Alcohol and Marijuana Control Office
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Alaska Marijuana Control Board

Operating Plan Supplemental
Form MJ-03: Retail Marijuana Store

What is this form?

This operating plan supplemental form is required for all applicants seeking a retail marijuana store license and must accompany **Form MJ-01: Marijuana Establishment Operating Plan**, per 3 AAC 306.020(b)(11). Applicants should review **Chapter 306: Article 3** of the **Alaska Administrative Code.** This form will be used to document how an applicant intends to meet the requirements of the statutes and regulations.

If your business has a formal operating plan, you may include a copy of that operating plan with your application, but all fields of this form must still be completed per 3 AAC 306.020 and 3 AAC 306.315(2).

What additional information is required for retail stores?

Applicants must identify how the proposed establishment will comply with applicable regulations regarding the following:

- Prohibitions
- Signage and advertising
- Displays and sales
- Exit packaging and labeling
- Security
- Waste disposal

This form must be completed and submitted to AMCO's main office before any new or transfer application for a retail marijuana store license will be considered complete.

Section 1 – Establishment Information

Enter information for the business seeking to be licensed, as identified on the license application.

Licensee:	Laughing Salmon,LLC	**MJ License #:**	21619		
License Type:	Marijuana Retail Store				
Doing Business As:	Laughing Salmon				
Premises Address:	173 N Rosie Circle #1				
City:	Wasilla	**State:**	Alaska	**ZIP:**	99654

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Section 2 – Overview of Operations

2.1. Provide an overview of your proposed facility's operations. Include information regarding the intake and flow of marijuana and marijuana product at your premises, and a description of what a standard customer visit to your establishment would entail:

Managers will be ordering product we intend to take into the retail inventory, METRC. Deliveries will be made through a separate door from the main entrance of the retail frontage. Person delivering the product will be checked in to facility, age will be verified, and AMCO approved handler card will be checked. Product weights/quantities will be verified with a state calibrated and AMCO approved scale. Product will be visually looked at to verify quality meets our standards and will either be accepted or rejected into METRC. Product will be paid for and person delivering will be signed out prior to leaving the facility. Product will then be pre-packaged or sold deli style. If product is required to be frozen or kept cold it will be stored in an approved secure location. Customers entering the facility will be welcomed at the door and have their ID checked by an employee and also by the bud tender prior to purchase to verify an age of 21 or older. Products will be displayed in glass display cases for viewing and product menus for all products on hand will be displayed on TV monitors. Customer will place their order and bud tender will package order and ensure all packaging has been properly labeled as per state regulations 3AAC 306.470, 306.565,306.570. If more than 5 customer per tender there will be a seating area for over flow customers.

Section 3 – Prohibitions

Review the requirements under 3 AAC 306.310.

3.1. Describe how you will ensure that the retail marijuana store will not sell, give, distribute, or deliver marijuana or marijuana product to a person who is under the influence of an alcoholic beverage, inhalant, or controlled substance:

Employees will be educated to ensure they know the signs of impairments. At any point if they see impairments in the customer they will not be allowed to purchase any marijuana products and will be asked to leave the retail store. For any disturbances we are unable to handle local PD will be contacted.

3.2. I certify that the retail marijuana store will not:	Initials
a. **sell, give, distribute, deliver, or offer to sell, give, distribute, or deliver marijuana or marijuana product in a quantity exceeding the limit set out in 3 AAC 306.355;**	KB
b. **sell, give, distribute, deliver, or offer to sell, give, distribute, or deliver marijuana or marijuana product over the internet;**	KB
c. **offer or deliver to a consumer, as a marketing promotion or for any other reason, free marijuana or marijuana product, including a sample;**	KB
d. **offer or deliver to a consumer, as a marketing promotion or for any other reason, alcoholic beverages, free or for compensation; or**	KB
e. **allow a person to consume marijuana or a marijuana product on the licensed premises.**	KB

Answer "Yes" or "No" to the following question:	Yes	No
3.3. Do you plan to request future approval of the Marijuana Control Board to permit consumption of marijuana or marijuana product in a designated area on the proposed premises?	✓	☐

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Section 4 – Signage and Advertising

Review the requirements under 3 AAC 306.360 and 3 AAC 306.365. All licensed retail marijuana stores must meet minimum standards for signage and advertising.

