

SOUTH CENTRAL ALASKA ENERGY FORUM

September 21, 2006

Egan Convention Center

Anchorage, Alaska

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1 P R O C E E D I N G S

2 (On record - 8:00 a.m.)

3 CHAIRMAN NORMAN: Good morning, folks. Welcome
4 to the second phase of the South Central Energy Forum. We'll
5 go ahead and start. We've got a couple of very interesting
6 speakers to lead off and they'll be introduced by Commissioner
7 Dan Seamount.

8 I was asked yesterday to make an announcement and one
9 that I didn't get to and that is if any of the speakers or
10 presenters left memory sticks be sure to pick them up. They're
11 over there with the IT folks.

12 Commissioner Seamount.

13 COMMISSIONER SEAMOUNT: Okay. If any of you
14 haven't realized it all the material that was on the table
15 yesterday is to your left. If you want to pick it up that
16 would include the agenda.

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CAROLYN DUNMIRE

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COMMISSIONER SEAMOUNT: Okay. Our first

speaker is Carolyn Dunmire. She is the managing director of

Dunmire Consulting and she is the lead author of the Cook Inlet

Energy Alternatives Study which is after reading it, is a very

complete and excellent report. I think you all should read it.

In this study she evaluated over 20 different supply and demand

alternatives for providing energy to the Cook Inlet region.

She also conducted a similar analysis on renewable energy

alternatives for the villages in Lake and Peninsula Borough.

So let's welcome Carolyn Dunmire.

MS. DUNMIRE: Good morning, welcome to the

second day of the forum. And I think it's going to look a

little bit different today which, I think, is good. Yesterday

we saw a lot of charts with cliffs and gaps and, perhaps,

shortages and today is going to be more of a discussion about

solutions. How to fill those gaps, options and alternatives

for avoiding falling off the cliff. So I can assure you that

in my presentation there aren't area charts and it looks like

even in the next one, too, so there's going to be some new

material today so I hope you're looking forward to that.

I'm going to be talking about the Cook Inlet Energy

Alternative Study. This was commissioned by ANGDA, the Alaska

Natural Gas Development Authority. Harold Heinze and the board

asked us to look at alternative energy solutions for Cook

1 Inlet.

2 I'm going to show some of the study results and the
3 study conclusions. And the best way -- I tried to pack a lot
4 of information into these slides so the best way to follow
5 along is with the paper version that's over on the table there
6 so if you don't have one of those in front of you, you may want
7 to get one because you're going to be cursing me about the size
8 of the print.

9 I also want to thank the Commissioners for not only
10 inviting me to speak today, but also bringing me up here. I'm
11 from Colorado and they helped pay my expenses to be here today,
12 so I really appreciate that.

13 Just a little bit about the Dunmire Consulting team.
14 I'm the lead author. I have 20 years experience in the energy
15 industry and did a similar study for Lake and Peninsula Borough
16 on energy alternatives for village power, specifically renewal
17 alternatives.

18 Other members of the team include Integral North
19 America here in Anchorage. Charlie Sassara, one of the team
20 members is here today. And they did some key surveys of
21 stakeholders to help us shape the criterion and the
22 presentation of our results.

23 And then also we included Cronshaw Consulting, Mark
24 Cronshaw, who added a very unique perspective. He worked on
25 the pipeline, gas pipeline economics 20 years ago and so he

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1 brought a unique perspective on looking at the gas pipeline
2 alternatives today.

3 What the ANGDA Board and Harold Heinze asked us to do
4 is to identify and quantify the major energy sources in Cook
5 Inlet. What's here now. And then look at -- identify energy
6 alternatives and quantify things like on line date, capital
7 investment and other parts and then compare the alternatives.
8 What they didn't ask us to do was find the answer.

9 What we did is looked at and compared the alternatives.
10 We did not say this is the way to go. So we looked at -- we
11 reviewed probably about 20 to 25 different options and ranked
12 or compared about 18 -- no, 17 different alternatives and we
13 divided an alternative into two groups.

14 First of all, an alternative is any sort of action
15 program project that would bring supply to Cook Inlet, energy
16 service or supply to Cook Inlet. And we compared them in terms
17 of natural gas billion cubic feet and I'll explain a little bit
18 more about that later.

19 We divided the alternatives into two groups, supply
20 alternatives and demand alternatives. Supply alternatives are
21 those alternatives that use the existing natural gas
22 infrastructure, the transmission and the delivery system that
23 exist in Cook Inlet. So it includes things like increasing
24 production, the different pipeline, natural gas pipeline routes
25 to bring North Slope gas to Cook Inlet, coal bed methane,

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1 importing liquefied natural gas, and developing gas in other
2 basins such as Bristol Bay, Nenana or Copper River.

3 The other thing on this list is coal gasification and
4 that's kind of a little different. Coal gas isn't necessarily
5 the same thing as natural gas, but as a gas it could use that
6 existing infrastructure, so it's included as a supply
7 alternative. We can talk about where it belongs at another
8 time.

9 The demand alternatives look at either reducing or
10 substituting for natural gas. And the way this works is you
11 heard yesterday about two-thirds of the electric power
12 generated for the Rail belt or for Cook Inlet is generated using
13 natural gas as the fuel. So if you can use another fuel or
14 reduce electric demand somehow that will by substitution reduce
15 natural gas demand.

16 So we looked at coal, hydro, wind, nuclear, tidal, gas
17 conservation and electric conversation. If you use less
18 electricity you, therefore, use less gas. Distributed
19 generation and geothermal power. It looks like it got a little
20 messed up on the print-out. So we looked at about nine
21 different alternatives here.

22 And if you've seen this presentation before we've now
23 added geothermal and kind of updated some of the other options
24 so you can stay awake for the end of this thing, too, 'cause it
25 has changed a little bit.

1 Then we looked at the evaluation. You know, how did we
2 evaluate the different alternatives. We came up with eight
3 different evaluation criteria. And I'll go through each one as
4 we go through the results. The idea here is to look at each of
5 the alternatives and we rank them according to the criteria.

6 And then you, personally, or as other decision makers
7 can then say well, to me the most important criteria is, for
8 example, energy service. It has to bring at least 100 Bcf
9 worth of gas to the region and I won't consider anything that
10 does not do that. Well, you can then rank energy service as
11 your highest criterion.

12 So this is the way -- the way this study is put
13 together is that you can then rank the alternatives depending
14 on what criterion is most important to you. So let's look at
15 the different criterion and the way we evaluate them.

16 The first one is energy service. And the way we
17 defined energy service is how much energy can this project plan
18 resource bring to Cook Inlet and we did it in terms of billion
19 cubic feet per year. Remember from yesterday Cook Inlet area
20 uses about 200 to 220 billion cubic feet per year of natural
21 gas.

22 So the top alternatives, those with the biggest flame
23 rise to the top of the list. Supply about a 100 to -- or
24 higher billion cubic feet per year. The ones in the middle
25 supply anywhere from five to about 100 and then the ones at the

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1 bottom supply less than five billion cubic feet per year.

2 Now, we need to talk a little bit about how this -- how
3 we defined or scaled the alternatives. When we define an
4 alternative we looked at not just, you know, how much hydro can
5 we possibly build in Cook Inlet. We looked at what is most
6 likely scale of hydro and number of projects to be built in,
7 say, the next 20 years.

8 So we eliminated things like Susitna hydro partially
9 because something at that scale, like, 1000 megawatts is just
10 too big and very unlikely to be built because of the amount of
11 capital and the potential environmental impacts associated with
12 it. What's more likely to be built in the next 20 years is,
13 say, five to 10 smaller hydro projects so that's the
14 alternative we looked at here.

15 On the other end we eliminated some of the really small
16 things, say for example, wind diesel hybrid system. Now, those
17 are being very successfully implemented in village power, but
18 the economics of those systems don't work in some place like
19 Cook Inlet was -- when you've got an electric grid. So that's
20 kind of how we define the alternatives.

21 So some of the things that have rather small energy
22 service like nuclear power that's kind of surprising. Nuclear
23 power usually is implemented on a rather large scale and
24 actually what they're looking at for Alaska is this new,
25 simple, safe, small -- you know, I forgot, four S reactor for

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1 Galena and that's about a -- I think a five megawatt -- 50
2 megawatt nuclear generations so that's a new scale for nuclear
3 generation that's being tested or proposed to be tested here in
4 Alaska.

5 So -- and one other note on the -- kind of the ranking
6 of things, while they're kind of ranked in order here by size
7 you kind of see that they're grouped by big flame, middle flame
8 and little flame. Within that group things could kind of move
9 around up or down within that group. We're just kind of giving
10 you an idea of is it either the top of the list the middle of
11 the list or the bottom of the list. So that's energy service.

12 Prerequisites for success, these are the hurdles that
13 the alternative has to clear before it will provide the energy
14 service to the region. The alternatives with the lowest
15 hurdles to clear are at the top of the list. So things like
16 gas conservation, increasing production, those are kind of
17 happening already because of the higher gas prices that we're
18 seeing so that's encouraging things like natural gas
19 conservation, turning your thermostat down so that those things
20 are already happening.

21 The classic example of this is the spur line. You
22 can't have energy service in Cook Inlet until there is gas
23 flowing through the main line at least to the takeoff point for
24 the spur line. So prerequisite for the spur line is that
25 there's gas flowing in a main line to the takeoff point, so

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1 that's what a prerequisite for success is.

2 Start-up date, fairly self-explanatory. Things with
3 the earliest start-up date are at the top of the list.

4 Something 15 years out is at the bottom of the list.

5 And the reason why things might be near the bottom of
6 the list, for example, tidal power is that there's really only
7 demonstration scale projects being implemented in the world
8 right now and there has yet to be a demonstration done here in
9 Alaska and so there's still just too many questions that need
10 to be answered and covered before a commercial scale tidal
11 power project will happen so we're expecting that to be out
12 near, say, 2015.

13 Capital investment, this is the amount of money you've
14 got to raise to make this thing happen. So the alternatives
15 with the lower amount of capital investment requirements are
16 near the top, the ones with higher amounts are at the bottom.

17 Hydro power surprisingly is near the top mostly because
18 we're talking about smaller scale hydro projects. Hydro is
19 generally fairly capital intensive. Things like distributed
20 generation, again, because they're a smaller scale you don't
21 have to raise as much money.

22 Conservation are usually a little bit smaller as far as
23 capital investment, but usually you have to invest something as
24 far as people buying light bulbs, improving furnaces and
25 appliances, that kind of thing.

1 Monthly bill, this looks at the effect on utility bills
2 for customers so while capital investment looks at the one time
3 amount of money you have to raise, a monthly bill looks at what
4 is the annual cost associated with this thing and including
5 debt service. And the things that have the lowest impact on
6 utility bills are at the top. The alternatives that might
7 double utilities bills are at the bottom.

8 So, again, conservation rises to the top because it
9 actually can reduce total monthly bills for people. And then
10 the cheaper electric power options, coal, geothermal, wind,
11 hydro are in the middle and then the more expensive capital,
12 move expensive options, things like importing LNG move to the
13 bottom because you've got to buy imported fuel.

14 Uncertainty, and this has to do not with risk, but
15 uncertainty. We're talking about here what are the
16 uncertainties on whether the alternative will bring the amount
17 of energy service on the start-up date for the capital cost
18 that we estimate here. How certain are we about those things
19 happening.

20 And so the things with the least amount of uncertainty
21 move to the top so conservation moves up because we have a
22 pretty good idea -- there have been now some -- I learned
23 yesterday there's been some calculations of elasticity so if
24 you raise the price of gas a certain amount clearly people
25 reduce the amount of gas that they use and there's some

1 estimations of that now, but there are questions about will
2 that persist if gas prices were to drop, would people continue
3 using less or would they go back to their old demand levels.

4 Hydro power, coal power, wind power, those are things
5 that have been fairly well demonstrated. There's commercial
6 operation throughout the U.S. and the world that we can look to
7 and say this is what it takes to put together a coal project.

8 Things like tidal power, small scale nuclear power fall
9 to the bottom of the list. And then, you know, coal bed
10 methane, other Alaska gas we really don't know what the amount
11 of economically recoverable gas is there. There just still
12 needs to be more exploration work done and so there is quite a
13 bit of uncertainty about what those resources are so they fall
14 to the bottom of the list.

15 Key word here is unmitigated environmental impacts, not
16 total environmental impacts. We're assuming that any project
17 that is built or alternative that is implemented will meet or
18 exceed environmental regulations or requirements so these are
19 things that are unmitigated meaning that there isn't anything
20 done to -- there just can't be anything done to help that
21 problem.

22 So the things with the smallest amount or fewest
23 unmitigated environmental impacts move to the top.
24 Conservation appears up there, distributed power. And then
25 alternatives that have potentially large unmitigated

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1 environmental impacts move to the bottom.

2 One impact that I think is really interesting and
3 Harold Heinze pointed this out to me is related to the
4 pipelines. If you look at the picture up there is that a
5 positive or a negative. When you've got a right-of-way for a
6 pipeline it could be one or the other. Some people may view
7 that as a positive impact and I've spent my time in Bush
8 Alaska, pipeline right-of-ways are a great thoroughfare. You
9 can get through on your four-wheeler, you can walk, use your
10 snow machine and it's a great way to get around.

11 On the negative side that great way to get around is
12 now access to what was pristine land. And so the right-of-way
13 access becomes either a positive or a negative impact depending
14 on your perspective and so even though it is an unmitigated
15 environmental impact, it's not clear whether it's positive or
16 negative.

17 Alaskan citizens, this is -- talk about being in the
18 headlines here it is, it's the impact on Alaskan citizens as
19 measured by things like the dividend check. What impact will
20 it have on the Alaskan economy, employment, as well as state
21 resources and revenues. And so things that have the most
22 potential for new jobs increasing state revenue move to the
23 top. There's the pipeline projects. And the things that use
24 either imported technologies or imported fuels fall to the
25 bottom.

1 And people are often surprised to see things like gas
2 conservation, electric conservation, nuclear -- well, not so
3 nuclear, but wind power at the bottom and that's because these
4 are imported technologies. You're going to have to go outside
5 to bring in the light bulbs, the wind turbines. All of that
6 technology and equipment will come in from outside because it's
7 not manufactured here in Alaska and so those dollars and
8 investment dollars will go out of the state so that's
9 considered a negative impact from this perspective for Alaska's
10 citizens.

11 So putting it all together what do we get. These
12 aren't the answers, but they're some ideas and trends that
13 we're seeing. The top alternatives, things that sort of hung
14 near the top are gas conservation and increased production.
15 What they would do in the near term is buy time. It would
16 prolong the existing supplies that we know about, to buy time
17 to raise capital, implement demonstration projects, try new
18 things.

19 Intermediate term, coal gasification looks pretty good
20 and I learned more yesterday with Tim Johnson here on the Blue
21 Sky Project that the technology is even looking better. There
22 are some new coal gasification projects going in throughout the
23 world using the lower heating value, low rank coals like Alaska
24 has and they're proving to be quite successful, so coal
25 gasification is looking quite promising.

1 And that brings the option of using the existing gas
2 infrastructure and keeping facilities like Agrium on line and
3 Agrium then would generate power which would help with the
4 power shortage as well.

5 Long term, looking at the pipeline alternatives from
6 these perspectives the enriched gas line looks a bit better
7 than the Bullet Line mostly because it just brings more energy.
8 It brings some liquids as well as natural gas to the area.

9 Coal, wind and hydro deserve equal consideration.
10 There's been a lot of research and time spent on the pipeline
11 projects. Coal, wind and hydro deserve equal time. They show
12 equal promise and Alaska has the resource to implement these
13 options. They deserve consideration.

14 Geothermal and tidal are two things that I sort of
15 overlooked before, but there has been some recent projects,
16 namely, Chena Hot Springs has started a geothermal project just
17 last month and that's looking really promising. It uses a new
18 low temperature technology and that looks like it could be
19 implemented in a lot of places throughout the state.

20 And tidal power, there's recently been a feasibility
21 study done for Knik Arm near the bridge that's proposed across
22 Knik Arm and that has just sort of filled in some of the
23 question marks about what the potential for tidal is here as
24 well as what the costs are.

25 And, finally, the spur line tops the list, if the

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1 pipeline carrying North Slope gas comes through Alaska the spur
2 line is at the top. It brings the most gas -- most energy
3 service for the least amount of money and most reliably, but
4 there's that big if about the main line pipeline.

5 So this could be Cook Inlet's energy future. You know,
6 we're looking at things like hydro, wind, that there's some bio
7 mass turbines there, as well as the Clean Coal Project at Healy
8 and that's the Chena Hot Springs project.

9 So we don't have time for questions this morning, but I
10 will be here all day and I would appreciate your questions,
11 comments, any additional information that you have. The full
12 study is available at ANGDA's web site there and you can
13 contact me by e-mail at that address. Thank you.

14 COMMISSIONER SEAMOUNT: Thank you, Carolyn,
15 that was very informative.

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1 MARY ANN PEASE and CHUCK LOGSDON

2 COMMISSIONER SEAMOUNT: Our next speakers are
3 Mary Ann Pease and Chuck Logsdon. Mary Ann Pease is currently
4 working for the Governor as a gas pipeline advisor. The focus
5 of her efforts will be on a comprehensive communications
6 strategy with special emphasis on the community and business
7 outreach portion.

8 Prior to her position as a gas pipeline advisor to the
9 Governor, Pease was vice president, corporate communications at
10 Alaska Communications Systems. At ACS, Pease was responsible
11 for the company's corporate communications strategy to include
12 investor relations and regulatory and legislative strategies at
13 the state and federal levels.

14 Before joining ACS, Pease served as vice president of
15 Aurora Power Resources, Incorporated where she developed
16 strategies relative to bringing competition to the power
17 industry.

18 Ms. Pease has an undergraduate degree in Economics and
19 a Masters Degree in Finance. She served in progressively
20 responsible positions during a seven year tenure with the
21 Municipality of Anchorage, including more than four years as
22 chief fiscal officer for Municipal Light & Power.

23 In addition to Chairman of the Board for the Anchorage
24 Chamber of Commerce, Pease serves as a national board member
25 for AEDC, board member for Commonwealth North, Executive

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1 Committee, and board member for the Alaska State Chamber and is
2 a member of ATHENA. She is also president of Alaska Children's
3 Services.

4 Chuck Logsdon is a Matanuska Valley resident and
5 graduated from Palmer High School in 1967. He has a Ph.D. from
6 Washington State University and was the former chief petroleum
7 economist for the State of Alaska and has more than 25 years
8 experience in petroleum economics. He has been working for the
9 last year for the Governor's Office as a spokesman for the gas
10 pipeline negotiations.

11 Please welcome Mary Ann and Chuck.

12 MS. PEASE: Well, good morning, everyone. And
13 that did say I was Chairman of the Anchorage Chamber and that
14 was true, but that is an elective position and that
15 chairmanship role changes each and ever September so we have a
16 new Chamber chairman in Bill Evans, and he is going to be
17 doing the September through September term that started just a
18 few weeks ago.

19 I'd also like to note in the audience is president of
20 the Anchorage Chamber, Stacy Schubert. Stacy, why don't you
21 stand up there so everyone knows who you are. Thank you,
22 Stacy.

23 This year the Anchorage Chamber among many things that
24 we undertook as key policy initiatives was a review of natural
25 gas in Alaska's future.

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1 And I'd like to mention briefly that these white papers
2 that were developed are extremely extensive, comprehensive and
3 very, very informative. They talk about the facts, they talk
4 about priorities for a natural gas pipeline and they even
5 discuss which route is the most viable. So they're available
6 on the Anchorage Chamber web site and I think Stacy also has
7 some copies in the back that you are welcome to if you so
8 desire.

9 Now, moving on to the presentation today and we'll see
10 how this works. Oh, it works quite well. You know, it's nice
11 to start at the 50,000 foot level and look at Alaska gas and
12 our basin structure here. You know, there's a reason why
13 Alaska is so incredibly attractive to investment and it's shown
14 right on this chart. Lots of opportunity. Granted much of the
15 oil and gas exploration have taken place in two regions, both
16 at Prudhoe Bay and also the Cook Inlet and, you know, there's a
17 simple reason for that, oil and gas were discovered early on
18 and the infrastructure is in place.

19 I truly believe that the opportunity for Alaska will be
20 severely curtailed with this chart even here if we have a
21 reserves tax on the November ballot. I believe the impact.....

22 UNIDENTIFIED VOICE: No politics, please.

23 MS. PEASE: I believe that the impact on oil
24 and gas exploration would extremely take a negative turn
25 because of the impact on investments going forward.

1 If you look at this next slide it is an iceberg and as
2 most icebergs this is only a representation. The very top part
3 is the proven reserves in Prudhoe Bay and Point Thompson of 33
4 trillion cubic feet. And what you see underneath there, the
5 part that's always hidden under the water is what we call the
6 technical resource base with over 2035 trillion cubic feet and
7 over 529 trillion cubic feet of gas hydrates.

8 Now, the issue with gas hydrates is, of course, that
9 those have not been technically proven on how you remove them.
10 The technology doesn't exist today, but going forward in time I
11 think there's another, you know, incredible opportunity there.

12 These estimates are based on the Department of Natural
13 Resources and if you look at the total current U.S.
14 consumption, trying to put all of this stuff in perspective,
15 we're about at 22 trillion cubic feet per year.

16 Now, zeroing down and coming into the more centric
17 portion of where the resources are if you look at Cook Inlet
18 with about 1.6 -- you know, I'm not moving this forward. If
19 you look at Cook Inlet with about 1.6 trillion cubic feet of
20 proven reserves, there is an additional potential there of 13
21 to 17 trillion feet. Bristol Bay and the Alaska Peninsula
22 about 23 potentially. And the Chukchi Sea potentially 60 plus
23 trillion cubic feet.

24 There's plenty of other non-conventional gas that
25 people have already mentioned and could take the form of

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1 hydrates, coal bed methane, shallow gas, tight gas, et cetera.

2 Now, this next chart here is truly a starting point and
3 what you see here is the mainline. I believe that's the first
4 step. It takes the gas off of the North Slope, comes down
5 through out state with the offtake points, those squares. I
6 don't know if you can see them or not, but -- well, I don't
7 want to laser Chuck or anyone else in my view here, but the
8 offtake points are the squares that you see there and the
9 various spur line options that truly would be a very viable
10 source for bringing gas to South Central.

11 This chart, I think, is one of the most important
12 charts in our presentation today. It looks at the historical
13 and projected crude oil and the natural gas production. And if
14 you look at the oil production curve without any gas, it is in
15 steep decline. And if you look at where we'll be by the year
16 2030 I certainly wouldn't want to be balancing the state budget
17 under this scenario.

18 What is desperately needed is that pie, that additional
19 increment that could come in from the natural gas production.
20 Those needed new reserves. And, hopefully, with that
21 additional gas exploration you'll also have additional oil that
22 will be discovered that will help fill that gas that you see in
23 this chart here.

24 So, you know, it was very nice last night when the
25 Permanent Fund dividend was announced and I know people are

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1 excited about the numbers, but I truly believe that scenario
2 going forward would be dramatically different if we didn't have
3 the additional natural resources filling that. And from a non-
4 political standpoint, the reserves tax truly would definitely
5 impact this chart because I do not think you would see that
6 additional gas exploration and additional oil exploration going
7 forward.

8 UNIDENTIFIED VOICE: There's nothing to
9 substantiate that.

10 MS. PEASE: There are numerous benefits
11 associated with the gas pipeline. The state revenues, the
12 growth and sustainability in the oil and gas industry and also
13 the private investment and growth opportunities. Job
14 opportunities, stability, growth. A very positive picture
15 going forward.

16 Now, under various scenarios, does anyone know what gas
17 closed at yesterday? The October contract was under \$5. Oil
18 under 60. When Chuck and I were giving this presentation a few
19 months ago oil was in the \$70 range and gas was well over six.
20 So the numbers change, but as you can see the state income if
21 you look at it over a 30 year period is still very positive.

22 That break even point that we're looking at here was
23 around 3.50 and that was with, you know, a return as well to
24 the state. So state income if we're at about that \$5 range
25 would be somewhere between 60 and \$70 billion over that 30 year

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1 period, pretty substantial.

2 You know, the total state general fund budget runs
3 around three, three and a half billion dollars and the state
4 revenue that is projected from the gas pipeline would be about
5 two to three billion a year for the next 30 years.

6 So when you put it in context with that total picture
7 it certainly does give us some hope for what the future holds
8 if you look at that new revenue coming in rather than reverting
9 back to that chart that showed the oil production decline that
10 is so much a concern on the TAPS Pipeline. And, you know, no
11 one wants to be a one trick pony with just oil, so it certainly
12 would be nice to get that double bang on both oil and gas.

13 State revenue for public policy, I believe quality
14 education is extremely important to the future of our state.
15 Economic development in communities, revenue for communities,
16 whether it take the form of municipal assistance and state
17 revenue sharing and also safe communities, well maintained
18 roads, infrastructure development, everything that oil and gas
19 revenues have played a very pivotal part in, in years past.

20 And, of course, 25 percent of all of the revenues from
21 the gas pipeline would go into the Permanent Fund and some of
22 the estimates are that there would be at least an additional 10
23 billion deposited over time into the Permanent Fund.

24 And, finally, jobs for Alaskans. Many of the internal
25 reports projected 9,300 additional jobs. And, hopefully, with

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1 the job training opportunities that have been so much at the
2 forefront this last year, those jobs could stay here in Alaska
3 rather than so much of the imported labor that we've seen
4 before.

5 And then, finally, the segue into Chuck's presentation
6 is truly gas for Alaskans. The most critical component of any
7 gas pipeline project. I know Harold Heinz's organization and
8 many others, the Anchorage Chamber also identified this, it's
9 fine if we have a gas pipeline, but there has to be that very
10 important segue into gas for South Central. The offtake points
11 that are provided for in the contract are very critical pieces.
12 The state identified four offtake points in Fairbanks, Delta
13 and Yukon and also to South Central.

14 The contract does require an instate use study to be
15 paid for by the producers. And with that I'll turn it over to
16 Chuck.

17 MR. LOGSDON: Well, thanks, I appreciate the
18 opportunity to speak to the symposium today. I've caught a
19 number of the sessions, they've been great. I really enjoyed
20 Carolyn's this morning. I want to talk a little bit about --
21 well, let's see actually I think there were some other bullets
22 here. Let's see which one here, that wasn't it.

23 (Off record conversation)

24 All right. I want to talk about gas for Alaskans.
25 Mary Ann has laid out the scenario of getting a mainline

00303

1 pipeline built to commercialize their natural gas resources.
2 That's -- we believe if you want to look seriously at what the
3 future of Alaska is that's clearly -- that's a central thing
4 and we -- she just went briefly over the sort of fiscal
5 benefits that would provide for the state in terms of revenue
6 and jobs, but I want to talk a little bit more about the gas
7 for Alaskans.

8 And I'm going to talk about it in the context of a lot
9 of work that's gone on over the last two years to move in that
10 direction. And I know Harold could talk a lot about ANGDA's --
11 what they've been doing, but I want to talk about this in terms
12 of the contract.

13 And Mary Ann already talked about the four offtake
14 points. We've identified three. There's the option for a
15 fourth one and some have talked about well, what if you had an
16 offtake point on the highway route, say, maybe Haines Junction
17 or somewhere else in Canada and take gas to tidewater as well,
18 so that's potentially another option.

19 One of the biggest issues is, of course, once we get a
20 pipeline in place coming off the slope, as Mary Ann suggested
21 once you have infrastructure in place you're going to see a lot
22 more exploration and this time people will be looking for gas
23 not necessarily oil. Why would you look for gas if you had
24 no way of commercializing it. You'd spend a lot of money, but
25 have no way of getting your money back.

1 With a pipeline system in place it provides the
2 opportunity for exploration. It's to capitalize whatever they
3 find and that's what a pipeline can do, but what we'd like to
4 see and we'd like to see up front is that pipeline be
5 expandable. If the pipeline could be expandable then -- easily
6 expandable then that raises the stakes even higher.

7 It's potentially -- we're talking about a pipeline that
8 would bring four Bcf a day to market. With expandability you
9 could see a pipeline initial design capacity for -- with added
10 compression that could, you know, bring the capacity of it up
11 to six billion feet a day and you could take all those good
12 revenue numbers and jobs and escalate them even further.

13 But what do we got going? First of all, there's both a
14 regulatory and a physical process. I mentioned a couple of
15 things that you build into a pipeline. Primarily you identify
16 how it could -- throughput could be boosted with - --
17 everything from simple compression to looping and you try to
18 get that built in as the pipeline is constructed, but there's a
19 regulatory process. And in the regulatory process that FERC
20 has established so basically most expansions they have to make
21 economic sense to happen.

22 The state, if we owned a piece of the pipeline, which
23 is what the draft contract that's been negotiated allows for,
24 in fact, calls for the state actually would be a part of the
25 LLC or the operating company that could actually advocate

00305

1 within -- as an owner to advocate for expansion.

2 And one -- the chart that Mary Ann put up there that
3 showed the barrel equivalence of gas, one of the things that
4 was kind of missing in that chart we drew it in and somehow it
5 didn't make the final cut in the slides, but basically if we
6 have a four Bcf a day pipeline and you do the numbers with the
7 35 trillion cubic feet of proved reserves, you're short about
8 15 Tcf to fill that line at four Bcf a day over the full 35
9 years.

10 So we're going to need exploration and we're going to
11 need it fairly soon after the pipe- -- either before or after
12 the pipeline starts flowing because it takes time to develop
13 those gas reserves. And the pipeline is going to have space in
14 it potentially because gas production- -- gas fields have a natural
15 decline rate as well. They'll be room in that pipeline
16 anywhere from 10 to 12 years after it starts up to start
17 putting in new gas reserves, so first we've got to fill that.

18 And, secondly, if we get the kind of exploration that
19 we think we may -- it may spark we should get -- there's a good
20 chance we may have to start expanding the capacity even
21 earlier.

22 What is the process for guaranteeing access to the
23 pipeline? I mean, I just said we're going to encourage
24 exploration. How do we ensure that there's access for
25 everyone? Well, this gets down to the process known as the

00306

1 open season where people who want capacity on a pipeline bid
2 for what's called a fixed term capacity, FT.

3 It was -- I don't know how many of you caught the
4 presentation on the Cook Inlet system. At least one of the
5 pipe- -- I hadn't realized that at least one of the pipelines
6 in the Cook Inlet system is a contract carrier and requires
7 contract commitments to take a fixed -- a com- -- a
8 transportation commitment.

9 As far as the regulatory, the FERC has already
10 established rules for the Alaska gas pipeline open season which
11 are designed to promote competition and provide opportunities
12 for expansion.

13 Back to expansion again, the FERC can mandate expansion
14 under the rules that they've established. That's kind of the
15 only pipeline that I'm aware of in the U.S. where that's the
16 case.

17 The initial open season would be conducted one and a
18 half to two years into the construction planning process which
19 under the draft contract that was negotiated that has to start
20 90 days after the contract is signed.

21 Under those same FERC open season rules the project
22 sponsors would have to publish a perspective instate tariff.
23 Those tariffs would be mileage and cost based so that there
24 would be a separate tariff for each intermediate destination on
25 the mainline, so there would not be a single postage stamp

00307

1 tariff, but there would be a specific tariff for destinations.

2 And, of course, with the four offtake points we've
3 identified, if they are purchases who want to buy at those
4 intermediate points they would -- and sellers more importantly
5 'cause we're talking about people taking an ad tecum on the
6 line that they would know in advance, have a good idea exactly
7 what they would expect to pay.

8 So having said all that about the offtakes and the open
9 season process let's talk in a very, very cursory way about
10 some of the South Central energy issues that you guys have been
11 focused on.

12 I've put up this area chart. It's the only one I have
13 and I think you probably saw version of this. In fact, it's
14 contained in a DNR publication, but what this shows is where
15 does the gas go in Cook Inlet, to what kind of use. And it
16 shows that basically the bulk of it does go to industrial use,
17 the LNG plant, as well as the fertilizer plant. And power
18 generation is the next in line as -- and the other one is, of
19 course, to the gas utilities. So you can see that -- and I
20 didn't identify -- the gray area, of course, is the gas that's
21 used to produce oil and gas in the Cook Inlet.

22 The growth profile, it's actually been relatively flat
23 since about 2000 or so, but with the exception of if you look
24 at the power and -- power generation and the gas utilities, so
25 that's -- you would think that would make sense as the

00308

1 Anchorage area and everywhere has grown in population.

2 This is a nice little summary I took off an Enstar
3 chart. You may have already seen this. It does point out that
4 67 percent of the gas generated in Alaska -- I mean, of the
5 power generated in Alaska is gas generated, 15 percent hydro,
6 13 percent fuel oil, five percent coal with a total of 330,000
7 gas consumers in the state.

8 The -- kind of the -- missing that one here. Oh, and
9 this is the chart you've seen many times, too. This is the
10 famous cliff that Carolyn managed to avoid in her presentation.
11 Although she presented a lot of solutions -- potential
12 solutions, there are two vertical red bars. What you see on
13 the -- on the green line, the top line is gas production and
14 because gas production is essentially going to be gas demand,
15 we have gas demand and we fill that by producing to meet that
16 demand.

17 What you see is that we're right at the verge -- now,
18 this is DNR numbers and I'm sure that there may be some
19 modifications, maybe we can stretch that green line out, but we
20 are literally on the verge of the cliff. According to the DNR
21 projections next year we start a fairly radical decline in Cook
22 Inlet gas availability, that's the first red line.

23 What does that mean? Well, if you look back to that
24 area chart with respect to where does most of the gas go, well,
25 most of it goes to the industrial uses and the consumers --

00309

1 local consumers have priority so you're going to see some
2 interruptions in gas supply which, of course, Agrium is already
3 wrestling with.

4 The second red vertical line, that's where the gas
5 production, of course, falls dramatically enough that we
6 actually have shortfalls in gas to provide power generation and
7 heating to Alaskan residents. I think D-day on this chart is
8 about 2016 or so.

9 Now, of course, I've assumed a two percent -- I just
10 plugged in a two percent growth in consumption. That number
11 may -- you know, that may not be exactly correct and I think
12 Carolyn identified conservation as one of the things we could
13 do to deal with that issue.

14 But let's talk -- let's get back to something a little
15 more optimistic here and look at why from an economic point of
16 view a spur line would be such a great deal. In fact, for
17 Fairbanks just getting a mainline going through Fairbanks is
18 going to help a lot. What this shows is a theoretical cost
19 advantage to local consumers in Alaska versus what the consumer
20 in Chicago if -- assuming the gas ultimately is sold at a
21 market price.

22 What you can see there on this chart is that if you
23 start with the first bar and I've called that Cost to Lower 48.
24 The total bar gives you the market price and from that you can
25 subtract the top piece called the tariff and effectively that's

00310

1 the tariff from the North Slope to that market, so in this case
2 I think it's about 550 in MMBtu delivered to Chicago. Subtract
3 off 2.70 an MM -- and actually I think I put this in Mcf's --
4 in thousand cubic feet. You subtract off the 2.70 and you're
5 left with a wellhead value of 2.80.

6 So if -- now, on strictly a cost basis if you took that
7 2.80 and added the tariff to get that down to Fairbanks and
8 that's estimated to be about 65 cents in Mcf you get a price of
9 something just south of 3.50 in Mcf or something in excess of
10 \$2.00 Mcf cost advantage over the consumer in Chicago. Well,
11 that's -- you would think that that margin would be enough to
12 attract entrepreneurs that might be interested in obtaining gas
13 in Fairbanks if they could get something close to that wellhead
14 net forward price.

15 I think in South Central with the spur line, let's
16 assume that you start with a net back price to Chicago of 2.80
17 and a 76 cent Mcf tariff -- I think that's a mistake there.
18 It's a little bit more than that. I don't have the number
19 correct here, but basically you'd have a cost advantage of --
20 that would be a little bit less. In this case I've estimated
21 about a buck 28 in Mcf.

22 So I think the point is, is if -- and one of the things
23 that we were looking at policy-wise, once we get a mainline in
24 place we have the FERC open season rules, we have -- with
25 regard to tariffs. The only things is that, you know, what

00311

1 would the state's policy position be with respect to trying to
2 ensure that gas delivered to Alaska utilities and Alaska
3 entrepreneurs whether that's -- who may be involved in
4 industries or whatever to take advantage of this cost
5 advantage.

