Mr. Derry says that this is incorrect and that the information is reversed. It should read             |
| 86  | "course is acceptable for qualifying continuing education only, not qualifying education."             |
| 87  |  |
| 88  | 16. The 100 hours of education needed to transition from a certified residential to                    |
| 89  | certified general real estate appraiser needs to be clarified.   |
| 90  |  |
| 91  | 14. The qualifications needed to transition from a Trainee Appraiser to a certified                    |
| 92  | general or residential real estate appraiser have changed. The board will address the                  |
| 93  | regulations project needed to adopt these changes at the next meeting.                                 |
| 94  |  |
| 95  | 18. Appraisal Management Companies legislation was passed in 2018. Regulations                         |
| 96  | will need to be drafted by the board in order to implement change. The board will address              |
| 97  | the regulations project needed to adopt these changes at the next meeting.                             |
| 98  |  |
| 99  | 19. The Division of Corporations, Business, and Professional Licensing contacted                       |
| 100 | the Appraisal Subcommittee and has determined that requiring fingerprinting as part of                 |
| 101 | the application process for certification is not necessary and that the current process of             |
| 102 | asking Professional Fitness Questions satisfies the federal requirement.                               |
| 103 |  |
| 104 | Supervisor/Trainee- Determination of Competency and Property Inspections                               |
| 105 |  |
| 106 | Mr. Derry voiced concerns over Residential Supervisors and Trainees in relation to property            |
| 107 | inspection, the Uniform Residential Appraisal Report (URAR), and the Determination of                  |
| 108 | Competency forms. Mr. Derry is hearing of supervisors not consistently inspecting properties           |
| 109 | with trainees. It is the supervisor's responsibility to inspect properties with their trainees until a |
| 110 | determination of competency is achieved. Mr. Derry would like the Division to take the                 |
| 111 | Determination of Competency form out of the application and post it separately on the website.         |
| 112 | Mr. Derry would like a FAQ added about the form and that it needs to be filed with the Divsiion        |
| 113 | within 10 days. The Board engages in dialogue about their experiences with the URAR form               |
| 114 | and how it is completed.   |
| 115 |  |
| 116 | TASK:  |
| 117 | OLE Dulebohn to check with Division in regards to removing the Determination of                        |
| 118 | Competency form from the Certified General and Residential applications, posting it on                 |
|     | Page 3   21  |

| 119 | the website, adding an FAQ about the supervisory requirements of this form, and                    |  |  |
|-----|--|--|--|
| 120 | correcting the typo "competently" at the bottom of the page.                                       |  |  |
| 121 |  |  |  |
| 122 | The topic of the scarcity of trainee appraisers was discussed and the board displayed dismay at    |  |  |
| 123 | the two trainees in Fairbanks, zero in the Valley, and one in Kenai. Mr. Derry expresses his       |  |  |
| 124 | feelings on the responsibility of certified appraiser to train new appraiser to continue the       |  |  |
| 125 | profession.  |  |  |
| 126 |  |  |  |
| 127 | Agenda Item #5 Old Business  |  |  |
| 128 |  |  |  |
| 129 | Laura Carrillo joins the meeting at 9:38 a.m. to address the board's questions on the Fee Analysis |  |  |
| 130 | Report and answer any questions about the current regulations projects.                            |  |  |
| 131 |  |  |  |
| 132 | Fee Analysis Report  |  |  |
| 133 |  |  |  |
| 134 | Ms. Carrillo states that she will not be able to expand upon the Fee Analysis Report because it    |  |  |
| 135 | was already presented to the board in July 2017. Ms. Carrillo did make the comment that in the     |  |  |
| 136 | document revised April 5, 2018, the Courtesy License fee was changed from \$150 to \$250. Ms.      |  |  |
| 137 | Carrillo recalls the 2013 Legislative Audit Report in which it was noted that the courtesy license |  |  |
| 138 | fee was capped at \$150. Ms. Carrillo wonders if the cap had been expanded since then. Mr.         |  |  |
| 139 | Derry replies that he wasn't sure that the cap had changed. Ms. Carrillo wanted to make the        |  |  |
| 140 | board aware of this discrepancy before they implement the fee change and fees the Department       |  |  |
| 141 | of Law should be aware of the cap.   |  |  |
| 142 |  |  |  |
| 143 | TASK:  |  |  |
| 144 | Mr. Derry will research if any fee cap exists federally for Courtesy Licenses.                     |  |  |
| 145 |  |  |  |
| 146 | Current Regulations Project Update   |  |  |
| 147 |  |  |  |
| 148 | Ms. Carrillo takes the board through the draft regulations language. She touches on the current    |  |  |
| 149 | language of 12 AAC 02.370(9) being removed in lieu of the ASC clearance. Ms. Carrillo then         |  |  |
| 150 | asks if the board has any specific questions. Discussion of the current language ensues when it    |  |  |
| 151 | discovered that Ms. Carrillo had a copy of the draft regulations that included notes from the      |  |  |
| 152 | Department of Law. Ms. Carrillo advises the board to wait until they can review the more           |  |  |
| 153 | updated version with the Department of Law notes and then reviewing and approving that             |  |  |
| 154 | version at a later meeting. Mr. Derry agrees that the board should postpone any vote on the        |  |  |
| 155 | drafted regulations language until they have a chance to review the updated version. The board     |  |  |
| 156 | was informed that the updates can be found in bold font and underlined.                            |  |  |
| 157 |  |  |  |

