

ARDOR Annual Report

January 2006



- Anchorage Economic Development Corporation
- Bering Strait Development Council
- Copper Valley Economic Development Association
- Fairbanks North Star Borough Economic Development Commission
- Kenai Peninsula Economic Development District
- Lower Kuskokwim Economic Development Council
- Mat-Su Resource Conservation & Development, Inc.
- Northwest Arctic Borough Economic Development Commission
- Prince William Sound Economic Development District
- Southeast Conference
- Southwest Alaska Municipal Conference



**Alaska
Regional
Development
Organizations**

Leveraging ARDOR Funds		Leverage
Total FY06 ARDOR Budgets		\$5,044,915
Total State ARDOR Grant Funds*	\$620,000	
Other State Funds**	\$694,217	\$1.19
Total NonState Funds	\$3,786,936	\$6.49
Federal Funds	\$951,310	\$1.63
Private Sector Funds	\$910,448	\$1.56
Other NonFederal/NonState Funds***	\$1,925,178	\$3.30
In-Kind Contributions		\$1.66
* amount of ARDOR grant funds from the Department of Commerce, Community, and Economic Development		
** amount of grant funds from other State grant programs from DCCED and other State agencies		
***amount of funds from sources such as municipal governments		

ARDORS complies with Title II of the Americans with Disabilities Act of 1990.

Upon request, this report will be made available in large print or other accessible formats. Requests for such should be directed to staff at 907-269-4560.

TABLE OF CONTENTS

ANCHORAGE ECONOMIC DEVELOPMENT CORPORATION.....	5
BERING STRAIT DEVELOPMENT COUNCIL	10
COPPER VALLEY DEVELOPMENT ASSOCIATION.....	15
FAIRBANKS NORTH STAR BOROUGH ECONOMIC DEVELOPMENT COMMISSION	20
KENAI PENINSULA ECONOMIC DEVELOPMENT DISTRICT.....	25
LOWER KUSKOKWIM ECONOMIC DEVELOPMENT COUNCIL	29
MAT-SU RESOURCE CONSERVATION & DEVELOPMENT, INC.....	33
NORTHWEST ARCTIC BOROUGH ECONOMIC DEVELOPMENT COMMISSION	37
PRINCE WILLIAM SOUND ECONOMIC DEVELOPMENT DISTRICT	42
SOUTHEAST CONFERENCE.....	46
SOUTHWEST ALASKA MUNICIPAL CONFERENCE	51
CONTACT LIST.....	61

OVERVIEW

The Alaska Regional Development Organizations (ARDOR) Program is the State's contribution to regional initiatives for developing Alaska's economy. In 1988, the Legislature recognized that a locally driven initiative, in partnership with the State, is the most effective approach to creating and sustaining a strong and healthy economy. The Legislature established the ARDOR Program to create a network of organizations to plan and support economic development at the regional level.

There are currently 11 ARDORs. The ARDORs, like their counterparts nationwide:

- enable local officials and businesses to pool their limited resources and work together on economic development issues;
- develop partnerships among public, private and other organizations; and,
- provide needed technical assistance via direct links with local citizens.

It's not the State trying to determine what's best for the region; rather, it's the residents and those doing business in the region working together to create their economic future.

The ARDOR Program is providing a return for the State's investment.

The State provides \$620,000 in grant funds for the ARDOR Program. As indicated on the following pages, the accomplishments of the ARDORs are impressive. Additionally, for FY05,



Business workshop at Nome Beltz High School

the ARDOR's used the \$620,000 in State grant funds to leverage over \$4,481,153 in all other types of funds.

Board member participation reflects a local commitment to the ARDOR Program.

The 11 ARDOR boards, each with 10-20 members, constitute 150+ local, civic minded individuals who volunteer their time to achieve a stronger economic base in their region.

The original intent of the ARDOR Program was to create regional entities that could improve the local economy and eliminate regionwide economic development barriers, such as inadequate transportation or uncoordinated marketing efforts. As reflected on the following pages, the ARDORs are meeting this Legislative intent. The ARDORs work on a wide range of projects.

LEGISLATIVE PERFORMANCE MEASURES

The Legislature established performance measures for the ARDOR Program. Using these measures, each ARDOR's performance is reported on the following pages.

Legislative Performance Measures:

1. The number of coordinated regional efforts resulting in the creation of new business opportunities. (The reporting period used on the following pages is 7/1/04-6/30/05.)

Comment: This measure counts certain ARDOR activities but it does not reflect the range of ARDOR activities. For example, many ARDORs provide training opportunities ranging from small business development to grant writing.

2. The percent of goals identified through regional processes that are achieved. (The percentage reported on the following pages was derived by comparing the goals stated in the January 2004 ARDOR Annual Report with the final progress report submitted by each ARDOR for the period 7/1/04 - 6/30/05.)

The difficulty in applying this measure is that the ARDORs' goals varied in specificity. For example, ARDORs devote time to improving their organizations. Some ARDORs have simple short term goals, while others have multi-year goals that can't be accomplished in one year.

3. The amount of non-State funds leveraged by the ARDOR grants. (The dollar amount reported on the following pages provided is the amount reported by each ARDOR in their FY 06 ARDOR grant application submitted in July 2005.)

The ARDORs and Department of Commerce, Community, and Economic Development (Commerce) support the notion of using performance measures. The ARDORs and Commerce look forward to working together and with the Legislature to develop performance measures that will be effective in evaluating ARDOR performance.



Valdez Fisheries Development Association, Inc.'s processing plant, built in part with help from the Prince William Sound Economic Development District

FREQUENTLY ASKED QUESTIONS

What is an ARDOR?

A nonprofit organization of local volunteers, representing numerous public and private interest, working together to achieve economic develop-



Shishmaref art by Edwin Weyiouanna. Bering Strait Development Council is assisting local artists in learning to market their art.

ment in their region. An ARDOR is organized in accordance with Alaska Statute 44.33.026 and the Alaska Administrative Code (3 AAC 57).

Why have a regional organization do economic development?

The Legislature established the ARDOR Program in 1988, again in 2000, again in 2003, and again in 2004, in support of the widely held belief that a locally driven initiative, in partnership with the State and other entities, can most effectively stimulate economic development and produce healthy, sustainable local economies.

How does an ARDOR get established?

Commerce approves an ARDOR designation. To be approved, the ARDOR must (1) be large enough and contain adequate resources to support a regional economic development program, and (2) be an economically viable unit with shared interests, resources, traditions, and goals. Currently, there are 11 ARDORs.

How does as an ARDOR work?

Each ARDOR is guided by a Board comprised of the economic development interests in the region. Board members are usually appointed by organizations in the region; however some are elected. The Board hires an Executive Director to work with the Board to ensure the annual work plan is implemented. The Board oversees and directs the activities of the ARDOR.

What are the ARDOR Program goals?

Encourage a healthier economic climate to increase the number of jobs, strengthen existing businesses, attract new businesses, and encourage economic diversification.

What does an ARDOR actually do?

Each ARDOR is different with regard to existing economic development infrastructure, a marketable natural resource; an educated work force, and a cohesive leadership organization factors in achieving economic development. Thus, ARDOR activities are unique to that ARDOR. Generally, however, ARDOR's:

- Conduct economic development related research and planning including develop and implement a regional economic development strategy.
- Respond to information requests.
- Coordinate ARDOR's activities with other economic development activities.
- Provide services designed to encourage economic development.
- Collect and distribute economic information.
- Develop and maintain community and village economic profiles.
- Coordinate State economic or business development efforts.
- Serve as a liaison between State government and the region.

How is an ARDOR funded?

Commerce annually awards a State grant to each ARDOR that satisfies the statutory and regulatory requirements, including the requirement that each ARDOR provide a local, non State match. For FY 05, each ARDOR is receiving an average of \$47,870. The State grant and required match is usually not the ARDOR's only source of funding. ARDORs can and do receive funding from a variety of sources.

CONTACT LIST

A complete list of ARDOR's, contacts, and addresses can be found at the end of this publication.

4

How much money does the State contribute to the ARDORs?

	FY 06	FY 05	FY 04	FY 03	FY 02	FY 01	FY 00	FY 99
TOTAL (IN THOUSANDS)	\$620.0	620.0	620.0	620.0	620.0	620.0	620.0	620.0
EACH GRANT (IN THOUSANDS)	Varies	47.9	51.7	47.7	44.3	44.3	47.7	47.9
# OF ARDORs	11	11	12	13	14	14	13	12

Anchorage Economic Development Corporation

Mission Statement

The Anchorage Economic Development Corporation exists to encourage growth and diversity in the Anchorage economy, promote a favorable business climate and improve the economic standard of living of Anchorage residents.



FY 2006 GOALS

- Assist Anchorage and Alaska Companies through a well-organized and sustained program to encourage growth, retention, and/or expansion outside of Alaska.
 - Identify constraints to growth and economic opportunities; research solutions.
 - Establish objectives for jobs and investment growth.
 - Conduct marketing trips to meet with targeted prospects.
 - Market Anchorage.
- Implement and sustain an external marketing program focused on attracting businesses in select industries with the most potential for leveraging growth, such as logistics.

- Promote Anchorage as a Global Logistics Center with value added logistics operations.
- Market Anchorage's strategic global location to the world.
- Work with Ted Stevens Anchorage International Airport to prepare a plan for the development of airport property.

FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- In 2006, AEDC will continue to assist Anchorage and Alaskan companies through a well-organized and sustained program to encourage growth, retention and/or expansion outside of Alaska.

- We will maintain our recognition of the entire State of Alaska as an important constituent, and enhance business between Anchorage and the rest of the state.
- We will also build on current external marketing programs focused on attracting businesses in select industries with the most potential for leveraging growth, such as logistics.

FY 2006 BUDGET

Amount	Source
57,771	State ARDOR grant
25,000	Amount of other State funds
150,000	Amount of federal funds
593,500	Amount of private sector funds
491,500	Any other non-federal, non-State funds
1,317,771	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Multi-modal proposal effort/Santa campaign aimed at freight forwarding companies.
- Alaska Manufacturing Extension Partnership start up, preliminary work on developing 12 e-commerce centers with EDA grant.
- Assisted Mayor Begich on Seattle/Anchorage relationship, worked with University

foster relationships with the business community.

- Worked with potential investors in a perishables handling facility.
- Generated media coverage from around the globe on Anchorage's business advantages.
- Established the UAA/AEDC mentor program.
- Launched a television commercial about doing business here which runs in all Anchorage hotel rooms.
- Redesigned and updated the quarterly newsletter.
- Updated film and photo library.
- Worked closely with ACCCY to campaign for a new civic and convention center.
- Compiled cost of living data for ACCRA.
- Held two of the largest luncheons in Anchorage.
- Successfully coordinated a site consultant familiarization trip.
- Increased our investor base.

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Developed process for identifying and soliciting new business opportunities.

OTHER FY 2005 ACCOMPLISHMENTS

- Generated lots of local, national and international press coverage.
- Our Santa Campaign marketing initiative is up for an excellence in economic development award at the IEDC Annual Conference.
- We held two UAA/AEDC mentor program forums.
- Explored perishable handling facility prospects.
- Launched "Mix a Little Business with Pleasure" marketing initiative.
- Held a roundtable discussion on issues facing Alaska's economy with top business leaders.
- Sponsored feature article in Washington CEO magazine.
- Partnered with UAA for "The Future in Logistics" roundtable discussion and luncheon.
- Completed rural e-commerce center training.
- Organized and conducted trade mission to China, hosted Thailand delegation interested in increasing trade with Alaska, hosted Chinese press.
- Created a task force to establish future direction of AEDC.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff:	5
FTE Staff/Capita:	1:52,010

Examples of Activities

- Provide staff support to Vision Alaska.
- Provide staff support to Anchorage Civic and Convention Center Yes.
- Market Ted Stevens International airport property to private investors as part of AEDC's Global Logistics Initiative.
- Support the Buy Alaska program.

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- Local/Regional Public: Local Utilities, Municipality of Anchorage, Matanuska-Susitna Borough, Kenai Peninsula Borough
- Local/Regional Private: Anchorage Convention & Visitors Bureau, Anchorage Chamber, Eagle River Chamber, Anchorage Downtown Partnership, Vision Anchorage, Girdwood 2020.
- State: State of Alaska, Ted Stevens Anchorage International Airport, Alaska Railroad, Alaska High Tech Business Council, Small Business Development Center, University of Alaska-Anchorage, Resource Development Council.
- Native Organizations: Cook Inlet Region, Inc., Arctic Slope Regional Corporation.

