



THE STATE  
*of* **ALASKA**

GOVERNOR BILL WALKER

**Department of Commerce, Community,  
and Economic Development**

ALCOHOLIC BEVERAGE CONTROL BOARD

550 W 7<sup>th</sup> Avenue, Suite 1600  
Anchorage, Alaska 99501  
Main: 907.269.0350

**MEMORANDUM**

TO: Robert Klein, Chair  
and Members of the ABC Board

DATE: Monday, February 08, 2016

FROM: Cynthia Franklin  
Director

RE: The Local #5452

AS 04.11.400(d)(2) requires that the facility be located in an airport terminal.

The facility is located in the Fairbanks International Airport terminal and offers a full-service restaurant.

This is an application for a new license.

Alcoholic Beverage Control Board  
550 West 7<sup>th</sup> Ave. Suite 1600  
Anchorage, AK 99501

## New Liquor License

(907) 269-0350  
Fax: (907) 334-2285  
<http://commerce.alaska.gov/dnn/abc/Home.aspx>

License is: ☒ Full Year OR ☐ Seasonal List Dates of Operation: \_\_\_\_\_

13760

SECTION A - LICENSE INFORMATION			FEES
Office Use: License Year: <u>2017</u>	License Type: Beverage Dispensary - Tourism	Statute Reference Sec. 04.11.400(d)	License Fee: \$ <u>2,500.00</u>
Office Use: License #: <u>5452</u>			Filing Fee: \$100.00 Rest. Desig. Permit Fee: \$50.00 Fingerprint: \$ (\$49.75 per person) <b>TOTAL \$2,650.00</b> ✓
Local Governing Body: (City, Borough or Unorganized) North Star Borough	Community Council Name(s) & Mailing Address: N/A		Business Telephone Number: 907-243-4331 x21 Fax Number: 907-243-8636
Name of Applicant (Corp/LLC/LP/LLP/Individual/Partnership): Host International, Inc.	Doing Business As (Business Name): The Local		
Mailing Address: 6905 Rockledge Drive, MS 7-1	Street Address or Location of Premises: Fairbanks International Airport 6450 Airport Way, Space #2301 Fairbanks, AK 99709		Email Address: licensing@hmshost.com
City, State, Zip: Bethesda, MD 20817			
SECTION B - PREMISES TO BE LICENSED			
Distance to closest school grounds: 0.8 miles	Distance measured under: <input checked="" type="checkbox"/> AS 04.11.410 OR <input type="checkbox"/> Local ordinance No. _____	<input type="checkbox"/> Premises is GREATER than 50 miles from the boundaries of an incorporated city, borough, or unified municipality. <input type="checkbox"/> Premises is LESS than 50 miles from the boundaries of an incorporated city, borough, or unified municipality. <input checked="" type="checkbox"/> Not applicable	
Distance to closest church: 1.8 miles	Distance measured under: <input checked="" type="checkbox"/> AS 04.11.410 OR <input type="checkbox"/> Local ordinance No. _____		
Premises to be licensed is: <input type="checkbox"/> Proposed building <input checked="" type="checkbox"/> Existing facility New construction in existing Airport Terminal <input type="checkbox"/> New building		<input type="checkbox"/> Plans submitted to Fire Marshall (required for new & proposed buildings) <input checked="" type="checkbox"/> Diagram of premises attached	



## New Liquor License

### SECTION C – LICENSEE INFORMATION

1. Does any individual, corporate officer, director, limited liability organization member, manager or partner named in this application have any direct or indirect interest in any other alcoholic beverage business licensed in Alaska or any other state? Please see attached Statement.

☒ Yes ☐ No If Yes, complete the following. Attach additional sheets if necessary.