| 158        | TASK:   |  |
|------------|---|--|
| 159        | OLE Dulebohn should put the regulations project draft language with Department                  |  |
| 160        |   |  |
| 161        |   |  |
| 162        | Mr. Tracy made it a point to compliment Ms. Carrillo on her good work in elevating the federal  |  |
| 163        | status rating of the Board. Mr. Derry concurred with Mr. Tracy's compliment and thanked Ms.     |  |
| 164        | Carrillo as well on her work and effort.  |  |
| 165        |   |  |
| 166        | Agenda Item #7 (continued) Board Business   |  |
| 167        |   |  |
| 168        | Review Continuing Education from 2017 Audit   |  |
| 169        |   |  |
| 170        | The board was asked by the paralegal to review three cases that were selected for 2017's audit  |  |
| 171        | but have not been satisfactorily voted on either in 2017 or earlier this year when OLE Dulebohn |  |
| 172        | sent them out to the board. The three cases of Douglas DeLaGrange, Scott Lantto, and John       |  |
| 173        | Emery need the board to vote on the content of their continuing education certificates so the   |  |
| 174        | paralegal can draft consent agreement to finalize the audit. OLE Dulebohn clarifies that        |  |
| 175        | "content" would be course relevance and whether it was approved by the State of Alaska          |  |
| 176        |   |  |
| 177        | The board objected to having to review the continuing education certificates since the board    |  |
| 178        | reviews and approves all continuing education courses prior to them being acceptable for        |  |
| 179        | licensee use. OLE Dulebohn stated the reason the board had to review the certificates stemmed   |  |
| 180        | from Centralized Licensing statutes 12 AAC 02.960 and 12 AAC 02.965 stating that "credits       |  |
| 181        | submitted to satisfy the continuing education requirements under this section must be approved  |  |
| 182        | under AS 08 and this title by the department or the applicable board."                          |  |
| 183        |   |  |
| 184        | The board wanted to know if it was a possible to change Centralized Statutes and Regulations to |  |
| 185        | recognize that the Board of Certified Real Estate Appraisers pre-approves all continuing        |  |
| 186        | education content.  |  |
| 187        |   |  |
| 188        | On a motion made by Donald Faulkenburry, seconded by Robert Tracy, and passed                   |  |
| 189        | unanimously with a roll call vote, it was:  |  |
| 190        | RESOLVED to APPROVE the previously reviewed and approved 26 hours of                            |  |
| 191        | continuing education presented by Douglas DeLaGrange for the 2015-2017 licensing period         |  |
| 192        | audit.  |  |
| 193        |   |  |
| 194        | The board discussed the certificates presented by John Emery. Mr. Faulkenburry pointed out      |  |
| 195<br>196 | that certificate #16CP167303068 and #17CP167303083 are not courses approved by Alaska.          |  |
| ıun        |   |  |

On a motion made by Robert Tracy, seconded by Renee Piszczek, and passed unanimously with a roll call vote, it was:

RESOLVED to APPROVE the previously reviewed and approved 7 class hours and 30 hours of distance education hours of continuing education approved by the State of Alaska presented by John Emery for the 2015-2017 licensing period audit and DENY the continuing education classes presented with approval from the State of California.

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On a motion made by Donald Faulkenburry, seconded by Robert Tracy, and passed unanimously with a roll call vote, it was:

RESOLVED to APPROVE the previously reviewed and approved 26 hours of continuing education presented by Scott Lantto for the 2015-2017 licensing period audit.

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- Mr. Derry wanted an opportunity to present the board's "case" to the paralegal. Mr.
- 210 Faulkenburry objected to the board trying to do anything to change the regulation stating he felt
- 211 it would be a "waste of time" with so many underlining statutes. Mr. Derry recognizes that it
- 212 may be a "futile effort" but renews his willingness to speak to the paralegal on the board's
- 213 behalf.

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- On a motion made by Robert Tracy, seconded by Renee Piszczek, and passed with a majority roll call vote not including Donald Faulkenburry, it was:
- RESOLVED to APPROVE the appointment of David Derry to speak to the paralegal on the board's behalf in regards to a need for the board to review continuing education for audits.

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**TASK:** 

OLE Dulebohn will send Mr. Derry the referencing regulation to Mr. Derry prior to arranging a meeting to with Mr. Derry and the Paralegal Department to discuss changing Centralized Statutes and Regulations to accommodate the Board of Certified Real Estate Appraisers pre-approval of continuing education courses so there is no need to review content for the audit process

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# Review Goals and Objectives

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The board discusses the 2018 Annual Report. OLE Dulebohn informs the board that the tentative deadline for the report is July 1, 2018. Mr. Derry gives an overview of what the report is to the board and encourages the board to look over previous year's reports. Mr. Derry reports that researching and reporting for the Annual Report helped with the sunset audit in terms of fee changes.

