



MEMORANDUM

TO: Robert Klein, Chair and
Members of the Board
FROM: Sarah D. Oates,
Program Coordinator

DATE: October 18th 2016

RE: #5512 Westmark Inn Skagway

This is an application for a new Beverage Dispensary – Tourism Duplicate license.

AS 04.11.400(d)(1)(A) requires 10 rental rooms if the population is less than 1,501.

The Municipality of Skagway has a certified population of 1,031.

The applicant offers 133 rooms for rent and a full-service restaurant.



* Duplicate *

Alcohol and Marijuana Control Office
 550 W 7th Avenue, Suite 1600
 Anchorage, AK 99501
alcohol.licensing@alaska.gov
<https://www.commerce.alaska.gov/web/amco>
 Phone: 907.269.0350

Alaska Alcoholic Beverage Control Board
Form AB-00: New License Application

What is this form?

This new license application form is required for all individuals or entities seeking to apply for a new liquor license. Applicants should review Title 04 of Alaska Statutes and Chapter 304 of the Alaska Administrative Code. All fields of this form must be completed, per AS 04.11.260 and 3 AAC 304.105.

This form must be completed and submitted to AMCO's main office, along with all other required forms and documents, before any license application will be considered complete.



Section 1 - Establishment and Contact Information

Enter information for the business seeking to be licensed.

Licensee:	Westmark Hotels, Inc.		
License Type:	Beverage Dispensary Tourism - Seasonal Duplicate	Statutory Reference:	04.11.400(d)
Doing Business As:	Westmark Inn Skagway - Glacial Lounge		
Premises Address:	3rd and Spring Street		
City:	Skagway	State:	AK ZIP: 99840
Local Governing Body:	Municipality of Skagway		
Community Council:	Skagway Assembly		

Mailing Address:	Attn: Michelle Pipkin, 800 5th Avenue, Suite 2600		
City:	Seattle	State:	WA ZIP: 98104

Designated Licensee:	Philippe Janicka		
Contact Phone:	907-264-8032	Business Phone:	907-983-6000
Contact Email:	pjanicka@hagroup.com		

Seasonal License? Yes No If "Yes", write your six-month operating period: April 15 - October 15

OFFICE USE ONLY			
Complete Date:	License Years:	2016-17	License #: 5512
Board Meeting Date:	Transaction #:		14051
Issue Date:	BRE:		4/5



Alcohol and Marijuana Control Office
 550 W 7th Avenue, Suite 1600
 Anchorage, AK 99501
alcohol_licensing@alaska.gov
<https://www.commerce.alaska.gov/web/amco>
 Phone: 907.269.0350

Alaska Alcoholic Beverage Control Board

Form AB-00: New License Application

Section 2 – Premises Information



Premises to be licensed is:

- an existing facility a new building a proposed building

The next two questions must be completed by beverage dispensary (including tourism) and package store applicants only:

What is the distance of the shortest pedestrian route from the public entrance of the building of your proposed premises to the outer boundaries of the nearest school grounds? Include the unit of measurement in your answer.

1 Mile

What is the distance of the shortest pedestrian route from the public entrance of the building of your proposed premises to the public entrance of the nearest church building? Include the unit of measurement in your answer.

1/4 mile

Section 3 – Sole Proprietor Ownership Information

This section must be completed by any sole proprietor who is applying for a license. Entities should skip to Section 4.

If more space is needed, please attach a separate sheet with the required information.

The following information must be completed for each licensee and each affiliate (spouse).

This individual is an: applicant affiliate

Name:				
Address:				
City:	State:	ZIP:		

This individual is an: applicant affiliate

Name:				
Address:				
City:	State:	ZIP:		



Alcohol and Marijuana Control Office
 550 W 7th Avenue, Suite 1600
 Anchorage, AK 99501
alcohol.licensing@alaska.gov
<https://www.commerce.alaska.gov/web/amco>
 Phone: 907.269.0350

Alaska Alcoholic Beverage Control Board

Form AB-00: New License Application

Section 4 – Entity Ownership Information

This section must be completed by any entity, including a corporation, limited liability company (LLC), partnership, or limited partnership, that is applying for a license. Sole proprietors should skip to Section 5.

If more space is needed, please attach a separate sheet with the required information.

