

STATE OF ALASKA  
**ALASKA FILM OFFICE**  
550 West 7th Avenue, Suite 1770 | Anchorage, AK 99501  
(907) 269-8190 p / f (907) 269-8147

**ALASKA FILM PRODUCTION TAX CREDIT  
PRE-QUALIFICATION FORM - Page 1**

**\*\* This form and all related information submitted to the Alaska Film Office are public records subject to the Alaska Public Records Act (AS 40.25.100-295). They may be available for review by the public unless subject to a specific exception established by law. An applicant may submit a cover letter with written justification for treating submitted documents as CONFIDENTIAL, PROPRIETARY or as TRADE SECRET INFORMATION and should mark each individual page submitted as such. However, requests for exemption to the Alaska Public Records Act shall be subject to verification and final determination by the Film Office. \*\***

Please provide the required information - attach separate sheets as necessary.  
The Alaska Film Office may request additional information in order to reach a determination of qualification.

**A) APPLICANT INFORMATION**

Name of Production Company (Applicant - Parent Company)  
Discovery Communications, LLC

Doing Business As (Production LLC - if applicable)

Production Company Physical Address See J		City/State/Zip
Mailing Address (if different) ATTN: Dawn Mayhew c/o Discovery at One Discovery Place		City/State/Zip Silver Spring, MD 20910
Telephone 917 843 1566	Fax	E-Mail Dawn_Mayhew@discovery.com
Company Type	<input type="checkbox"/> Corporation <input type="checkbox"/> Trust	<input checked="" type="checkbox"/> LLC <input type="checkbox"/> Partnership
		<input type="checkbox"/> Sole proprietorship <input type="checkbox"/> Non-Profit
Employer ID Number (EIN)	Alaska Business License # 981967	Production Company Domicile (state) and ID # Maryland

**B) PRODUCTION COMPANY CONTACT INFORMATION (this will be the primary contact for the Incentive / Tax Credit)**

Official Company Representative Dawn Mayhew	Title/Position Tax Counsel
Telephone 917 843 1566	Fax
	E-Mail Dawn_Mayhew@discovery.com

**C) PRODUCTION COMPANY PRINCIPALS**

[Redacted section]

**D) PRODUCTION COMPANY BACKGROUND**

[Redacted section]

Please note - the above information (sections A through D) is required - attach additional sheets as necessary.

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Please provide the required information - attach separate sheet if necessary.

**E) "ABOVE THE LINE" PERSONNEL (attach separate sheets as needed)**

For each member of the "Above the Line" team, please provide the following information: Name(s), Salary/Fee for this project, their IMDB ID #, and a short filmography of their last 3 projects that have been released - we'll need the title, if the production was incentivised, their position on the project and their salary/fee for that project. If no IMDB information is available, or if the project has not yet been released, provide current contact information for the production company and the other required information.

Please note - this information is required for all above the line personnel - attach additional sheets as necessary.

<b>Executive Producer Name:</b>	<b>CARLO MASSARELLA</b>	<b>Salary/Fee (for this project):</b>	
<b>Last 3 Projects Released:</b>		<b>Exec. Producer's IMBD ID #:</b>	<b>1847699</b>
<b>Title</b>	<b>Incentivised?</b>	<b>Position on Project</b>	<b>Salary/Fee</b>
Strip The City (Windfall / Discovery)	y / n	Exec Producer	
Countdown to Collision (Windfall / Discovery)	y / n	Exec Producer	
Massive Moves (Windfall / HGTV)	y / n	Exec Producer	

If casting has not been completed for all ATL roles, please indicate role name and estimated salary/fee. Attach additional sheets as necessary.

Please note - the above information is required for all above the line personnel - attach additional sheets as necessary.

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PRE-QUALIFICATION FORM - Page 3**

Please provide the required information - attach separate sheet(s) if necessary.

**F) PRODUCTION FINANCE INFORMATION**

**G) ESTIMATED PRODUCTION BUDGET INFORMATION**

**H) ESTIMATED BUDGET INFORMATION BY CATEGORY FOR TAX CREDIT CALCULATION**

**I) PROJECTED TAX CREDIT CALCULATION**

This is only an estimate of potential tax credits, actual tax credits approved (if any) will vary depending on the production's qualified expenditures as verified by an independent, Alaska-licensed CPA and the Alaska Film Office.

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PRE-QUALIFICATION FORM - Page 4**

Please provide the required information - attach separate sheet if necessary.

**J) PRODUCTION CONTACT INFORMATION** (this will be the contact for the production's operations in Alaska)

<b>Contact Person</b> Luke Boyle		<b>Title/Position</b> Production Manger	
<b>Address</b> Windfall Films, 1 Underwood Row		<b>City/State/Zip</b> London, N1 7LZ	
<b>Telephone (Cell)</b> +1 907 280 7401	<b>Fax</b> +44 (0)20 7253 8468	<b>E-Mail</b> Luke@windfallfilms.com	

**K) PRODUCTION GENERAL INFORMATION**

**L) PRODUCTION SCHEDULE**

**M) "QUALIFICATION PERIOD" START DATE** (starts the 24 month period when expenses will be eligible)

**N) PRODUCTION PERSONNEL ESTIMATES**

<b>non-Alaska Crew:</b> (number of full time equivalent)	14	<b>Alaska Crew:</b> (number of full time equivalent)	2
<b>non-Alaska Crew:</b> (average number weeks working)	12	<b>Alaska Crew:</b> (average number weeks working)	12
<b>non-Alaska Talent:</b> (number of full time equivalent)	0	<b>Alaska Talent:</b> (number of full time equivalent)	0
<b>non-Alaska Talent:</b> (average number weeks working)	0	<b>Alaska Talent:</b> (average number weeks working)	0
<b>Payroll Services Company:</b> (productions with payroll over \$1 million)	n/a		
<b>Production Services Company:</b> (lead Alaska contractor)	none at this time		
<b>Alaska contractors:</b> (number of companies working)	2	<b>Alaska contractors:</b> (average weeks working)	12

**O) PRODUCTION LOCATION INFORMATION**

Identify communities in Alaska where you expect to film:

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## DISCLAIMERS

Qualification of a production using this form is not a guarantee of receiving a Tax Credit under the Alaska Film Incentive program nor does it guarantee the size of a Tax Credit issued under the program. While an estimate of potential tax credits is included, the tax credits approved will vary depending on the production's actual qualified expenditures.

