1	STATE OF ALASKA
2	DEPARTMENT OF COMMERCE, COMMUNITY, & ECONOMIC DEVELOPMENT
3	DIVISION OF CORPORATIONS, BUSINESS, & PROFESSIONAL LICENSING
4	BOARD OF CERTIFIED REAL ESTATE APPRAISERS
5 6	MINUTES OF THE BOARD MEETINGS
7	Friday, November 1st, 2019
8	
9	These minutes are prepared by the staff of the Division of Corporations, Business, and Professional
10	Licensing.
11	
12	These minutes have been reviewed and approved by the Board.
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15	By the authority of AS 08.01.070(2), and in compliance with the provisions of AS 44.62, Article 6, a
16	scheduled meeting of the Board of Certified Real Estate Appraisers was held via teleconference on
17 10	Friday, November 1st, 2019.
18 19	Agenda Item #1 Call to Order/Roll Call
20	Tigenda Item //I
21 22	The meeting was called to order at 9:13 a.m. by David Derry, Chair.
23	Those present, constituting a quorum of the Board:
24	David Derry, Certified General Real Estate Appraiser
25	Wendy Lawrence, Certified Residential Real Estate Appraiser
26	Renee Piszczek, Mortgage Lending Member
27	William Barnes, Certified Residential or General Real Estate Appraiser
28	Ashlee Stetson, Public Member
29	
30	Division Staff present in the meeting:
31	Tracy Wiard, Occupational Licensing Examiner
32	Joe Bonnell, Records and Licensing Supervisor
33	Melissa Dumas, Administrative Officer II
34	Shyla Consuelo, Investigator III
35	Sara Chambers, Division Director
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37	Public Members present in the meeting:
38	Mark Stevenson, Applicant
39	Cody Halterman, Applicant
40	Jeff Oliver, Regional Supervisory Appraiser

Agenda Item #2 Review Agenda

Chair Derry prompted the Board to review the meeting agenda. Chair Derry wanted to update the agenda to identify any credentialed appraisers between items 2 and 3 of the agenda. In addition, Chair Derry recommended under item 7, Division Report, to include the letter format/template advising preliminary approval of for credentialed appraisers, timeliness of application processing, status of application number 148873 and a discussion regarding travel and attendance to the AARO conference. OLE Wiard stated that the AARO conference was also on agenda item 13 for discussion. The item about the letter/format/template was recommended to be added to agenda item 8, strategic plan. Chair Derry opted to discuss application 148873 under agenda item 10 as it may warrant an executive session. OLE Wiard stated unless there was a legal reason executive session wasn't warranted.

On a motion made by William Barnes, seconded by Renee Piszczek, and passed unanimously, it was RESOLVED to APPROVE the agenda as amended.

Agenda Item #2a Continuing Education Credits

Chair Derry recommended the addition of agenda item 2a which he would like to see added to all future agendas. The board and public attendees who are certified appraisers in Alaska can obtain continuing education credits for attendance of a board meeting. There is a required minimum of 2 hours that can be attained and a maximum number of 7 hours. Chair Derry asks for people who would like the continuing education credits to identify themselves. William Barnes stated he would like to obtain continuing education credit for the meeting. Chair Derry stated it was Mr. Barnes responsibility to complete the form, e-mail to the chair then submit to the OLE for approval.

Agenda Item #3 Review/Approve Past Meeting Minutes

Since the board did not have access to the board packet until the meeting began, it was recommended the draft meeting minutes be added to the board website but not be reviewed and approved until the next meeting in December. The board decided it would be best to table the review and approval of the meeting minutes for the next board meeting

On a motion made by Renee Piszczek, seconded by Bill Barnes, and passed unanimously, it was RESOLVED to TABLE the review and approval of past meeting minutes to the December 2019 board meeting.

Agenda Item #4 Introduction of New Board Members
Chair Derry introduced Bill Barnes as the new board member. Mr. Barnes is a Certified General
Appraiser with the State of Alaska and has several years of appraisal experience. He will be a
great addition to the board. Chair Derry also informed the board that OLE Tracy Wiard is
returning to the APR board. She had previously worked with the APR board and stated she was
happy to be back.
Agenda Item #5 Investigative Report
Investigator Shyla Consalo joined the meeting from Anchorage at 9:30 AM for the APR
investigative report. Shyla stated the board report was compiled from July 24, 2019 through
October 8, 2019. There were 3 opened matters, 3 matters that were closed, and 6 matters that
remain on-going and under active investigation or pending litigation. It was noted that matters
opened by the paralegal regarding continuing education audits were not covered in this report.
Chair Derry asked Investigator Consalo what the process is for cases with pending litigation.
Investigator Consalo advised that when someone requests a hearing the process is slow and
dependent on the AG and Administrative Law Judge schedule. It was stated that for the 2018-
000048 case, the AG was currently in negotiations with the individual's attorney. The 2019-
000655 was the case the board has been actively dealing with and it had gone to mediation.
Investigator Consalo stated they have little involvement with that it is with the Division
Supervisor and the board. The Administrative Law Judge would issue a proposed order after the
hearing then the board will decide to adopt or reject the order.
Chair Derry stated that he has created a USPAP compliant review template in case any board
members are called upon for an investigative review. Investigator Consalo stated she would
send the templates to the reviewing board member as needed. She has kept copies that she sends
with the case check sheet.
Off Record: 9:45 AM
On Record: 9:57 AM
Those present, constituting a quorum of the Board:
David Derry, Certified General Real Estate Appraiser
Wendy Lawrence, Certified Residential Real Estate Appraiser
Renee Piszczek, Mortgage Lending Member
William Barnes, Certified Residential or General Real Estate Appraiser
Ashlee Stetson, Public Member

Administrative Officer Dumas joined the meeting and provided the board with the 4th quarter division report. The 1st item covered was the revenues and expenditures. She told the board of the newer report showing a biennium comparison due to the renewal and non-renewal years. She showed the costs of personnel services, investigative costs, direct and indirect expenditures.