6 Anyway that's -- I just wanted to give you a little bit
7 of preview of what could be and why I think the spur line from
8 a mainline comes up into the top quadrant in the presentation
9 you heard just before we came on.

10 So let me summarize real quickly, looking at Alaska's
11 future in natural gas in the biggest possible picture from the
12 South Central perspective if we get a mainline the whole darn
13 state gets a big benefit, but also we get the opportunity to
14 use some of that gas in both -- along the Railbelt for sure. I
15 mean, the mainline is going to go through Fairbanks, plus we
16 get a spur down to South Central Alaska.

17 The state revenue and economic boost from the project
18 will benefit Alaskans for generations. I know that this is all
19 -- something you probably already know, but the timing is such
20 that the project will not come on time to -- probably to
21 prevent that gap as illustrated in this presentation and which
22 -- I'll just finish.

23 This may include wind generation, new coal generation,
24 maybe LNG imports, coal gasification, the Blue Sky Project at
25 -- for providing, you know, feedstock to the fertilizer plant

00312

1 has already been discussed in yesterday's sessions, but frankly
2 I -- you know, this -- I don't think this session is extremely
3 timely because, I mean, for so- -- from the standpoint of South
4 Central and the State of Alaska as a whole a seriously
5 comprehensive solution to the dilemma needs to start now.
6 Thank you.

7 COMMISSIONER SEAMOUNT: Thank you Mary Ann and
8 Chuck. And thanks to the panel for some very good information.

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1 STEVE DAVIES

2 COMMISSIONER SEAMOUNT: And now we'll move onto
3 the next panel, is Cook Inlet Oil and Gas Resources. We're
4 going to get a bit technical here and we're going to start off
5 with Steve Davies and David Hite you could come up here, too,
6 please.

7 Okay. Steve Davies is a Senior Petroleum Geologist who
8 has been with the Alaska Oil and Gas Conservation Commission
9 for the past seven years. In addition to his work with
10 government, Steve has 19 years of industry experience working
11 for a major oil company and an Anchorage based geo-science
12 consulting firm. He earned a Bachelors and Masters of Science
13 Degrees in Geology from the University of Utah. Please welcome
14 Steve.

15 MR. DAVIES: Okay. You know, following the
16 excellent speakers of yesterday and today I have a pretty
17 difficult task. I have to present some of the same material
18 and I have to keep it interesting.

19 Because you all represent so many different interests
20 and industry and agencies what I thought I would do today is
21 give you a very general overview of the geology of the Cook
22 Inlet basin. This is going to be Cook Inlet 101. What I want
23 to review, how the basin and gas accumulations came about, how
24 they were found and then I'll finish up with how the AOGCC's
25 vision of the future. This will lay the groundwork for David

00314

1 Hite who is up next who will talk about resources potential.

2 The Cook Inlet Basin is bound on three sides by faults,
3 the Castle Mountain Fault, the Bruin Bay Fault and the Border
4 Ranges Fault. We have the Alaska Range to the north, the
5 volcanoes of the Alaska Peninsula to the southwest. And the
6 Kenai Chugach Mountains. We also have the Aleutian Trench
7 farther southeast.

8 Now, if we cut a slice through the earth's crust that
9 runs through about here and we view it in cross section form
10 you'd see something that looks like this.

11 The Cook Inlet has its origin about 70 million years
12 ago at the beginning of the tertiary when the Pacific Plate
13 began sliding or subducting beneath the North American Plate.
14 The sediments and material on top of the plate were scraped up
15 in a series of thrust plates that formed the Accretionary Ridge
16 -- or Prism, excuse me and an oceanic trench formed.

17 As the plate subducts it begins to melt. The lighter
18 fraction of that material rises and it finds its way to the
19 surface and forms volcanoes. Now, between the volcanoes and
20 the Accretionary Prism a basin develops. That's termed a
21 Forearc Basin. The sediments that have eroded from the flanks
22 of the volcanoes and from the Accretionary Prism are shed and
23 washed down into the basin and form a thick deposit. These are
24 the current names that we apply to those different features.

25 Now, this is an elegant model, but how do we know that

00315

1 it really happens. If you take the earthquakes that are
2 recorded in the Cook Inlet Basin over a three year period and
3 you bought them in cross section form you see a picture that
4 looks just like this, nicely displays the subducting plate.

5 So let's focus now on the sediments that were shed into
6 the basin. The talk will focus on the Upper Cook Inlet, that's
7 everything north of Augustine and Seldovia. If we cut a
8 section through the earth and view in it cross section form
9 we'll see a thick sequence of tertiary sediments that were laid
10 down over underlying sediments.

11 This interval of sediments is about four miles thick
12 and geologists have divided it into several different intervals
13 that we call formations. From bottom to top we have the West
14 Foreland, the Hemlock and the Tyonek. These are all intervals
15 that contain oil and associated gas reservoirs. Overlying
16 those we have the upper portion of the Tyonek, the Beluga and
17 the Sterling. These contain non-associated gas accumulations.
18 I'll talk about those terms a little bit further in just a
19 moment.

20 Now that we've seen how the basin formed, let's see how
21 the oil and gas form. There are five essential elements to the
22 formation of any oil and gas accumulation. First of all, you
23 have to have an organic rich source rock. You also have to
24 have a hydrocarbon generation mechanism, either heat and
25 pressure or bacterial action.

00316

1 You have to have a migration pathway otherwise the oil
2 that you generate stays locked in the source rock and is
3 worthless. You have to have a reservoir rock, something that's
4 porous and permeable that will host the accumulation. And you
5 have to have a trap and seal mechanism, something that will
6 stop the migration of the hydrocarbon and cause it to
7 accumulate, that can be either a fold or a fault or it could be
8 a reservoir rock that's encapsulated in finer rock. We call it
9 a stratigraphic trap.

10 These are the essential elements that constitute what
11 we call a petroleum system, that is, they're all the elements
12 that are necessary to generate, migrate and trap hydrocarbons.

13 In the Cook Inlet Basin, the Upper Cook Inlet Basin, we
14 have two petroleum systems, the Tuxedni-Hemlock, which are
15 deeper, oil bearing reservoirs. They have gas associated with
16 them, but it's wet gas, it's methane with heavier gases.

17 This is a stratigraphic column, it's what geologists
18 use to depict the geologic section in a basin. Near the center
19 is a column that has symbols that represent the different rock
20 types for lithology. The dotted patterns are conglomerates and
21 sandstones. The dashes represent finer grain rocks. And the
22 horizontal lines are the coal seams that are interspersed
23 throughout the section.

24 Now on this I've shown the Tuxedni at the bottom.
25 Those are older, organic rocks, that's a siltstone. That's the

00317

1 source rock for all of the oil within the Cook Inlet Basin, the
2 Upper Cook Inlet Basin.

3 And we have the Hemlock which is the principal
4 reservoir and holds about 80 percent of the reserves, the oil
5 reserves in the basin. Secondary reservoirs are the Tyonek on
6 the underlying West Foreland.

7 Now, let's look at how oil and gas form. We'll start
8 with a simple model here. It's a source rock, a reservoir rock
9 with an overlying seal, capped by overburden. To make it a
10 little more realistic let's fold it and warp it and incline it
11 to make it look like one of the limbs of the Cook Inlet Basin.

12 Now, as you go downward through the crust of the earth
13 heat and pressure increase and at a depth of about four miles
14 in this particular basin those conditions become sufficient
15 that they will break down organic material and turn it into
16 oil. That's called the oil window.

17 Now, in the Cook Inlet Basin as the basin subsided the
18 Tuxedni source rock entered the oil window. Oil was generated
19 and since it's mobile if there are migration pathways available
20 it will migrate up structure until it hits a barrier. In this
21 case we showed it as a fold. It could be a simple fault.
22 Anyway, the progress is impeded and the oil begins to
23 accumulate.

24 As oil continues to be generated, if you exceed the
25 capacity of the trap and there's an exit route, the oil will

00318

1 take it and move up structure. So you can develop a series of
2 filled structures, either folds or fault blocks, on the limb of
3 a basin.

4 Now, once you go down about five miles pressure and
5 temperature becomes sufficient to cause any organics or any oil
6 that's still trapped in the source rocks to convert to gas, so
7 gas and oil now are both being generated. They both migrate
8 and they're trapped and if there's sufficient gas present the
9 gas cap may developed. So you can see that there's potential
10 over time to develop a very complex oil distribution pattern in
11 the basin.

12 Back to our reservoir. This is the tertiary sediment
13 wedge that we talked about earlier. You can see that in the
14 basin on the west limb several oil fields have accumulated, oil
15 and gas associated fields. And on the right we see the Swanson
16 River and Beaver Creek fields. If we look at the distribution
17 on a map this is what we see.

18 Now, yesterday one of the speakers pointed out that,
19 you know, there is still plenty of room for exploration and
20 that's true. If you look at the east limb there are only two
21 oil fields. If you look at the west limb there are four so
22 there's exploration potential off to the east.

23 Now, the Upper Cook Inlet Basin contains two petroleum
24 systems. There's another one that I just briefly labeled or
25 prudently (ph) labeled the non-associated gas petroleum system.

00319

1 These tend to be shallower reservoirs. They're gas only with
2 no associated oil. It's dry gas, almost entirely methane,
3 excellent fuel and it's formed by the bacterial action on --
4 action of bacteria on coal.

5 Non-associated petroleum system reservoirs of the upper
6 portion of the Tyonek, the Beluga and the lower portion of the
7 Sterling. The gas is generated from the source rocks you can
8 see indicated on the right by the red arrows. Those are the
9 coal beds that are interspersed throughout the system.

10 If we look at our tertiary wedge you can see that there
11 are non-associated fields on both sides of the basin. If you
12 look at them in map view you can see that they're more widely
13 scattered throughout the basin.

14 So now that we know how they formed let's see how they
15 were found. Commissioner Kelly and Bill VanDyke went through a
16 lot of this material yesterday and what I'm doing is showing it
17 in map form. I'm a geologist and I need maps to show me the
18 spatial and temporal orientation of things and to see trends.
19 So what I've done is plotted all the exploration wells on a
20 series of maps.

21 Between 1900 and 1919 a total of six oil exploration
22 wells were drilled. All of them on the Iniskin Peninsula.
23 Four of them near Oil Bay, two of them near Dry Bay.

24 From 1920 to 1949 three oil exploration wells were
25 drilled. One, northeast of Palmer, the Old Wildcat No. 1 in

00320

1 northeastern Anchorage and the Iniskin Bay Associates well,
2 this is the one that was mentioned yesterday. It was financed
3 by Walt Disney and Hal Roach and Cecil B. DeMill, other
4 Hollywood luminaries.

5 1950 to 1959 brought a period of increased exploration
6 activity. There was a lot of drilling up in the Houston area,
7 the Houston core holes, the Rosetta wells. The initial
8 drilling occurred at Swanson River, Kenai, there was a well at
9 Deep Creek and the final two wells on the Iniskin Peninsula.
10 The results of that drilling, one oil field was discovered, the
11 Swanson River field.

12 From now on all the oil fields that you see will be
13 underlined. The gas fields will be highlighted with the
14 circles. So during the time period one oil field and one gas
15 field were discovered. The estimated ultimate recovery from
16 these discoveries was 230 million barrels of oil and about 2.7
17 trillion cubic feet of gas.

18 1960 to '64 was the onset of the boom here in Alaska.
19 (indiscernible) gas exploration well in the Kenai gas field.
20 Offshore was open to drilling. The first wells were drilled in
21 1962 and the results of that activity were one oil field, the
22 Middle Ground Shoal field was discovered, and six gas fields.
23 The estimated ultimate recoverable is 210 million barrels of
24 oil and 3.7 trillion cubic feet of gas.

25 The first platform, Shell's Platform A was set in the

00321

1 Cook Inlet in 1964.

2 During the next five years, '65 to '69, was the period
3 of greatest activity in the basin. 107 exploration wells were
4 drilled, 103 for oil but four were dedicated to gas
5 exploration.

6 Offshore drilling was common. 13 platforms were
7 installed in the Cook Inlet. 13. It's just hard to fathom
8 that level of activity in a basin. 13 platforms. And they
9 were all brought on line.

10 You'll notice the flaring here. That was a common
11 practice in the Cook Inlet until the regulations were changed
12 in the mid '90s. The results of that activity; five oil fields
13 were discovered, six gas fields, 920 million barrels of oil and
14 1.7 trillion cubic feet of gas.

15 '70 to '74 brought a distinct drop in interest in the
16 Cook Inlet Basin as everyone's attention focused on the North
17 Slope. 24 exploration wells were drilled all for oil. The
18 result was the discovery of the Beaver Creek field with 7
19 million barrels of oil and 220 billion cubic feet of gas.

20 '75 to '79 activity was about constant. 28 wells were
21 drilled, but this time eight were targeted for gas. The result
22 was the discovery of four gas fields with an estimated ultimate
23 recovery of 230 billion cubic feet.

24 The decade of the '80s didn't see the drilling boom
25 that went on, on the North Slope. There were only 20

00322

1 exploration wells drilled in the Cook Inlet Basin, one gas
2 field, Wolf Lake was discovered with 1. Bcf of estimated
3 ultimate recovery.

4 The '90s were about the same. 25 exploration wells,
5 but six of them were targeting gas. The West McArthur River
6 oil field was discovered as was the Lone Creek gas field.
7 Estimated ultimate recovery from these, 14 million barrels of
8 oil and 14 Bcf.

9 That brings us to the last six years. We've seen a
10 relatively boom in interest in the Cook Inlet. 59 wells have
11 been drilled, exploration wells that is, 13 of them for oil,
12 but 46 specifically seeking gas. Three gas fields were
13 discovered, Three Mile Creek, the accumulations that now
14 constitute the Nickolai -- or excuse me, the Ninilchik unit,
15 and Happy Valley.

16 It's hard to get your arms right now around the
17 estimated ultimate recovery. The best estimate that we can
18 make is about 170 Bcf, plus or minus with a question mark.

19 So to summarize, over the past 106 years, 335
20 exploratory and stratigraphic test wells have been drilled in
21 the basin. They've discovered nine oil fields, 22 gas fields
22 with 1.4 billion barrels of oil and 8.9 trillion cubic feet of
23 gas estimated ultimate recovery.

24 So the question comes up is the basin mature? Has it
25 been over-drilled? Well, if we limit our area of interest to

00323

1 what I've shown here on the map between the Castle Mountain
2 Fault and the Border Ranges Fault I count 297 exploratory
3 wells. That works out to about one exploratory well for every
4 30 square miles.

5 To help put this into perspective let's take a look at
6 the Beluga River field. This field is two miles wide and six
7 miles long and has produced about a trillion cubic feet of gas.

8 If we take a 30 square mile rectangle and superimpose
9 it on a street map of Anchorage it stretches from 15th Avenue
10 down to O'Malley, from Minnesota on the west to just past
11 Boniface and Birch on the right and if we drill a well right at
12 the Lake Otis Post Office, Lake Otis and Dowling we see that
13 it's possible to miss something as large as the Beluga River
14 Field. In fact, it's possible to miss two of them.

15 The same goes for the deep drilling in the basin, 42
16 wells have been drilled deeper than 14,000 feet, only six have
17 exceeded 16,000 feet so there's still plenty of room for
18 exploratory drilling. One thing to note on this map is the
19 circles that I've used to highlight the locations of the wells
20 that reach five miles in diameter.

21 So that brings us to AOGCC's prediction for the future.
22 If there was somebody here who wasn't here yesterday this is
23 for you. This is the production graph from the Cook Inlet gas
24 fields. That's the present. This is what we face in the
25 future if we do nothing. Even if you layer in the undeveloped,

00324

1 probable reserves the picture doesn't change much.

2 You're also familiar with this graph. What we've added
3 are two additional curves. The dashed green line represents
4 DNR's forecast of supply and the solid blue line represents
5 AOGCC's vision. You can see that there is some variance
6 between the three agencies, but the overall picture is the same
7 decline.

8 So that brings us to my conclusions. There's still
9 plenty of opportunity left for exploratory drilling in the Cook
10 Inlet Basin. The three agencies have similar reserves in
11 production forecasts if we do nothing. So what that means is
12 if we continue the course there is no exploration drilling or
13 outside source brought in, in a very few years we're going to
14 face a very big problem. Thank you.

15 COMMISSIONER SEAMOUNT: Thank you, Steve.

16 Another way to put it in perspective is there's about 14,000
17 square miles in Cook Inlet Basin. It's about the same area as
18 San Juan Basin in New Mexico. The San Juan Basin has 29,000
19 wells in it and they're still making discoveries there. Cook
20 Inlet Basin has 1,000 penetrations in it, so as Steve says it's
21 very under explored.

22 //

23 //

24 //

25 //

00326

1 right. It's simply an introduction that pointed out that we
2 were going to be talking about additional, potential reserves
3 in -- oh, there it is, in Cook Inlet.

4 This is -- much of the presentation this morning and
5 this segment at least will be taken from a report that SAIC did
6 for the Department of Energy so if you've read the 2004 South
7 Central Alaska Gas Study you're probably going to be bored
8 somewhat until we get toward the end of it.

9 Much like Steve said I'm going to concentrate on the
10 Upper Cook Inlet. If you'll note the illustration here is
11 pretty much the same as Steve had. We'll be looking at -- if
12 this thing works, ah, forget it.

13 North of the Castle Mountain Fault in the Susitna Basin
14 -- okay, great, thanks. The Susitna Basin, we're not going to
15 be discussing yet, south of the Augustine/Homer/Seldovia arch
16 is OCS, that's probably going to be discussed by Drew Comer in
17 a few minutes so, again, I'm like Steve I'm going to
18 concentrate in the Upper Cook Inlet Basin.

19 I've got a slightly different stratigraphic chart than
20 Steve had to give you a perspective of what I'm going to be
21 talking about. Most of the focus of the talk will be on the
22 dry gas that Steve was referring to in the upper part of the
23 section which is sourced and reservoired in the upper part of
24 the Kenai group, the upper Tyonek, Beluga and Sterling
25 formations, but there will also be some discussion toward the

00327

1 end on the gas sit- -- excuse me, on the oil situation and the
2 associated dry gas which is generated out of the Tuxedni group
3 and reservoir out of the lower part of the tertiary and the
4 West Foreland, Hemlock and lower Tyonek.

5 And, again, we're dealing with the thermalgenic (ph)
6 petroleum system in the lower part of the section and a
7 biogenic petroleum system for the upper part of the section.

8 You'll note here I'm using a slightly different number
9 of exploration wells than Steve referred to. We went through
10 and, sort of, picked out wells that were very close together
11 and I don't think in everybody's classification it would be
12 considered an exploration well, so I'll be dealing with a
13 number that's about 60 or 70 less than Steve referred to.

14 However, all it does it make the values of exploration
15 success higher than Steve would have them. If you used Steve's
16 numbers the exploration success would even be lower than I'm
17 going to refer to here, so it does not necessarily make the
18 picture look any rosier to use Steve's numbers. It just says
19 it takes an awful lot of luck as well as knowledge and endeavor
20 to find a hydrocarbon accumulation.

21 Right now we're looking at 220 exploration wells within
22 the Upper Cook Inlet most of which are shown as dots on that
23 map. The nine wells in Susitna Basin north of the Castle
24 Mountain Fault which -- not all of which are shown on there and
25 I did not show any of the wells drilled in the OCS and this

00328

1 does not include any coal bed methane. This is purely
2 conventional gas and/or oil.

3 This table I hope you can follow it, sort of takes some
4 of the same data that Steve was addressing a few moments ago
5 and places it in a time frame of five year intervals. We're
6 talking about exploration wells drilled, gas and/or oil fields
7 discovered and the success ratio. As you can see in the early
8 stages few wells -- we're starting from 1955, mid '50s to
9 current date. Exploration wells drilled in that first half
10 decade were 17. There were four -- or five discoveries, that's
11 a 29 percent success ratio. Very high in terms of gas.

12 And most of those gas wells I will point out were not
13 explored for -- they were found by accident while one was
14 looking for an oil accumulation. There was no reason for
15 anybody to be looking for gas in the early '50s and '60s, there
16 was no market for it as a consequence we were just fortuitous
17 to have found those things.

18 Two or three points I want to make exploration activity
19 has decreased over time and I think this was touched on
20 yesterday. A good portion of the energies and resources of the
21 industry moved north very rapidly in the lat '60s and early
22 '70s with the discovery of Prudhoe Bay. And only the operators
23 who actually had sustained production in Cook Inlet stuck
24 around to do much of anything.

25 Basically, like I say, here all the exploration I've

00329

1 been corrected until the mid '90s was for oil, there were some
2 exploration activities, but very minor for gas prior to that.
3 Recent activity in the last five years, as Steve pointed out,
4 has been focusing on gas. And to date we have found
5 approximately 10,000 -- excuse me, 10 Tcf of gas in place and
6 approximately eight and a half Tcf estimated ultimate recovery.

7 In terms of the oil picture we're looking at -- Steve
8 used a little higher number, I'm using 3.7 billion barrels of
9 oil in place with about 1.36 billion barrels of oil, that's
10 estimated ultimate recovery from the activities to date.

11 This next slide refers to accumulations not necessarily
12 oil -- gas fields. We're counting 28 gas accumulations, eight
13 oil accumulations -- I'll by (ph) nine now days. This is two,
14 three years ago. And two distinct northeast/south -- oops, hit
15 the wrong button -- northeast/southwest trends. The oil fields
16 are shown in green and the gas fields are shown in red on that
17 map.

18 These are largely controlled by these large anticlinal
19 transit developed in the basin similar to the illustration
20 Steve was showing in terms of the development of Cook Inlet
21 Basin.

22 Now, the general characteristics of the gas
23 accumulations in Cook Inlet -- and on the next few slides
24 you're going to be directed primarily to gas, is that the gas
25 by origin is 94 percent biogenic. That's that dry gas sourced

00330

1 and reservoired in the upper part of the section in Cook Inlet.
2 The upper Tyonek through the Sterling formations. Only six
3 percent is thermalgenic associated gas found in reservoirs with
4 the oil in the West Foreland, Hemlock and lower Tyonek.

5 The primary reservoirs for the gas are the Sterling
6 which has about 57 percent of the known accumulations, the
7 Beluga 14 percent and the Tyonek 25 percent. Two of that 25
8 percent in the Tyonek incidentally is associated thermalgenic
9 gas. The rest of the gas which is thermalgenic in origin is in
10 the Hemlock and West Foreland formations.

11 Currently the AOGC reports 29 gas fields or
12 discoveries. Field size, three large fields, the Kenai, Beluga
13 and North Cook Inlet fields account for approximately 80
14 percent of the expected ultimate recovery. So three of those
15 fields found very early in the history of the exploration of
16 the basin have the bulk of the reserves. Now they also
17 probably, as Steve -- excuse me, not Steve, but Scott Jepsen
18 mentioned yesterday, probably have the greatest potential for
19 additional reserves additions, reserve growth.

20 Now the charts, as Steve pointed out yesterday showing
21 the cliff, do not take into account reserve growth within (ph)
22 unknown fields and they do not take into account future
23 exploration potential. Those charts with the big cliff falling
24 off about now basically are saying what we known and we have
25 discovered today. They do not -- they say we need to do

00331

1 something like developing these extra reserves within the
2 fields or explore for them if we're going to maintain
3 production in Cook Inlet.

4 One thing about the field size distribution, and it's
5 going to be the focus of the next few slides, is that world-
6 wide oil and gas fields are accumulations are logged normally
7 distributed per basin. Meaning you have a few number of large
8 fields increasing the number of smaller fields and in terms of
9 where the oil is reserved and reservoired.

10 In Cook Inlet we'll see -- we show an illustration or
11 two coming up, there are gaps in this distribution. Oil fields
12 -- excuse me, gas fields and to a lesser extent oil fields do
13 not have a log normal distribution in Cook Inlet. Discovered
14 fields do not have a log normal distribution. The implication
15 being that there are undiscovered fields and that's what we
16 need to go out and look for.

17 Here's a statement, the discovered fields in north --
18 in Cook Inlet do not conform (ph) to log normal distribution.
19 The lack of log normality in the gas field size distribution
20 was examined in a DOE report -- again, this is the South
21 Central Alaska Natural Gas Study, the level of gas endowment in
22 the basin necessary to achieve a log normal distribution status
23 was tested.

24 Oil was not included in this earlier study, but we did
25 sort of a back of the envelope calculation for the presentations

00332

1 today and I'm not quite as happy with it as I am with the gas,
2 but we'll talk about that in a moment.

3 Using the USGS field classification -- field size
4 classification we can sort out the fields that we have found or
5 accumulations that have been discovered in Cook Inlet. And you
6 can see these fields range from class size zero to a class size
7 nine. We do not have any tens currently found in Cook Inlet,
8 but that class size zero is less than six billion cubic feet of
9 original gas in place.

10 We're not talking about reserves, we're talking about
11 original gas in place. An average value for recovery from Cook
12 Inlet gas fields be something like 85 percent.

13 We do have three class nine fields. This is original
14 gas in place volumes again. That is North Cook Inlet, Beluga
15 and Kenai. Those are the three which constitute more than 80
16 percent of the reserves. And if you'll notice taking a look at
17 this last column over here those three big fields have seven of
18 the potential 10 Tcf gas in place.

19 Now let's take a look at the log normal distribution
20 aspect. We did not construct one for the 10 Tcf endowment, but
21 we've constructed log normal distributions at five Tcf
22 intervals from 15 to 35 Tcf. Again, this is gas in place in
23 Cook Inlet. This is not recoverable gas. And it includes the
24 currently discovered fields.

25 On this graph -- from both of these graphs red

00333

1 represents the current fields known in Cook Inlet. The left
2 side represents number of fields per class size. The right
3 side represents oil -- excuse me, gas in place per class size.
4 As you can see in both cases there's a significant gap. There
5 are no fields, for instance, in class size seven and there are
6 no reserves attributable to those class sizes. This suggest
7 right away there's something out there missing and it's fairly
8 significant in terms of size.

9 We went then to a second extreme. This is the other
10 end of our spectrum. This was using the 35 Tcf original gas in
11 place and this distribution really, sort of, warps the world.
12 It's kind of hard to conceive that that really matches anything
13 present in Cook Inlet.

14 So we went back and filled in the gaps between the two.
15 This is the 15 and the 35, sort of, bracket what we consider to
16 be a reasonable distribution. Again, this would suggest a very
17 large number of missing fields with very large reserves and
18 even with the exploration history of Cook Inlet it's kind of
19 hard to believe that we would have missed that many large
20 fields.

21 So backing down to the 20 to 25 to 30 this one doesn't
22 seem to fit a log normal distribution much better than the 15
23 and the 20 case. We still feel this is inadequate to represent
24 a log normal distribution.

25 Bumping up to the next two 25 Tcf, we're starting now

00334

1 to get something that approaches a log normal distribution in
2 terms of field size and reserves distribution per field size.

3 And finally in the 30, again, just, sort of replicating
4 what we saw in the 25 case. So our best interpretation of the
5 data is that the basin endowment is probably somewhere between
6 25 and 30 Tcf original gas in place. Ten Tcf of that have been
7 discovered and are in the existing known fields. So that
8 leaves us something like 15 to 20 Tcf of gas sitting around out
9 there somewhere undiscovered to date.

10 Now where is it? Well, there's a possibility we simply
11 haven't discovered -- and let me say that. First of all, this
12 analysis -- boy, what did I do?

13 UNIDENTIFIED VOICE: Hit the wrong button.

14 MR. HITE: Yeah, you're right. There we go.
15 This analysis does not provide any evidence on where the fuels
16 would be located in Cook Inlet, but I can suggest what kind of
17 features these reserves may be in.

18 There has been essentially zero stratigraphic
19 exploration in Cook Inlet. Everything has been -- that's been
20 drilled to date has focused in on the anticlines, these large
21 structural up-warps that Steve showed in the cross section
22 during his oil generation and migration process. They're very
23 easy to find seismic -- well, relatively easy to find
24 seismically and they are complicated, of course, by faulting
25 and the like so even within those large structures there may

00335

1 still be unexplored fault blocks.

2 I think Scott Jepsen and a couple of other people
3 yesterday mentioned, you know, taking a look at the backside of
4 some of these features. The fa- -- and this -- actually I
5 think that was Aurora presentation. The under-thrust west
6 sides of many of these things have not been adequately
7 explored, the existing fields. There may well be reservoirs
8 and accumulations there.

9 The stratigraphic trapping mechanisms, most of these
10 sediments in Cook Inlet -- well, all the sediments in Cook
11 Inlet are basically non-marine. They do not have wide, lateral
12 extent. A sand package does not go on for 20, 30, 40, 50
13 square miles as it tends to have a linear -- a few hundred, a
14 few thousand, maybe a couple miles wide package, a few miles to
15 maybe tens of miles long and it's not a straight line. It's
16 sinuous.

17 You can go out and take a look at rivers and valleys
18 and river systems all over Alaska that's what you're looking
19 at. Look at the Susitna Basin. It is probably a modern day
20 analog of what one would see in much of Cook Inlet at any
21 snapshot in the last 25 or 30 million years. Trying to find
22 those individual riverain (ph) channels that are running out
23 there that happen to be charged with oil -- or excuse me, in
24 this case gas is a no mean task. It takes a lot of work.

25 3-D seismic and the like are making things like this

00336

1 much more possible to do. However, Cook Inlet is full of
2 coals. Coals help screw up your seismic interpretations in
3 terms of being able to identify things that may be gas bearing
4 especially if you're looking for direct hydrocarbon indicators
5 which is beyond the scope of what I wanted to get into right
6 now.

7 But nonetheless, there's a lot of opportunities out
8 here for additional reservoirs and in many mature basins around
9 -- and this Cook Inlet is not a mature basin in terms of
10 exploration by any stretch of the imagination despite what you
11 may read in the papers. Many mature basins, half or more of
12 the reserves ultimately end up being in stratigraphic traps.
13 You just apply that rule of thumb there's probably half again
14 or in as much gas and or oil floating around out here as we
15 have found to date.

16 Distribution of -- taking a look at that chart
17 summarizing what we just looked at, the distribution of gas by
18 field and field size is right in here. You may be looking in
19 the neighborhood of 40 -- up to 40 additional fields out here
20 in terms of our gas possibilities and with up to 10 to 15
21 trillion cubic feet of additional gas. That's a lot of gas.

22 As was pointed out yesterday though, this is not an
23 inexpensive undertaking. We may be looking at three to five or
24 \$6 billion to go out here and adequately explore for this.

25 Not only that next if you take a look at this next

00337

1 chart we have additional problems. Down here is the seven --
2 or 8 1/2 Tcf that we expect to recover. Here's that 1 1/2 Tcf
3 that we expect not to recover from the 10 Tcf discovered to
4 date. We do expect there to be additional gas coming out of
5 those known fields. This is what we call reserves growth.
6 This is by people like ConocoPhillips and others who have the
7 data that we don't have who are going back in and looking at
8 bypassed intervals, reevaluating old log and well tests and
9 saying, hum, maybe we should maybe look at the stuff we've got
10 behind casing between 3,200 and 3,800 feet that we ignored
11 before. Going back in, reevaluating, re-completing it, and
12 finding you've got another 200 billion cubic feet of gas that
13 you didn't recognize you had before. That's reserves growth.

14 Or in the case of the Beluga field, my understanding is
15 even today the east side of the Beluga gas field is poorly
16 defined and there may be extensions that are possible in that
17 direction. Just enlarge the whole area of the Beluga gas
18 field, not only develop additional reserves within bypassed
19 intervals within the field.

20 And bearing in mind again, that we're dealing with
21 channel systems. Just because they happen to be draped across
22 the crest anticline and you're drilling at the high part of an
23 anticline and you find the gas in that channel, it doesn't mean
24 that there's not another channel here at 500 feet down slope on
25 the anticline that is totally encompassed by the surrounding

00338

1 shales and it's purely a stratigraphic trap on the flanks on
2 it. And until someone decides I'm going to take a bet and go
3 out there and drill that thing, they won't find. And I'm
4 convinced in my own mind there are literally dozens of these
5 type of traps present in every one of these major gas fields
6 that most of which have not yet been found.

7 Now, taking a look at what we would expect to have
8 still floating around out there with this pie diagram shows
9 about 13 1/2 trillion cubic feet of gas in place, again not
10 recoverable, but in place. We expect, perhaps, as much as 6
11 Tcf of that to be inaccessible. Now I wouldn't be surprised if
12 that number is bigger. And we say inaccessible, under the
13 Kenai Moose Range and places like that you simply can't get to
14 at least under current conditions. So we're not looking at
15 this entire potential endowment of gas in Cook Inlet for adding
16 reserves in the future. We're looking at some fraction of it,
17 hopefully, a significant fraction of it.

18 We did, as I said, a quick -- hum, I am pushing the
19 right button. May be the computer. There we go. We did a
20 quick and dirty calculation in terms of (indiscernible)
21 distribution for the oil using the oil distribution class sizes
22 of the USGS and the Cook Inlet gas oil fields fall in the 10 to
23 16 class range. This gives you an idea of the major
24 accumulations we have out there. And our estimates of the
25 original gas oil in place.

00339

1 Exciting examples from yesterday, we probably should
2 revise Swanson River to 400 and McArthur River to 1,600 million
3 barrels. But this gives us a very similar, about 3.8 billion
4 barrels of oil in place with the current cumulative production
5 of about 1.3 billion barrels, and general recovery factor of
6 about 35 percent. Boy.

7 UNIDENTIFIED VOICE: Maybe the battery's dying.

8 MR. HITE: Yeah, it might be. Do you have a
9 replacement? We'll see. Ah, it wasn't me.

10 What we did then was run about four simulations taking
11 a look at original oil in place volumes and ranging from 6.6
12 billion barrels worth of oil endowment to about 12.

13 Again, you'll note there is a gap in the reserve --
14 this -- unfortunately, this set of slides is reversed from the
15 other. Field number is here. Reserves per field is on this
16 side in this set of slides. So you'll note there are no fields
17 discovered in here or here. How we're responding to this
18 quantity of reserves in the 6.6.

19 Going up to the next category, 8.5, again, we follow
20 the same pattern. And the same thing you'll see goes
21 throughout, so we won't spend a lot of time debating that
22 point, but the point is there are many -- any simulation you
23 run there are missing fields. And missing fields fall in the
24 primarily and the about 2 point -- let me go back one. In the
25 238 to 500 in the 16 and the -- about 30 to 60 million barrel

00340

1 range. Not huge fields but, nonetheless, significant fields.

2 In there upper cases you'll also note that there's
3 evidence supporting the possibility of something bigger than we
4 have found to date. I'm sure the folks at Escopeta who are
5 looking at the Kitchen prospects look at something like that
6 with fondness in their hearts 'cause they're believing they're
7 seeing something in that magnitude.

8 This just summarizes the number of fields that are
9 potentially available out there and the reserves based on these
10 various simulations.

11 What I'd like to do then briefly is summarize these two
12 sets of illustrations. Again, I apologize for the oil being as
13 not as complete as the gas. We just did that at the last
14 moment for completion's sake and I'm not that comfortable with
15 what we've got there. I think we need to look at it a little
16 more closely. In fact, that holes exist in the distribution is
17 indisputable. What the total endowment is, is another
18 question.

19 All right. Historically exploration has been for oil.
20 Virtually all gas and oil, as it turns out, were found prior to
21 1970. And virtually all of the gas was found by accident while
22 exploring for oil. Oil exploration has been for structural
23 plates. There's probably as much gas, and as you'll see in a
24 moment, oil left to be found in stratigraphic plates.

25 This first -- by the way, this first series of conclusions are

00341

1 applied primarily to the gas.

2 Non-associated biogenic gas comprises 94 percent of the
3 produced gas and is the objective in future exploration
4 efforts. The current fields have about 8.5 Tcf of economically
5 recoverable reserves and represent about 10 Tcf of original gas
6 in place or -- and oil -- gas endowment. This probably
7 represents only a fraction of the basin's potential. We would
8 estimate that there's at least that much potential left in the
9 basin, maybe twice that much.

10 Number of fields and field size are expected to be log
11 (ph) normally distributed. As we saw from this evaluation they
12 are not. And there are missing fields in the 200 Bcf to 1.5
13 Tcf range.

14 In terms of oil exploration it's been focused on the
15 seismically well defined anticlinal features with no
16 evaluation, once again, of the multitude of stratigraphic or
17 combination stratigraphic and structural traps that are
18 developed within the basin. The known producing fields have an
19 expected ultimate recovery of about 1.36 to 1.4 billion barrels
20 of oil and have about 3.7 billion barrels of original oil in
21 place.