You must be able to certify each statement below. Read the following and then sign your initials in the corresponding box: Initials

4.1. I understand and agree to follow the limitations regarding the number, placement, and size of signs on my proposed establishment, set forth in 3 AAC 306.360(a). KJ

4.2. The retail marijuana store will not use giveaway coupons as promotional materials, or conduct promotional activities such as games or competitions to encourage the sale of marijuana or marijuana products. KJ

4.3. All advertising for marijuana or marijuana product will contain the warnings required under 3 AAC 306.360(e). KJ

4.4. I understand and agree to post, in a conspicuous location visible to customers, the notification signs required under 3 AAC 306.365. KJ

4.5. I certify that no advertisement for marijuana or marijuana product will contain any statement or illustration that:

- **a. is false or misleading;** KJ
- **b. promotes excessive consumption;** KJ
- **c. represents that the use of marijuana has curative or therapeutic effects;** KJ
- **d. depicts a person under the age of 21 consuming marijuana; or** KJ
- **e. includes an object or character, including a toy, a cartoon character, or any other depiction designed to appeal to a child or other person under the age of 21, that promotes consumption of marijuana.** KJ

4.6. I certify that no advertisement for marijuana or marijuana product will be placed:

- **a. within 1,000 feet of the perimeter of any child-centered facility, including a school, childcare facility, or other facility providing services to children, a playground or recreation center, a public park, a library, or a game arcade that is open to persons under the age of 21;** KJ
- **b. on or in a public transit vehicle or public transit shelter;** KJ
- **c. on or in a publicly owned or operated property;** KJ
- **d. within 1,000 feet of a substance abuse or treatment facility; or** KJ
- **e. on a campus for postsecondary education.** KJ

Section 5 – Displays and Sales

5.1. Describe how marijuana and marijuana products at the retail marijuana store will be displayed and sold:

Products will be displayed in glass display cases and sniff jars to ensure customers can get a clear visual of the products they wish to purchase, also with testing results visible for them to see. Customers will also be able to order from a deli style jar if they wish or pre-packaged product will also be available. Customers will not be able to touch or hold any products and all marijuana products will always be secured behind the counters. Sniff Jars will be attached to the counter top, giving customers the ability to smell the various flower products.

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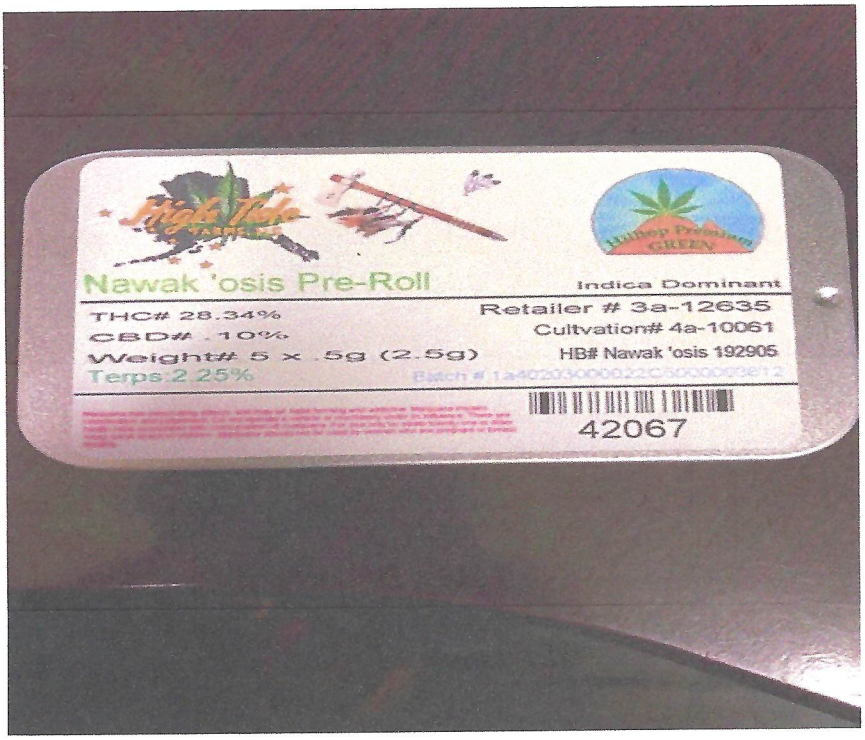
Section 6 – Exit Packaging and Labeling

Review the requirements under 3 AAC 306.345.

