



PO Box 320 Hoonah, AK 99829

(907) 945-3636 phone (907) 945-3610 fax

December 28, 2018

Alcoholic Beverage Control Board
5500 W 7th Ave, Suite 1600
Anchorage, AK 99501

Subject: 2019/20 Renewal application "Tourism" justification

To whom this may concern,

The Icy Strait Lodge continues to provide the majority of over-night tourist accommodations in Hoonah. Many tourists like to unwind when they are away from home and greatly prefer the synergy of having an on-site bar and restaurant. Having operated the lodge for nearly nineteen years it remains abundantly clear that this company could not possibly have survived were it not for the Tourism based liquor license.

We have 15 of our guest rooms dedicated to transient lodging. In 2018 the Lodging/Rental division accounted for 29% and the bar 28% of our revenue with the balance attributable to food service. Lodging & rental revenues are also over 24% higher than last year so we are making progress. Every room has a mini-refrigerator & microwave and in the restaurant there is a freezer from which we sell a variety of prepared convenience foods so food is pretty much always available.

The restaurant is currently the only year-round food service operation that serves our community. It has been running seven days a week for about 10 years and continues to offer a remarkable wide selection of quality foods. The restaurant is also complimented by a continental breakfast starting at 6:15AM each morning that is there for are guests. Four years ago we added 3 rental boats and also have four rental cars available. We are often utilized as the hospitality component for independent fishing charter & hunting operators who appreciate our wide breadth of services. There should be no question that much of this progress has been made possible due to the appeal of our alcohol related services and revenue.

I hope that this meets the intent of AS 04.11.400(d) & 3 AAC 304.325. Please, let me know if you have any questions or suggestions. Thanks.

Sincerely,

Ed Phillips
ISL Enterprises, LLC





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Alcoholic Beverage Control Board
5500 W 7th Ave, Suite 1600
Anchorage, AK 99501

Subject: 2019/20 Renewal application "Tourism" justification

To whom this may concern,

The Icy Strait Lodge continues to provide the majority of lodging for tourists to Hoonah. We have 14 of our guest rooms dedicated to that purpose. The Lodging/Rental division accounts for 29% and the bar 28% of our revenue. Lodging & rental revenues are also over 24% higher than last year. Every room has a mini-refrigerator & microwave and in the restaurant there is a freezer from which we sell a variety of prepared convenience foods. We also have a suite with a full kitchen and deck with BBQ and a King room with a deck and both on the ocean side.

The restaurant, is currently the only year-round and has been running seven days a week for about 10 years and continues to offer a remarkable wide selection of quality foods. The restaurant is also complimented by a continental breakfast starting at 6:15AM each morning that there are guests. Four years ago we added 3 rental boats and also have four rental cars available. We are often utilized as the hospitality component for independent fishing charter & hunting operators.

The Lodge frequently provides free snacks to our bar patrons. On busy nights we consistently offer complimentary fresh pizza late at night to help maintain civility and improve our patron's chances of mitigating a hangover. The rooms are not stocked with alcohol and guests wanting to drink in their room can have a maximum of two drinks per eligible person, supplied by us and which must be accompanied by an employee to their room.

In closing, the Lodge continuously strives to improve our guests experience and thus is in a state of perpetual rehabilitation which by nature includes construction. I hope that this meets the intent of AS 04.11.400(d) & 3 AAC 304.325. Please, let me know if you have any questions or suggestions. Thanks.

Sincerely,

Ed Phillips
ISL Enterprises, LLC



AMCC

JAN 04 2019



Alaska Alcoholic Beverage Control Board

Beverage Dispensary – Tourism License

Form AB-17d: 2019/2020 Renewal License Application

What is this form?

This renewal license application form is required for all individuals or entities seeking to apply for renewal of an existing beverage dispensary – tourism liquor license that will expire on December 31, 2018. All fields of this form must be complete and correct, or the application will be returned to you in the manner in which it was received, per AS 04.11.270 and 3 AAC 304.105. The Community Council field only should be verified/completed by licensees whose establishments are located within the Municipality of Anchorage or outside of city limits within the Matanuska-Susitna Borough.

This form must be completed correctly and submitted to the Alcohol & Marijuana Control Office (AMCO)'s main office, along with all other required documents and fees, before any renewal license application will be considered complete. Receipt and/or processing of renewal payments by AMCO staff neither indicates nor guarantees that an application will be considered complete, or that a license will be renewed.