Chair Derry inquired about the source of the revenue coming in. He wanted to know how much was coming from AMC registrations, APR Renewal and APR applications. It was noted the division does not track revenue at that level. However, OLE Wiard could go into the portal and look at license types for 2019 and calculate the fees for each license type. This would give a very rough breakdown of revenue.

Chair Derry also noted the expenditures for the past year has increased substantially. He was curious to know if the increase in expenses due to AMC processing? Chair Derry wanted to make sure AMC's were being charged correctly for time being taken to process them in comparison to the other types of APR applications. Chair Derry would like to know the amount of revenue generated from AMC's versus other APR applications. Director Chambers stated the increased expenses were not due to AMC processing. She stated the additional fees had to do with regulation change costs, the regulations specialist costs and the supervisors costs for some of the issues the board was having at higher rates of pay than an examiner has added additional expenses to the board.

	FY 19 Total	FY 19 Total	FY 19
	Revenue	Expenditures	Cumulative
			Surplus
License Fees	190565	0	323,608
3 rd Party	4314	0	
Indirect		53,955	
Expenditures			
Total:	194,879	188,363	323,608

Agenda Item #8 Strategic Plan

Chair Derry discussed the strategic plan he had put together as the bulleted items for the APR Board to look at an address. The items were sent to OLE Wiard as an agenda item for today's board meeting. OLE Wiard found answers to the bulleted question items for board discussion. The list below was presented for board discussion and consideration.

 151 Change Public Board Member Seat to related fi 	
152 Changa Public Roard Mambar Soat to related fi	
132 • Change I ubile board Member Seat to related in	to AC 00 07 010. To ahamas the
o Making this change would require a change	e to AS 08.87.010. To change the
statute, the board would need to find a legis	slator who would sponsor the bill. The
bill would be required to pass the house and	d senate with majority approval. Some
states recommend having a board with mos	st public members.
157 Chair Derry stated the bulleted item above was before men	ember Ashlee Stetson joined the board
and was not a reflection of her contributions to the APR B	
so long to find an interested person to occupy the vacant b understood some of the ideas may be pie in the sky and so	
He does feel like it would be easier for the board to gain L	
licensed appraiser in a Legislative seat for Alaska.	and a mark of the state of the
Director Chambers was present for the meeting as a resour	arce for any additional information the
board may need if they make motions for changes. OLE V	
information based on what would require a statutory change	ge as statutory changes are a lengthier
process than a regulation change and the board could prior	-
they decide to be most relevant. Chair Derry stated it may	be worth creating a task force for each
bulleted item the board decides to take on.	
• Allow board to have the authority to set fees.	
o The authority to set fees for licenses resides	-
Business and Professional Licensing. The	
listed AS 08.01.050 (a)(1) as one of the adr	
make this change a statute change is require	
legislator who would sponsor a bill for this	_
pass the house and senate with majority app	proval.
• Establish & Maintain a Tracking System for AM	MC Fees.
o The Division maintains the set fees for each	1 0 1
The AMC fees are calculated based on the	
to process the applications not their profital	bility.
180181 Chair Derry stated this is a carryover from the August mee	eating to determine the amount of
181 Chair Derry stated this is a carryover from the August meet revenue generated by AMC applications and revenue generated by AMC applications.	<u> </u>
types. The idea was to make certain the AMC application	

He stated this also came from exuberant fees APR applicants previously paid to become license

but no longer was an issue. Chair Derry also noted the tracking of AMC license fees separate

from APR license fees may be too cumbersome of a task to complete.

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Discontinue the Annual Report.

- The annual performance report is required in centralized statutes. It is listed: Sec. 08.01.070. Administrative duties of boards. Each board shall perform the following duties in addition to those provided in its respective law:
 - (1) take minutes and records of all proceedings;
 - (2) hold a minimum of one meeting each year;
 - (3) hold at least one examination each year;
 - (4) request, through the department, investigation of violations of its laws and regulations;
 - (5) prepare and grade board examinations;
 - (6) set minimum qualifications for applicants for examination and license and may establish a waiver of continuing education requirements for renewal of a license for the period in which a licensee is engaged in active duty military service as described under AS 08.01.100(f);
 - (7) forward a draft of the minutes of proceedings to the department within 20 days after the proceedings;
 - (8) forward results of board examinations to the department within 20 days after the examination is given;
 - (9) notify the department of meeting dates and agenda items at least 15 days before meetings and other proceedings are held;
 - (10) submit before the end of the fiscal year an annual performance report to the department stating the board's accomplishments, activities, and needs.

If the board wanted to discontinue the annual report, they would be required to find a legislator to sponsor the bill and get it moved through the House and Senate. It would be more conducive to discuss the reasons why the board would like to discontinue the annual report and find solutions.

Chair Derry stated that he did not see the Annual Report as a beneficial document for any purpose. He stated that he does know it is published and utilized by legislators. He doubted any legislators review the annual report and stated they seemed to duplicate information already found in meeting minutes and agendas. OLE Wiard asked the board what would make the annual report easier and a less cumbersome burden to the board. Chair Derry stated a brief format would be preferred. Chair Derry believes a 1-page document would probably cover all the required information. Director Chambers stated the board feedback regarding what would make the annual report easier is certainly welcome. Director Chambers also stated that adding this to a meeting agenda as the deadline for the annual report would be beneficial in preparing it.

• Adopt Changes on the Statute of Limitations on Appraisers to Shorten the Professional Liability Period to 5 years.

Sec. 08.87.300. Retention of records. (a) A certified real estate appraiser shall retain copies of all written contracts engaging the appraiser's services for real property appraisal work, and all reports and supporting data assembled and formulated by the appraiser in preparing the reports, for at least five years after

Page 6 | 24

the date of the contract engaging the appraiser's services, five years after the date of the submittal of the appraisal reports to the client, or at least two years after the final disposition of litigation in which the appraiser provided testimony related to the engagement, whichever is longer.

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Chair Derry stated a prior board member was working on this idea around the same time the AMC regulations were being created. He stated that there was not a lot of legislative support for this change. Chair Derry stated that nationally there are USPAP documentation retention rules licensed appraisers are required to adhere to but different entities were reviewing appraisals over 15 years old and filing liability claims. The claims were a result of the real estate crash and high-risk loans banks were lending out at the time. Some entities bought out bundles of loans, reviewed appraisals over 15 years old and began filing liability claims against the appraisers.