| TASK:  | vill write up the Coals and Objectives and Summary for the 2018   |  |
|--|---|--|
| Mr. Derry will write up the Goals and Objectives and Summary for the 2018 Annual Report and send them to OLE Dulebohn before July 1, 2018.   |   |  |
| •  | • /   |  |
| Agenda Item #11  | New Business  |  |
| AMC Legislation Up   | <u>odate</u>  |  |
| House and the Senat much he learned from Senator Kevin Meyer Josephson and his strategy process and supportion aligned with the Read Derry feels that the varied and most of varied at \$50,000 and Appraiser was change end results were fair Representative Gutter charges and fees from | at the Appraisal Management Companies (AMC) legislation passed both and is now only awaiting the Governor's signature. Mr. Derry reports in this legislative processes. Mr. Derry acknowledges the support from r and Representative Andy Josephson. He felt that Representative aff in particular were very helpful in showing him how to navigate the ing the board's requests. Mr. Derry felt that the Senate side was more I Estate Value Advisors (REVA) and the Wells Fargo lobbyist requests. Versions of the bills that were passed are a lot more specific than were what was in them should have been addressed in regulation. These item I bonding limit that the board had requested be \$100,000 and was eventual the controlling AMC member must be a Alaska Certified Real Estate aged to just a Certified Real Estate Appraiser. Mr. Derry feels that the bill of Mr. Derry does inform the board of a last minute amendment that enburg from Fairbanks added to HB 329 that essentially attempting to claim the lenders and the AMC's that put the onus on the lenders. The language of the properties of the sential part of the lenders and the AMC's that put the onus on the lenders. The language is a claim of the lenders and the AMC's that put the onus on the lenders. |  |
| Mr. Derry relays tha filed the 1 year exter  | t the implementation date for AMC's is August 1, 2018 but the State has asion with the Appraisal Subcommittee (ASC) which was approved on t   |  |
| May 9, 2018 meeting approval.  | g and it just awaiting the Federal Housing Oversight Committee's final  |  |
| AMC's from other s states were identified  | both OLE Dulebohn and Mr. Tracy to look for "sample" regulations for tates when they attended the Spring AARO Conference on May 4-6. The as Oregon and Texas. OLE Dulebohn was asked to outline the regulations.  |  |
| •  | process. Ms. Dulebohn stated that if the board wishes to speak to a regulations specialist about language that the meeting would need to not happen on Fridays since the Specialist does not work on Fridays  |  |
| David Derry, Chair, called for a 5 minute break at 10:32 a.m. to allow OLE Dulebohn to attempt to locate Doug Fell who had not called in for his Investigative Report that was scheduled for 10:30 a.m.  |   |  |

| Agenda Item #6         | <b>Investigative Report</b>   |
|------------------------|-------------------------------|
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At 10:37 a.m. Doug Fell from Investigations presents the Investigative Report. Mr. Fell apologizes for being late owning to technical difficulties calling in.

Mr. Fell starts with the Probation Report stating that there is currently only 1 person on probation and they are staying in compliance. During the last quarter, Investigations opened 2 matters, closed a total of 4, and have 3 ongoing cases that are progressing and working towards evolution and will be addressed at the next meeting.

# **Board Review of Complaint Process/Forms**

Mr. Derry has questions of the Investigative Department and asks for both Donald Faulkenburry as a past Investigator and Doug Fell's advice in regards to board investigative reviews. Mr. Derry brings the Board Member Review and Commission Member Review forms into question as to content and USPAP compliance. Mr. Derry states that he feels that these reviews require a more in depth analysis and, as a result, more time because someone's certification is on the line.

Mr. Derry has a list of suggestions regarding this process:

1. The language be changed from "review" to "screening". The board conducts an initial screening to determine if further investigations are needed. After it is found that investigations are needed, there is board approved or designated appraiser panel consisting of a mix of residential and general appraisers and lenders that are under contract to the board to conduct the analysis. Mr. Derry describes that the panel will be apprised of their duties and the set rate fee beforehand. Mr. Derry states that it is a real obligation for the board to take the time to do investigative reviews because they are very time consuming.

 Mr. Faulkenburry weighs in on his experience on being an investigator in the past. He states when he was an appraiser he would only go to the reviewing board member after a thorough investigation had been completed. The purpose of going to a board member would be to make sure nothing was missed in the investigative process.

Dialogue ensues of the current investigative process and how much information the investigator has access to in terms of comps and surface value. Mr. Fell informs the board that his job is to gather the facts of cases and then it's the reviewing member's responsibility (based on that report) to determine if a violation has occurred. Mr. Tracy weighs in that USPAP requires a geographic competency for reviews and that may not always be the case with the chosen reviewing member. Mr. Tracy feels that could open the board to legal appeals from reviewees

and reiterates Mr. Derry's need for contracted reviewing panelists. Mr. Derry lists off that the panelist should be from Southeast, Fairbanks, the Valley, and possibly the Kenai Peninsula. Mr. Derry appeals to the board for opinions on contracting reviewing panelists stating the personal opinion that although the board doesn't receive many complaints, the job of reviewing will fall on the board's certified appraisers to assist Investigations and he doesn't want to commit that much time to doing reviews. Mr. Derry would like to see board member only doing the initial screening to determine if further investigations are needed, the investigators do their research, but the actual review go to a contracted reviewer to look for USPAP compliance or appraiser specifics. Rob Tracy concurs with this process.

Mr. Derry requests Mr. Fell's knowledge in whether the board has the authority to form such a reviewing panel. Mr. Fell tells the board that Investigations has been known to contract competent experts and negotiate fees which will then be approved by the board. Mr. Derry asks if the board can solicit experts and Mr. Fell notifies the board that to find that many experts he will need to get prior approval from Chief Francois but he believes that having many experts available for review would be beneficial but will incur more cost to the board. Mr. Fell makes sure to emphasize that any review from a panel would still have to come back to the reviewing board member before coming before the board for adoption as the reviewing panel are not board members appointed by the Governor.

Mr. Derry goes on to state that when he was investigated, it was a process that was stressful and always in the back of his mind. He believes that forming this panel will make the process more expeditious and easier on the person being investigated. Following an inquiry from Mr. Derry as to whether all investigative costs are billed directly to the board and Mr. Fell conveys that he believes they are.

