## **Rural Development Initiative Fund**

AS 44.88.600 – As 44.88.620 3AAC 99.825 – 3AAC 99.899

## **Purpose**

To provide private sector employment by financing the start-up and expansion of businesses that will create significant long-term employment.

### **Contact Information**

Mail Applications To:	DIVISION OF INVESTMENTS DCCED P.O. Box 110802 Juneau, AK 99811-0802					
By Telephone:	(800) 478-LOAN (5626) Toll Free within Alaska (907) 465-5437 TTD					
By Email:	investments@alaska.gov					
In Person:	Juneau Office State Office Building 333 Willoughby Ave. 9th Floor Juneau, Alaska (907) 465-2510 Office (907) 465-2103 Fax	Anchorage Office Robert B. Atwood Building 550 W. 7th Ave., Suite 1850 Anchorage, Alaska (907) 269-8150 Office (907) 269-8147 Fax				
Website:	www.commerce.alaska.gov/web	/inv				

The Division of Investments, Department of Commerce, Community, and Economic Development complies with Title II of the Americans with Disabilities Act of 1990. This publication is available in alternative communication formats upon request. Please contact the Division at (907) 465-2510 or TDD (907) 465-5437 to make any necessary arrangements.

# **GENERAL REQUIREMENTS**

- Loans may be made to a business located in a community with a population of 5,000 or less that is not connected by road or rail to Anchorage or Fairbanks, or with a population of 2,000 or less that is connected by road or rail to Anchorage or Fairbanks.
- Loans may be made for working capital, equipment, construction or other commercial purposes.
- Loans may not be made to pay costs that were incurred more than 6 months before loan application.
- Loans must result in the creation of new jobs or the retention of existing jobs in the eligible community.

# **TERMS AND CONDITIONS**

- Maximum loan amount is \$150,000.00 to a person or up to \$300,000.00 to two or more persons.
- Maximum loan term is 25 years.
- Interest rate will be fixed at the time of loan approval (contact us for current rate).
- All loans must be adequately secured. A loan may not exceed the value of the collateral used to secure the loan.
- A reasonable amount of money from other non-state sources must be committed for use on any project for which money from a loan will be used.

## FEES

- A \$150 application fee (non-refundable) must accompany all applications.
- A 1% origination fee is due at closing.
- Borrower is responsible to pay all direct costs incurred in processing an application including title reports and title insurance, recording fees, appraisals, travel or other direct costs.

#### DIVISION OF INVESTMENTS

	CHECK-OFF LIST								
inforn additi	nation	g information is <b>required</b> in order to process your application. Please use the list to make sure all is submitted. Retain a copy of this application for your records. The department may require formation or documentation, as it deems necessary in order to verify eligibility or other requirements am.							
	1	<b>Application for Rural Development Initiative Fund Loan:</b> Be sure the form has been completed and signed. If a partnership or corporation, each individual owning 20% or more must complete an application (page 3).							
	2	Non-refundable Application Fee: You must include a check or money order for \$150.							
	3	Letter of Intent: (Page 4).							
	4	Project Funding Summary: (Page 5).							
	5	Business Profile: (Page 6).							
	6	Job Information: (Page 6).							
	7	<b>Individual Financial Statement:</b> Required from all individual applicants. If the applicant is a corporation, required from all individuals owning 20% or more of any outstanding shares. If applicant is a partnership or other association, required from all individuals in the organization. Must indicate financial condition of the individual as of no more than 90 days prior to receipt of application (pages 7 & 8).							
	8	<b>Business Financial Statement:</b> Must indicate financial condition of business as of no more than 90 days prior to receipt of application (pages 9 & 10).							
	9	Collateral: (Page 11).							
	10	Actual Statement of Profit & Loss: (Page 12).							
	11	Projected Statement of Profit & Loss: (Pages 13 & 14).							
	12	<b>Copy of government issued identification:</b> Provide a copy of each applicant's valid government issued identification at or before loan closing.							
	13	Authorization to Obtain Credit and/or Release Information: (Page 15).							
	14	Oath: (Page 16).							
	15	<b>Federal Tax Returns:</b> Include complete, signed copies of your federal income tax returns for the last three years. You must also submit the business' last three year's tax returns. Corporations must submit complete copies of their last three year's federal income tax returns, as well as returns for individuals owning 20% or more of the corporation.							
	16	Original Earnest Money Agreement, Contractor's Bid, Purchase Agreement, or Other documentation to verify the Use of the Loan Proceeds.							
	17	Business Plan or Business Resume: Brief narrative on your business experience and history.							
	18	Current Bank Statement: Provide copies of current bank statements verifying Cash Accounts as shown on Financial Statement.							