2005 BOARD OF DIRECTORS

Contact Info:

Robert Poe
 Anchorage Economic Development Corporation
 900 W. 5th Avenue, Suite 300
 Anchorage, AK 99501
 Phone Number: 907-258-3700
 Fax: 907-258-6646
 E-Mail: mdickson@aedcweb.com
 Web Address: <http://www.aedcweb.com>

Voting Members

Ed Lamb, Chair - CEO & President, Alaska Regional Hospital
 Richard Strutz, Vice Chair - Regional President, Wells Fargo Bank N.A.
 Dale Morman, Secretary/Treasurer - President, Anchorage Sand & Gravel, Inc.
 Mark Bambridge - Manager of Supply Chain Management, BP Exploration (Alaska)
 Bill Behnke - Senior Vice-President Business Development & Strategic Initiatives, GCI
 Larry Cash - President, RIM Architects
 Jeffrey Davis - Vice-President/General Manager, Premera Blue Cross Blue Shield of Alaska
 Sheldon Fisher, Sr. VP of Products, Sales & Marketing, ACS
 Michael Higley - Managing Director of Alaska Operations, FedEx
 Stephanie Holthaus - Vice-President of Cargo, Northern Air Cargo
 Tony Izzo - President & CEO, ENSTAR Natural Gas Company
 Bob Lacher - Manager of Federal Services & Infrastructure, VECO Alaska, Inc.
 Sophie Minich - Senior Vice-President of Business Development, CIRI
 Rick Morrison - President, Morrison Auto Group
 Brian Nerland - District President, KeyBank National Association
 Bill O'Leary - Vice-President of Finance & Chief Financial Officer, Alaska Railroad

John Palmatier - Executive Secretary/Treasurer, Alaska Regional Council of Carpenters
 John Parrott - Vice-President/General Manager, Alaska Division, Totem Ocean Trailer Express
 Mark Vasconi - Business Planning Director, AT&T Alascom
 Pat Walsh - President & Chief Executive Officer, Walsh Sheppard Flynn
 Jonathan Widdis - Corporate Director of Business Development, ASCG Incorporated

Ex-Officio Members - Legislators

Johnny Ellis - Senator, Alaska State Legislature
 Ben Stevens - Senator, Alaska State Legislature
 Ethan Berkowitz - Representative, Alaska State Legislature
 Lesli McGuire - Representative, Alaska State Legislature

Ex-Officio Members, Municipality

Mark Begich - Mayor, Municipality of Anchorage
 Paul Bauer - Assembly Member, Municipality of Anchorage
 Dan Coffey - Assembly Member, Municipality of Anchorage

Ex-Officio Members, Appointed by the Board

Mike Brady - Vice President, Ken Brady Construction Co. Inc.
 Bruce Bustamante - President and Chief Executive Officer, Anchorage Convention & Visitor's Bureau
 Jim Gorski - Member, Hughes Bauman Piffner Gorski & Seedorf LLC
 Mary K. Hughes - State Director, Office of U.S. Senator Lisa Murkowski
 Elaine Maimon - Chancellor, University of Alaska, Anchorage
 Jim McMillian - Deputy Director-Credit, AIDEA
 Mel Nichols - Vice-President of Operations, DOWL Engineers
 Bill Noll, Commissioner, State of Alaska-DCCED
 Tennys Owens - President, Artique, Ltd.
 Mort Plumb - Airport Director, Ted Stevens Anchorage International Airport
 Kathy Porterfield - Managing Partner, KPMG
 George Vakalis - Anchorage Chamber of Commerce

COST-BENEFIT ANALYSIS FOR FY 06 - FY 98

	FY 06		FY 05	FY 05		FY 04	FY 04	
	FY06	% Leverage		% Leverage	% Leverage		% Leverage	
State ARDOR Grant	\$57,771		\$45,784		\$47,220			
Total ARDOR Budget	\$1,317,771	2281%	\$1,403,784	3066%	\$1,189,620		2938%	
Other State Funds	\$25,000	5271%	\$250,000	546%	\$314,400		523%	
Total Non-State Funds	\$1,235,000	107%	\$1,153,784	2520%	\$828,000		2415%	
Federal Funds	\$150,000	879%	\$0	0%	\$0		0%	
Private Sector Funds	\$593,500	222%	\$1,153,784	2520%	\$516,500		2415%	
Other Non-Federal/Non-State Funds	\$491,500	268%	\$0	0%	\$91,500		0%	
In-Kind Contributions	\$45,000	2928%	\$60,000	131%	\$50,000		126%	
	FY 03		FY 02	FY 02		FY 01	FY 01	
	FY03	% Leverage		% Leverage	% Leverage		% Leverage	
State ARDOR Grant	\$47,220		\$51,385		\$45,165			
Total ARDOR Budget	\$1,517,720	3214%	\$1,594,629	3103%	\$1,253,628		2776%	
Other State Funds	\$310,000	657%	\$319,016	621%	\$186,720		413%	
Total Non-State Funds	\$1,160,500	24576%	\$1,224,229	2382%	\$1,021,743		2262%	
Federal Funds	\$0	0%						
Private Sector Funds	\$669,000	1417%	\$607,729	1183%	\$528,743		1171%	
Other Non-Federal/Non-State Funds	\$491,500	1041%	\$616,500	1200%	\$493,000		1092%	
In-Kind Contributions	\$24,000	51%	\$26,739	52%	\$34,888		77%	
	FY 00		FY 99	FY 99		FY 98	FY 98	
	FY00	% Leverage		% Leverage	% Leverage		% Leverage	
State ARDOR Grant	\$45,989		\$49,679		\$51,666			
Total ARDOR Budget	\$1,407,919	3061%	\$1,136,782	2288%	\$968,093		1874%	
Other State Funds	\$229,296	499%	\$77,983	157%	\$79,953		155%	
Total Non-State Funds	\$1,132,635	2463%	\$1,009,120	2031%	\$836,473		1619%	
Federal Funds								
Private Sector Funds	\$639,635	1391%	\$597,120	1202%	\$376,757		729%	
Other Non-Federal/Non-State Funds	\$493,000	1072%	\$412,000	829%	\$459,717		890%	
In-Kind Contributions	\$23,717	52%	\$60,433	122%	\$92,834		180%	

Bering Strait Development Council

Mission Statement

To strengthen and diversify the regional economy through training and technical assistance in community planning and business development.



FY 2006 GOALS

- Update community and regional plans.
 - Travel to communities to update LEDPs, research current socioeconomic information, write and submit REDS/ CEDS annual update.
 - Sustain partnerships with local, State, and federal agencies, businesses, and organizations to assist with the implementation of the goals/priorities of the LEDPs and REDS.
- Plan and coordinate the Bering Strait Regional Economic Development Conference for 150-200 participants.
- Work with the EDA grant recipients in completing business development planning for multipurpose facilities.
- Support entrepreneurship and small business development in the region.

- Support and assist in regional initiatives including economic, infrastructure, and natural resource development with partner organizations.

FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- Access to capital for new and existing businesses.
- Workforce development through vocational and tech training.
- Financial literacy training.
- Sustainable small business, e-commerce, artist, tourism, and infrastructure development.
- Increased community plan project implementation.

- Increased utilization of appropriate rural business development models.
- Development of a rural small business start-up program in coordination with partnering agencies.

natural resource products (salmon, mining, etc.) and, support and promote regional infrastructure expansion efforts (transportation, housing, etc.).

FY 2006 BUDGET

Amount	Source
57,771	State ARDOR grant
260,417	Amount of other State funds
144,818	Amount of federal funds
45,437	Amount of private sector funds
233,000	Any other non-federal, non-State funds
741,443	Total FY 06 ARDOR Budget

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

FY 2005 GOALS ACCOMPLISHED

- Update Regional Economic Development Strategy (REDS).
- Plan and coordinate the Bering Strait Regional Economic Development Conference for 275 participants.
- Work with EDA grant recipients in completing business development planning for businesses located in the eight EDA multi-purpose facilities.
- Support entrepreneurship and small business development and promote E-commerce in the region.
- Support and assist in the promotion of regional economic development projects,

- REDS annual update completed June 2005.
- The four remaining community plans are complete or in final draft stages for a total of 18 LEDPs.
- More than 50 business information packets and/or technical assistance were provided for individuals interested in starting or expanding a small business.
- Provided tuition assistance to five individuals and two clients received assistance for purchase of business licenses.
- Continue working with the Nome Chamber of Commerce and Northwest Campus on shared services/interests.
- Tourism development surveys sent and results compiled in partnership with DART program and DCCED.
- Workshops conducted in credit counseling (Koyuk, Elim, Stebbins, Unalakleet), Business Development (Nome E-Commerce Center), artist development (Shishmaref), and internet marketing (Nome).
- All communities have reviewed land use maps for the regional mapping project.

Savoonga and Gambell were flown June 30. Draft maps are being distributed to communities for review.

- Updated and inputted information in a database for all regional business listings.

OTHER FY 2005 ACCOMPLISHMENTS

- Working with Juneau state office on tourism development and marketing.
- Recruiting efforts have resulted in 87 members for the Bering Straits Inuit Cooperative (BSIC) for artists.
- BSIC has been revived and a Board of Directors have been elected.
- Hosted grand opening of a new e-commerce and business research center at Kawerak.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 7

FTE Staff/Capita: 1:1,339

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- Local/Regional Public:
 - Kawerak, Inc. - community plans and REDS updated and implemented, community profiles and assessments updated, business one-on-one assistance and workshops provided, biennial regional ED conference, business and community priority database developed and updated.
 - Kawerak Community Planning and Development department-Regional mapping project, Grantwriter's Symposium, trail staking project, e-commerce center project.
 - Kawerak Transportation Dept.- Regional mapping and trail staking projects.
 - Kawerak Natural Resources Dept.- Inuit Cooperative for artists.
 - Kawerak Accounting Dept.- financial services and record keeping.
 - Northwest Campus -Tuition assistance for business clients, workshops on webpage design and marketing for small businesses. Artist or dance group portfolios and/or videos developed.
 - City Governments - Community Planning and Business Development.
 - Nome Chamber of Commerce - Business and Economic Development, Rural Small Business Development Center, Tourism.

- City of Nome-Nome Visitor's Center -Tourism Development.
- Local/Regional Private:
 - NSEDC, Regional Conference.
- State:
 - DCCED-business one-on-one assistance and workshops, business plan assistance, artist portfolios and professional development, regional mapping project.
 - Juneau Economic Development Corporation and Alaska Rural Development Council-Entrepreneurial training.
- Federal:
 - EDA-multi-purpose buildings business development workshops and assistance, community plans, CEDS regional plan updated and implemented.
 - USDA RD-establish small business and/or value added products, revolving loan funds, business loans/and or grant programs.
 - NRCS/RC&D-Regional mapping project, crab shell, community garden, tree nursery, and trail staking project.
- Native Organizations:
 - Bering Strait and Sitnasuak Native Corporation-Site Planning, land and mineral development.
 - IRA's and Traditional Councils, Native Corporations-Community plans and implementation and business planning.