TASK:

Mr. Fell will find out procedures for soliciting experts for the reviewing appraisal panel and whether public notice and approval are needed and report back to the board. TASK:

 Mr. Fell will look into the possibility of changing the name of the form title "Board Member Review" to "Board Member Screening".

On a motion made by Robert Tracy, seconded by Renee Piszczek, and passed with a majority roll call vote not including Donald Faulkenburry who abstained, it was:

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a component of the investigative process including factors of geographic competency, whether a residential or general appraiser is needed, qualifications, and the cost of the panel including reviewer fees. The utilization of this panel would be prompted by an initial

RESOLVED to APPROVE the Board establishing a review panel for appraisers as

Page 9 | 21

| 353 | screening by the board's reviewing member and indicated by answering "yes" to question             |  |
|-----|--|--|
| 354 | #4 of the Board Member Review form generated by Investigations.                                    |  |
| 355 |  |  |
| 356 | TASK:  |  |
| 357 | Upon receiving Mr. Fell's report, the board will provide the verbiage they want to                 |  |
| 358 | post on the website to solicit reviewers and OLE Dulebohn will take steps to have it posted        |  |
| 359 | on the board's website.  |  |
| 360 |  |  |
| 361 | Mr. Derry questions whether the reviewing board member should make recommendations on              |  |
| 362 | disciplinary matters as stated on the Commission Member Review form. The board had dialogue        |  |
| 363 | on the subject to include Mr. Faulkenburry's time as an investigator, that the Department of Law   |  |
| 364 | only reviews cases upon appeal, and why there could only be one reviewing board member. It         |  |
| 365 | was brought up that the board reviews each case before adoption and that would be the time to      |  |
| 366 | make any changes including disciplinary actions.   |  |
| 367 |  |  |
| 368 | Upon prompting from OLE Dulebohn as to whether the board has ever developed a disciplinary         |  |
| 369 | matrix, Mr. Derry asks Mr. Fell a series of questions about the methods to determine corrective    |  |
| 370 | measures in a case. Mr. Fell states that a series of in depth research into previous similar cases |  |
| 371 | must be done for east instance to determine action. Clarification is made that a disciplinary      |  |
| 372 | matrix would just be a guiding tool not only for investigations but for licensees and that         |  |
| 373 | everything would still need to reviewed on a case-by-case basis.                                   |  |
| 374 |  |  |
| 375 | TASK:  |  |
| 376 | OLE Dulebohn will research what is needed for the board to create and approve a                    |  |
| 377 | disciplinary matrix to be used as a tool to aid in investigations.                                 |  |
| 378 |  |  |
| 379 | Doug Fell left the meeting at 11:29 a.m.   |  |
| 380 |  |  |
| 381 | Agenda Item #11 (continued) New Business   |  |
| 382 |  |  |
| 383 | AQB Criteria Changes   |  |
| 384 |  |  |
| 385 | OLE Dulebohn informs the board that in terms of the board choosing which of the Appraisal          |  |
| 386 | Qualifications Board (AQB) Criteria Changes effective May 2018 to adopt, the boards statutes       |  |
| 387 | state in AS 08.87.020(3) that the regulations adopted by the board under AS 08.87.110,             |  |
| 388 | 08.87.120, and 08.87.310 may not be more stringent than the corresponding minimum                  |  |
| 389 | requirements for receiving approval of the state's programs of certification of real estate        |  |
| 390 | appraisers under 12 U.S.C. 33313351 or other federal law makes it impossible for the board to      |  |
| 391 | not adopt all of the new criteria. Mr. Derry agrees that the board must draft language for         |  |

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regulations changes to reflect all the new criteria specified in the AOB 2018 version. Mr. Tracy 392 reports that in the AARO meeting, having the statutory authority Georgia, Iowa, and Washington 393 chose to hold to the higher standards set in the AQB 2015 version. Mr. Derry states that a year 394 ago, the board sent in a letter of support for the more liberal version of requirements to the AQB. 395 396 397 **ASC Revised Policy Statement** 398 ASC Revised Policy Statement was sent out to the board on March 5, 2018. The redline version 399 was sent to the board members on March 9<sup>th</sup> and 15<sup>th</sup>, 2018. Mr. Derry states that this version 400 will not be implemented or auditable until March 2019. OLE Dulebohn and Mr. Tracy recall 401 from the AARO Conference that federal AMC audits will not be conducted until 2020. 402 403 404 The Real Appraiser Qualification Criteria (May 2018) 405 Hard copies of The Real Appraiser Qualification Criteria (May 2018), Qualification Breakdown 406 sheet (summary), and AQB Q&A that were acquired from the AARO conference were mailed to 407 each board member on May 7, 2018. 408 409 410 New Potential Regulations Projects 411 Mr. Derry asked that 12 AAC 70.990 as pertains to USPAP be added to the agenda. The 412 definition stated says that (1) in accordance with Standard 1 and Standard 2 of the Uniform 413 414 Standards of Professional Appraisal Practices described in 12 AAC 70.900 that definition needs 415

to be updated to include Standard 3 and Standard 4. Upon consulting OLE Dulebohn on the regulations process, Mr. Derry concludes that this change can be addressed when the board starts the regulations changes to accommodate new AMC and AQB requirements.