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• Review AMC Statutes & Regulations. Any current recommendations?

o Solicit recommendations from ASC. The following was listed as the recommendations from the recent compliance review.

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- Yes The following was identified during the Compliance Review as a courtesy since we were not reviewing the AMC Program yet:
- 253 12 AAC 70.175. ANNUAL REPORTING AND FEDERAL REGISTRY REQUIREMENTS FOR
- 254 APPRAISAL MANAGEMENT COMPANIES. (a) A registered appraisal management company
- shall report annually on a form provided by the department and submit the registry fee required
- in 12 AAC 02.370(b)(5) for each appraiser on the appraiser panel performing appraisals for
- *federally related transactions* in the state during the preceding calendar year.
- 258 (b) Federally regulated appraisal management companies shall report annually to the board
- 259 information required by AS 08.87.155 on a form provided by the department and submit the
- registry fee required in 12 AAC 02.370(b)(5) for each appraiser on the appraiser panel
- performing appraisals for **federally related transactions** in the state during the preceding
- 262 calendar year.
- In place of "federally related transactions it should say "covered transactions." I previously sent
- an explanatory email to Sher about this but please don't hesitate if you need further clarification.
- Sec. 08.87.135.(7) is not directly or indirectly owned in whole or in part by a person that has had
- a certificate to act as a real estate appraiser denied, cancelled, suspended, revoked, put on
- probation, or surrendered in lieu of a pending revocation in any state unless the person has later
- 268 had a certificate to act as a real estate appraiser granted or reinstated by the same state;
- This section needs to include that the license was not revoked for a substantive cause. The AMC
- 270 Rule says: § 34.214 Ownership limitations for State-registered AMCs.

	271	(a)	Appraiser	certification	or licensing	of owners.	(1)	An AMC sub	ject to	State registrat	ion
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- pursuant to § 34.213 shall not be registered by a State or included on the AMC National Registry
- 273 if such AMC, in whole or in part, directly or indirectly, is owned by any person who has had an
- 274 appraiser license or certificate refused, denied, cancelled, surrendered in lieu of revocation, or
- 275 revoked in any State for a substantive cause, as determined by the appropriate State appraiser
- 276 *certifying and licensing agency.*
- 277 (2) An AMC subject to State registration pursuant to § 34.213 is not barred by § 34.214(a)(1)
- 278 from being registered by a State or included on the AMC National Registry if the appraiser
- 279 license of the appraiser with an ownership interest was not revoked for a substantive cause <u>and</u>
- 280 has been reinstated by the State or States in which the appraiser was licensed or certified.
- There were no requirements that an AMC cannot remove an appraiser without prior written
- notice. The AMC Rule states: § 225.192 Appraiser panel annual size calculation... (b) An
- appraiser who is deemed part of the AMC's appraiser panel pursuant to paragraph (a) of this
- section is deemed to remain on the panel until the date on which the AMC:
- 285 (1) Sends written notice to the appraiser removing the appraiser from the appraiser panel, with
- an explanation of its action; or

- 287 (2) Receives written notice from the appraiser asking to be removed from the appraiser panel or
- 288 *notice of the death or incapacity of the appraiser.*
- 289 ASC believes this is important to include.
 - Change Statute to Allow Certified Appraisers to Perform Evaluations.
 - o Isn't this something that can already be completed if they do not hold out as an appraiser or call it an appraisal? Doesn't that conform to USPAP as well?
- I believe your Statute say that appraisers in Alaska must follow USPAP always.
- Sec. 08.87.200. Prohibited practices. A certified real estate appraiser may not... (3) fail to
- 296 comply with the Uniform Standards of Professional Appraisal Practice adopted by the Appraisal
- 297 Standards Board of the Appraisal Foundation.
- I don't know if the State would allow an appraiser to perform an evaluation that doesn't comply
- with USPAP if they don't sign as a certified appraiser and clearly identify that it is not an
- appraisal. This would be something your attorneys would need to opine on. Typically, it needs
- 301 to be stated in the laws.
- 302 It was stated that the regulations specialist has these recommendations from the ASC for review
- and discussion during the regulations review. The board would want to get legal opinion and
- sample regulations can be obtained from the API.

305	Non-Statutory Related Items
306 307 308 309 310 311	 Change Documentation Required for Continuing Education Course Approvals. Recently, I was informed that the Appraisal Institute is not allowed to edit any of the documentation for AQB accredited courses. They submit the entire student manual but if this is something the board would like me to edit for only pertinent documents I can.
312 313 314 315 316	Chair Derry stated this suggestion came from reviewing continuing education applications. He suggests that the applicants that are AQB and IDECC accredited for online courses that an application with the proof of AQB and IDECC accreditation could suffice. Chair Derry then stated that the change would only be for the AQB and IDECC accredited courses. OLE Wiard stated that the changes could be completed through a regulation change project.
317	 Revise Definition of Work Allowed for Residential Certification.
318	o More information is needed to determine what definition of work allowed is being
319 320	referenced. I sent an e-mail to ASC asking what they consider to be the definition of Work Allowed and the following was the reply from Claire:
321	 I'm not sure I understand if you are asking what type of properties a Certified
322	Residential Appraiser can appraise or if you are asking what type of experience is
323	allowed for experience to count toward certification so I'll offer both.
324	o The AQB Criteria states the Certified Residential Real Property Appraiser
325	classification qualifies the appraiser to appraise one-to-four residential units
326 327	without regard to value or complexity. 1. The classification includes the appraisal of vacant or unimproved land that is
328	utilized for one-to-four residential unit's purposes or for which the highest and
329	best use is for one-to-four residential units.
330	2. The classification does not include the appraisal of subdivisions for which a
331	development analysis/appraisal is necessary. (See page 19 in the attached
332	Criteria)
333	o If you are asking what types of experience qualifies as experience to get a
334	certification, the Criteria says this:
335	• The quantitative experience requirements must be satisfied by time spent in the
336	appraisal process. The appraisal process consists of:
337	analyzing factors that affect value;
338	defining the problem;
339 340	gathering and analyzing data; applying the appropriate analysis and methodology;
341	and arriving at an opinion and correctly reporting the opinion in
342	compliance with USPAP
J . Z	computation with OSI II