BOARD OF DIRECTORS

Contact Info:

Barb Nickels
 Bering Strait Development Council
 c/o Kawerak, Inc.
 P.O. Box 948
 Nome, AK 99762
 Phone Number: 907-443-4248
 Fax: 907-443-4449
 E-Mail: cpd.pd@kawerak.org
 Web Address: <http://www.kawerak.org>

Board Members

Robert Keith, Chair - Elim IRA Council - Seat I:
 Kawerak Board

Steve Longley, Vice-Chair - Council Traditional Council
 - Seat N: Nome Sub-Region

Sue Greenly, Secretary - Alaska Airlines - Seat A:
 Transportation

Howard Farley - NSEDC - Seat B: Fisheries

Ron Engstrom - Engstrom Dredging - Seat C: Mining

Jennifer Imus - Wells Fargo - Seat D: Banking/Finance

Mitch Erikson - Seat E: Tourism

Kevin Zweife - INSHC-OEH -Seat F: Health

Bruce Stavish- BSR Housing Authority -Seat G:
 Housing

Randy Romenesko - City of Nome -Seat H: City of
 Nome

Darlene Turner - President, Shishmaref IRA - Seat J:
 Northern Sub-Region

Merlin Henry - Koyuk IRA - Seat K: S. Central Sub-R

Oscar Koutchak - Unalakleet IRA - Seat L: Southeast
 Sub-R

Edmond Apassingok - President, Gambell IRA - Seat
 M: St. Lawrence Island

John Merkouris - State- Nome Job Center - Seat O:
 Workforce Development

Irene Anderson - Bering Straits Native Corp. - Seat P:
 Bering Straits Native Corporation

COST-BENEFIT ANALYSIS FOR FY 06 – FY 98

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$57,771		\$61,284		\$47,820	
Total ARDOR Budget	\$741,443	1283%	\$721,325	1177%	\$134,601	1177%
Other State Funds	\$260,417	285%	\$255,000	416%	\$0	416%
Total Non-State Funds	\$423,255	175%	\$405,041	661%	\$86,781	661%
Federal Funds	\$144,818	512%	\$144,818	236%	\$71,000	236%
Private Sector Funds	\$45,437	1632%	\$35,223	57%	\$0	57%
Other Non-Federal/ Non-State Funds	\$233,000	318%	\$225,000	367%	\$15,781	367%
In-Kind Contributions	\$0	#DIV/0!	\$175,000	286%	\$0	286%
	FY 03		FY 02		FY 01	
	FY03	% Leverage	FY02	% Leverage	FY01	% Leverage
State ARDOR Grant	\$47,280		\$44,397		\$44,285	
Total ARDOR Budget	\$122,601	259%	\$118,050	266%	\$108,899	246%
Other State Funds	\$0	0%				
Total Non-State Funds	\$74,781	158%	\$73,653	166%	\$64,614	146%
Federal Funds	\$59,000	125%	\$59,000	133%	\$50,000	
Private Sector Funds	\$0	0%				
Other Non-Federal/ Non-State Funds	\$15,781	33%	\$14,653	33%	\$14,614	33%
In-Kind Contributions	\$0	0%			\$50,000	113%
	FY 00		FY 99		FY 98	
	FY00	% Leverage	FY99	% Leverage	FY98	% Leverage
State ARDOR Grant	\$47,692		\$51,666		\$51,666	
Total ARDOR Budget	\$113,588	238%	\$118,886	230%	\$111,666	216%
Other State Funds						
Total Non-State Funds	\$65,896	138%	\$67,220	130%	\$60,000	116%
Federal Funds	\$50,000	105%	\$50,000	97%	\$40,000	77%
Private Sector Funds						
Other Non-Federal/ Non-State Funds	\$15,896	33%	\$17,220	33%	\$20,000	39%
In-Kind Contributions						

Copper Valley Development Association

Mission Statement

Copper Valley Economic/RC&D Council is dedicated to perform as a public/private partnership to address the community, economic and natural resource opportunities, and the potential growth of the Copper Valley.



FY 2006 GOALS

- Small Business Development/Agriculture.
 - Partner with BLM and the NPS in order to train vendors to do business with the federal lands throughout the state.
 - Conduct small business workshops, seminars and classes.
 - Advocate for small businesses to State and Federal agencies and the legislature.
 - Assist with the Local Arts & Crafts Fair.
- Recreation and Tourism.
 - Partner with the Chamber of Commerce and PWSCC to develop a marketing strategy and branding for the Valley.
 - Promote the continuation of the community clean up.

- Partner with Chamber to inventory needs.
- Develop a trail map for the region.
- Community Atmosphere and Culture.
 - Work with BLM,DNR and NPS.
 - On trail guide development.
 - Training for Alaska Host Program.
 - Development of a regional map for trail and tourism related activities.
- Employment.
 - Small business training.
 - Work force development.
 - Collaborate with the local school district and CRNA, businesses and unions to identify jobs and skills needed to fill them.
 - Alaska Host train the trainer program.

- Education and Youth Services.
 - Work with PWSCC, CRSD, and CRNA to develop a vocational education program.
 - Encourage local businesses to develop a mentoring program.
 - Educate workers on the YCC program.
- Housing.
 - Promote seminars on home ownership.
 - Hold housing summit with appropriate partners such as AHFC, CRBHA, and other agencies to promote growth in the housing market.
 - Promote a community bulletin board for the rental market.
- Community services.
 - Assist community in planning efforts.
 - Research public funding for community projects.
 - Continue community round table meeting.
 - Update websites.
 - CVDA & CRLEPC.
 - Assist CRLEPC in administering the grant and program.
- Update CEDS this year.

- Education /Vocational / Academic
- Community Services
- Car Crush Project

FY 2006 BUDGET

Amount	Source
47,438	State ARDOR grant
28,800	Amount of other State funds
105,060	Amount of federal funds
6,800	Amount of private sector funds
0	Any other non-federal, non-State funds
188,098	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Tourism project with PWSCC / Copper Valley Chamber of Commerce and DCCED.
- Assisted small business development with PWSCC.
- Health Care needs Assessment with UAA Denali Commission Copper River Native Assn./ Crossroads Medical Center/ Mount Sanford Tribal Consortium and Chitina Native Assn.
- CB 300 Trail registered with the State of Alaska.
- Assisted the RC&D with yearly Crafts Fair.

**FY 2006 TOP ECONOMIC/
BUSINESS NEEDS**

- Tourism
- Business development
- Regional Branding

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Tourism classes done with PWSCC & CVCC.
- Alaska Host Program collaborated effort with PWSCC/Chamber of Commerce and DCCED.

OTHER FY 2005 ACCOMPLISHMENTS

- Assisted CRLEPC. Applied and received A Citizen Corps designation for the local LEPC Also trained for CERT and now a trainer for this program.
- Continue Community Round table.
- DCCED Mapping grant. Working with Copper River Basin Housing Authority and Native Villages in the Valley.
- Assisted in Voc. Ed Project with Copper River Native Association and Copper River School District.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 2

FTE Staff/Capita: 1 : 1,064

Examples of Activities

- Worked with community organizations in a collaborative effort to bring native and non-Native closer together. We are in the process of signing an MOU with most of the local native and non native organizations here in the Copper Valley.
- Working with Copper River Native Association on a Vocational Education project.
- Working with PWSCC and the Copper Valley Chamber of Commerce on a tourism education project. "DART Project."
- CRLEPC Citizen Corps Project. Community Emergency Response Team (CERT).

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- Local/Regional Public: Prince William Sound Community College Copper Valley Chamber of Commerce.
- Local/Regional Private: Copper River Local Emergency Planning Committee.
- State: DCCED, DOT&PF, DNR.
- Native Organizations: Ahtna Inc. Copper River Native Assn., Mount Sanford Tribal Consortium, Gulkana Native Village.

BOARD OF DIRECTORS

Contact Info:

John Downes, Executive Director
Copper Valley Development Association
P.O. Box 9

Glennallen, AK 99588

Phone Number: 907-822-5001

Fax: 907-822-5009

E-Mail: cvedc@cvinternet.net

Web Address:

<http://www.alaskaeconomicdevelopment.org>

Board Members

Paul Boos, President

Joe Hart, Vice President

Tracey Ansell, Treasurer

Michelle Lemaire, Secretary

Vicki Snitzler - National Park Service

Theresa Absher - Alaska Job Service

Steve Heinle - Princess Tours

Mary Bowman

COST-BENEFIT ANALYSIS FOR FY 06 – FY 98

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$60,108		\$45,784		\$47,530	
Total ARDOR Budget	\$200,858	334%	\$176,784	386%	\$161,467	340%
Other State Funds	\$28,800	697%	\$23,500	51%	\$10,800	23%
Total Non-State Funds	\$111,860	180%	\$107,500	235%	\$103,137	217%
Federal Funds	\$105,060	191%	\$100,000	218%	\$100,000	210%
Private Sector Funds	\$6,800	2954%	\$7,500	16%	\$4,137	9%
Other Non-Federal/Non-State Funds	\$0	0%			\$0	
In-Kind Contributions	\$16,650	1206%	\$34,800	76%	\$26,000	55%
	FY 03 %		FY 02 %		FY 01 %	
	FY03	Leverage	FY02	Leverage	FY01	Leverage
State ARDOR Grant	\$47,500		\$44,107		\$44,285	
Total ARDOR Budget	\$59,618	126%	\$77,536		\$47,607	108%
Other State Funds	\$0	0%				
Total Non-State Funds	\$12,118	26%	\$33,429	76%		
Federal Funds	\$0	0%	\$23,500	53%		
Private Sector Funds	\$12,118	26%	\$9,929	23%	\$3,322	8%
Other Non-Federal/Non-State Funds	\$0					
In-Kind Contributions	\$13,400	28%				
	FY 00 %		FY 99 %		FY 98 %	
	FY00	Leverage	FY99	Leverage	FY98	Leverage
State ARDOR Grant	\$47,692		\$51,666		\$51,666	
Total ARDOR Budget	\$52,146	109%	\$60,921	118%	\$85,209	165%
Other State Funds					\$26,666	52%
Total Non-State Funds						
Federal Funds						
Private Sector Funds	\$4,454	9%	\$9,255	18%	\$6,877	13%
Other Non-Federal/Non-State Funds						
In-Kind Contributions						

Fairbanks North Star Borough Economic Development Commission

Mission Statement

To improve the quality of life and the standard of living for the residents of the Fairbanks North Star Borough by developing goals, establishing objectives and implementing strategies that sustain, enhance, or increase economic and social opportunities for the individuals in the region.



- Work with other ARDORs, Center for Economic Development, & Economic Development Administration to increase statewide economic development capacity.
- Work with United States Department of Agriculture, Rural Development (USDA RD) and Department of Commerce, Community and Economic Development (DCCED) to reduce duplication of economic and business development services and increase statewide availability of these services.

FY 2006 GOALS

- Develop FNSB as a Regional Center - Continue to promote the FNSB as the strategic, social, economic, educational, health and professional services hub.
 - Develop and pilot regional economic development coordination program.
 - Develop and implement regional marketing plan
- Capacity Building - Assist local government and community organizations in developing leadership and economic development skills to implement economic and community development activities.

- Prepare for anticipated population fluctuations due to military or industrial activity.
 - Work closely with BRAC committees to minimize impact of base realignment.
 - Develop diversification strategies to minimize impact of Stryker Brigade types of deployment.

- Develop and implement strategies to increase military value of local bases, minimizing future BRAC or DoD downsizing efforts, and maximizing opportunities for expansion.
- Develop community of entrepreneurs.
 - Work with FEDC, UAF, USDA, and fellow ARDORs to develop entrepreneurial development program and business incubator

FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- Diversify & grow economy to minimize dependence on military and government for sustainability or growth.
- Develop pipeline of entrepreneurs and business incubator to nurture them.

FY 2006 BUDGET

Amount	Source
57,771	State ARDOR grant
0	Amount of other State funds
171,000	Amount of federal funds
0	Amount of private sector funds
481,452	Any other non-federal, non-State funds
710,452	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Completed 5 year CEDS update.
- Co-sponsored economic/small business development summit.
- Began baselining FNSB economy as part of CEDS background.
- All Alaska Natural Gas Pipeline application filed with state, offer to purchase gas made to producers, office set up in FNSB.

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Collaborated with FEDC and UAF to establish business incubator. Three offices available to entrepreneurs.
- Helped found EPA Brownfields RLF Coalition, coordinated Funding Forum, co-sponsored venture capitalist presentation.
- Established Interior Alaska Regional Council, a state recognized regional workforce & economic development council, currently working with state minimize BRAC impact on local employment.
- Working with Greater Fairbanks Chamber of Commerce, Fairbanks Convention & Visitors Bureau, and the Fairbanks Economic Development Corporation, we conducted Regional Good Will/Trade Missions, Regional Hub Meetings, and established a Regional newsletter.



The Urban and Rural Committee of the Greater Fairbanks Chamber of Commerce traveled to Fort Yukon for a good will visit.

Examples of Activities

- Updated Comprehensive Economic Development Strategy.
- Began developing regional economic development strategy.
- Developed initial economic impact analyses of impact: of Stryker Brigade leaving community and proposed realignment of Eielson Air Force Base.
- Worked closely with community to bring Alaska Federation of Natives Conference to Fairbanks.