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428 429 Mr. Derry also asked that 12 AAC 70.210 be changed to allow continuing education credit for licensees and acting board members for board meeting attendance. OLE Dulebohn states that while giving credit to licensees for board attendance is common there are no programs that award board members credit for attending board meetings. OLE Dulebohn consulted Supervisor Kautz in her research of this topic and it was determined that giving a board member credit for attendance to board meeting they were already required to attend was an ethics violation as it would be providing compensation. The board discussed this position at length with Mr. Derry mentioning he was hoping that allowing board members credit for board meeting would entice more people to want to join the board. Mr. Derry quotes the AQB Criteria (2015) page 8, number 15 for reference:

| 430 | State appraiser regulatory agencies may award continuing education credit to credentialed           |  |
|-----|---|--|
| 431 | appraisers who attend a state appraiser regulatory agency meeting, under the following              |  |
| 432 | conditions: a) Credit may be awarded for a single state appraiser regulatory agency meeting         |  |
| 433 | per continuing education cycle. The meeting must be open to the public and must be a minimum        |  |
| 434 | of two hours in length. The total credit cannot exceed seven hours and b) the state appraiser       |  |
| 435 | regulatory agency must ensure that the credentialed appraiser attends the meeting for the           |  |
| 436 | required period of time.  |  |
| 437 |   |  |
| 438 | The discussion on this topic was concluded by deciding to consult Deputy Director Sara              |  |
| 439 | Chambers her advice when she joined the meeting for the Division Update.                            |  |
| 440 |   |  |
| 441 | Agenda Item #12 Correspondence  |  |
| 442 |   |  |
| 443 | OLE Dulebohn informs the board that the correspondence from Vincent, Curtis (Classroom vs.          |  |
| 444 | Distance), and Druhot should all be answered at the conclusion of Administrative Business. The      |  |
| 445 | e-mails that the board needs to specifically address and respond to are from Curtis (Review         |  |
| 446 | Specific States) and Safer.   |  |
| 447 |   |  |
| 448 | The board deliberated, decided that they would go ahead and break, read these two letter during     |  |
| 449 | the break, and would respond to the letters after lunch.  |  |
| 450 |   |  |
| 451 | David Derry, Chair, called for a lunch break at 11:53 a.m. to reconvene at 1:00 p.m.                |  |
| 452 |   |  |
| 453 | Agenda Item #8 Lunch  |  |
| 454 |   |  |
| 455 | Agenda Item #12 (continued) Correspondence  |  |
| 456 |   |  |
| 457 | Chair David Derry reconvened the board at 1:04 p.m.   |  |
| 458 |   |  |
| 459 | Mr. Derry asked the board to review the e-mails from Michael Curtis on Reviewer Specific            |  |
| 460 | States and Allen Safer on Barriers to Licensure.  |  |
| 461 | After reviewing and discussing Mr. Safer's correspondence it was decided that Vice Chair            |  |
| 462 | Robert Tracy would draft a letter of support that initial qualifying education for trainees be done |  |
| 463 | after they have their trainee license to the AQB and a reply to Mr. Safer.                          |  |
| 464 |   |  |
| 465 | On a motion made by Robert Tracy, seconded by Renee Piszczek, and passed with a roll                |  |
| 466 | call vote, it was:  |  |
|     |   |  |

| 167<br>168<br>169 | RESOLVED to APPROVE Board support to the AQB to modify their education requirements for trainees to allow qualifying education to be done after becoming a trainee. |
|-------------------|---|
| +69<br>170        | u amee.   |
| +70<br>471        | TASK:   |
| +71<br>172        | Mr. Tracy will draft a letter of support in reply to Mr. Safer's correspondence   |
| 173               | about barriers to licensure. OLE Dulebohn will forward the reply to Mr. Safer and the   |
| 174               | AQB letter to Mr. Derry for his signature. Mr. Tracy has a deadline of close of business on   |
| 175               | May 24th, 2018 to complete this task.   |
| 176               | May 21, 2010 to complete this task.   |
| 177               | The board reviewed and discussed Mr. Curtis's letter on Reviewer Specific States. The board   |
| 178               | commented that a review can be done in Alaska without being an Alaska Certified Real Estate   |
| 179               | Appraiser because everyone must conform to USPAP geographic competency requirements but   |
| 180               | they may not present themselves to be an Alaska Certified Appraiser unless they have Alaska   |
| 181               | certification or have a courtesy license. The board determined that for them to become a  |
| 182               | reviewer specific state a statute change would be necessary.  |
| 183               |   |
| 184               | TASK:   |
| 185               | OLE Dulebohn draft a response to Mr. Curtis stating the board thanks him for his  |
| 186               | suggestions and concerns but Alaska will remain a non-reviewer specific state.  |
| 187               |   |
| 188               | Agenda Item #9 Division Update/Fiscal Report  |
| 189               |   |
| 190               | Continuing Education Credit for Attending Board Meetings  |
| 191               |   |
| 192               | Deputy Director Sara Chamber joined the meeting to present the Division Update/Fiscal Report.   |
| 193               | Mr. Derry asked that Ms. Chambers address some pending questions the board had prior to   |
| 194               | presenting the Fiscal Report. When asked about board members receiving credit for attending   |
| 195               | board meetings, Ms. Chambers advises the board draft the regulation change during their next  |
| 196               | project so the board can "test the waters" and see if any feedback is hear from public comment or   |
| 197               | the Department of Law. Ms. Chambers perused the 2018 AQB and sees no issue with the   |
| 198               | continuing education credit for board meetings. Ms. Chambers councils that if the board   |
| 199               | receives compensation or value in excess of \$150.00 it must be declared and then there would be  |
| 500               | a process of determining if there had been an ethics violation.   |
| 501               | Lagislativa Ligican in Palation to the AMC Bill   |
| 502<br>503        | Legislative Liaison in Relation to the AMC Bill   |
| 504               | Mr. Derry discloses his involvement with Legislative Liaison Michaela Fowler and provides   |
| 505               | feedback on his 2018 legislative experiences. Mr. Derry asks if having a Legislative Liaison  |

