Department of Commerce, Community, and Economic Development Commercial Fishing Product Quality Improvement Loan Application

## **Commercial Fishing Revolving Loan Fund**

AS 16.10.300 - AS 16.10.370 3AAC 80.010 - 3 AAC 80.900

#### **PROGRAM GOAL**

The goal of the commercial fishing loan program is to provide long-term, low interest loans to promote the development of predominantly resident fisheries, and continued maintenance of commercial fishing vessels and gear for the purpose of improving the quality of Alaska seafood products.

#### **Contact Information**

Mail Applications To: DIVISION OF INVESTMENTS

DCCED

P.O. Box 110802

Juneau, AK 99811-0802

By Telephone: (800) 478-LOAN (5626) Toll Free within Alaska

(907) 465-5437 TTD

By Email: investments@alaska.gov

In Person: Juneau Office Anchorage Office

State Office Building
333 Willoughby Ave. 9th Floor
Robert B. Atwood Building
550 W. 7th Ave. Suite 1850

Juneau, Alaska Anchorage, Alaska (907) 465-2510 Office (907) 269-8150 Office (907) 465-2103 Fax (907) 269-8147 Fax

Website: www.commerce.alaska.gov/web/inv

#### PERSONAL INFORMATION DISCLOSURE STATEMENT

COMMERCIAL FISHING LOAN ACT
AS 16.10.300 - AS 16.10.370 3 AAC 80.010 - 3 AAC 80.900

To apply for a loan or request action under the above program, you must complete loan application forms which require you to provide certain personal information about yourself. Your application cannot be considered without this information because it is necessary for the evaluation of your request. In the course of this process, some or all of this information may be released to other State agencies or may be subject to inspection and copying under AS 09.25.110 – AS 09.25.120. Information supplied is also governed by the appropriate regulations referenced above.

If you are aware of inaccurate or incomplete personal information that is contained in your file, you should submit a written request to the Director of the Division of Investments with the following information:

- 1. a description of the challenged personal information;
- 2. the changes necessary to make the personal information accurate or complete; and
- 3. your name and the address where we may contact you.

The Division of Investments, Department of Commerce, Community, and Economic Development complies with Title II of the Americans with Disabilities Act of 1990. This publication is available in alternative communication formats upon request. Please contact the Division at (907) 465-2510 or TDD (907) 465-5437 to make any necessary arrangements.

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## **General Requirements**

- Alaska resident for past 2 years
- Child support payments must not be past due

## **Definition of Resident**

- Living in Alaska with the intent to remain indefinitely
- Primary and permanent home in Alaska
- Present in Alaska except for brief intervals (generally less than 90 days) except for military service, education or good cause

## **Program Requirements**

- Eligibility If you received a loan under Section A, you will not be eligible for future loans under Section B unless the loan received under Section A was for engine fuel efficiency or the purchase of a limited entry permit.
- Lending Limits Total outstanding balances on all loans made to a borrower under the Commercial Fishing Loan Fund Program may not exceed \$400,000.
- Purchases Loans are available for Limited Entry Permits, Quota Shares, Vessels, or Gear purchased less than 12 months prior to the date your application is received.
- Refinancing Vessels or gear loans made by other lenders more than one year prior to receipt of your application are eligible for financing.
- Collateral The item being financed (limited entry permit, vessel, etc.) will be the collateral for the loan, and generally, a priority lien must be obtained.

## **Terms and Conditions**

- Interest rate will be fixed at the time of loan approval (contact us for current rate).
- Maximum loan term is 15 years
- Borrower is responsible to pay all direct costs incurred in processing an application including surveys, inspections, appraisals, title insurance, etc.

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## **Loan Application**

In this package, there are separate pages 1 & 2 for each loan purpose (purchase of limited entry permit, purchase of vessel, etc.).

- 1. Select and complete pages 1 & 2 for the type of loan you are requesting, then
- 2. Complete pages 3 through 11.
- If applying for more than one type of loan, complete pages 1 & 2 for each type of loan you are requesting, then complete pages 3 through 11.
- A \$100.00 application fee is required for each separate loan purpose. A \$100 preauthorization fee for vessel purchase. A \$200 prequalification fee for permits and quota share purchase. Fees are non-refundable.
- Provide a copy of each applicant's valid government issued identification at or before loan closing.

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## **Product Quality Improvement**

Vessel Upgrade or Gear Purchase/Upgrade

Loan Amount Requested	Term Requested	
\$	-	Years

Purpose of the upgrade must be to improve the quality of the seafood.