343 344 345	 Acceptable real property appraisal practice for experience credit includes appraisal, appraisal review, appraisal consulting, and mass appraisal. (See Page 10 and 11 in the attached Criteria.)
346 347 348 349 350	OLE Wiard stated the answers in blue were from the ASC and that they answered 2 separate questions. Chair Derry stated that he is assumed the ASC was saying there is no definition. There is a type of work that could be used for residential. Chair Derry stated the definition would be something that would be the State of Alaska definition. It was being suggested due to the recent investigative cases the board has been seeing.
351 352 353 354 355	 Handling Complaints in Conformance with Policy Statement # 7 of ASC Title IX. See Policy Statement # 7. As far as the appraisal panel for investigations we can contact the ASC to get their opinion on the need of an appraiser panel consisting of appraisers from each geographical area of the state. The reply as follows:
356 357 358 359	It is certainly allowed but not required. This would be a State's decision. Policy Statement 7 does not define how a State reviews a complaint, only that persons analyzing complaints for USPAP compliance must be knowledgeable about appraisal practice and USPAP and States must be able to document how such persons are so qualified.
360 361	States must analyze each complaint to determine whether additional violations, especially those relating to USPAP, should be added to the complaint.
362 363 364 365 366 367	Chair Derry suggested that the board review the bulleted items and discuss any items at the next board meeting that may require more action. Ashlee Stetson asked more questions about the annual report while Director Chambers was present. She listed the purposes of the annual reports completed by the programs overseen by the Division. There was unanimous agreement that the report could use improvement and it could be released to the board sooner.
368 369 370 371	Per request of the board, OLE Wiard gave the board the statistics of licensed appraisers in Alaska. There are 120 certified residential appraisers, 96 certified general appraisers, 53 licensed AMC's and 18 courtesy licenses. Director Chambers also told the board that they will be posting annual statistics soon and OLE Wiard would let the board know when they are posted online.
373 374 375 376 377 378 379	Chair Derry asked if anyone had more topics they would like to discuss. Chair Derry then announced he had a couple of topics he would like to discuss. He was wondering about voting on the ballots in Onboard. He wanted a consistent timeline for applications to be posted to achieve a quorum for voting. It was noted that 5 days may not be long enough time for everyone to vote. He stated applications were to get uploaded on the 15 th and with AMC applications there may not be enough time to vote with only 5 days. Ashlee Stetson stated she agreed more time would be helpful for voting. Bill Barnes also requested a 10-day voting period. After

380	discussion with the board it was decided to keep applications uploaded on the 15th of each month
381	and provide the board with a 10-day voting period.
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383	The other area Chair Derry was concerned about was the high turnover rate with licensing
384	examiners. Director Chambers has explained the Division requests a lot of their licensing
385	examiners and some examiners move on and take promotions and some have difficulty meeting
386	all of the requirements of the position. The APR board has unique federal over sight that no
387	other board in the Division has. This adds a layer of complexity that other boards may not have.
388	The board and Director Chambers discussed concerns and keeping communication open. The
389	board decided to break for lunch.
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391	Off Record: 11:43 AM
392	On Record: 12:59 PM
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394	Those present, constituting a quorum of the Board:
395	David Derry, Certified General Real Estate Appraiser
396	Wendy Lawrence, Certified Residential Real Estate Appraiser
397	Renee Piszczek, Mortgage Lending Member
398	William Barnes, Certified Residential or General Real Estate Appraiser
399	Ashlee Stetson, Public Member
400	
401	Division Staff present in the meeting:
402	Tracy Wiard, Occupational Licensing Examiner
403	Joe Bonnell, Records and Licensing Supervisor
404	Melissa Dumas, Administrative Officer II
405	Shyla Consuelo, Investigator III
406	Sara Chambers, Division Director
407	
408	Public Members present in the meeting:
409	Mark Stevenson, Applicant
410	Cody Halterman, Applicant
411	Jeff Oliver, Regional Supervisory Appraiser
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413	Agenda Item #9 Public Comment
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415	Cody Halterman addressed the board with questions he has. Mr. Halterman had reviewed the
416	online board packet and quoted the unrevised draft minutes from the 10/25/2019 meeting. He
417	quoted line 132 and 133 of the board packet noting Bill Barnes stated his opinion of a restricted
418	report does not meet USPAP compliance without the accompanying work file and the restricted
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report. Cody Halterman was hoping Mr. Barnes could explain what the purpose of a restricted report is if it needs to be transmitted with the work file for the restricted report to be compliant? Bill Barnes stated the administrative law judge had asked the board to review a few items as part of the Mr. Halterman's remand. Bill Barnes stated he would make his comments in the review and not during public comment. OLE Wiard stated that she believed Mr. Halterman was quoting the DRAFT meeting minutes from the 10/25/2019 board meeting that had not been reviewed or finalized now and may contain errors that have yet to be revised.

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Mr. Halterman then asked the board to meet USPAP compliance whenever a restricted appraisal report is transmitted is it necessary to include the work files. Chair Derry stated that you are not required to do so. Bill Barnes stated it is one thing to transmit the work file to your client and it is another when applying for a license in the State of Alaska. Mr. Halterman then stated his question was just about USPAP compliance. Chair Derry asked if Mr. Halterman had any other questions and Mr. Halterman stated he would address them when his application was discussed. It was noted that his application was not on the agenda today since it was addressed in a separate meeting on 10/25/2019.