- If the applicant is a corporation, the following information must be completed for each *stockholder who owns 10% or more* of the stock in the corporation, and for each *president, vice-president, secretary, and managing officer*.
- If the applicant is a limited liability organization, the following information must be completed for each *member with an ownership interest of 10% or more*, and for each *manager*.
- If the applicant is a partnership, including a limited partnership, the following information must be completed for each *partner with an interest of 10% or more*, and for each *general partner*.

Entity Member Name:	***See Attached***			
Title(s):		Phone:		% Owned:
Address:				
City:		State:		ZIP:

Entity Member Name:				
Title(s):		Phone:		% Owned:
Address:				
City:		State:		ZIP:

Entity Member Name:				
Title(s):		Phone:		% Owned:
Address:				
City:		State:		ZIP:

Entity Member Name:				
Title(s):		Phone:		% Owned:
Address:				
City:		State:		ZIP:

Westmark Hotels, Inc Ownership

Holland America Line, Inc
300 Elliott Ave W
Seattle, WA 98119
(206) 281-3535

100%



Westmark Hotels, Inc Officers

Charles E Ball 800 5th Ave, Suite 2600 ✓ Seattle, WA 98104	President	(206) 336-5980
Mona Ehrenreich 24305 Town Center Drive ✓ Santa Clarita, CA 91355	Vice President and Secretary	(661) 753-1550
Timothy Howie 24305 Town Center Drive Santa Clarita, CA 91355	Senior Vice President and Treasurer	(661) 753-2100
Paul Goodwin 300 Elliott Ave W ✓ Seattle, WA 98119	Senior Vice President	(206) 281-3535
David McGlothlin 800 5th Ave, Suite 2600 ✓ Seattle, WA 98104	Vice President	(206) 336-5910



Alcohol and Marijuana Control Office
 550 W 7th Avenue, Suite 1600
 Anchorage, AK 99501
alcohol.licensing@alaska.gov
<https://www.commerce.alaska.gov/web/amco>
 Phone: 907.269.0350

Alaska Alcoholic Beverage Control Board
Form AB-00: New License Application

This subsection must be completed by any applicant that is a corporation or LLC. Corporations and LLCs are required to be in good standing with the Alaska Division of Corporations (DOC) and have a registered agent who is an individual resident of the state of Alaska.

DOC Entity #:	5724D	AK Formed Date:	06/01/1987	Home State:	AK
Registered Agent:	CT Corporation System		Agent's Phone:	907-586-3340	
Agent's Mailing Address:	9360 Glacier Highway, Suite 202				
City:	Juneau	State:	AK	ZIP:	99801

Residency of Agent: Yes No

Is your corporation or LLC's registered agent an individual resident of the state of Alaska?

Section 5 – Other Licenses

Ownership and financial interest in other alcoholic beverage businesses: Yes No

Does any representative or owner named in this application have any direct or indirect financial interest in any other alcoholic beverage business that does business in or is licensed in Alaska?

If "Yes", disclose which individual(s) has the financial interest, what the type of business is, and if licensed in Alaska, which license number(s) and license type(s):

See Attached

Section 6 – Authorization

Communication with AMCO staff: Yes No

Does any person other than a licensee named in this application have authority to discuss this license with AMCO staff?

If "Yes", disclose the name of the individual and the reason for this authorization:

Philippe Janicka, Food & Beverage Operations Manager (Regional)
 Michelle Pipkin, Manager, Financial Systems, Maintains Taxes, Licenses & Permits