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could be more of an asset for the board in the future. Ms. Chambers informs the board that, as they have found, the legislative process is very complex. Ms. Chambers commends Mr. Derry for his tireless championing of legislation and his real estate appraiser knowledge and explanations to committees. Ms. Chambers explains that Legislative Liaison helps to interface between the Commissioner's Office, the administration, and the legislation and helps to facilitate the process. Ms. Chambers states that there are two ways to legislation can happen:

- 1. Through a legislative sponsor such a representative or senator
- 2. Through the Governor via the Division (very minimal)

The Legislative Liaison must have the clearance from the Governor's Office to advocate for any changes. Ms. Chambers suggests that if there is an addition that the board feel needs to be made next session, a gesture of thanks from the board should be made to the sponsors now. After the sponsors have time to rest and recharge, broach the subject of legislative change in the fall.

### **TASK:**

## Mr. Derry will draft thank you notes to the sponsors of HB 329 and SB 155.

On the subject of the duties of the liaison, Mr. Derry was disappointed that Ms. Fowler did not interact or ask the board's stance on more issues. He felt as though crucial issues were not conveyed to the legislature because of this. Ms. Chambers went on the record to say that she did not feel as though things Mr. Derry may have heard on the subject were entirely truthful. Mr. Derry also expressed dismay at this being an Alaskan bill, being reviewed by Alaska law makers, and actively supported by the Alaska Board of Certified Real Estate Appraisers but that the legislators did not give more weight to the concerns and requests of the board that would have to enforce it.

## Financial Report

Ms. Chambers went on to inform the board of the financial report for the 3<sup>rd</sup> quarter ending March 31, 2018. Ms. Chambers guided the board through the trends of this non-renewal year. Prompted by a question from Mr. Derry on the travel restrictions for the last AARO conference, Ms. Chambers explained that there is no political will from the Governor's Office to allow multiple board members to go to the same conference without demonstration of multiple educational tracks being followed.

| APR     | 2018              |
|---------|-------------------|
|         |                   |
| 374,791 | Beginning Surplus |
|         |                   |

| 50,030    | <b>Total Revenue</b>  |
|-----------|---|
| 67,810    | Direct Expense (i.e. personal services, travel, contractual, supplies, equipment)           |
| 13,913    | Indirect Expense (Commissioner's office, human resources, technology, postage, maintenance) |
| 81,723    | Total Expenses  |
| \$343,098 | 2018 1 <sup>st</sup> -3 <sup>rd</sup> Quarter<br>Cumulative Surplus                         |

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TASK:

OLE Dulebohn to forward the AMC extension request approval to Michaela Fowler (still pending Federal approval).

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#### **Public Comment** Agenda Item #10

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No one was presented either in person or telephonically for Public Comment. No public comment was heard.

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#### Agenda Item #13 **Administrative Business**

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## Meeting Dates for 2018

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OLE Dulebohn requests that the board set their meeting dates for the rest of the year in order to have access to staff and equipment. She states that today's meeting did not have a meeting room finalized until this morning, there was no Wi-Fi hotspot since the Division only has one in Juneau, and she hopes that setting dates will avoid this issue in the future.

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560 • Teleconference Meeting- July 25, 2018 (alternate being July 24) at 9:00am for half a day- primary focus on regulations language stemming from new AMC 561 legislation and AQB Criteria changes. The board would like to have a regulations 562 specialist in attendance.

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• In Person Meeting in Anchorage- September 24, 2018 (alternate being September 25) at 9:00 am

565 566

• Teleconference Meeting – November 19, 2018 (alternate being November 20) at 9:00 am