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Chair Derry gave a summary stating the 10/25/19 meeting was regarding the remand order the board had received from the Judge Kennedy and the state Attorney General. The board wanted to make sure they considered all the information they had. The board then determined they were going to review more information regarding the remand order and no vote was made regarding approval or denial of Mr. Haltermans application. The board was going to ask for some missing information. Mr. Halterman wanted to know what was missing from his application. Chair Derry deferred to Bill Barnes who stated the board was requested to take a more thorough look at USPAP compliance in the remand order. Mr. Halterman referred to standard 2-2 and stated his office is not a small mom and pop business and they have compliance officers which check reports for USPAP compliance. Chair Derry stated that now is not the time to do that.

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Mr. Halterman discussed some of the items the board was going to request from the last 10/25/20149 board meeting. Mr. Halterman stated he already marked the work log with the appraisals that were residential and non-residential and the board should refer to their administrative records for that. Mr. Halterman was concerned about the board's request for the work files in the restricted report as he feels the restricted report he submitted complies with USPAP already. After much discussion the board did consider making a revised motion to not ask for the work log as that had been previously submitted.

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Mr. Halterman then asked the board why he would need to submit the work files for the restricted appraisal reports wanting to know what USPAP standards are in violation or being corrected by their submission? Chair Derry stated the board was attempting to respond to the Page 12 | 24 remand. He stated the board needed to review the analysis that went into the report to see how the appraisal was determined. Ashlee Stetson stated the board wants to do a thorough review for the reconsideration of the application. Mr. Halterman then asked if verification of analysis was a standard in USPAP the board needed to review? Chair Derry then asked if USPAP required the appraiser to complete some analysis to report a value? Mr. Halterman stated that USPAP does require it but that it does not have to be part of the report for USPAP compliance as set out in standard 2-2. Chair Derry stated 2-2 is the report standard but the analysis and development of the value indication is an integral part of the report, right? Mr. Halterman stated that was correct.

Mr. Halterman then asked about the boards statutes and regulations. He also stated the Division Director informed him yesterday that the boards duty is to make sure the minimum requirements necessary to be licensed are met. He asked the board if going through all the analysis and work products are what is minimally required for a license? Chair Derry stated the board reviewed the work already and that they are going to reconsider the information and give him a fresh start and the benefit of the doubt. Chair Derry asked if the Mr. Halterman did the minimum when completing an appraisal for a client and stated this may be more than a consideration of the bare minimum requirements.

Director Chambers clarified her comment to Mr. Halterman for the board stating that her goal is to make sure everyone is communicating clearly about expectations and that the statutes and regulations for licensure are understood by Mr. Halterman and the board. She also stated that a licensing board goal or government goal is to set a minimum standard through statutes and regulations for applicants to enter the profession being governed. The board has set in statutes and regulations what can be required for determining eligibility for licensure. She said if work logs and work files are not in regulation it may be a place to be cautious. If the work files and work documents are going to be requested regularly then a regulation change may be necessary to mitigate any confusion.

Chair Derry stated that he did not mean to infer that the board was requesting anything they would not normally request from an applicant for licensure. They are not asking Mr. Halterman to go above and beyond any other applicant. He also stated that the board was willing to review the application with all the requested information to make the determination. The board wants to review the analysis and the work that went into the appraisal decision. Mr. Halterman asked if the board could site in the regulations where it asks for work files to be submitted for consideration? Wendy Lawrence addressed the board stating she was looking at USPAP and she wanted to clarify that because of the nature of Mr. Haltermans report (a restricted report), she made the request for the work files. This is based on USPAP 2.2 (b)(i) which states that the conclusions set forth in the report may not be understood properly without additional information

set forth in the work file. Therefore, the board was requesting the work files for the restricted report and were requesting new work products.

Chair Derry stated if Mr. Halterman did not want to submit the work files he could tell the board and the board could decide from there. The board cannot force Mr. Halterman to submit the work file. Mr. Halterman stated that he has submitted everything required in statutes and regulations and is waiting for the board to make the decision regarding his application. He also stated he does not feel the board is giving him the benefit of the doubt as stated previously.

Chair Derry stated he did not want to argue the point and the board is attempting to take an objective view of his application. If he does not want to submit the work files he should state that. Mr. Halterman stated he would make a caveat and that he is open to submitting the work files but whatever letter he gets he wants the board to cite the statutes and regulations showing where he needs to submit the work files. He stated the regulations do not state that work files are required. He then asked if the board received the study. Jeff Oliver stated the restricted reports have an additional study that accompany the restricted reports that basically serve as a work file. It was stated by Wendy Lawrence that they were in the report.

Mr. Halterman stated they were at a weird point. He stated he has supplied everything required in statute and regulations and the board is trying to go beyond that. He also questioned the statement that the request of work files is typical and he wanted to know how many general appraisers were certified recently and what percentage of them were required to submit the work files for a restricted report? Bill Barnes stated 99.9% of the applications are submitted by appraisers who write complete appraisals. Those reports have the data, the data analysis and final reconciliation included in them. Bill Barnes then stated Mr. Haltermans reports do not contain that information and they are being requested to meet the requirements of the legal professionals. Bill Barnes stated the legal professional have demanded the investigation of USPAP compliance in Mr. Haltermans work. He also stated they needed to be the original unaltered work file. He stated the restricted work file does not have that. Mr. Halterman then reiterated that Bill Barnes said he was demanded to request that information by the judge and asked if he was supervised by the judge and if the judge had oversight over the whole division.

Chair Derry stated the judge didn't order anything. The board was basing their decisions off the remand order. Mr. Halterman then stated the judge wrote the remand order so the judge was ordering them to do something. Chair Derry asked if Mr. Halterman had seen the remand order and he stated he had but he did not have it in front of him. Chair Derry asked if Mr. Halterman was part of the appeal and he stated he was. Chair Derry stated the board was not part of the appeal and had no knowledge of the issue until they got the remand order.

Jeff Oliver wanted to address the board and inform them that the restricted appraisal reports are used as an internal documentation informationally with the BIA and the board happened to pick them. Jeff Oliver stated there are plenty of unrestricted reports the board can chose from that have the full analysis in the file and included in the file. Ashlee Stetson stated that was part of the purpose of the new motion to complete a more thorough review of the appraisals reports from three new work samples. Jeff Oliver states that if the board picks more restricted reports they will contain more of the work studies and not the full work report so please pick unrestricted reports.

