Commercial Fishing Revolving Loan Fund

AS 16.10.300 – AS 16.10.370 3AAC 80.010 – 3 AAC 80.900

PROGRAM GOAL

The goal of the commercial fishing loan program is to provide long-term, low interest loans to promote the development of predominantly resident fisheries, and continued maintenance of commercial fishing vessels and gear for the purpose of improving the quality of Alaska seafood products.

LOAN OFFICES

Division of Economic Development
Department of Commerce, Community,
and Economic Development
P.O. Box 34159
Juneau, Alaska 99803-4159

Telephone: (907) 465-2510
(800) 478-LOAN (5626)
TDD (907) 465-5437
Fax: (907) 465-2103

Division of Economic Development
Department of Commerce, Community,
and Economic Development
550 W. 7th Avenue Suite 1770
Anchorage, AK 99501-3569

Telephone: (907) 269-8150
Fax: (907) 269-8147

e-mail: financing@alaska.gov

PERSONAL INFORMATION DISCLOSURE STATEMENT

COMMERCIAL FISHING LOAN ACT
AS 16.10.300 - AS 16.10.370 3 AAC 80.010 - 3 AAC 80.900

To apply for a loan or request action under the above program, you must complete loan application forms which require you to provide certain personal information about yourself. Your application cannot be considered without this information because it is necessary for the evaluation of your request. In the course of this process, some or all of this information may be released to other State agencies or may be subject to inspection and copying under AS 09.25.110 – AS 09.25.120. Information supplied is also governed by the appropriate regulations referenced above.

If you are aware of inaccurate or incomplete personal information that is contained in your file, you should submit a written request to the Director of the Division of Economic Development with the following information:

1. a description of the challenged personal information;
2. the changes necessary to make the personal information accurate or complete; and
3. your name and the address where we may contact you.

The Division of Economic Development, Department of Commerce, Community, and Economic Development complies with Title II of the Americans with Disabilities Act of 1990. This publication is available in alternative communication formats upon request. Please contact the Division at (907) 465-2510 or TDD (907) 465-5437 to make any necessary arrangements.

General Requirements

- Alaska resident for past 2 years
- Child support payments must not be past due

Definition of Resident

- Living in Alaska with the intent to remain indefinitely
- Primary and permanent home in Alaska
- Present in Alaska except for brief intervals (generally less than 90 days) except for military service, education or good cause

Program Requirements

- **Eligibility –** If you received a loan under Section A, you will not be eligible for future loans under Section B unless the loan received under Section A was for engine fuel efficiency or the purchase of a limited entry permit.
- **Lending Limits –** Total outstanding balances on all loans made to a borrower under the Commercial Fishing Loan Fund Program may not exceed **$400,000**.
- **Purchases –** Loans are available for Limited Entry Permits, Quota Shares, Vessels, or Gear purchased less than 12 months prior to the date your application is received.
- **Refinancing -** Vessels or gear loans made by other lenders more than one year prior to receipt of your application are eligible for financing.
- **Collateral –** The item being financed (limited entry permit, vessel, etc.) will be the collateral for the loan, and generally, a priority lien must be obtained.

Terms and Conditions

- Interest rate will be fixed at the time of loan approval (contact us for current rate).
- Maximum loan term is 15 years
- Borrower is responsible to pay all direct costs incurred in processing an application including surveys, inspections, appraisals, title insurance, etc.

Loan Application

In this package, there are separate pages 1 & 2 for each loan purpose (purchase of limited entry permit, purchase of vessel, etc.).

1. Select and complete pages 1 & 2 **for the type of loan you are requesting,** then

2. Complete pages 3 through 13.

- **If applying for more than one type of loan,** complete pages 1 & 2 for **each type of loan** you are requesting, then complete pages 3 through 13.

- A **$100.00** application fee is required for **each separate loan purpose**. A **$100** preauthorization fee for vessel purchase. A **$200** prequalification fee for permits and quota share purchase. Fees are non-refundable.

- Provide a copy of each applicant's valid government issued identification at or before loan closing.

Vessel Purchase

Loan Amount Requested	Term Requested
$	Years

If you receive a loan under Section A, you will not be eligible for future loans under Section B unless the loan requested under Section A was for engine fuel efficiency or the purchase of a limited entry permit.