Section 1 – Establishment and Contact Information

Enter information for the business seeking to have its license renewed. If any populated information is incorrect, please contact AMCO.

Licensee:	ISL Enterprises, LLC	License #:	1290
License Type:	Beverage Dispensary - Tourism	Statute:	AS 04.11.400(d)
Doing Business As:	Icy Strait Lodge		
Premises Address:	435 Airport Road		
Local Governing Body:	City of Hoonah		
Community Council:	None		

Mailing Address:	PO Box #320		
City:	Hoonah	State:	AK
		ZIP:	99829

Enter information for the individual who will be designated as the primary point of contact regarding this application. This individual **must be a licensee** who is required to be listed in and authorized to sign this application.

Contact Licensee:	Ed Phillips	Contact Phone:	907 209-4806
Contact Email:	ICYSTRAITLodge@gmail.com		

Optional: If you wish for AMCO staff to communicate with individual who is not a licensee named on this form (eg: legal counsel) about this application and other matters pertaining to the license, please provide that person's contact information in the fields below.

Name of Contact:		Contact Phone:	
Contact Email:			



Form AB-17d: 2019/2020 Tourism Renewal License Application

Section 2 - Entity or Community Ownership Information

This top subsection must be completed by any licensee that is a corporation or LLC. Corporations and LLCs are required to be in good standing with the Alaska Division of Corporations, Business & Professional Licensing (CBPL). This number is neither your EIN/tax ID number, nor your business license number. You may view your entity's status or find your CBPL entity number by visiting the following site: <https://www.commerce.alaska.gov/cbp/main/search/entities>

General partnerships and local governments should skip to the second half of this page. Licensees who directly hold a license as an individual or individuals should skip to Section 3.

Alaska CBPL Entity #:	69869 D
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You must ensure that you are able to certify the following statement before signing your initials in the box to the right: Initials

I certify that this entity is in good standing with CBPL and that all current entity officials and stakeholders (listed below) are also currently and accurately listed with CBPL.

EP

This subsection must be completed by any community or entity, including a corporation, limited liability company, partnership, or limited partnership, that is applying for renewal. If more space is needed, please attach additional completed copies of this page.

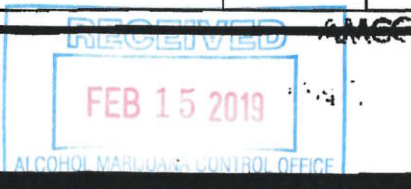
- If the applicant is a corporation, the following information must be completed for each stockholder who owns 10% or more of the stock in the corporation, and for each president, vice-president, secretary, and managing officer.
- If the applicant is a limited liability organization, the following information must be completed for each member with an ownership interest of 10% or more, and for each manager.
- If the applicant is a partnership, including a limited partnership, the following information must be completed for each partner with an interest of 10% or more, and for each general partner.

Important Note: The information provided in the below fields (including spelling of names, specific titles, and percentages held) must match that which is listed with CBPL. If one individual holds multiple titles mentioned in the bullets above, all titles must be listed for that individual on this application and with CBPL. Failure to list all required titles constitutes an incomplete application.

Name of Official:	Edwin F. Phillips				
Title(s):	Member/Manager	Phone:	907 209-4806	% Owned:	49%
Mailing Address:	PO Box # 320				
City:	Hoonah	State:	AK	ZIP:	99829

Name of Official:	Donna M. Martin				
Title(s):	Member	Phone:	907 586-5806	% Owned:	51%
Mailing Address:	3004 Blueberry Hills S.				
City:	Juneau	State:	AK	ZIP:	99801

Name of Official:					
Title(s):		Phone:		% Owned:	
Mailing Address:					
City:		State:		ZIP:	





Form AB-17d: 2019/2020 Tourism Renewal License Application

Section 3 – Sole Proprietor Ownership Information

This section must be completed by any licensee who directly holds the license as an individual or multiple individuals and is applying for license renewal. If more space is needed, please attach a separate sheet that includes all of the required information. Entities should skip to Section 4. The following information must be completed for each licensee and each affiliate (spouse).

This individual is an: ☒ applicant ☐ affiliate (spouse)

Name:	T. J. Phillips			Contact Phone:	907 264-4800	
Mailing Address:	1111 1st St					
City:	Healy	State:	AK	ZIP:	99829	
Email:	tjphillips@icystraitlodge.com					

This individual is an: ☐ applicant ☒ affiliate (spouse)

SPD - We actually operate it.