APPLICATION FOR		OPMENT IN	ITIATIVE FUND LOAN			
Please check one:						
	rtnership Corporation	Today's Date:				
Applicant Business Name:			NAICS (From Business License):			
Mailing Address (Street/PO Box, City, State, Zip	Code)		SSN/EIN:			
		Business Telephone Number:				
Applicant Name (Last, First, M.I.)			Applicant's Telephone Number			
		[	Married (Including separated)			
Mailing Address (Street/PO Box, City, State, Zip	Code)	ŀ	Not Married (Single, divorced or widowed)			
		Social Security Number:				
Date of Birth	Place of Birth: (City & State)		Number of Dependents (Excluding applicant)			
Applicant's Employer:	Occupation/Position:		Employer's Telephone Number:			
How long at present position? Years	Montl		Gross Monthly Salary (before deductions): \$			
Spouse/Co-Applicant Name: (Last, First, M.I.)			Social Security Number			
Mailing Address (Street/PO Box, City, State, Zip	Code)		Date of Birth (City & State)			
			Employer's Telephone Number:			
Spouse/Co-Applicant's Employer	Occupation/Position:		Gross Monthly Salary (Before deductions): \$			
How Long at Present Position? Years						
Nearest relative not living with you/Contact Pe		Telephone Number:				
Mailing Address (Street/PO Box, City, State, Zip						

LETTER OF INTENT (Attach additional sheets as necessary)								
Applicants Name:	SSN/EIN:							
➔ I am applying for a loan in the amount of \$	to be repaid in years.							
Describe in detail the project for which you are requesting a lo information you consider significant in determining the merits reports, etc.	can and your future plans for the business. Include any of this request, including plans, maps, charts, drawings,							

	PROJECT FUNDING SUMMARY							
	SOURCE OF FUNDS: List below the source of all funds that will be invested in the project for which you are requesting financing. The total will be the total project cost. A reasonable amount of these funds needs to be from other non-state sources.							
Rural Development Ini	tiative F	und		\$				
Cash to be Invested by	y Applic	ant		\$				
Loan from Banks:	Name	of Bank:		\$				
	Name	of Bank:		\$				
Loans from Other Sou	\$							
		Name:		\$				
Grants (Describe):				\$				
				\$				
				\$				
Other (Describe):				\$				
Total Project Cost				\$				
agreements, contracto	r's bids	, contracts,	elow how the loan proceeds will be used. Attac invoices or other documentation to verify these ed, you will need to provide documentation to v	e uses. Total must equal loan				
Use:				Amount				
				\$				
				\$				
				\$				
				\$				
Total Loan Requeste	d			\$				
project. Attach copies	of earne total of	est money a	<b>CES:</b> Describe below how you will use funds fro agreements, contractor's bids, contracts, invoic s and the loan proceeds listed above must equ	es or other documentation to				
Use:				Amount				
				\$				
				\$				
				\$				
				\$				
Total Use of Funds F	rom Ot	her Source	28	\$				