22 The various endowments of the original oil in place
23 strongly suggest that there remains at least as much
24 undiscovered oil in the basins as has been discovered. The oil
25 may be in structures off limits to industry,

00342

1 Stratigraphic/combination traps or in largely under-explored
2 under-evaluated Mesozoic reservoirs. We didn't touch on this,
3 but Steve alluded to this earlier when he was talking about no
4 drilling below 16,000 feet. The original exploration in Upper
5 Cook Inlet was actually targeted Mesozoic reservoirs. Those
6 horizons on the Iniskin Peninsula and the Alaska Peninsula
7 which actually had the oil seeps in them. They believe to be
8 present at depth and the cretaceous and Jurassic older rocks
9 beneath the tertiary section were the primary objectives in the
10 Swanson River original discovery well.

11 As with the gas fields, the oil field size should be a
12 log normal distribution. The picture as I stated is not as
13 clear cut as with the gas but there are fields missing in the
14 128 to 256 and 364 -- excuse me, 32 to 64 range and possibly in
15 the fields greater than 2 billion barrel range. That one's a
16 big question mark.

17 To better understand the additional potential of the
18 basin in terms of the stratigraphic aspects -- and this is
19 something I was asked by Bob Swenson who's the director of the
20 Division Geological and Geophysical Surveys, the DGGs is
21 undertaking a stratigraphic study of the Cook Inlet tertiary to
22 better get a handle on what is the character and nature of the
23 sedimentary section and the tertiary of Cook Inlet.

24 And as we speak they have a field party operating out
25 of Homer looking at the stuff around Kachemak Bay, Seldovia,

00343

1 and those portions of the Inlet. And this will be an ongoing,
2 two, three, perhaps four year study. I don't know if David
3 LePayne is here today, but Dave's heading it up for the DGGS
4 and was in town for this session.

5 That pretty well summarizes what I want to say in this
6 regard. I think I can just sign off with saying there's a lot
7 more gas out here to be found. It's going to take a concerted
8 piece of work and a fair amount of money to do it, but I can't
9 see any way in which we're going to -- if, indeed, we come to
10 this cliff no gas pipeline is going to get us here in the next
11 six, seven, eight years. We're going to need gas in the next
12 six or seven years. We're going to need to either go out and
13 explore for it or import it. That's my opinion. Thank you.

14 I lost the flip of the coin so I get to do this next
15 presentation, so Charles Thomas said he's got enough to do
16 today. And I can play this game. So we'll see what we can do.
17 Hopefully this time the machine will pay attention to me. One
18 moment. Okay. Well, while he's setting that up I'll just give
19 you -- tell you what we're going to be talking about.

20 This is going to be Use of CO2 in Economic Oil -- or
21 Enhanced Oil Recovery. We're going to talk a bit about the
22 background. The potential applications and potential
23 applications to Cook Inlet oil reservoirs.

24 This was -- this study was originally undertaken as
25 part of the Agrium coal gasification study. And it was a way

00344

1 of looking at what might be done with the CO2 as a byproduct of
2 that coal gasification process.

3 We're not in business?

4 COMMISSIONER SEAMOUNT: Okay. We have a break
5 scheduled for 10:00 o'clock. Why don't we take that break
6 right now while we sort through our technical difficulties. How
7 about, let's say be back at 10 after 10:00.

8 (Off record)

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25 (On record)

USE OF CO2 IN EOR

1
2 COMMISSIONER SEAMOUNT: It looks like we're
3 ready for our next talk. One thing to think about as far as
4 reserve potential, in the '80s Dr. Leslie McGoon of the USGS
5 did some geochemical work and estimated that only four percent
6 of the oil generated by the Jurassic had ever been identified.
7 So if you do the back calculation of, let's say, there's four
8 billion barrels that have been identified in Cook Inlet Basin,
9 that suggests that 100 billion barrels have been generated
10 which means there's 96 billion barrels of oil that have not
11 been accounted for. Now some or a lot of it probably escaped
12 to the surface a long time ago, but there's still should be a
13 lot of oil left somewhere.

14 Another thing about it is out of the 1,000 wells
15 drilled in Cook Inlet Basin only 53 have even gotten close to
16 where the oil was sourced and generated. And that would be the
17 Jurassic. Four of those Jurassic sections were tested and all
18 four had some sort of optimistic result to it.

19 Well, in any case let's go on with the CO2 study and
20 David Hite again.

21 MR. HITE: Thanks, Dan. Okay. We've got -- as
22 I had started to mention and I'll repeat for those of you who
23 were distracted by the fact that nothing was on the screen.
24 We'll be talking about CO2 and Its Uses for Enhanced Oil
25 Recovery.

00346

1 To set this up, give a little background on -- very
2 brief background on CO2. Its -- the methods of CO2 enhanced
3 oil recovery, the applications in a general sense, elsewhere in
4 the United States, and briefly worldwide. And then take a kind
5 of a quickie -- quick and dirty look at what benefits there may
6 be from CO2 enhanced oil recovery for the Cook Inlet
7 reservoirs.

8 Now, I'll preface this all by saying right now there's
9 no source of CO2 to do enhanced oil recovery in Cook Inlet.
10 And the -- what I'm talking about here today basically came as
11 -- again, as a byproduct of the Agrium coal gasification study
12 which was done for DOE, NETL. It is -- or soon will be on the
13 internet, is that right, Charles? It should be out very
14 shortly on the internet so you can get this in all its full
15 glory there as part and parcel of the entire Agrium coal
16 gasification study that was performed recently.

17 The -- you know, the CO2 that would be generated by
18 this plant would apparently be in the neighborhood of one
19 million -- 100 million cubic feet of gas per day. And we'll
20 use that as a base for going forward in our discussions.

21 So let's take a look then at CO2 as a tool for enhanced
22 oil recovery. This purpose as with many other forms of
23 enhanced oil recovery is to restore formation pressure and
24 improve oil displacement or fluid flow in the reservoir.
25 Factors that influence the effectiveness of a CO2 flood are

00347

1 both reservoir and fluid properties. In the reservoir
2 temperature, pressure, and depth which are probably quite close
3 interrelated. Porosity of the reservoir, the permeability, the
4 amount of net pay, and the remaining oil and water saturations
5 in the reservoir when the CO2 flood begins.

6 And in terms of the oil itself, the API gravity and the
7 viscosity affect the ability to which one can perform a CO2
8 flood.

9 With CO2 floods there are two basic mechanism. There's
10 a miscible flood and an immiscible flood. In the miscible
11 floods which is the more effective of the two types, pressures
12 have to be above minimum miscibility pressure or MMP which is
13 generally about 1,100 psi. That can vary somewhat depending on
14 the oil gravities and viscosities. An API of gravity greater
15 than 22 degrees API is necessary for a miscible flood, and
16 viscosity generally should be 10 centipoise or less.

17 In the immiscible flood these occur at low pressures,
18 generally speaking, 800 to 1,100 psi, API gravities of 13 to
19 21.9 degrees, and viscosities considerably greater than 10
20 centipoise. No flooding will occur, miscible or immiscible, at
21 depths less than 1,800 feet and API gravities less than 13
22 degrees. If you've got really heavy shallow oil forget about
23 it.

24 In order to evaluate whether or not a reservoir and its
25 contained oil as a viable candidate for flooding with CO2,

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1 screening criteria are generally applied. And this is a very
2 brief simplistic approach to it. This comes from Taber and
3 others, 1996, so if you're interested in taking a closer look
4 this is where you can go.

5 For CO2 miscible floods were looking at two things in
6 this case, depth which is -- and ends up being pressure, and
7 the API gravity. Heavier the oils -- excuse me, the lighter --
8 the higher the gravities or the lighter the oils, the shallower
9 depths to which a miscible flood is possible. API gravities
10 greater than 40 can be performed at depths up to 2,500 feet.

11 And as you go on down the scale you'll notice with
12 increasing gravity -- or decreasing gravity, increasing weight
13 of the oil, the depths becomes concurrently higher. Below 22
14 degrees API the tests of the reservoir and oils fail the
15 screening for a immiscible flood -- for miscible flooding --
16 for miscible -- immiscible -- excuse me, for immiscible floods
17 the API gravities of 13 to 21.9 are effective and you need
18 depths, again, greater than 1,800 feet. Once again, anything
19 more or anything less than 13 API gravity cannot benefit from
20 CO2 flood.

21 The characteristics of a reservoir and/or oil that
22 result in the most effective miscible floods, and we want to
23 concentrate on miscible floods if we can 'cause they're far
24 more efficient than immiscible floods. Contrary to what many
25 people seem to believe the better your water flood, the more

00349

1 effective your water flood, the more effective the CO2 flood is
2 going to be. In fact, as a prerequisite prior to a CO2 flood
3 that you do a water flood.

4 Prior to Co2 flood and after the water flood the oil
5 recovery factor should be somewhere in the 20 to 50 percent
6 range. Oil reservoir depths must exceed 2,500 feet, we saw
7 that earlier, to attain CO2 minimum miscibility pressure which
8 is a function of the lithostatic pressure, bottom hole
9 temperature, and oil composition. Oil gravities greater than
10 27 degrees API and with oil viscosities less than 10 centipoise
11 are ideal for miscible floods.

12 If a reservoir passes the screening process there are
13 several empirical rules of thumb that can be applied to predict
14 results and operating parameters of the CO2 miscible floods.
15 And, again, the reference for what I'm about to talk about
16 comes from Nelms and Burke, 2004. These basically are the CO2
17 EOR of the original oil in place and the best reservoirs. In
18 other words, the enhanced recovery is basically eight to 11
19 percent of the original oil in place volume. If you've got a
20 billion barrel reservoir oil in place, you've recovered 300
21 million barrels of it, you can expect to recover an other 90 to
22 100 million barrels if you have a good miscible flood.

23 There's another rule of thumb, this is given to the
24 original oil in place, say you're dealing with a individual
25 reservoir that you don't really have a good value on, the rule

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1 of thumb is about 25 percent of cumulative production from that
2 reservoir can be added with a CO2 -- with a miscible CO2 flood
3 given that your reservoir passes all the screening parameters.

4 Immiscible CO2 recoveries are usually 50 percent less
5 than miscible CO2 floods. To achieve a CO2 miscible flood the
6 MMP is roughly equal to the initial bubble point pressure. For
7 those of you who aren't engineers, forget about that one. The
8 CO2 injection requirement is seven to 8,000 cubic feet of CO2
9 per barrel of oil recovered. So you've got -- again, this is
10 the comment by Nelms and Burke. Other authors have cited
11 volumes as low as 2,000 cubic feet of CO2 per barrel of
12 recovered oil.

13 So being on the pessimistic side you say you're going
14 to need about 7,000 cubic feet of CO2 to get a barrel of oil
15 out of the ground. I'm assuming that is if oil chemistry, oil
16 properties change, they get more favorable, you can probably
17 get by with lesser volumes of CO2. That's my assumption based
18 on what I'm reading here or what I've read.

19 Frequently you've got to maintain the CO2 pressures and
20 concent -- and keep the concentrations down so water
21 alternating with gas or a WAG injection system is used in many
22 of these CO2 fields to prevent CO2 breakthroughs to the
23 reservoir and bypassing oil in place.

24 Finally, water injection after primary production is
25 required -- once again, we need a water flood, to fill gas

00351

1 voidage and to increase reservoir pressure at the initial
2 conditions prior to CO2 flooding -- or injection.

3 So once again, when I first started looking at this I
4 had been told by many people these things aren't going to work
5 in Cook Inlet because we have already done water floods. Well,
6 hallelujah, you've done water floods which a prerequisite to
7 doing a CO2 flood.

8 The history of CO2 flooding began about 19 -- the mid
9 1970s in Texas in the West Texas Basin, Permian Basin, and
10 large scale flooding began in 1984. One thing I don't have
11 here as part of the notes, but the CO2 floods are equally
12 effective in clastic and carbonate reservoirs. You don't have
13 to worry about whether you've got a sandstone or a limestone,
14 they work with about the same degree of effectiveness. Many of
15 the reservoirs, for instance, in West Texas are carbonates.
16 We're dealing with clastics up here.

17 There are currently more than 70 worldwide CO2 floods
18 in operation. A good portion of them are in the United States
19 and in West Texas. Domestically in 2004 which is the last year
20 I have data for, in the U.S.A. CO2 EOR equaled 206,000 barrels
21 of oil per day which is four percent of the total domestic
22 production. In Texas, this is onshore, this isn't Gulf, the
23 rate is 170,000 barrels of oil a day or 15 percent of the State
24 of Texas' current oil production as a product of CO2 floods.
25 This is enhanced recovery due to CO2 flooding. That's becoming

1 significant.

2 And as a result of this many other portions of the
3 country are looking at their older fields and saying where can
4 we get CO2 to inject into our reservoirs. The other states
5 that are looking into this right now are notably Wyoming, North
6 Dakota, Oklahoma and Kansas. And there was one I missed a
7 couple of, I think Montana and one or two others.

8 Internationally the two most prominent examples are the
9 Weyburn field in Canada and the Gullfaks field offshore Norway.
10 The Weyburn field in Canada is a nice one for us to focus on
11 for a minute because they are using CO2 as a byproduct of coal
12 gasification. The Buelah coal gasification plant in North
13 Dakota generates large volumes of CO2. It is actually being
14 piped, I think it's 200 miles north to Saskatchewan where in
15 Canada is using it to increase production in the Weyburn field.

16 The Weyburn field is 50 years old. It was found in
17 1954. It has API gravities of 25 to 34 degrees. It has
18 initial oil in place values of 12.4 billion barrels of oil.
19 And the pre-CO2 EOR efforts have produced something in the
20 neighborhood of 350 million barrels of oil or 25 percent of the
21 original oil in place.

22 They began in the flood process in 2000. They expect
23 to continue flooding for 20 to 25 year life. And they have
24 increased their production from 10,000 barrels of oil per day
25 to 21,000 barrels of oil per day since they initiated the

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1 process in 2000. They anticipate recovering an additional 130
2 million barrels of oil. They had recovered 350 prior to that
3 and they anticipate recovering an enhanced or extra 130 million
4 barrels of oil beyond what they felt the field would produce
5 without the additional stimulation. And they've doubled their
6 production rate in a period of four years. This is a four or
7 five year old report.

8 And they're using, again, gas generated from a coal
9 gasification plant as a byproduct of gasification. This is
10 exactly what we'd be looking at potentially using CO2 from --
11 in Cook Inlet. If Agrium were to build that coal gasification
12 plant they would, again, like I suggested produce something
13 like 100 million cubic feet of gas per day. That gas then
14 could be injected for CO2 recovery process. We use that 7,000
15 cubic feet of CO2 per barrel we're talking 13, 14,000 barrels
16 of additional enhanced recovery. If I remember the numbers the
17 other day we were talking about Cook Inlet productions now in
18 the neighborhood of 15 to 16,000 barrels a day. This could
19 potentially double the current rate of production in Cook
20 Inlet.

21 Not only that when you product -- and we'll get -- I'm
22 getting a little bit ahead of myself, but while I'm here I
23 might as well do it. If you produce the oil you're going to
24 recycle some of that CO2 back out, you strip that CO2 back out
25 and increase the amount of injection so you can go from that

00354

1 100,000 -- or 100 million cubic feet of gas per day to some
2 number greater than that because you're recycling the CO2. So
3 that 13,000 barrels of oil per day we were talking about is not
4 necessarily the maximum you could achieve if you had greater
5 volumes to stick into the ground.

6 Now if you take a look at the potential application
7 then of the CO2 enhanced oil recovery to Cook Inlet we've got
8 two or three things to keep in mind. This chart basically
9 shows the main oil fields in Cook Inlet in terms of the
10 expected ultimate recovery. The ERR is the estimated remaining
11 reserves. EUR is the estimated ultimate recovery. Excuse me,
12 that first column is produced -- I'm sorry, as a percent of
13 estimated oil recovery. Then the original oil in place
14 estimates and the theoretical based on what we just discussed,
15 CO2 additional oil using that eight to 11 percent range that
16 Nelms and Burke suggested.

17 And if you take a look at this before we go any further
18 you'd say well, gee, out at Granite Point we could get
19 something in the neighborhood of 50 to 60 million barrels of
20 additional oil. Out at McArthur River 150 million barrels of
21 oil give or take and so on down that line. Ultimately
22 ending up with something like 290 to 400 million barrels of
23 additional oil potentially out of Cook Inlet if you use these
24 numbers without going in and taking a look and seeing whether
25 or not it really applies to Cook Inlet. So your first guess is

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1 we potentially if these reservoirs and oils fit the criteria
2 for CO2 miscible flooding we can get a lot more oil out of Cook
3 Inlet.

4 Now this right at the moment we are not worrying about
5 -- unfortunately we have to, we're not worrying about
6 economics. We're just talking about the effectiveness --
7 potential effectiveness of the process.

8 If you took a look at Cook Inlet and did an initial
9 screening using the criteria that we discussed earlier, this
10 was originally done several -- a year or so before we took a
11 look at it. And Advanced Resources International did a quick
12 and dirty approach to this for the DOE in 2005, their screening
13 process found 12 reservoirs suitable for miscible flooding and
14 one for immiscible floods. They assumed three cases when they
15 were trying to work out an economic scenario for the Cook Inlet
16 water CO2 floods. First case assumed \$25 a barrel oil and that
17 CO2 cost \$1.25 per Mcf. And this is a CO2 limited situation.
18 They had no ready source for CO2 so they didn't quite know how
19 to play the game. And this case would -- obviously did not fly
20 both because of the cost of the oil and the cost of the CO2
21 which they still had to come up with a source for.

22 In the third in- -- second instance they upped the
23 price to \$35 a barrel, kept the same price for the CO2 and
24 still had a CO2 limited or nonexistent case, it didn't fly.

25 The third case used \$35 a barrel oil, assumed a source

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1 of CO2 that only cost 75 cents an Mcf, we're assuming that
2 assumption is CO2 generated from the Agrium coal gasification
3 plant, and it flew at \$35 a barrel oil.

4 For two test fields, they only evaluated Swanson River
5 and Middle Ground Shoal. And the obvious reason for that is
6 there is an infrastructure in place to get gas to and from
7 those two fields without having to worry about doing something
8 ever exotic going offshore to McArthur River field and run
9 pipelines and everything out there. These are the two cheapest
10 ones to fly. And they ended up saying they felt there was 140
11 million barrels of incremental oil recoverable from those two
12 fields using CO2 floods under the case number three. That's
13 not bad.

14 We looked at it and using very similar screening
15 criteria, came up with the -- basically the same thing, 12
16 reservoirs that pass the miscible flooding, one that passed --
17 did not pass and is immiscible, and that would be -- that's the
18 Tyonek B member of the Trading Bay Field, gravities are too
19 high, that's the main problem there. Or gravities are too low,
20 it's a very heavy oil for Cook Inlet.

21 But you'll note that mainly we're looking at Hemlock
22 and Kenai -- Lower Kenai gasses -- excuse me, reservoirs which
23 is what one would expect.

24 There's a display of the reservoirs and again, the
25 immiscible flood only in Trading Bay Tyonek reservoir.

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1 We went back and did -- we did not have by reservoir
2 reserves or ultimate oil in -- original oil in place, we have
3 it by field, but not by reservoir. So we use the 25 percent
4 calculation to estimate -- 25 percent of cumulative production
5 to estimate the incremental recovery from the individual
6 reservoirs.

7 We found six reservoirs and five fields that looked to
8 be attractive possibilities, the McArthur River Hemlock,
9 potentially 133 million barrels of oil. The Swanson River
10 Hemlock, 57 million barrels of oil. Middle Ground Shoal
11 Hemlock, 44 million barrels of oil. The Tyonek in the McArthur
12 River, Granite Point and Trading Bay ranging from, you know, 16
13 to 35 million barrels of oil. From our -- and that gave us a
14 total incremental increase in oil through CO2 flooding of about
15 300 million barrels.

16 Now we looked at this from -- also from the perspective
17 of probably the easiest reservoirs to flood are the Hemlock
18 reservoirs. Hemlock reservoirs tend to be more widespread and
19 continuous and therefore probably more easily flooded by CO2
20 and not having to worry about the vagaries as much of the
21 channel character of the Tyonek. A lot of the potential
22 reservoirs in the Hemlock are either very tightly stacked
23 channels or perhaps even a alluvial fan deposits which makes
24 them more attractive targets.

25 The general conclusions then that we'd have in terms of

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1 CO2 flooding, that there are more than 70 CO2 EOR programs
2 worldwide, the process works regardless of reservoir lithology,
3 expected incremental oil recovery is 8 to 11 percent of the
4 original oil in place or approximately 25 percent of cumulative
5 production. I think at point in the Weyburn Field, it's
6 actually 35 percent of the original production that they're
7 looking at because they got 350 to 360 million barrels of
8 production, they're looking at adding 130. So that 25 percent
9 may actually end up being a conservative number.

10 There are more than a dozen reservoirs, primarily the
11 Hemlock and Tyonek in five major fields of Cook Inlet that
12 passed the screening criteria for miscible CO2 floods. Using
13 the average range of incremental increase in production, 8 to
14 11 percent, the five major Cook Inlet oil fields have the
15 potential to produce an incremental 290 to 400 million barrels
16 of oil. Using only the major reservoirs within those fields
17 and a 25 percent of cumulative production estimate, the
18 incremental production would approximate 300 million barrels.

19 To realize an economic CO2 flooding program, the Cook
20 Inlet's oil fields will require oil prices, and this is an
21 estimate admittedly and it may be way off, 45 to \$65 range and
22 a low cost, reliable, long term CO2 supply. Remember the
23 original study that was done for the DOE suggested you could do
24 it at \$35 a barrel. But we're looking at not just
25 concentrating on the on shore fields, we're looking at the

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1 offshore fields which I'm sure will cost more to do.

2 With a viable CO2/EOR program in place, the life of the
3 five major fields could be extended for an additional 20 to 25
4 years and yield oil volumes equal to that of the last 20 to 25
5 years of production for Cook Inlet. In other words equal to
6 the volumes that have been produced out of Cook Inlet from 1980
7 to the present. That's a pretty significant number. And so
8 we're potentially looking at doubling in the short-term at
9 least the average daily production rates of those fields if we
10 could find the wherewithal and the resource to do it.

11 That pretty well summarizes it. Thank you very much.

12 COMMISSIONER SEAMOUNT: Thank you, David, for
13 some very intriguing presentations. Before I introduce the
14 next speaker just so that maybe this can help you plan your
15 day, we will be breaking as close to noon as we can and
16 probably what that means is the next panel, our New Players in
17 South Central Oil and Gas Exploration, that will probably go
18 both before and after lunch.

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1 DREW COMER

2 COMMISSIONER SEAMOUNT: Okay. Our next speaker
3 is Drew Comer, he's a Geologist in Resource Evaluation Office
4 in the Alaska Region of the Minerals Management Service. He
5 has a Bachelor's in Science in Petroleum Geology from
6 Mississippi State University, Master's in Science and Geology
7 from the University of South Carolina. He's worked in Alaska
8 since 1977.

9 Right now he's working on oil and gas resource
10 assessment of the geologic basins on the outer continental
11 shelf of Alaska. Please welcome Drew.

12 MR. COMER: Okay. I am with the Minerals
13 Management Service, Alaska Regional Office here in Anchorage in
14 the Resource Evaluation section. I'll be talking today about
15 the undiscovered oil and gas resources of the federal waters of
16 Cook Inlet.

17 MMS has recently completed a national resource
18 assessment of the undiscovered oil and gas resources. We make
19 a distinction between the word resources and reserves since
20 they aren't discovered yet, and so this is a probabilistic
21 statistical analysis. I'll be focusing on the Cook Inlet area
22 today. We do these national resource assessments every five
23 years, this is for planning purposes and for a resource
24 inventory and to support our five year lease sale schedules.
25 The next five year schedule will go into effect next year so

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1 this is the year that we are doing the national resource
2 assessment.

3 This is a map of Alaska showing the planning areas of
4 the outer continental shelf. We use these planning area
5 boundaries to limit our assessments. And Cook Inlet, I think
6 you can see in yellow, you know where it is anyway, it's --
7 this is the smallest OCS planning area shown on that map, but
8 it is important because of the proximity of the infrastructure
9 and the markets here in South Central Alaska.

10 This is a more detailed map showing the outline of the
11 planning area and the northern part of that area was proposed
12 for leasing in the last five year lease sale schedule. The
13 planning area extends for about 250 miles south of Kalgin
14 Island through Shelikof Strait to the southern end of Kodiak
15 Island. The leases, we've had three previous lease sales with
16 -- where leases were awarded in 1977, 1981 and the last one was
17 in 1997. And there are currently only two leases that are
18 active. We had two lease sales proposed in the last five year
19 schedule, we didn't receive any bids on those. And that raises
20 of question of why there was no interest in the recent sale
21 offerings.

22 One of the reasons, of course, during much of that time
23 there were lower prices for oil and gas. And in 1997 our last
24 lease sale, that sale unfortunately was limited to the area of
25 north of Anchor Point, it didn't include the high interest area

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1 to the south. ARCO Alaska at one time was very interested in
2 that area, they did a lot of good work in the '80s and '90s and
3 when we had the lease sale we weren't able to offer everything
4 that they were interested in so only two lease sales were
5 picked up in what is now the Cosmopolitan Unit.

6 Then after company reorganizations ARCO Alaska ceased
7 to exist. Other companies merged and there were different
8 priorities. The larger companies tend to be more interested in
9 areas with a higher upside potential and the smaller companies
10 are pretty much staying on shore where the drilling is cheaper.
11 And if they wanted to drill offshore currently there's no jack
12 up rig or any kind of other mobile drilling platform that they
13 could use. That -- hopefully that will change over the next
14 year. And finally there's a lack of 3-D seismic data in Lower
15 Cook Inlet. A year ago the operators of Cosmopolitan acquired
16 3-D seismic over that unit, but for the rest of Lower Cook
17 Inlet there's no 3-D seismic which is important for the subtle
18 traps.

19 This is a map showing the existing oil and gas fields.
20 You've seen this map several times today. This one's a little
21 different, it shows an outline of the Tertiary Basin. Previous
22 speakers mentioned the tertiary period rocks in which the
23 current production is from. And if you -- I don't know if you
24 can see the red line south of Kalgin Island that separates the
25 boundary of state waters and federal waters, but if you can you

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1 notice that very little of that Tertiary Basin extends down
2 into federal waters. The Cosmopolitan Unit is shown there, it
3 is mostly in state waters, but two leases are in federal waters
4 and they'll be the first production from the federal OCS in
5 Cook Inlet.

6 These are currently the only two active leases and
7 below that you'll notice that there's over 3 billion barrels of
8 oil and over 8 1/2 trillion cubic feet of oil -- of gas
9 discovered to date. That's ultimately recoverable and most of
10 that has already been produced.

11 Next I'm going to show a location map of a geologic
12 cross section through some of the exploratory wells that
13 illustrates an important feature of the architecture of the
14 basin. The federal OCS is outlined in blue, you might be able
15 to see the lease tracks grid in that area. The well locations
16 are shown in red, all of the outer continental shelf wells
17 except for one drilled in Shelikof Strait are on that map. And
18 there's a line in magenta that extends south to north, that's
19 going to be a stratigraphic cross section I'm going to show
20 through those wells. It ends at the Cosmopolitan Unit at the
21 discovery well on Cape Starichkof.

22 And the feature of significance is the Augustine-
23 Seldovia arch which extends from Augustine Island eastward to
24 the southern Kenai peninsula and the Seldovia area. That arch
25 runs transverse to the normal structural fabric of the basin.

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1 As you saw in earlier talks everything pretty much runs north
2 east, south west, parallel to the mountain range that confine
3 the basin.

4 And this is that cross section, it's about 75 miles
5 from south to north. On the north end to the right that's the
6 Starichkof well which was the discovery well of the
7 Cosmopolitan Unit. That well was drilled in 1967, it wasn't
8 developed for a number of reasons that I won't go into here.
9 But if you notice sea level, the horizontal line, below that is
10 -- in clear is tertiary non-marine sedimentary rocks where the
11 production in Upper Cook Inlet is and the Hemlock conglomerate
12 is shown in orange. That's responsible for over 80 percent of
13 the oil production in Upper Cook Inlet.

14 And below that, the lower tertiary un-conformity above
15 that green formation, that separates the rocks of the tertiary
16 non-marine above from the Mesozoic era marine rocks below. And
17 at the Starichkof well, that's at almost a depth of 9,000 feet.

18 The tertiary rocks get to be over 25,000 feet in the
19 deepest part of the basin, but going south you see the
20 Augustine-Seldovia arch and that -- three wells from the left,
21 that's the south archway right at the crest of the arch. And
22 the tertiary there is about 1,000 feet. And it gets a little
23 deeper, about 3,000 feet to the south of there, but it never
24 gets thick again, the tertiary sediments do not.

25 So the producing formations in Upper Cook Inlet are

1 just too shallow throughout most of the federal water to be
2 prospective. And we don't have the gas play to nearly the
3 extent that they do in Upper Cook Inlet.

4 The dry gas, which was mentioned in earlier talks, that
5 non-associated gas occurs in a play and most of it, over 90
6 percent of it, occurs from 3,000 to 5,000 feet. That just
7 happens to be the depth at which the methanogenic (ph) bacteria
8 can generate methane out of the carbon in the coal beds and the
9 highly siliceous (ph) silt stone that occur in those tertiary
10 non-marine sedimentary rocks. If you go to the left of there
11 then you can see that you're in that green section, Kaguyak
12 formation, it's a Late Cretaceous age formation. It doesn't
13 have the coal beds or the highly carbonaceous (ph) siltstones
14 that can provide a source for methane generation. So we -- our
15 dry gas play in Lower Cook Inlet is much more restricted than
16 in Upper Cook Inlet. We do have the oil prone source rock in
17 the Tuxedni group there, that was mentioned in earlier talks as
18 a oil generator. It's in tan on that if you can't read the
19 writing there.

20 Finally, I want to mention something about the
21 petroleum play, we start with this when we do our resource
22 assessments. It's beyond the scope of this talk to go into any
23 kind of detail on the assessment methodology that MMS uses.
24 But we start with the petroleum play which for a working
25 definition we define as geologically related prospects with

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1 similar hydrocarbon source rock, reservoir rock and trapping
2 mechanism. And we do have the oil prone source rock in Lower
3 Cook Inlet. We don't have very much of the gas prone source
4 rock. Reservoir rock has been a problem in the Mesozoic
5 section, but where there's a thick enough tertiary there's good
6 reservoir rock.

7 Trapping mechanism, there we're talking about either a
8 structural trap such as a incline or a fall trap or a
9 stratigraphic trap which would be a porous sandstone bed
10 encased in impermeable shale for instance. That's a very
11 subtle trap, it's difficult to explore for and as Dave Hite
12 mentioned earlier, it's -- that's an under explored concept in
13 all of Cook Inlet, both Upper and Lower.

14 Using that working definition we've defined four plays
15 for the federal OCS in Cook Inlet. First, is the tertiary oil
16 play which occurs in the northern part of the federal waters.
17 This is a continuation of the oil play of Upper Cook Inlet,
18 same source rock, same reservoir rock, it just happens to be
19 limited to a fairly small area. That's only about 825 square
20 miles out of a total 8,400 square miles for the entire planning
21 area.

22 Next is the Mesozoic stratigraphic play. This play
23 involves mostly Cretaceous age sandstones trapped in shale.
24 This play is -- will be best developed on the western side of
25 the basin extending all the way down -- pretty much down the

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1 limit of the basin. Kodiak Island and the Kenai Mountains and
2 Chugach Mountains were not emergent throughout most of the
3 Mesozoic so that would have been a very deep water area. So
4 that's -- for that reason we think the sandstones which could
5 create the reservoir rocks were probably coming off the
6 mountains to the west.

7 None of the wells shown on there targeted stratigraphic
8 traps even though they happen to be within that play. So that
9 is again an under explored concept in Cook Inlet.

10 Next is the Mesozoic structural play. These involve
11 the same age rocks, probably cretaceous reservoirs, cretaceous
12 sandstones and this pretty much covers the entire planning
13 area. Basically you can get fault and anticlinal (ph) traps
14 anywhere in the basin. This is the play that was explored in
15 previous efforts in federal water. There are 10 exploratory
16 wells indicated there, all of them targeted a structure. There
17 were no discoveries, but three of them had very good oil shows,
18 the three northern most wells, two of which -- drill stem tests
19 were run. They did recover good quality oil, but the flow
20 rates were too low. The key to finding a trap here that's
21 viable is to find sandstone, you can't just find the trap, you
22 have to find the reservoir.

23 And, finally, there's the tertiary gas play. This play
24 basically overlies the tertiary oil play in the same general
25 area. It's restricted to the northern most part of the area

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1 where the tertiary rocks are 3 to 5,000 feet. And it's --
2 that's basically north of the Augustine-Seldovia arch.

3 Now we use geologic data from all of these plays to
4 construct statistical analyses of a number of variables, I'm
5 not going to go into any of that, but then we do a
6 probabilistic estimate using our computer model and here are
7 the results for Cook Inlet.

8 This is for the oil play potential, I'll talk about oil
9 first. And these numbers are in millions of barrels and what
10 is shown there are two columns, the first is technically
11 recoverable. And now let me point out that this is the mean of
12 the distribution and the mean is not the right answer or the
13 only answer, that just happens to be an average of 10,000
14 computer iterations. So there's a wide range of possibilities
15 and this is the average of all of them. And you can see that
16 the highest is 349 million barrels in the Mesozoic
17 stratigraphic play. And those oil plays are pretty close and
18 then the tertiary gas play obviously doesn't contribute any
19 oil. It also doesn't contribute condensate because it's a very
20 dry gas.

21 And these plays total up to about 1 billion barrels of
22 oil that -- technically recoverable. That compares to over 1.3
23 billion barrels already discovered in Upper Cook Inlet, not
24 counting what's undiscovered there.

25 The right column is economically recoverable oil.

1 There's not a big difference between those two numbers for Cook
2 Inlet because we are close to infrastructure here so most of
3 what you find here can be produced if the price is reasonable.
4 This price is estimated at \$60 -- these numbers are estimated
5 at a price of \$60 a barrel. Now in today's paper the price for
6 oil happens to be within \$1 of \$60 a barrel. We didn't predict
7 that and we can't predict the price of oil or gas any better
8 than anybody else, but we do have to make certain assumptions
9 and I'll address that issue later.

10 But first let me show the gas play potential. Again
11 this is in the mean and it's a trillion cubic feet. And as
12 expected the play for the tertiary gas play contributes by far
13 the lion's share of the gas to this basin. The three oil
14 plays, basically that's solution gas that would come out of the
15 oil when it is produced. And total it up and you get about 1.2
16 trillion cubic feet technically recoverable. That compares to
17 over 8 1/2 trillion cubic feet for Upper Cook Inlet already
18 discovered.

19 Economically recoverable is in the right column and
20 that -- there's not a lot of difference on that, 1.1 Tcf. Now
21 the assumption here is at \$9 per Mcf, that's a lot higher price
22 than we have right now, but it's a price that has occurred in
23 the not too distant past.

24 Now we cannot really predict what the price is going to
25 be and we recognize that and for that reason we construct a

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1 price supply curve. And I don't know if that shows up very
2 well, but first I'll focus on the oil, that's the green line.
3 And I mentioned that at \$60 a barrel 923 million barrels could
4 be produced. The billions of barrels is on the bottom of the
5 graph and dollars per barrel is on the left column. Now if the
6 price of oil dropped to \$30 a barrel then only 520 million
7 barrels of that would be economically recoverable. And if it
8 dropped below about \$20 a barrel, then very little of it would
9 be economically recoverable. And regardless of how high the
10 price goes, the curve peaks out above about \$70 a barrel so
11 that it doesn't matter what the price is, there's no more oil
12 in the system.

13 Likewise for gas, the -- which is the red curve of the
14 price supply curve. The supply in Tcf is read on the top and
15 price per Mcf on the right. And at \$9 an Mcf, about 1.1
16 trillion cubic feet could be recovered economically. And if
17 the price dropped to \$4.50 per Mcf then only about 640 billion
18 cubic feet, that's .64 Tcf, would be economically recoverable.
19 That compares -- that is approximately three years of usage of
20 -- current usage of Cook Inlet. And below about \$3 an Mcf very
21 little of it is going to be economically recoverable. And the
22 curve peaks out above about \$10 an Mcf so that no more gas is
23 available regardless of what the price goes to.