## Select either Section A or Section B

If you receive a loan under Section A, you will not be eligible for future loans under Section B unless the loan requested under Section A was for engine fuel efficiency or the purchase of a limited entry permit.

Sec	tion A	
	Eligibility Held limited entry permit, commercial fishing or crew member license the year preceding the Commercial date of application  AND  2 other years out of the past 5 years  AND  Fished in Alaskan waters during qualifying years	Lending Limit The total outstanding balances on all loans made under Section A of the Fishing Loan Program may not exceed \$400,000.
Sec	tion B	
	Eligibility At least 25% of applicant's total gross income for past 2 years was from commercial fishing OR Applicant lacks training or economic opportunities in area of residence other than commercial fishing AND Applicant does not have other sources of financing available.	Lending Limit The total outstanding balances on all loans made under Section B of the Commercial Fishing Loan Program may not exceed \$400,000.
Тур	e of upgrade (Briefly describe)	

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## **Product Quality Improvement**

Vessel Upgrade or Gear Purchase/Upgrade

## An Origination Fee of 1% of the loan amount will be deducted from your loan proceeds at closing

#### **Collateral Requirements**

Generally, the maximum loan amount for a loan secured by a documented vessel is 75% of the survey value (65% for AK vessels). The maximum loan amount may be increased by offering additional collateral.

## **Loan Application Requirements** The following information is required to process your application. Incomplete applications will not be processed. Please retain copies for your records. Loan application – pages 1 through 11, include \$100 non-refundable application fee Letter of denial from a recognized commercial lender if applying under Section B Federal Tax Returns Past 3 years – complete copies including Schedule C's, W2's, and 1099's (and any other returns needed to document your eligibility) Access to fishery Provide proof of ownership of a limited entry permit or quota shares, or other access to a commercial fishery. Copy of current bank statement(s) verifying cash accounts as shown on Financial Statement, Schedule No. 1, page 6 Marine Survey- include pictures of the vessel, survey must be less than 90 days old Evidence of vessel insurance Copy of quotes or paid invoices Copy of valid government issued identification will be required at or before loan closing Additional information: Provide explanations or copies of supporting documentation that may help clarify your application Additional Collateral If you are offering additional collateral, you will need to provide the following: Limited Entry Permit(s) Permit Number Permit Number **Quota Shares** Verification of quota shares owned

Copy of tax assessment or other proof of value

Real Estate

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## **Personal Information**

Applicant's	s Name		Social Security Number				
Permanen	t Mailing Address		Date of Birth				
Physical L	ocation (If different tha	an mailing address)	Home Phone N	umber			
Seasonal	Mailing Address/Time	Used	E-mail Address				
Employer			Work Phone Nu	ımber	Cell Phone N	Number	
Employer's	s Address		Occupation/Pos	sition	Annual Sala \$	ry	
Nearest R	elative not living with y	/ou/Contact Person	Relationship				
Mailing Ac	ldress		Phone Number				
IFQ Pers	son ID Number:						
Have you Fund?	had previous loans fro	om the Commercial Fishing	Revolving Loan	`	Yes	No	
Are you a	co-maker or guaranto	r on another loan?					
Has a judç	gment ever been filed a	against you?					
		If married, comp			tion(s), provid	de explanation	
Co-Applica	ant's Name		Social Security Number				
Mailing Ad	ldress		Date of Birth				
Co-Applica	ant's Employer		Work Phone Number				
Employer's	s Address		Occupation/Position Annual Salary \$			ry	
		riefly describe your Comi f necessary additional inf					
Year	Area – Species Gear Type	Vessel Name & S			escription of d	luties	
		1					

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List below the addresses of each place you have resided during the past three years (attach a separate sheet of paper if necessary).