Section 5 - Other Licenses

NAME OF BUSINESS	TYPE OF BUSINESS	LICENSE NUMBER	TYPE OF LICENSE	STATE
Coral Princess	Cruise Ship	4284	Common Carrier - Seasonal	Alaska
Crown Princess	Cruise Ship	5299	Common Carrier - Seasonal	Alaska
Island Princess	Cruise Ship	4701	Common Carrier - Seasonal	Alaska
Grand Princess	Cruise Ship	5223	Common Carrier - Seasonal	Alaska
Ruby Princess	Cruise Ship	5373	Common Carrier - Seasonal	Alaska
Sun Princess	Cruise Ship	5298	Common Carrier - Seasonal	Alaska
Star Princess	Cruise Ship	5135	Common Carrier - Seasonal	Alaska
Westmark Inn Skagway	Hotel/Restaurant/Bar	591	Beverage Dispensary Tourism - Seasonal	Alaska
Red Lantern Steak & Spirits	Hotel/Restaurant/Bar	104	Beverage Dispensary	Alaska
Solstice Café	Hotel/Restaurant/Bar	847	Beverage Dispensary	Alaska
Westmark Tok	Hotel/Restaurant/Bar	2365	Beverage Dispensary Tourism - Seasonal	Alaska
Lynx Creek Pizza/Denali Princess Lodge	Hotel/Restaurant/Bar	2633	Beverage Dispensary Tourism - Seasonal	Alaska
Eagle Crest Dining Room & Lounge	Hotel/Restaurant/Bar	3002	Beverage Dispensary - Tourism AS 04.11.400(d)	Alaska
Fairbanks Princess Riverside Lodge	Hotel/Restaurant/Bar	3316	Beverage Dispensary - Tourism AS 04.11.400(d)	Alaska
Fairbanks Princess Riverside Lodge	Hotel/Restaurant/Bar	3320	Beverage Dispensary - Tourism Duplicate	Alaska
King Salmon Restaurant/Denali Princess Lodge	Hotel/Restaurant/Bar	3660	Beverage Dispensary Tourism - Seasonal	Alaska
Denali North Star Inn	Hotel/Restaurant/Bar	3724	Beverage Dispensary - Tourism AS 04.11.400(d)	Alaska
Grizzly's Bar	Hotel/Restaurant/Bar	3731	Beverage Dispensary Tourism - Seasonal	Alaska
ANC-FAI	Rail Routes	3962	Common Carrier - Seasonal	Alaska
FAI-ANC	Rail Routes	3963	Common Carrier - Seasonal	Alaska
Copper River Princess Wilderness Lodge	Hotel/Restaurant/Bar	4206	Beverage Dispensary Tourism - Seasonal	Alaska
Princess Tours (Anch-Sew)	Rail Routes	4383	Common Carrier - Seasonal	Alaska
Princess Tours (Sew-Anch)	Rail Routes	4385	Common Carrier - Seasonal	Alaska
HAP Alaska-Yukon (WTR-TKA)	Rail Routes	4479	Common Carrier - Seasonal	Alaska
HAP Alaska-Yukon (TKA-WTR)	Rail Routes	4480	Common Carrier - Seasonal	Alaska
HAP Alaska-Yukon (DNP-WTR)	Rail Routes	4483	Common Carrier - Seasonal	Alaska
HAP Alaska-Yukon (WTR-DNP)	Rail Routes	4484	Common Carrier - Seasonal	Alaska
Denali Princess Wilderness Lodge Rapids	Hotel/Restaurant/Bar	4592	Beverage Dispensary Tourism - Seasonal	Alaska
Mt. McKinley Princess Wilderness Lodge 20,320 Alaskan Bar & Grill	Hotel/Restaurant/Bar	4593	Beverage Dispensary Tourism - Seasonal	Alaska
Denali Princess Wilderness Lodge - Base Camp Bistro	Hotel/Restaurant/Bar	4901	Beverage Dispensary Tourism - Seasonal	Alaska
Denali Princess Wilderness Lodge - Music of Denali	Hotel/Restaurant/Bar	4902	Beverage Dispensary Tourism - Seasonal	Alaska
Mt. McKinley Princess - The Hangar	Hotel/Restaurant/Bar	4972	Beverage Dispensary Tourism - Seasonal	Alaska
Westmark Inn Skagway - The Chilkoot Room	Hotel/Restaurant/Bar	5164	Beverage Dispensary Tourism - Duplicate Seasonal	Alaska
Mt. McKinley Princess Wilderness Lodge - The Snack Cache	Hotel/Restaurant/Bar	5258	Beverage Dispensary Tourism - Duplicate Seasonal	Alaska
Nenana View Bar and Grille	Hotel/Restaurant/Bar	4308	Beverage Dispensary Tourism - Seasonal	Alaska
Dinner Theatre	Hotel/Restaurant/Bar	4313	Beverage Dispensary Tourism - Seasonal	Alaska
McKinley Chalet Resort- Karstens Public House	Hotel/Restaurant/Bar	5457	Beverage Dispensary Tourism - Seasonal	Alaska
Courtyard Café	Hotel/Restaurant/Bar	4876	Beverage Dispensary Tourism - Seasonal	Alaska