24 Now I mentioned these are the mean case numbers and the
25 mean of the distribution is just the average of 10,000 computer

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1 iterations. We can also construct a low case scenario and a
2 high case scenario. The low case means the chance of success
3 here is 95 percent and for gas and oil those are very small
4 numbers, you can ignore those. And then the mean I've already
5 reported.

6 But on the right is the high case scenario at 5 percent
7 chance of success you could get almost 3 1/2 trillion cubic
8 feet of gas and 2.85 billion barrels of oil. That high case
9 potential isn't real great for a basin which is probably why
10 the larger oil companies don't get real excited about Lower
11 Cook Inlet because the up end potential just isn't what they
12 like to see.

13 In addition to Cook Inlet MMS Alaska's made estimates
14 for all of the outer continental shelf basins for undiscovered
15 oil and gas resources in this 19 -- in this 2006 national
16 assessment and we're reporting these on line right now. And
17 the next slide will be a comparison of these basins for the oil
18 potential. I don't know if you can read those numbers, but
19 basically the first one, the winner of this contest is the
20 Chukchi Sea at over 15 billion barrels of oil. The Beaufort
21 Sea is next at 8.2 billion barrels. And it's understandable
22 that the Arctic basins is going -- those basins are going to
23 have the best potential. And then there's a big drop off down
24 to Cook Inlet at 1 billion barrels, but Cook Inlet at least
25 comes in third on this curve. The Bering Sea basins tend to be

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1 very gas prone, the Gulf of Alaska didn't pan out too well,
2 Kodiak shelf has very low potential so Cook Inlet at least
3 comes in third there.

4 Now for gas it's a different story. Chukchi and
5 Beaufort still come out number 1 and 2. The Chukchi Sea at
6 over 76 Tcf of gas technically recoverable, that's a very high
7 endowment, there's a lot of unexplored potential in the Chukchi
8 Sea and the Beaufort again is high. But Cook Inlet drops off
9 very, very low in this because the gas play area just covers
10 two small an area for that potential to be high.

11 But in third place there's the North Aleutian Basin.
12 And that one's kind of interesting because it's not too far
13 from here, it's about 500 miles to the southwest. This is the
14 federal waters portion of Bristol Bay in southwest Alaska. We
15 had a lease sale here in 1988, but Interior had to buy back the
16 leases, there were a lot of objections at that time by the
17 state and the local governments and the area was under
18 congressional moratorium for a long time. That moratorium has
19 been lifted, it's currently under a presidential withdrawal
20 status, but that possibly could change over the next year or
21 so.

22 Here is the results for North Aleutian Basin, totaled
23 up all the plays. The gas potential is not real high so ignore
24 that, but look at the -- excuse me, the gas potential is real
25 high, ignore the oil. The gas at 8.6 Tcf mean technically

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1 recoverable. But the high case scenario over 23 trillion cubic
2 feet. That's a good high case scenario for gas potential for
3 the North Aleutian Basin.

4 And finally we have our five year lease sale schedule
5 in draft stage, this is what it looks like. This will probably
6 be finalized in March or shortly thereafter. It's dominated by
7 the Arctic sales, the Chukchi Sea and the Beaufort Sea, but we
8 do have two Cook Inlet sales in 2009 and 2011. Those are
9 indicated as special interest sales. What that means is since
10 industry didn't have interest the last time we offered this
11 area, this time they can indicate which specific blocks that
12 they would like to bid on and then we can have a sale on those
13 blocks. If none of the companies indicate interest then the
14 process stops there and we'll canvas the industry on an annual
15 basis to see once again if they have interest.

16 The North Aleutian Basin sales are there at 2010, 2012.
17 I've got them in question marks because it is, you know, a
18 presidential withdrawal status, but that could possibly change
19 when this five year schedule is finalized.

20 In conclusion, I'd like to say that we have about 1
21 billion barrels of undiscovered oil, technically recoverable in
22 Cook Inlet planning area and possibly 1.2 trillion cubic feet
23 of undiscovered gas. The Cook Inlet lease offerings are going
24 to be in 2009 and 2011 and we see a very high gas potential in
25 the North Aleutian Basin. Now to get the results of all of

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1 these studies, the numbers that I've given you in a lot more
2 detail and detailed write up of the plays and the provinces of
3 the Alaska outer continental shelf you can check out our
4 website at mms.gov/alaska gets you to the Alaska's portion of
5 it and to the resource evaluation section where all of
6 these numbers and write ups will be. Thank you.

7 COMMISSIONER SEAMOUNT: Okay. Thank you, Drew,
8 for a very informative -- very valuable information. In fact,
9 I'd like to thank the whole panel for providing us with some
10 intriguing possibilities among other things.

11 Okay. Let's take exactly a five minute break while the
12 New Players -- the people on the New Players panel that want to
13 come up here and keep me company, that's fine. If you want to
14 sit back there so you can get a better view of the show you can
15 wait until your presentation comes up, but you're all welcome
16 to join me up here. And we're going to start in five minutes
17 with Corri Feige representing Storm Cat.

18 (Off record)

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25 (On record)

1 DENISE STONE

2 COMMISSIONER SEAMOUNT: Okay. The break is
3 fast approaching an end. We're now in the panel of New Players
4 in South Central Oil and Gas Exploration. Our first speaker is
5 Denise Stone. She's a petroleum geologist currently serving as
6 exploration advisor for Alaska for Benchmark Oil & Gas. Denise
7 is a graduate of Valdez High School in Valdez, Alaska.

8 Following high school she earned a Bachelor's of
9 Science and Geology from Texas Christian University in Fort
10 Worth, Texas and a Master's degree in Geology from Memphis
11 State University in Memphis, Tennessee. Denise worked for
12 Unocal, Superior Oil, Mobil earlier in her career and of late
13 she has spent 18 years at AMOCO and BP. She has been a
14 consultant since 2003.

15 During her career she has worked mainly international
16 exploration and production projects, these include areas of the
17 North Sea, East Africa, the Gulf of Suez, Egypt, Columbia,
18 Trinidad and the Rocky Mountains. Denise is active in several
19 industry organizations and is past president of the Houston
20 Geological Society. She currently resides in Houston, Texas.
21 Let's welcome Denise back to Alaska.

22 MS. STONE: Thank you very much, Dan. I first
23 came to Alaska in the mid '70s, my dad happened to be a project
24 manager for Alyeska at the time and you know what Alyeska was
25 doing back then. I was a junior in high school, about to begin

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1 my senior year and moved to Valdez. And during that year, my
2 senior year of high school, something very profound happened to
3 me that would stay with me for the rest of my life and that was
4 that I became extremely interested in geology.

5 Valdez, many of you I'm sure have been there, it's a
6 beautiful place and the combination of the high mountains and
7 the deep water port and all of the scenery there is just
8 magical. So when I got to the university I pretty knew I
9 wanted to study geology. So thank you for that, Alaska, and I
10 feel like, you know, if it wasn't for that experience I may not
11 be here today talking about exploration. So it was my
12 predecessors in my profession that founded Prudhoe Bay that
13 kind of brought me full circle here today.

14 So, you know, with that as a short introduction I
15 wanted to come today and tell you a little bit about Benchmark
16 Oil & Gas, who we are and what we're trying to do in our entry
17 here to the Cook Inlet. Traveling with me here from Houston is
18 Andrew White, our attorney landman. Andrew, you want to take a
19 bow there. Andrew and I will be happy to answer any questions
20 that you have about Benchmark and we'll be around for the rest
21 of the day today so, please, feel free to come up to us and
22 talk to us about any questions you might have.

23 Yesterday's message was very powerful. I left here
24 with a smile on my face thinking wow, you know, this is a
25 tremendous place to explore because everybody is so gung ho and

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1 bullish on getting wells drilled and finding more resources.
2 And there aren't very many places in the world that welcome oil
3 and gas companies to the extent that Benchmark and I personally
4 feel welcome here. So thank you very much for that.

5 Some of the things I heard yesterday, encourage
6 additional E and P in the Cook Inlet, promote more exploration
7 for gas, the greatest need is exploration, new incentives now
8 exist for greater exploration and this morning I was hearing
9 there's still plenty of opportunities for exploratory drilling.
10 And I also heard from David Hite about the missing fields. So
11 we're here to make a really good attempt and hopefully we'll be
12 successful at finding those missing fields.

13 Benchmark is a new player in the Cook Inlet Basin, we
14 believe significant resources still exist there, we've come to
15 explore for them.

16 I have an outline of what I'd like to tell you about.
17 Over the next few minutes I'm going to talk about Benchmark in
18 Alaska, our Cook Inlet acreage position and what our strategy
19 is to date, who we are generally, our current activity
20 elsewhere, our leadership and I'll provide a little bit more --
21 or a pathway to some more information about us if this just
22 gets your appetite going and you'd like to know more.

23 This graphic right here is a histogram, it shows the
24 results of the lease sale that just happened in May of this
25 year. We were both surprised and delighted to see the results.

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1 Surprised mainly because there weren't too many oil companies
2 going directly for bids in this area and we were delighted
3 because we got 20 out of the 22 tracks that we applied for. So
4 we were really happy. In the conference room that day when we
5 learned the news everyone was smiling and thought well, this is
6 super.

7 There were 16 participants, they're listed on the
8 bottom axis of the graph in alphabetical order. Benchmark was
9 the most active and on the left axis are the number of tracks
10 won so you can see we had a high of 20 and we're there in the
11 red bar. We had a high of 20 and the total cost of our bids
12 was just over \$1.2 million.

13 Okay. The total tracks in terms of acres were 110,000
14 acres. The map on the right shows these tracks that Benchmark
15 won. And also shown are the existing oil and gas fields in the
16 basin. Benchmark tracks are shown in brown. Our strategy at
17 the moment is to focus on the Cook Inlet and more specifically
18 on shore in the Kenai Peninsula. These tracks cover roughly
19 three areas, the first one is a north coast group of tracks,
20 the second is two in the central Kenai area and then the lower
21 or the southern group, we call them the North Kachemak Bay
22 blocks.

23 We intend to explore by acquiring data, we're in the
24 process right now of acquiring or trying to get access to well
25 data, existing seismic and also potential fields data. We want

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1 to evaluate the work already done in the basin and apply new
2 technology to identifying drilling prospects that we would like
3 to pursue.

4 The exploration hiatus that took place in the '70s,
5 '80s and '90s is also a technology hiatus and we want to test
6 new ideas and apply some technology that has not been brought
7 to this area over the last 30 years or if it's been brought
8 it's been brought in a limited way.

9 We intend to conduct our business with respect and
10 sensitivity to the environment and in compliance with all
11 current environmental laws and regulations.

12 Benchmark looks forward to doing business in Alaska as
13 long as the business climate is good for independent oil and
14 gas companies and we welcome those companies that might
15 consider working with us as partners on the hunt for more
16 resources.

17 I have with me a handout which -- I have a healthy
18 stack of these, they're not -- I don't have enough for
19 everyone, but if you would like one you can come up after. It
20 shows the map that is featured in the current slide along with
21 some of the main points that I'm making today so feel free to
22 come up after.

23 Okay. Who are we? Benchmark is a 100 percent upstream
24 exploration and production company. We're in a growth spurt
25 right now. We like to operate and we like to drill wells. We

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1 are Houston, Texas based and we were founded in 1976. We went
2 public on the NGM exchange which is the Nordic Growth Market.
3 And that's an equities market that trades in Finland, Norway,
4 Sweden and Denmark. And we went public there in June of 2006
5 which is just not too long ago, a couple months back. Our
6 parent company is Benchmark Oil & Gas AP, which is
7 headquartered and located in Stockholm, Sweden.

8 Current areas of activity, the white stars on this map
9 show the location of Benchmark's current areas of focus. You
10 can see the Cook Inlet there with a white star. Our core area
11 of drilling and field development at the moment is on shore
12 Texas in Orange, Lavaca, and Liberty counties. And we also
13 have active properties in the San Joaquin Basin of California.
14 Currently we're looking at new opportunities for business in
15 both Argentina and North Africa.

16 In 2005 Benchmark drilled 10 wells with a respectable
17 success rate of 90 percent and we're very proud of that. And
18 this year we plan to drill 12 wells and to date we've drilled
19 five of those and four have been successful. So we've got a
20 bunch of drilling to do before now and the end of the year as
21 you can imagine to meet the goal of 12.

22 This is a photograph of our board of directors. We
23 have a very international group of directors with multiple
24 nationalities and professions represented, namely Poland,
25 France, Sweden, Egypt, the United States. Many of these folks

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1 have background in mining and finance. As you know Sweden is a
2 big area of mineral resources as well. In fact, there's a lot
3 of parallels between Sweden, not just latitude, but mining wise
4 and natural resource wise. Unfortunately don't have
5 hydrocarbons in abundance in Sweden, their -- I guess the
6 geology of the Scandinavian area unfortunately didn't bless
7 Sweden with the oil and gas that Norway and the UK have in the
8 North Sea, but they are nonetheless very interested in oil and
9 gas investment.

10 Many of you may have met Robert Pledger (ph), he's on
11 the top row, third to the right. Robert's the co-founder of
12 Benchmark, he and his wife started the company in 1976 and he
13 has a very strong business and geotechnical sense. He is the
14 one that I would call the greatest champion for Alaska and it's
15 delightful to work for him because he has so much energy for
16 this project.

17 Everyone pictured here is really delighted to be doing
18 business in Alaska and they look forward to good relations and
19 success in the future in the Cook Inlet.

20 For more information about us you can write to us if
21 you want, you can go to our website, give us a call, whatever
22 you prefer. Benchmark's website is benchmarkoil.se. You'll
23 find it's all in Swedish or last time I looked at it was all
24 in Swedish, but we have efforts under way, great efforts, to
25 have an English version ready momentarily, we've been promised.

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1 So it's -- they're doing that in Stockholm and shortly you
2 should see English. Also you can find information about us on
3 ngm.se which is the Nordic Growth Market I spoke about.

4 And we look forward to getting to know many of you and
5 working together in the future. And, you know, before I just
6 want to make one very important acknowledgement and that is
7 that, I guess, around two -- year and a half, two years ago,
8 when Benchmark started to get interested in Alaska and they
9 were hearing this call for explorers that you folks have been
10 putting out, trying to get companies interested in the Cook
11 Inlet and other parts of the state. We came in contact with
12 really great folks from the State of Alaska, Department of
13 Natural Resources, many of whom are here today. And if it
14 wasn't for those folks coming down to Houston and being at
15 AAPG, the American Association of Petroleum Geologists
16 conference and also NAPE which is another big one, the North
17 American Prospect Expo, if they hadn't come and really told the
18 Alaska story as clearly and as nicely as they did, I really
19 don't think Benchmark would have participated as aggressively
20 as we did in this lease sale.

21 It -- you know, the state of Alaska folks provided us
22 the way to the web and the data, how to access information that
23 in the old days would take forever to access and become
24 familiar with. So thank you very much for that, we appreciate
25 it and we look forward to success in the Cook Inlet.

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COMMISSIONER SEAMOUNT: Thank you, Denise.

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1 KEN SHEFFIELD, JR.

2 COMMISSIONER SEAMOUNT: Our next presenter is
3 going to present on behalf of Pioneer Natural Resources Alaska,
4 that's Ken Sheffield. He has a Bachelor's of science in
5 Petroleum Engineering, another one from Texas A&M University.
6 He's -- as I said he's president of -- he's been president of
7 Pioneer Natural Resources since 2003. He's had various
8 positions as vice president.

9 Well, there's -- he was president in Canada from 2002
10 to 2003 and before -- and since -- from '97 to 2002 he was a
11 vice president in Canada and the Gulf Coast division. From
12 1982 to 1997 he had a number of other -- he was vice president
13 of MESA, Incorporated, Acquisitions and Development, as well as
14 a number of other positions.

15 His professional affiliations are -- he's a Resource
16 Development Council Board of Directors, he's on the Board of
17 Directors of Alaska Clean Seas, he's on the Board of Directors
18 of the Alaska Oil & Gas Association and from 2000 to 2002 he
19 was on the Board of Governors for the Canadian Association of
20 Petroleum Producers. With that we'll welcome Ken. I know
21 Pioneer's been around for a while, at least two years -- two or
22 three years, is that it?

23 MR. SHEFFIELD: Three years.

24 COMMISSIONER SEAMOUNT: Three years. Okay. So
25 let's welcome Ken.

1 MR. SHEFFIELD: Good morning. My name is Ken
2 Sheffield, I'm President of Pioneer Natural Resources Alaska.
3 And thanks to the AOGCC for organizing this fine event and for
4 the opportunity to speak today.

5 Pioneer only has one project in South Central Alaska so
6 in my brief comments today I'll give you an overview of Pioneer
7 as a company, just a quick look at that, then a look at our
8 Alaska strategy and history which is now about three years old,
9 and then finally a look at our Cosmopolitan project in the Cook
10 Inlet.

11 The first slide that you see here shows that Pioneer's
12 an operator not only in North America, but also on the African
13 continent. We have reserves of about 865 million barrels. Our
14 current daily production is about 99,000 BOEs per day. We have
15 a long life resource with an enviable R to P ratio of about 23
16 years. We have a number of new growth areas in the company,
17 specifically in the Rockies, in Mississippi, in Canada, south
18 Texas and also here in Alaska.

19 Our team in Alaska is working hard to establish Alaska
20 as a core producing area for the company. And to achieve that
21 our goal is to become the best new project delivery team in the
22 state. And toward that end we've organized an outstanding
23 staff here in the state, we have 31 employees here in
24 Anchorage. We're making good progress toward producing,
25 reducing the cycle time on projects.

1 We're maintaining a balanced portfolio of near term and
2 long term projects and we're working hard to become a partner
3 of choice here in the state. We've built our portfolio very
4 rapidly over the last three years starting in 2002 with
5 Oooguruk, 2003 with Storms and the following year we made our
6 investment in NPRA and in 2005 we took an interest in the Cook
7 Inlet with the Cosmopolitan property.

8 This slide outlines Pioneer's acreage position in
9 Alaska. We have an interest in 1.7 million acres in the state,
10 most of that is on the North Slope. Our cornerstone project is
11 our Oooguruk discovery that you can see just north and west of
12 the giant Kuparuk field. We also have significant exploration
13 acreage in the central North Slope and out in NPRA we're a 20
14 to 30 percent working interest owner with our good friends at
15 ConocoPhillips and Anadarko. And if you look at the top right
16 of that slide the inset, you can see that we have a 50 percent
17 interest in 25,000 acres in the Cook Inlet around that
18 Cosmopolitan discovery and Pioneer recently became the operator
19 of that unit.

20 But before we get onto the Cook Inlet, I'd like to talk
21 just for a couple of minutes about a project that's really on
22 the go. Pioneer is out there making things happen. This is
23 our Oooguruk project. As I said it's the cornerstone that
24 we're building our business in Alaska. This project is
25 expected to deliver about 15 to 20,000 barrels a day, first

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1 production is scheduled for 2008. The project is very much on
2 schedule.

3 In the first half of the year we mined and hauled
4 gravel to build the gravel island that you see a picture of.
5 In the second half of the year we've been working on a number
6 of things as well. The contouring of armoring of the island
7 with those 13,000 pound gravel bags was completed last weekend,
8 so if you were to see it today you'd see those white gravel
9 bags armoring the island, completely surrounding the island.

10 We're quite busy getting ready for the winter
11 construction season, procuring equipment and services. We're
12 procuring things from all over the world, from Argentina to
13 Norway, the U.S. as well. We're busy fabricating modules.
14 Many of the modules for this project are being fabricated right
15 here in Anchorage, Alaska at the ASRC yard. Some of them are
16 being fabricated down at ASRC's yard in New Iberia, Louisiana.
17 We're also modifying a Nabors drilling rig that will go out
18 onto the gravel island in 2007.

19 This next slide is an artist's rendering of what our
20 project will look like next summer. With the drill site
21 facilities installed, with the subsea flow line installed, with
22 the Nabors rig installed on the island and drilling and the
23 connection made back to existing facilities at the Kuparuk
24 River Unit. So we are out there making things happen.

25 Now I'll talk for just a couple of minutes about our

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1 only asset in South Central Alaska, that's our Cosmopolitan
2 Unit. This is a known oil discovery as one of the previous
3 speakers mentioned. It is very much in the appraisal phase.
4 Pioneer is the operator with 50 percent working interest. The
5 accumulation is about two miles offshore, near a place on the
6 lower Kenai called Anchor Point. The resource potential here
7 is fairly large, 30 to 100 million barrels and we've been the
8 operator of this, taking over from ConocoPhillips since June
9 and we've got our legs under us and are really pushing this
10 project forward. And we're envisioning that if all goes well
11 you could see first production in approximately 2010.

12 This slide gives you an overview of the Cosmopolitan
13 property, it was discovered way back in 1967. ConocoPhillips
14 and its working interest owners drilled a long reach appraisal
15 well in 2003, tested the Hemlock on an extended test
16 approximately 500 barrels per day. Pioneer became involved in
17 this project in 2005. ConocoPhillips as the operator at the
18 time procured a new 3-D seismic survey late in 2005. The
19 resource has oil in both the Hemlock and Tyonek intervals which
20 as several speakers have demonstrated, there's analog
21 production from some very large fields in the Cook Inlet.

22 I mentioned that it's two miles from shore which is
23 certainly a challenge. It's -- we're very conscious that it's
24 in an environmentally sensitive area. We -- we're not blessed
25 with a great reservoir description just due to the lack of

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1 data. The initial 2-D seismic was of relatively poor quality,
2 there have only been a few penetrations in this things so our
3 well control is limited. And that was the reason that the
4 working interest owners got together and shot this new 3-D
5 seismic survey. With that new survey we have a much better
6 handle on the shape of the structure and the size of the
7 resource.

8 If all this were to come together, our appraisal was
9 successful and we decided to move forward, it would require
10 some pretty significant infrastructure to bring this crude to
11 market. We're about 65 miles from the existing Tesoro refinery
12 on the Kenai peninsula.

13 And my last slide is what our go forward plan is for
14 Cosmopolitan. It's pretty simple, we are working with the
15 working interest owners to plan and drill and drill and test an
16 appraisal well sometime in 2007. Once that well is drilled and
17 tested we'll evaluate the well results. If they meet a certain
18 criteria we'll define the development strategy, a lot of
19 engineering will need to take place in order to put a project
20 like this into high gear and then once the engineering's done
21 and we have all the cost data in, all other evaluations done,
22 we would jointly with our working interest owners make a
23 development decision.

24 So I appreciate your time and attention today and
25 enjoyed visiting with you. Thank you, Ken.

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1 Congratulations on your going and successful program.

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1 A.W. "BILL" RUTTER, III

2 COMMISSIONER SEAMOUNT: Our next speaker is
3 Bill Rutter III. He's speaking for Rutter and Wilbanks. Bill
4 Rutter III graduated from the University of, where else, Texas
5 at Austin.

6 You know, I hear about your team every day from our
7 third commissioner, who's also from the University of Texas at
8 Austin. And I'll tell you what, that sounds like a really good
9 football team with a prolific petroleum engineering department.

10 MR. RUTTER: You've got that backwards.

11 COMMISSIONER SEAMOUNT: Okay. All right.
12 Sorry about that. But he graduated from the University of
13 Texas at Austin with a B.A. from the Plan 2 Honors Program in
14 1975. In 1981 Bill joined the family oil and gas company,
15 Rutter and Wilbanks Corporation as a third generation oil man
16 doing land work until 1989. And when I call Rutter and
17 Wilbanks and ask for Bill, they always ask me which one.

18 In 1989 Bill established the seismic division of R&W, a
19 company called Towhee Exploration where Bill spent 10 years as
20 chief geophysicist. In 1999 Towhee -- isn't that a bird?

21 UNIDENTIFIED VOICE: Towhee.

22 COMMISSIONER SEAMOUNT: Towhee. Okay.

23 UNIDENTIFIED VOICE: It's a bird.

24 COMMISSIONER SEAMOUNT: I used to be a bird
25 watcher, too.

1 In 1999 Towhee folded and Bill concentrated on
2 screening and generating deals at R&W and heading up the fund
3 raising arm of the company. Since 2000, Bill has founded a
4 number of ongoing concerns, including a geothermal company, a
5 company developing a continuously variable transmission, an
6 energy technology incubator, and a large municipal water supply
7 company.

8 Bill is manager of R&W's extensive Alaska assets, which
9 include large leaseholdings in the Copper River basin, the Cook
10 Inlet basin, and the foothills of the Brooks Range.

11 Let's welcome Bill.

12 MR. RUTTER: Thank you, Dan. It's a pleasure
13 to be here. Rutter and Wilbanks is celebrating its 70th
14 anniversary this year. My grandfather started the company in
15 1936 down in Midland and in El Paso, Texas, and we've had a
16 pretty good run of it.

17 We've been in Alaska for about three years now. We
18 first got our feet wet by farming in a large block of acreage
19 where we owned an over-ride that we had bought from Anschutz.
20 Anschutz and Forest had a large tract of land referred to
21 exploration license number 1 from the State, and it is out to
22 the east of here at Glennallen. Glennallen is kind of the
23 center of the thing. And we saw some real potential there for
24 mostly gas. We figured it was a gas basin, and, you know, who
25 in their right mind go chase a stranded resource in the middle

00393

1 of Alaska. Well, Rutter and Wilbanks would.

2 And so we put a project together. I'm going to talk
3 about that project first, then the Northern Lights project down
4 here in the Cook Inlet waters, and then the Eagle and West
5 Eagle projects which are on-shore Kenai. So these are the
6 three that we're doing that are germane to the South Central
7 discussions here.

8 In Copper River Basin, as I said, it was a farm-in from
9 Anschutz and Forest. We defined a good show with gas with a
10 3-D -- I mean, excuse me, a 2-D seismic program. It seemed
11 like the most cost effective way to define a drill site. We
12 then drilled a well to 5,000 feet, had a tremendous amount of
13 trouble doing so, and I'll go a little bit into that. And
14 currently as in today, we are out there completing it. I had
15 hoped to have some indication of what we've found but that will
16 be tomorrow probably.

17 Anyway, here's a map of, I don't have the scale there,
18 but those blocks represent townships, not sections. It's a
19 pretty large acreage of block in red that was our A.M.I.
20 That's been contracted to where we've bought some leases from
21 the State and from the Ahtna Tribe, and a few other people that
22 have minerals out there. So far we haven't nominated any
23 federal acreage, but I think there's some prospective there.

24 This is the layout of the seismic that was both already
25 available in the red dotted lines. They're a little hard to

00394

1 see, but it's a north/south/east/west grid of existing 2-D shot
2 by AMOCO in the '70s. And we can back in, and I don't have a
3 pointer, but towards the southeast end of that southwest/
4 southeast seismic line, is a well called the AMOCO -- or,
5 excuse me, Pan Am, now known as BP, got run my trap there.
6 That well had some shows and we were trying to figure out to
7 get hide of that. Well, we shot a program and showed that we
8 could get about probably 2200 feet high to that well, which,
9 where we're from, that's a good place to drill a well, 2200
10 feet high to a show. And the well -- the green vertical line
11 to the right is the actual Moose Creek well.

12 Those other two green vertical lines, unfortunately,
13 look the same as well penetrations. They're not. They're
14 where we tied the other two lines that we shot. So ignore
15 those.

16 But we did drill up on that very large structure. It's
17 a very interesting structure, and at about 1700 feet where we
18 set our first main string of casing, we could not get out from
19 underneath that due to high pressure. We encountered
20 unbelievable pressure very shallow in that well. They had had
21 some pretty serious pressure at the Moose Creek well back in
22 the '60s, and it was very problematic.

23 But we ended up drilling most of that well with 20
24 pound mud. Now, the engineers in here would say that's
25 impossible, but it wasn't impossible, just expensive. And we

00395

1 lost the hole at one point, had to sidetrack it. We spent an
2 unbelievable, maybe a record amount of money drilling an on-
3 shore 5,000-foot well. And the pressures that -- or the mud
4 weight that we had to use and just the way the deal worked out,
5 we've pushed mud back into that porous formation where we think
6 our reservoir is some unknown distance, but it's a lot further
7 than 28 inches, which was the maximum we could perforate using
8 conventional perfing technology.

9 So the well remains untested. It was drilling about a
10 year and a half ago, and we're out there with a quill (ph)
11 tubing unit doing a perf drill where we're actually drilling
12 through the casing with a small drill and drilling out past the
13 formation damage. And we hope to have a gas discovery.

14 There's a wonderful picture, it's now my screen saver
15 on my laptop, of the location during the wintertime. This was
16 taken in about March, with the Wrangell Mountains in the
17 background.

18 The marketing options, should we make a discovery out
19 there are sort of the main point here, and it's going to be
20 determined by the size of the reservoir or the resource that
21 we're able to establish. If we have a marginal 3, 5 Bcf well,
22 something like that, it will nicely satisfy the demands for the
23 Copper Valley Electric Co-op, and they are very eager to switch
24 over from diesel to natural gas, which would require a small
25 eight mile pipeline, low pressure line into town for them to

1 generate electricity. And I think that whole sector of Alaska
2 is really pulling for this success here. And it would also
3 satisfy any residential needs in Glennallen.

4 And the Ahtna Tribe is actually quite interested.
5 They've got quite a few prospects that we've generated there on
6 them, and it will mean a lot more activity for them. So in
7 terms of economic development, it's the biggest thing to hit
8 Glennallen ever. Well, since the highway was built out there.

9 If we make a big discovery, say we prove up hundreds of
10 Bcf or more, and there's certainly the potential there for
11 that, the spur line seems to have some legs going that
12 direction. Harold Heinze has been pushing that pretty hard
13 I'm not sure that's the route it's going, but we might have
14 something to say about that if we can prove up a large resource
15 that way. And what that could mean is while we're waiting for
16 the North Slope line to be built, the spur line in the next 15
17 years while we're waiting could satisfy some of the demands
18 over here. If we can prove a large resource, it might be the
19 catalyst that gets the spur line built or the spur line concept
20 gelled. It satisfies my problem of marketing the gas.

21 It also creates another problem for me which I'll go
22 into later that has to do with saturating the market here with
23 gas and wrecking potential to explore around here for gas.
24 That's an ongoing discussion. It will be interesting to see
25 how that develops.

1 You know, in the absence of the spur line, we could
2 have -- or we certainly have the possibility of building our
3 own gas line, making a deal with someone like Agrium or Chugach
4 or your metropolitan power, whoever, you know, might be
5 interested in inexpensive gas reserves, because they are
6 stranded, and, you know, to monetize them is going to take some
7 money, and I think they're not worth -- they're certainly not
8 worth \$5 a thousand.

9 The Northern Lights project is what was referred to
10 originally as ARCO's Sunfish project. We through my friend
11 Mark Landt found out about this project, and we ended up buying
12 this from a company called Prodigy. And it's basically all of
13 the saddle acreage, you know, which a geologist would say, boy,
14 what a bunch of dummies. They bought all the low acreage
15 between two highs on the end of an anticline. Well, ARCO, as
16 Bill Van Dyke pointed out yesterday, did some great science out
17 there, and I would agree with Bill's assessment.

18 I think there's a lot of oil in this structure. It's a
19 very large structure. It's about 100 square miles. It's had
20 16 penetrations, and in our opinion 15 of them proved
21 commercial at these prices. Certainly not at \$10 oil, but at
22 60 or \$70 oil they're highly economic. And we control a good
23 piece of that anticline. The north end of it is the North Cook
24 Inlet unit that ConocoPhillips operates as a shallow gas field,
25 and underneath that there's some proven reserves in the Tyonek

00398

1 and Hemlock. That's the targets we're looking for. It's
2 strictly an oil play for us. We see the oil as highly as high
3 monetizable, the gas much less so. And the south end of the
4 anticline is controlled by Forest Oil.

5 Now, further south as you step on down perhaps through
6 a series of uneschelon (ph) blocks to the south, you come upon
7 the Kitchens and East Kitchens projects that Escopeta is
8 planning to drill. And, of course, this is out in the water.
9 It will require a jack-up rig. We're hoping that Dana Davis
10 can do what he says he's going to do and bring that rig in
11 here. In the absence of that, we're going to have to figure
12 out how to do that ourselves, but I don't see that as an
13 impossibility. I think there's enough interest in the world to
14 make that happen. Mark Landt may talk a little more about that
15 later.

16 On this -- I'm going to use this map to discuss one
17 other thing. There's been -- I agree with Mr. Hite in that the
18 remaining potential in this basin really is the stratigraphic
19 opportunities, not the structural. Most of the structures have
20 been drilled and most of them produce. The remaining potential
21 really is the stratigraphic nonconventional, or nonstructural
22 type production. And on the flanks of this structure, and on
23 some of the further out areas around away from the platforms,
24 there is oil in place. There's oil and probably plenty of gas
25 as well. And one of our strategies has been to pick up acreage

00399

1 out in the water on the flanks of some of these structural
2 fields with the idea that if we do get a jack-up rig in here,
3 we'll be able to access that oil, and we'll be able to explore
4 for some of these nonconventional opportunities. And, you
5 know, I think we'll be concentrating on oil. I think there's a
6 lot more oil to find here.

7 And I agree a lot with what was said today. I'm not
8 sure I agree with a lot of what was said yesterday. I think --
9 I do agree with, oh, Scott Jepsen's comment that to incentivize
10 production around here for gas, you know, there is a lot of gas
11 to be found here, but the market is the problem. The market is
12 saturated with gas right now, and you're not going to find
13 anybody that's going to go out there and try to prove up a
14 bunch of gas that doesn't have a place to sell it around here.

15 I mean, unless you can -- I mean, it sorts of pertains
16 to the Copper River as well, but in this basin you've got -- I
17 don't have any of those slides to show you for the 18th time
18 that show the precipitous fall off of the supply curve. But I
19 think Jepsen's comments were kind of right on the money that
20 the supply is taken care of until it isn't, and that's eight or
21 10 or 14 or 18 years out there. And I don't think anybody's
22 going to go drill a bunch of gas wells and shut them in with
23 the idea of the LNG plant likely closing. That's a political
24 issue I don't care to, you know, go into, and I don't know much
25 about it.

00400

1 But I think he's right, in the absence of that
2 providing the backstop of a market, and the Agrium guys
3 providing sort of that backstop where if you have to, you could
4 sell it at a cheap price to Agrium. With them pulling out of
5 the purchasing, and the LNG plant going away, all of a sudden
6 you're going to have a bubble of gas that may last the curve
7 suggested last year. I would suggest it's going to last longer
8 than that.

9 And I think that Enstar's taken care of. Everybody
10 seems to be taken care of for eight or 10 or 12 years. It's
11 going to be a big problem after that, I agree with that, but
12 that doesn't solve the near term problems. You've got a
13 dilemma here of how do you incentivize production for gas -- or
14 exploration for gas without being able to monetize it? No
15 one's going to shut it in for 12 or 15 years. It's not going
16 to happen. I mean, the politicians can talk all they want
17 about how we've got to get guys to come do that, but they ain't
18 going to do it unless there's money to be made.

19 I don't mean to cast cold water on any of this, but I
20 was asked to be candid, and I think that's some candor that
21 needs to be, you know, put out there.

22 Anyway, the positives of that ARCO project, the
23 formerly ARCO project, is how can we succeed where ARCO failed.
24 Well, some things have changed since the '90s. The price for
25 one has changed dramatically. ARCO proved a bunch of reserves

00401

1 out there, and then the price went to \$10. It was uneconomic.
2 What are they supposed to do? Not write it off? Not walk away
3 for it and produce it at a loss? Of course they walked away.
4 There are large recoverable reserves in there. The price is
5 much more attractive. We've got improved drilling and
6 completion practices.

7 As somebody pointed out, maybe Denise pointed out,
8 there's been, you know, a lot of technology available that's
9 not been applied to the Cook Inlet. The idea of subsea
10 completions, the idea of horizontal drilling, new frac'ing
11 technologies, better mud systems, you know, balanced drilling.
12 There's a whole lot of things that have not been, you know,
13 appropriately utilized in this basin, because the basin's been
14 asleep for quite a long time. And, you know, there's going to
15 be a renaissance in this basin. That's a plug for you, Mar.
16 there rally is an opportunity for creative solutions here.