From	То	Address	Landlord or Manager Name & Phone Number
		Own	Rent
		Own	Rent
		Own	Rent

## **Residency Questionnaire**

1.	When did your Alaska Residency begin? This means the month and year that you physically arrived in Alaska with the intent to remain permanently		
	arrived in Alaska with the intent to remain permanently	Month	Year
2.	Are you a United States Citizen?	YES	NO
3.	Have you been registered to vote in Alaska for the past 3 years?  If NO, Complete Question 1  Supplemental Residency Questionnaire – Page 5	YES	NO
4.	Have you had an Alaska driver's license for the past 3 years?  If NO, Complete Question 2  Supplemental Residency Questionnaire – Page 5	YES	NO
5.	Have you claimed any residency benefits in a state other than Alaska during the past 3 years?  If YES, Complete Question 3  Supplemental Residency Questionnaire – Page 5	YES	NO
6.	During the past 2 years were you gone from Alaska for More than 90 consecutive days?  If YES, Complete Question 4  Supplemental Residency Questionnaire – Page 5	YES	NO

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# Supplemental Residency Questionnaire Complete ONLY as instructed on Residency Questionnaire

During the past 3 years, in which State other than Alaska were you:

1.	Registered to vote Please explain	e in		STATE						
2.	Licensed to drive Please explain			STATE						
3.	Claimed residenc Please explain	y benefits		STATE						
4.	•	were gone from A		xes at left						
	Date Began	Date Ended	# of Days	Ехр	olanation					
		Absence Re	ason Codes							
A. B. C.	Enrolled as a full-time student On active duty as a member of U.S. Armed Forces Continuous medical treatment under a doctor's care									
D. E. F.	(Attach doctor's sta Employment require Vacation Seeking employme	ement by the State of	of Alaska							

Accompanying an eligible Alaskan resident as the resident's spouse

Other reasons, including business (Please explain)

G.

H.

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## **FINANCIAL STATEMENT \***

Name	
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ASSETS	LIABII	LIABILITIES			
(indicate totals from schedules)		(indicate totals from schedules)		Payment	
Cash on Hand	\$	Vessel Mortgages (Schedule 4)	\$	\$	
Cash in Banks (Schedule 1)		Owing on Permits/IFQ (Schedule 4)			
Securities (Schedule 2)		Real Estate Mortgages (Schedule 5)			
Accounts Receivables (Schedule 3)		Notes Payable (Schedule 6)			
Vessels Owned (Schedule 4)		Owing to Processor			
Limited Entry Permits/IFQ (Schedule 4)		Credit Cards			
Real Estate Owned (Schedule 5)		Student Loans			
Due from Processors		Other			
Fishing Equipment					
Other					
TOTAL ASSETS	\$	TOTAL LIABILITIES	\$	\$	

#### **SCHEDULE NO. 1: CASH ACCOUNTS**

Bank/Branch		Mailing Address	Account Number	Current Balance	
				\$	

#### **SCHEDULE NO. 2: SECURITIES**

	33.12	DOLL NO. 2. OLOGINI		
Number of Shares	Description	Market Value	Cost	Income Received Last Year
		\$	\$	\$

<sup>\*</sup>If your loan request involves a guarantor(s) who is not a co-applicant, a separate financial statement will be required. Please make additional copies of this page, both front and back, for any guarantor(s).

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Description		Name of Debtor					Original Balance		Present Amount		Monthly Payment		Amount Past Due	
						;	\$		\$		\$		\$	
	SC	HEDULE N	10.	4: VESSE	LS O	WNED,	PERMIT	s ow	NED, IF	Q OW	NED			1
Description/Year o or Type of Perm		Year Acquired		Cost		esent alue	Origina Amou		Currer Balanc		Owed To	Paym Amo		Whe
			\$		\$		\$		\$			\$		
			60	HEDULE	NO F	. DEAL	ESTAT	E OW	MED					
Residence or Rental	City and Stat	Date e Acquir	)	Cos		Cur	rent ed Value		ender		ginal lance	Prese Balan	-	Payme Amou
				\$		\$				\$		\$		\$
		<u> </u>	UEF	OULE NO	6: NC	TES D	AVARI 6	= TO (	THED					
Name of Lender	Co	llateral		Date Incurred	Oı	riginal nount	Pre	sent ount	WI	nen ue		onthly ment		Annua Paymei
					\$		\$				\$		\$	
Name of Lender  n submitting the relied upon	ne foregoi	ng statem	nent	Incurred the und	Ar \$ ersign	nount	\$ solicant g	ount	ntees its	accu	\$ racy wi	ment th the ir	itent	Pa th

Signature \_\_\_\_\_

Signature \_\_\_\_\_

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Date \_\_\_\_\_

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## **Current Year Profit and Loss Statement**