22

OTHER FY 2005 ACCOMPLISHMENTS

- Established VISTA umbrella in FNSB. Providing up to six volunteers to assist local community organizations in economic development/poverty reduction program development.
- Developed business incentive ordinances; including deteriorated property and economic development tax exemptions.
- Established first Tax Increment Finance districts in the state.

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- **Local/Regional Public:** FNSB Community Research Center; Cities of Fairbanks, North Pole, Valdez; Valdez & Glenallen ARDOR.
- **Local/Regional Private:** Downtown Association -Mainstreet Fairbanks; Fairbanks Arts Association; Fairbanks Central Labor Council; Fairbanks Black Chamber of Commerce; Fairbanks Chamber of Commerce; Fairbanks Convention & Visitors Bureau; Valdez Convention & Visitors Bureau; Fairbanks Economic Development Corporation; Fairbanks Neighborhood Housing Services; Festival Fairbanks; Northern Alaska Environmental Center; Interior Alaska Regional Council.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 2

FTE Staff/Capita: 1:42,500

- **State:** Department of Commerce, Community, and Economic Development; Department of Labor and Work Force Development; Small Business Development Center; University of Alaska Fairbanks; University of Alaska Tanana Valley Campus; Cold Climate Housing Research Center.
- **Native Organizations:** Doyon Corporation; Tanana Chiefs Conference.
- **Federal:** US Economic Development Administration; US Office of Economic Adjustment; USARAK; US Department of Agriculture, Rural Development.

BOARD OF DIRECTORS

Contact Info:

Dr. Kathryn Dodge
 Fairbanks North Star Borough Economic
 Development Commission
 P.O. Box 71267
 Fairbanks, AK 99707-1267
 Phone Number: 907-459-1309
 Fax: 907-459-1102
 E-Mail: kdodge@co.fairbanks.ak.us
 Web Address:
[http://www.co.fairbanks.ak.us/MayorsOffice/
 EconomicDevelopment/](http://www.co.fairbanks.ak.us/MayorsOffice/EconomicDevelopment/)

Board Members

Jim Whitaker, Chair - Mayor, Fairbanks North Star
 Borough
 Steve Thompson - Mayor, City of Fairbanks
 Jeff Jacobson - Mayor, City of North Pole
 Harold N. "Buddy" Brown, Esq.
 Jeffry J. Cook
 John C. "Jake" Pool
 Hank Bartos, Assembly Member
 Terry Aldridge, Assembly Member
 Daniel S. "Toby" Osborn

COST-BENEFIT ANALYSIS FOR FY 06 – FY 01

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$77,771		\$45,784		\$47,530	
Total ARDOR Budget	\$730,452	939%	\$409,864	895%	\$253,610	534%
Other State Funds	\$0	0%		0%	\$0	0%
Total Non-State Funds	\$652,681	112%	\$364,080	795%	\$206,080	434%
Federal Funds	\$171,000	427%		0%	\$0	0%
Private Sector Funds	\$0	0%			\$0	
Other Non-Federal/Non-State Funds	\$481,681	152%	\$364,080	795%	\$206,080	434%
In-Kind Contributions	\$10,000	7305%		0%	\$74,241	156%
	FY 03		FY 02		FY 01	
	FY03	% Leverage	FY02	% Leverage	FY01	% Leverage
State ARDOR Grant	\$47,670		\$45,745		\$12,260	
Total ARDOR Budget	\$95,340	200%	\$155,990	341%	\$125,130	1021%
Other State Funds	\$0	0%				
Total Non-State Funds	\$47,670	100%	\$110,245	241%	\$112,870	921%
Federal Funds	\$0	0%				
Private Sector Funds	\$0					
Other Non-Federal/Non-State Funds	\$47,670	100%	\$110,245	241%	\$112,870	921%
In-Kind Contributions	\$0	0%	\$30,450	67%	\$31,349	256%

Kenai Peninsula Economic Development District

Mission Statement

The District is dedicated to the purpose of developing programs that promote and foster economic and workforce opportunities. The district's current services include planning and implementing a borough-wide comprehensive economic development strategy (CEDS), supporting small businesses with technical assistance, operating the business Innovation Center and assisting communities with capacity building and action plans. These programs are designed to create quality, sustainable employment and relating opportunities for Borough residents and complement community and individual development initiatives.



- Redefine board membership and increase the contribution of board members.
- Market KPEDD programs.
- Increase KPEDD voice in major issues through public policy positions.

FY 2006 GOALS

- Stimulate entrepreneurship and small business to create and retain sustainable wealth and related opportunities.
- Establish a leadership position through partnerships with community groups.
- Promote KPEDD services.

FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- Solution to decreasing regional natural gas supply.
- Access to capital and high level business support to grow regional businesses.

FY 2006 BUDGET

Amount	Source
57,771	State ARDOR grant
0	Amount of other State funds
59,000	Amount of federal funds
25,000	Amount of private sector funds
50,000	Any other non-federal, non-State funds
191,771	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Goal: Community Capacity Building.
 - Completed community economic plans in 10 small communities and one city.
- Goal: Small business development.
 - Initiated micro loan program and issued 5 loans for \$48K.
 - Issued 2 RLF loans for \$55K.
 - 5 new incubator clients.
 - 60 ExportAlaska.com clients.
- Goal: Hold economic forum.
 - 2005 Economic Forum held May 22 in Kenai.

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Kenai Development Coalition established.
- Coordination of regional economic development bodies continued through 2005.

OTHER FY 2005 ACCOMPLISHMENTS

- Reauthorization of ARDOR program.
- List serve established for state-wide economic development discussions.
- Kenai Portal operations assumed by KPEDD.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 2

FTE Staff/Capita: 1:25,500

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- Local/Regional Public: Economic Development Administration, Resource Conservation and Development, USDA Rural Development.
- Local/Regional Private: Port Graham Council.
- State: Department of Commerce, Community, and Economic Development, Department of Labor and Workforce Development, Kenai Peninsula College, Alaska Vocational Technical Center.
- Native Organizations: Kenaitize Native Association, Cook Inlet Regional Corporation, Port Graham Village Corporation.

BOARD OF DIRECTORS

Contact Info:

John Parker, Executive Director
Kenai Peninsula Economic Development Dis-
trict Inc.
14896 Kenai Spur Highway, #103A
Kenai, AK 99611-7000
Phone Number: 907-283-3335
Fax: 907-283-3913
E-Mail: jparker@kpedd.org
Web Address: <http://www.kpedd.org/>

Board Members

Jason Carroll, President - City of Kenai
Andy Varner, Treasurer/Secretary - City of Kenai
David Carey - City of Soldotna
Gary Superman - Kenai Borough
Ron Long - Kenai Borough
Paul Shadura II - KPB Minority Rep.
Bob Valdatta - City of Seward
Vacant - City of Seward
Marcel Young - KPEDD/Minority Rep
Ed Oberts - Kenai Borough
AnneMarie Holen - City of Homer
David Dunham - City of Homer
Blake Johnson - KPEDD/Labor
Michael Haines - Kachemak City

COST-BENEFIT ANALYSIS FOR FY 06 - FY 98

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$61,285		\$61,284		\$47,570	
Total ARDOR Budget	\$195,285	319%	\$270,284	441%	\$231,570	487%
Other State Funds	\$0	0%			\$0	
Total Non-State Funds	\$134,000	146%	\$209,000	341%	\$184,000	387%
Federal Funds	\$59,000	331%	\$59,000	96%	\$59,000	124%
Private Sector Funds	\$25,000	781%	\$100,000	163%	\$75,000	158%
Other Non-Federal/Non-State Funds	\$50,000	391%	\$50,000	82%	\$50,000	105%
In-Kind Contributions	\$0	0%	\$50,000	82%	\$0	0%
	FY 03		FY 02		FY 01	
	FY03	% Leverage	FY02	% Leverage	FY01	% Leverage
State ARDOR Grant	\$47,570		\$50,023		\$45,409	
Total ARDOR Budget	\$265,534	558%	\$252,032	504%	\$217,819	480%
Other State Funds	\$0					
Total Non-State Funds	\$217,964	458%	\$202,009	404%	\$172,410	380%
Federal Funds	\$59,000	124%	\$59,000	118%	\$59,000	130%
Private Sector Funds	\$68,964	145%	\$53,009	106%	\$23,410	52%
Other Non-Federal/Non-State Funds	\$90,000	189%	\$90,000	180%	\$90,000	198%
In-Kind Contributions	\$0	0%				
	FY 00		FY 99		FY 98	
	FY00	% Leverage	FY99	% Leverage	FY98	% Leverage
State ARDOR Grant	\$47,692		\$47,692		\$51,666	
Total ARDOR Budget	\$250,805	526%	\$446,692	937%	\$1,490,431	2885%
Other State Funds	\$50,000	105%	\$50,000	105%	\$1,029,765	1993%
Total Non-State Funds	\$153,113	321%	\$349,000	732%	\$409,000	792%
Federal Funds	\$59,000	124%	\$59,000	124%	\$59,000	114%
Private Sector Funds	\$4,113	9%				
Other Non-Federal/Non-State Funds	\$90,000	189%	\$290,000	608%	\$350,000	677%
In-Kind Contributions						

Lower Kuskokwim Economic Development Council

Mission Statement

The Lower Kuskokwim Economic Development Council exists to promote economic development activities in Bethel and 26 surrounding villages. Local planning and assistance to secure funding for small business activities and local infrastructure needs in our region is provided.

- Develop and expand the local and regional retail and services industry in our region.
 - Promote local and regional business opportunities to residents, provide access to training and regional workshops in response to local needs.
- Provide for the sound management of the Lower Kuskokwim EDC.
 - Program administration occurs, agency coordination maintained through regular meetings, new funds sought to maintain operations.

FY 2006 GOALS

- To develop, expand, diversify and promote quality standards for all lower Kuskokwim fisheries products: salmon, halibut and herring fisheries.
- To develop and promote the growth of the tourism industry in the Y-K region.
 - Tour products and packages, including promotional brochures are developed for visitor use; visitor industry reps assist in assessing local needs of the travelling public in our region.



FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- Access to capital for local business development.
- To develop new markets and improved handling techniques for value-added fish products, including salmon, halibut and herring species.
- To develop the local workforce to fill currently available local jobs and projected future local job needs.
- To develop regional and local tourism infrastructure in Y-K Delta communities.

FY 2006 BUDGET

Amount	Source
47,438	State ARDOR grant
30,000	Amount of other State funds
14,000	Amount of federal funds
11,211	Amount of private sector funds
0	Any other non-federal, non-State funds
102,649	Total FY 06 ARDOR Budget



Lower Kuskokwim Economic Development Corporation's website.

FY 2005 GOALS ACCOMPLISHED

- Fishing industry quality standards were promoted through our salmon quality program (seventh season); at season's end 85 fishermen received a bonus from the processor for icing their commercial catch, utilizing insulated slush ice bags provided to them by LKEDC without charge.

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Construction of Yuut Elitnaurviat-People's Learning Center in Bethel partially completed, scheduled for opening during 2006.

OTHER FY 2005 ACCOMPLISHMENTS

- \$39,665 obtained as new funding for LKEDC program operations.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 1

FTE Staff/Capita: 1:15,960

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- Local/Regional Public: **AK Dept of Labor & Workforce Development.**
- Local/Regional Private: **Bethel Chamber of Commerce; Coastal Villages Regional Fund.**
- State: **Dept of Commerce, Community & Economic Development.**
- Native Organizations: **Calista Corporation.**

BOARD OF DIRECTORS

CONTACT INFO:

Carl Berger, Executive Director
Lower Kuskokwim Economic Development
Council

P.O. Box 2021

Bethel, AK 99559

Phone Number: 907-543-5967

Fax: 907-543-3130

E-Mail: carl_berger@ddc-alaska.org

Web Address: <http://www.lkedc.org/>

Board Members

Fred Phillip, Chairman - Kwik Inc. Board Member
Arthur Lake, Vice-Chairman - Native Village of
Kwigillingok

Peter Julius, Secretary - Small Business owner,
Goodnews Bay, AK

Alexie Jimmie, Treasurer - Small Business owner,
Toksook Bay, AK

Max Angellan - Executive Director, Kwethluk Tribal
Resident Council, Inc.

