Commercial Charter Fisheries Revolving Loan Fund

AS 16.10.801 – AS 16.10.890 3AAC 80.310 - 3AAC 80.380

Loan Purpose

To provide affordable loans to Alaskan commercial charter operators to promote Alaskan ownership of charter halibut permits.

Contact Information

DIVISION OF INVESTMENTS Mail Applications To:

DCCED

P.O. Box 110802

Juneau, AK 99811-0802

By Telephone: (800) 478-LOAN (5626) Toll Free within Alaska

(907) 465-5437 TTD

By Email: investments@alaska.gov

In Person: Juneau Office **Anchorage Office**

State Office Building

333 Willoughby Ave. 9th Floor

Juneau, Alaska

(907) 465-2510 Office (907) 465-2103 Fax

Robert B. Atwood Building 550 W. 7th Ave., Suite 1850

Anchorage, Alaska (907) 269-8150 Office (907) 269-8147 Fax

Website: www.commerce.alaska.gov/web/inv

The Division of Investments, Department of Commerce, Community, and Economic Development complies with Title II of the Americans with Disabilities Act of 1990. This publication is available in alternative communication formats upon request. Please contact the Division of Investments at (907) 465-2510 or TDD (907) 465-5437 to make any necessary arrangements.

General Requirements

- Loans may be made to purchase charter halibut permits or refinance vessels or gear purchased more than 12 months before receipt of the application.
- Alaska resident for the 24 consecutive months preceding the date of application.
- Loans may not be made to pay costs that were incurred more than 12 months before receipt of loan application.
- Applicant(s) may not have any child support arrearage.

Terms and Conditions

- Maximum loan amount \$200,000 for a permit loan and \$100,000 per year for other loan types, with maximum aggregate outstanding loan balances of \$200,000 made to a borrower.
- A letter of denial from a financial institution, stating the reason(s) for denial, or confirmation that a loan from a financial institution in contingent on the applicant receiving a loan from the fund.
- Maximum loan term is 15 years.
- Interest rate will be fixed at the time of loan approval, contact us for current interest rates.
- All loans must be adequately secured, include a priority lien, and the items financed.

Fees

- A \$100 application fee (non-refundable) must accompany all applications.
- A 1% origination fee is due at closing.
- Borrower is responsible to pay all direct costs incurred in processing an application, including title reports and title insurance, recording fees, appraisal, travel or other direct costs.

| | | PURCHASE OF CHAR | TER HALIBUT PERMIT | | | | | | | | |
|------|---|---|--|----------------------------------|--|--|--|--|--|--|--|
| Loan | Amount Requested: | Amount: \$ | Loan Term Requested: | Years: | | | | | | | |
| | | CHECK- | OFF LIST | | | | | | | | |
| subm | nitted. Retain a copy of thi | s application for your records. T | pplication. Please use the list to he division may require additionally or other requirements of the pro | l information or | | | | | | | |
| | | | ing Loan Fund: Be sure the form | | | | | | | | |
| | Non-refundable Applica | ation Fee: You must include a cl | heck or money order for \$100. | | | | | | | | |
| | Residency Questionnaire: Required for all applicants owning 20% or more of business. (Page 4 & 5) | | | | | | | | | | |
| | Business Profile: (Page 6) | | | | | | | | | | |
| | Individual Financial Statement: Required from all individual applicants. If the applicant is a corporation, required from all individuals owning 20% or more of any outstanding shares. If applicant is a partnership or other association, required from all individuals in the organization. Must indicate financial condition of the individual no more than 90 days prior to receipt of application. (Page 7 & 8) | | | | | | | | | | |
| | Current Bank Statement: Provide copies of current bank statements verifying Cash Accounts as shown on Financial Statement. (Page 7 & 8) | | | | | | | | | | |
| | Business Financial Sta receipt of application. (P | | condition of business as of no mo | ore than 90 days prior to | | | | | | | |
| | Collateral: (Page 11) | | | | | | | | | | |
| | Actual Profit & Loss St | atement: (Page 12) | | | | | | | | | |
| | Projected Profit & Loss | S Statement: (Page 13 & 14) | | | | | | | | | |
| | Authorization to Obtain | n Credit and/or Release Inform | ation: (Page 15) | | | | | | | | |
| | Oath: (Page 16) | | | | | | | | | | |
| | Copy of Government Is at or before loan closing. | | copy of each applicant's valid go | vernment issued identification | | | | | | | |
| | must also submit the bus | siness' last three year's tax return | of your federal income tax returns ns. Corporations must submit co s for individuals owning 20% or n | mplete copies of their last | | | | | | | |
| | | uired from a financial institution, ontingent on the applicant receiv | stating the reason(s) for denial, cing a loan from the fund. | or confirmation that a loan from | | | | | | | |
| | Copy of Purchase Agre | ement, Earnest Money Agreer | nent, and Down Payment Rece | ipt. | | | | | | | |
| | Copies of Charter Licer | nse, Business License, and Co | past Guard Certificates. | | | | | | | | |
| | Vessel Availability: Pro | vide proof of current ownership, | pending purchase, or copy of ex | ecuted vessel lease. | | | | | | | |
| | Additional Information: application. | Provide explanations or copies | of supporting documentation tha | t may help clarify your | | | | | | | |