Name:	T. J. Phillips			Contact Phone:	907 264-4800	
Mailing Address:	1111 1st St					
City:	Healy	State:	AK	ZIP:	99829	
Email:	tjphillips@icystraitlodge.com					

Section 4 – Alcohol Server Education

Read the line below, and then sign your initials in the box to the right of the statement:

Initials

I certify that all licensees, agents, and employees who sell or serve alcoholic beverages or check identification of a patron have completed an alcohol server education course approved by the ABC Board and keep current, valid copies of their course completion cards on the licensed premises during all working hours, as set forth in AS 04.21.025 and 3 AAC 304.465.

SPD

Section 5 – License Operation

Check a single box for each calendar year that best describes how this liquor license was operated:

2017 2018

The license was regularly operated continuously throughout each year.

<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
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The license was regularly operated during a specific season each year.

<input type="checkbox"/>	<input type="checkbox"/>
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The license was only operated to meet the minimum requirement of 240 total hours each calendar year.

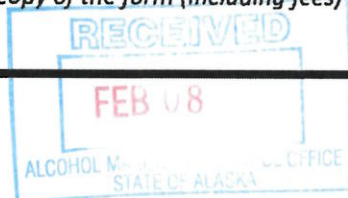
If this box is checked, a complete copy of Form AB-30: Proof of Minimum Operation Checklist, and all necessary documentation must be provided with this application.

<input type="checkbox"/>	<input type="checkbox"/>
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The license was not operated at all or was not operated for at least the minimum requirement of 240 total hours each year, during one or both of the calendar years.

<input type="checkbox"/>	<input type="checkbox"/>
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If this box is checked, a complete copy of Form AB-29: Waiver of Operation Application and corresponding fees must be submitted with this application for each calendar year during which the license was not operated for at least the minimum requirement, unless a complete copy of the form (including fees) has already been submitted for that year.



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Section 6 – Violations and Convictions

Applicant violations and convictions in calendar years 2017 and 2018:

Yes No

Have any notices of violation (NOVs) been issued to this licensee in the calendar years 2017 or 2018?

☐ ☒

Has any person or entity named in this application been convicted of a violation of Title 04, of 3 AAC 304, or a local ordinance adopted under AS 04.21.010 in the calendar years 2017 or 2018?

☐ ☒

If "Yes" to either of the previous two questions, attach a separate page to this application listing all NOVs and/or convictions.

Section 7 – Certifications

Read each line below, and then sign your initials in the box to the right of each statement:

Initials

I certify that all current licensees (as defined in AS 04.11.260) and affiliates have been listed on this application, and that in accordance with AS 04.11.450, no one other than the licensee(s) has a direct or indirect financial interest in the licensed business.



I certify that I have not altered the functional floor plan or reduced or expanded the area of the licensed premises, and I have not changed the business name or the ownership (including officers, managers, general partners, or stakeholders) from what is currently approved and on file with the Alcoholic Beverage Control (ABC) Board.



I certify on behalf of myself or of the organized entity that I understand that providing a false statement on this form or any other form provided by AMCO is grounds for rejection or denial of this application or revocation of any license issued.



I am submitting as part of this application a written statement that meets the attached Tourism Statement Guidelines, for review by the Alcoholic Beverage Control Board.

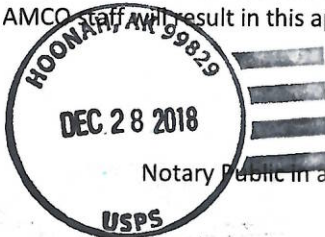


As an applicant for a liquor license renewal, I declare under penalty of perjury that I have read and am familiar with AS 04 and 3 AAC 304, and that this application, including all accompanying schedules and statements, is true, correct, and complete. I agree to provide all information required by the Alcoholic Beverage Control Board or AMCO staff in support of this application and understand that failure to do so by any deadline given to me by AMCO staff will result in this application being returned to me as incomplete.

Signature of licensee

Printed name of licensee

Ed Phillips



Signature of Notary Public

Notary Public in and for the State of Alaska, Postmaster

My commission expires: with office

Subscribed and sworn to before me this 28th day of December, 2018.

Seasonal License?

☐ Yes ☐ No

If "Yes", write your six-month operating period: _____

License Fee:	\$ 2500.00	Application Fee:	\$ 300.00	TOTAL:	\$ 2800.00
Miscellaneous Fees:					
GRAND TOTAL (if different than TOTAL):					