17 The negatives of that project are it requires a jack-up
18 rig. It can't be reached from shore. You have to drill it out
19 in the water. You've got to get a rig out here to do it. Very
20 high operating costs. By Texas standards, it's astronomical.
21 By your standards, it's kind of state of -- you know, business
22 as usual. There's a large proof of concept cost here.

23 We have a project up on the Slope that I think we're
24 going to be able to prove or disprove with a modest amount of
25 money, but out here we're talking about spending 50 or 60

00402

1 million to find out if we're right, and that's a pretty big
2 gamble for a small company. It's a big gamble for a large
3 company. That's why a large -- you know, no one's doing that,
4 and I think we -- you know, stay tuned on that. We'll see what
5 happens.

6 It's going to require a huge capital investments to
7 fully develop it. If we can prove it, the money will come.
8 You know, it's kind of like the field of dreams deal. If you
9 prove it, you can borrow the money. That's not really an
10 issue.

11 Down on the Kenai Peninsula on-shore we've got the
12 Eagle and the West Eagle plays. Eagle was what we acquired at
13 the May 2005 area wide sale, and like Benchmark this year, we
14 were the large bidder that year, and we bought about 47,000
15 acres. Excuse me, we bought about 20,000 at the Eagle that
16 year, and then this next year, this year in May we bought what
17 we call the West Eagle, which is another 27,000 acres. And
18 we're playing the truncation of the cretaceous and Jurassic
19 along the east side for a possible oil play.

20 I forget who was talking about that yesterday, but they
21 kept saying there's a got reason here to explore along the east
22 side to find the same sort of scenario you find on the west
23 side, that same geologic phenomenon. And we're playing the
24 structural ridges for gas.

25 Now the lease sold is in that orangey-pink color.

00403

1 Those are mostly nine section blocks that you see in the grid.
2 We've got our 47,000 acres right there.

3 You notice that one, that big block off to the east
4 there is a cut out, kind of in the Moose Range. The Moose
5 Range, like that's about as far east as you can get into the
6 Moose Range, and so that's a good place to look for this
7 truncation play. Someone yesterday was saying that ought to be
8 explored over in there, and that's exactly what we've been
9 doing. I went out last night and bought those leases.

10 Oil can get trucked -- the logistics and the markets of
11 this is if we find oil down in the Kenai, the oil initially
12 could get trucked and then a pipeline could be built over
13 towards Cosmopolitan. Presumably Pioneer will be laying a
14 pipeline into there, and we'll be tying into their pipeline.
15 If we happen to find gas down there, it could be shipped north
16 up to Happy Valley, or smaller quantities might serve the Homer
17 market. I know Enstar's been trying to figure out how to get
18 some gas to go serve the residences down in Homer. So that --
19 I don't know if that's ever going to happen there, but that's
20 certainly, you know, the market if we find small quantities of
21 gas.

22 And that's basically my presentation. Thank you.

23 COMMISSIONER SEAMOUNT: Thank you, Bill. It
24 just dawned on me that I might have misspoke earlier. Did
25 Kathy go to A&M or Austin?

00404

1 UNIDENTIFIED VOICE: Austin.

2 COMMISSIONER SEAMOUNT: She went to Austin. So
3 I didn't get it wrong. She's not going to be mad at me. Okay.
4 Good.

5 Okay. Mark, are you able to come back after lunch if
6 we take an hour off?

7 MR. LANDT: I'll only take about five minutes.
8 I just want to introduce the.....

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MARK LANDT

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COMMISSIONER SEAMOUNT: Okay. Well, we'll get

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Mark Landt up here. Okay. At this -- in 2004 Mr. Landt joined

4

with James Watt and Allen Huckabay to form Renaissance

5

Resources (Alaska), LLC and serves as its executive vice

6

president and co-founder. Mr. Landt earned a BBA degree in

7

Petroleum Land Management from the University of Oklahoma.

8

So we've got three archenemies up here. That's going

9

to be a good cause for some very constructive competition I

10 hope.

11

After graduation, he joined Atlantic Richfield Company

12

where he devoted 25 years of his professional life and served

13

in various land acquisitions, sales and marketing capacities in

14

south Louisiana, South and East Texas, Rocky Mountains,

15

offshore Gulf of Mexico, and California. Mr. Landt also spent

16

five years in ARCO's Anchorage office where he had land

17

management responsibilities in the Cook Inlet and North Slope,

18

and participated on the core team responsibility for the

19

discovery of the Alpine field.

20

After the acquisition of ARCO by BP, Mr. Landt became a

21

founding member of Prodigy Alaska, LLC that acquired 34,000

22

acres on the Northern Lights project in the Cook Inlet.

23

He is a member of the American Association of

24

Professional Landmen.

25

Let's please welcome Mr. Landt.

1 MR. LANDT: I wanted to get up and just briefly
2 introduce Renaissance. I think Kay Cashman with Petroleum News
3 has referred to us as the stealth explorers. We've been up
4 here actually about three years now, but most of it's been in
5 conjunction with Rutter and Wilbanks and with Bill's efforts.
6 So let me introduce Renaissance Resource Alaska.

7 We are a limited liability company formed in Alaska
8 just about three years ago by myself and two co-founders, Jim
9 Watt and Allen Huckabay. And I'll go into their backgrounds in
10 a little bit. Collectively Renaissance has extensive direct
11 work experience in Alaska of over 50 years, and we have others
12 primarily down in Houston that will be joining us once our
13 funding comes into place, that I think we get up over 100 years
14 of direct experience in Alaska.

15 Again, I was employed by ARCO for most of my career,
16 including Anchorage in the '90s, and my co-founders were both
17 long-time employees of Union Texas and were responsible for
18 Alaska prior to the acquisition of ARCO. Since the early '80s
19 Union Texas explored with partners on the North Slope and in
20 the Beaufort Sea and operated on the Kenai Peninsula.

21 Renaissance has a proven experience in finding oil and
22 gas and creating value, and I'd say all of us were part of the
23 core team that discovered Alpine, you know, in addition to the
24 exploration with ARCO as well as the explorations involved with
25 Anadarko at the time.

00407

1 And Renaissance started working with Rutter and
2 Wilbanks two and a half, three years ago. In fact I met him
3 right after he took the deal from Forest over in the Copper
4 River Basin, out in Midland, Texas. We developed I think a
5 very good relationship, and I started to work at that time with
6 Allen and Jim Watt as well as a geophysicist that was also up
7 here with Union Texas, and we started basically showing them
8 ideas that we had in the Cook Inlet, as obviously at the time
9 he was focused more on the Copper River Basin. And so outside
10 of the Copper River Basin, Renaissance and Rutter and Wilbanks
11 now have either submitted high bids or have acquired over
12 145,000 acres in Alaska, with 67,000 of that located in the
13 offshore portion of the Cook Inlet.

14 Also during this period of time we have been actively
15 meeting and showing our ideas and opportunities to various
16 investment groups, private equity groups all over the country,
17 overseas. We are, I guess in closing statement, we think we
18 are very close right now to working with a private equity group
19 out of Canada that will provide us the necessary funding to
20 participate in a jack-up drilling program in the offshore
21 portion of the Cook Inlet, as well as an appraisal program that
22 was referred up in the NPR-A.

23 So on that, thank you.

24 COMMISSIONER SEAMOUNT: Okay. I said that we
25 would take lunch as soon we could after noon, and I don't know,

00408

1 for a geologist, geologic time, we're going to be pretty close.

2 We'll finish up the new players now before we take an hour for

3 lunch.

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CORRI FEIGE

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COMMISSIONER SEAMOUNT: And I'd like to
3 introduce Corri Feige speaking on behalf of Scott Zimmerman,
4 President and CEO of Storm Cat Energy Corporation. Corri is a
5 geophysicist with 18 years of exploration and development
6 experience in both the mineral and petroleum industries. A
7 Wyoming native whose work has taken her from the Canadian
8 Arctic to Australia, and from the Alaskan Bush to Argentina,
9 Corri is currently president of the Castle Mountain Group, an
10 independent consulting firm specializing in the regulatory
11 permitting and geophysical project management. On behalf of
12 Storm Cat Energy, Corri serves as a point of contact and
13 project coordinator here in Alaska.

14

So let's welcome Corri.

15

MS FEIGE: I promise to be brief. I know we're very
16 close to lunch, and I only need just a few minutes of your
17 time. But I do want to thank you all for being here today and
18 listening to what we have to say and learning a little bit
19 about Storm Cat Energy.

20

I would like to, first of all, extend Scott Zimmerman's
21 regrets at not being able to be here himself today. He would
22 have loved to have been here to tell you about Storm Cat and
23 why we are excited about South Central Alaska's energy future.

24

Before I go on, I would like to recognize in the
25 audience Keith Napstead, Storm Cat's VP of operations for North

00410

1 America.

2 So who is Storm Cat Energy Corporation? We are rapidly
3 growing independent focused on applying strong technical
4 expertise and innovation in under-developed areas where
5 substantial natural gas resources, both unconventional and
6 conventional, can be developed quickly and efficiently. Under
7 the leadership of Scott Zimmerman, Storm Cat has amassed a
8 management team with over 170 years of industry experience
9 combined. We have home offices in Denver, Colorado and
10 Calgary, Alberta.

11 So what drew Storm Cat to the Cook Inlet region? Well,
12 when Storm Cat looked to Alaska, we were attracted to the
13 northern Cook Inlet, in particular, for two principal reasons.
14 First of all, the basin is largely under-explored. Storm Cat
15 has been able to assemble an acreage position that is on trend
16 with recent discoveries, and is in an area that historically
17 has been only spotty exploration for oil and virtually no
18 targeted exploration for natural gas.

19 Secondly, the resource potential in the northern Cook
20 Inlet subbasin is high. Looking at the South Central Alaska
21 Natural Gas Study published in June of 2004, that study
22 suggests a potential reserve of between one and three and a
23 half Tcf of conventional gas in both structural and
24 stratigraphic plays, as well as a potential undiscovered
25 producible reserve of up to seven Tcf of unconventional gas in

00411

1 both coal and tight sand formations. So with numbers like
2 that, the region is most definitely attractive.

3 But as we know in this business, timing can be
4 everything. And we now have market conditions developing that
5 are no longer a disincentive to exploration. We have a local
6 gas market that is not over-supplied, and we have an immediate
7 need for residential, commercial and industrial supply if we
8 want to offset the extreme costs of converting the region from
9 natural gas to propane and fuel oil, and if we want to keep our
10 industrial consumers, like Agrium, operational.

11 So bundling all of these factors together, Storm Cat
12 established a position in Alaska in November of 2004 when we
13 took just under 12,000 acres of conventional oil and gas leases
14 on Alaska Mental Health Trust land. In May of 2005 Storm Cat
15 acquired just over an additional 12,000 acres of State of
16 Alaska leases in the Cook Inlet area wide lease sale. And all
17 of that acreage is located on shore in the northern Cook Inlet.

18 Exploration work that's been accomplished to date has
19 included the purchase and reprocessing of selective seismic
20 data for portions of the northern Cook Inlet. We've completed
21 a regional well correlation and related geologic assessment.
22 And from that work we targeted and drilled our first well in
23 Alaska, the Northern Dancer Number 1 in February of 2006. The
24 Northern Dancer is a conventional gas well that TD'd at 6233.
25 It's located southwest of the community of Houston in section 1

00412

1 of township 17 north, range 4 west. And at this time we have
2 no definitive plans or timing for completing and testing that
3 well as we are still pending equipment availability.

4 So clearly Storm Cat wants to be here and we want
5 Alaska in our portfolio, but, and speaking frankly, Dan, we
6 have some pretty significant challenges ahead of us to
7 realizing the resource potential in this region. First of all,
8 we have poor equipment availability, and at time exploitive
9 pricing schemes in the contract community. We must be able to
10 build small explorers and independents like Storm Cat must be
11 able to build win/win agreements with the contract community in
12 this region.

13 Storm Cat as an alternative to the poor equipment
14 availability is looking into bringing equipment into Alaska
15 from the Lower 48 in order to have better control over our
16 costs and project time lines.

17 Secondly, we face some challenges with some lengthy
18 administrative time lines. And what this has underscored and
19 brought into clear focus is that Alaska has got to have a DNR
20 and a Division of Oil and Gas that has the staff and the
21 resources necessary to keep pace with the routine business of
22 oil and gas exploration and development.

23 The third challenge that we're going to face in
24 recognizing the resource potential of the region is that we
25 have an uncertain regulatory picture for unconventional coal

00413

1 gas development. At present we have duplicative, overlapping
2 and at times conflicting regulatory programs that will lead to
3 open-ended project time lines and will not only negatively
4 impact the project's economics, but its overall risk profile.

5 And, lastly, we have a challenge to the public
6 perception of oil and gas development outside of the well-
7 known, well-established regions within Alaska, like the North
8 Slope and the historic Kenai. And the only way that we are
9 going to counter that lagging perception is to consistently and
10 repeatedly correct the misinformation in the record with facts.
11 And we can start that process by continually emphasizing two
12 facts, two very important facts.

13 Number one, that Alaska's environmental policies and
14 protections are some of the toughest in the world. And what
15 that very simply means is that our air and our water and our
16 wildlife and our fish are protected.

17 The second important fact that we need to stress
18 repeatedly is that the oil and gas industry especially in
19 Alaska is a significant and active partner in building strong
20 communities. When you have a successful resource development
21 program, you benefit all economic sectors as well as the arts,
22 education and local charities.

23 So if we in this room, Storm Cat and others rise up and
24 meet these challenges, and we are successful in our endeavors,
25 what might those successes bring to our communities, and what

00414

1 might be the impacts? Well, first of all, we'll see lower
2 energy costs for consumers. That means lower cost of living,
3 lower cost of doing business, and industrial plants that can
4 operate at full capacity.

5 We'll see new jobs and new tax revenues flowing into
6 the state and municipal coffers, and they'll be coming from new
7 sources. And certainly at the local level, that can open the
8 door for property tax relief. We will have new royalty
9 revenues entering the Permanent Fund dividend, and as we all
10 watched the news last night, we know that that will benefit all
11 Alaskans.

12 We'll have a sufficient natural gas supply to encourage
13 and grow new industry in the region. And, lastly, we will have
14 a secure and independent energy future for South Central
15 Alaska. And those are the reasons that Storm Cat is committed
16 to doing our part to build a bright energy future for South
17 Central Alaska. Thanks.

18 COMMISSIONER SEAMOUNT: Thank you very much,
19 Corri. That concludes this section of the new players, and we
20 wish all the new players all the luck you can have. Good luck
21 that is.

22 This afternoon, in one hour, that would be 1:20. At
23 1:20 we will reconvene and Harold Heinze will give a
24 presentation on -- we'll start off with Harold Heinze's
25 presentation on the spur line. Harold has told me that in,

00415

1 what, the good intentions of Citgo who are just are buying a
2 lot of heating oil for Alaska, that Harold's going to provide
3 some free gas for everybody that shows up this afternoon.

4 (Off record)

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25 (On record)

1 HAROLD HEINZE

2 COMMISSIONER SEAMOUNT: Okay. We're going to
3 get started. We just had a little bit of technical difficulty
4 there, other than the free gas.

5 Harold Heinze is the CEO of the State of Alaska's
6 Natural Gas Development Authority, ANGDA. Considered an
7 engineer's engineer, Mr. Heinze left retirement in 2003 to lead
8 ANGDA in the planning, engineering and development of Alaska's
9 in-state gas pipeline. With 37 years in oil and gas, the past
10 president of ARCO Alaska enjoys living in the north and values
11 the Alaska experience.

12 Graduating with honors from Colorado School of Mines
13 with a petroleum engineering degree and serving as an officer
14 in the U.S. Army was just the beginning for Heinze. He arrived
15 on the shores of Prudhoe Bay six months after the 1968
16 announcement of its discovery and began working as a field
17 reservoir engineer. Mr. Heinze went on to numerous ARCO
18 management positions in the engineering, planning and
19 transportation of petroleum.

20 He retired from ARCO in 1990, but retirement wasn't
21 long lasting since Alaska Governor Walter Hickel appointed
22 Harold Heinze as Commissioner of Natural Resources that same
23 year. As Commissioner Heinze, he finalized the land selection
24 of 100 million acres granted to Alaska at Statehood.

25 Mr. Heinze is well respected for his community

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1 involvement, creativity, open management style and sense of
2 humor. He is married to Cheryl Heinze a successful artist,
3 retail shop owner and former Alaska Legislator.

4 Let's welcome Mr. Heinze.

5 MR. HEINZE: Thank you, Dan. Well, I guess
6 really just as we bring this up here, I need, number one, to
7 make sure that probably most of this audience realizes that
8 ANGDA is a public corporation of the State, so we're a business
9 and we're also a political subdivision of the State. What we
10 try to do it use the best parts of both of those things.

11 We also in the handouts out there have just a really
12 slick little diagram there, it's called a VIN diagram. And the
13 reason we put that in there was that our big effort right now
14 is working on a business plan, and as that business plan comes
15 together, what we're trying to sort out is what our roles are
16 in working with the North Slope gas to market issues and
17 getting the benefits to Alaskans. And this is just a way of
18 trying to express those different roles and, frankly, we have
19 not decided yet, but expect to decide within a matter of weeks
20 what we want to be when we grow up. So stand by.

21 The other side of that, of course, then is a genuine
22 souvenir map showing the different routes, and so when I refer
23 to the map there, you've got a better version than you're going
24 to be able to see on the projector.

25 One of the advantages of coming later in the program is

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1 that you've heard everybody before, and it really puts you in a
2 great position to decide sort of who you want to agree with,
3 you know, and sort of who you want to disagree with as you go
4 forward. And in my case also it allows me to strike a pretty
5 good balance of how much do I want to present versus how much
6 do I want to preach. And so I'm going to attempt to balance
7 all those things in going through this.

8 And to explain to you a little bit maybe the context of
9 the presentation today, earlier this week I was at another
10 conference, and somebody used what I thought was a really good
11 quote, and so I decided that it maybe captured a little bit of
12 where ANGDA is and where the whole spur line issue is and
13 everything else. And the quote was this: Spectacular
14 achievement is always preceded by unspectacular preparation.
15 Okay. Spectacular achievement is always preceded by
16 unspectacular preparation. You know who said it? A famous NFL
17 quarterback, played at the U.S. Naval Academy in his college
18 career. Okay. Roger Staubach. Sure.

19 And that's where I kind of feel ANGDA is at times. I
20 think we've finished about two years of unspectacular
21 preparation, and we've probably got about two more years of
22 unspectacular preparation, and then it's just all going to be
23 glorious. And so it's with that sense that I approach the talk
24 today.

25 We have spent the last two years defining how to make a

00419

1 spur line project work. And there's a lot of elements that go
2 into that. I'm going to cover a few of them that are worthy of
3 consideration, but I want you to understand there's still work
4 out in front to be done to make all this work. But that's our
5 approach to it. We're not trying to make a decision as to what
6 is done to solve Cook Inlet energy issues. As a matter of
7 fact, I'll remind you that Carolyn Dunmire who you heard speak
8 this morning, that study was commissioned by ANGDA, and the
9 reason we commissioned it was we honestly wanted to know what
10 was the range of alternatives, what were the pluses and
11 minuses, and what was it going to take to come up with several
12 good ideas.

13 And not to steal my bottom line at the end of the talk,
14 I will tell you that I take a view that says there's a lot of
15 things we need to be doing simultaneously. It's not a matter
16 of picking exactly what to do. There are many different
17 options. We need to pursue them, we need to mature them, and
18 that time will come.

19 So let me just sort of jump into it maybe. The first
20 thing again I just want to cover is ANGDA is a public
21 corporation of the State. I don't have to meet quarterly
22 profit goals, those kind of things. I am accountable to my
23 seven member board for whether we are achieving those kind of
24 benefits that are illustrated here. And you'll notice those
25 benefits stretch all the way from the North Slope, the Yukon

00420

1 River, Fairbanks, and as well as coming into this area. And
2 that's all within our charter.

3 Basically we were asked to -- by the initiative process
4 that created us, we were asked to help bring North Slope gas to
5 market and do it in such a way that Alaskans benefited.

6 One of the things we hit on early in the process was
7 that there was a looming energy crisis, the combination of the
8 cliff we talked about earlier in terms of Cook Inlet production
9 and the demands that are here, and how they intersect. And
10 this is a chart not much different than the ones you've see,
11 other than to remind you that the only reason that line doesn't
12 cross until out there in 2013, 2014 is that we shut down the
13 only two manufacturing facilities we have in Alaska. And if
14 you take that sort of top line way over to the left of demand
15 and project it across, you can see that the gap actually occurs
16 tomorrow.

17 And so to me that's the crisis of the decision here.
18 It's not that we're going to run out of gas tomorrow, but we're
19 going to have to make some very hard decisions tomorrow. And
20 that's what we need to be thinking about. That's why I think
21 it's great that you all are having this conference and sort of
22 put it on the front burner right now. Even if we don't know
23 all the answers, at least we can work towards that.

24 The other thing I guess I should make clear is that
25 this -- the pie chart to the left shows where the gas is used

00421

1 today. There's a different version of it in the handout we
2 gave you. It's more by company name, but it's the same basic
3 idea of where utilities are, and who they are, and what they're
4 doing.

5 But the important thing is that about one-third, 70 Bcf
6 a year is used basically to heat our homes and light our homes.
7 They are driven by people. The other two-thirds is an
8 industrial use of the gas. It's an important industrial use,
9 but its different definitely than the structures you and I face
10 in it.

11 The other part you need to understand is that a certain
12 part of that, the 35 that represents the home heating, that
13 represents Enstar, their system can only use gas molecules in
14 it. They can't ship electrons down those pipes, so when we
15 talk about energy needs and alternatives, you have to keep in
16 mind that if you have gas heat like I do, to not have gas
17 available has very serious implications. Now, when I use an
18 electron and I flip the switch on the lights, I don't care if
19 that came from hydro or gas or coal or whatever. It's all the
20 same. But it does make a difference in some of the very basic
21 uses of gas. And that also affects our industrial people.

22 The one on the right there is, again just to sort of
23 set the stage, if you take a positive view towards the world,
24 and again I'm one of those people that, you know, the glass is
25 half full, so when you take that kind of a view, the chart on

00422

1 the right represents what could be. If we had a plentiful gas
2 supply into Cook Inlet at a reasonable, not cheap, but at a
3 reasonable price, that's the kind of situation we could be
4 faced with there, not only in industrial use that continues,
5 but actually expands.

6 And the reason that's important is, as we'll show you
7 later on, the industrial customers and their presence helps pay
8 the bill. And I care what my bill is for gas when I heat my
9 home, and having those people around is good in terms of
10 helping in that bill.

11 Now, the spur line idea is pretty straight forward.
12 Basically if you have a main pipeline, 48 inches, 50 inches, 52
13 inches, and it's running from the North Slope and basically
14 follows the highway on down through Canada and all that, it's
15 going to be a system that is operating at about 2500 pounds per
16 square inch, psi. And the reason is that that's probably the
17 most economic pressure to operate on, and also it allows you to
18 take all what's called the natural gas liquids with it. So in
19 an operational sense, that's a very favorable circumstances.
20 Twenty years ago when we were looking at this same kind of
21 pipeline, we talked about a much lower pressure. But the
22 advances in metallurgy make this possible, and we're probably
23 looking at that kind of a system.

24 The other difference is gas pipelines like this operate
25 close to the freezing temperature. They're chilled. And they

00423

1 operate as underground pipelines buried the entire way. And
2 that's different from the oil line which is at 140 degrees.

3 Now, I made a couple other points there. One of the
4 differences between the spur line and the main line is that the
5 spur line serves individual customers. There's 150,000
6 households in this area that can be pledged against the
7 financing of that spur line. It is a utility. And as such, it
8 has available to it some very low interest financing, which in
9 turn keeps the tariff low, which in turn keeps your bill low.
10 So there's some real direct benefits there. That's different
11 than a long distance transmission line which is basically on
12 the guarantee of the individual shippers and their financial
13 strength.

14 There's a lot we don't know about how the spur line
15 would run and all the conditions at the end of it and the
16 beginning of it, and a lot of other things. All that's
17 dependent on how things move forward and when they move forward
18 and a lot of other decisions that are not ANGDA's to make, and
19 we just try and stay compatible with all the concepts that are
20 out there, all the projects that are out there.

21 And then, finally, I always like to raise the issue of
22 the interesting part of the spur line is that it could be the
23 first part of the pipeline built. And the reason for saying
24 that is that it is quicker, smaller, cheaper, and logistically
25 it has some real acceleration possible on it, because it's easy

00424

1 to get pipe and so long. It also might provide a wonderful
2 opportunity to train 500 Alaskans in actually pipeline
3 construction so that when the big pipe comes along, they're
4 ready to go and they've had two years of on-the-job training
5 that well-qualifies them.

6 When we talk about the spur line, there's two basic
7 ways to kind of look at it. One way is to come off a main line
8 in the Fairbanks area, basically follow some combination of the
9 intertie, the Parks Highway and the Alaska Railroad, slip by,
10 through, around, over, under, something, Mt. McKinley. Between
11 the topography and the land ownership, that's always going to
12 be a pinch point, and you've got to slip through that pinch
13 point somehow. And then south of there you basically can just
14 run on either the Alaska Railroad or the highway or some
15 combination again of those right-of-ways on south into the
16 Palmer area.

17 The other way is to basically stay on the big pipe to
18 Delta, and if you remember, of course, at Delta is where the
19 highway project would continue on down through Canada, heading
20 down through Tok and all that. But at Delta is where the
21 Trans-Alaska Pipeline heads south towards Glennallen and then
22 on to Valdez. So if you come off at Delta Junction, you go
23 south to Glennallen. From Glennallen you turn right and head
24 west again to Palmer, basically following the Glenn Highway
25 route.

1 And the route we've actually looked at and spent some
2 time on and actually have obtained a conditional right-of-way
3 from the State is a route that is largely based on the Glenn
4 Highway, but it has about a 50 mile bump up through that
5 stretch in the middle of the Glenn Highway that, if any of you
6 remember driving it, it is the more thrilling part to drive,
7 and it also is the more thrilling part to pipeline through. So
8 we looked at an alternative way around that area.

9 Right now there's a number of studies going on. One is
10 there is a Department of Energy Study looking at these two
11 routes. And regardless of what was said yesterday, I assure
12 you the Department of Energy has not made any choice or
13 recommendation on the two routes. They're both on the table.
14 From our point of view, we need to understand both of them.
15 There are virtues and sins involved in both of them. And
16 ultimately the commercial situation will make the decision as
17 to what would happen.

18 You heard a reference earlier today from some explorers
19 out in the Glennallen area who, if they found something, that
20 might influence which route was chosen. In a similar way, if
21 something is found in the Nenana Basin, which is just north of
22 the Healy area, north of the Park area, that might influence
23 that choice in the routes. And so on. There's a lot of other
24 factors that come into it.

25 But the realty is that both routes are about 300 miles.

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1 They're about a billion dollars. Okay? And that's all you
2 really need to kind of know right now to work the problem,
3 other than we're going to keep advancing both routes to
4 understand them better.

5 And I guess I should explain understand them better.
6 The way to think about pipelining is, is 95 percent of it's
7 really easy. You dig a ditch, you put together some pipe, you
8 put it in the ditch and you cover it back up. And it's about
9 that easy for 95 percent of the route. Now, there's five
10 percent of the route that's really difficult, and that's the
11 part you have to understand, because that controls the time
12 line, it controls the money, it controls a lot of things. The
13 feasibility. So when I say we need to understand more, we need
14 to understand more about the difficult parts, not the easy
15 parts.

16 One of the questions we always get about the spur line
17 is, well, you know, if Agrium shuts down and the Kenai LNG
18 plant shuts down, why are we bothering to look at this. And
19 you heard a little bit of that flavor yesterday from one of our
20 lead-off economist. If you read the Anchorage Daily News,
21 you'll find there's one editorial writer there that probably
22 shares that view of it will never work.

23 Well, I'm here to tell you there is a rational case
24 that says under a very wide range of circumstances, the spur
25 line makes sense. And if you'll take a few minutes, in the

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1 handout especially I've enlarged this chart so that you can see
2 it, and it's very similar to one that Chuck Logston presented
3 this morning. It's not in any difference with it. It's just a
4 little different way to look at it.

5 Now, all the data in this chart is taken from a
6 Department of Energy study that you're going to hear more about
7 from Charles after I finish, but I am a faithful remover of
8 their numbers. It is not their table, it is my table made from
9 their numbers. So, you know, it's one of those where I did the
10 arithmetic part of this.

11 And the way you use this chart is up at the top is the
12 assumption that the price in Chicago is \$5.50. And in this
13 case, they had a tariff number of about \$2.40 to get here. So
14 if you do the net back calculation, you subtract it off. That
15 puts you at \$3.10 in Prudhoe Bay. Now, if you come forward
16 with that \$3.10 to say Fairbanks, it's not very expensive, as
17 you can see, to get to Fairbanks. And that's because on a
18 distance-based, mileage-based tariff, instead of going 2,500
19 miles at \$2.40, you're only going a few hundred miles. So
20 that's almost a guarantee that those numbers are right if the
21 \$2.40 is right.

22 You'll also notice that if you do the arithmetic, look
23 at the price in Fairbanks. \$3.10 plus, you know, a few bits is
24 still probably \$2 under the Chicago price. Now, that's a
25 pretty good deal. And if you get off at the Yukon River, it

00428

1 might even be less than that. Okay.

2 Now, the other thing that happens then if you're going
3 to bring gas into this area, make believe we've got the gas at
4 Fairbanks. It's about \$2 under the Chicago price at that
5 point. And then you look at how much does it cost to come into
6 this area. And the answer is a billion dollar pipeline, it
7 matters how much gas is moving through it. If there's only a
8 little bit moving through, the fare, the tariff is pretty high.
9 If there's a fairly large amount of gas, it becomes pretty
10 modest in price.

11 And that's what this table shows. On the left-hand
12 side is the column that represents 100 million cubic feet a
13 day. Now, that doesn't mean anything to you. That number is
14 the same number that is equivalent to Enstar heating all our
15 homes. So just imagine no use of gas for power generation, no
16 industrial customers, no new uses, no nothing that helps this
17 work. And basically the Enstar volume has to pay the full
18 fare. And you can see there the number is slightly higher than
19 Chicago, but not a lot higher than Chicago. And very frankly,
20 the way I look at it is if I as the home owner am faced with
21 converting from gas to fuel oil, that's a not enough higher
22 number to make me do it. It may not be a number I like, but
23 it's a number I can live with.

24 And you'll notice every other volume after that, the
25 200 where you're looking at both Enstar and electric power, on

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1 up to 500 which is what we use in Cook Inlet today, and 800 to
2 a billion which is the kind of case I showed you earlier, where
3 we have a lot of other uses for it, the numbers get pretty
4 reasonable. As a matter of fact, a dollar or a dollar and a
5 quarter advantage on Chicago is a pretty good price structure
6 to be under.

7 Now, the advantage of all this to us here in Alaska is
8 that we don't have to make a decision on building this pipeline
9 until we know how much is going to go down it. But we have to
10 keep the option open. We're not going to build a grain silo
11 here, because this thing has to be financed, and it's going to
12 be financed on the basis of commitments that are made. And so
13 that's the advantage. The numbers in this case are pretty
14 workable.

15 Later on from Charles you're going to see a whole part
16 of the Department of Energy study where they looked at the
17 relationship between price and demand, because again we've
18 talked about at high prices you destruct or you make demand go
19 down. And he'll show you a whole section on that.

20 But this is just a simple illustration that under a
21 fairly wide range of circumstances, you probably end up with a
22 very livable gas price situation in this local area.

23 One of the other things we've looked at is the fact
24 that North Slope gas is very different than Cook Inlet gas.
25 Cook Inlet gas is almost entirely methane as you heard the

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1 geologists talk about it this morning. And in the terminology,
2 that's lean gas. Okay.

3 The North Slope gas is what we call rich gas. Besides
4 the methane, it has lots of ethane, propane and butane. And
5 those are great little molecules, because under different
6 pressure and temperatures and things, they can be liquid. They
7 also are the basis of petrochemicals. They're good for a lot
8 of different things that you can't do with methane.

9 What you need to realize is the entirety of the
10 industry that has developed in this part of the world is based
11 on methane. And when you start to talk about having these
12 other molecules available, you've got to start thinking from
13 scratch about what can I do with them, because there was no
14 reason for anybody to build anything before that used them,
15 because they weren't here. But now we can have them here. So
16 what are you going to do?

17 One of the things we looked at was propane, because
18 it's very clear there will be several tens of thousands of
19 barrels of propane that could be available in the area. They
20 could be available in Tok, lots of different places. But if we
21 had a couple of tens of thousands of barrels of propane here at
22 tidewater, we could start to think about our marine movement of
23 those propanes.

24 And propane's a great fuel because it sits in a tank
25 that isn't under very high pressure, it works in all our

00431

1 temperatures around here, and you've probably got a bottle of
2 it on your back porch and it hasn't scared you yet probably.
3 And I know my cabin up in Talkeetna, we do lots of things with
4 it. You can run lots of appliances off of propane.

5 So we looked at that and we said this may be something
6 that can kind of help. And there's a study out there on our
7 web site that you'll see that will look into this. And what we
8 found was that if you worked on the logistical system to
9 deliver the propane all up and down Alaska, north and south to
10 everywhere, there are hundreds of communities involved, you
11 might be able to help in just about every one of them.

12 Now the trick is that again you got to start thinking
13 about new ways to do this. We are not going to go hauling
14 around 100 pound bottles, okay. I don't like them, they're too
15 heavy. We know they are dangerous and a lot of other things.
16 But one of the things that exists out there is in the iso-
17 container sized propane tank. And these exist. They're used
18 in some parts of the world.

19 We don't use them up here, but there's no reason we
20 couldn't. There's no reason we couldn't make them here, as a
21 matter of fact. Build our own. And the great part is these
22 containers can be shipped on a barge along with any of the
23 other cargo to the community, you drop it off, you pick up the
24 empties from last year, okay, and I'll bring it back next year
25 full. Okay? And it's a very simple sort of business

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1 transaction, whatever that you have going here. And then
2 within the community they distribute it, they do whatever
3 they're going to do. And those local entrepreneurs, they make
4 it work.

5 That's one example of things we've tried to think about
6 that would allow, number one, more volumes to be moved through
7 a spur line. It would open up whole new ideas as to how to let
8 other Alaskans share in the benefit of the North Slope gas and
9 at the same time create all kinds of entrepreneurial and
10 creative uses of these things.

11 Now I'm not going to take a lot of time to talk about
12 it, but we also looked at this and right now on the North Slope
13 to give you a feel, there's about 100 to 150,000 barrels a day
14 of ethane propane and butane that every day are reinjected back
15 into the ground. And if you can imagine those moving down the
16 big pipe there may be enough ethane there to form the basis of
17 a petrochemical industry.

18 Now, the when, why and how of that I don't know, but
19 the good news is we don't have to make that decision today, we
20 don't have to make the decision tomorrow, but I strongly argue
21 we need to keep that option open for the future so we have the
22 ability when we know more to make that decision.

23 Now, the other fly in the ointment I want to talk about
24 here very quickly is -- and Chuck talked about this before
25 lunch or a little bit earlier this morning, was the concept of

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1 open season. If you remember what I talked about here is the
2 main line, a big pipeline where you sort of hitched a ride on
3 it first and then you got off on the small line. Well, when
4 you're on the big line you're in the federal jurisdiction. And
5 what I've described on this slide is the classic sort of
6 federal view of what an open season is about.

7 It's a way of allocating capacity. Many of you are
8 familiar with the Trans-Alaska Pipeline. On the Trans-Alaska
9 Pipeline every month you say this is how much I got to ship.
10 And if there's more people wanting to ship than there is
11 capacity, you just get prorated. Gas lines don't work that
12 way. Up front you have to say this is how much I want to ship
13 for the next umpteen years and oh, by the way, I will pay you
14 for that shipment even if I don't ship the gas. So it's a ship
15 or pay contract. It's a firm commitment. And that's what
16 builds the line is those commitments. Okay? Now that's also
17 how you allocate or get space in whatever is built in terms of
18 the pipeline. You influence the design, you influence the
19 financing.

20 The key point is that the credit worthiness of the
21 people who are making those commitments is what determines
22 whether the line gets built and how they're treated in that
23 line, and everything else. And that part of the system has to
24 play out in terms of the federal rules. In other words, in the
25 big pipe, to ride in it you got to play by the federal rules.