6.1. Describe how the retail marijuana store will ensure that marijuana and marijuana products sold on its licensed premises will meet the packaging and labeling requirements set forth in 3 AAC 306.345(a):

All marijuana products that are packaged and delivered to the retail will be verified so that they meet the standards for packaging/labeling by a Laughing Salmon employee. If they have any questions on whether or not it meets the standards they will be required to call a manager to check into it before accepting the order. All packaging/labeling ordered by Laughing Salmon will also be verified prior to ordering packaging materials.
All employees of Laughing Salmon will be required to go over the requirements for labeling and packaging prior to employment. I.E. dates, weights, %, retail and cultivation license numbers, etc.
"marijuana or a marijuana
product sold is packaged in opaque, resealable, child-resistant packaging when the purchaser leaves the retail section of the licensed premises..."

6.2. Provide a sample label that the retail marijuana store will use to meet the labeling requirements set forth in 3 AAC 306.345(b):



Marijuana has intoxicating effects and may be habit forming and addictive. Marijuana impairs concentration,coordination and judgment. Do not operate a vehicle or machinery under its influence. There are health risks associated with consumption of marijuana. For use only by adults twenty-one and older. Keep out of the reach of children. Marijuana should not be used by women who are pregnant or breast feeding.

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Section 7 – Security

Review the requirements under 3 AAC 306.350 and 3 AAC 306.720.

7.1. Describe the retail marijuana store's procedures for ensuring a form of valid photographic identification has been produced before selling marijuana or marijuana product to a person, as required by 3 AAC 306.350(a):

At all times customers will be required to show a valid state/government issued ID prior to purchasing any marijuana products to ensure the customer is 21 years of age or older. Employees for Laughing Salmon will be required to verify expiration dates and birth dates, at any time if they feel the ID is not valid they will reject the customers attempt to purchase any marijuana product and asked to leave.

You must be able to certify the statement below. Read the following and then sign your initials in the box to the right: Initials

7.2. The video surveillance and camera recording system for the licensed premises covers each point-of-sale area. KL

Section 8 – Waste Disposal

Review the requirements under 3 AAC 306.740.

8.1. Describe how you will store, manage, and dispose of any marijuana waste, including expired marijuana or marijuana products, in compliance with any applicable laws. Include details about the material(s) you will mix with ground marijuana waste and the processes that you will use to make the marijuana waste unusable for any purpose for which it was grown or produced:

Laughing Salmon will segregate all waste, expired, and outdated marijuana or marijuana products. Waste will be identified in the marijuana inventory tracking system as required in 3 AAC 306.730 and the board will be given 3 days notice before making the waste unusable and disposed of. For faulty or unusable vape cartridges, the product will be removed and cartridge will be disposed of properly with no product remaining in the cartridge. We will keep a record in our business files of the final destination of marijuana waste made unusable.
Waste must be made unusable by grinding the marijuana waste and mixing it with at least an equal amount of other compost or non-compost materials. The marijuana waste will be mixed with compost and non-compost materials including food waste, yard waste, paper waste, cardboard waste, plastic waste, vegetable based grease or oils. The waste will then be taken to the local permitted solid waste facility for final disposal.

You must be able to certify the statement below. Read the following and then sign your initials in the box to the right: Initials

8.2. The retail marijuana store shall give the board at least three days written notice required under 3 AAC 306.740(c) before making marijuana waste unusable and disposing of it. KL

I declare under penalty of unsworn falsification that this form, including all accompanying schedules and statements, is true, correct, and complete.

Signature of licensee

Kyle Lutz
Printed name of licensee

OFFICIAL SEAL
Anne Johnson
Notary Public-State of Alaska
My Comm. Expires: 08/29/2023

Anne Johnson
Notary Public in and for the State of Alaska

My commission expires: 08/29/2023

Subscribed and sworn to before me this 10 day of October, 2019.

Received by AMCO 10/10/19

License #__21619_____