Chair Derry asked if the study that was included with the restricted appraisal was the work file to inform the board of that. If that is the work file then that is what the board will consider. He also stated if he was not willing to submit the work file then to tell the board that. The board will reconvene once they have the information they requested. Mr. Halterman stated the conversation needs to come down a level and he will wait until he gets the letter from the board and if what the board is asking for is required in statutes and standards than he can respond. He would also like the letter to state the rational for the request. Chair Derry stated the reason a letter has not been drafted yet was due to not having time to review the work log since the last meeting was a week ago.

Bill Barnes asked Mr. Halterman if the study being referred to, was the 32-page document with 5 pages of sales data? Mr. Halterman stated he believed that was the study file for the work file. Bill Barnes stated he had studied it at length and there was data there but no data analysis, no adjustments and one of the exhibits refences a \$1,000 per square foot along remote highways. He believed it was supposed to be acers. Mr. Halterman stated that was a simple typographical error and he could contact the client and provide copies.

 Bill Barnes wanted to summarize the burden of proof was on the applicant. The application was denied and then the applicant appealed. The courts came back to the board with a remand requesting USPAP compliance and asked the board to look at it. Bill Barnes forgot the1st request. Mr. Barnes also stated Mr. Halterman was being given extra opportunity at the direction of the court. Mr. Halterman then stated whatever letter they get needs to meet the higher legal standard. He believes they will probably meet in court again and if everything stands up in court everything should be fine.

Agenda Item #10 Ethic Report

Chair Derry asked the board if there were any ethics issues to be reported now. Chair Derry stated that he has not been made aware of any ethics violations. No ethics violations were reported at the meeting.

577 578 Chair Derry asked if there were any regulations to review? Regulations Specialist Sher addressed the board for the regulations review. She stated that she was told by OLE Supervisor Joe that the APR board was beginning to discuss regulation changes. Considering the audit in the Summer of 2019 there were some regulation items that needed to be addressed.

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Sher had begun a cursory draft and one of the changes was to allow for substantive cause under 12 AAC 71.60 A(1)(e)(2) and 12 AAC 71.60 B. The ASC recommendation was to change the wording of federally related transaction to covered transactions. She also made a definition for covered transaction that was provided by the federal registry. She also stated the board wanted a definition of employee and for purposes of 12 AAC 71.65 where under number 3 that, "the AMC is required to report to the board on a form provided by the department and submit the free required not later than 30 days after a change of (c) (an employee, director, officer or agent)".

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Sher wanted to know if the board wanted the employee to be an appraiser on the panel or anyone else included. Chair Derry stated if the word employee got through in the statute it wasn't intended to. He believed it should be officer, director, or controlling person. Chair Derry then noted they didn't have access to the agenda packet to look at the proposals. Sher stated she hadn't provided them yet but they were some items that needed to be addressed when the board took up a regulations project.

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599 600 It was stated that there would need to be a discussion on the record and complete a regulation change questionnaire to get the process started. Chair Derry wanted to see if the application contained the word employee and if so it should be removed. OLE Wiard stated she would look. Chair Derry asked that the regulation changed be added to the next board meeting. Sher did note a deadline for regulations in place for submitting AMC's to the registry. She believed it was June 2020. If it is a hard deadline the board would want to get them started by January.

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Review Tabled Applications Agenda Item #12

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Bill Barnes wanted to ask a question. He wanted to know if it was okay to discuss a case in a public meeting. Chair Derry stated if the applicant wanted to publicly discuss the case then it wasn't against confidentiality laws. Wendy Lawrence stated that public comment is typically for anything not on the agenda and it was acceptable to discuss the items talked about on the record.

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OLE Wiard stated that there were 10 applications up for review. Many of them were AMC applications that a quorum had not been reached. OLE Wiard asked the board to consider an application for review. Chair Derry stated that to discuss the application requested the board

Page 16 | 24

613	should go into Executive Session. OLE Wiard also noted public member Mark Stevenson was
614	present and had an application he was hoping the board could vote on before he left. Chair
615	Derry asked what his application was for and it is a Certified General Appraiser by reciprocity.
616	His application was previously posted on OnBoard and a quorum was not achieved.
617	
618	Bill Barnes asked if it was the applicant who was working for DOT, had some prior legal issues
619	and a license wasn't needed for employment? The applicant had marked yes on one of the
620	professional fitness questions and Executive Session was mentioned by OLE Wiard. Mark
621	Stevenson asked to address the board and stated he was in the final running for a review
622	appraiser position within the DOT. He stated his license may be needed in a few weeks. He
623	stated his legal issues had been expunged from his record. Bill Barnes asked what the legal
624	issues were for and Mr. Stevenson stated he was advised not to talk about it but was having some
625	family problems at the time.
626	
627	On a motion made by Dave Derry, seconded by Renee Piszczek, and passed unanimously, it
628	was: RESOLVED to enter into Executive Session in accordance with AS 44.62.310(c), and
629	Alaska Constitutional Right to Privacy Provisions, for the purpose of discussing appraisal
630	applicants with, "subjects that tend to prejudice the reputation and character of any
631	person, provided the person may request a public discussion." Board staff were excused
632	from executive session.
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634	Off the Record at 2:10 PM.
635	On the Record at 2:39 PM.
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637	Those present, constituting a quorum of the Board:
638	David Derry, Certified General Real Estate Appraiser
639	Wendy Lawrence, Certified Residential Real Estate Appraiser
640	Renee Piszczek, Mortgage Lending Member
641	William Barnes, Certified Residential or General Real Estate Appraiser
642	Ashlee Stetson, Public Member
643 644	Division Staff present in the meeting:
645	Tracy Wiard, Occupational Licensing Examiner
646	Joe Bonnell, Records and Licensing Supervisor
647	Melissa Dumas, Administrative Officer II
648	Shyla Consuelo, Investigator III
649	Sara Chambers, Division Director
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<u>Public Members present in the meeting:</u>

Mark Stevenson, Applicant Cody Halterman, Applicant

Jeff Oliver, Regional Supervisory Appraiser

The board had the application in Onboard to review the application of Mark Stevenson for a certified general appraiser license by reciprocity. Chair Derry noted the yes answer on the professional fitness questions. He noted the letter of explanation and the legal outcome documents and the report from the federal registry showing no actions had been taken against the license. Chair Derry asked for some clarification which Mr. Stevenson was happy to provide.