| 569 | Mr. Faulkenburry requests that OLE Dulebohn inform the board of the set dates as soon as they       |
|-----|---|
| 570 | are confirmed in the calendar.  |
| 571 |   |
| 572 | TASK:   |
| 573 | OLE Dulebohn will send out the set meeting dates to the board as soon as they are                   |
| 574 | confirmed.  |
| 575 |   |
| 576 | AARO Conference Report  |
| 577 | Mr. Tracy gives a board report on knowledge gained from the AARO Conference that he and             |
| 578 | OLE Dulebohn attended on May 3-6, 2018. Mr. Tracy reports that there was wide support for           |
| 579 | the education criteria changes, a new technology called Practical Application of Real Estate        |
| 580 | Appraisals (PAREA) that will help with education and experience, an ID number change in the         |
| 581 | appraiser database, appraiser decline, standardizing best practices, Appraisers Standards Board     |
| 582 | decided to send out a new draft in mid-May of 2018, the Appraisal Institute lobbied to be able to   |
| 583 | provide all the educational support for PAREA, and that the states that he identified as having     |
| 584 | regulations in place that may be helpful for Alaska as sample language are Texas, Wyoming, and      |
| 585 | Oregon which are available online.  |
| 586 |   |
| 587 | TASK:   |
| 588 | Mr. Tracy will send the state regulation links that could be used as "sample"                       |
| 589 | regulation language to OLE Dulebohn who will disseminate them to the board.                         |
| 590 |   |
| 591 | Ms. Piszczek interjects that she will need to leave at 3:30 pm.                                     |
| 592 |   |
| 593 | OLE Dulebohn contributed that she had been able to attend Investigative training where case         |
| 594 | studies had been presented and she felt it was very clarifying to the process, that she took away a |
| 595 | lot of administrative ideas on how to craft AMC applications. OLE Dulebohn felt that the            |
| 596 | knowledge she gained was invaluable in terms of understanding AMCs and AQB Criteria                 |
| 597 | changes especially from the summaries and breakdowns that were provided. OLE Dulebohn               |
| 598 | recorded the AARO meeting if anyone would like to request a copy of the audio. Mr. Tracy            |
| 599 | interjects that the AARO Conference in Denver in 2019 with have a more in depth, 7 hour             |
| 600 | investigative training.   |
| 601 |   |
| 602 | In regards to the AQB Public meeting, both attendees felt it was basically a rehash of the AARO     |
| 603 | Conference and didn't particularly give them any new information.                                   |
| 604 |   |
| 605 |   |
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| 508<br>509 | Code of Conduct Documents  |
|------------|--|
| 510        | An email was received by Lindy Irwin at the Governor's Office requesting that Mr.                    |
| 511        | Faulkenburry submit his Oath of Office and Code of Conduct documents. Mr. Faulkenburry               |
| 512        | submitted his Oath of Office the week of May 7, 2018 and he maintained that he would send his        |
| 513        | Code of Conduct documents to Lindy Irwin immediately.  |
| 514        |  |
| 515        | Connecting the Dots  |
| 516        |  |
| 517        | Before she leaves, Mr. Derry asks Ms. Piszczek to go over the class she attended entitled            |
| 518        | "Connecting the Dots" that she provided the board with a power point. The class was billed as        |
| 519        | mandate for "going green". Ms. Piszczek reports that approximately 50 people who were a mix          |
| 520        | of lenders, appraisers, real estate agents, and representatives from the State of Alaska were all in |
| 521        | attendance. The instructor suggested using a hybrid of The Cost Approach to address the costs        |
| 522        | to build in the Fairbanks area. The board discusses the pros and cons of having a more "green"       |
| 523        | home.  |
| 524        |  |
| 525        | 2018 Annual Report   |
| 526        |  |
| 527        | This topic was prematurely discussed during Board Business. Mr. Derry will write up the Goals        |
| 528        | and Objectives and Summary for the 2018 Annual Report including the board's wish to set up a         |
| 529        | review panel and send them to OLE Dulebohn before July 1, 2018.                                      |
| 530        |  |
| 531        | Clarifications on Board Decisions/ Policies Going Forward  |
| 532        |  |
| 533        | In an effort to get clarification on some issues that have been brought to the Division, OLE         |
| 534        | Dulebohn has asked the board to weigh in on precedents previously set or that need to be             |
| 535        | revisited in following with Federal and State requirements. Although the Division formulates all     |
| 536        | applications, OLE Dulebohn would like input from the experts in the real estate appraiser            |
| 537        | industry. All feedback will be considered and appreciated. OLE Dulebohn has compiled a list of       |
| 538        | items that include:  |
| 539        |  |
| 540        | 1. Q. What is the board's stance on postdating approval for continuing education or                  |
| 541        | qualifying education courses?  |
| 542        |  |
| 543        | A. After discussion, the board decided that course approval could be postdated on a case by case     |
| 544        | basis. The board is mostly concerned with content of courses and allowing more options for           |
| 545        | courses to be taken by applicants and licensees. If someone applies as a Certified Real Estate       |
| 546        | Appraiser or Trainee and the certificates they submit as part of their qualifying education do not   |
|            | Page 17   21   |

have dates that correspond the course approval, the board will take into consideration that the course was eventually approved and review that application accordingly. The board does not want to impose un-needed restrictions on applicants for issues that probably stem from the sponsors.

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# TASK:

OLE Dulebohn will send out an e-mail to course sponsors to set guidelines for the course approval process.

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2. Q. Are course application approvals good for less than 3 years if the AQB approval states an earlier date?

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A. The board had a lengthy discussion and decides that although AQB approval is a important tool for streamlining application approval it doesn't have anything to do with the State course expiration date as stated in 12 AAC 70.200(3)(d). The board determines that it is the sponsor's responsibility to provide AQB renewal documents to the State if it chooses to continue to offer an AQB approved course beyond their initial AQB expiration. All courses that are approved by the board will have a 3 year expiration date.

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3. Q. Regulation 12 AAC 70.100 states that "an applicant under this section must include official transcripts, notarized copies of certificates of completion, or other evidence acceptable to the board, that verify the classroom hours of instruction required in 12 AAC 70.115(a) or (b) as applicable." Why has the board been accepting non-notarized certificates?

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A. After deliberation, it was the board's decision that asking that certificates of completion from recognized sponsors is not necessary. The board interprets this regulation to mean that as long as transcripts are "official" by the school's standards and the certificates of completion come from recognized sponsors, no notarized copies provided by the applicant are necessary as they would fall into "other evidence acceptable to the board".

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678 Renee Piszczek left the meeting at 3:30 p.m.

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4. O. During a recent application processing, it was determined by OLE Dulebohn, Supervisor Renee Hoffard, and Director Janey McCullough that the application by examination processing time could be significantly reduced if the board would elect a person or persons to review applicants work log for the designated work product and to identify that work product to Division during the board's initial review of the application.

Would the board consider implementing these time saving measures?