Lyman Hoffman - State Senator, AK Legislature; Small
Business owner, Bethel, AK

Richard Foster - State Representative, AK Legislature;
Small Business owner

Ferdinand Pleasant - Native Village of Kwinhagak, AK

Les Daenzer - Lower Kuskokwim School District
Administrator, Bethel, AK

Mary Kapsner - State Representative, Alaska
Legislature

Vacant

COST-BENEFIT ANALYSIS FOR FY 05 - FY 00

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$47,438		\$33,384		\$47,720	
Total ARDOR Budget	\$66,411	140%	\$94,384	283%	\$117,904	140%
Other State Funds	\$30,000	221%	\$35,500	106%	\$54,684	106%
Total Non-State Funds	\$25,211	263%	\$25,500	76%	\$15,500	76%
Federal Funds	\$14,000	474%	\$18,500	55%	\$13,500	55%
Private Sector Funds	\$11,211	592%	\$7,000	21%	\$2,000	21%
Other Non-Federal/Non-State Funds	\$0	0%		0%	\$0	0%
In-Kind Contributions	\$7,000	949%	\$9,900	30%	\$4,000	30%
	FY 03		FY 02		FY 01	
	FY03	% Leverage	FY02	% Leverage	FY01	% Leverage
State ARDOR Grant	\$47,570		\$50,200		\$45,400	
Total ARDOR Budget	\$74,170	156%	\$78,700	157%	\$80,100	176%
Other State Funds	\$0	0%				
Total Non-State Funds	\$26,600	56%	\$28,500	57%	\$34,700	76%
Federal Funds	\$13,500	28%				
Private Sector Funds	\$13,100	28%	\$8,000	16%	\$10,200	22%
Other Non-Federal/Non-State Funds	\$0	0%	\$20,500	41%	\$24,500	54%
In-Kind Contributions	\$4,500	9%	\$4,500	9%	\$4,500	10%
	FY 00					
	FY00	% Leverage				
State ARDOR Grant	\$47,300					
Total ARDOR Budget	\$80,800	171%				
Other State Funds						
Total Non-State Funds	\$33,500	71%				
Federal Funds						
Private Sector Funds	\$4,500	10%				
Other Non-Federal/Non-State Funds	\$29,000	61%				
In-Kind Contributions	\$4,500	10%				

Mat-Su Resource Conservation & Development, Inc.

Mission Statement

Mat-Su RC&D Mission Statement: To create jobs, expand the local economy, conserve natural resources and enhance the quality of life for residents and institutions of the Matanuska -Susitna Borough.



FY 2006 GOALS

- Increased establishment of an industrial base to provide employment and tax base.
 - Continue to support development at Port MacKenzie and work with Borough on economic development plan for growth corridors.
- Establishment of an anchor attraction for tourism development.
 - Provide assistance to the Mat-Su borough and the Mat-Su CVB in developing more anchor tourism attractions and improved tourism marketing.
 - Work with various borough community organizations (community councils, chambers of commerce, etc.) to develop community marketing strategies.
- Retention and expansion of existing businesses.
 - Work with Mat-Su Borough economic development and planning employees on infrastructure needs.
 - Host Annual Economic Development Conference in December 2005.
 - Support Mat-Su Borough efforts to construct Agricultural Processing and Product Development Center.
 - Work with SBDC regarding development of new and existing businesses.

FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- Development of one or more tourism anchor attractions in the Mat-Su Valley, specifically assist with efforts for downhill ski development at Hatcher Pass.
- Continued infrastructure improvements at Port MacKenzie, specifically natural gas service, road improvements, ferry terminals; continue to support potential gravel sales for Anchorage Port expansion and sustainable timber sales in Mat-Su for chip export.

FY 2006 BUDGET

Amount	Source
47,438	State ARDOR grant
0	Amount of other State funds
128,432	Amount of federal funds
13,500	Amount of private sector funds
15,000	Any other non-federal, non-State funds
204,370	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Established and expanded industrial activity at Port MacKenzie.

- Expansion of tourism infrastructure in Upper Susitna Valley, involved in facilitating Hatcher Pass Nordic and Downhill Ski Area.
- Supported natural resource based business.
- Retention and expansion of existing business; Pt MacKenzie Dairy Farms.
- Increase transfer of land from Public Sector to private ownership, Fish Creek planning efforts.

OTHER FY 2005 ACCOMPLISHMENTS

- Mat-Su RC&D continues to work with Valley Community for Recycling Solutions on successful grant applications that have purchased equipment and also with fundraising efforts for their permanent facility.
- Mat-Su RC&D hosted the 7th Annual Valley Economic Development Conference.
- Mat-Su RC&D continues to support the Knik Arm Bridge and Toll Authority in their efforts to complete the Final Environmental Impact Study for the project.
- Mat-Su RC&D manages account for three community projects.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 2

FTE Staff/Capita: 2:75,000

BOARD OF DIRECTORS

Contact Info:

Robert Wells, Executive Director
 Mat-Su Resource Conservation and Development Council
 1700 E. Bogard Road; Suite 203
 Wasilla, AK 99654
 Phone Number: 907-373-1062, Ext. 108
 Fax: 907-373-1064
 E-Mail: matsurcd@matonline.net
 Web Address: <http://www.matsurcd.com/>

Board Members

Executive Committee

Darcie Salmon, President - Valley Board of Realtors
 Angela Rosas, Vice President - City of Houston
 Al Jorgensen, Secretary - Mat-Su Native Federation
 Vicki Wehe, Treasurer - Mat-Su Small Business
 Development Center
 Ted Smith, Past President - Willow Chamber of
 Commerce

Directors

Cheryl Metiva, Wasilla Chamber of Commerce
 Wayne Carmony, Matanuska Electric Association
 Tony Pippel, City of Palmer
 Dan Deedy, Enstar
 Rose Marie "Tiny" DePriest, Alaska Farmers and Stock
 Growers
 John Duffy, Matanuska-Susitna Borough
 Clarence Furbush, Palmer Soil and Water Conservation
 District
 Jackie Whitstine, Matanuska Telephone Association
 Janet Kincaid, Mat-Su Convention & Visitors Bureau
 Sandra Garley, City of Wasilla
 Steve Totten, Big Lake Chamber of Commerce
 Stu Graham, Greater Palmer Chamber of Commerce
 Terry Ellis, Wasilla Soil & Water Conservation District
 Anna Von Reitz, North Valley Development Council
 Al Tellman, Knik Atnu, Inc.

Northwest Arctic Borough Economic Development Commission

Mission Statement

To promote economic development that is consistent, whenever possible, with the traditions and culture of the region; to encourage entrepreneurship; and to reduce the cost-of-living for borough residents.

FY 2006 GOALS

- Promote higher education and vocational education for residents of the NWAB.
 - Provide scholarships of \$750 per semester for residents in college and or vocational training programs and \$350 for part-time students.
- Promote the development of small businesses in the region.
 - Provide small business grants to residents who are operating a business or have a sound plan to begin a business.
 - Provide small business loans to those who are operating or beginning a small business.
- Provide small business training classes on a semi-annual basis and individual assistance on an ongoing basis.
- Promote the arts and crafts industry for area residents.
 - Administer an arts purchase and marketing program, allowing makers of quality crafts to have a reliable cash outlet for their work throughout the year.
 - Make arts and crafts materials and tools readily available to artists.
 - Provide business cards, advertising placards and web page exposure for the artists of the region.



- Create and support village art centers for community use.
- Continue Fisheries Development.
 - Provide matching funds/other financial supports to upgrade fish processing facility.
 - Provide administrative support to Kotzebue Sound Fisheries Association.



Newly developed fish plant.

- Maintain ARDOR Web Page within the Northwest Arctic Borough Page.
- Issue bimonthly e-bulletins that includes a local ARDOR report.
- Provide tax filing assistance for area residents.

FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- Facilitate/Assist chum salmon fishery continuing development.

- Continue art center development and art marketing;
- Reduce the cost of fuel for municipalities, native governments and individuals through development of bulk buying and storage.
- Continue development of small businesses in the region.
- Assist with the cost of college and vocational education

FY 2006 BUDGET

Amount	Source
47,438	State ARDOR grant
0	Amount of other State funds
0	Amount of federal funds
0	Amount of private sector funds
446,515	Any other non-federal, non-State funds
493,953	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Over 100 grants of tools, equipment or supplies to individual entrepreneurs and organizations, totaling \$100,000.
- Completed Kiana, Noorvik, and Selawik art centers and opened the two latter centers for use.
- Fish processing was initiated in 2004 and will continue in 2005 with higher goals of production and sales. Also operations assumed by the locally organized Kotzebue Sound Fisheries Association.

- Village gardening has been initiated with a major farmed plot at the Maniilaq Remote Treatment Facility through \$5,000 grant for seeds, young plants, and the cost of an instructor and helpers.
- Art purchases and sales have been maintained at projected levels.
- Tax assistance was provided to over 140 households, resulting in over \$130,000 in refunds/credit payments.
- A contract for the renovation project that will become the Kotzebue Art Center was issued with work to take place in July and August of 2006.

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Organized Kotzebue Sound Fisheries Association, authored bylaws, licensed and provided start up funding. Over 150 seasonal jobs resulted, plus substantial revenue to airlines and other local service providers. Borough provided over \$40,000 in direct cash match and \$320,000 in operational loans.
- Construction of Kotzebue Art Center.

OTHER FY 2005 ACCOMPLISHMENTS

- Four-hundred pounds of walrus ivory from outside the region purchased and distributed through loans, sale, and trade for finished products, resulting in profits to carvers of approximately \$200,000.
- Sponsored regional arts and crafts competition with judging and prizes in eight categories, including carving, sewing, basketry, and jewelry.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff:	4
FTE Staff/Capita:	1:1,875

Examples of Activities: Loan and grant administration, small business training, grant writing assistance, web page maintenance, purchase and marketing of art from NWArcctic Borough residents and beyond to Shishmaref and Point Hope, college scholarship program, fisheries development, bulk fuel purchase program.

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- **Local/Regional Public:** Cities of Kotzebue, Ambler, Kobuk, Shungnak, Noorvik, Kiana, Selawik, Buckland, Deering, and Kivalina and the Native Village of Noatak. Northwest Arctic Borough School District. University of Alaska-Fairbanks and Chukchi Campus.
- **Native Organizations:** Nana Regional Corporation, Maniilaq Association and IRA's of Kotzebue, Kobuk, Ambler, Shungnak, Selawik, Noorvik, Kiana, Buckland, Deering, Noatak and Kivalina.

40

Board Members

Chair: Lucy Nelson Snyder, KIC
 Brad Reeve, Kotzebue Electric Association
 Johanna Cleveland, Kobuk
 Shyla Cleveland, Shungnak
 Julia Cleveland, Ambler
 Sherry Swan, Buckland
 Melinda Moto, Deering
 Claudia Sampson, Buckland
 Karen Jackson, Noorvik
 Frederica Schaeffer, Noatak
 Dolly Foster, Kivalina
 Diana Ramoth, Selawik

BOARD OF DIRECTORS

Contact Info:

Lee Stoops, Executive Director
 Northwest Arctic Borough Economic
 Development Commission
 P.O. Box 1110
 Kotzebue, AK 99752
 Phone Number: 907-442-2500, Ext. 116
 Fax: 907-442-3740
 E-Mail: lstoops@nwabor.org
 Web Address: <http://www.nwabor.org/edc/>

COST-BENEFIT ANALYSIS FOR FY 06 – FY 03

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$47,438		\$45,784		\$47,820	
Total ARDOR Budget	\$493,953	1041%	\$386,384	844%	\$269,675	564%
Other State Funds	\$0				\$0	
Total Non-State Funds	\$446,515	111%	\$340,600	744%	\$221,855	464%
Federal Funds	\$0				\$0	
Private Sector Funds	\$0				\$0	
Other Non-Federal/Non-State Funds	\$446,515	111%	\$340,600	744%	\$221,855	464%
In-Kind Contributions	\$565,000	87%	\$334,000	730%	\$335,000	701%
FY 03						
	FY03	% Leverage				
State ARDOR Grant	\$47,220					
Total ARDOR Budget	\$371,828	787%				
Other State Funds	\$0					
Total Non-State Funds	\$324,608	687%				
Federal Funds	\$55,000					
Private Sector Funds	\$0					
Other Non-Federal/Non-State Funds	\$269,608	571%				
In-Kind Contributions	\$277,000	587%				

Prince William Sound Economic Development District

Mission Statement

The mission of Prince William Sound Economic Development District is to serve as a forum for the discussion of regional economic issues and to foster economic growth and job creation through strategic planning and infrastructure development.