On a motion made by Bill Barnes, seconded by Renee Piszczek, it was: RESOLVED by roll call vote and passed unanimously to APPROVE Mark Stevenson's application for a Certified General Appraisal License by reciprocity.

Roll Call Vote:

669	Board Member	Approve	Deny	Recuse	Absent
670					
671	David Derry	X			
672	Wendy Lawrence	X			
673	William Barnes	X			
674	Renee Piszczek	X			
675	Ashlee Stetson	X			

The board moved on to review the application for Certified Residential Real Estate Appraiser by Exam for Sara Benham. Chair Derry noted she had been a trainee appraiser and passed the exam and her work products were reviewed and approved. Chair Derry stated one of her work verification forms was completed by a nurse supervisor and one was completed by a co-worker. It was suggested that she provide the completed form by someone who can verify her work hours of appraisal experience.

 Renee Piszczek stated that the application form asks for a verification from a current or former employee so the applicant did do what was asked by the board. Wendy Lawrence noted that the person is being asked to clarify appraisal experience. It was stated the form needed to be changed and Dave Derry stated he requested a change to the form in August and it had not been completed. OLE Wiard stated the board would also need to change the regulation because the wording on the form comes from the regulation. It was noted by Chair Derry that the form also states the person completing the form needs to be able to verify completion of 1500 hours of appraisal work and that a nurse supervisor could not make that verification. Wendy Lawrence

Page 18 | 24

stated there was not a court around that would allow someone applying for an appraisal license to have their work verified by a nurse. She stated it was the intent of the law to have the appraisal work verified by someone who had the knowledge to verify the appraisal hours and type of work experience. She stated the regulation may not say that and it could be a technicality. Wendy Lawrence went on to state that the regulation also states that 1500 hour of appraisal work needs to be verified and the nurse supervisor was not qualified to verify that experience.

Ashlee Stetson stated that Sarah Benham did provide a letter of explanation stating Sarah Waldrup is her training supervisor that has overseen all her appraisal training. Casey Dunagan is another appraiser in the office for whom she has consulted with for some the appraisal assignments she had and Dorene Mulcahy was her current nurse supervisor. She stated that due to the regulation requiring 3 verifications with only 1 training supervisor and believes the applicant is doing everything she can to verify her hours. Wendy Lawrence asked if her nurse supervisor can attest that she completed 1500 hours of appraisal work? Ashlee Stetson stated as a supplement to the application. Wendy Lawrence disagreed.

Chair David Derry stated that every type of application the board has seen has had the work verification forms completed by someone who has knowledge of the real estate appraising work completed by the applicant. They have been completed by someone in the field who understands the appraisal industry. Renee Piszczek stated that she understands the boards position but based on what Ashlee read in the regulations she may be eligible. Board member Wendy Lawrence stated the forms being completed by someone who can verify the experience is what has been required of all other applicants up until this point. Chair Derry asked if the applicant refused to provide the work verification? The applicant had not stated she refused to submit a new verification.

On a motion made by Renee Piszczek, seconded by Wendy Lawrence, it was: RESOLVED to APPROVE Sara Benham's application for a Certified Residential Real Estate Appraisal License by Exam SUBJECT to the applicant submitting an additional Work Verification of her 1500 hours of appraisal work by someone in the real estate profession.

Roll Call Vote:

725 726	Board Member	Approve	Deny	Recuse	Absent
727	David Derry	X			
728	Wendy Lawrence	X			
729	William Barnes	X			
730	Renee Piszczek	X			
731	Ashlee Stetson	X			

- 732 Chair Derry then directed the board to review Samantha Riley's application for a Registered
- 733 Trainee. There was some discussion regarding the applicant's supervisor being in Anchorage
- and her residing in Juneau. Board member Wendy Lawrence recused herself from the vote due
- to her work with the applicant's supervisor. Chair Derry was minimally reluctant due to the
- distance and wondered how they inspected properties together.

On a motion made by Renee Piszczek, seconded by Ashlee Stetson, it was: RESOLVED by roll call vote and passed with 2 abstentions to APPROVE Samantha Riley's application for a Registered Trainee Certification.

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Roll Call Vote:

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744	Board Member	Approve	Deny	Recuse	Absent
745					
746	David Derry	X			
747	Wendy Lawrence			\mathbf{X}	
748	William Barnes			\mathbf{X}	
749	Renee Piszczek	X			
750	Ashlee Stetson	X			

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Chair Derry directed the board to review the Supervisory Application for Monika Walker. It was noted she met the required criteria to be a Supervisory Appraiser. It was stated she was certified in 2007.

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On a motion made by Renee Piszczek, seconded by Wendy Lawrence, it was: RESOLVED by roll call vote and passed unanimously to APPROVE Monika Walker's application as a Supervisory Appraiser.

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Roll Call Vote:

761 762

762	Board Member	Approve	Deny	Recuse	Absent
763					
764	David Derry	X			
765	Wendy Lawrence	X			
766	William Barnes	X			
767	Renee Piszczek	X			
768	Ashlee Stetson	X			

- 770 It was requested that the additional AMC applications be uploaded back to Onboard for a vote.
- 771 OLE Wiard also asked for a volunteer for the letter to be drafted to Mr. Halterman. It was stated

by Ashlee Stetson the board would need to make a motion to ament the previous motion from 10/25/2019.

On a motion made by Ashlee Stetson, seconded by Wendy Lawrence, it was: RESOLVED to amend the October 25, 2019 motion for Cody Halterman to APPROVE the board reconsideration of Mr. Haltermans application per the current remand order after a board member selects 3 new work samples, appraisal reports from the work log and the work files for the previously submitted appraisal reports.