| | VESSEL OR GE | AR REFINANCE | | | | | | | | | |
|---|---|-----------------------------------|----------------------------------|--|--|--|--|--|--|--|--|
| Loan Amount Requested: | Amount: | Loan Term Requested: | Years: | | | | | | | | |
| | CHECK-0 | OFF LIST | | | | | | | | | |
| submitted. Retain a copy of this | quired in order to process your application for your records. The cessary in order to verify eligibility | ne division may require additiona | al information or | | | | | | | | |
| | ercial Charter Fisheries Revolvi or corporation, each individual ow | | | | | | | | | | |
| Non-refundable Applica | Non-refundable Application Fee: You must include a check or money order for \$100. | | | | | | | | | | |
| Residency Questionnal | Residency Questionnaire: Required for all applicants owning 20% or more of business. (Page 4 & 5) | | | | | | | | | | |
| Business Profile: (Page | ÷ 6) | | | | | | | | | | |
| all individuals owning 20 ^o from all individuals in the | Individual Financial Statement: Required from all individual applicants. If the applicant is a corporation, required from all individuals owning 20% or more of any outstanding shares. If applicant is a partnership or other association, required from all individuals in the organization. Must indicate financial condition of the individual no more than 90 days prior to receipt of application. (Page 7 & 8) | | | | | | | | | | |
| | Current Bank Statement: Provide copies of current bank statements verifying Cash Accounts as shown on Financial Statement. (Page 7 & 8) | | | | | | | | | | |
| | Business Financial Statement: Must indicate financial condition of business as of no more than 90 days prior to receipt of application. (Page 9 & 10) | | | | | | | | | | |
| Collateral: (Page 11) | | | | | | | | | | | |
| Actual Profit & Loss St | atement: (Page 12) | | | | | | | | | | |
| Projected Profit & Loss | s Statement: (Page 13 & 14) | | | | | | | | | | |
| Authorization to Obtain | n Credit and/or Release Informa | ation: (Page 15) | | | | | | | | | |
| Oath: (Page 16) | | | | | | | | | | | |
| Copy of Government Is at or before loan closing. | ssued Identification: Provide a c | copy of each applicant's valid go | vernment issued identification | | | | | | | | |
| must also submit the bus | nclude complete, signed copies o siness' last three year's tax return me tax returns, as well as returns | ns. Corporations must submit co | omplete copies of their last | | | | | | | | |
| | uired from a financial institution, sontingent on the applicant receive | | or confirmation that a loan from | | | | | | | | |
| Copy of Promissory No | ote to be Refinanced: Must have | e been at least 12 months prior t | o application receipt. | | | | | | | | |
| Copies of Charter Licer | nse, Business License, and Co | ast Guard Certifications. | | | | | | | | | |
| Access to Fishery: Prov | vide proof of ownership of a Char | rter Halibut Permit. | | | | | | | | | |
| Marine Survey: Include | a picture of the vessel and surve | y must be less than 90 days old | | | | | | | | | |
| Evidence of Vessel Inst | urance. | | | | | | | | | | |
| Additional Information: application. | : Provide explanations or copies | of supporting documentation tha | nt may help clarify your | | | | | | | | |