42

FY 2006 GOALS

- Create and support a strong regional tourism strategy to achieve global identity by continuing to increase positive media attention to this spectacular scenic region through all media venues.
- Support Business/resource development and support all efforts to build an All-Alaska gas line to the Port of Valdez.
- Support all initiatives to sustain the fishing industry in Prince William Sound through supporting development of cold storage facilities, value added fish products, improved handling of fresh product, and rapid transport to markets.

FY 2006 TOP ECONOMIC/BUSINESS NEEDS

- Gasline to Valdez.
- Increase tourism in eastern Prince William Sound.

FY 2006 BUDGET

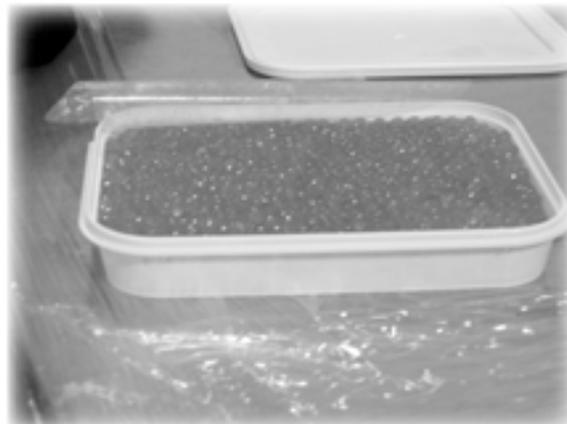
Amount	Source
47,438	State ARDOR grant
0	Amount of other State funds
20,000	Amount of federal funds
15,000	Amount of private sector funds
3,162	Any other non-federal, non-State funds
85,600	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Supported fishing industry in region and workforce development.
- Supported broadband connectivity.
- Received national media coverage of Valdez Fly-In that doubled in size from 2004.

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Held regional tourism development meetings.
- Created branding for region.
- Launched advertising campaigns in all media venues.
- Worked with Alaska Marine Highway on Scenic Byway issues.
- Scheduling ideas. Worked with Fairbanks North Star Borough EDC.
- Copper Valley EDC to increase tourism along Richardson Highway, attract more cruise ship visitors. Advertised Valdez Fly-In in national media.



Valdez Fisheries Development Association's Alaska Salmon Caviar packaged in Valdez.

OTHER FY 2005 ACCOMPLISHMENTS

- Completed Prince William Sound Museum in Whittier.
- Named mountain in PWS after Alaska's General Jimmy Doolittle as educational event.
- Had NASA official visit Valdez schools.
- Created new website for PWSEDD with VISTA from DCCED.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 1
 FTE Staff/Capita: 1:4,257

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- **Local/Regional Public:** City of Valdez; City of Cordova, City of Whittier; Prince William Sound Community College.
- **Local/Regional Private:** Valdez Fisheries Development Association; Valdez Airmen's Association; Prince William Sound Gateway Museum.
- **State:** Alaska Department of Labor and Workforce Development; Department of Commerce, Community, and Economic Development, Division of Community Advocacy; Alaska Marine Highway System; Denali Commission.
- **Federal:** U.S. Department of Commerce, Economic Development Administration; USDA.
- **Native Organizations:** Chugach Alaska Corporation; Chenega IRA Council; Tatitlek IRA Council; Chugachmiut.

BOARD OF DIRECTORS

Contact Info:

Sue Cogswell, Executive Director
Prince William Sound Economic Development
District

2207 Spenard Road, Suite 207

Anchorage, AK 99503

Phone Number: 907-222-2440

Fax: 907-222-2411

E-Mail: sue_cogs@yahoo.com

Web Address:

<http://www.alaska.net/~pwsedc/>

Board Members

Larry Hancock - City of Cordova

Michael Vigil - Chenega Bay IRA Council

Dave Cobb - Valdez Fisheries Development Association

Dave Dengel - City of Valdez

Gary Kompkoff - Tatitlek IRA Council

Betty Miller - Alaska Tanker Company

Robin Moore - City of Whittier

Jim Roberts - Cordova

Charles Totemoff - Chenega Corporation

COST-BENEFIT ANALYSIS FOR FY 06 – FY 98

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$47,438		\$45,784		\$47,620	
Total ARDOR Budget	\$85,600	180%	\$96,284	210%	\$65,202	137%
Other State Funds	\$0	0%			\$0	
Total Non-State Funds	\$38,162	224%	\$50,500	110%	\$17,582	37%
Federal Funds	\$20,000	428%	\$40,000	87%	\$0	0%
Private Sector Funds	\$15,000	571%	\$10,500	23%	\$17,582	37%
Other Non-Federal/Non-State Funds	\$3,162	2707%			\$0	
In-Kind Contributions	\$20,000	428%	\$10,000	22%	\$8,000	17%
	FY 03		FY 02		FY 01	
	FY03	% Leverage	FY02	% Leverage	FY01	% Leverage
State ARDOR Grant	\$47,620		\$44,285		\$44,285	
Total ARDOR Budget	\$63,335	133%	\$79,285	179%	\$106,976	242%
Other State Funds	\$0					
Total Non-State Funds	\$15,715	33%	\$35,000	79%	\$62,691	142%
Federal Funds	\$0	0%			\$20,000	
Private Sector Funds	\$15,715	33%	\$35,000	79%	\$31,500	71%
Other Non-Federal/Non-State Funds	\$0				\$11,191	25%
In-Kind Contributions	\$8,400	18%			\$30,000	68%
	FY 00		FY 99		FY 98	
	FY00	% Leverage	FY99	% Leverage	FY98	% Leverage
State ARDOR Grant	\$45,408		\$52,859		\$51,666	
Total ARDOR Budget	\$116,546	257%	\$123,969	235%	\$138,104	267%
Other State Funds						
Total Non-State Funds	\$71,138	157%	\$71,110	135%	\$86,438	167%
Federal Funds						
Private Sector Funds	\$51,138	113%	\$14,500	27%	\$8,075	16%
Other Non-Federal/Non-State Funds	\$20,000	44%	\$56,610	107%	\$78,363	152%
In-Kind Contributions						

Southeast Conference

Mission Statement

To help develop strong economies, healthy communities, and a quality environment in Southeast Alaska.

FY 2006 GOALS

■ Infrastructure Development

- Southeast Alaska Transportation Plan Monitoring.
- Marine Transportation Advisory Board.
- Southeast Intertie Plan / Construction.
- Regional Solid Waste Facility.
- Regional Economic Inventory.
- Southeast Conference Transportation Committee.
- Economic Development: Tourism, Fisheries, Timber

■ Quality of Life Improvements

- University of Alaska Southeast Scholarship Program.
- Health care infrastructure and programs.

■ Capacity Building

- Workforce training and development.
- Community Consulting.

- Conference of Mayors Support.
- Southeast Legislators' Caucus Support.
- Conference of Chambers Support.

■ Transportation

- Maintain transportation committee to address a broad array of tourism issues.
- AK Marine Highway System schedules, budgets, revenues, costs, funding
- Inter-Island Ferry Authority
- Ferry Marketing Plan.
- Transportation Construction Projects.
- Sitka Access Study.
- Northern SE AK Communities Transportation Options Study



- **Tourism**
 - Maintain tourism committee to address a broad array of tourism issues.
- **Economic Development**
 - Community infrastructure grants and funding.
 - Docks and Harbors funding.
 - Maintain Economic Development committee to address a broad array of economic issues.
- **Timber Development**
 - Work closely with state and federal agencies and timber-support groups.
 - Timber sale proponent.
 - Tongass Land Management Plan Monitoring.
 - Timber Coordinator.
- **Fisheries**
 - Shellfish Aquaculture Development.
 - Seafood Marketing Development
 - Watch state and federal legislation.
 - Maintain Fisheries committee to address a broad array of fisheries issues.
- **Minerals Development - Combine planning efforts with Juneau Economic Development Council.**
- **Business Development**
 - Support the Juneau Economic Development Council with referrals.
 - Support the UAS Small Business Development Center with referrals.
- **Environmental Quality**
 - Maintain Environment committee to address a broad array of environment issues.
 - Household Hazardous Waste Collection Program.
 - Plan and strategy for regional landfill.
 - Solid Waste Authority legislation.
 - Clean Water Issues.
- **Communications**
 - Board Reports and Meetings.
 - Website/Newsletter.
 - Annual Report.
 - Membership Meeting.
 - Mid-Session Summit.
- **Development Planning**
 - Participate in regional and national development organizations
 - CEDS Update.
 - Recruit new members.
 - Develop recurring revenue sources.

FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- Developing and maintaining transportation infrastructure, working on economic revitalization (fisheries, timber) and planning electrical intertie sections.

FY 2006 BUDGET

Amount	Source
57,771	State ARDOR grant
350,000	Amount of other State funds
100,000	Amount of federal funds
120,000	Amount of private sector funds
190,000	Any other non-federal, non-State funds
817,771	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Successful annual meeting and mid-session summit; continue to work to secure adequate funding for Alaska Marine Highway; Secured ARDOR reauthorization.
- Worked with communities and utilities to gain \$30 million for hydroelectric projects.

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Helped new electrical co-op, spun-off from SEC, develop new segments of electrical interties.

OTHER FY 2005 ACCOMPLISHMENTS

- Successfully executed grants to develop a solid waste plan and authority and to develop an economic inventory.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff: 2*

FTE Staff/Capita: 1 : 35,000

* (1 full time and 2 part-time)

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- Local/Regional Public: Attend and testify at public meetings and before state legislators; Work with legislators, mayors, city managers, public works directors on a multitude of issues. Work with regional US Forest Service personnel.
- Local/Regional Private: Attend Chambers of Commerce meeting; Meet with transportation consultants and contractors, engineering firms; cruise lines and fishing organizations.

- State: Governor's Office, Departments of Transportation, Environmental Protection, Law, and Commerce, Community and Economic Development
- Native Organizations: Central Council for Tlingit & Haida Indian Tribes of Alaska, Sealaska Corporation, numerous for-profit and non-profit village corporations and councils.

BOARD OF DIRECTORS

Contact Info:

Rollo Pool, Executive Director
 Southeast Conference
 P.O. Box 21989
 Juneau, AK 99802
 Phone Number: 907-463-3445
 Fax: 907-463-5670
 E-Mail: rollo@seconference.org
 Web Address: <http://www.seconference.org/>

Board Members

Robert Venables, President - Manager, Borough of Haines
 Carol Rushmore, First Vice-President - Economic Development Planner, Wrangell
 Jon Bolling, Second Vice-President - Manager, City of Craig
 Hugh Bevan, Treasurer - Executive Director, Sitka Economic Development Assn.
 Bruce Jones, Secretary - Manager, City of Petersburg
 Linda J. Snow - Owner, Southeast Strategies
 David Stone - Assembly member, City & Borough of Juneau
 Julie Decker - Executive Director, SE Alaska Regional Dive Fisheries Association
 Murray Walsh - Juneau Chamber of Commerce
 Maxine Thompson - Owner, Thompson Consulting Services
 Paul Axelson - Operations Manager, Southeast Stevedoring
 Mike Korsmo - Council Member, Skaqway City Council
 Randy Wanamaker - Board Member, Goldbelt, Inc.