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1 And then we get off -- let's say you get off at Fairbanks and
2 you're coming in this pipeline into this area, you have to do
3 another capacity allocation type approach that's under the
4 jurisdiction of the Regulatory Commission of Alaska. Okay. So
5 you got to find a way to mesh these two different regulatory
6 processes.

7 Oh, and by the way, most of the shippers are going to
8 be utilities, and guess what, they're regulated by the RCA.
9 And guess what, the pipeline is regulated by the RCA. And they
10 also have to be involved in the open season process. And oh,
11 by the way, you have six months to do this from start to
12 finish. Okay? With boards of directors that have to go
13 through or consider these kinds of things, the negotiation
14 possibility is there, the bidding thing is there, but these
15 utilities may be faced with commitments that are huge.

16 We went through and calculated what it would take for a
17 local electric utilities and Enstar to make a commitment, a
18 reasonable level of commitment to get gas delivered into this
19 area. And they would have to sign firm documents totaling
20 about five or \$6 billion. Now, fortunately, they don't have to
21 write a check the next day for it, but they got to have a
22 credit worthiness that will support five or \$6 billion. We
23 looked at what their asset base was, all the other financial
24 measures we could find, five or \$6 billion is two, three, four
25 times what these companies are worth. So the decision they'll

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1 be making is a venture company decision, it also will be a bet
2 my customer decision, and so it's crucial that they get this
3 one right.

4 Now the dilemma is this. If you can't successfully
5 work through all these things in that decision process, if you
6 can't participate in the federal process, if you can't make it
7 work with the RCA, if you can't get all those things done in a
8 timely fashion with some level of confidence, then you can't
9 play. You heard it described to you very carefully this
10 morning that the State has provided offtake points. And that's
11 right. What they've provided is the possibility of taking gas
12 off. The actual doing of that is a commercial transaction that
13 involves all these elements. And, again, back to that
14 unspectacular preparation stuff, we need to work on this
15 because when the time comes it's going to be very difficult.

16 I spoke to the Alaska Power Association a couple weeks
17 ago and what I said to them is the good news is you don't have
18 to make this decision today. The bad news is you're going to
19 have to make this decision and it's probably going to be the
20 biggest decision in the history of your utility. So we need to
21 start working forward towards it and now.

22 Okay. Just to sort of end up here, ANGDA has spent
23 it's time worrying about to make the spur line work. And, you
24 know, I wish it was just as easy, and maybe I started out too
25 easy. I thought it was just going to be, you know, you kind of

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1 figure out which way to run the pipe and how much pipe you
2 needed, and a few things like that. How many dollars and, you
3 know, how much will the bankers give me and everything else.
4 Well, it's not. It turns out it's a much knottier problem than
5 that. And here's some of the things we think have to happen.

6 We think that the regulators need to be engaged in the
7 dialogue as early as possible in this. Our utilities are not
8 necessarily used to working with each other in very close
9 consort. The electric utilities, in particular, have a history
10 of being very parochial about each of their respective areas.
11 This is not a problem that's going to get worked that way. You
12 got to be willing to work together. And we got to have a lot
13 more cohesiveness.

14 There are some things that it's important that the
15 State do. The Regulatory Commission of Alaska went through a
16 hearing process, has recommended that we make some statutory
17 changes. And more importantly, I will tell you, as we talked
18 about this morning, there are definite decisions to be made by
19 the policy makers, in this case I believe the Legislature, as
20 to how we want to deal with the issues associated with making
21 gas available, under what terms, and how we wish to price them
22 and all that. And I believe I've made some very reasonable
23 assumptions. I'm certainly not looking for anything.

24 One of the key things we see is that it's really
25 important to involve everybody in Alaska in getting some of

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1 these benefits. And, again, in our mind that ties back into
2 the constant theme we've had which is keep looking for ways to
3 be of benefit to a large amount of folks.

4 So I'm just going to leave it there for now. We do
5 have a panel later on. I will probably speak up a few times
6 during that as circumstances permit or questions permit, or
7 whatever. But the other part is that as an arm of the State we
8 are totally transparent. We have three web sites that are
9 shown there. If you just Google aim, don't get confused, just
10 Google aim and you get over 1000 hits. By the time you're
11 through the first 10 or 20 of them you'll know more about us
12 than I do. So feel free to explore any of these.

13 Always happy to talk. Always happy to talk to Rotary
14 groups, whatever, any time or place or whatever. And, you
15 know, because we really believe that the important element here
16 is that people be aware of what it's going to take to make all
17 of this work. Because it's too important to leave it to chance
18 to not have it happen because we didn't work at it hard. So
19 thanks.

20 COMMISSIONER SEAMOUNT: Thank you, Harold.

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1 CHARLES P. THOMAS, Ph.D.

2 COMMISSIONER SEAMOUNT: Our next speaker is
3 also going to talk about the spur line analysis. You can see
4 the third talk was entitled Importance of the Spur Line to the
5 Kenai Peninsula Borough. And our next speaker, Charles Thomas,
6 well, he's head of the SAIC study teams, is that correct?
7 Okay. He said probably the best person to speak to that would
8 be Bill Popp. And is Bill in the audience right now? Did you
9 say enough about it yesterday or would you like to make a few
10 comments after Charles is done?

11 MR. POPP: I'll wait until the forum.

12 COMMISSIONER SEAMOUNT: Okay. Good. Okay. So
13 our next speaker is Charles Thomas. You all heard him talk
14 yesterday. You got his bio from me yesterday, so we'll just
15 welcome Charles again.

16 DR. THOMAS: Thank you. Let's see if I can
17 stand the right distance from this thing. And a good friend of
18 mine suggested to me yesterday that I might have gone a little
19 too fast through my slides. I tend to do that. So if I'm
20 going too fast you can wave at me, I'll try to slow down.

21 We'll talk about the spur analysis that we did at SAIC,
22 several members of the team. Almost too many to list. That
23 report that you see depicted there is available on line at the
24 U.S. Department of Energy's National Energy Technology
25 Laboratory web site. Bill Popp also has it on his web site.

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1 And he has actually broken it into the executive summary as a
2 separate one so it won't take quite so long to download, which
3 that's probably what most people want to see anyway.

4 So overall study objectives. Want to develop an
5 estimate of the potential spur pipeline demand in South Central
6 Alaska. We also wanted to estimate how much gas -- part of our
7 charge was to estimate how much gas would be needed in Central
8 Alaska, basically the Fairbanks area. And that could be
9 extrapolated to others.

10 We also were to provide some of the basic input from
11 the other follow on studies that Harold has already mentioned
12 related to route and so forth. As Harold said, we found the
13 same thing. We started off with what sounded like a pretty
14 simple statement of work. The more we got into it the more we
15 realized there were a lot of things we had not thought about
16 and we worked on them pretty hard, and you'll see some of these
17 results.

18 Methodology. We assume that, of course, this has to be
19 an Alaska gas pipeline from the North Slope down through
20 Alaska, Canada and on into Chicago in some form or fashion.
21 Four and a half to 6 Bcf a day, dense phase line operation by
22 about 2015. The spur pipeline scenarios that we looked at
23 would be a dry gas line where you just bring in basically the
24 methane, utility grade gas, to serve in its limited service to
25 residential, commercial, power generation, the LNG, the

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1 fertilizer ammonia urea, and natural gas to liquids. We also
2 looked at some other smaller activities that you can read about
3 in the report that don't -- you know, really aren't large
4 enough to anchor a spur pipeline.

5 A dense phase line containing the natural gas liquids
6 would do all of the above plus generate the possibility of a
7 petrochemicals industry and say propane that Harold has
8 discussed previously.

9 We used financial modeling to estimate the economically
10 viable demand. We looked at this strictly from an economic
11 point of view. Market drilling, did not try to get into
12 analysis of what options the State might have from a public
13 policy point of view.

14 So what we wanted to do was determine the minimum price
15 each sector can pay and be viable in South Central Alaska. We
16 did do a little bit of work on Fairbanks but not very
17 extensively. And then we consider the Fairbanks area demand
18 independent of a spur pipeline.

19 I'm not sure I can read this one from here. But we've
20 got the dense phase gas coming off the North Slope going into
21 separations. We have the natural gas liquids coming down this
22 route. And maybe let you read that for yourself across the
23 bottom for the petrochemicals, so forth there. Then the dry
24 gas coming over this way and the list of uses there.

25 This is a picture we put together and trying to

00441

1 understand it ourselves is sort of a cartoon, I would all it.
2 The North Slope, we're talking about. As you know there has to
3 be a conditioning plant to take the CO2 out and condition the
4 gas. Then you have the raw gas coming down. You could have
5 take-off points there at the Yukon River. You take off in
6 Fairbanks some raw gas. You have to have a separation plant.
7 If you're going to bring dry gas to South Central that
8 separation plant then would put the natural gas liquids back
9 into the large line to move further south into Canada and the
10 Lower 48.

11 Dry gas, the way we looked at it, is you would take
12 that off and have a distribution system in the Fairbanks area.
13 Once you get to South Central now you've got dry gas. You've
14 also got the gas being served from the North Slope gas plus
15 what's already in Cook Inlet now in terms of proved reserves
16 and future exploration and development that we've heard a lot
17 about in the last two days.

18 The next one, if you do a dry gas line from Delta
19 Junction you're still going to want to have this situation here
20 to serve Fairbanks. And then basically you've got the same
21 thing at Delta Junction that we've discussed before.

22 This last one is now the dense phase line where you're
23 going to have your methanes plus all the natural gas liquids.
24 The same thing except now you'll come in, get what you need out
25 for Fairbanks to serve its needs, put some maybe dry gas back

00442

1 in the big line, bring raw gas down all the way. You can see
2 that various assembly things that come in there. But once you
3 get to South Central with enriched raw gas, or the dense phase,
4 you're going to have to have a separation plant there as well
5 taking the natural gas liquids for your petrochemical and
6 industry and propane, dry gas as we've discussed before. So,
7 hopefully, that helps if you haven't really thought about all
8 the pieces of this.

9 You've got to have not just pipe but you're going to
10 have to have some separations plants to get the gas and various
11 liquids in the form that you want them and where you want them.
12 It doesn't make any difference whether it's in the Yukon or
13 somewhere, you know, the Yukon River or somewhere along one of
14 the spur lines, you still have to get the gas in the form that
15 you need it for its use.

16 Okay. Now to our study assumptions. We looked at
17 basically large gas intensive industries scaled basically to
18 work to world class size. For the economist types we used 12
19 percent discount rate, 20 year project life. Going to report
20 things to you in 2005 dollars rather than in dollars of today.
21 Here's the size again of the wellhead price. Harold has
22 already discussed this. It's basically now tied to the Lower
23 48 prices minus the tariff. So now we're connecting ourselves
24 in Alaska to the North American system.

25 The Fairbanks price is going to be the North Slope

00443

1 price plus tariff to Fairbanks. South Central you add on to
2 that spur pipeline tariff. The future gas demand, that is the
3 way we looked at it, is not part of the spur pipeline. It will
4 be handled separately. Final analysis might determine that
5 would be different, but that's what we assumed here.

6 So, in addition, now your South Central natural gas
7 supply consists of what comes through the pipeline plus
8 existing reserves in the Cook Inlet. The price assumptions
9 that we made, basically the EIA, U.S. Department of Energy's
10 Energy Information Administration's forecasts. And we heard it
11 mentioned yesterday and it's been mentioned several times
12 since, forecasts are always wrong. We just don't know how
13 wrong. That's certainly true of these forecasts and the
14 forecasts that I'm discussing here.

15 But if we take then the Henry Hub price, we're looking
16 at this EIA forecast in the dotted line right here, the average
17 over this time period of 2015 to 2025, you can see it listed
18 there in 2005 dollars, it averages about 5.41. We also needed
19 a world oil price because the gas to liquids would be
20 generating liquids that basically go into a liquids market. So
21 we had to have that as well. We used the EIA price for that.

22 We also ran any number of sensitivity cases. The high
23 gas price, low gas price, and we varied them by \$2 per million
24 Btu and then some other cases listed here. I actually like
25 Harold's slide much better. The differences might be a few

00444

1 cents here and there. But if you go through this the EIA Henry
2 Hub price, the forecast gives us, I believe, five to \$6 during
3 this time period. About \$2.30, that's per million Btu rather
4 than Mcfs, so there's a little conversion there. The wellhead
5 price then would vary during this time frame from 2.70 to 3.70
6 with these assumptions. Then the tariff to Fairbanks in the
7 range of 55 cents giving the prices that we talked before,
8 3.25, 4.25, in the Fairbanks area. And depending upon, you
9 know, what kind of spur pipeline you have and how big it is and
10 the various rates, can give you different values in South
11 Central. But basically four to \$5 per million Btu.

12 These are our results. Dry gas. In other words, we
13 looked at residential, commercial and this says -- and by the
14 way, this number over on the far right column in 2005 dollars
15 at a point in time, 2025. Never did figure out a way to depict
16 to that simply through this whole series. So that's the rate
17 that we estimated there. This value says that if gas was this
18 expensive once it got to South Central you'd probably want to
19 switch over. People would start switching to, you know,
20 distillates or something of that nature.

21 Power, that number is about 5.20 for the quantity
22 listed here. Ammonia urea at 2.79 based on the assumptions
23 that we used for the price of their product, capital costs and
24 all those things. The LNG, I can't even read that from here,
25 212. Gas to liquids is about 320 as I recall. And we looked

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1 at a fairly large plant, 50,000 barrels a day. So you're
2 looking at using a lot of gas. That's with your dry gas.

3 Now if you have a dense phase wet gas line you have the
4 potential for petrochemicals, the price here is 4.60. And you
5 see the quantities that we're talking about that Harold has
6 mentioned. They're large. The next line down would be LPGs
7 and you can see those numbers there. So if you total all of
8 those up you would get all the way down to about 1.3 billion
9 cubic feet per day.

10 Okay. There we go. Okay. This is, again, an attempt
11 to portray this in a fairly simple manner. Sort of a snapshot
12 in time at 2025. This is the range at which we say we could,
13 under these assumptions, deliver gas to South Central. And
14 these are those prices that you just saw depicted by numbers.
15 That says in this price range you're looking at residential,
16 commercial, power, petrochemical and LPG, with all of these
17 others under those assumptions not making the cut. That's
18 depicted a little further here.

19 In order to meet those needs we're looking here over
20 time yearly averages. And we have a piece in here in our power
21 estimation that includes a Pebble Mine at about 50 Bcf a year,
22 I believe. I'll have to get those numbers exactly. But
23 showing it starting in 2009 and I'll show you in a minute we've
24 actually moved that out, and I guess there's always the
25 possibility that won't happen.

00446

1 And then the red line being the Cook Inlet forecast
2 that we had at that time, and you've also seen various
3 depictions of that. We know that it appears to be growing and
4 a lot of enthusiasm to grow it even more. So if we show this
5 on a monthly basis and we show the growth that we put into the
6 use, you can see that you might need all the way out here at
7 the end 350 million cubic feet a day, we'll say. 80 million
8 cubic feet a day of storage deliverability is depicted in this
9 slide here. So that's basically the basic base case results.

10 Okay. This I showed yesterday. This would be Division
11 of Oil & Gas' most recent forecast. And this was with the
12 Pebble Mine power needs moved out to 2014. And, again, with
13 the industrials potentially going out as shown here. Our low
14 price case moves the gas down and other things begin to come
15 back into the picture. Without going into all of those let's
16 just give you a rundown now on study conclusions.

17 Number one, 350 million cubic feet a day for dry gas
18 pipeline serving residential, commercial and power needs.
19 That's the least speculative of the spur pipeline scenarios.
20 The next would be a 590 million cubic feet per day dense phase
21 line. You're getting rather speculative. You would serve all
22 the dry gas needs plus petrochemical industry and LPG.

23 The next one down even more speculative, would be a
24 million cubic feet per day dry gas line where you would hope to
25 be able to service LNG at its 212 cubic feet a day rate. A gas

00447

1 to liquids plant at 480 million cubic feet per day. High
2 uncertainty on this one because of the product price and the
3 capital cost. We used \$20,000 per daily barrel. That is in
4 the range of the target that the majors talk about needing to
5 get to for gas to liquids to be commercial.

6 However, in our review it was pointed out that current
7 plants are still going at 45 to \$50,000 per daily barrel. And
8 recently Ann Gutter ran across a forecast that shows plants now
9 going to cost \$100,000 per daily barrel. So that puts this in
10 a rather speculative territory at this point in time. Some of
11 that is may be related to the price of steel and all those
12 other things that are coming into the picture that we all have
13 to worry about now.

14 Then at the very end, if we could stuff everything we
15 might like and do everything we'd like to do in South Central
16 you might get up to 1.3 million cubic feet per day, then you
17 can do it all.

18 Once you get into number three and four, if you're only
19 going to come off the Slope with 4.5 million cubic feet per day
20 -- or Bcf a day, you're taking a lot out of that line. And I
21 think you're really getting into some issues about the
22 economics of the Alaska Gas Pipeline and the design criteria
23 there. So those are really speculative areas that would
24 require a lot of study.

25 Okay. I promised a quick look at Central Alaska gas

00448

1 demand. Right now there's very little. Natural gas use is
2 very limited in Fairbanks. However, with the prices that gas
3 would be arriving in Fairbanks we certainly project there would
4 be a significant growth and change over to using natural gas
5 with the development of a distribution system. This is the
6 forecast. And you can read the numbers there, .44 I believe
7 for power and 24 for heating, if I've got that correct. So
8 that shows the demands there.

9 So I showed this slide yesterday just about entirely.
10 When we look at South Central supply options you're looking at,
11 you know, again exploration production for conventional gas,
12 unconventional gas is available we know. We can import gas
13 from outside, meaning through a spur pipeline or LNG import.
14 And then the other potential factors that we have talked about,
15 contributing factors any numbers of times yesterday and today,
16 gas storage always, conservation increased efficiency is
17 certainly well worthwhile. Reduced industrial use or make some
18 conversions to other sources such as coal. Power generation
19 alternatives.

20 Summary and observations. I struggled a bit with how
21 to say this. What we have done, and as Harold I think has said
22 it, you know, we've done the best we can with what we know at
23 this point. There's a lot more work to be done. There's cost
24 benefit analysis to be done on all of these options. How do
25 they fit together? You know, if you bring in spur pipeline gas

00449

1 and set a price or you start switching to coal and coal now
2 becomes your base energy price on a Btu basis, how does that
3 impact the future of all of these things and how do they work
4 together? What's the best alternatives? What's the best mix?

5 And I think my economist friends call these a portfolio
6 problem, a real option problem that needs to be worked. It's a
7 probabilistic thing that says what's the best mix for us to try
8 to promote? You know, what will the market do? And then maybe
9 that brings into the realm what would policy makers, what kind
10 of decisions should be made to do the best thing for the state,
11 the region and the nation?

12 So that's what I'm trying to say right here, what's the
13 optimum mix of supply options? And I think we heard in the
14 first presentation this morning different people might define
15 optimum in a different manner. And we all have our opinions on
16 what's the most important thing to us.

17 So again -- and then, you know, LNG imports. I think
18 it was mentioned ships will be coming by from Sakhalin going to
19 the west coast 200 miles from here. If you start bringing LNG
20 in, what does that do to us? I don't think any of us probably
21 want to see that, but it's always an option before the lights
22 go out or our houses get cold. With that, if I hit the right
23 button, thank you.

24 COMMISSIONER SEAMOUNT: Thank you again,
25 Charles.

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1

MIKE BARRY

2

COMMISSIONER SEAMOUNT: Okay. That concludes
3 this panel and we'll go to the next panel which is coal power.
4 Our first speaker is Mike Barry. He's an Anchorage resident.
5 Was appointed to the Alaska Industrial Development & Export
6 Authority's board of directors on January 16th, 2003 and
7 elected chairman.

8

He has spent 10 years in property management and
9 development in Anchorage, working primarily as the owner's
10 representative of the Dimond Center, Alaska's largest retail
11 multi use commercial complex. He also spent 20 years working
12 for National Bank of Alaska in a variety of positions including
13 commercial loans, trust investment, branch management and
14 credit analysis. Please welcome Mr. Barry.

15

MR. BARRY: Good afternoon. When I was
16 contacted a few weeks ago about my appearance here today I was
17 asked if I'd be willing to talk about coal. And I said that
18 coal is very timely. I have a program that will put Alaska at
19 the forefront of a national path to create energy self-
20 sufficiency, eliminate the refinery gap, reduce the balance of
21 payments deficit, mitigate global warming, reduce air
22 pollution, increase automotive fuel efficiency and power
23 performance, enhance national security, increase domestic
24 employment, augment the local tax base, and reduce the cost of
25 electricity. I was told great, we can give you 15 minutes.

00451

1 I want to talk to you about coal to liquids. What is
2 coal to liquids? Coal to liquids is the conversion of cold
3 into ultra clean transport fuels utilizing gasification and
4 Fischer-Tropsch refinery processes that have been in commercial
5 continuous operation for over 50 years. This is a proven
6 technology which has only recently become economic with
7 increased prices of crude oil.

8 The United States consumes over 20 million barrels a
9 day on an annual basis. This is more than double the amount in
10 1973 at the time of the first oil shock. Even as our
11 consumption of oil has increased in the last 30 years, the
12 percentage of imported oil has more than doubled. Or nearly
13 doubled. Competition for oil has increased even more
14 dramatically. China alone accounted for over 40 percent of the
15 world's increase in consumption last year. China plans to add
16 120 million vehicles to its fleet over the next 10 years
17 requiring nearly 12 million barrels a day in fuel.

18 India will increase its fuel consumption nearly 30
19 percent in the next five years. It is imperative that our
20 nation develop alternative fuels and coal to liquids will be
21 one of the prominent answers.

22 On an annual basis the U.S. imports more than 3 million
23 barrels a day of refined product. Congress has begun to
24 provide incentives to alleviate this costly problem. Coal to
25 liquids will be an important part of the solution.

1 The cost in U.S. dollars to pay for imported energy
2 comprises nearly \$350 billion a year. The balance of payments
3 deficit increases every American's cost of doing business,
4 borrowing money and purchasing goods on someone else's
5 currency. CTL keeps the dollars at home and reverses the above
6 equation.

7 To the extent that global warming is caused by the
8 formation of greenhouse gases, CTL can reduce these emissions
9 in a very meaningful way. Over half of the CO2 emitted in the
10 United States comes from the combustion of coal, primarily to
11 make electricity. The gasification of coal in a CTL plant
12 provides for efficient capture and sequestration of CO2.
13 Practically all emissions are eliminated.

14 Remember how I referred to Fischer-Tropsch fuels as
15 ultra clean? Contaminants in the coal such as sulphur are
16 removed in the gasification stage and, therefore, are not
17 present in the fuel produced by the process. FT diesel has
18 zero sulphur, zero aromatics and is approved by the U.S.
19 Environmental Protection Agency as non-toxic. FT fuels run the
20 same engines as petroleum based fuels but do so more
21 efficiently, much more cleanly and with less maintenance.

22 Although the FT process allows the production of jet
23 fuel, gasoline, diesel and petrochemicals, we will concentrate
24 on diesel. Diesel engine technology has been greatly enhanced.
25 To date diesel engines deliver up to 40 percent better fuel

00453

1 economy than their gasoline counterparts. They are quieter and
2 more powerful than they used to be. They deliver more torque
3 at a lower, and now with FT diesel is also much cleaner.

4 An automobile powered by FT diesel, one this year's
5 LaMont. As an American I think it would be pretty cool to
6 drive the most powerful automobile, get better fuel economy and
7 still contribute to cleaning up the atmosphere, all powered by
8 domestic fuel.

9 We intuitively know that if we are importing such a
10 high percentage of our fuel that our military and civil defense
11 apparatus is at risk. Having a strong diversified domestic
12 fuel supply is the answer. And it is a plus that FT is so
13 environmentally friendly.

14 The coal to liquids program employs domestic miners,
15 engineers, dock workers, fuel distributors and all who service
16 them. Educators, finance, health care workers, recreation,
17 entertainment, retail. You get the picture. Over time and in
18 order to achieve self-sufficiency we are talking about millions
19 more employed here in the United States. If we are moving all
20 of these energy production workers back to the United States,
21 we will increase local property sales or income tax revenues.
22 We'll talk more about this later.

23 They said if I wanted to be on the program I had to
24 talk about electrical power, so here it is. A CTL plant will
25 generate a great deal of waste heat. The heat will be used to

00454

1 operate steam turbines that will provide the electricity needed
2 to operate the plant. There will still be waste heat left over
3 and this can generate low cost electricity to export to the
4 local grid.

5 I think that you will agree that coal to liquids is in
6 the national interest. Now let's look nearer at home and see
7 what would be the impact on Alaska. AIDEA is working with
8 Chinese Petroleum Corporation in Taiwan and ANRTL of Anchorage
9 to do a pre-feasibility study for a CTL plant in western Cook
10 Inlet. I'd like to introduce Dick Peterson from ANRTL. Dick,
11 will you stand up, please.

12 This plant would be of commercial scale. Would cost
13 over \$5 billion and would produce 80,000 barrels per day of
14 transport fuel and other liquids. Prior to development of such
15 a plant there will need to be attraction to the project of a
16 long term coal supply and involvement by a proven technology
17 provider such as SASOL or Shell, or both. We do not have time
18 today to discuss much about the plant and its operations, so
19 instead I've decided to focus on why AIDEA is involved in this
20 exciting project.

21 Jobs, production of 2 billion barrels of transport
22 fuels and other liquids, energy equivalent to 6 trillion cubic
23 feet of natural gas from waste heat. Up to 400 million barrels
24 of oil from enhanced oil recovery, state and local tax revenue,
25 dramatic increase in the production of coal, manufacture of

00455

1 value added products locally, and national environmental
2 leadership.

3 Construction of the plant would involve about 5,000
4 jobs. Construction would take several years. Probably four.
5 More important, about 1,300 permanent jobs would result. These
6 are high paid primary jobs that would come with a strong
7 economic multiplier. Whether these jobs are in the mine or in
8 the plant or in electricity production or CO2 enhanced oil
9 recovery, they would have a long life. The plant would have an
10 estimated useful life of 50 years, but because of the high
11 level of maintenance on a plant of this type the real life
12 could be well beyond 50 years.

13 This plant with the coal around it has the capacity to
14 produce over 2 billion barrels of transport fuels and other
15 liquids. Two billion barrels of product is equivalent to about
16 a 6 billion oil field in place. If it were an oil field and it
17 had 6 billion barrels, that would make it the second largest in
18 the United States behind only Prudhoe Bay.

19 The plant will make diesel, naphtha and liquefied
20 natural gas. Liquefied petroleum gas. Excuse me. About 80
21 percent of the product will be ultra clean diesel, 15 percent
22 will be naphtha, and the remainder will be LPG. Only about 5
23 percent. The products will be shipped to market outside the
24 state. One exception may be a small amount of diesel that
25 would be utilized in rural Alaska due to its non-toxic

00456

1 characteristics. It is expected that most diesel would find
2 its way to Pacific Coast markets where there is great demand
3 today for ultra clean product.

4 Waste heat would be used to produce low cost
5 electricity, and this is just the waste heat that's over and
6 above that required to run the plant. In the case of this
7 particular plant that would be 400 megawatts of low cost
8 electricity. That's equivalent to about 40 percent of today's
9 rail belt electricity consumption. The low cost of this
10 electricity could save Railbelt consumers around \$1 billion
11 over a 15 year period.

12 Gas turbine generation at Beluga at the Chugach
13 Electric facility is only a few miles from where the plant
14 would be located. Approximately 12 miles. The Chugach gas
15 turbines are approaching the end of their life cycle five to
16 seven, eight years out. It's relatively inexpensive to go 12
17 miles to an existing power grid. And if we can get this
18 project moving forward soon it would be a good alternative for
19 electric energy for Alaska.

20 Enhanced oil recovery utilizing CO2 would prolong the
21 economic viability of the Cook Inlet oil fields by more than 25
22 years. DOE's recently completed study identified three to 400
23 million barrels of oil that could be lifted from only six
24 identified oil fields in Cook Inlet using CO2 injection.

25 At an assumed oil price of \$50 per barrel, the State of

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1 Alaska would received 2 1/2 billion just from royalty oil
2 alone. Having an inexpensive source of CO2 available may make
3 some marginal wells economic and add further resources to the
4 Inlet from a renewal of exploration activity.

5 In addition to the royalty oil revenues the State will
6 receive petroleum production taxes on the incremental oil
7 recovered. The State and borough will receive in excess of \$1
8 billion in taxes from the CTL plant over a 20 year period. The
9 multiplier effect of the 1300 primary jobs in the local economy
10 will generate significant indirect tax benefits.

11 The CTL plant will use upwards of 16 million tons of
12 coal a year. Alaska's only operating coal mine today,
13 Usibelli, produces, I believe, less than 2 1/2 million tons per
14 year. The consumption of the coal at the CTL plant would be
15 more stable than international export markets that have
16 historically been very price sensitive. Alaska is not a low
17 cost coal producer.

18 For those of us that have been involved in economic
19 development in Alaska the concept of value added is the holy
20 grail. It is quite distressing to see logs exported in the
21 round, crude oil shipped to refineries out of the state, fish
22 processed at sea, and zinc concentrates and other minerals
23 shipped to a smelter somewhere else. On the other hand, it is
24 gratifying to see a refinery at North Pole, or a fertilizer LNG
25 plant in Nikiski. That these jobs are very meaningful is

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1 demonstrated by the efforts to keep Agrium open that you've all
2 heard about the last two days.

3 Besides the value added from the products already
4 mentioned at the CTL plant we can look at the experience of
5 SASOL in Segunda, South Africa where they have operated CTL
6 continuously for over 50 years. In Segunda they manufacture
7 over 150 products from the CTL production. Just about
8 everything petroleum based from jet fuel to lipstick.

9 Our nation needs to impede global warming and clean up
10 its air. Alaska needs to escape its status as being the poster
11 of the day for environmental opposition to commercial
12 development. In my view it will be of immense benefit to
13 Alaska to show the rest of the nation how to produce an ultra
14 clean fuel in the most environmentally sensitive manner.

15 We possess the necessary attributes to demonstrate to
16 all America that coal can be combusted without emitting great
17 quantities of CO₂. That electricity can be generated from coal
18 without greenhouse gas emissions. And an ultra clean diesel
19 fuel can be used in automobiles, trucks and buses made from a
20 plentiful domestic source.

21 Alaska is in a race with other domestic coal producing
22 regions of the United States for the first world class CTL
23 project. There will be smaller projects built but Fischer-
24 Tropsch is a process that requires scale from a maximum
25 economy. We face competition from Powder River coal, Montana

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1 coal, a lot of domestic coal. Outside of the U.S. there are
2 projects in various phases of readiness in China, Australia,
3 India, and others with abundant coal resources.

4 We have competition from areas that have stranded
5 natural gas such as Qatar and Nigeria, who are doing Fischer-
6 Tropsch gas to liquids projects. All of this activity has
7 strained the manpower resources of the only two technology
8 providers with world class operating experience, SASOL and
9 Shell. At first there will only be one or two projects in the
10 United States. Even though the U.S. has one-quarter of the
11 world's coal resources, there simply aren't enough technicians
12 and engineers to start up an unlimited number of plants.

13 I don't have time today to go into the economics of why
14 Alaska can win this race, but please rest assured the race will
15 be won on economics. And Alaska's economics are very
16 attractive at this early stage. Obviously from what has been
17 outlined above we have much to win and look forward to your
18 support. Thank you.

19 COMMISSIONER SEAMOUNT: Thank you, Mike, for
20 speaking about such an exciting project.

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1 STEVE DENTON

2 COMMISSIONER SEAMOUNT: Our next speaker is
3 Steve Denton. He is vice president of business development for
4 Usibelli Coal Mine, Incorporated, located in Healy, Alaska. He
5 has worked for Usibelli for about 19 years since 1972 holding
6 jobs of laborer and equipment operator, vice president
7 engineering and general manager prior to his current position.

8 Between 1987 and 1996 Steve was self-employed as a
9 mining and civil engineering consultant in Ketchikan and
10 Fairbanks, serving the mining, construction and logging
11 industries. Steve is a graduate of the University of Alaska
12 with a Bachelor of Science in Mining, Engineering, and is
13 registered as both a mining and civil engineer in Alaska.
14 Please welcome Steve.

15 MR. DENTON: Well, I'd like to thank the AOGCC
16 for having me today and for putting this forum on. It's quite
17 refreshing to me to see a little bit of proactive action going
18 on the part of our regulatory bodies to try and deal before
19 the -- we hit the cliff. Although I don't really think we've
20 hit the cliff yet, but at least to deal with the issue before
21 we hit the cliff. And I believe that coal has a role in that.

22 I'm going to tend to focus on the electricity and how
23 electric generation can help to alleviate some of the stress on
24 the gas resources in the Cook Inlet Basin. You've heard from
25 Agrium about how using coal to produce fertilizer can relieve

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1 one piece of it. You've heard from Mike just now about how
2 coal could potentially be used to produce one of the cleanest
3 fuels known to man. But I'm going to focus on the electricity
4 piece of it.

5 Before I do, however, I do want to make a comment about
6 the gas supply and one other possible addition to the gas
7 supply option. That is gas supply from some new fields and
8 from some unconventional resources. Usibelli Coal Mine, we
9 would like to try and think of ourselves as an energy company
10 now that we're pursuing natural gas development in the Nenana
11 Basin, as one of the partners in that activity. We also have
12 about a 200,000 acre exploration license before the State of
13 Alaska right now in the Healy area. And that would be driven
14 somewhat by desire for coal bed methane. But there's also
15 depths of sediments there that some potential for shallow gas.
16 Certainly not in the kind of volumes that we would expect in
17 the Nenana Basin or Cook Inlet, but certainly there is some
18 potential there.

19 However, last week we got a pretty swift kick to the
20 groin on that particular ambition by our local borough, the
21 Denali Borough. The borough assembly passed an ordinance that
22 basically took about a third of that entire licensing area off
23 the table and with one sweeping vote has essentially I guess
24 condemned, I would say, somewhere in the neighborhood of about
25 75,000 acres of State resource.

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1 Now they took their cue from the Mat-Su Borough, who
2 did essentially the same thing to the coal bed methane
3 ambitions that were there in the Mat-Su Borough. And the point
4 I want to make is that the local boroughs, the local
5 communities in this state have got to get on board with this if
6 they really want to be part of the solution and not part of the
7 problem. Either that or the State's got to take a no prisoners
8 attitude with respect to defending the State resources.
9 Neither one of those things are happening right now.

10 So now that I've got that corn kind of slightly
11 wrestled out of my gut I'll move on to the real subject. Coal
12 is a misunderstood fuel. I sure hope I get this one right.
13 And I constantly hear comments from people, many of which
14 should know better, making comments about coal as to, you know,
15 it's not clean, it's too expensive, takes too long to build.

16 You know, you can go ahead and make up your own list
17 and of course the last one there, the one that really drives me
18 nuts, is that the Healy clean coal project is too expensive.
19 So I'm going to try and address these issues very briefly with
20 some facts that I think, hopefully, you'll find compelling and
21 you'll go out of here with a little bit different view of coal.

22 The first one is the issue of coal is not a clean fuel.
23 Now I want you to look at this one and it's a little bit of a
24 mystery slide, I admit. If you look at those two things you
25 could probably conclude that for various parameters there's one

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1 or the other that is obviously much cleaner, much better than
2 the other. Now what I'm actually showing you here has nothing
3 to do with pollution from a power plant. What I'm showing you
4 here is a comparison between the water out of the well of my
5 house, SWD, and rain water in Denali National Park.

6 The point I want to make there is that neither one of
7 us would give a second thought about drinking those things.
8 They're both very wholesome water for you to drink. But the
9 truth of the matter is, depending on what scale you put it on
10 and what kind of background you put it against, one can look
11 much worse or much better than the other. But they're both
12 very acceptable. And I would say that despite the large
13 differences in some of those parameters they really are
14 equivalent and you should not be making the choice about
15 whether you drink rain water or water out of my well based on
16 the, quote, pollutants that are in it. It's really kind of a
17 goofy comparison.

18 Now if you look at coal again, and here's the real coal
19 one. If you look at coal against natural gas and new source
20 performance standards what you'll see is that in certain areas
21 coal does -- you know, is very equivalent of natural gas. In
22 the area of sulphur, obviously it does much more than natural
23 gas because natural gas has virtually no sulphur in it. But at
24 the end of the day they both meet new source performance
25 standards and the issue of pollution really should not be an

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1 issue in your choices.