Name	Name of Business	Type of License	Business Street Address	State
Host International, Inc.	Upper One	Beverage Dispensary	5000 W. International Airport Rd.	Alaska
Host International, Inc.	Chil's Too	Beverage Dispensary - Tourism	5000 W. International Airport Rd.	Alaska
Host International, Inc.	Humpy's Great Alaskan Alehouse	Beverage Dispensary - Tourism	5000 W. International Airport Rd.	Alaska
Host International, Inc.	Norton Sound Seafood House	Beverage Dispensary - Tourism	5000 W. International Airport Rd.	Alaska
Host International, Inc.	Norton Sound Seafood House	Beverage Dispensary - Tourism Duplicate	5000 W. International Airport Rd.	Alaska

2. Has any individual, corporate officer, director, limited liability organization member, manager or partner named in this application been convicted of a felony, a violation of AS 04, or been convicted as a licensee or manager of licensed premises in another state of the liquor laws of that state?

☐ Yes ☒ No If Yes, attach written explanation.

### SECTION D – OWNERSHIP INFORMATION - CORPORATION

*Corporations, LLCs, LLPs and LPs must be registered with the Dept. of Community and Economic Development.*

Name of Entity (Corporation/LLC/LLP/LP) (or N/A if an Individual ownership): Host International, Inc.	Telephone Number: 240-694-4865	Fax Number: 240-694-4635
Corporate Mailing Address: 6905 Rockledge Drive, MS 7-1	City: Bethesda	State: Maryland
Name, Mailing Address and Telephone Number of Registered Agent: Corporation Service Company 9360 Glacier Highway, Suite 202 Juneau, AK 99801	Date of Incorporation OR Certification with DCED: 12/11/1981	Zip Code: 20817
State of Incorporation: Delaware		

Is the Entity in "Good Standing" with the Alaska Division of Corporations? ☒ Yes ☐ No

If no, attach written explanation. Your entity **must** be in compliance with Title 10 of the Alaska Statutes to be a valid liquor licensee.

### Entity Members (Must include President, Secretary, Treasurer, Vice-President, Manager and Shareholder/Member with at least 10%)

Name	Title	%	Home Address & Telephone Number	Work Telephone Number	Date of Birth
Paul Mamalian	President	1%	10631 Barn Wood Lane, Potomac, MD 20854	240-694-4100	6/30/1969
Bernard N. Brown	Vice Pres.	0%	3926 Lumo Circle, Randallstown, MD 21133	240-694-4100	4/11/1957
Mark T. Ratych	Treasurer	1%	813 Oak Knoll Terrace, Rockville, MD 20850	240-694-4100	1/19/1962
Jeffrey L. Poersch	Secretary	1%	47587 Woodboro Terr., Potomac Falls, VA 20165	240-694-4100	5/24/1963
HMSHost Corporation	Shareholder	97%	6905 Rockledge Drive, Bethesda, MD 20817	240-694-4100	N/A

NOTE: If you need additional space, please attach a separate sheet.



## New Liquor License


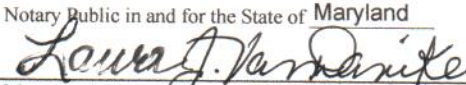
### SECTION E – OWNERSHIP INFORMATION – SOLE PROPRIETORSHIP (INDIVIDUAL OWNER & SPOUSE)

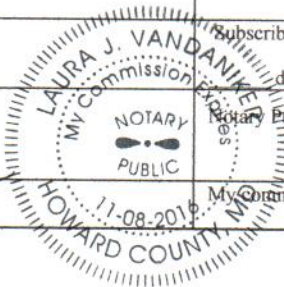
**Individual Licensees/Affiliates** (The ABC Board defines an "Affiliate" as the spouse or significant other of a licensee. Each Affiliate must be listed.)

Name: Address:	Applicant <input type="checkbox"/> Affiliate <input type="checkbox"/>	Name: Address:	Applicant <input type="checkbox"/> Affiliate <input type="checkbox"/>
Home Phone: Work Phone:	Date of Birth:	Home Phone: Work Phone:	Date of Birth:
Name: Address:	Applicant <input type="checkbox"/> Affiliate <input type="checkbox"/>	Name: Address:	Applicant <input type="checkbox"/> Affiliate <input type="checkbox"/>
Home Phone: Work Phone:	Date of Birth:	Home Phone: Work Phone:	Date of Birth:

#### Declaration

- I declare under penalty of perjury that I have examined this application, including the accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct and complete, and this application is not in violation of any security interest or other contracted obligations.
- I hereby certify that there have been no changes in officers or stockholders that have not been reported to the Alcoholic Beverage Control Board. The undersigned certifies on behalf of the organized entity, it is understood that a misrepresentation of fact is cause for rejection of this application or revocation of any license issued.
- I further certify that I have read and am familiar with Title 4 of the Alaska statutes and its regulations, and that in accordance with AS 04.11.450, no person other than the licensee(s) has any direct or indirect financial interest in the licensed business.
- I agree to provide all information required by the Alcoholic Beverage Control Board in support of this application.

<b>Signature of Licensee(s)</b> Signature 	<b>Signature of Licensee(s)</b> Signature
Signature	Signature
Name & Title (Please Print) Jeffrey L. Poersch, Secretary	Name & Title (Please Print)
Subscribed and sworn to before me this 2nd day of December, 2015	Subscribed and sworn to before me this day of
Notary Public in and for the State of Maryland 	Notary Public in and for the State of
My commission expires: 11/08/2016	My commission expires:



JAN 25 '16 AM 9:15

**Host International, Inc. d/b/a The Local  
New Liquor License**

**Section C – Licensee Information**

**Statement in Response to Question 1:**

Host International, Inc. ("Host") is a large food and beverage concessionaire which operates restaurants at airports, toll roads and malls throughout the United States and Canada. Host holds numerous licenses to sell alcoholic beverages at its various eating establishments.

## TOURISM STATEMENT

### Host International, Inc. d/b/a The Local New Liquor License

Global restaurateur Host International, Inc. ("Host") is a world leader in creating dining for travel venues. Host operates in more than 100 airports around the globe, including the 20 busiest airports in North America. In order to encourage tourism, Host will be bringing the freshest ingredients, right from the local area, into Fairbanks International Airport, with *The Local*, a Host original concept that was designed specifically for airports. *The Local* marries the freshest ingredients from local farms for a menu loaded with region-centric culinary creations. It will also embrace the finest in local brewing, and offer an array of top shelf and signature cocktails. The addition of *The Local* at FAI is a tremendous opportunity to give travelers a true taste of what the region has to offer. It's an uncommon airport destination that will draw and retain famished travelers with its compelling portfolio of food and beverage offerings.



**STATE OF ALASKA  
ALCOHOLIC BEVERAGE CONTROL BOARD  
APPLICATION FOR RESTAURANT DESIGNATION PERMIT  
AS 04.16.049 & 3 AAC 304.715 - 794**

The granting of this permit allows access of persons under 21 years of age to designated licensed premises for purposes of dining, and persons between the ages of 16 - 20 for employment. If for employment, please indicate in detail what the employment duties will be in question #3.

License Number: 5452 Type: Beverage Dispensary - Tourism

This application is for designation of premises where: (Please check the appropriate items below)

1. ☒ Bona fide restaurant pursuant to 3 AAC 304.305 & 3 AAC 304.715-794.
2. ☒ Persons 16 - 20 years of age may dine unaccompanied.
3. ☐ Persons under 16 may dine accompanied by a person 21 years of age or older.
4. ☒ Persons between 16 - 20 years of age may be employed. *\*(See note below)*

Licensee's Name: Host International, Inc.

Name of Business: The Local

Business Address: 6450 Airport Way, Space #2301 City: Fairbanks

1. Hours of operation 10:00 am to 1:00 am Telephone Number: 907-243-4331

2. Have police been called to your premises for any reason? ☐ Yes ☒ No  
(If you answered yes, please explain below).

3. \* Duties of employment: cashier; cook

4. Are video games available to the public on your premises? ☐ Yes ☒ No

5. Do you provide live entertainment, such as live music, pool tables, karaoke, dancing, sports or pin-ball?  
☐ Yes ☒ No