Section B

Eligibility

At least 25% of applicant's total gross income for past 2 years was from commercial fishing

OR

Applicant lacks training or economic opportunities in area of residence other than commercial fishing

AND

Applicant does not have other sources of financing available.

Lending Limit

The total outstanding balances on all permit loans made under Section B of the Commercial Fishing Loan Program may not exceed **$200,000.** All other loans made under Section B of the Commercial Fishing Loan Program may not exceed **$100,000**.

Application Fee
Have you located a vessel to purchase?

☐ **Yes – Loan Application Fee $100.00**

☐ **No – Preauthorization Application Fee - $100.00**

If you have not found a vessel to purchase, you may wish to obtain conditional approval by submitting a Preauthorization Application. The following are some advantages:

- Seller is assured of a qualified buyer
- Faster loan processing after finding a vessel
- Preauthorization approval is valid for 90 days

Origination Fee

An Origination Fee of 1% of the loan amount will be deducted from your loan proceeds at closing

All fees are non-refundable.

Vessel Purchase

Collateral Requirements

Generally, the maximum loan amount for a loan secured by a documented vessel is 75% of either the survey value or the purchase price, **whichever is less** (65% for AK Vessels). The maximum loan amount may be increased by offering additional collateral.

Loan Application Requirements

The following information is required to process your application. Incomplete applications will not be processed. Please retain copies for your records.

- ☐ Loan application – pages 1 through 13, **include appropriate application fee**
- ☐ Letter of denial from a recognized commercial lender
- ☐ Federal Tax Returns
  Past 3 years – complete copies including Schedule C's, W2's, and 1099's
  (and any other returns needed to document your eligibility)
- ☐ Access to fishery
  Provide proof of ownership of a limited entry permit or quota shares, or other access to a commercial fishery
- ☐ Copy of current bank statement(s) verifying cash accounts as shown on Financial Statement, Schedule No. 1, page 6
- ☐ Copy of purchase agreement and down payment receipt
  Must be signed by both seller(s) and purchaser(s)
  (This requirement does not apply to preauthorization applicants)
- ☐ Marine Survey - include pictures of the vessel, survey must be less than 90 days old
- ☐ Copy of USCG vessel documentation or vessel registration
- ☐ Vessel insurance quote
- ☐ Copy of valid government issued identification will be required at or before loan closing
- ☐ Additional information: Provide explanations or copies of supporting documentation that may help clarify your application

Additional Collateral

If you are offering additional collateral, you will need to provide the following:

- ☐ Limited Entry Permit(s) _____ _____
  Permit Number Permit Number
- ☐ Quota Shares Verification of quota shares owned
- ☐ Real Estate Copy of tax assessment or other proof of value

Personal Information

Applicant's Name	Social Security Number	
Permanent Mailing Address	Date of Birth	
Physical Location (If different than mailing address)	Home Phone Number	
Seasonal Mailing Address/Time Used	E-mail Address	
Employer	Work Phone Number	Cell Phone Number
Employer's Address	Occupation/Position	Annual Salary $
Nearest Relative not living with you/Contact Person	Relationship	
Mailing Address	Phone Number	

IFQ Person ID Number:

	Yes	No
Have you had previous loans from the Commercial Fishing Revolving Loan Fund?	☐	☐
Are you a co-maker or guarantor on another loan?	☐	☐
Has a judgment ever been filed against you?	☐	☐

If Yes to any question(s), provide explanation

If married, complete the following

Co-Applicant's Name	Social Security Number	
Mailing Address	Date of Birth	
Co-Applicant's Employer	Work Phone Number	
Employer's Address	Occupation/Position	Annual Salary $

Briefly describe your Commercial Fishing experience.
If necessary additional information may be attached

Year	Area – Species Gear Type	Vessel Name & Skipper	Description of duties

List below the addresses of each place you have resided during the past three years (attach a separate sheet of paper if necessary).