2 The other one is this idea that oil and gas prices are
3 tied to -- or coal prices are tied to oil and gas is one that I
4 get frequently. There's a lot of this, you know, snicker,
5 snicker, nudging in the ribs, boy, I bet you guys are really
6 making a lot of money now with oil and gas prices where they
7 are. Well, the truth of the matter is, is that because our
8 cost of production is not tied to the cost of going out and
9 finding the stuff, it's tied to the cost of digging it out of
10 the ground and moving the dirt to get to it, we can tie our
11 prices to escalators such as the Producer Price Index, or the
12 Consumer Price Index, or those kind of things, that allow
13 purchasers of our coal, utilities, whatever, to sign long-term
14 contracts with us.

15 We can be pretty certain that we can maintain a fairly
16 even price. Yes, if the price of oil goes up those big trucks
17 burn a lot of oil, our costs go up a little bit and so would
18 the cost of our fuel. But we can sign long-term contracts with
19 confidence that are not totally isolated, but for the most part
20 isolated from the vagaries of the petroleum and the gas
21 markets.

22 And what you see there is the red and the blue. The
23 red is the average U.S. gas price. The blue is the average
24 Alaska price. And the last date I had was 2004, you can see
25 that the Alaska price is headed for that 3.50 mark which is

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1 about where it is right now. It's continuing that upward
2 trend. And then the green and the brown are the two coal price
3 lines. The green being the U.S. price and the brown being the
4 Alaska price. And you can see that they track fairly close
5 together. So coal does not fall with oil and gas prices.

6 The other one is that coal plants are expensive to
7 build and operate and, you know, that seems to be a real
8 prevalent thing. This graph here shows on the left the average
9 retail price of electricity and all the states are platted on
10 there. And then the bottom of the graph is the percentage of
11 coal and the generation mix in that state. Now admittedly
12 there's a lot of power trading back and forth across state
13 lines, and whatnot. So despite the fact that there's almost
14 nothing going on in California or some of these other states in
15 the way of coal generation, they do buy some across the fence.
16 But I think it gives you a good look at what it really means if
17 you put coal in the mix.

18 And in Alaska coal is grossly under utilized right now.
19 That's not to say that natural gas, electricity generation
20 doesn't have a long term and a very important place in that
21 electric generation mix in the Railbelt, but it's grossly under
22 utilized in the Railbelt right now. And we're paying the price
23 of it. We've got some of the highest electricity rates in the
24 whole country. And I would maintain to you that that's kind of
25 ridiculous. We've got the lowest energy prices but the highest

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1 electricity rates. Now that just does not make any sense. And
2 we have the resources to deal with that.

3 Another one I hear frequently is this idea that, you
4 know, we're such a small system up here. You know, we only
5 need, you know, 250, 200, I'm not sure exactly what the number
6 is but we've got close to 1000 megawatts generation capacity in
7 the Railbelt. But during the summertime when it's light all
8 the time obviously the demand goes way down. And I constantly
9 hear this from utility managers that, you know, we just can't
10 build these big -- you know, this coal capacity that you're
11 talking about because we can't base load it. It has to be base
12 loaded or it's not economical. Base loading means that you run
13 it as close to 100 percent capacity all the time as you can.

14 So I went back and I ran a little simple model. This
15 is my model. I didn't get it from anybody. I'd be happy to go
16 through the details with you, but it's pretty straight forward.
17 It basically says that you've got capital costs which is fixed,
18 and if you produce less megawatt hours then you're going to
19 have to do a higher capital charge against the plant. Your
20 labor is fixed. You're not going to send all your people home,
21 so if you produce less megawatts hours per hour you're going to
22 -- that's going to be a fixed cost and then certainly a
23 percentage of the other O&M is fixed. The only real variable
24 cost in there, the significant variable cost is the fuel. And
25 so when you put all those together and plot for 100 percent

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1 capacity out of the plant versus 50 percent and draw a curve,
2 this is what you get.

3 And what it says is that starting at 100 percent
4 capacity about \$3.50 for natural gas is about the break even
5 point for a new plant. As you start to turn those plants down
6 your price will go up because of fixed costs for both plants.
7 It's a little bit flatter for coal because coal turns down
8 better than gas plants do, than turbines do when you get down
9 to those kind of turn downs. But because of the high fixed
10 costs of the coal you start to creep away from gas at 3.50.

11 At \$5 coal is more economical at all options. And if
12 you're talking about something like burning naphtha in North
13 Pole, I mean you just blow the economics completely out of the
14 water at any range of operating parameters. So that's really a
15 false concept. You could easily build a coal plant now that
16 was twice your base load, you'd still be ahead of the ball
17 game, and over time you would eventually take all that extra
18 capacity up.

19 Finally, the Healy Clean Coal project is too expensive.
20 And that's an interesting one. That was probably true in 2000
21 when gas was still \$1.35 or \$1.25 million Btu in Cook Inlet and
22 most of Fairbanks needs, for instance, could be taken care of
23 by the intertie. I don't think that we're ever going to see
24 \$1.25 a million Btu gas in Cook Inlet again. This is a
25 situation that exists today. The situation that exists today,

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1 I didn't make up these numbers, I just pulled them off of
2 public filings with the Regulatory Commission, or out of
3 reports.

4 And the first report there, the 2001 Duke Report was
5 done for Golden Valley and AIDEA in 2001. Was managed by
6 Golden Valley, so I think I have to accept the numbers as
7 something that's dependable. And the conclusion of the Duke
8 study was that there were two options to operating HCCP. One
9 was to retrofit it with conventional technology. The other was
10 to do what they call a limited retrofit which would utilize
11 existing technology and take care of what they call system
12 deficiency. This was things like the excessive wear on the
13 mill exhausters. So by taking care of these system
14 deficiencies they concluded that both options, including the
15 limited retrofit, could operate safely, reliably for a long
16 time in a commercially normal sort of fashion. That was the
17 conclusion of the study in 2001.

18 They also concluded that the power could be produced
19 and I would say that that was loaded a little bit because I
20 know of a few things in there that were flat way high in their
21 estimate. But nonetheless, they did the estimate, they
22 escalated it for six years which puts us pretty close to today,
23 and they came to the conclusion that six years from 2001, or in
24 2007 it should cost about 6.3 cents a kilowatt hour, \$63 a
25 megawatt hour.

1 If you look at what it's costing at North Pole right
2 now to either burn number 4 diesel Hago (ph), or naphtha in the
3 plant that's about to start up, you're going to be in a
4 position where you can save somewhere in the neighborhood of
5 about \$80 a megawatt hour for every megawatt hour of generation
6 that you would displace with the Healy Clean Coal project. Run
7 the numbers. It's about \$30 million plus a year the ratepayers
8 are paying right because Healy Clean Coal project is not
9 running. That it's too expensive is just plain baloney.

10 And, finally, I'd just like to end with which fuel is
11 best. I'm not up here advocating that we try and, you know,
12 totally turn the Railbelt into a coal only operation. We've
13 got a wide variety of resources and they all have their place
14 and their good attributes. We need to look at what makes the
15 most sense from the standpoint of benefits to the consumer.

16 And I would say that benefits include things like
17 industrial uses. If I have to put a hierarchy of uses for
18 natural gas, I would put electricity production as the lowest
19 priority because it brings the least benefits once those prices
20 start climbing up to where you can do it cheaper with coal. It
21 brings the least benefits to the consumer. And certainly
22 threatening basic industries because you're consuming natural
23 gas to make electricity is not a smart way to go.

24 So I just hope that what comes of these kind of
25 sessions is a step back and to take a fresh look at the

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1 resources that we have and what is the best way to use all of
2 them and not tend to focus on just one. Thank you.

3 COMMISSIONER SEAMOUNT: Well, thank you, Steve.
4 I guess what you're really saying is you really don't get
5 another day older and deeper in debt.

6 MR. DENTON: Well, I don't know about that.

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ROBERT STILES

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COMMISSIONER SEAMOUNT: Okay. Our final

speaker on this panel is Robert Stiles. He's president of

DRven Corporation. It's a development company based in

Anchorage, functions as a project development manager of the

Chuitna Coal project, a Greenfield coal development located in

the Beluga coal field of South Central Alaska. DRVen

Corporation also functions as a director of the Chuitna coal

market development programs.

Mr. Stiles has over 30 years of experience in

development of western U.S. natural resource projects with

approximately 20 years of that experience devoted to coal

development in Alaska and market development for Alaska coal.

Mr. Stiles is a past president of the Resource Development

Council and president of the Alaska Coal Association. The

trade association of the Alaska coal industry. Mr. Stiles also

serves as co-chair of Arctic Power.

Mr. Stiles holds a Bachelor of Science degree in

Aerospace Engineering from Texas A&M University. Let's welcome

Mr. Stiles.

MR. STILES: Well, good afternoon. It's always

good to be the last speaker on a given panel because you can

always shorten what you're going to say to try to get everybody

back on schedule. And so we're going to try to do that. I've

got what I think are some very provocative slides. Which one

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1 do I push? And the first one of those is the picture of my
2 granddaughter who won the Miss Teen USA pageant on August 15th.
3 Any observations of that it's clear that she overcame a
4 polluted gene pool. But let's get on to business.

5 Just a quick outline. We're going to look at sort of a
6 public information knowledge base with regard to coal based
7 generation, draw some broad conclusions from that. Look at
8 some fuel prices on a snapshot basis. And then what's the
9 bottom line?

10 I'd like to thank the folks with NETL, and as well the
11 folks with the Alaska Energy Authority. I think they have done
12 extremely good work, and their contractors, in terms of kind of
13 capsulizing the power situation that we face in South Central
14 Alaska. That's important to me as an individual consumer of
15 power, it's also important to me in terms of the development of
16 the project that we're working on, which needs about 50
17 megawatts ultimately.

18 We got three kind of key pieces of information. One is
19 the Railbelt Energy study completed in January of '04. The
20 South Central Alaska Natural Gas study that was done in June of
21 '04. And the South Central Alaska Gas Needs Assessment. I
22 couldn't find the final report. I understand it is actually
23 out. So I was working off the draft.

24 From that you can draw some broad conclusions. Coal
25 fired generation is needed in South Central Alaska sometime in

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1 the 2012 to 2015 time frame. That comes to a large extent from
2 the energy task force study that was done by Alaska Energy
3 Authority, was done by R.W. Beck. They clearly identified the
4 need for some coal based generation. Possibly one plant in
5 South Central, another in the Interior.

6 Base loaded coal fired plants produce the lowest cost
7 of power. Steve showed you a slide there that had the various
8 states around the country and what their power costs were. And
9 if you will notice it was clear that the more coal fired power
10 generation you had, the lower your power costs. And gas fired
11 and renewable resource generation all are extremely compatible
12 with, and important to the generation system. You need a mix
13 of generating options for reliability and efficiency.

14 And with that let me give you just a quick snapshot of
15 prices in cents per million Btu. Now one of the problems that
16 you always have in dealing with this stuff is coal is always
17 quoted in dollars per ton, natural gas is quoted in dollars per
18 Mcf, which is about equivalent per mean Btu, and oil is always
19 quoted in barrels. Well, the common denominator among all of
20 those is what's their value per million Btu?

21 The two numbers that -- I can't even read the ones I've
22 got in front of me, much less over there. On the left you'll
23 see the thermal coal prices. On an international basis \$2.67
24 per million Btu. And there's a footnote down there that I
25 really can't read. That's actually CIF, which means delivered,

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1 which is the way that all of your oil prices and most of your
2 gas prices are delivered to some point. CIF Amsterdam. FOB
3 port of departure, it's \$1.97 per million Btu's. So you can
4 see the effect of the transportation costs on coal. I think
5 that's about 70 cents. or almost a third of the delivered price
6 is tied up in transportation.

7 In the Lower 48 from mine mouth, or near mine mouth
8 power plants the landed price at the power plants is somewhere
9 in the range of \$1.10 to \$1.30 per million Btu. If you look at
10 gas, natural gas Henry Hub, and this was September 16th, it was
11 \$5.09 per million Btu and the NYMEX Futures for September of
12 2007 had it at about \$7.44. And what you'll notice,
13 particularly if you look at the mine mouth and you compare it
14 to the delivery prices, that coal on a cents per million Btu
15 basis is a quarter or less of what the price of gas is.

16 Well, what's the bottom line on that? This is the
17 bottom line. If you look at this graph on the right, I think I
18 understand it since I did put it together. And there are some
19 errors in it but the errors tend to make it more striking.
20 What I did is I looked at -- and what happens is that the green
21 line, which is the gas price line, actually moves up. But this
22 is just kind of a simple minded comparison. On the left is the
23 power cost in dollars per megawatt hour. On the bottom -- what
24 is that on the bottom? Oh, that's return on capital. And the
25 band represents a band in prices per million Btu of coal

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1 compared to a band of prices in natural gas. And what you see
2 here is that the bands intersect at about \$4 per million Btu
3 for gas and coal in the range of \$1.20 to \$1.45.

4 Now if I went back and corrected some efficiency
5 factors in there, that intersection point would probably be
6 around \$5, and nobody really believes that we're going to be
7 getting \$5 gas any time soon. So it seems very evident that
8 coal is going to generate the lowest cost of power. What the
9 net effect of that has is that if you use your gas and you use
10 your renewables, which are very -- well, renewables are very
11 capital sensitive, gas plants are very fuel price sensitive in
12 terms of the power cost. So what you use is you use your coal
13 for your base load and you use your gas and your renewables for
14 peaking. And you get a highly reliable balanced system in that
15 respect.

16 Now there's some major challenges to coal fired
17 generation in Alaska not the least of which is capital
18 accumulation. They are more expensive than a gas plant. But
19 that's the bad news part. The good news part is that's a fixed
20 cost that extends over a long period of time. It doesn't
21 change. Coal prices don't change dramatically. They'll change
22 dramatically if the fuel prices go up, but not the coal itself.
23 And fuel for trucks and vehicles and equipment and that sort of
24 thing is a large part, a substantial part of the overall
25 production cost of coal.

1 One of the other challenges is clearly the
2 environmental and permitting challenges. But probably one of
3 the most dominant one is a commitment on the part of the
4 generators and the major users. Now Harold used the word
5 cohesiveness. A lot of guys use the word alignment. And what
6 that means is that they need to get their act together. In a
7 system where liability and flexibility requires a mix of
8 generation modes, gas, renewables and coal. And I almost got
9 us back on schedule. I'll be glad to answer any questions
10 about my granddaughter. Thank you.

11 COMMISSIONER SEAMOUNT: Thank you, Bob. Well,
12 that concludes the coal power panel. And I believe we're going
13 to take a 15 minute break or a 10 minute break and we'll come
14 back with the round table discussion.

15 (Off record)

16 (On record)

17 CHAIRMAN NORMAN: First of all, let me ask can
18 everyone hear me? It's a little hard here to tell whether
19 you're hearing. Mark Edwards, are you able to hear all right
20 in the back? Good. Okay. If any of you at any time have
21 trouble hearing just hold up your hands or wave and that will
22 tell the speaker to move closer to the microphone. And also we
23 haven't really tested these microphones and I'm thinking that
24 out of one there's bound to be one that's not going to work.
25 So what we'll do is move it and pass it around. But

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1 theoretically each of the microphones for the panelists should
2 work in front of you and if they don't why we'll go to a fall
3 back position.

4 The forum that we will follow right now. We have some
5 very knowledgeable panelists here and we're going to want to
6 hear from them. And we'll pose a question and give each of
7 them some time to respond. Following that we will then have a
8 microphone and we'll ask for people in the audience. And if
9 you have any questions that you'd like to pose, or if you have
10 a comment, and we'd ask you to keep it brief in respect of
11 everyone else, but if you simply have a comment that you'd like
12 to make, that's acceptable also.

13 The panelists before you, I believe that you -- if you
14 weren't here -- maybe perhaps I should go down the list. I'm
15 not going to give a full introduction because most of them have
16 received a full introduction already in advance of the
17 excellent presentations they've given.

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1 someone in charge of running a major utility.

2 Tony Izzo joined Enstar in 1999. He was at that time
3 vice president of engineering and operations. He was appointed
4 president, CEO in March of 2001 and served in this capacity for
5 over five years. He left the company very recently in this
6 month and he has worked in the natural gas industry for over 25
7 years.

8 Mr. Izzo currently serves on the board of directors of
9 the Anchorage Chamber of Commerce, the Anchorage Economic
10 Development Corporation and the Western Energy Institute.

11 To his left is John Zager with Chevron. To his left
12 Harold Heinze, Scott Jepsen and Tim Johnson with Agrium. That
13 will complete our panel. I think we have a very interesting
14 mix of different perspectives and knowledge, and I'll start
15 out, first of all, I want to tell all of you we will finish on
16 time at 5:00 o'clock.

17 I will start out now by posing a question that in my
18 mind I'm 99 percent there, and a question for each of you will
19 have two parts. First of all, do we here in South Central
20 Alaska, the Railbelt, do we have an energy, call it problem,
21 call it challenge, call it prices, but is there a problem? And
22 if your answer to that is yes, we do have a challenge to be
23 confronted, then what solutions or suggestions can you offer
24 for confirming it.

25 And Carol, if you don't mind I'm going to -- while all

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1 the others are thinking, you seem to have the most nimble mind
2 and can come up with 16 solutions to the problem, so we'll
3 start with you, please.

4 MS. DUNMIRE: Thank you, Commissioner Norman.
5 Can anyone hear me now? Now? Okay. I'll just talk loudly.

6 Yes, I believe there is an energy problem. I don't
7 think it's quite a crisis. I don't have the expertise as a
8 geologist to say that what the future gas supply looks like,
9 but from my perspective, hearing from the producers yesterday,
10 they clearly are seeing lower production levels. So the trend
11 is downward. And I think that that is one sign right there.

12 The other thought that I think hasn't come up as much
13 is that a very big portion of the infrastructure for Cook Inlet
14 Energy is reliant on natural gas. And that is always tenuous
15 in any location or environment, that to have all of your energy
16 reliant on natural gas is not good. That there should be some
17 diversity in supply. And so what I would be looking at is
18 other types of energy sources. And I think that as far as the
19 solutions and all the different options that I looked at
20 there's a couple things that need to happen right away.

21 First of all, Alaska has some very unique resources
22 that other people throughout the world and the U.S. are not
23 going to do the primary research or demonstration projects that
24 need to be done to prove the resources for Alaska. Mainly
25 those are geothermal and tidal. So if you want to pursue those

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1 resources here in Alaska we need to do the research here. And
2 so those -- the money, the resources, the people, the expertise
3 needed to develop those resources needs to move, happen here.
4 And I do think both tidal and geothermal show quite a bit of
5 promise and that they deserve some time, money, dedication and
6 demonstration projects. So that's one angle on it.

7 The other is that there has been a lot of effort and
8 money and research dedicated to natural gas pipelines and
9 routing and volumes and potential. And that there are other
10 resources such as coal and hydro that deserve equal attention.

11 And the coal presentations were quite good and the coal
12 resource here looks to be quite extensive. But one thing
13 that's getting overlooked is the infrastructure to move the
14 coal out. There are several possibilities from mine mouth
15 plants, however these mine mouth plants, the mines are located
16 right next to national parks. And so there are air issues that
17 could be a problem. And also delivering coal to something like
18 the Agrium plant requires infrastructure.

19 Now the coal companies will happily get the coal out of
20 the ground and Agrium will happily receive it. But someone
21 needs to move that coal from the mine to the plant, or the
22 user. And that infrastructure needs to be developed. And
23 that's something that Alaska is going to have to do itself.

24 So there's a couple of issues that need to be taken
25 care of now that no one else is going to take care of for

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1 Alaska. And so I think those are the things that need to be
2 looked at regardless of whether there's a spur line built or
3 not, because of the diversification in energy supply that will
4 make it more secure across the board in the future.

5 CHAIRMAN NORMAN: Thank you, Carolyn. We all
6 of you able to hear Carolyn all right? If anyone that couldn't
7 hear her, hold up your hand. Okay. I'll talk it then that you
8 are able to hear, particularly those in the back of the room.
9 If you have trouble hearing hold up your hand because we
10 haven't tested these microphones.

11 Bill Popp, same question.

12 MR. POPP: Well, John, I've kind of wrestled
13 with this one today, as you told me what the question was going
14 to be in advance and so I should be more prepared. But this is
15 an extremely complex situation that we're in.

16 And do we have an energy problem? Well, maybe. I mean
17 obviously supply issues are what supply issues are. I think we
18 do have a problem in terms of local sources of crude oil and
19 natural gas. Any time you can develop the resource close to
20 the end users, everybody wins. The producers pay less to
21 deliver the product, the end users pay less to get the product.
22 And, you know, as I tried to explain yesterday, we have a
23 refinery capacity situation in this state that is very
24 troubling. And it could have incredible ramifications if there
25 is a supply interruption of crude oil to several of our

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1 refineries in this state.

2 And, you know, the belief that world capacity can make
3 up the slack on that I think is a belief that needs to be
4 looked at very closely today. Because I don't know that that's
5 true any more. And that can have severe ramifications to our
6 economy. And so obviously the Kenai Peninsula Borough
7 encourages and supports more local exploration.

8 I think we've seen a positive message over the last two
9 days from any number of companies who are talking about new
10 plans to come in and explore and develop. And I think that
11 that is a bright outlook for the next few years. But it
12 doesn't mean anything if they don't find anything other than a
13 short term gain on the cost of the exploration. So we have to
14 cross our fingers and hope that they know what they're doing
15 and that they can find those resources and bring them on line.

16 As far as the issues of our current energy supply
17 picture, where it's going over the next decade, two decades, 50
18 years, I think we are in a transition from a fairly easy system
19 that was developed because we had just an overflowing amount of
20 gas in the Cook Inlet Basin that has developed a very
21 significant expensive infrastructure to produce, deliver and
22 consume natural gas in the Basin that can't be discarded out of
23 hand.

24 I get very frustrated when I hear people talk about
25 well, just shut down a couple of plants. That's probably one

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1 of the dumbest statements I've ever heard in terms of its
2 ignorance. And that's a problem for policy makers to educate
3 the public on these issues.

4 We are in a transitional phase. We are working our way
5 towards diversifying our energy mix, and rightly so. And we
6 need to make some very tough decisions over the next two to
7 three years as far as the investments, and they are going to be
8 significant, that are going to be made the energy grid for
9 power generation, for heat, and for the related industrial base
10 that makes those systems cost effective for the consumer. And
11 we have to make smart decisions.

12 And I think it's going to require a unified policy
13 between the federal, state and local governments. We've got to
14 work together on this. And, inversely, I think that we need to
15 solve some of the smoke stacking and boundaries that are being
16 drawn between a lot of the utility entities and between
17 industry and between the producers. I think that there needs
18 to be a more candid dialogue between all of those players to
19 come up with a more uniform front in terms of how we go forward
20 here, instead of scrabbling for the scraps which I think some
21 are prone to do. And I think that's a risky path to follow if
22 we continue to follow that path.

23 You know, I've heard, you know, comments on both sides
24 of the fence that there's plenty of resource to be found and
25 that the markets will balance themselves versus those who are

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1 concerned that we need to discard the past and move on to the
2 future of different energy supplies. And I think the truth
3 lies somewhere in the middle. But it's kind of this Zen
4 question that's laying out there, how do you lay the egg and
5 hatch the chicken all at the same time? It's a little tough.

6 You know, we've got these transitional balancing acts
7 that we're going to have to do to maintain our existing
8 industries to the greatest degree possible. And not just
9 arbitrarily and out of hand discard them. Yet in the same hand
10 encourage the new industries and potentially the new resources
11 such as the North Slope gas pipeline. And all the while trying
12 to keep the rhetoric out of those discussions and work on the
13 economics, and work together on the policies that are going to
14 make these systems work and to make these projects happen. And
15 to get rid of the one liners and to start having meaningful
16 discussions about the true economics that underlie these
17 various projects and to move forward. If we can't do that then
18 we do have an energy problem.

19 CHAIRMAN NORMAN: Thank you, Bill. I see our
20 third Commissioner of the AOGCC, Cathy Foerster, has just come
21 in. Cathy, would you hold up your hand? Cathy is our
22 engineering commissioner, a petroleum engineer that sits on the
23 Commission.

24 Tony, I think you're next in line and you have kind of
25 a unique perspective from the standpoint of operating one of

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1 our major utilities in the area. So I'll pose the same
2 question to you, do we have a looming problem in the energy
3 area, and if so, what solutions exist?

4 MR. IZZO: Thank you, Commissioner. I guess
5 the simple answer, my simple answer to the question is yes. If
6 someone were to ask me is there a crisis, I'm going to tell you
7 yes, there is. I don't believe that it is one of being able to
8 put the gas in the pipe or keeping the gas flowing in the pipe
9 today or tomorrow, next year, although that has clearly become
10 more challenging during peak periods than it was decades past.

11 The real crisis in my opinion is one that is economic.
12 As a gas utility operations person at heart, I always think
13 about continuity of flow in terms of maintaining pressure in
14 the pipe. Because if we were to lose pressure in the pipe, if
15 there was a day where there wasn't enough to put in the pipe
16 and demand greatly exceeds supply, then you'd lose that entire
17 system. And you'd probably be talking about a crisis unlike
18 anything that's been discussed the last couple days. Because
19 the crisis would be the requirement to take down that entire
20 system.

21 That means shutting off half the state's population,
22 going home to home, literally shutting off that meter. It
23 means testing. Some of that is hydrostatic testing so you've
24 got to introduce water into the system, pressurize it. Once
25 that's completed and all of those tests are passed you

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1 reintroduce gas. I got a couple folks in the back, friends of
2 mine from Homer Electric are laughing.

3 I told them this story at lunch time and so they're
4 smiling at me. But you could see where it could take months to
5 reintroduce gas to vent the air out of the system, and then to
6 go to each of the half the state's population homes again and
7 reintroduce it. So from a gas utility perspective is the
8 reason I mention this story. That's why you get some
9 heightened anxiety, heightened uncertainty, and stress that
10 will come from that perspective. Because the minute there
11 isn't enough flow you're talking about a winter without heat.
12 And that would be a disaster.

13 The economic issue, I think, is the one that's current.
14 We saw some prices that went up yesterday. We've seen a series
15 of price increases over the last few years, 14 percent, 17
16 percent, 19 percent. I think I saw something like 29 percent.
17 I'd have to recheck the numbers that were presented yesterday
18 for 2007. And so it comes down to having to make choices.

19 There are some very difficult decisions ahead. And the
20 energy industry, as most of the E&P folks here discussed over
21 the last day and a half, it's long lead time. You can drill 10
22 wells and you're lucky to hit one. This is a capital intensive
23 long lead time industry. So for a utility you really need to
24 have some direction. Where are things going to go? And in
25 terms of solutions, that's what we need. We need leadership.

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1 We need to understand from a state wide perspective where are
2 things going, where are they headed. Is it a spur line? Is it
3 LNG? Because you can't throw all your eggs in one basket and
4 then find out later on that you missed it. Because the options
5 for alternatives don't exist.

6 So I guess in closing, solutions or things like what
7 Harold Heinze talked about, a spur line, incenting E&P
8 activity, absolutely critical. Keeping the industry that we
9 have alive, absolutely critical. Thank you, John.

10 CHAIRMAN NORMAN: Thank you, Tony. John Zager,
11 same question.

12 MR. ZAGER: Thank you, Mr. Commissioner. Well,
13 I'm an E&P guy so I'll probably take a little bit of an E&P
14 slant on this. But, you know, I'd say do we have a crisis?
15 Probably not. But I think we might have a deliverability crunch
16 here. And we got some big issues to address in the next few
17 years. So when I'm looking out five to 10 years, that's kind
18 of the time frame I'm operating in. And a lot of these things
19 we've been talking about won't get here for five or 10 years.

20 So when I'm in the E&P business there's two sets of
21 risks we're used to handling and there's the geological risks
22 that are common in the Cook Inlet. They're common in the Lower
23 48. But we also got something here called market risk which
24 adds.....

25 CHAIRMAN NORMAN: Pull the mike up.

1 MR. ZAGER: I'm sorry. So in the E&P business
2 we basically have got two types of risks. We've got geological
3 risks, we'll just call it. And that's present in the Lower 48,
4 it's present up here and that's where we're used to dealing
5 with it. But this is probably the only place in the U.S. where
6 we really have significant market risks to deal with.

7 And that's, I think, as was expressed earlier this
8 afternoon, a real uncertainty for players. Now some of us are
9 established with markets here. And that's good. We have large
10 fields to work with and draw on and grow our production. We
11 also do an exploration. But especially for the new players
12 coming in I think they really got to think hard about this
13 market risk. Because your obvious markets are Agrium. But
14 they really can't assure anyone they'll be here past next year
15 right now. So if you kind of drill wells and look at bringing
16 production on in five years, four year, you got to be thinking
17 out there.

18 You've got potentially the LNG plant as a market. They
19 can't really assure you they're going to be here beyond 2009
20 right now. And in that scenario you've also got Enstar and the
21 utilities are pretty well supplied, especially if either of
22 those other markets go down. So it's about the market. You
23 got to be able to follow the dollars and figure out how you're
24 going to get a payout here.

25 And to the extent we're talking about options like the

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1 spur line, that's another big uncertainty you'd have to deal
2 with. If that comes in it would certainly be competition for
3 the market, potentially displacing the market and putting
4 another whole risk into your exploration program. You've got
5 to try to anticipate today how you're going to get paid out on
6 exploration programs.

7 So we can talk a lot about getting more exploration but
8 there's some significant barriers there that generally in the
9 U.S. you don't have to deal with in terms of market. In the
10 Lower 48, you have a discovery, you hook it to a pipe and
11 basically you're connected to an infinite market. And you'll
12 get the Henry Hub or whatever the local price is based on Henry
13 Hub for that gas.

14 So long-term solutions? I mean I think we need to
15 definitely keep moving forward with the conventional E&P. It's
16 the direction we're going to have to go for nominally 10 years.
17 What comes in after that will depend partly -- and when that
18 comes in will partly depend on the success of E&P in those
19 number of years. If we are successful in finding hundreds of
20 Bcf or Tcf of gas, then that would significantly delay the need
21 for any non-conventional solution. So we call it for a number
22 of additional years.

23 In terms of the other options that have been discussed,
24 I think ones that allow flexibility and relative short times to
25 implement are viable. Potentially the LNG import is one thing

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1 I haven't thought about a lot before we came here, but it seems
2 like that's something that could be brought on in relatively
3 short order at relatively competitive prices. So I guess in a
4 nutshell, me and my company, obviously we're going to focus on
5 E&P and bring in additional reserves to market in a timely
6 fashion to meet the market needs. Thank you.

7 CHAIRMAN NORMAN: Thank you, John. I want to
8 go past Harold for a moment and go to Scott Jepsen and just ask
9 you the same question. Do we have a crisis or challenge, and
10 if so, how do we deal with it?

11 MR. JEPSEN: Well, my answer is going to fit in
12 very neatly with John's. I think you actually summarized it
13 pretty well, John, from a producer point of view. I guess from
14 my perspective what we really are facing is just a challenge of
15 strategic decisions. We have choices that we can make. One of
16 the biggest ones is do we destroy demand. Do we encourage the
17 fertilizer plant to stay in existence? Do we back an extension
18 of the LNG license to keep the LNG plant in existence?

19 What happens when you have demand, particularly a
20 demand of this sort, is in essence it creates a spinning spare
21 for the utilities. What happens on a very cold day is gas goes
22 from the industrial users to the utilities. It's hard to say
23 what would happen if you didn't have that kind of spinning
24 spare capacity sitting here today. Tony, in his previous
25 capacity, could always call us up and say hey, Jepsen, we need

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1 gas here, what are you going to do about it? I'd say it's
2 coming your way, Tony. And that's an unwritten sort of
3 agreement that we have. It's one that makes the whole system
4 work. It's kind of license to operate sort of deal.

5 It's a little bit contradictory to say that we need to
6 keep large consumers of gas in existence to increase supply for
7 the utilities. But as John mentioned, this is a very shallow
8 market. This is not an infinite market like we have in the
9 Lower 48. If you're a newcomer coming into Cook Inlet to look
10 for gas and you find gas, it'd be a travesty if you couldn't
11 sell it. And utilities, by and large, are pretty well taken
12 care of for the next, you know, nine to 10 years. Whereas, of
13 course there's uncertainty about their existence, but if they
14 keep hopping along they'll be out there to buy gas.

15 The LNG market, you know, we could conceivably have
16 spare plant capacity if we go out there and be a buyer of gas
17 on the open markets. We could be the person, the industry, the
18 industrial users could be the people that provide that sort of
19 base load, if you will, for exploration. And then as the
20 utilities need gas you can transition into that higher value
21 market.

22 This is not something that's popular to talk about.
23 When you talk about these things oftentimes you get people
24 backing away from you and saying that's just not the right
25 answer. And then you also talk about the fact that well, you

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1 know, as John mentioned, the LNG plant could be a transitional
2 operation to either new exploration coming into the Basin or an
3 ANS gas spur line. That's another one of those things people
4 don't want to hear about. It's almost unthinkable to mention
5 importing gas into Alaska.

6 But what we need to do is we need to keep all of our
7 options open. Those of us in the energy business, we have to
8 deal with uncertainty all the time. Up here you have the
9 uncertainty of market, but you always have to have options to
10 any plan that you lay out. And the problem that I see in Cook
11 Inlet and with kind of the public perception in general is we
12 like to think about one solution that we like, that we're
13 comfortable with and that's always worked. And that's
14 exploration. And that's good. We're going to continue doing
15 development. And I'd certainly encourage others to look for
16 gas, but we have to keep our options open. Back to you, John.

17 CHAIRMAN NORMAN: Thank you. I think Bill Popp
18 used the expression that what makes this a complex problem is
19 that there are a variety of moving parts to it, and Bill said
20 it's a question of chicken or the egg? Who does what and what
21 can you rely on when you do it to recoup your investment?

22 And when I was talking with Dr. Arlon Tussing earlier
23 he mentioned the overhang that makes this complex. And Harold,
24 that's why I saved both you and Tim toward the end because
25 over-hanging exploration and production in Cook Inlet is the

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1 possibility that there might be a spur line or there might be
2 very, very favorable results from the project that you're
3 involved in which would change the dynamics here.

4 So I would appreciate it if both of you could address
5 what you see, recognizing that neither of you can control
6 what's unknown now and the timing of things. But it does
7 overhang the development and exploration of the gas here.

8 MR. HEINZE: Is that an invitation that I'm
9 next? Let me answer the basic question first. I became
10 convinced a couple years ago that there was a terrible energy
11 crisis in Cook Inlet. And the reason I was so confident was it
12 was based on the decisions I saw people making. Yesterday
13 people sort of almost nonchalantly described curtailing the
14 fertilizer plant. Excuse me, that's a really significant
15 decision. I mean 10 years ago we didn't do that. Five years
16 ago we didn't do that. Something has changed. Something
17 changed.

18 I'm aware of, for instance, one of the major electric
19 co-ops that would like to replace one of its very old
20 generators. And it doesn't have enough gas reserve for our
21 bankers to loan the money to put in that new generator. Now
22 that's a decision problem that's very significant. It
23 illustrates that there is a horrible gap already in terms of
24 the real world decisions people are having to make. And so I
25 think the problems -- we're well down the road with the

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1 problem. Let me put it that way. The problem has to do with
2 decisions and the things related to that.

3 I guess it was about a year ago Tony scared the devil
4 out of me when he said if we don't get some more gas under
5 contract pretty quick then in a matter of a couple years I'm
6 going to stop hooking up new subdivisions in the area. I go
7 whoa. I mean those are things that should be taken very, very
8 strongly. And those are things that it's not sufficient,
9 frankly, to say trust me, it'll be okay, all that kind of
10 stuff. This is big stuff. And again, that's why we went to
11 the Chamber of Commerce, we've gone to other people and that's
12 why they've paid attention.

13 Again, this is not an individual company impact we're
14 talking about. It is an impact on all the citizens of this
15 area. And it affects our quality of life, it affects the cost
16 of living, it affects a lot of things.