Production Tax Credits are issued based on qualified expenditures that are verified by an independent, Alaska-Licensed Certified Public Accountant (CPA). To be verified, all qualified expenses must be paid in full - no tax credits will be issued to productions with outstanding obligations to vendors and/or individuals.

Productions must have a valid Alaska Business License during production. Out-of-state LLCs and Corporations must register with the Alaska Dept. of Commerce, Community, and Economic Development, Division of Corporations, Business and Professional Licensing. Information about Business Licenses and registration is available at <http://www.commerce.state.ak.us/occl>

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## APPLICANT CHECKLIST (This additional information is required before pre-qualification can be processed)

- Detailed budget clearly identifying expenditures to be made in Alaska. Include estimated dates of expenditures (if applicant wishes to apply for 2% additional seasonal credit) and estimated location of expenditures (if applicant wishes to apply for 2% additional rural credit). **Attachment A**
- Synopsis, Treatment or Script of proposed production. **Attachment B**
- Distribution Plan (Who will see the production and where will they see it?) **Attachment C**
- Alaska Business License # (or proof of application). **Attachment D**
- Attachments A, B, C and D (above) are attached and are incorporated into this application.

## AGREEMENTS

I certify that I am an authorized representative of the applicant and as such am authorized to make the statement of affirmation contained herein.

I hereby agree to allow representatives of the Alaska Film Office access to applicable records as may be necessary for the administration of this program.

I certify that the production is an eligible project as defined in AS 44.33.233.

I certify, under penalties of unsworn falsification, that the above statements and information contained in the application and attachments are complete, true, and correct to the best of my knowledge and belief.

Applicant Representative Printed Name

DAWN MAYHEW

Applicant Representative Title

Tax Counsel

Applicant Representative Signature

*Dawn Mayhew*

Date

12-3-2012

Send completed form and other required materials to:

Alaska Film Office  
550 W. 7th Avenue, Suite 1770  
Anchorage, Alaska 99501

Note: to expedite your pre-qualification, you may fax or e-mail the required information to our office (see fax number and email below).

However, we require signed originals to complete our files - please mail your packet to the address above.

**We cannot finalize your Qualification until we've received the Signed Original of this form.**

Questions? E-mail [alaskafilm@alaska.gov](mailto:alaskafilm@alaska.gov) or call (907) 269-8190 - fax (907) 269-8147

Film Office Use Only



THE STATE  
of **ALASKA**  
GOVERNOR SEAN PARNELL

Department of Commerce, Community,  
and Economic Development

DIVISION OF ECONOMIC DEVELOPMENT

Alaska Film Office  
550 West Seventh Avenue, Suite 1770  
Anchorage, Alaska 99501-3569  
Main: 907.269.8190  
Fax: 907.269.8147

December 18, 2012

Discovery Communications, LLC  
attn: Dawn Mayhew  
c/o Discovery at One Discovery Place  
Silver Spring, MD 20910

SUBJECT: QUALIFICATION NOTICE  
Production ID # 90043411

Dear Ms. Mayhew:

We received the pre-qualification package for [REDACTED] to receive a tax credit under the Alaska Film Production Tax Credit program. After reviewing the materials, we are qualifying the project for a tax credit of approximately \$ [REDACTED].

Based on information on the pre-qualification form, the qualification period for this production is from [REDACTED] to [REDACTED]. Only direct expenses incurred in Alaska, from Alaska vendors, during the qualification period will be eligible for the tax credit. To qualify, wages, salaries and professional fees must be for time spent in Alaska during the qualification period – salaries and fees must be pro-rated based on percent of project spent in Alaska.

Compliance with all laws and regulations is required for productions. In addition, productions applying for the tax credit must have a valid Alaska Business License during the qualification period. To insure your tax credit, you must keep your Alaska Business License active during the entire production.

Productions are expected to meet with the Alaska Film Office, either in person or via teleconference, for a pre-production briefing. This meeting should be scheduled approximately three weeks prior to the start of production and include your production manager/line producer, location manager, and local production services contractor(s). At this meeting, we will review your production plan and schedules, identify any additional state agency coordination needed, and address any other matters that may require attention prior to the commencement of production.

This Qualification Notice is not a guarantee of a production tax credit or the amount of tax credit that may be earned. All expenses claimed under the Alaska Film Production Tax Credit program must be verified by an Alaska-licensed CPA and approved by the Alaska Film Office during the final application process. After we receive your final application for the tax credit and the required verification materials we will determine the actual tax credit amount. The Alaska Film Office may award a larger or smaller tax credit, depending on circumstances. Statutes and regulations regarding the award of tax credits can be viewed on our website: <http://www.film.alaska.gov>.

Thank you for your application. We appreciate your choice to film in Alaska and wish you a successful production.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Worrell".

David Worrell, Development Specialist II  
Alaska Film Office