| APPLICATION FOR | R COMMERCIAL C | HARTER FI | SHERIE | ES REVOLVING LOAN FUND | | | | | |
|---|----------------------------|---------------------------|-------------------------------|--|---------------------------------------|--|--|--|--|
| Please Check One: Individual | Business Pa | artnership | Corpor | ation | Today's Date: | | | | |
| Applicant Business Name: | 1 1 | | | NAIC | CS: (From Business License) | | | | |
| Mailing Address: (Street/PO Box, City, State, Zip | Code) | | | SSN/EIN: | | | | | |
| | Business Telephone Number: | | | | | | | | |
| | Busi | ness Email: | | | | | | | |
| Applicant Name: (Last, First, M.I.) | Appl | icant's Telephone Number: | | | | | | | |
| | | | | Appl | icant's Email: | | | | |
| Mailing Address: (Street/PO Box, City, State, Zip | | | Married (including separated) | | | | | | |
| | | | | Not Married (single, divorced or widowed) | | | | | |
| | | | | Social Security Number: | | | | | |
| Date of Birth: | Place of Birth: (City & S | | Num | ber of Dependents: (excluding applicant) | | | | | |
| Applicant's Employer: | Occupation/Position: | | | Emp | loyer's Telephone Number: | | | | |
| How long at present position? Years | | Months | | Gross Monthly Salary: (before deductions) \$ | | | | | |
| Guarantor/Spouse/Co-Applicant Name: (Last, Fi | rst, M.I.) | | | Socia | al Security Number: | | | | |
| Date of Birth: | Place of Birth: (City & S | State) | | | | | | | |
| Mailing Address (Street/PO Box, City, State, Zip | Code): | | | | | | | | |
| | | | | | | | | | |
| Guarantor/Spouse/Co-Applicant's Employer: | Occupation/Position: | | | Emp | loyer's Telephone Number: | | | | |
| How Long at Present Position? Year | s | Months | | Gros \$ | s Monthly Salary: (before deductions) | | | | |
| Nearest relative not living with you/Contact Person | Tele | phone Number: | | | | | | | |
| Mailing Address (Street/PO Box, City, State, Zip | Code): | | | | | | | | |

DIVISION OF INVESTMENTS Department of Commerce, Community, and Economic Development

artment of Commerce, Community, and Economic Developme Commercial Charter Fisheries Revolving Loan Fund

List below the addresses of each place you have resided during the past three years (attach a separate sheet of paper if necessary).

| From | То | Address | Landlord or Manager Name & Phone Number |
|--------|----------------------|--|--|
| | | Own | Rent |
| | | Own | Rent |
| | | Own | Rent |
| 1. | | Residency Questionnaire | |
| | arrived ii | n Alaska with the intent to remain permanently.) | |
| | | Month Year | |
| 2. | Are you YES NO | a United States Citizen? | |
| 3. | • | u been registered to vote in Alaska for the past three you are not the Supplemental Residency Questionnaire – Page 1 | • |
| 4. | • | u had an Alaska driver's license for the past three yea upplemental Residency Questionnaire – Page 6. | rs? If NO, complete question 2 |
| 5. | | u claimed any residency benefits in a state other than If YES, complete question 3 on the Supplemental Res | |
| 6. | | ne past two years were you gone from Alaska for more mplete question 4 Supplemental Residency Question | |

■ NO

Department of Commerce, Community, and Economic Development Commercial Charter Fisheries Revolving Loan Fund

Supplemental Residency Questionnaire Complete ONLY as instructed on Residency Questionnaire

During the past three years, in which State other than Alaska were you:

| 1. | Reg | gistered to vote | in | | |
|----|------|-------------------|------------------|--------------------------|-----------------------------------|
| | Ple | ase explain: | | | |
| 2. | | ensed to drive ir | n | | |
| 3. | | - | benefits in | | |
| 4. | List | | were gone from A | .laska <i>(Use Abser</i> | nce Reason Codes below to fill in |
| | | Date Began | Date Ended | # of Days | Explanation |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Absence Reason Codes

- A. Enrolled as a full-time student
- B. On active duty as a member of U.S. Armed Forces
- C. Continuous medical treatment under a doctor's care (attach doctor's statement)
- D. Employment requirement by the State of Alaska
- E. Vacation
- F. Seeking employment
- G. Accompanying an eligible Alaskan resident as the resident's spouse
- H. Other reasons, including business (please explain)