Roll Call Vote:

783	Board Member	Approve	Deny	Recuse	Absent
784					
785	David Derry	X			
786	Wendy Lawrence	X			
787	William Barnes	X			
788	Renee Piszczek	X			
789	Ashlee Stetson	X			

Chair Derry noted that this motion omits the submission of a new work log. Wendy Lawrence wanted to make sure the board was in consensus that they were within their legal rights to request the additional information they are asking for? Bill Barnes reminded the board that the burden of proof is on the applicant. He also stated many of the entries in the work log are restricted appraisals. The restricted appraisals give an opinion of value but do not include what data they used, any adjustments or the final reconciliation. He stated the applicant must be at the same skill level as everybody else and that needs to be demonstrated to the board. Bill Barnes went on to state that most applicants are doing financial institution type work, lengthy commercial appraisal reports with all that information in there. Even the URAR form reports that residential appraisers use has the data, adjustments, analysis and final reconciliation. It has always been to Bill Barnes knowledge that a restricted report may be generated for a client but the data and analysis, etc. need to be in the work file according to USPAP.

It was stated by Ashlee Stetson that the applicant stated he has completed several appraisals that are not restricted and the board may want to pick a non-restricted appraisal. It was stated since the board is not requesting a new work log then they must pick from the options previously submitted at the time of the application. Further discussion commenced and it was decided that Bill Barnes would request the 3 additional appraisal reports and draft the letter for Mr. Halterman.

811	Chair Derry asked OLE Wiard to check the status of Alexander Kleinke's application #148873.
812	It was suggested the board take a quick 10-minute break so OLE Wiard could look the
813	information up.
814	
815	Off Record: 3:32 PM
816	On Record: 3:42 PM
817	
818	Those present, constituting a quorum of the Board:
819	David Derry, Certified General Real Estate Appraiser
820	Wendy Lawrence, Certified Residential Real Estate Appraiser
821	Renee Piszczek, Mortgage Lending Member
822	William Barnes, Certified Residential or General Real Estate Appraiser
823	Ashlee Stetson, Public Member
824	
825	Division Staff present in the meeting:
826	Tracy Wiard, Occupational Licensing Examiner
827	Joe Bonnell, Records and Licensing Supervisor
828	Melissa Dumas, Administrative Officer II
829	Shyla Consuelo, Investigator III
830	Sara Chambers, Division Director
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833	Public Members present in the meeting:
834	Mark Stevenson, Applicant
835	Cody Halterman, Applicant
836	Jeff Oliver, Regional Supervisory Appraiser
837	
838	Upon returning from break it was found that the application was still in progress because the
839	review of the work product had not been completed. Chair Derry stated he would complete the
840	review of the work products and get them sent off.
841	
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843	Agenda Item #13 Board Business
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845	Chair Derry stated that the board has meeting dates on 12/09/2019 and 03/02/2020. He asked
846	how far in advance the board would like to schedule their meetings? OLE Wiard stated as much
847	notice as can be given is always great but not required. OLE Wiard also asked the board how
848	many times they meet per year and it was stated 3-4 times per Chair Derry. OLE Wiard stated
849	that a half day meeting may all that is necessary depending on the agenda.
	Page 22 24

850	Bill Barnes agreed to schedule meetings in addition to the March 2020 meeting. The board
851	agreed to schedule another meeting. Ashlee Stetson agreed to schedule a meeting for June and
852	would like to open the May 2020 AARO conference for discussion since the fall 2019 AARO
853	conference travel was denied. Chair Derry suggested a meeting in May of 2020. It was
854	suggested the meeting be scheduled the 3 rd week in May of 2020 and the board could get a report
855	back from someone who can attend the AARO meeting. Ashlee suggested Tuesday the 19th of
856	May. OLE Wiard stated the board should pick a week and the Division would make sure there
857	were no overlapping meetings on the day requested.

858 .

The board discussed the purchase of the updated 2020-2021 USPAP. The board discussed ordering updated USPAP's for the board members, examiner and the investigator. Chair Derry noted the surplus and stated there was no financial burden with purchasing the books.

On a motion made by Ashlee Stetson, seconded by Wendy Lawrence, it was: RESOLVED by roll call vote to unanimously APPROVE the purchase of the 2020-2021 USPAP's for all of the board members, the licensing examiner and the board investigator.

Roll Call Vote:

869	Board Member	Approve	Deny	Recuse	Absent
870					
871	David Derry	X			
872	Wendy Lawrence	\mathbf{X}			
873	William Barnes	\mathbf{X}			
874	Renee Piszczek	X			
875	Ashlee Stetson	X			

The last item for discussion was for the AARO Conference. Chair Derry asked OLE Wiard if it was a waste of time to attempt to go to the conference. OLE Wiard stated the travel would likely be denied but it is always beneficial to make a motion and fill out the conference request form showing the boards interest and belief in the importance of attending the conference. It shows the administration that board feels the conferences are beneficial and worthwhile to keeping up with the most up to date trends and the federal oversight of AMC management and regulations. It is likely that since the AMC's are still a new license type for many states there will be regulation changes at the federal level that would be discussed at the AARO conferences.

On a motion made by Renee Piszczek, seconded by Ashlee Stetson, it was: RESOLVED by roll call vote to unanimously APPROVE to submit a travel request to send a CBPL staff member and a board member to the May 2020 AARO Conference.

890	Roll Call Vote:						
891							
892	Board Member	Approve	Deny	Recuse	Absent		
893							
894	David Derry	X					
895	Wendy Lawrence	X					
896	William Barnes	X					
897	Renee Piszczek	X					
898	Ashlee Stetson	X					
899							
900							
901	In a motion made by Renee Piszczek, and seconded by Bill Barnes, it was RESOLVED to						
902	ADJOURN.			,			
903							
904	Hearing nothing further, Cl	nair Derry adjou	rned the meeting at	3:59 pm.			
905		,	C	1			
906	Respectfully Submitted,						
907							
908							
909	Tracy L. Wiard		12/20/2019				
910	Tracy L. Wiard Tracy Wiard, Licensing Examiner		Date				
911	N .						
912	John Ch. 1950		12/9/2019				
913	01101						
914	David Derry, Vice Chair		Date				