6. How is food served? ☐ Table Service ☐ Buffett Service ☒ Counter Service ☐ Other \_\_\_\_\_

7. Is an owner, manager or supervisor 21 years of age or older always present during business hours? ☒ Yes ☐ No

**\*\*\* A MENU AND DETAILED PREMISES DIAGRAM MUST ACCOMPANY THIS APPLICATION \*\*\***

**\*Employees 16 and 17 years of age must have a valid work permit and a letter maintained in your files from a parent or guardian authorizing employment at your establishment.**

**\*\*Please attach additional sheets of paper if more space is needed to describe food service, entertainment, etc.**

Licensee Signature: Jeffrey L. Poersch, Secretary

Local Governing Body Approval \_\_\_\_\_

Subscribed and sworn to before me this 28<sup>th</sup> day of January, 2016

Date \_\_\_\_\_

Notary Public in and for Alaska Maryland

My Commission expires: 10/2016

Director, ABC Board \_\_\_\_\_

Date \_\_\_\_\_







KEY

- 1 BAR
- 2 T.V.
- 3 P.O.S.
- 4 30" HIGH ADA COUNTER
- 5 42" HIGH SEATING
- 6 RETAIL
- 7 TO GO
- 8 TRASH/RECYCLE
- 9 HOSTESS
- 10 STORAGE
- 11 RAILING
- 12 TRASH REFUSE
- 13 KITCHEN
- 14 STARBUCKS (NIC)

CUSTOMER JOURNEY  
ADA SEATING



CONCOURSE

SEAT COUNT	
BAR SEATING	11
DINING SEATING	84
TOTAL	95



# THE LOCAL @FAI

## Fresh Ingredients

We use fresh, all-natural, local, farm-grown, sustainable products whenever possible. We support and partner with our local farmers and suppliers to bring our guests the freshest, tastiest produce, meats, dairy products and baked goods available from this region for a truly unique and delectable dining experience.

### == APPETIZERS ==

#### DIRTY CHIPS

kettle chips, garlic aioli, scallions, brisket trimmings

#### BAVARIAN PRETZELS

salted pretzel sticks, Philly cheese fondue

#### PUB WINGS

1/2 dozen, choice of sauce: buffalo or gastro bbq

### == SOUPS & SALADS ==

#### HEARTY CHICKEN SOUP

cup | bowl

#### GASTRO COBB

mixed greens, roasted turkey, ham, cheddar, red onion, tomato, avocado butter, charred corn & green onion vinaigrette

#### CHICKEN CAESAR SALAD

grilled chicken, kale, romaine lettuce, garlic croutons, aged parmesan, caesar dressing

### == SIDES ==

#### HOUSEMADE KETTLE CHIPS

#### PARMESAN TOTS

#### LOCAL HOUSE SALAD

#### COLESLAW

#### KALE CAESAR SALAD



## Between the Breadz

served with house-made kettle chips or parmesan tots

#### GRILLED CHICKEN BAGUETTE

grilled chicken breast, blue cheese, sautéed onions, gastro sauce, toasted baguette

#### STEAKBURGER

aged cheddar, iceberg lettuce, tomato, toasted challah roll

#### BACON CHEESEBURGER

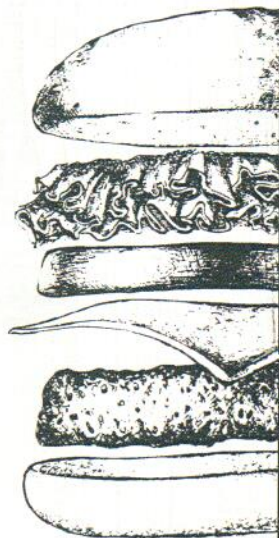
smoked bacon, aged cheddar, iceberg lettuce, tomato, toasted challah roll

#### BEEF BRISKET

shaved brisket, coleslaw, gastro sauce, melted cheddar, toasted baguette

#### TURKEY SLIDERS

roasted turkey, smoked bacon, iceberg lettuce, roma tomatoes, spicy avocado butter



### == FLATBREAD PIZZA ==

#### CLASSIC

roasted tomato sauce, shredded mozzarella, basil, shaved parmesan

#### PEPPERONI

roasted tomato sauce, shredded mozzarella, pepperoni, shaved parmesan

#### ITALIAN SAUSAGE

roasted tomato sauce, italian sausage, shredded mozzarella, shaved parmesan

#### GRILLED CHICKEN

roasted tomato sauce, grilled chicken breast, grilled onions, shredded mozzarella, shaved parmesan, finished with local mixed greens