	BUSINESS PROFILE									
BU	ISIN	ESS INFORMATION:								
1	1 When was this business established?									
2	<ul> <li>List below all owners and their percent of ownership (please add additional sheets if necessary). Ownership total</li> <li>must equal 100%. All individuals owning 20% or more of the business must complete an individual financial statement and will be required to sign loan documents.</li> </ul>									
	a % of ownership									
	b							% of owr	ers	hip
	с							% of owr	ers	hip
	d							% of owr	ers	hip
3	3       List subsidiaries and/or affiliated companies. Explain trade and financial interrelationships of applicant and such subsidiaries and/or affiliates:									
	a Explanation:									
	b				Explanati	on:				
4	Wł	nat are the principle products or service	es your business provide	es?						
5		ach a copy of your business plan or pr stomers' cash flow analysis, etc.	ovide information relatin	g to n	narkets, yo	ur marketir	ng p	lan, pote	ntia	
6	Att	ach personal resumes of applicants ar	nd key managers of the b	ousine	ess.					
		<b>IFORMATION:</b> Loans made under this lease provide the job related information		the c	reation or r	etention of	job	s within a	n e	ligible
1	If this loan is approved, will jobs be retained that would have otherwise been lost? Yes No									
2	lf "	yes" to question number 1, how many	jobs will be retained?				<u>.</u>			
3	lf t	his loan is approved, will new jobs be c	created?	-				Yes		No
4	lf "	yes" to question number 3, how many	jobs will be created?				•		<u></u>	

	FIN	ANCIAL STA	TEN	MENT (INDIVIDU	AL)						
Name (La	st, First, M.I.)			Social Security Numb	er: [	Date:					
Mailing Ac	dress (Street/PO Box)		City:		State:		Zip Code				
The under	signed makes the following	statement of finar	ncial c	ondition as of	ndition as of day of ,20 .						
ASSETS				LIABILITIES							
						onthly yments	Balance Owing				
Cash in Ba	ank	\$		Real Estate (Schedule 3)	\$		\$				
Cash on F	land			Notes Payable (Schedule 4)							
Notes/Acc (Schedule	ounts Receivable 1)			Accounts Payable							
U.S. Bond	s or Notes			Other Liabilities							
	& Contracts (Schedule										
Securities	(Schedule 2)										
Value of R (Schedule	eal Estate Owned 3)										
Automobil	es		Credit Cards								
Personal F	Property										
Other Ass	ets (Itemize)										
				Total Monthly			\$				
		¢		Payments	\$		<u></u> ф				
TOTAL AS	SETS	\$		TOTAL LIABILITIES			\$				
Yes	ENT LIABILITIES Are you a co-maker, endo	rser, or quarantor	lf '	"yes," to whom?							
No	on any loan or contract?	gaaraanse		<i>y</i> ==,		Amoun	it \$				
Yes No	Are there any unsatisfied j collections against you?	udgments or		"yes," attach letter of planation.		Amoun	t \$				
Yes Have you filed for bankruptcy in the last 14 If "yes," attack				"yes," attach letter of			· · ·				
				(planation.		Year					
Personal Living expenses and Other Obligations (Child Su				upport, Allmony, etc.)	¢	Amount					
			\$ \$								
				э \$							
					\$						

