

DATE: March 15, 2018

TO: Bob Klein, Chair, and Members of the Alcoholic Beverage Control Board

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FROM: Amelia Estrada, President of Headhunters

RE: Alcohol License # 5443- dba as Ernesto's Taqueria

I am requesting a reinstatement of License # 5443 due to some unfortunate circumstances that we encountered. A letter was received that stated that I needed to pay the required fee and penalty by February 28th or the license would expire. I immediately obtained a cashier's check made out to the State of Alaska for \$1,300.00. I requested our bookkeeper to mail the check and the application to the Alcohol and Beverage Control Board. The next day I asked her if she had mailed the items and she stated that she had. It turns out that she sent the check but omitted the application. The check cleared the bank on January 26th.

In February I received a letter stating that I was not in compliance and I did not understand what was wrong. I called the Liquor Control Office, but no one answered the phone or replied to my messages. In the meantime, our bookkeeper quit. I then found the unsent application on her desk.

I now understand that the main way to communicate with the Liquor Control Office is through email. This is very difficult since English is my second language and I do not utilize email. A friend of ours has agreed to handle the emails for us now and in the future. He has received prompt replies to his emails to the Liquor Control Board office.

Ernesto's Taqueria officially closed on March 9th which is the date of a letter that informed us that our license had expired. The property is in the process of being leased to Rick Simmons, dba Claim Jumper Inc. He has filled out an application to transfer the license from Ernesto's to his new restaurant. He is currently advertising in Valdez as required prior to sending in the application for review. I am willing to pay the \$500.00 fee so that he can be considered for a transfer of our license instead of starting over with an application for a new license. He is trying to open his restaurant in time for the tourist season.

Thank you for your consideration in this matter.

Sincerely,



Amalia Estrada





Alcohol and Marijuana Control Office
 550 W 7th Avenue, Suite 1600
 Anchorage, AK 99501
alcohol.licensing@alaska.gov
<https://www.commerce.alaska.gov/web/amco>
 Phone: 907.269.0350

Alaska Alcoholic Beverage Control Board
Restaurant or Eating Place License
Form AB-17a: 2018/2019 Renewal License Application

What is this form?

This renewal license application form is required for all individuals or entities seeking to apply for renewal of an existing restaurant or eating place liquor license that will expire on December 31, 2017. All fields of this form must be complete and correct, or the application will be returned to you in the manner in which it was received, per AS 04.11.270 and 3 AAC 304.105. The Community Council field only should be verified/completed by licensees whose establishments are located within the Municipality of Anchorage or outside of city limits within the Matanuska-Susitna Borough.

This form must be completed correctly and submitted to the Alcohol & Marijuana Control Office (AMCO)'s main office, along with all other required documents and fees, before any renewal license application will be considered complete.

Section 1 – Establishment and Contact Information

Enter information for the business seeking to have its license renewed. If any populated information is incorrect, please contact AMCO.

Licensee:	Headhunters, Inc	License #:	4532
License Type:	Restaurant/Eating Place	Statute:	AS 04.11.100
Doing Business As:	Ernesto's Taqueria		
Premises Address:	328 Egan Dr		
Local Governing Body:	City of Valdez		
Community Council:	None		

Mailing Address:	Box 1489				
City:	Valdez	State:	AK	ZIP:	99686

Enter information for the individual who will be designated as the primary point of contact regarding this application. This individual must be a licensee who is required to be listed in and authorized to sign this application.

Point of Contact:	Ernesto Hernandez		
Contact Phone:	907-835-2519	Business Phone:	907-835-2519
Contact Email:	hhinc@valdezak.net		

Seasonal License? Yes No

If "Yes", write your six-month operating period:





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Section 2 - Authorization

Communication with AMCO staff:

Yes No

Does any person other than a licensee named in this application have authority to discuss this license with AMCO staff?

Yes: [checked] No: []

If "Yes", disclose the name of the individual and the reason for this authorization:

STEVE NEWCOMER - Business Manager 907-255-3239

Section 3 - Sole Proprietor Ownership Information

This section must be completed by any sole proprietorship who is applying for license renewal. Entities should skip to Section 4. If more space is needed, please attach a separate sheet with the required information.

The following information must be completed for each licensee and each affiliate (spouse).

This individual is an: [checked] applicant [] affiliate

Name:
Mailing Address:
City:
Email:
Contact Phone:

This individual is an: [checked] applicant [] affiliate

Name:
Mailing Address:
City:
Email:
Contact Phone:



JAN 24 2018



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Section 4 - Entity Ownership Information

This subsection must be completed by any licensee that is a corporation or LLC. Corporations and LLCs are required to be in good standing with the Alaska Division of Corporations, Business & Professional Licensing (CBPL). You may view your entity's status or find your CBPL entity number by using the following site: <https://www.commerce.alaska.gov/cbpl/main/search/> Partnerships may skip to the second half of this page. Sole proprietorships should skip to Section 5.

Alaska CBPL Entity #:	78261D
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You must ensure that you are able to certify the following statement before signing your initials in the box to the right: Initials

I certify that this entity is in good standing with CBPL and that all current entity officials and stakeholders (listed below) are also currently and accurately listed with CBPL. E

This subsection must be completed by any community or entity, including a corporation, limited liability company, partnership, or limited partnership, that is applying for renewal. If more space is needed, please attach additional completed copies of this page.