From	To	Address	Landlord or Manager Name & Phone Number
		Own ☐	Rent ☐
		Own ☐	Rent ☐
		Own ☐	Rent ☐

Residency Questionnaire

1. When did your Alaska Residency begin?
   This means the month and year that you physically arrived in Alaska with the intent to remain permanently

   _____ Month _____ Year

2. Are you a United States Citizen? **YES** ☐ **NO** ☐

3. Have you been registered to vote in Alaska for the past 3 years? **YES** ☐ **NO** ☐
   If NO, Complete Question 1
   Supplemental Residency Questionnaire – Page 5

4. Have you had an Alaska driver's license for the past 3 years? **YES** ☐ **NO** ☐
   If NO, Complete Question 2
   Supplemental Residency Questionnaire – Page 5

5. Have you claimed any residency benefits in a state other than Alaska during the past 3 years? **YES** ☐ **NO** ☐
   If YES, Complete Question 3
   Supplemental Residency Questionnaire – Page 5

6. During the past 2 years were you gone from Alaska for More than 90 consecutive days? **YES** ☐ **NO** ☐
   If YES, Complete Question 4
   Supplemental Residency Questionnaire – Page 5

Supplemental Residency Questionnaire
Complete ONLY as instructed on Residency Questionnaire

During the past 3 years, in which State other than Alaska were you:

1. Registered to vote in
   Please explain
   _____
   _____
   ☐ **STATE**

2. Licensed to drive
   Please explain
   _____
   _____
   ☐ **STATE**

3. Claimed residency benefits
   Please explain
   _____
   _____
   ☐ **STATE**

4. List the dates you were gone from Alaska

Use Absence Reason Codes below to fill in boxes at left

	Date Began	Date Ended	# of Days	Explanation
☐	_____	_____	_____	_____
☐	_____	_____	_____	_____
☐	_____	_____	_____	_____

Absence Reason Codes

A. Enrolled as a full-time student
B. On active duty as a member of U.S. Armed Forces
C. Continuous medical treatment under a doctor's care
   (Attach doctor's statement)
D. Employment requirement by the State of Alaska
E. Vacation
F. Seeking employment
G. Accompanying an eligible Alaskan resident as the resident's spouse
H. Other reasons, including business (Please explain)

Division of Economic Development
Department of Commerce, Community, and Economic Development
Commercial Fishing Loan Application

FINANCIAL STATEMENT *

Name _____

ASSETS		LIABILITIES		
(indicate totals from schedules)		(indicate totals from schedules)		Payment
Cash on Hand	$	Vessel Mortgages (Schedule 4)	$	$
Cash in Banks (Schedule 1)		Owing on Permits/IFQ (Schedule 4)		
Securities (Schedule 2)		Real Estate Mortgages (Schedule 5)		
Accounts Receivables (Schedule 3)		Notes Payable (Schedule 6)		
Vessels Owned (Schedule 4)		Owing to Processor		
Limited Entry Permits/IFQ (Schedule 4)		Credit Cards		
Real Estate Owned (Schedule 5)		Student Loans		
Due from Processors		Other		
Fishing Equipment				
Other				
TOTAL ASSETS	$	**TOTAL LIABILITIES**	$	$

SCHEDULE NO. 1: CASH ACCOUNTS

Bank/Branch	Mailing Address	Account Number	Current Balance
			$

SCHEDULE NO. 2: SECURITIES

Number of Shares	Description	Market Value	Cost	Income Received Last Year
		$	$	$

*If your loan request involves a guarantor(s) who is not a co-applicant, a separate financial statement will be required. Please make additional copies of this page, both front and back, for any guarantor(s).

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SCHEDULE NO. 3: ACCOUNTS RECEIVABLE, NOTES RECEIVABLE, MORTGAGES AND CONTRACTS OWNED

Description	Name of Debtor	Original Balance	Present Amount	Monthly Payment	Amount Past Due
		$	$	$	$

SCHEDULE NO. 4: VESSELS OWNED, PERMITS OWNED, IFQ OWNED

Description/Year of Vessel or Type of Permit/IFQ	Year Acquired	Cost	Present Value	Original Amount	Current Balance	Owed To	Payment Amount	When Due
		$	$	$	$		$	

SCHEDULE NO. 5: REAL ESTATE OWNED

Residence or Rental	City and State	Date Acquired	Cost	Current Assessed Value	Lender	Original Balance	Present Balance	Payment Amount
			$	$		$	$	$

SCHEDULE NO. 6: NOTES PAYABLE TO OTHERS

Name of Lender	Collateral	Date Incurred	Original Amount	Present Amount	When Due	Monthly Payment	Annual Payment
			$	$		$	$