### == DESSERT ==

#### WARM COOKIES

chocolate chip  
white chocolate macadamia

TAX & GRATUITY NOT INCLUDED

\*NOTICE: Consuming raw or undercooked meats, poultry, seafood, shellfish, or eggs may increase your risk of foodborne illness, especially if you have certain medical conditions. This facility may use wheat, egg, soybean, milk, peanuts, tree nuts, fish and shellfish. Please speak to the manager on duty regarding any allergen-related issues.

JAN 25 '16 AM 9:20

# THE LOCAL

FAI 12/13



## The Morning Line

breakfast served until 10:30 a.m.

### A.M. SCRAMBLER WRAPS

wrapped in a flour tortilla and served with tater tots

- **SAUSAGE & CHEDDAR**  
sausage, cheddar, jack cheese, scrambled egg
- **FARMER'S MARKET**  
scrambled eggs, diced tomato, red onion, green pepper, mushrooms, cheddar

### TOTS & EGGS

scrambled egg, pork sausage or smoked bacon, sourdough or wheat toast

### GRILCHEZBACTOM

cheddar, sliced tomato, bacon, scrambled eggs, grilled sourdough

### GREEK YOGURT

low fat greek yogurt, fresh berries, crunchy granola

## BEER

### ON TAP

ALASKA AMBER ALE

STELLA ARTOIS

SAMUEL ADAMS BOSTON LAGER

BUD LIGHT

### CAPS

ALASKAN IMPERIAL ALE

DENAIL BREWING SINGLE RED ENGINE

DENALI BREWING TWISTER CREEK IPA

KONA BREWING FIRE ROCK PALE ALE

### CANS

BLUE MOON (16oz.)

BUDWEISER (16oz.)

## Spirits

### VODKA

Grey Goose, Absolut Citron, Absolut, Ketel One Oranje, Ketel One, Tito's Handmade Vodka, Hangar One, Smirnoff

### SCOTCH

Glenfiddich 15 Year Old, Dewar's, Johnnie Walker Black

### GIN

Hendrick's, Tanqueray, Beefeater

### RUM

Malibu, Captain Morgan, Bacardi Superior

### BOURBON & WHISKEY

Bulleit, Blanton's, Knob Creek Rye, Woodford Reserve, Jack Daniel's, Maker's Mark, Fireball, Crown Royal, Bulleit Rye, Jim Beam, Jameson

### TEQUILA

Patrón Silver, Maestro Dobel, 1800 Silver, 1800 Reposado, Jose Cuervo Gold

### COGNAC & LIQUEURS

Grand Marnier, Southern Comfort, Kahlúa, Disaronno Originale, Baileys, Chambord, Agavero Orange Liqueur, Martini & Rossi, Carpano Antica Formula,



## COCKTAILS

### RYE OLD FASHIONED

Bulliet rye, cherry, orange, cane sugar, bitters

### HANGAR ONE BLOODY MARY

Hangar One vodka, bloody mary mix, grape tomato, celery stalk, olive

### MANHATTAN

Maker's Mark, Carpano Antica Formula, Angostura Bitters

### DOBEL RITA

Maestro Dobel Silver tequila, lemon sour, orange juice, Agavero Orange liqueur

## WINE

6 OZ. | 9 OZ. | BTL

### ALTITUDE PROJECT CHARDONNAY

citrus fruit and pineapple flavors complement a clean finish

### ECCO DOMANI PINOT GRIGIO

floral and enticing tropical notes with a light, crisp flavor

### KORBEL CALIFORNIA CHAMPAGNE

light tasting and crisp with a balanced, medium-dry finish

### ALTITUDE PROJECT CABERNET SAUVIGNON

scents of blackberry jam, with flavors of plum and cassis

### SEAGLASS PINOT NOIR

inviting and delicate with bright cherry and strawberry flavor

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