	FINANCIAL STATEMENT (INDIVIDUAL) SCHEDULES 1-4																
SCHEDULE NO. 1: NOTES RECEIVABLE/ACCOUNTS RECEIVABLE, MORTGAGES & CONTRACTS OWNED																	
Descrip	tion	Nan	ne of Deb	otor	Orig	inal Balar	nce	P	resent	Balar	nce	Mor	thly F	Paymer	nt A	Amoun	t Past Due
		_															
					L												
				S	CHE	DULE N	10. 2	2: SE	CURI	TIES	3						
# of Shares	[	Descriptior	า			ledged	1		Value			ost		Incom	e Red	ceived	Last Year
	SCHEDULE NO. 3: REAL ESTATE OWNED																
Description	1&			Cur	rent				_		Mor	gage	S				
Location (St	reet,	Date Acquired	Cost			Name &	& Add Bank	ress	Curi Mar		Origi			esent			t Amount
City, State	э)			va	lue		-		Val		Bala	nce	Bai	ance	Mon	nthly	Annual
				<u> </u>													
								_									
Is any real es	tate bein	g purchas	ed on a c	contract	of sale	<del>)</del> ?			Yes		No	If s	o, wh	ich one	?		
From whom:																	
S	CHEDU	JLE NO.	4: NO	TES P	AYAE	3LE (Do	o No	t Inc	ude	Mort	gages	s Lis	ted i	in Sch			
Name & Ad	dress of	Banks	Collat	eral		Date curred		Origin Amou			Presen <sup>.</sup> Amoun		Whe	en Due		-	t Amount
					Inc	uneu		Amou	IL		Amoun				Mo	onthly	Annual
Have you eve	er receive n Numbe		rom the s					Ye		Rece	No	If y	es, pl	ease co		ete the I in Ful	following:
Loar		<u>[</u>		LOa	an Type	•			Date	Rece	eived					in Fui	
			_											Ye			No
														Ye	es		No
													Ye	es		No	

FINANCIAL STATEMENT (BUSINESS)									
Name			SSN/E	IN:			Date:		
Mailing Addre	ess (Street/PO Box)		City:		State:		Zip Code:		
The undersig	ned makes the following stater	ndition as of		day	of		, 20 .		
ASSETS		LIABILIT	TES		Monthly	y Payments	Balance Owing		
Cook in Dool		\$	Baal Eat	to (Cohodulo	2)	\$	y Fayments	\$	
Cash in Bank Cash on Han		\$		ate (Schedule yable (Schedu	-	φ		\$	
	nts Receivable (Schedule 1)	+	Accounts		JIE 4)				
	ve for Bad Debts			r Taxes Payab					
U.S. Bonds o			-	xes Payable	ле				
	Contracts (Schedule 1)			bilities (Itemiz	e)				
Securities (So					e,				
	I Estate Owned (Schedule 3)		+						
	Furniture & Fixtures	+	+						
			+						
Less: Deprec		<u> </u>							
Prepaid Expe			+						
Other Assets	(Itemize)	<u> </u>							
		<u> </u>							
				nthly Payment		\$		\$	
TOTAL AS	SSETS			LIABILITI	ES			\$	
CONTINCE									
Yes			If "yes," to	whom?			Amount \$		
No	Are you a co-maker, endorse any loan or contract?	er, or guarantor on	<b>y</b> = = <b>y</b> = =				· · •		
Yes	Are there any unsatisfied jud	gments or	If "ves " at	tach letter of e	volanati	ion	Amount \$		
No	collections against you?		ii yes, at		xpianat	ION	Year		
Yes No	Have you filed for bankruptcy years?	If "yes," at	ttach a letter o	of explar	nation	rear			
	Other Obligations:	Amount							
		\$ \$							
		\$							
		\$							
			\$						
			\$						