In submitting the foregoing statement the undersigned applicant guarantees its accuracy with the intent that it be relied upon by the Division in extending credit to the applicant and warrants that information has not knowingly been withheld that might affect the applicant's credit risk; and that the applicant agrees to notify the Division immediately in writing of any material change in the applicant's financial condition. **(NOTE: IF THIS STATEMENT INCLUDES JOINTLY OWNED ASSETS, BOTH PARTIES MUST SIGN.)**

Signature _____ Date _____

Signature _____ Date _____

Current Year Profit and Loss Statement

Include all income and expenses for the 12 month period prior to application

For the Period _____, 20__ To _____, 20__

Income		Expenses	
Gross Sales: Salmon	$	Crew Shares	$
Halibut/Sablefish		Vessel Payment, Lease or Rent	
Herring		Limited Entry Permit	
Shrimp/Crab		Quota Shares Payment	
Other Fisheries		Vessel Insurance	
Crew Shares		Fuel/Groceries/Bait/Ice	
Other		Gear/Equipment Purchase	
		Vessel/Gear Repair	
		Other	
Fishing Income Total	**$**	Fishing Expenses Total	**$**

Nonfishing Income		Household & Living Expenses	
Applicant		Real Estate Mortgage Payments	
Spouse/Co-Applicant		Rent, Food, Clothing, Utilities, etc.	
Rental Income		Child Support	
Other		Medical (including insurance premiums)	
		Other	
Additional Income Total	**$**	Living Expenses Total	**$**

Total Income **$** **Total Expenses** **$**

You may be requested to provide documentation of your income, e.g.

- ☐ Fish Tickets
- ☐ Cannery Statement
- ☐ Affidavit from your skipper for crew shares

Projected Profit and Loss Statement

Estimate all income and expenses for the 12 month period after receiving loan

For the Period _____, 20__ To _____, 20__

Income		Expenses	
Gross Sales: Salmon	$	Crew Shares	$
Halibut/Sablefish		Vessel Payment, Lease or Rent	
Herring		Limited Entry Permit	
Shrimp/Crab		Quota Shares Payment	
Other Fisheries		Vessel Insurance	
Crew Shares		Fuel/Groceries/Bait/Ice	
Other		Gear/Equipment Purchase	
		Vessel/Gear Repair	
		Other	
Fishing Income Total	**$**	Fishing Expenses Total	**$**

Nonfishing Income		Household & Living Expenses	
Applicant		Real Estate Mortgage Payments	
Spouse/Co-Applicant		Rent, Food, Clothing, Utilities, etc.	
Rental Income		Child Support	
Other		Medical (including insurance premiums)	
		Other	
Additional Income Total	**$**	Living Expenses Total	**$**

Total Income $

Total Expenses $

Describe your gross sales estimates

Kind of Fishery	Season (Year)	# of Days Fished	Pound/Tons	Unit Price	Value

AUTHORIZATION TO OBTAIN CREDIT AND/OR RELEASE INFORMATION

I authorize the Division of Economic Development to obtain information from, or release any information contained in my loan application and attachments to the following agencies:

U.S. Department of Labor
U.S. National Marine Fisheries Service
U.S. Coast Guard
Alaska Department of Fish and Game
Alaska Commercial Fisheries Entry Commission
Alaska Child Support Enforcement Division
Alaska Permanent Fund Dividend Division
Alaska Department of Public Safety
Alaska Post Secondary Education
Alaska Division of Motor Vehicles
Any Federal, State or Private Agency that can verify credit and employment history

I further authorize any individual or institution to release credit information concerning me to the Division of Economic Development. This authorization is given to enable the Division of Economic Development to evaluate my loan request. Verification may be obtained from any source named in this application and from any credit-reporting agency. I understand additional information may be requested as part of the quality control program at any time during the lending process.

It is understood that a photocopy of this form will serve as authorization.

Applicant's Signature:	Co-Applicant Signature:
Please Print Name:	Please Print Name:
Social Security Number:	Social Security Number
Date:	Date:

Loan Applicants

To verify that no federal tax liens are attached to the collateral you are offering to secure this loan, the Division of Economic Development must obtain confidential tax information from the Internal Revenue Service (IRS). Please complete and sign the following release form.