| | BUSINESS PROFILE | | | | | | | | | | |
|----|--|-------------|--|---------------|------------------|------------------|--------------|-------------|----------|-------|-----------|
| 1 | Wł | nen was th | nis business established? | | | | | | | | |
| 2 | eq | ual 100%. | I owners and their percent of All individuals owning 20% red to sign loan documents. | | | | | | | | |
| | а | | | | | | | | % | of o | ownership |
| | b | | | | | | | | % | of o | ownership |
| | С | | | | | | | | % | of o | ownership |
| | d | | | | | | | | % | of o | ownership |
| 3 | Briefly describe your Commercial Charter experience. | | | | | | | | | | |
| | Year Vessel Name/Company Description of Duties | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| 4 | | | ibe your primary market for alysis, contracts, etc. Attac | | | | our business | s pla | an, marl | cetin | g plan, |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| 10 | AI D | IEODM AT | FION: Plagas provide the int | h roletad :- | oformation lists | d bolow | | | | | |
| | | | FION: Please provide the jol | | | | | П | | | |
| 1 | | | approved, will jobs be retai | | | rwise been lost? | | Ц | Yes | Ш | No |
| 2 | If " | yes" to qu | estion number 1, how many | / jobs will b | pe retained? | | | | | | |
| 3 | If t | his loan is | approved, will new jobs be | created? | T | | | | Yes | | No |
| 4 | If " | yes" to qu | estion number 3, how many | / jobs will b | oe created? | | | | | | |

| FINANCIAL STATEMENT (INDIVIDUAL) | | | | | | | | | | | |
|---|---------------|------|-------------------------------------|-------|-------------|---------|------------------|--|--|--|--|
| Name: (Last, First, M.I.) | | | Social Security Number: | Date | te: | | | | | | |
| Mailing Address (Street/PO Box): | | | City: | State | 9: | Zip Cod | de: | | | | |
| The undersigned makes the following stateme | nt of financi | al c | condition as of day of ,20 . | | | | | | | | |
| ASSETS | Г | | LIA | BILIT | | | | | | | |
| Asset | Amount | | Liability | | Mon Payn | - | Balance Owing | | | | |
| Cash in Bank | \$ | | Real Estate (Schedule 2) | | \$ | | \$ | | | | |
| Cash on Hand | \$ | | Vessels/Permits (Schedule 3) | | \$ | | \$ | | | | |
| Notes/Accounts Receivable (Schedule 1) | \$ | | Notes Payable (Schedule 4) | | \$ | | \$ | | | | |
| U.S. Bonds or Notes | \$ | | Accounts Payable | | \$ | | \$ | | | | |
| Mortgages & Contracts (Schedule 1) | \$ | | Other Liabilities (Itemize) | | | | | | | | |
| Securities (Attach Statement) | \$ | | 1) | | \$ | | \$ | | | | |
| Value of Real Estate Owned (Schedule 2) | \$ | | 2) | | \$ | | \$ | | | | |
| Vessels/Permits Owned (Schedule 3) | \$ | | 3) | | \$ | | \$ | | | | |
| Automobiles | \$ | | 4) | | \$ | | \$ | | | | |
| Personal Property | \$ | | Credit Cards (Itemize) | • | | | | | | | |
| Other Assets (Itemize) | | | 1) | | \$ | | \$ | | | | |
| 1) | \$ | | 2) | | \$ | | \$ | | | | |
| 2) | \$ | | 3) | | \$ | | \$ | | | | |
| 3) | \$ | | 4) | | \$ | | \$ | | | | |
| TOTAL ASSETS | \$ | | TOTAL LIABILITIES | | \$ | | \$ | | | | |
| | | GE | NT LIABILITIES | | | | | | | | |
| Yes Are you a co-maker, endorser, or good No on any loan or contract? | juarantor | If | "yes," to whom? | | Amour \$ | nt: | | | | | |
| Yes Are there any unsatisfied judgment collections against you? | | If | "yes," attach letter of explanation | on. | Amour \$ | nt: | | | | | |
| Yes Have you filed for bankruptcy in the years? | e last 10 | lf | "yes," attach letter of explanation | on. | Year: | | | | | | |
| Yes Are you in compliance with federal requirements? | tax filing | lf | "no," attach letter of explanation | n. | Year: | | | | | | |
| Personal Living Expenses and Other Obligations (| | | ild Support, Alimony, etc.) | | Amount | | | | | | |
| | | | | | \$ | | | | | | |
| | | | | \$ | | | | | | | |
| | | | | | \$ | | | | | | |
| | | | | | \$ | | | | | | |

