JOMIC DEVELOPMENT DEPARTMENT OF CO

STATE OF ALASKA

DEPARTMENT OF COMMERCE AND ECONOMIC DEVELOPMENT DIVISION OF INSURANCE

In the Matter of:)
ERICA SYKES,)
Licensee.	,))

Case No. D99-04

STIPULATED AGREEMENT AND ORDER

The Division of Insurance, Department of Commerce and Economic

Development (division), and Erica Sykes (Sykes), licensee in this case, stipulate and agree to
the following resolution of the statutory violations regarding Sykes's proper licensure identified
in the division's Report of Managing General Agent Market Conduct Examination of North Star
Underwriting Managers, Inc., as approved by order of the director on December 2, 1997.

I. BACKGROUND

In December 1995, the division provided information to Sykes to assist her in obtaining an insurance license in this state. Although Sykes applied for a producer license, she was employed by North Star Underwriting Managers, Inc. (North Star). North Star was only licensed as a managing general agent; therefore, Sykes needed to be licensed as a managing general agent. Upon Sykes's submission of a notarized statement acknowledging that she knew that this type of license was not sufficient for her to be involved in transactions representing North Star, the division issued her an insurance producer license on December 21, 1995. The

division understood that Sykes would then obtain a trainee managing general agent license so that she could ultimately obtain a full managing general agent license. Sykes did not apply to the division for a managing general agent license until February 1997, which the division issued in April 1997.

The division conducted an examination under AS 21.06.120 of the affairs, transactions, accounts, and records of North Star. The examination period covered January 1, 1995 through July 31, 1997. One of the tests of the examination determined if all persons involved in a transaction were properly licensed. The division determined that, of the files examined, there were 14 instances where Sykes performed functions of a managing general agent as defined in AS 21.90.900(27) before she was properly licensed to do so.

II. TERMS OF AGREEMENT

- 1. Sykes admits that she violated AS 21.27.010 by being involved in transactions where a managing general agent's license was required before she had such a license. While she does not agree, she acknowledges that the division believes there is evidence to support a wilful violation of this statute.
- 2. Sykes agrees to pay a civil penalty of \$4,000, as allowed under AS 21.27.440, with \$2,000 suspended, which is payable no later than one year from the date this agreement and order is signed by the director.
- 3. In the event Sykes violates the insurance code or applicable regulations during the next two years, the suspended penalty referenced in paragraph 2 will be reinstated. Sykes also will be subject to any and all sanctions authorized by the insurance code for such violations including imposition of additional fines or penalties.

DIVISION OF INSURANCE Licensing Supervisor BRUCE M. BOTELHO ATTORNEY GENERAL Signe P. Andersen Assistant Attorney General

IT IS ORDERED that this Stipulated Agreement and Order is adopted in full resolution of the issues in this case, and shall constitute the final order in this matter.

Director of Insurance