Authorization to Request Federal Tax Information

I/We hereby authorize Division of Economic Development, Department of Commerce, Community and Economic Development, to obtain return information from the Internal Revenue Service concerning my/our federal income tax returns for the tax years 2010 through 2014. The following information may be released by the Internal Revenue Service to a Loan/Collection Officer with the Division of Economic Development, Department of Commerce, Community and Economic Development:

- Whether I am/we are currently in compliance with federal individual income tax filing requirements
- Whether I/we have failed to file individual income tax returns for which returns are currently due
- Whether Notices of Federal Tax Lien have been filed against me/us in any recording district
- Whether I/we currently have a formal payment arrangement for any amounts owed to the Internal Revenue Service
- The amount of any currently outstanding balance due, whether or not secured by any recorded Notice of Federal Tax Lien

Applicant/Taxpayer's Name:	Social Security Number:
Co-Applicant's/Taxpayer's Name:	Social Security Number:
Current Address: (Street, City, State, Zip Code)	Telephone Number:

Signature _____ Date _____

Signature _____ Date _____

NOTE: THIS SIGNED FORM MUST BE RECEIVED BY THE INTERNAL REVENUE SERVICE WITHIN 60 DAYS OF THE DATE OF THE SIGNATURE(S). FOR INFORMATION ON FEDERAL TAXES NOT OTHERWISE COVERED BY THIS WAIVER, SEPARATE WRITTEN CONSENT FROM THE TAXPAYER(S) IS REQUIRED BEFORE THE INTERNAL REVENUE SERVICE CAN DISCLOSE TO THIRD PARTIES.

IRS Use only:	
Date Received	Acknowledged By
	Title

Sellers

To verify that no federal tax liens are attached to the asset you are selling, the Division of Economic Development must obtain confidential tax information from the Internal Revenue Service (IRS). Please complete and sign the following release form.

Authorization to Request Federal Tax Information

I/We hereby authorize Division of Economic Development, Department of Commerce, Community, and Economic Development, to obtain return information from the Internal Revenue Service concerning my/our federal income tax returns for the tax years 2010 through 2014. The following information may be released by the Internal Revenue Service to a Loan/Collection Officer with the Division of Economic Development, Department of Commerce, Community, and Economic Development:

- Whether Notices of Federal Tax Lien have been filed against me/us in any recording district
- Whether I/we have a formal payment arrangement for any amounts owed to the Internal Revenue Service
- The amount of any currently outstanding balance due, whether or not secured by any recorded Notice of Federal Tax Lien

Seller/Taxpayer's Name:	Social Security Number:
Co-Seller/Taxpayer's Name:	Social Security Number:
Current Address: (Street, City, State, Zip Code)	Telephone Number:

Signature _____ Date _____

Signature _____ Date _____

NOTE: THIS SIGNED FORM MUST BE RECEIVED BY THE INTERNAL REVENUE SERVICE WITHIN 60 DAYS OF THE DATE OF THE SIGNATURE(S). FOR INFORMATION ON FEDERAL TAXES NOT OTHERWISE COVERED BY THIS WAIVER, SEPARATE WRITTEN CONSENT FROM THE TAXPAYER(S) IS REQUIRED BEFORE THE INTERNAL REVENUE SERVICE CAN DISCLOSE TO THIRD PARTIES.

IRS Use only:	
Date Received	Acknowledged By
	Title

OATH

I understand and agree that if I submit any false, inaccurate, or incomplete information in this application and attachments, I will be subject to the following:	
My application will be denied.	
If I receive a loan based on the false, inaccurate, or incomplete information, and this information is disclosed in the future, the loan will be canceled and immediately payable.	
I will no longer be eligible for future benefits under the Commercial Fishing Revolving Loan Fund	
I certify under penalty of perjury that all the information provided in this application and attachments is true, accurate and complete. I am aware that the maximum penalty for perjury, a Class B felony under AS 11.56.200(c), is a fine of up to $50,000 (AS 12.55.035(b)(2)) and imprisonment for up to 10 years (AS 12.55.125(d)).	
Applicant's Signature:	Date:
Applicant's Signature:	Date:

Acknowledgment

State of Alaska)
) ss.
_____ Judicial District)

The foregoing instrument was acknowledged before me this _____ day of _____, 20 _____

By (Name of person(s) who acknowledged): _____

_____
Notary Public/Postmaster

My Commission Expires: _____

If you become aware of inaccurate or incomplete information which is contained in your application, you should submit a written request to the Director of the Division of Economic Development which contains the following information:

A description of the challenged information

Changes necessary to make the information accurate or complete

Your name and address