| | FINANCIAL STATEMENT (INDIVIDUAL) SCHEDULES 1-4 | | | | | | | | | | | |
|---|---|-----------------|----------|---------------|---------------------|-------------|---------------------|----------------|--------|--------------------|------|--------------------|
| SCHEDULE 1: I | NOTES RE | CEIVABLE, A | CCOU | NTS R | ECEIVA | ABLE | E, MORTO | GAGES | & C(| ONTRACTS | OW | /NED |
| Description | | me of Debtor | | | Original Balance | | Pres Balaı | ent | | Monthly Payment | | Amount Past Due |
| | | | | \$ | | | \$ | | \$ | | \$ | |
| | | | | \$ | | | \$ | | \$ | | \$ | |
| | | | | \$ | | | \$ | \$ | | \$ | | |
| | | | | \$ | | | \$ | | \$ | | | |
| | • | SCHE | DULE 2 | 2: RE/ | AL ESTA | ATE (| OWNED | | | | • | |
| Dramanti / Addraga | Vaar | | Cur | rent | | | | M | ortga | ages | | |
| Property Address (Street, City, State) | Year Acquired | Cost | | essed llue | Li | enho Nam | | Origi Balar | | Present Balance | | Monthly Payment |
| | | \$ | \$ | | | | | \$ | \$ | | | \$ |
| | \$ \$ | | | | | | | \$ | | \$ | | \$ |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| | \$ \$ | | | | | | | \$ | | \$ | | \$ |
| Is any real estate being | any real estate being purchased on a contract of sale? Yes No | | | | | | | | | | | |
| If YES, which one and from whom: | | | | | | | | | | | | |
| SCHEDULE 3: VESSELS/PERMITS OWNED | | | | | | | | | | | | |
| | Year | | Cur | rent | | | | | Lien | ns | | |
| Vessel Description | Acquired | Cost | | essed Ilue | Li | enho Nam | | Origi Balar | | Present Balance | | Monthly Payment |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| Is any real estate being | purchased of | on a contract o | of sale? |) | Yes | | No | | | | | |
| If YES, which one and fi | | | | | | | | | | | | |
| SCH | IEDULE 4: | NOTES PAYA | BLE (| | | | | _ | | hedule 2) | | _ |
| Lienholder Nam | ne | Collatera | al | | 'ear quired | | Original Balance | Pres Bala | | When Du | ue | Monthly Payment |
| | | | | | | \$ | | \$ | | | | \$ |
| | | | | | | \$ | | \$ | | | | \$ |
| | | | | | | \$ | | \$ | | | | \$ |
| | | | | | | | | \$ | | | | \$ |
| Have you ever received | a loan from | the state? | Υe | es | No | | • | e comple | ete th | he following: | | |
| Loan Number | | Loan Typ | е | | D | ate F | Received | | | Paid | in F | ull |
| | | | | | | | | | | Yes | | No |
| | | | | | | | | | | Yes | | No |
| | | | | | | | | | | Yes | | No |

| FINANCIAL STATEMENT (BUSINESS) | | | | | | | | | | | |
|---|---------------|--------|------------------------------------|-------|----------------|---------|------------------|--|--|--|--|
| Name: (Last, First, M.I.) | | | Social Security Number: | Date | : | | | | | | |
| Mailing Address (Street/PO Box): | | | City: | State |) : | Zip Cod | de: | | | | |
| The undersigned makes the following stateme | nt of financi | ial co | ondition as of day of | | ,20 | | | | | | |
| ASSETS | ı | | LIAI | | | | | | | | |
| Asset | Amount | | Liability | | Mon Payn | - | Balance Owing | | | | |
| Cash in Bank | \$ | | Real Estate (Schedule 2) | | \$ | | \$ | | | | |
| Cash on Hand | \$ | | Vessels/Permits (Schedule 3) | | \$ | | \$ | | | | |
| Notes/Accounts Receivable (Schedule 1) | \$ | | Notes Payable (Schedule 4) | | \$ | | \$ | | | | |
| Less: Reserve for Bad Debts | \$ | | Accounts Payable | | \$ | | \$ | | | | |
| U.S. Bonds or Notes | \$ | | Employer Taxes Payable | | \$ | | \$ | | | | |
| Mortgages & Contracts (Schedule 1) | \$ | | Other Taxes Payable | | \$ | | \$ | | | | |
| Securities (Attach Statement) | \$ | | Other Liabilities (Itemize) | | | | | | | | |
| Value of Real Estate Owned (Schedule 2) | \$ | | 1) | | \$ | | \$ | | | | |
| Vessels/Permits Owned (Schedule 3) | \$ | | 2) | | \$ | | \$ | | | | |
| Machinery, Furniture & Fixtures | \$ | | 3) | | \$ | | \$ | | | | |
| Less: Depreciation | \$ | | 4) | | \$ | | \$ | | | | |
| Prepaid Expenses | \$ | | 5) | | \$ | | \$ | | | | |
| Other Assets (Itemize) | | | 6) | | \$ | | \$ | | | | |
| 1) | \$ | | 7) | | \$ | | \$ | | | | |
| 2) | \$ | | 8) | | \$ | | \$ | | | | |
| TOTAL ASSETS | \$ | | TOTAL LIABILITIES | | \$ | | \$ | | | | |
| | | GEN | NT LIABILITIES | | | | | | | | |
| Yes Are you a co-maker, endorser, or good No on any loan or contract? | guarantor | If " | yes," to whom? | | Amour \$ | nt: | | | | | |
| Yes Are there any unsatisfied judgment of collections against you? | ts or | If " | yes," attach letter of explanation | on. | Amour \$ | nt: | | | | | |
| Yes Have you filed for bankruptcy in the No years? | e last 10 | If " | yes," attach letter of explanation | on. | Year: | | | | | | |
| Yes Are you in compliance with federal No requirements? | tax filing | If " | 'no," attach letter of explanation | n. | Year: | | | | | | |
| Personal Living Expenses and Other Obligation | | | ld Support, Alimony, etc.) | | Amount | | | | | | |
| , | | , | \$ | | | | | | | | |
| | | | | | \$ | | | | | | |
| | | | | | \$ | | | | | | |

