

STATE OF ALASKA  
DEPARTMENT OF COMMERCE AND ECONOMIC DEVELOPMENT  
DIVISION OF INSURANCE  
3601 C STREET, SUITE 1324  
ANCHORAGE, ALASKA 99503-5948  
PHONE (907) 269-7900  
FAX (907) 269-7910  
TDD (907) 465-5437

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2 STATE OF ALASKA  
3 DEPARTMENT OF COMMERCE AND ECONOMIC DEVELOPMENT  
4 DIVISION OF INSURANCE

5 CEASE AND DESIST ORDER D98-06

6 TO: Northwestern Risk Specialists, Inc.  
7 520 Pike Street, Suite 2720  
8 Seattle, WA 98101-4020

9 Attn: Elizabeth A. Lang, Branch Manager

10 It has been determined by the Division of Insurance that you have engaged in  
11 transacting a business of insurance in Alaska, or relative to a subject resident,  
12 located or to be performed in Alaska. The transaction of a business of insurance  
13 in Alaska is defined in AS 21.90.900(39), which states:

14 "transact" with respect to insurance includes

- 15 (A) solicitation and inducement;
- 16 (B) preliminary negotiations;
- 17 (C) effectuation of a contract of insurance;
- 18 (D) transaction of matters subsequent to effectuation of the contract of  
19 insurance and arising out of it.

20 In order to transact insurance in Alaska, a person must hold the appropriate  
21 license. This is required by AS 21.27.010(a), which states:

22 Except as provided otherwise in this chapter, a person may not act as or  
23 represent to be an insurance producer, managing general agent,  
24 reinsurance intermediary broker, reinsurance intermediary manager,  
25 surplus lines broker, or independent adjuster in this state or relative to a  
26 subject resident, located, or to be performed in this state unless licensed  
under this chapter. A person may not act as or represent to be a managing  
general agent, reinsurance intermediary broker, or reinsurance  
intermediary manager representing an insurer domiciled in this state  
regarding a risk located outside this state unless licensed by this state.

AS 21.27.440(a) states in part:

In addition to any other penalty provided by law, a person that the director  
determines under AS 21.06.170 - 21.06.240 has violated the provisions of  
this chapter is subject to

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(1) a civil penalty equal to the compensation promised, paid, or to be paid, directly or indirectly, to a person in regard to each violation;

(2) either a civil penalty of not more than \$10,000 for each violation or a civil penalty of not more than \$25,000 for each violation if the director determines that the person wilfully violated the provisions of this chapter . . . .

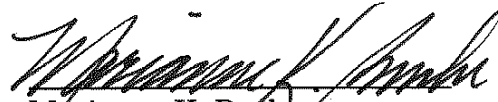
AS 21.90.020 states:

A person determined by the director, following an appropriate hearing as provided in AS 21.06.170 - 21.06.230, to have violated a provision of this title or a regulation adopted under it, for which violation a greater penalty is not provided in this title, is subject to a civil penalty of not more than \$2,500.

You are hereby ordered to cease and desist from transacting the business of insurance in this state since you do not hold the appropriate license. Continued transaction of insurance in Alaska will be considered a gross and willful violation and will be subject to appropriate administrative action, as well as possible criminal remedies.

This order is effective immediately.

Dated at Anchorage, Alaska this 10th day of September, 1998.

  
Marianne K. Burke  
Director  
Division of Insurance