	FINANCIAL STATEMENT (BUSINESS) SCHEDULES 1 - 4																	
SCHEDULE NO. 1: NOTES RECEIVABLE/ACCOUNTS RECEIVABLE, MORTGAGES & CONTRACTS OWNED																		
Descripti			ne of Debte			nal Bala										Past Due		
		_ <u> </u>		S		JLE N	0. 2:	SECL	JRI	TIES	;	-						
# of Shares		Descriptio	n		hom Ple		r	/larket				Cost			Income	Recei	ved L	ast Year
			ę	CHE		IO. 3: I	REAI	EST	ΑΤΙ	E OV	VNEC	)		_				
												Mort	aade	s				
Description		Date	0		urrent	N	ame	&		Currei	T			1		Pa	vmen	Amount
Location (St City, State		Acquired	Cost		sessed /alue	Ad	dress		Ν	Narke	et	Origi Bala			resent alance		-	
							Bank			Value	liue				Mor	nthly	Annual	
Is any real esta	ate being	g purchase	ed on a cor	tract o	f sale?				Y	es		No	lf	If so, which one		e?		
From whom:																		
	SCHE	DULE N	0. 4: NO	ES P	AYABL	E (Do	Not	Incluc	le N	/lort	gage	s Lis	ted	in S	chedu	le 3)		
		<b>_</b> _	0 " (		Dat	te	Or	iginal		-					-	Pa	aymen	t Amount
Name & Add	dress of	Bank	Collate	rai	Incur			nount		Pre	sent A	mou	nt	vvn	en Due	Мс	onthly	Annual
													+					
													+					
													-					
	<u> </u>												14	<sup>1</sup>			- 4k - 1	
Have you ever	Number		om the stat		Туре			Ye		e Rer	No ceived		іт уе	s, ple			e the f	ollowing:
Loan				Louit	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				- 41					Yes				No
														Yes				No
														Yes		5		No
															Yes	5		No
													. 50					

COLLATERAL									
All loans must be adequately secured. The loan amount may not exceed the value of the collateral equity securing the loan. Please list below the collateral you are offering. You must also indicate the method used to value this collateral and include supporting documentation such as appraisals, assessment notices, opinions of value or invoices, bids or other documentation to support cost valuations.									
EXAMPLE:									
Collateral Description	Value	Maximum Collateral %	Collateral Value	Existing Liens	Adjusted Value				
Land	\$50,000.00	85%	\$42,500.00	\$10,000.00	\$32,500.00				
Building	\$100,000.00	85%	\$100,000.00	0	85,000.00				
Equipment	\$50,000.00	50%	\$50,000.00	0	\$25,000.00				
Vessel	\$100,000.00	75%	\$100,000.00	0	\$75,000.00				
Total Loan Value			\$292,500.00		\$217,500.00				
List Collateral:									
Collateral Description	Value	Maximum Collateral %	Collateral Value	Existing Liens	Adjusted Value				
Total Loop Victor			¢		\$				
Total Loan Value			\$		Ŧ				

ACTUAL STATEMENT OF PROFIT & LOSS								
Applicant's Name:		SSN/EIN:						
For the Period Beginning: (Must be within last	st 12 months)	And Ending						
Gross Receipts:		\$						
Cost of Goods Sold:								
Beginning Inventory (If Applicable)	\$							
Add: Purchases								
Less: Ending Inventory								
Total Cost of Goods Sold		(-)						
GROSS PROFIT:		\$						
OPERATING EXPENSES:		+						
Proprietor's or Officer's Salary	\$							
Salaries to Employees	\$							
Employee Expenses	\$							
Payroll Taxes	\$							
Fuel	\$							
Electricity	\$							
Telephone	\$							
Automobile Expenses	\$							
Rent or Lease Payment	\$							
Office Supplies	\$							
Maintenance & Repairs	\$							
Dues & Subscriptions	\$							
Travel Expenses	\$							
Entertainment	\$							
Professional Services	\$							
Taxes & Licenses	\$							
Insurance	\$							
Advertising & Promotion	\$							
Bad Debts	\$							
Other	\$							
	\$							
	\$							
	\$							
Total Operating Expenses		(-)						
OPERATING INCOME		\$						
OTHER EXPENSES:								
Depreciation	\$							
Interest	\$							
Total Other Expenses		(-)						
OTHER INCOME:								
	\$							
	\$							
T	\$							
Total Other Income		(+)						
TOTAL NET INCOME		\$						

#### DIVISION OF INVESTMENTS Department of Commerce, Community, and Economic Development Rural Development Initiative Fund Loan Application Estimate all income and expenses for the 12 month period after