| FINANCIAL STATEMENT (BUSINESS) SCHEDULES 1-4 | | | | | | | | | | | | |
|--|---|-----------------|---------|-------------|---------------------|-------------|---------------------|-----------------|---------|--------------------|------|--------------------|
| SCHEDULE 1: NOTES RECEIVABLE, ACCOUNTS RECEIVABLE, MORTGAGES & CONTRACTS OWNED | | | | | | | | | | | | |
| Description | | me of Debtor | | | Original Balance | | Pres Balaı | ent | N | Monthly ayment | _ | Amount Past Due |
| | | | | \$ | | | \$ | | \$ | | \$ | |
| | | | | \$ | | | \$ | \$ | | \$ | | |
| | | | | \$ | \$ | | \$ | | \$ | | \$ | |
| | | | | \$ | | | \$ | | \$ | | \$ | |
| | | SCHE | DULE 2 | 2: RE | L ESTA | TE | OWNED | | | | | |
| Property Address | Year | | | rent | | | 1 | | ortgag | es | | |
| (Street, City, State) | Acquired | Cost | | ssed lue | | enho Nam | | Origii Balar | | Present Balance | | Monthly Payment |
| | | \$ \$ | | | | | | \$ | | \$ | | \$ |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| | | \$ \$ | | | | | | \$ | | \$ | | \$ |
| Is any real estate being | s any real estate being purchased on a contract of sale? Yes No | | | | | | | | | | | |
| If YES, which one and from whom: | | | | | | | | | | | | |
| SCHEDULE 3: VESSELS/PERMITS OWNED | | | | | | | | | | | | |
| Vacasi Description | Year | Cost | | rent | | | I-I | 0-1-1 | Liens | I . | _ | Manathh |
| Vessel Description | Acquired | Cost | | ssed lue | | enho Nam | | Origii Balar | | Present Balance | | Monthly Payment |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| | | \$ | \$ | | | | \$ | | | \$ | | \$ |
| | | \$ | \$ | | | | | \$ | | \$ | | \$ |
| Is any real estate being | purchased o | on a contract c | f sale? | 1 | Yes | | No | | | | | |
| If YES, which one and fi | | | | | | | | | | | | |
| SCH | IEDULE 4: I | NOTES PAYA | BLE ([| , | | _ | | | | edule 2) | | M41 1 |
| Lienholder Nam | ne | Collatera | al | | ear quired | | Original Salance | Pres Bala | | When Du | ue | Monthly Payment |
| | | | | | | \$ | | \$ | | | | \$ |
| | | | | | | \$ | | \$ | | | | \$ |
| | | | | | | \$ | | \$ | | | | \$ |
| | | | | | | \$ | | \$ | | | | \$ |
| Have you ever received | a loan from | | Ye | es | No | | | comple | ete the | e following: | | |
| Loan Number | | Loan Type | е | | D | ate F | Received | | | Paid | in F | ull |
| | | | | | | | | | | Yes | | No |
| | | | | | | | | | | Yes | | No |
| | | | | | | | | | | Yes | | No |

Department of Commerce, Community, and Economic Development Commercial Charter Fisheries Revolving Loan Fund

COLLATERAL

All loans must be adequately secured. The loan amount may not exceed the value of the collateral equity securing the loan. Please list below the collateral you are offering. You must also indicate the method used to value this collateral and include supporting documentation such as appraisals, vessel surveys, assessment notices, opinions of value or invoices, bids or other documentation to support cost valuations.