- If the applicant is a corporation, the following information must be completed for each stockholder who owns 10% or more of the stock in the corporation, and for each president, vice-president, secretary, and managing officer.
- If the applicant is a limited liability organization, the following information must be completed for each member with an ownership interest of 10% or more, and for each manager.
- If the applicant is a partnership, including a limited partnership, the following information must be completed for each partner with an interest of 10% or more, and for each general partner.

Entity Official Name:	Ernesto Hernandez			
Title(s):	Secretary	Phone:	907-835-2519	% Owned: 0%
Mailing Address:	Box 1489			
City:	Valdez	State:	AK	ZIP: 99686

Entity Official Name:	Amalia Estrada (Headhunters, Inc.)			
Title(s):	President	Phone:	907-835-2519	% Owned: 100%
Mailing Address:	Box 1489			
City:	Valdez	State:	AK	ZIP: 99686

Entity Official Name:	Amalia Estrada			
Title(s):	VICE PRESIDENT	Phone:	907-835-2519	% Owned: 100%
Mailing Address:	Box 1489			
City:	Valdez	State:	AK	ZIP: 99686





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Section 5 - License Operation

Check a single box for each calendar year that best describes how this liquor license was operated:

2016 2017

The license was regularly operated continuously throughout each year, for 8 or more hours each day.

Checked boxes for 2016 and 2017

The license was regularly operated during a specific season each year, for 8 or more hours each day.

Empty boxes for 2016 and 2017

The license was only operated to meet the minimum requirement of 30 days each year, 8 hours each day.

If this box is checked, a complete copy of Form AB-30: Proof of Minimum Operation Checklist, and all necessary documentation must be provided with this application.

Empty boxes for 2016 and 2017

The license was not operated at all or was not operated for at least the minimum requirement of 30 days each year, 8 hours each day, during one or both of the calendar years.

If this box is checked, a complete copy of Form AB-29: Waiver of Operation Application and corresponding fees must be submitted with this application for each calendar year during which the license was not operated for at least the minimum requirement.

Empty boxes for 2016 and 2017

Section 6 - Violations and Convictions

Applicant violations and convictions in calendar years 2016 and 2017:

Yes No

Have any notices of violation (NOVs) been issued to this licensee in the calendar years 2016 or 2017?

Yes: empty box, No: checked box

Has any person or entity named in this application been convicted of a violation of Title 04, of 3 AAC 304, or a local ordinance adopted under AS 04.21.010 in the calendar years 2016 or 2017?

Yes: empty box, No: checked box

If "Yes" to either of the previous two questions, attach a separate page to this application listing all NOVs and/or convictions.

Section 7 - Alcohol Server Education

Read the line below, and then sign your initials in the box to the right of the statement:

Initials

I certify that all licensees, agents, and employees who sell or serve alcoholic beverages or check identification of a patron have completed an alcohol server education course approved by the ABC Board and keep current, valid copies of their course completion cards on the licensed premises during all working hours, as required under AS 04.21.025 and 3 AAC 304.465.

Box containing initials 'AE'





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Section 8 – Gross Receipts

Enter the dollar amounts of the food and gross (food + alcohol) receipts on the licensed premises, and calculate the percentage of gross receipts that are from food sales on the licensed premises for each calendar year. (Food Receipts ÷ Gross Receipts x 100 = %)

2016 Food Receipts:	\$ 199,283	2016 Gross Receipts:	\$ 215,290	% From Food:	92.6 %
2017 Food Receipts:	\$ 275,110	2017 Gross Receipts:	\$ 293,317	% From Food:	93.8 %

Section 9 – Certifications

Read each line below, and then sign your initials in the box to the right of each statement:

I certify that all current licensees (as defined in AS 04.11.260) and affiliates have been listed on this application.

Initials

AE

I certify that in accordance with AS 04.11.450, no one other than the licensee(s) has a direct or indirect financial interest in the licensed business.

AE

I certify that I have not altered the functional floor plan or reduced or expanded the area of the licensed premises, and I have not changed the business name or the ownership (including officers, managers, general partners, or stakeholders) from what is currently on file with the Alcoholic Beverage Control Board.

AE

I certify on behalf of myself or of the organized entity that I understand that providing a false statement on this form or any other form provided by AMCO is grounds for rejection or denial of this application or revocation of any license issued.

AE

As an applicant for a liquor license renewal, I declare under penalty of perjury that I have read and am familiar with AS 04 and 3 AAC 304, and that this application, including all accompanying schedules and statements, is true, correct, and complete. I agree to provide all information required by the Alcoholic Beverage Control Board in support of this application and understand that failure to do so by any deadline given to me by AMCO staff will result in this application being returned to me as incomplete.

[Signature]
 Signature of licensee

[Signature]
 Signature of Notary Public

ES Estrada
 Printed name of licensee

Notary Public in and for the State of Alaska

My commission expires: 2023-01-19

Subscribed and sworn to before me this 19 day of January, 2018.

License Fee:	\$ 600.00	Application Fee:	\$ 200.00	TOTAL:	\$ 800.00
Late Fee of \$500.00 – if received or postmarked after 01/02/2018:					
Miscellaneous Fees:					
GRAND TOTAL (if different than TOTAL):					