### **PROJECTED STATEMENT OF PROFIT & LOSS**

Applicant's Name:		SSN/EIN:
For the Period Beginning:		And Ending
Gross Receipts:		\$
Cost of Goods Sold:		
Beginning Inventory (If Applicable)	\$	
Add: Purchases	+ · · · · · · · · · · · · · · · · · · ·	
Less: Ending Inventory	++	
Total Cost of Goods Sold		(-)
GROSS PROFIT:	++	\$
OPERATING EXPENSES:		Ψ
Proprietor's or Officer's Salary	\$	
Salaries to Employees	\$	
Employee Expenses	\$	
Payroll Taxes	\$	
Fuel	\$	
Electricity	\$	
Telephone	\$	
Automobile Expenses	\$	
Rent or Lease Payment	\$	
Office Supplies	\$	
Maintenance & Repairs	\$	
Dues & Subscriptions	\$	
Travel Expenses	\$	
Entertainment	\$	
Professional Services	\$	
Taxes & Licenses	\$	
Insurance	\$	
Advertising & Promotion	\$	
Bad Debts	\$	
Other	\$	
	\$	
	\$	
	\$	
Total Operating Expenses		(-)
OPERATING INCOME		\$
OTHER EXPENSES:		
Depreciation	\$	
Interest	\$	
Total Other Expenses		(-)
OTHER INCOME:		
	\$	
	\$	
	\$	
Total Other Income		(+)
TOTAL NET INCOME		\$

EXPLAIN HOW YOU MADE THE ABOVE PROJECTIONS ON THE NEXT PAGE

## **EXPLANATION OF PROJECTED STATEMENT OF PROFIT & LOSS**

### AUTHORIZATION TO OBTAIN CREDIT AND/OR RELEASE INFORMATION

I authorize the Division of Investments to obtain information from, or release any information contained in my loan application and attachments to the following agencies:

- U.S. Department of Labor
- U.S. National Marine Fisheries Service
- U.S. Coast Guard
- Alaska Department of Fish and Game
- Alaska Commercial Fisheries Entry
- Commission Alaska Child Support Enforcement
- Division Alaska Permanent Fund Dividend
- Division Alaska Department of Public Safety
- Alaska Post Secondary Education
- Alaska Division of Motor Vehicles

I further authorize any individual or institution to release credit information concerning me to the Division of Investments. This authorization is given to enable the Division of Investments to evaluate my loan request. Verification may be obtained from any source named in this application and from any credit-reporting agency. I understand additional information may be requested as part of the quality control program at any time during the lending process.

It is understood that a photocopy of this form will serve as authorization.

Applicant's Signature:	Co-Applicant Signature:
Please Print Name:	Please Print Name:
Social Security Number:	Social Security Number
Date:	Date:

OATH				
I understand and agree that if I submit any false, inaccurate, or incomplete information in this application and attachments, I will be subject to the following:				
My application will be denied.				
If I receive a loan based on the false, inaccurate, or incomplete information, and this information is disclosed in the future, the loan will be canceled and immediately payable.				
I certify under penalty of perjury that all the information provided in this application and attachments is true, accurate and complete. I am aware that the maximum penalty for perjury, a Class B felony under AS 11.56.200(c), is a fine of up to \$50,000 (AS 12.55.035(b)(2)) and imprisonment for up to 10 years (AS 12.55.125(d)).				
Applicant's Signature:	Date:			
Applicant's Signature:	Date:			
Acknowledgment State of Alaska )				
) ss. Judicial District)				
The foregoing instrument was acknowledged before me this day of, 20				
By (Name of person(s) who acknowledged): APPLICANT'S PRINTED NAME(s)				
Notary Public/Postmaster				
My Commission Expires:				
If you become aware of inaccurate or incomplete information which is contained in your application, you should submit a written request to the Director of the Division of Investments which contains the following information:				
A description of the challenged information				
Changes necessary to make the information accurate or complete				
Your name and address				