Section 5 - Other Licenses

NAME OF BUSINESS	TYPE OF BUSINESS	LICENSE NUMBER	TYPE OF LICENSE	STATE
Princess Cruise Lines, Ltd.	Cruises		On-Sale General Dockside	California
Princess Cruise Lines, Ltd.	Cruise Ship		On-Sale General Vessel	California
Caribbean Princess	Cruise Ship		PVP	Florida
Coral Princess	Cruise Ship		PVP	Florida
Crown Princess	Cruise Ship		PVP	Florida
Emerald Princess	Cruise Ship		PVP	Florida
Island Princess	Cruise Ship		PVP	Florida
Ocean Princess	Cruise Ship		PVP	Florida
Pacific Princess	Cruise Ship		PVP	Florida
Regal Princess	Cruise Ship		PVP	Florida
Royal Princess	Cruise Ship		PVP	Florida
Ruby Princess	Cruise Ship		PVP	Florida
Crown Princess	Cruise Ship		Transient Vessel	Hawaii
Grand Princess	Cruise Ship		Transient Vessel	Hawaii
Pacific Princess	Cruise Ship		Transient Vessel	Hawaii
Star Princess	Cruise Ship		Transient Vessel	Hawaii
Caribbean Princess	Cruise Ship		Vessel	New York
Regal Princess	Cruise Ship		Vessel	New York
Sea Princess	Cruise Ship		Vessel	New York
Caribbean Princess	Cruise Ship		Mixed Beverage	Texas
Coral Princess	Cruise Ship		Interstate Common Carrier	Washington
Crown Princess	Cruise Ship		Interstate Common Carrier	Washington
Ruby Princess	Cruise Ship		Interstate Common Carrier	Washington





Alcohol and Marijuana Control Office
 550 W 7th Avenue, Suite 1600
 Anchorage, AK 99501
alcohol.licensing@alaska.gov
<https://www.commerce.alaska.gov/web/amco>
 Phone: 907.269.0350

Alaska Alcoholic Beverage Control Board
Form AB-00: New License Application

Section 7 – Certifications

Read each line below, and then sign your initials in the box to the right of each statement:

Initials

I certify that all proposed licensees (as defined in AS 04.11.260) and affiliates have been listed on this application.

I certify that all proposed licensees have been listed with the Division of Corporations.

I certify that I understand that providing a false statement on this form or any other form provided by AMCO is grounds for rejection or denial of this application or revocation of any license issued.

I agree to provide all information required by the Alcoholic Beverage Control Board in support of this application.

As an applicant for a liquor license, I declare under penalty of unsworn falsification that I have read and am familiar with AS 04 and 3 AAC 304, and that I have examined this application, including all accompanying schedules and statements, and to the best of my knowledge and belief find them to be true, correct, and complete.

Signature of licensee

David McGlothlin

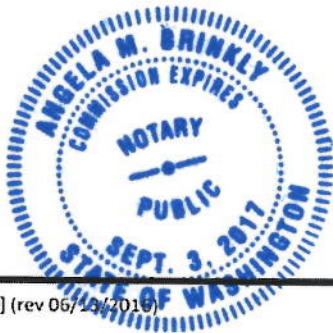
Printed name

Subscribed and sworn to before me this 7th day of July, 2016.

Angela M. Brinkley
 Signature of Notary Public

Notary Public in and for the State of Washington.

My commission expires: SEPTEMBER 3, 2017



Westmark Inn Skagway Tourism Statement



Westmark Inn Skagway is located in Skagway, Alaska and captures the spirit of the Klondike Trail with its Victorian décor, rustic setting and warm Alaskan hospitality. The Inn's 113 guestrooms accommodate travelers in turn-of-the-century style and are located adjacent to the Historic District and close to shopping and entertainment. Hotel and land tours are a primary component to Holland America Line's Land + Sea Journey, which combines an Alaska cruise and a land tour segment of 3 to 12 days during the months of May through September. For those wanting to explore and learn more about the area, the following attractions are within walking distance: Klondike Gold Dredge, White Pass & Yukon Route Railroad, Skagway Museum, and the National Park Service Visitor Center. The Skagway cruise ship docks as well as the Alaska State Ferry terminal are also within close proximity.

Onsite dining venues include The Chilkoot Room, Chilkoot Café (espresso), Bonanza Bar & Grill, and Glacial Lounge for friendly service and fine food and drink.

As incentives to travelers, there is complimentary shuttle service to the ferry terminal and airport; or free parking to those with vehicles. Guests can earn Alaska Airlines Mileage Plan miles and Westmark GuestRewards. Amenities include: cable television, coffee makers, free Wi-Fi, and tour booking services.