COST-BENEFIT ANALYSIS FOR FY 06 – FY 98

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$57,771		\$61,284		\$47,823	
Total ARDOR Budget	\$817,771	1416%	\$1,097,284	1790%	\$1,070,328	2238%
Other State Funds	\$350,000	234%	\$110,000	179%	\$698,554	1461%
Total Non-State Funds	\$410,000	199%	\$926,000	1511%	\$323,951	677%
Federal Funds	\$100,000	818%	\$764,000	1247%	\$195,601	409%
Private Sector Funds	\$120,000	681%	\$162,000	264%	\$128,350	268%
Other Non-Federal/Non-State Funds	\$190,000	430%		0%	\$0	0%
In-Kind Contributions	\$190,000	430%	\$130,000	212%	\$226,200	473%
	FY 03		FY 02		FY 01	
	FY03	% Leverage	FY02	% Leverage	FY01	% Leverage
State ARDOR Grant	\$47,720		\$44,297		\$45,409	
Total ARDOR Budget	\$1,417,358	2970%	\$573,724	1295%	\$357,464	787%
Other State Funds	\$438,470	919%	\$49,855	113%	\$15,903	35%
Total Non-State Funds	\$931,168	1951%	\$479,572	1083%	\$296,152	652%
Federal Funds	\$819,568	1717%	\$363,472	821%	\$148,560	327%
Private Sector Funds	\$108,600	228%	\$110,400	249%	\$141,442	311%
Other Non-Federal/Non-State Funds	\$3,000	6%	\$5,700	13%	\$6,150	14%
In-Kind Contributions	\$144,800	303%	\$91,000	205%	\$91,000	200%
	FY 00		FY 99		FY 98	
	FY00	% Leverage	FY99	% Leverage	FY98	% Leverage
State ARDOR Grant	\$48,090		\$51,666		\$51,666	
Total ARDOR Budget	\$363,781	756%	\$301,966	584%	\$160,450	311%
Other State Funds	\$19,215	40%	\$5,000	10%		
Total Non-State Funds	\$296,476	617%	\$245,300	475%	\$108,784	211%
Federal Funds	\$78,016	162%	\$104,100	201%		
Private Sector Funds	\$7,764	16%	\$3,000	6%		
Other Non-Federal/Non-State Funds	\$210,696	438%	\$138,200	267%	\$108,784	211%
In-Kind Contributions	\$80,000	166%	\$75,000	145%		

- Influence federal, state, and local policies and management plans regarding public lands, fish and wildlife resources, infrastructure, and marketing.
- **Regional Economic Planning:** Coordinate an ongoing regional economic planning effort and supplemental research that highlights the economic needs and challenges of Southwest Alaska.
- **Small Business Development:** Determine methods to encourage and facilitate new businesses start-ups and provide technical assistance to existing businesses.
- **Other Business and Resource Development:** Encourage the development of natural resources and targeted industries that are compatible and complementary with existing development in Southwest Alaska and local community interests.
- **Workforce Development:** Increase the capacity of individuals to participate effectively in the workplace, thereby improving their productivity and employability by aligning industry needs with job and skill training programs.

FY 2006 TOP ECONOMIC/ BUSINESS NEEDS

- Stimulate small business development and entrepreneurship to capitalize on existing and emerging economic sectors.
- Reduce the region's high energy costs and develop alternative energy potential including wind power; develop new energy sources to facilitate priority development projects; assist communities in coping with high energy prices.
- Expand regional transportation infrastructure to move seafood products to market with the least cost, least handling, and greatest efficiency; full funding for timely implementation of the Southwest Alaska Transportation Plan.
- Plan and coordinate regional workforce development strategies that will prepare the Southwest workforce for jobs in new and emerging industries.
- Identify strategies to increase wealth retention in the region and reduce poverty in the region's most distressed communities.
- Increase direct marketing capacity of region through expanded local processing capacity and technical assistance to harvesters and direct marketers.

- Influence positive outcomes for fisheries and ocean policies to maintain regional access and economic participation in state and federal fisheries.
- Strengthen and expand ferry service; capitalize on the system's designation as an All American Road.



The Chignik City Council accept a Byways Community plaque from Sharon Gaipman, marketing manager for Alaska's Marine Highway.

FY 2006 BUDGET

Amount	Source
60,471	State ARDOR grant
0	Amount of other State funds
59,000	Amount of federal funds
71,920	Amount of private sector funds
106,365	Any other non-federal, non-State funds
297,756	Total FY 06 ARDOR Budget

FY 2005 GOALS ACCOMPLISHED

- Fisheries Development
 - Monitored and commented on North Pacific Fishery Management Council policy development on GOA Groundfish rationalization; monitored policy development on state and federal fisheries issues; commented on economic and community impacts.
 - Advocated for various fisheries issues in the region and supported supplemental fisheries research on both the state and federal levels.
 - Supported the efforts of the Pribilof Islands Collaborative to resolve community, industry, and conservation issues through the creation of a new collaborative paradigm; initiated agreement to facilitate efforts through administrative support and in-kind contributions.

- Tourism Development
 - Continued ongoing regional tourism marketing program
 - Continued exploration of small ship cruise market.
 - Continued Southwest segment development of the AMHS Scenic Byway; led efforts to establish the Byway Partnership Board; supported DOT efforts to nominate AMHS for All American Road status.
 - Continued dialogue with all public land and resource agencies on tourism development issues in the region.

- Partnered with local, regional and state tourism efforts to promote the region.
 - Selected as one of four regions to host a 2005 Share Your Heritage Workshop in conjunction with the National Trust for Historic Preservation.
 - Initiated cultural tourism inventory to compliment the Share Your Heritage Workshop.
- **Regional Economic Planning**
- Updated Comprehensive Economic Development Strategy and continued implementing action plan.
 - Continued to showcase the Economic Geography of Southwest Alaska with regional and statewide audiences.
 - Southwest Alaska Economic Summit showcased future demand for mineral development, fisheries, entrepreneurship and other economic development issues and opportunities.
- **Small Business Development**
- Held small business planning workshops in three regional hubs; assisting 44 small business owners with business financing options and resources.
 - Sought funding to develop a distance delivery system to extend small business planning assistance beyond regional hubs; pending decision.
 - Networked and partnered with college campuses and partner agencies on small business service delivery.
- **Workforce Development**
- Selected to convene and facilitate as the Southwest Alaska Workforce Development Council.
 - Recruited Council members and initiated formative meetings and ongoing member recruitment.
- **Business and Resource Development**
- Presented Seven Questions to Sustainable Development model to members at annual meeting.
 - Participated in community meetings on mineral development.
 - Engaged mineral development players and agencies in discussions about needs and impacts of large scale mining for Au, Cu, Mb, in the region.
- **Infrastructure Development**
- Updated prioritized capital improvement projects list; initiated third round compilation and update with increased village and tribal participation.
 - Engaged the Alaska Department of Transportation on the revision of the Southwest Alaska Transportation Plan; facilitated reinstatement of the Advisory Committee; established process to encourage community involvement and input.
 - Advocated for SWAMC infrastructure projects with the Alaska State Legislature, the Alaska Congressional Delegation, the ADOT&PF, the FHWA, and other transportation entities.

- Continued to advocate for development of fiber optic cable backbone in the region; SWAMC represented on the Alaska Telecommunications Users Consortium and the Alaska Information Infrastructure Task Force; exploring local/regional development models.
 - Initiated the Southwest Alaska Energy Project to develop solutions for high energy costs; develop a model and business plan for a sustainable regional fuel consortium, and promote end-user efficiency.
- Health, Education and Public Safety Development
- Researched, compiled and presented the Southwest Alaska Quality of Life Index; comparing SW with statewide, SE and Anchorage indicators.
 - Presented initial findings from the Quality of Life Index at the SWAMC Economic Summit.
 - Presented the Quality of Life Index to key audiences in the region and statewide decision-makers.
- Community Planning
- Participated in community planning efforts throughout the region; developed a strategy to better publicize and disseminate information about community plans.
 - Working with the City of Dillingham to provide technical assistance with its community plan.
- Communication
- Continued community and member communications through upgraded newsletter and frequent email bulletins.
 - Held workshops and participated in in-region meetings to network and learn.
- Policy and Issue Advocacy
- Adopted and disseminated resolutions on economic and community development issues which were distributed to various elected officials and agencies.
 - Commented on state and federal policies and legislation that would impact the region's economies and communities.
- Organizational Efficiency and Effectiveness
- Held regular monthly meetings of the Board of Directors.
 - Held meetings for four ongoing committees as well as various work sessions and special task groups.
 - Grew membership by seven percent.
 - More than 40 percent of members opted to include a voluntary dues increase in their FY05 dues payment.
 - Successfully advocated for reauthorization of the ARDOR program.
 - Maintained financial, administrative, and personnel policy standards and proscribed by the Board.

FY 2005 COORDINATED REGIONAL EFFORTS RESULTING IN NEW BUSINESS OPPORTUNITIES

- Advocacy for changes in the Trade Adjustment Assistance Program led to increased number of seafood harvesters qualifying for retraining and business assistance.
- Ongoing regional tourism marketing efforts resulted in increased inquiries by consumers, travel trade and travel media.
- In partnership with colleges, SBDC, chambers of commerce and others, provided business financing information and resources for 42 business owners and prospective business owners.
- Supported EDA funding for development of community based seafood processing facilities, harbor infrastructure projects, and fisheries marketing cooperative.

OTHER FY 2005 ACCOMPLISHMENTS

- Helped to form the Alaska Brownfields Coalition and seek revolving loan funding to bring properties back to economically viable status.
- Became the Alaska coordinator for the entrepreneurship curriculum produced by the NxLevel Foundation.
- Represented the needs and interests of Southwest Alaska communities on the U.S.

Department of Commerce Advisory Committee on President Bush's Strengthening America's Communities Initiative.

FY 2006 ORGANIZATION AND STAFFING CHARTS

Number of FTE Staff:	3
FTE Staff/Capita:	1 : 9,859

FY 2005 CONNECTION TO OTHER RELATED SERVICES OR PROGRAMS (PUBLIC OR PRIVATE)

- **Local/Regional Public:** Aleutians East Borough, Bristol Bay Borough, City of Adak, City of Akutan, City of Aleknagik, City of Atka, City of Chignik, City of Clarks Point, City of Dillingham, City of Egegik, City of False Pass, City of King Cove, City of Kodiak, City of Larsen Bay, City of Manokotak, City of Ouzinkie, City of Pilot Point, City of Port Heiden, City of Port Lions, City of Saint Paul, City of Sand Point, City of Unalaska, City of Unalaska, Kodiak Island Borough, Lake and Peninsula Borough, SW Cities (Cold Bay, False Pass, Nelson Lagoon)
- **Local/Regional Private:** Afognak Native Corporation, Agnew::Beck Consulting, LLC, Alaska Airlines, Alaska Commercial Fishing and Agriculture Bank, Alaska Fresh Seafoods, Alaska Municipal League/JIA,

Alaska Ocean Seafoods, L.P., Alaska Permanent Capital Management Company, Aleut Enterprise Corporation, Aleutian/Pribilof Island Community Development Association, Alyeska Seafoods, Inc., American Seafoods Company LLC, Arctic Fjord, Inc., Arctic Storm, Inc., Atxam Corporation, Auriga/Aurora General Partnership, Bering Sea Eccotech, Boyd, Chandler & Falconer, LLP, Bristol Bay Economic Development Corporation, Bristol Bay Native Corporation, Bristol Environmental & Engineering, Capitol Associates, Era Aviation Inc., F/T Starbound, First National Bank Alaska, Glacier Fish Company, Grand Aleutian Hotel & Unisea Inn, HDR Engineering, Inc., Icicle Seafoods, Inc., Island Seafoods, Jamin, Ebell, Schmitt & Mason, PC., Katmailand Inc., Key Bank of Alaska, King Cove Corporation, Kodiak Inn - Best Western, Koniag, Inc., Mundt MacGregor LLP, Naknek Electric Association, Inc., Northern Economics, Northland Services, Inc., Ounalashka Corporation, Peninsula Airway, Inc., Peratrovich, Nottingham & Drage, Petro Star, Inc., St. George Tanaq Corporation, Tanadquisx Corporation, The Aleut Corporation, Unga Corporation, UniSea, Inc., United States Surimi Commission, Wells Fargo Alaska, Westward Fishing Company, Westward Seafoods, Yukon Fuel Company, Alaska Fisheries Development Foundation, Alaska Municipal League, Alaska Oceans Sea Fisheries Research Foundation, Alaska State Chamber of Commerce, Alaska Wilderness & Recreation Tourism Association, Denali Commission, Dillingham Chamber of Commerce, Kodiak Island Convention & Visitors Bureau, National Park Service, Unalaska/Port

of Dutch Harbor CVB, World Trade Center Alaska, Aleutians West CRSA, Anchorage Chamber of Commerce, At-Sea Processors Association, At-Sea Processors Association, Becharof Corporation, Bristol Bay CRSA, Gulf of Alaska Coastal Communities Coalition, Kodiak Chamber of Commerce, Marine Conservation Alliance, North Pacific Marine Science Foundation, Pacific Seafood Processors Association, Unalaska/Dutch Harbor Chamber of Commerce