A. The board discussed this topic and decided that they had no objections to streamlining the application process for applicants by examination. It was decided that David Derry would be the designated reviewer for persons applying to be a General Real Estate Appraiser and Wendy Lawrence would be the designated reviewer for persons applying to be a Residential Real Estate Appraiser barring any conflict of interest.

### TASK:

OLE Dulebohn will amend the board's voting ballot to include a place for the work product to be identified by the designated member at the time of initial review and that selection to be disclosed to the applicant only after the applicant has successfully passed their exam.

5. Q. On the Supervisor Approval Request form is the statement: Per 12 AAC 70.935, a supervisory appraiser shall be certified in Alaska and in good standing for at least three years before applying on this form. Does this statement accurately reflect the board's position on Supervisor Approval Requests?

A. The board looked at the regulation, deliberated, and decided that that statement did accurately reflect the board's interpretation. Mr. Faulkenburry points out that when a state regulation says the word "state" they only have jurisdiction in their area so it couldn't mean any other state because the rules have no standing elsewhere. The issue was expanded upon by the board in that they did not believe anyone could have enough experience to teach in Alaska without having worked and acquired experience as a Certified Real Estate Appraiser for at least 3 years. The board's final decision is anyone applying as a Supervisor must have been certified and in good standing in the State of Alaska for at least 3 years before applying.

6. Q. If someone fraudulently attempts to gain supervisor approval, should there be disciplinary action taken in accordance with AS 08.87.210(3)?

A. Yes.

**TASK:** 

OLE Dulebohn will look into changing the application to say "a supervisory appraiser shall be certified and in good standing in the State of Alaska for at least three years before applying on this form and make note of this in the FAQ's.

6. Q. Can distance education be substituted for "classroom" hours for Qualifying or Continuing Education if the AQB criteria for classroom hours via distance education is met?

| 725        | A. The board recognized that time are changing and technology is evolving and are willing to        |  |  |  |  |
|------------|---|--|--|--|--|
| 726        | discuss this subject in a future meeting. Mr. Derry recalls that prior to May 2017 the board had a  |  |  |  |  |
| 727        | discussion on this subject. The board recalls that they have always interpreted and continue to     |  |  |  |  |
| 728        | maintain that the word "classroom" to be a course attended live and in person and not to be         |  |  |  |  |
| 729        | available for any online substitution.  |  |  |  |  |
| 730        | · · · · · · · · · · · · · · · · · · ·   |  |  |  |  |
| 731        | TASK:   |  |  |  |  |
| 732        | Definition of classroom hour, live webinar, and classroom hours via distance                        |  |  |  |  |
| 733        | education should be added to 12 AAC 70.990 during the next regulations project.                     |  |  |  |  |
| 734        |   |  |  |  |  |
| 735        | 7. Q. Does the board maintain that all qualifying education must be completed by live, in           |  |  |  |  |
| 736        | person classroom hours?   |  |  |  |  |
| 737        |   |  |  |  |  |
| 738        | A. Yes.   |  |  |  |  |
| 739        |   |  |  |  |  |
| 740        | 8. Q. Does the board maintain that 50 % of continuing education must done as a live, in             |  |  |  |  |
| 741        | person classroom hour and the other half may be done online?  |  |  |  |  |
| 742        |   |  |  |  |  |
| 743        | A. Yes.   |  |  |  |  |
| 744        |   |  |  |  |  |
| 745        | As the board meeting was running over time, the remainder of OLE Dulebohn's list of topics for      |  |  |  |  |
| 746        | clarification will be addressed in the next board meeting.  |  |  |  |  |
| 747        |   |  |  |  |  |
| 748        | Agenda Item #14 Adjourn   |  |  |  |  |
| 749        |   |  |  |  |  |
| 750        | In closing, Mr. Derry revisited task list items. The board addresses the OnBoard program issues and |  |  |  |  |
| 751        | asked that more time to learn the program be allotted to the board. After discussion with Mr.       |  |  |  |  |
| 752        | Faulkenburry and OLE Dulebohn, OLE Dulebohn resolved to get board meeting information out           |  |  |  |  |
| 753        | anywhere from 2 weeks to 3 weeks in advance depending on board feedback on the draft agenda.        |  |  |  |  |
| 754        |   |  |  |  |  |
| 755        | TASK:   |  |  |  |  |
| 756        | OLE Dulebohn will confirm Mr. Faulkenburry's contact information since he did not                   |  |  |  |  |
| 757        | receive voicemails concerning implementation on the OnBoard program for board packet                |  |  |  |  |
| 758        | dissemination.  |  |  |  |  |
| 759        |   |  |  |  |  |
| 760        | In a motion made by Donald Faulkenburry, seconded by Robert Tracy, and passed                       |  |  |  |  |
| 761<br>762 | unanimously, it was RESOLVED to ADJOURN.  |  |  |  |  |
| 762<br>763 | Hearing nothing further, Chair David Derry adjourned the meeting at 4:41 p.m.                       |  |  |  |  |
|            |   |  |  |  |  |

| 766 | Respectfully Submitted,           |           |
|-----|-----------------------------------|-----------|
| 767 |                                   | 11        |
| 768 |                                   | 7/2/10    |
| 769 | a vouv                            | 7/21/10   |
| 770 | Dawn Dulebohn, Licensing Examiner | Date      |
| 771 |                                   |           |
| 772 |                                   | 7/25/2018 |
| 773 | and I                             | 1/25/2018 |
| 774 | David Derry, Chair                | Date (    |
|     |                                   |           |