17 So number one, yes, we're in a crisis. Now, what do we
18 do about it? You got a couple things going for you, not the
19 least of which is that almost all the major players have had a
20 wake up call of some type. Again, whether it's Enstar or
21 Chugach or ML&P. They've all to varying degrees had a wake up
22 call. Now they may not have responded to it exactly the same
23 but even Agrium has faced up to it. Even the Kenai LNG plant.
24 I mean it's apparent that there is a decision out in front of
25 us.

1 The other part that's good is that we have had a number
2 of state and federal agencies that have put a fair amount of
3 resources, I'm just going to say several million dollars worth
4 of work into trying to understand the parameters of the issue.
5 Not to get to what the answer was, but just to put the
6 information out there. And let me give you a few of the simple
7 little examples, for instance. We spent \$100,000 to define the
8 options for the Kenai LNG plant. Now I don't own that plant.
9 I'm not going to get to make the decision. But we felt at a
10 time that it became important at least that information should
11 be out there.

12 We've looked at the NGL issues. And at least made some
13 estimates and those kind of things of things that our reputable
14 contractors, they're in the public record, and people can see
15 them and evaluate them out in the future. That's important
16 because we still need some more help. And for better or for
17 worse, if you hadn't noticed, one of the reasons this crisis
18 has not received a lot of the attention over the last couple
19 years is because the entire political system of Alaska has been
20 distracted by a very big, very, very important issue called a
21 gas line. And a lot of the intellectual resources, the money
22 resources, everything, has been captured and put into working
23 on that problem.

24 Just look at the time of our legislators. You know,
25 frankly, there's only a few legislators I've been able to deal

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1 with who saw this as a really important problem. And even
2 their time has been split dealing with these other bigger
3 issues. Now at some point here we're going to merge from that
4 and we're going to be able to put more resources and time into
5 some things that are really important to us.

6 So what do we do? Well, I would argue that one of the
7 problems right now is that we've got an overload of really good
8 ideas. And I haven't heard anything that I would cross off the
9 list if it was me. I don't know enough about anything at this
10 point to cross it off the list. I do know I heard some ideas
11 that were expressed as ideas, not as projects. And I think the
12 only way we're going to be able to come to grips with some of
13 these things is to develop them to the point that we're looking
14 at projects and then people who are really going to make the
15 commercial decisions or the regulatory decisions can weigh in.
16 Because what you have to do is put something real in front of
17 them that they can make some judgment on. Not an idea.

18 Now I guess just, you know, finally what I would urge
19 is that we find a way in terms of the collectivism of all this,
20 that we find a way to keep advancing as many of these ideas as
21 we can. I think the mistake we make is in trying to compete
22 these ideas and challenge one against the other, whatever. We
23 need to do just about all these things. And I think a
24 realistic appraisal out in the future, the way to success here,
25 is to have done a bunch of these things.

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1 And let's recognize some of these characteristics are
2 different. Certainly I made my living in exploration for a
3 number of years. I understand that to do that successfully you
4 have to be a risk taker. And, frankly, I wouldn't be scared of
5 any spur line ever if I was in that business still. On the
6 other hand, if I am a utility and I have fiduciary
7 responsibility to a whole bunch of customers on the other side
8 of the meter and they write those monthly checks, I'm going to
9 be very careful the types of commitments and decisions I make
10 in their name. And I think that's my responsibility.

11 And again, in this case I believe that the governments,
12 both state and federal, have a responsibility to help advance
13 the knowledge on these things. Not to try and make the
14 decisions, but to push it forward. So that's where I come
15 from. I think we've got a lot out in front of us. I'm not
16 particularly worried about our dealing with this issue if we
17 are willing to advance many things simultaneously.

18 CHAIRMAN NORMAN: Thank you, Harold. Tim, from
19 your perspective at Agrium, do we have a problem, and if so,
20 what are potential solutions?

21 MR. JOHNSON: Well, we definitely have a
22 problem. You know, from the residential standpoint the time
23 frame is further away. But for Agrium it's now. We've already
24 got 50 percent of our plant shut down. We have 80 jobs that
25 have disappeared in the community and from the economy. And so

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1 it is a crisis. It's real. It's the same situation Mr. Izzo
2 was talking about for the residential but at the industrial
3 it's already happened. It's happening now and we're facing it
4 even completely with the shutdown with no gas beyond 2007. So
5 there is a definitely a crisis.

6 What is the solution? I think that all of the
7 solutions that have been discussed that help incentivize and
8 that continue to promote the exploration for new natural gas
9 resources are important. But with the large abundance of a low
10 cost resource in coal, coal has to fill the portfolio
11 somewhere. We need to start finding a way for coal to become
12 part of the solution, from the power side or even from the
13 industrial side in a project like the one that we have where it
14 can become part of the solution and diversify the portfolio so
15 we're not so reliant. We don't have all of our eggs in one
16 basket.

17 And I think that as Ms. Dunmire correctly identified,
18 it's a transportation problem too, both from a gas standpoint
19 and from a coal standpoint. Being able to get the resource
20 from where it sits now to where it can be properly used and put
21 in and become part of the solution. So incentives are
22 important. Incentives to keep the companies out exploring and
23 to help and encourage these creative ideas that are out there,
24 to keep them moving forward and to really bring them into a
25 reality.

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1 CHAIRMAN NORMAN: Because Agrium has been
2 identified as the canary in the coal mine, and I think that's
3 probably an apt analogy. We're all in the coal mine together
4 but you're just the first one to feel the problems. And I know
5 this was certainly brought it to the attention of the AOGCC is
6 the shrinkage there. So I'm going to ask a follow up question
7 but I'm also going to say it with the understanding that there
8 may be some things you can't speak to now. But can you give us
9 some idea of what moving from phase one of your Blue Sky
10 project, now this decision to phase two, how much confidence
11 does that indicate that this is a viable option?

12 MR. JOHNSON: Okay. We can't talk about, you
13 know, everything, but what it means is really that we're still
14 in the ball game and this has been described as we're down from
15 inning one to inning two. There's many steps along the way,
16 but the fact that we're still in the game is a strong
17 indication as we move forward. We're still defining and making
18 sure this is a project that we want to move forward with. And
19 we've said all along that we won't move forward unless it makes
20 sense for us. But as partners come on board and the project
21 continues to advance, that gives a strong indication that this
22 continues to be a very good option for us moving forward.

23 CHAIRMAN NORMAN: Mike Munger, I saved you for
24 last because all of our other panelists speak from a particular
25 perspective. But there is the public out there and I know no

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1 one person would ever take it upon themselves to say I'm here
2 to speak for the public, but I suppose to the extent that we
3 have someone that's part of your job. So I'd like to pose a
4 question slightly different to you.

5 Looking at it from the standpoint of the average
6 citizen out there, consumer, worker, resident of this area, to
7 what extent is it appreciated, understood or perceived that
8 there is a problem? And if there is, then what will the public
9 want to be able to implement some solutions to the problem?

10 MR. MUNGER: That's interesting. And thank
11 you, Commissioner. It's interesting that you pose a question
12 that is more complex than the other question. But apparently
13 I'm the sacrificial lamb for the citizens today.

14 I think from the general perspective citizens feel
15 there is an energy crisis when they look in the mail box every
16 30 days and they see the price of utilities going up. And you
17 read about constantly of these shortages and the economic
18 impact on -- well, specifically let's talk about Cook Inlet.
19 As you see the lay-offs at Agrium, obviously you feel the pain
20 when you see the families out of work.

21 What I want to bring to the table today is the last two
22 days we've seen a lot of potential for further development in
23 Cook Inlet and personally I think that's great. On behalf of
24 my organization, since I speak for many diverse voices on the
25 Citizens Advisory Council.

1 And just briefly what we are, the Cook Inlet RCAC,
2 we're one of the two citizens advisory councils in the United
3 States and they were formed under the Oil Pollution Act of
4 1990. And we have 13 representatives on our board that
5 represent the cities and boroughs from Kodiak to Anchorage.
6 And also special interest groups, Alaska Native groups,
7 commercial fishing, aquaculture, recreational entities,
8 environmental groups and also the Chamber of Commerce. And so
9 we are essentially the stakeholders of Cook Inlet.

10 And I'm not here to promote or discourage development
11 in Cook Inlet. What I'm going to bring to the table today, and
12 it's absolutely imperative, if development does go forward in
13 Cook Inlet, it has to be done in an environmental responsible
14 manner with citizens involvement. We can talk about further
15 projects all day, but without that transparency you're in an
16 absolutely no win situation. As we learned time and time
17 again, citizens must be involved.

18 And what better way for industry, as they're coming
19 into Cook Inlet, you really have an advantage by dealing with
20 the Citizens Advisory Council. It's essentially one-stop
21 shopping. It's a liaison between all of the stakeholders in
22 Cook Inlet and industry. And we have a real good proven track
23 record of that since our inception which was 15 years ago. So
24 I didn't quite answer the question but I've been dealing with
25 politicians long enough that's the way they do that.

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1 CHAIRMAN NORMAN: We'll accept that answer. We
2 have time now to go back across the panel one time and if
3 anything any of the other panelists said triggered a thought on
4 your part, or something you wanted to respond to, or if you
5 thought of something later that you'd like to add, then we can
6 do so. So Mike, let me gain, you still have the microphone
7 there and while it's still warm, is there anything that anyone
8 brought forth that you feel you'd want to respond to other than
9 what you just said?

10 MR. MUNGER: No.

11 CHAIRMAN NORMAN: Bill Popp?

12 MR. POPP: No.

13 CHAIRMAN NORMAN: Harold?

14 MR. HEINZE: No.

15 CHAIRMAN NORMAN: Tony, is there anything said
16 that you think or anything you'd like to emphasize,
17 understanding this may be your last turn at the microphone for
18 all of you. so.....

19 MR. IZZO: Sure. Sure, I won't pass up that
20 opportunity. I have thought for some time about the energy
21 issue in Cook Inlet and two words have come to mind. And that
22 is options. We need options. And optimism. And we need some
23 optimism. The options, I think, have been answered over the
24 last day and a half. I heard a lot about options. I'm very
25 encouraged.

1 One of them maybe I'd like to emphasize a little bit is
2 conservation. I think that conservation has got to be a key
3 component of this all, but I would with caution mention
4 conservation because the way that utility rates are structured
5 they do not -- they're contradictory to their volume base. So
6 it's based on average weather, it's based on average volumes.
7 And so the minute somebody conserves the utility is not earning
8 what it needs to stay in business. We have to be careful
9 that we don't create a problem.

10 I think there's probably a regulatory issue there that
11 needs to be addressed to encourage a different kind of rate
12 structure that encourages or supports conservation.

13 In terms of optimism, I really think we're going to
14 need it. And I know I do. As Mr. Munger mentioned, people
15 getting that statement in the mail box every 30 days and seeing
16 rates going up and up, that seems to be the trend. All the
17 information I've seen in the last day and a half indicates we
18 can expect higher and higher energy prices, at least for a
19 little while. And in terms of the overall health of our
20 economy, we need some positive signals.

21 So we can't throw out any of the options that we've
22 seen over the last couple of days. We shouldn't get parochial
23 about any of them. They all need to be on the table. They all
24 need to be vetted. And we need some leadership from the state
25 level as well as federal to push these things forward. Thank

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1 you.

2 CHAIRMAN NORMAN: Thank you, Tony. And you
3 gave me an opportunity again to mention this booklet,
4 Conservation is the Middle Name of Our Agency. So I don't want
5 to miss a chance to identify that part of it, although we
6 focused on the supply side. But this is a very interesting
7 simple booklet. We have several hundred copies available. And
8 if you will give your business card to one of the AOGCC staff
9 people here we'll see that you get a copy in the mail.

10 And at some point we may want to try to, with the
11 permission of the State of Oklahoma, adapt it here. I can see
12 why that was painful for you to say, Tony, because they
13 indicate that if the steps followed here are faithfully adhered
14 to a person could cut their energy bill by 30 percent, which
15 might mean a drop in utility revenues. I say that in jest.
16 But in any event it's an interesting book. We haven't spent
17 much time discussing it. But if you'd like to get a copy of it
18 give your card to the AOGCC staff and will get it to you.

19 Continuing on, John, is there anything you'd like to
20 respond to or emphasize?

21 MR. ZAGER: Thank you. Nothing really to
22 respond to. This is my last chance. I just want to say thanks
23 for this conference. And speaking not as the head of Chevron
24 here but more as an Alaskan resident, I hope there's some
25 concrete follow-up to this and that we just don't all go away

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1 from here in the next 30 minutes or so and that's the end of
2 it. So hopefully there'll be some summaries and some actions
3 that come out of this conference. Thank you.

4 CHAIRMAN NORMAN: I'll address that.
5 Harold Heinze.

6 MR. HEINZE: Well, there's just really one
7 point but it's sort of two parts. And it's the word expand. I
8 think Carolyn hit it a little bit but I can probably even go
9 broader. We need to think of the options that are on the table
10 and how to expand them. We are not at a point where you start
11 to narrow. We are at a point where you still need to broaden
12 your thinking. There's still things we haven't thought of, we
13 don't understand. Let me see if I can give you the simplest
14 example I can offhand.

15 There's lots of CO2 on the North Slope. We've heard a
16 lot today about how CO2 could help the recovery in Cook Inlet.
17 Okay? If the CO2 is not going to be used to help the recovery
18 on the North Slope then maybe we ought to figure out something
19 else to do with it. You can move CO2 as well as you can any
20 other molecule. It's no big deal. You just do it.

21 But again, I don't know if that's the right idea but
22 there's lots of other technologies, other things out there. We
23 need a lot of people thinking about how to make things work.

24 The second thing is we need to expand the citizenry and
25 the geography of who's involved. We talk about this as a Cook

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1 Inlet issue. Excuse me, it reaches up well north of Healy,
2 probably all the way to Fairbanks, and there's probably also a
3 bunch of other folks in Kodiak and even around in Dillingham
4 that we ought to be worrying about at the same time. And the
5 reason for that is that a lot of the solutions, especially on a
6 broader state level, are going to want to acquire the political
7 system to approve.

8 I see Murray Jackson back there who works for Senator
9 Wagoner who is a wonderful Senator from the Kenai. But every
10 time he tries to do something he has to answer to a bunch of
11 other senators who don't represent the Kenai or Cook Inlet.
12 And we have to find ways for what we're talking about here in
13 terms of solutions to be good for more than just us.

14 We may feel the impact right now, but I assure you
15 there's a lot of folks out there who will see this energy
16 crisis deeper and stronger than we do right now in our fellow
17 Alaskans. And we need to make them part of the thinking and
18 the solution.

19 CHAIRMAN NORMAN: Scott Jepsen, any final
20 comments?

21 MR. JEPSEN: I've been struggling with what I
22 want to say here. I want to be taken in the right context.
23 I've listened to what Harold has said and some others about
24 needing political guidance and leadership. And I think we have
25 to be careful that what we use that for is to keep the options

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1 open, allow the market to work, and not force a solution on the
2 players. I think that's probably the thing that would maybe
3 not lead to the best solution for everybody.

4 The thing that I see is we need encouragement to let
5 the market operate, to let the market incentivize the right
6 systems to come into play. I guess if I have two parting
7 words, I guess it would be let's not dictate the answer outside
8 of the incentives to make it work, and let the market work. I
9 think that will probably end up with the best solution for
10 everybody.

11 CHAIRMAN JOHNSON: Tim Johnson.

12 MR. JOHNSON: I'll just thank you for bringing
13 us together and for identifying this problem and to create a
14 forum that would look for solutions and to talk about options.
15 So I think it's, you know, as the canary. We appreciate that
16 and to have the opportunity to be here as part of that and talk
17 about possible solutions. And to continue to do that and like
18 John said, to have some concrete action items and to lead this
19 to other things that are of importance to natural resource
20 development in the state from coal to natural gas liquids to
21 the pipeline. That kind of forward thinking leadership. And
22 getting these answers is important. Thank you.

23 CHAIRMAN NORMAN: Okay. Bill Popp.

24 MR. POPP: Well, since this may be the last
25 swipe we have, I'm not sure how the time line is going here, I

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1 figured I better get in a few last comments.

2 You know, I guess my focus is that yeah, we do have to
3 look at options. And we do need to keep all options open now.
4 But we got to start making decisions on those options fairly
5 quickly.

6 You know, I'll take one case as an example because it's
7 one that Harold knows is very near and dear to my heart, and
8 that is the concept of a spur line coming to the Cook Inlet
9 Basin. And, you know, a little spin up here for Harold from
10 our perspective, you know, God Bless Harold Heinze for being
11 the guy out in front taking on this issue when nobody else is
12 as far as executive director of ANGDA and doing the actual work
13 to develop a game plan for ultimately building a spur line to
14 the Cook Inlet Basin. And these are the type of people that we
15 need to have focused on this issue, and Harold has brought
16 together a great team. And they're doing great work.

17 But the problem, from my point of view, is how that
18 work is being either ignored or misinterpreted out in the
19 public and amongst the policy making body of the state of
20 Alaska. You know, it's an easy thing to say if you build it
21 they will come. If you build it then all our problems are
22 solved. That simplistic answer does not solve the problem.

23 We have economic models that were demonstrated today
24 that Chuck Thomas did a great job with his team putting
25 together to show, just as a first swipe, what does it look like

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1 at the end of the pipe when we build it? And how does that
2 control the size of the pipe? And does it even justify the
3 pipe, or the volumes? And that's the kind of work that we as a
4 state should be focusing on right now if we're going to wave
5 the flag of our Alaska gas molecules for Alaskans. You know,
6 it's a great catch phrase but it just doesn't get the job done.

7 We have a tremendous Rubics cube that we're working on
8 right now and we're twisting it and turning it and trying to
9 get it all to line up where all the colors are on the right
10 side. But if we don't do the work and focus on the work and
11 remember the work when we're going forward on this issue, we
12 have boondoggle written all over it. Now I don't think
13 Harold's going to let that happen. But there does come a point
14 where, unfortunately, it gets a little out of Harold's hands
15 and gets on into the public arena.

16 And the final piece to that, too, is the industry
17 recruitment piece. That's something you don't hear about very
18 much. Again, that falls into the philosophy of if you build it
19 they will come. I think that to work towards the success, as
20 Harold completes his work on understanding the issue and
21 defining the economic models that are going to make a pipe work
22 to Cook Inlet, there has to be a recognition that then we're
23 going to have to get out there and sell that plan to bring the
24 Dow Chemicals to Alaska, to bring the major -- you know, the
25 Shell Oils with their chemical operations, Chevrans, all the

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1 major chemical manufacturers to point out the fact that maybe
2 we do have a wet gas stream coming to Cook Inlet that's got a
3 significant piece of ethane or propane that can be made use of
4 here in the state.

5 We have challenges on that front though because what do
6 we do with it? You know, we've heard comments talking about
7 the fact that the Pacific Rim markets where we might sell those
8 polyethylene products are glutted because we're going up
9 against China. Now I don't know if that's true or not. But,
10 you know, we have to understand this issue and understand the
11 markets that we're going to try and serve with such hype like
12 that before we can throw out the one liner if you build it,
13 they will come.

14 And I hope that that's something that's carried away
15 from this conference too, is that this is not easy. And there
16 are no easy answers. And it's a disservice to the public to
17 throw out easy answers to such a complex situation. And I hope
18 that folks will take that to heart and recognize that when they
19 leave this conference and go forward.

20 And again, finally, I hope this conference means
21 something in the greater scheme of things to everybody who's
22 attended over the last two days. Because there's some great,
23 you know, information that's come out of this and hopefully
24 we'll carry it forward into a broader dialogue that leads to a
25 lot of the solutions that we're seeking.

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1 CHAIRMAN NORMAN: Okay. Last call for those up
2 here before we go for public comment. Anyone else have any
3 final thoughts? Then we're going now to take any questions or
4 comments from those of you that have been with us. Hold up
5 your hand. We have the AOGCC's miniature version of Phil
6 Donahue here with the microphone and she'll come up and stand
7 up. And please try to be as succinct as you can in the
8 question. And if you have it for a particular member of the
9 panel, indicate that person to whom you're directing the
10 question, please. Dave?

11 MR. HANSON: You can hear me?

12 CHAIRMAN NORMAN: We can hear you fine.

13 MR. HANSON: Okay. Dave Hanson, economic
14 director of the Matanuska-Susitna Borough. I just want to make
15 a quick comment and that's that I think what Bill just said and
16 what Harold said is right on the money. That maybe crisis is
17 the wrong word. But we're on the lip of a downward spiral. If
18 we don't recognize -- we don't want to have the solution to our
19 gas supply problem or energy supply problem be any home grown
20 industries going out of business. Then we're on the lip of a
21 downward spiral. And so I really compliment you on bringing
22 that out and compliment the whole two days on making me much
23 more aware of what's happening. Thank you.

24 CHAIRMAN NORMAN: Hand up if you have a comment
25 or question. Yeah, Bob Loch with VECO.

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1 MR. LOCH: And the question is strictly from a
2 personal perspective of being a homeowner so I'll try and set
3 aside, you know, we all would like a gas line. And this is the
4 panel, I've got to commend everybody it's one where everybody
5 is right. But I had a question after attending several of
6 these forums and I think maybe Tony's the guy to answer it, I'm
7 not sure. But setting aside for a minute that we all know that
8 jobs in Kenai are important and all that, you know, if we were
9 to get a gas line, you know, as a homeowner am I competing with
10 the Agrium Fertilizer Plant for every cubic foot of gas I buy?
11 That's question number one.

12 And you know is that the highest and best use? Well,
13 it certainly is for people in Kenai. And the point being that,
14 you know, at what point does the gas become expensive enough so
15 that it's no longer viable, and then when that happens does
16 that reserve double for people like me who, you know, just heat
17 our houses with it? Certainly that is going backwards and I
18 don't believe that that's the way we should be going. We
19 should keep our options open, etcetera. But I was just curious
20 if that's -- how those dynamics work.

21 CHAIRMAN NORMAN: I think that's an appropriate
22 question, Tony. Can you.....

23 MR. IZZO: Well, I think, unfortunately, we are
24 competing. There has been no issue within the industry itself
25 in terms of setting priority. I don't want to speak for

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1 everybody up here but I believe you'd get a similar answer in
2 that if it's a really cold day and we have choices of where
3 it's going to go, do we shut off my home, your home, our homes
4 whether you're in the Mat Valley or on the Kenai Peninsula.
5 But that's going to be the last thing that happens. The LNG
6 plant gets curtailed, that Agrium gets curtailed. Agrium was
7 curtailed just last winter for weeks because it was cold. It
8 was 10 below zero.

9 Secondly, is it too expensive or when does it become
10 too expensive? Very difficult question to answer on a personal
11 basis. I think it comes down to what will the market bear.
12 Right now I understand that gas delivered for a million Btu
13 this year is \$6.70. The next alternative being fuel oil is --
14 I believe the slide was \$18 and change. So I think that's the
15 range that we're working in.

16 As Harold said earlier today, made the very good point
17 that really, it's going to take a lot -- you have to add that
18 inconvenience factor of do I really want to incur the expense
19 to convert my appliances and put an oil tank outside or refill
20 a propane tank, etcetera.

21 CHAIRMAN NORMAN: Question? Oh, I'm sorry.

22 MR. HEINZE: Just real quick. The Department
23 of Energy, and I don't know if Charles is still here, they've
24 looked at different prices for different uses. And as you
25 might expect the residential market clearly survives to the

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1 very end of the curve because it can afford to pay the highest
2 price by a considerable amount. But again, your question
3 really is, is demand destruction taking place out there right
4 now as prices are going up, and the answer is yes.

5 CHAIRMAN NORMAN: Thank you. We've got hands
6 up over here.

7 MS. STONE: Thank you. I'm Denise Stone from
8 Benchmark Oil & Gas and I just want to make a comment or two
9 about a few things that had me squirming yesterday. And one of
10 the things that has been used here as a tool for illustration
11 is this gap diagram. And as an explorer I just want to make a
12 few statements about that. Every basin in the world has a gap
13 diagram. You've got production that's either peaking or
14 growing, whatever. But most basins that have been producing
15 for a long as say the Cook Inlet has, and I'll use the North
16 Sea as an example, producing since the '60s, it's got a
17 downward production story and consumers are, you know,
18 consuming fast. And then you have this gap.

19 Well, that's going to be the case in many, many basins
20 in the world today that have been on production for as long as
21 the Cook Inlet has. So I guess the cautionary word I would
22 offer is that it's the nature of the diagram itself to be
23 negative. There is no clairvoyance, there is no, you know,
24 future field sitting out there that's going to correct that
25 diagram to get it to look the way you want it to without doing

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1 more drilling and knowing what the future holds. But I'll just
2 offer that up as a way to put that diagram in perspective. A
3 lot of basins have those diagrams. Personally as an explorer I
4 think they are management tools to get you to work harder.
5 That's the nature of the business.

6 I'd also like to say that the way the diagram's been
7 turned around is through technology and more drilling, is
8 typically the way I've seen it happen. If you throw more money
9 at it, prices go up, you let the market work, the prices go up,
10 and you're able to get your business going in a way to
11 accommodate demand. And I think that that will happen in the
12 case of Cook Inlet, probably in the short term. In, you know,
13 five or six years at least.

14 The other point I wanted to make is, you know, you need
15 to realize as a state that you're not alone. You know,
16 referring I guess specifically to Cook Inlet area, that this is
17 happening in a lot of places in the world. And the example
18 that I would call on as an analogy that's probably magnitudes
19 bigger than the Cook Inlet area is the U.K. and their
20 production in the North Sea that's been declining, you know,
21 really rapidly. The off shore, the expenses of doing business
22 in the off shore in the U.K. have dropped and the
23 incentivization has gone up to get more companies to explore.

24 You know, if I was tackling this problem myself I'd
25 probably use what the U.K.'s doing in the North Sea as a

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1 resource analog to the problem and look at what they are doing.
2 Because they've got magnitudes more population and lot more
3 industry than Alaska has. So I'd just offer that up as food
4 for thought. And I think it is challenging. I don't think
5 it's a crisis but I think it's very challenging. Thank you.

6 CHAIRMAN NORMAN: Thank you, Denise. And I
7 accept that comment with the understanding you'll be getting on
8 a plane and going back to somewhere else. But you must
9 understand that here we're not connected into the pipeline grid
10 and whether it's real or not, we are somewhat cut off and
11 isolated. And we necessarily have to be looking out for
12 ourselves. So I ask you to have that understanding of us too,
13 that we're not plugged into some of the systems that exist with
14 the Lower 48 states and Canada. But I do appreciate your
15 comment in that perspective. Norm?

16 REPRESENTATIVE ROKEBERG: Thank you, John. Just a
17 couple of brief points. I'm Representative Norman Rokeberg.
18 And what I would suggest to one thing, do not allow politicians
19 to make the decisions as to what the next source of power
20 generation will be. I appreciate the comments about let the
21 market make those choices. What we don't want to have is a
22 politically motivated little Kyoto here in Alaska.

23 Secondly, I'd like to see unified the electrical grid
24 here in this state. And thirdly, I would like to -- perhaps I
25 could, this is really not directed at Harold, but this is a

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1 statement about I think a failure of political leadership in
2 the state to not support ANGDA as well as we should have both
3 in the Legislature, financially and in the administration,
4 because I don't think Alaska is prepared if, in fact, we did
5 get an ANS gas contract, we wouldn't be prepared to meet the
6 open season bidding if it was in 18 or 24 months.

7 What is the entity that's going to own the spur itself?
8 Is it ANGDA itself, or is it going to be a private corporation,
9 or what? We haven't even had that discussion in my
10 understanding. So I think it's high time we did and we funded
11 the good work that ANGDA has done.

12 MR. HEINZE: Hear, hear.

13 CHAIRMAN NORMAN: Hands? Here's one over here,
14 Jody. While Jody's going I'm going to read one question and we
15 can decide, that was handed to me. Anchorage's closest fault
16 is the Castle Mountain Fault. As the study it exists within 20
17 miles -- or proposed South Central Alaska natural gas study
18 shows any current pipelines exist within 20 miles of this
19 fault. What measures are in place to secure the integrity of
20 these pipelines in case of earthquakes associated with this
21 fault? Harold, would you be able to respond? Harold, would
22 you be able to respond?

23 MR. HEINZE: Sure. The Castle Mountain Fault
24 is pretty well known. The eastern end of it goes up beyond
25 Chickaloon, on up into the mountains there. The western end,

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1 actually you can't see, but it goes under a great deal of the
2 Matanuska Valley south of Houston by a little bit. We looked
3 at it from several different points of view. It's
4 identifiable. We looked at the potential frequency, potential
5 magnitude of an earthquake, and we looked at designs.

6 As you come through the eastern part of the sort of
7 Glennallen to Palmer route you are within a few miles of that
8 fault. And in some places we actually crossed it. Our
9 engineering contractors were able to develop a design that
10 seemed very acceptable to cross it in those areas.

11 I'm not sure whether a design has been done for the
12 western extension of that fault. It is a little more active
13 and a little more throw on that fault. It might be a little
14 more difficult design. But given the design of TAPS to cross
15 one of the most major fault zones in North America, I'll put it
16 that way, I think it's a very doable thing and it is something
17 that I guess in trying to describe earlier the 95 percent that
18 was easy. This is part of the five percent that's hard. And
19 you spend some time and money on it to work. But it is very
20 doable.

21 CHAIRMAN NORMAN: Thank you. Question. You,
22 sir?

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1

PUBLIC COMMENT

2

UNIDENTIFIED VOICE: Yes. Thank you very much.

3

Well, first of all, I came in late so some of my comments

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reflect I'm uninformed. I hope you'll give me a little space

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there. I thought Mr. Heinze said something very, very

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important. And if I got it down right, he said we were being

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distracted by the gas pipeline and that there was an overload

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of good ideas. Now I thought that went right to the heart of

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things. It's my opinion that you got scooped early. Because

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the process stumbled and tripped you. Your people's time and

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their assets are being tied up and deluded on a huge base.

12

So I would suggest to you that your next meeting should

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be to develop RFPs for world wide distribution. And those RFPs

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should be the sovereign gas line from Prudhoe Bay to Valdez,

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the other one should be the Canadian line -- which I refer to

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it as the Canadian line, refinery potential. And the request

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for a list of those who want to participate in the new avenues

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of Alaska. I think you need to put this RFP out there to see

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who's going to finance, who wants to play. Because what's

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happening here in my opinion is that when things begin to fall

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and become confusing, the burden falls back to you as a

22

community. What's unique is that you are not only a community,

23

you are a state and a nation, and there's a little bit of a

24

problem of identity.

25

In closing I would say this. I am just staggered by

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1 the loss of the depth and the breadth of the conversation and
2 the content of the people that are here today. If I might
3 stand for just a minute, Mr. Norman. When I look at the names
4 of those people, the industries they represent and the wisdom
5 they bring to this table as some type of avant-garde wave of
6 leadership and thought and thinking, and to have these three
7 days go by without some type of a DVD or audio video, to not be
8 catalogued in some file, some archive to lend credence to
9 testimony at a later date, to give spontaneity for new ideas,
10 to fall back on the depth and breadth as you intertwine your
11 community, because you are right.

12 You all have embarked upon the interweaving of the
13 fabric like developed of a small nation here and you need to
14 get on with the business. But if you fail this infrastructure
15 there is no reason why there should not have been cameras here
16 for these three days to be put on video for people to see
17 across this great nation. There's absolutely no justification.
18 So please, somebody in charge of responsibility, get out of the
19 funds, get yourself a camera crew. You've got a city channel,
20 you've got a university channel, you have a borough, you have
21 the state, the gavel to gavel. There is no excuse for not
22 having it.

23 And those people who bring you an RFP, they will be men
24 enough to beswear themselves in so their testimony can be
25 accountable so it does not hinder you in a future development

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1 of intertwining the fabrics. And I thank you for allowing me
2 to talk so long, which is really inappropriate for what my
3 contribution has been. Thank you.

4 CHAIRMAN NORMAN: Okay. Thank you, sir, for
5 that comment. And if to the extent that there is any fault
6 with the structure of the proceeding, why that fault rests with
7 me as the chairman. So I've heard your comments and we're
8 doing the best we can.

9 Some have asked about follow up and there is a verbatim
10 transcript being prepared of these entire proceedings, and with
11 exhibits. That will be available. Also working with ISER, Mr.
12 Peter Larsen. Peter, would you stand, please, and be
13 recognized. Let's give Peter a round of applause. A summary
14 trying to capture some of the ideas and issues identified here
15 will be prepared by ISER and will be given broad distribution
16 also.

17 Other questions? We still have time for a few more.
18 Yes, sir. Where's the microphone? Tom Marshall.

19 MR. MARSHALL: My name is Tom Marshall. And I
20 have been overwhelmed by the generosity of all those who have
21 participated in this conference. Frankly, I've never seen
22 anything like it in my 49 years here in Alaska. And if I may
23 be so bold, I'd like one great round of applause for all who
24 had any responsibility in putting it together.

25 CHAIRMAN NORMAN: Well, being an old hand, I'm

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1 going to quit right there. I don't think I can get any better
2 questions or comments than that. Seriously, I did promise that
3 we'd get out of here at 5:00. We have a couple of housekeeping
4 items and then we will definitely end before or on time. If
5 there are any final last comments, please keep them brief.
6 Bill Popp?

7 MR. POPP: Well, this isn't a comment about any
8 of the things that we've talked about, but this is a comment to
9 say thank you to Jody Colombie and all the other staff that
10 have helped to keep this thing smoothly flowing out at the
11 front desk, making sure that when we ran out of coffee they ran
12 down the steps of the Egan Center to get a refill, and dealing
13 with all the myriad of little details.

14 And as one of the people who helped put this thing
15 together and had the privilege in helping to set the agenda I
16 know that it would not have been a successful agenda without
17 the staff. So I think a round of applause for the staff is
18 well deserved.

19 And then, finally, I want to thank Commissioner Norman
20 and Commissioner Seamount who is sliding around in the back
21 there, for putting this thing together. This was their brain
22 child and I think they did a fantastic job of putting together
23 a very complex agenda in a very short period of time. And they
24 should also be congratulated for putting this event together
25 because they were the driving force behind it. So you remember

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1 them.

2 CHAIRMAN NORMAN: Thank you for those comments,
3 Bill. Jody, would you hold up your hand? Jody Colombie,
4 Special Assistant to the Commission. Ceresa Tolley,
5 Commissioner Assistant.

6 And I want to acknowledge the huge amount of support
7 we've had from the State Department of Natural Resources.
8 We're not part of that department. We're a separate
9 independent agency, but the Division of Oil & Gas supplied a
10 number of personnel here also that assisted.

11 Sheila Westfall, Emily Reyes, Maxine Blake. If you're
12 here, please stand. Elizabeth Spurgeon, Peggy Brown, Brock
13 Steller, Andi Crippen, Melissa Richey, Wanda Feela. All of
14 them have regular work to do, and jobs, and they have broken
15 away and donated their time here. And we do appreciate it.
16 Let's have a round of applause for all of them.

17 Again, special thanks to Bill Popp, to Peter Larsen, to
18 Will Nebesky with the Division of Oil & Gas, who has provided a
19 lot of valuable input above and beyond the call of duty.

20 Also I want to say a special thanks to my co-
21 Commissioner, Dan Seamount, who took the laboring over through
22 these two days and kept this program moving and on time. And
23 did it with humor and good will. Thank you, Dan, it's a
24 pleasure working with you.

25 And also I want to thank our third Commissioner, Kathy

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1 Forester, who kept the store open and did our day jobs for us
2 so that we could be here attending to this. Can we have a
3 round of applause for Dan and Kathy?

4 And since we're near closing I won't take the time to
5 thank all of the presenters but I do know that you had the
6 option to say no, I'm busy on something else. I also know
7 everyone of you here has things that you could and probably
8 should have been busy on.

9 And I do express appreciation on the part of I think
10 all of the citizens of the state of Alaska in the spirit that
11 Tom Marshall identified, I think you were generous of your
12 time. You came here, you were forthcoming with your ideas.

13 The AOGCC has taken this on, not necessarily because
14 it's directly within our area of responsibility, but primarily
15 because it's something that needed to be done. And it may be
16 that we will pass the baton to other agencies perhaps better
17 suited.

18 Some of the things discussed here are not within our
19 areas of expertise. We don't have any economists. We don't
20 normally even think in those terms. We do have a good deal of
21 geologic and engineering expertise under our roof, but then we
22 generally think subsurface. But again, a lot of the ideas here
23 are out on the far periphery, but our feeling was that someone
24 needed to do it. The governor asked us to do it and so we have
25 tried to do our best to present this to you.