- **State:** Alaska's Marine Highway, Alaska Workforce Investment Board, Alaska Department of Commerce, Community & Economic Development, Alaska Department of Fish & Game, Alaska Department of Labor and Workforce Development, Alaska Department of Transportation and Public Facilities, Alaska Housing Finance Corporation, Alaska Office of Tourism, Alaska Sea Grant Program, Kodiak College, Southwest Alaska Legislative Delegation, UAF Bristol Bay Campus
- **Native Organizations:** Aqdaagux Tribal Council, Akutan Traditional Council, Aleut Community of St. Paul Island, Aleutian Housing Authority, Aleutian/Pribilof Island Association, Inc., Bristol Bay Housing Authority, Bristol Bay Native Association, Clark's Point Village Council, Curyung Tribal Council, False Pass Tribal Council, First Alaskans Institute, Naknek Native Village Council, Native Village of Belkofski, Nelson Lagoon Village Council, Pauloff Harbor Village, Pedro Bay Village Council, Qagan Tayagungin Tribe, Qawalangin Tribe of Unalaska, The Village Council of Pilot Point, Traditional Council of Toqiak, Unga Tribal Council

BOARD OF DIRECTORS

Contact Info:

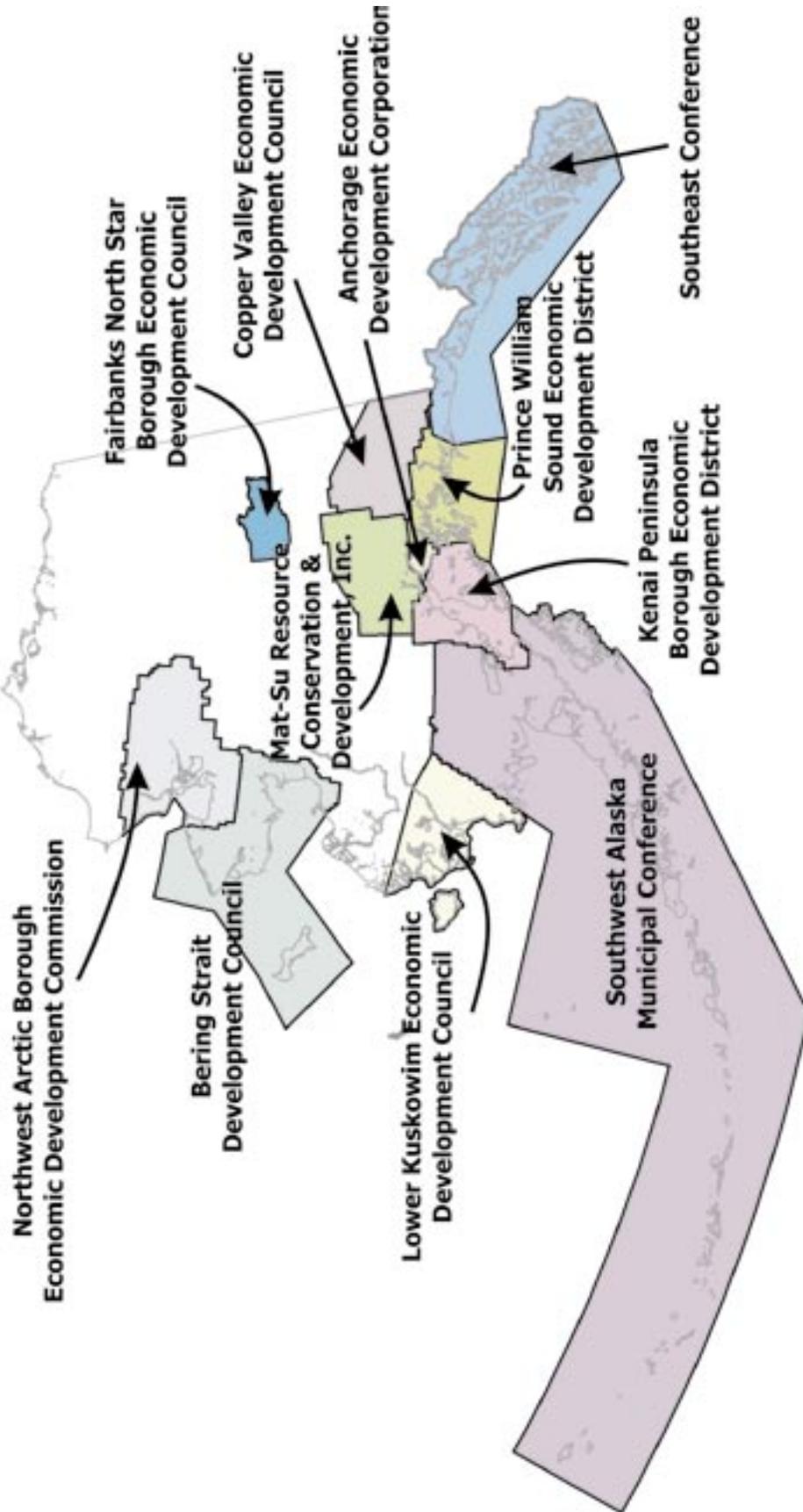
Wanetta Ayers, Executive Director
Southwest Alaska Municipal Conference
3300 Arctic Boulevard, Suite 203
Anchorage, AK 99503
Phone Number: 907-562-7380
Fax: 907-562-0438
E-Mail: wayers@swamc.org
Web Address: <http://www.swamc.org/>

Board Members

Mayor Glen Gardner, President - City of Sand Point
Alice Ruby, Vice President - Bristol Bay Economic
Development Corp.
Tom Abell, Secretary/Treasurer - Area Steward
Teamsters
Elary Gromoff, Jr. - Bering Sea Eccotech
Frank Kelty - City of Unalaska
Debora King - Kodiak Chamber of Commerce
Myra Olsen, Deputy Mayor - Lake & Peninsula Borough
Kara Sandvik - Wells Fargo Alaska, Commercial
Banking
Joe Sullivan - Mundt MacGregor Law Firm
David Woodruff - City of Kodiak
Carvel Zimin - Bristol Bay Borough

COST-BENEFIT ANALYSIS FOR FY 06 – FY 98

	FY 06		FY 05		FY 04	
	FY06	% Leverage	FY05	% Leverage	FY04	% Leverage
State ARDOR Grant	\$57,771		\$61,284		\$48,170	
Total ARDOR Budget	\$211,091	365%	\$207,646	339%	\$198,820	413%
Other State Funds	\$0	0%			\$3,550	
Total Non-State Funds	\$153,320	138%	\$146,362	239%	\$147,100	305%
Federal Funds	\$59,000	358%	\$59,000	96%	\$59,000	122%
Private Sector Funds	\$80,000	264%	\$74,000	121%	\$71,500	148%
Other Non-Federal/Non-State Funds	\$14,320	1474%	\$13,362	22%	\$16,600	34%
In-Kind Contributions	\$69,030	306%	\$94,500	154%	\$88,000	183%
	FY 03		FY 02		FY 01	
	FY03	% Leverage	FY02	% Leverage	FY01	% Leverage
State ARDOR Grant	\$48,170		\$43,561		\$48,876	
Total ARDOR Budget	\$211,370	339%	\$624,127	1433%	\$608,921	1246%
Other State Funds	\$0					
Total Non-State Funds	\$163,200	239%				
Federal Funds	\$59,000	96%	\$63,100	145%	\$95,900	196%
Private Sector Funds	\$87,600	121%	\$517,466	1188%	\$464,145	950%
Other Non-Federal/Non-State Funds	\$16,600	22%				
In-Kind Contributions	\$0	154%				
	FY 00		FY 99		FY 98	
	FY00	% Leverage	FY99	% Leverage	FY98	% Leverage
State ARDOR Grant	\$42,922		\$51,666		\$51,666	
Total ARDOR Budget	\$203,478	474%	\$241,128	467%	\$293,123	567%
Other State Funds						
Total Non-State Funds						
Federal Funds	\$59,000	137%	\$59,000	114%	\$59,000	114%
Private Sector Funds	\$99,556	232%	\$126,462	245%	\$157,757	305%
Other Non-Federal/Non-State Funds	\$2,000	5%	\$4,000	8%	\$24,700	48%
In-Kind Contributions						



Contact List

Anchorage Economic Development Corporation

Robert Poe
 Anchorage Economic Development Corporation
 900 W. 5th Avenue, Suite 300
 Anchorage, AK 99501
 Phone Number: 907-258-3700
 Fax: 907-258-6646
 E-Mail: mdickson@aedcweb.com
 Web Address: <http://www.aedcweb.com>

Bering Strait Development Council

Barb Nickels
 Bering Strait Development Council
 c/o Kawerak, Inc.
 PO. Box 948
 Nome, AK 99762
 Phone Number: 907-443-4248
 Fax: 907-443-4449
 E-Mail: cpd.pd@kawerak.org
 Web Address: <http://www.kawerak.org>

Copper Valley Development Association

John Downes, Executive Director
 Copper Valley Development Association
 PO. Box 9
 Glennallen, AK 99588
 Phone Number: 907-822-5001
 Fax: 907-822-5009
 E-Mail: cvedc@cvinternet.net
 Web Address:
<http://www.alaskaeconomicdevelopment.org>

Fairbanks North Star Borough Economic Development Commission

Dr. Kathryn Dodge
 Fairbanks North Star Borough Economic
 Development Commission
 PO. Box 71267
 Fairbanks, AK 99707-1267
 Phone Number: 907-459-1309
 Fax: 907-459-1102
 E-Mail: kdodge@co.fairbanks.ak.us
 Web Address:
[http://www.co.fairbanks.ak.us/MayorsOffice/
 EconomicDevelopment/](http://www.co.fairbanks.ak.us/MayorsOffice/EconomicDevelopment/)

Kenai Peninsula Economic Development District Inc.

John Parker, Executive Director
 Kenai Peninsula Economic Development District Inc.
 14896 Kenai Spur Highway, #103A
 Kenai, AK 99611-7000
 Phone Number: 907-283-3335
 Fax: 907-283-3913
 E-Mail: jparker@kpedd.org
 Web Address: <http://www.kpedd.org/>

Lower Kuskokwim Economic Development Council

Carl Berger, Executive Director
 Lower Kuskokwim Economic Development Council
 PO. Box 2021
 Bethel, AK 99559
 Phone Number: 907-543-5967
 Fax: 907-543-3130
 E-Mail: carl_berger@ddc-alaska.org
 Web Address: <http://www.lkedc.org/>

Mat-Su Resource Conservation and Development Council

Robert Wells, Executive Director
 Mat-Su Resource Conservation and Development Council
 1700 E. Bogard Road; Suite 203
 Wasilla, AK 99654
 Phone Number: 907-373-1062, Ext. 108
 Fax: 907-373-1064
 E-Mail: matsurcd@matonline.net
 Web Address: <http://www.matsurcd.com/>

Northwest Arctic Borough Economic Development Commission

Lee Stoops, Executive Director
 Northwest Arctic Borough Economic
 Development Commission
 PO. Box 1110
 Kotzebue, AK 99752
 Phone Number: 907-442-2500, Ext. 116
 Fax: 907-442-3740
 E-Mail: lstoops@nwabor.org
 Web Address: <http://www.nwabor.org/edc/>

Prince William Sound Economic Development District

Sue Cogswell, Executive Director
Prince William Sound Economic Development District
2207 Spenard Road, Suite 207
Anchorage, AK 99503
Phone Number: 907-222-2440
Fax: 907-222-2411
E-Mail: sue_cogs@yahoo.com
Web Address: <http://www.alaska.net/~pwsedc/>

Southwest Alaska Municipal Conference

Wanetta Ayers, Executive Director
Southwest Alaska Municipal Conference
3300 Arctic Boulevard, Suite 203
Anchorage, AK 99503
Phone Number: 907-562-7380
Fax: 907-562-0438
E-Mail: wayers@swamc.org
Web Address: <http://www.swamc.org/>

Southeast Conference

Rollo Pool, Executive Director
Southeast Conference
PO. Box 21989
Juneau, AK 99802
Phone Number: 907-463-3445
Fax: 907-463-5670
E-Mail: rollo@seconference.org
Web Address: <http://www.seconference.org/>