EXAMPLE:

| Collateral Description | Value | Maximum Collateral % | Collateral Value | Existing Liens | Adjusted Value |
|---------------------------|-------------|-------------------------|---------------------|-------------------|-------------------|
| CHP Permit | \$50,000.00 | 50% | \$25,000.00 | \$10,000.00 | \$15,000.00 |
| AK Vessel | \$20,000.00 | 65% | \$13,000.00 | 0 | \$13,000.00 |
| Documented Vessel | \$25,000.00 | 75% | \$18,750.00 | 0 | \$18,750.00 |
| Real Estate | \$50,000.00 | 85% | \$42,500.00 | \$10,000.00 | \$32,500.00 |
| Equipment | \$5,000.00 | 35% | \$1,750.00 | 0 | \$1,750.00 |
| Total Loan Value | | | \$101,000.00 | | \$81,000.00 |

List Collateral:

| Collateral Description | Value | Maximum Collateral % | Collateral Value | Existing Liens | Adjusted Value |
|------------------------|-------|-------------------------|---------------------|-------------------|-------------------|
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| | \$ | % | \$ | \$ | \$ |
| Total Loan Value | | | \$ | | \$ |

| ACTUAL PROFIT & LOSS STATEMENT (Must be within last 12 months) | | | | |
|--|-------------------------------------|-------|-------------|--|
| Applicant Name: | | | SSN/EIN: | |
| For Period Beginning: | | | And Ending: | |
| | | Rev | enues | |
| Gro | ss Receipts | | \$ | |
| Cos | t of Goods Sold | | | |
| | Beginning Inventory (If Applicable) | \$ | | |
| | Add: Purchases | \$ | | |
| | Less: Ending Inventory | \$ | | |
| l | al Cost of Goods Sold | | (-) | |
| Gro | ss Profit | | \$ | |
| | | 1 | enses | |
| | ertising & Promotion | \$ | | |
| | omobile | \$ | | |
| | Debts | \$ | | |
| | s & Subscriptions | \$ | | |
| l | etricity | \$ | | |
| | ployee Expenses | \$ | | |
| l | ertainment | \$ | | |
| Fue | | \$ | | |
| | rance | \$ | | |
| | ntenance & Repairs | \$ | | |
| | ce Supplies | \$ | | |
| | roll Taxes | \$ | | |
| l | essional Services | \$ | | |
| | orietor's or Officer's Salary | \$ | | |
| | t or Lease Payment | \$ | | |
| | aries to Employees | \$ | | |
| | es & Licenses | \$ | | |
| Tele | phone | \$ | | |
| | vel Expenses | \$ | | |
| Othe | er (Itemize) | | | |
| | | \$ | | |
| | | \$ | | |
| | | \$ | | |
| Total Expenses | | | (-) | |
| _ | | | Income | |
| I — — | reciation | \$ | | |
| l | rest Income | \$ | | |
| Other (Itemize) | | T & | | |
| | | \$ | | |
| | | \$ | | |
| - | \$ | | (.) | |
| Total Other Income | | N. C. | (+) | |
| Net Income | | | | |
| II TOT | AL NET INCOME | | \$ | |