Include all income and expenses for the 12 month period prior to application

For the Period			, 20 To,	20				
Incom	е		Expenses					
Gross Sales: Salmon	\$		Crew Shares \$					
Halibut/Sablefish			Vessel Payment, Lease or Rent					
Herring			Limited Entry Permit					
Shrimp/Crab			Quota Shares Payment					
Other Fisheries			Vessel Insurance					
Crew Shares			Fuel/Groceries/Bait/Ice					
Other			Gear/Equipment Purchase					
			Vessel/Gear Repair					
			Other					
Fishing Income Total	\$		Fishing Expenses Total	\$				
Nonfishing Income			Household & Living I	Expenses				
Applicant			Real Estate Mortgage Payments					
Spouse/Co-Applicant			Rent, Food, Clothing, Utilities, etc.					
Rental Income			Child Support					
Other			Medical (including insurance premiums)					
			Other					
Additional Income Total		\$	Living Expenses Total	\$				
Total Income		\$	Total Expenses	\$				
You may be requested to p	rovide	documentation	of your income, e.g.					
Fish Tickets								
Cannery Statement								
Affidavit from your skipper for crew shares								

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Projected Profit and Loss Statement
Estimate all income and expenses for the 12 month period after receiving loan

For the Period	, 2	20	То		20_	_
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Income		Expenses		
Gross Sales:	Salmon	\$	Crew Shares	\$
	Halibut/Sablefish		Vessel Payment, Lease or Rent	
	Herring		Limited Entry Permit	
	Shrimp/Crab		Quota Shares Payment	
	Other Fisheries		Vessel Insurance	
Crew Shares			Fuel/Groceries/Bait/Ice	
Other			Gear/Equipment Purchase	
			Vessel/Gear Repair	
			Other	
Fishing Inco	ome Total	\$	Fishing Expenses Total	\$

Nonfishing Income		Household & Living Expenses	
Applicant		Real Estate Mortgage Payments	
Spouse/Co-Applicant		Rent, Food, Clothing, Utilities, etc.	
Rental Income		Child Support	
Other		Medical (including insurance premiums)	
		Other	
Additional Income Total	\$	Living Expenses Total	\$

	 •	
Total Income	\$ Total Expenses	\$

**Describe your gross sales estimates** 

Kind of Fishery	Season (Year)	# of Days Fished	Pound/Tons	Unit Price	Value

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#### **AUTHORIZATION TO OBTAIN CREDIT AND/OR RELEASE INFORMATION**

I authorize the Division of Investments to obtain information from, or release any information contained in my loan application and attachments to the following agencies:

U.S. Department of Labor

U.S. National Marine Fisheries Service

U.S. Coast Guard

Alaska Department of Fish and Game

Alaska Commercial Fisheries Entry Commission

Alaska Child Support Enforcement Division

Alaska Permanent Fund Dividend Division

Alaska Department of Public Safety

Alaska Post Secondary Education

Alaska Division of Motor Vehicles

Any Federal, State or Private Agency that can verify credit and employment history

I further authorize any individual or institution to release credit information concerning me to the Division of Investments. This authorization is given to enable the Division of Investments to evaluate my loan request. Verification may be obtained from any source named in this application and from any credit-reporting agency. I understand additional information may be requested as part of the quality control program at any time during the lending process.

It is understood that a photocopy of this form will serve as authorization.

Applicant's Signature:	Co-Applicant Signature:
Please Print Name:	Please Print Name:
Social Security Number:	Social Security Number
Date:	Date:

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OATH				
I understand and agree that if I submit any false, inaccurate, or incomplete information in this application and attachments, I will be subject to the following:				
My application will be denied.				
If I receive a loan based on the false, inaccurate, or incomplete information, and this information is disclosed in the future, the loan will be canceled and immediately payable.				
I will no longer be eligible for future benefits under the Commercial Fishing Revolving Loan Fu	und			
I certify under penalty of perjury that all the information provided in this application and attach complete. I am aware that the maximum penalty for perjury, a Class B felony under AS 11.56 \$50,000 (AS 12.55.035(b)(2)) and imprisonment for up to 10 years (AS 12.55.125(d)).				
Applicant's Signature:	Date:			
Applicant's Signature:	Date:			
Acknowledgment  State of Alaska ) ss Judicial District )  The foregoing instrument was acknowledged before me this day of, 20  By (Name of person(s) who acknowledged):  APPLICANT'S PRINTED NAME(s)				
Notary Public/Po	ostmaster			
My Commission Expires:				
If you become aware of inaccurate or incomplete information which is contained in your application, you should submit a written request to the Director of the Division of Investments which contains the following information:				
A description of the challenged information				
Changes necessary to make the information accurate or complete				
Your name and address				

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