Renovations and Improvements

To improve the safety and security of restaurant guests and employees, renovations were made in 2012 to close off a corridor passing through an employee housing unit and creating separate stand-alone restaurants. Full guest room renovations have occurred in recent years with the first phase commencing in 2013, and are ongoing until all rooms are completed. An espresso café upgrade took place in 2015, and minor refurbishments (floors/paint/furniture) in the Glacial Lounge area in 2016 as well.



Alaska Alcoholic Beverage Control Board

Form AB-02: Premises Diagram

What is this form?

A detailed diagram of the proposed licensed premises is required for all liquor license applications, per AS 04.11.260 and 3 AAC 304.185. Your diagram must include dimensions and must show all entrances and boundaries of the premises, walls, bars, fixtures, and areas of storage, service, and consumption. If your proposed premises is located within a building or building complex that contains multiple businesses and/or tenants, please provide an additional page that clearly shows the location of your proposed premises within the building or building complex, along with the addresses and/or suite numbers of the other businesses and/or tenants within the building or building complex.

The second page of this form is not required. Blueprints, CAD drawings, or other clearly drawn and marked diagrams may be submitted in lieu of the second page of this form. The first page must still be completed, attached to, and submitted with any supplemental diagrams. An AMCO employee may require you to complete the second page of this form if additional documentation for your premises diagram is needed.

This form must be completed and submitted to AMCO's main office before any license application will be considered complete.

Yes No

I have attached blueprints, CAD drawings, or other supporting documents in addition to, or in lieu of, the second page of this form.



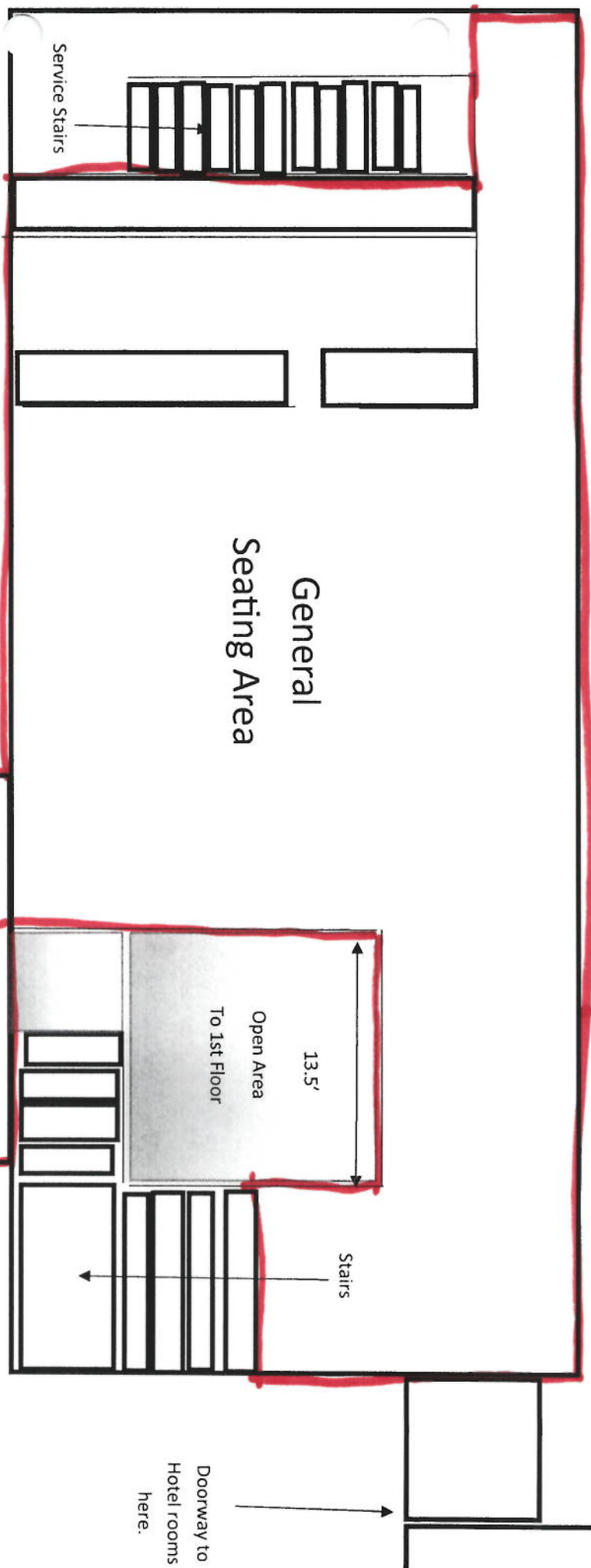
Section 1 – Establishment Information

Enter information for the business seeking to be licensed, as identified on the license application.