| PROJECTED PROFIT & LOSS STATEMENT (Estimate all income and expenses for the 12 month period after receiving loan) | | | | | | | |
|---|------------------------|-------------|--|--|--|--|--|
| Applicant Name: | | SSN/EIN: | | | | | |
| For Period Beginning: | | And Ending: | | | | | |
| Revenues | | | | | | | |
| Gross Receipts | | \$ | | | | | |
| Cost of Goods Sold | | | | | | | |
| Beginning Inventory (If Applicable) | \$ | | | | | | |
| Add: Purchases | \$ | 1 | | | | | |
| Less: Ending Inventory | \$ | | | | | | |
| Total Cost of Goods Sold | | (-) | | | | | |
| Gross Profit | | \$ | | | | | |
| | Exp | penses | | | | | |
| Advertising & Promotion | \$ | | | | | | |
| Automobile | \$ | | | | | | |
| Bad Debts | \$ | | | | | | |
| Dues & Subscriptions | \$ | | | | | | |
| Electricity | \$ | | | | | | |
| Employee Expenses | \$ | | | | | | |
| Entertainment | \$ | | | | | | |
| Fuel | \$ | | | | | | |
| Insurance | \$ | | | | | | |
| Maintenance & Repairs | \$ | | | | | | |
| Office Supplies | \$ | | | | | | |
| Payroll Taxes | \$ | | | | | | |
| Professional Services | \$ | | | | | | |
| Proprietor's or Officer's Salary | \$ | | | | | | |
| Rent or Lease Payment | \$ | | | | | | |
| Salaries to Employees | \$ | | | | | | |
| Taxes & Licenses | \$ | | | | | | |
| Telephone | \$ | | | | | | |
| Travel Expenses | \$ | | | | | | |
| Other (Itemize) | | | | | | | |
| | \$ | | | | | | |
| | \$ | | | | | | |
| | \$ | | | | | | |
| Total Expenses | | (-) | | | | | |
| | Other | Income | | | | | |
| Depreciation | \$ | | | | | | |
| Interest Income | \$ | | | | | | |
| Other (Itemize) | | | | | | | |
| \$ | | | | | | | |
| | \$ | | | | | | |
| | \$ | | | | | | |
| Total Other Income | Total Other Income (+) | | | | | | |
| Net Income | | | | | | | |
| TOTAL NET INCOME \$ | | | | | | | |
| Explain how you made the above projections on the next page. | | | | | | | |

| EXPLANATION OF PROJECTED PROFIT & LOSS STATEMENT |
|--|
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AUTHORIZATION TO OBTAIN CREDIT AND/OR RELEASE INFORMATION

I authorize the Division of Investments to obtain information from, or release any information contained in my loan application and attachments to the following agencies:

U.S. Department of Labor

U.S. National Marine Fisheries Service

U.S. Coast Guard

Alaska Department of Fish and Game

Alaska Commercial Fisheries Entry Commission

Alaska Child Support Enforcement Division

Alaska Permanent Fund Dividend Division

Alaska Department of Public Safety

Alaska Post Secondary Education

Alaska Division of Motor Vehicles

I further authorize any individual or institution to release credit information concerning me to the Division of Investments. This authorization is given to enable the Division of Investments to evaluate my loan request. Verification may be obtained from any source named in this application and from any credit-reporting agency. I understand additional information may be requested as part of the quality control program at any time during the lending process.

It is understood that a photocopy of this form will serve as authorization.

| Applicant Signature: | Co-Applicant Signature: | | |
|-------------------------|-------------------------|--|--|
| | | | |
| Please Print Name: | Please Print Name: | | |
| Social Security Number: | Social Security Number: | | |
| Date: | Date: | | |

| _ | | |
|-----------------------|---|---|
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| ., | _ | |

I understand and agree that if I submit any false, inaccurate, or incomplete information in this application and attachments, I will be subject to the following:

- My application will be denied.
- If I receive a loan based on the false, inaccurate, or incomplete information, and this information is disclosed in the future, the loan will be canceled and immediately payable.

I certify under penalty of perjury that all the information provided in this application and attachments is true, accurate and complete. I am aware that the maximum penalty for perjury, a Class B felony under AS 11.56.200(c), is a fine of up to \$50,000 (AS 12.55.035(b)(2)) and imprisonment for up to 10 years (AS 12.55.125(d)).

| \$50,000 (A5 12.55.035(b)(2)) and imprisonment for up to 10 years (A5 12.55.125(d)). | | | | |
|--|--|-------|--|--|
| Applicant Signature: | | Date: | | |
| Co-Applicant Signature: | | Date: | | |
| Acknowledgment | | | | |
| State of Alaska)) ss Judicial District) | | | | |
| The foregoing instrument was acknowledged before me this day of, 20 | | | | |
| By (name of person(s) who acknowledged):APPLICANT'S PRINTED NAME(s) | | | | |
| Notary Public/Postmaster My Commission Expires: | | | | |
| | | | | |

If you become aware of inaccurate or incomplete information which is contained in your application, you should submit a written request to the Director of the Division of Investments which contains the following information:

- A description of the challenged information
- Changes necessary to make the information accurate or complete
- Your name and address

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