Licensee:	Wesmtark Hotels, Inc.	License Number:	5512		
License Type:	Beverage Dispensary Tourism - Seasonal Duplicate				
Doing Business As:	Westmark Inn Skagway - Glacial Lounge				
Premises Address:	3rd and Spring Street				
City:	Skagway	State:	AK	ZIP:	99840

Bathrooms

Overall dimensions 30' x 42'



1ST FLOOR - HOTEL LOBBY / ENTRANCE & GUEST ROOMS & DINING ROOM
 2ND FLOOR - GLACIAL LOUNGE & GUEST ROOMS

RECEIVED
 AUG 02 2016
 ALCOHOL MARIJUANA CONTROL OFFICE
 STATE OF ALASKA

Doorway to
 Hotel rooms
 here.

**STATE OF ALASKA
ALCOHOLIC BEVERAGE CONTROL BOARD
APPLICATION FOR RESTAURANT DESIGNATION PERMIT
AS 04.16.049 & 3 AAC 304.715 - 794**

The granting of this permit allows access of persons under 21 years of age to designated licensed premises for purposes of dining, and persons between the ages of 16 - 20 for employment. If for employment, please indicate in detail what the employment duties will be in question #3.

License Number: 5512 Type: Beverage Dispensary Tourism - Seasonal Duplicate

This application is for designation of premises where: (Please check the appropriate items below)

- 1. Bona fide restaurant pursuant to 3 AAC 304.305 & 3 AAC 304.715-794.
- 2. Persons 16 - 20 years of age may dine unaccompanied.
- 3. Persons under 16 may dine accompanied by a person 21 years of age or older.
- 4. Persons between 16 - 20 years of age may be employed. *(See note below)

Licensee's Name: Westmark Hotels, Inc.

Name of Business: Westmark Inn Skagway - Glacier Lounge

Business Address: 3rd & Spring Street City: Skagway

1. Hours of operation 10A to 1A Telephone Number: 907-983-6000

2. Have police been called to your premises for any reason? Yes No
(If you answered yes, please explain below).



3. * Duties of employment: Bus tables, seat guests, wash dishes, Sanitория

4. Are video games available to the public on your premises? Yes No

5. Do you provide live entertainment, such as live music, pool tables, karaoke, dancing, sports or pin-ball?
 Yes No

6. How is food served? Table Service Buffet Service Counter Service Other _____

7. Is an owner, manager or supervisor 21 years of age or older always present during business hours? Yes No

*** A MENU AND DETAILED PREMISES DIAGRAM MUST ACCOMPANY THIS APPLICATION ***

*Employees 16 and 17 years of age must have a valid work permit and a letter maintained in your files from a parent or guardian authorizing employment at your establishment.

**Please attach additional sheets of paper if more space is needed to describe food service, entertainment, etc.

[Signature]
Licensee Signature

[Signature]
Local Governing Body Approval

Subscribed and sworn to before me this 7th day of July

8 22 16
Date

Notary Public in and for Alaska WASHINGTON

My Commission expires: SEPTEMBER 3, 2017

Director, ABC Board

Date



GL ● Glacial Lounge

Westmark Inn Skagway, AK

Small Plates

AK Roll

Lox Salmon, Cucumber, Cream Cheese,
Avocado 11

Dungeness Crab & Bacon Roll

Dungeness Crab, Bell Peppers, Bacon 11

Wasabi Shrimp Tempura Roll

Cooked Shrimp, Wasabi Aioli, Unagi Sauce
16

Cedar Planked Grilled Salmon

Fresh Dill & Lemon Cream, Fried Brussels
Sprouts 16

3oz Beef Tenderloin Medallion

House Truffle & Parmesan Fries and
Brandy Mushroom Cream Demi-Glace 16

Pan Seared Chicken Breast

House-Made Pear & Apricot Chutney,
Sautéed Spinach 11

Ice Cream Sandwich

Red Velvet Cookies & House-Made
Cherry-Cheesecake Ice Cream 10

Cocktails

The Professor

Alaskan Summer Ale, Homemade Sour Mix
7

Jungle Bird

Dark Rum, Campari, Pineapple, Lime 10

Delorean

Gin, Blue Curacao, Lime 9

Crownberry Apple

Crown Royal Apple, Cranberry 9

Chill Wave

Gold Tequila, Mezcal, Agave, Chocolate
Bitters, Spice 11

